

**PAGES  
MISSING**

# THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 29, 1895.

No. 48

**SELL  
ONLY  
THE  
BEST!**

**IN COMPETITION WITH THE WORLD**

We have received the **Highest Awards Made.**

**THESE** substantiate our claim that

**Colman's Mustard**

**IS THE BEST IN THE WORLD**

**HUNTLEY & PALMERS**  
**English Biscuits**

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

**KNOWN THROUGHOUT**

**THE WORLD**

**READING AND LONDON, ENGLAND**

Representative: **MR. EDWARD VALPY, 49 Hudson Street, NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DERRBY PLUG STOKING TOBACCOS.

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THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment  
to Her Majesty

**THE QUEEN**  
Empress of India.



Purveyors by special appointment  
to H.R.H. the

**PRINCE OF WALES**  
K.G., K.T., K.P.

# MACONOCHIE BROTHERS



131 Leadenhall Street, London, England

Manufacturers of First Quality



*Potted Meats*

*Fish Delicacies*

*Jelly Squares*

*Pickles*

*Sauces*

*Vinegars*

*... Etc.*



The Best

The World Produces

All particulars from agents :-

SEETON & MITCHELL, Halifax, N.S.  
LIGHTBOUND, RALSTON & CO., Montreal.

**Standard Goods THE Best to Handle**

FOR  
**PURITY**  
..



FOR  
**STRENGTH**  
..

This brand is always reliable.

Highest test 98.30% pure.

Made only  
by

**The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

**LAZENBY'S**

Pickles, Sauces, Tablet Jellies, Flavored Vinegars, Salad Oil, Soup Squares, etc., etc., are all of the highest grade.

**FRY'S . . .**

100 Prize Medal Cocoas and Chocolates are the ones it pays to sell.

**FAULDER'S**

Silver Pan Jams and Marmalades you can recommend to your customers as pure.

**MACURQUARHT'S**

Worcestershire Sauce increases the appetite and aids digestion, and does not have to be recommended every time you sell a bottle.

Grocers would do well to keep all the above brands in stock.

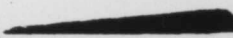
**ARTHUR P. TIPPET & CO., Agents**

**MONTREAL**

**TORONTO**



**Established 1851**

We are manufacturers of and dealers in 

	<i>DAILY OUTPUT</i>
MATCHES, - -	28,800,000
INDURATED FIBREWARE, 800 Articles	
WOODENWARE, - -	3,000 Pails and Tubs
WASHBOARDS, -	600
PAPER, - - -	40 Tons
PAPER BAGS, - -	500,000
SULPHITE FIBRE, -	40 Tons

The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

**Agents:** F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

# Our last import of Raisins ... is about all sold



We have ordered another consignment which we expect by December.

We are now taking orders for RAISINS of all kinds, to arrive by 10th or 15th December, at exceedingly low prices.

WRITE FOR QUOTATIONS BEFORE YOU ORDER ELSEWHERE

LAPORTE, MARTIN & CIE. Wholesale Grocers Montreal.

## You Can Get Them From

### MONTREAL

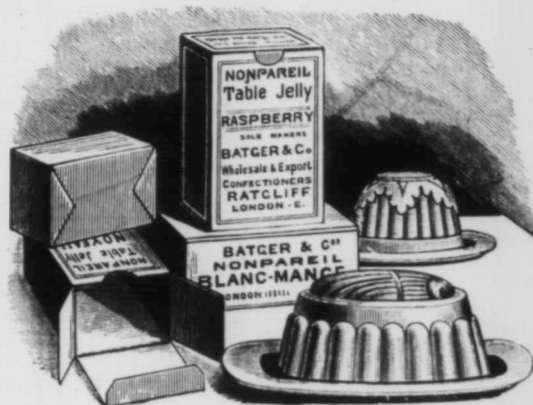
Hudon, Hebert & Cie.  
Geo. Childs & Co.  
L. Chaput, Fils & Cie.  
Ransom, Forbes & Co.  
Laporte, Martin & Cie.  
Lockerby Bros.  
N. Quintal, Fils & Cie.  
Caverhill, Hughes & Co.  
Hudon, Orsali & Cie.  
Carter, Galbraith & Co.

### TORONTO

Eby, Blain Co., Ltd.  
Perkins, Ince & Co.  
John Sloan & Co.  
Smith & Keighley  
Warren Bros. & Boomer.

### KINGSTON

Geo. Robertson & Son



### QUEBEC

Davidson & Co.  
N. Turcotte & Co.  
N. Rioux & Co.  
Langlois & Paradis

### LONDON

Elliott & Marr  
M. Mesuret & Co.  
Ed. Adams

### HAMILTON

James Turner & Co.  
W. H. Gillard & Co.

### WINNIPEG

Turner, Mackeand & Co.  
Thompson, Codville & Co.  
Sutherland, Campbell & Co.

## ROSE & LAFLAMME

Agents

Montreal



# The St. Lawrence Sugar Refining Co. LIMITED

**MONTREAL**

Laboratory of Inland Revenue,  
Office of Official Analyst,  
MONTREAL, April 8th, 1895.

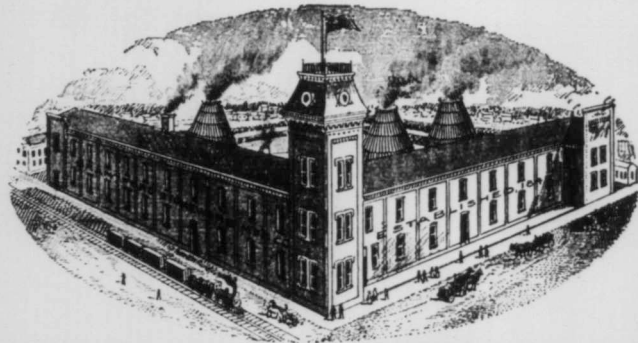
"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99<sup>99</sup>/<sub>100</sub>** to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.  
Prof. of Chemistry and Pub. Analyst,  
MONTREAL.

## THE **BRANTFORD STONEWARE MFG. CO.,** LTD.

BRANTFORD, CANADA



FOR . . .  
**Rockingham, Yellow, Bristol and  
Salt-Glazed Stoneware**

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.

NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS  
SYDNEY  
MELBOURNE

ROSE & LAFLAMME, Montreal.

**To Grocers**

The season is on for **Marshall's** popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

**"CROWN"**

BRAND

**Marshall's Scotch Herrings**

FROM THE FAMED ABERDEEN FISHERIES

In Kegs  
Firkins  
Half Barrels  
Barrels

FULLS and  
MEDIUMS

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

**WALTER R. WONHAM & SONS,**

315 and 316 Board of  
Trade Building,

**MONTREAL**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

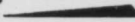
Keep in a cool place. Avoid placing goods near stove or furnace and do not expose to the SUN in a window.

**"REINDEER" BRAND**

condensed goods are as near perfect as can be when they leave the factory, but they won't stand exposure to sun and heat as though cans were filled with

**PINE CHIPS**



FULL RANGE 

# Fancy Christmas Groceries

**TABLE  
RAISINS**

London Layers	Imperial Clusters
Fancy Clusters	London Layers <small>2½" Cartoons.</small>
Dehesa Clusters	Loose Muscatels

All varieties California Evaporated Fruits  
 Franco American Plum Pudding, pound tins  
 Glace Lemon, Orange and Citron Peels  
 Batger's Nonpareil and Compote Jellies  
 New Nuts, Tarragona S. S. Almonds  
 Valencia Shelled Almonds, Barcelona and  
 Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg

# Wow=Wow

## OH ME! OH MY!

WHAT EXQUISITE

# XMAS CANDIES

## WM. PATERSON & SON, BRANTFORD

ARE SHEWING

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 29, 1895

(\$2.00 per Year) No. 48

## DROPS FROM THE EDITOR'S PEN.

Teas are good things to tease business with.

\* \* \*

Experience, like a snow ball, becomes larger the more it is rolled.

\* \* \*

With sugar as cheap as it is, it would hardly pay the grocer to add sand.

\* \* \*

Winnipeg's retail merchants appear to be going in for civic reform by the wholesale.

\* \* \*

Trade does not run on sleds, but it nevertheless moves a little faster when snow is on the ground.

\* \* \*

Perseverance is the key that will open the door of Success to any young man of common sense.

\* \* \*

When illuminating gas is as cheap as political gas this will indeed be a cheap country to live in.

\* \* \*

He who cannot give and take will not be given much of this world's goods—or the next either for that matter.

\* \* \*

He who digs deeply into his business is likely to strike paying gold sooner than he who goes prospecting in gold lands.

\* \* \*

A Philadelphian advertises that he sells at "Cut prices only." He is either a prevaricator or a fool; probably both.

\* \* \*

Character is more important than education; and goodness knows how little a man can afford to be without education.

\* \* \*

The measure of a merchant's success is gauged, not by the goods he sells, but by the proportion of his receipts to his expenditures.

\* \* \*

A bright store will be more attractive to the public than a dull one, just as a mirror

is more attractive to a woman than a black-board.

\* \* \*

The merchant should be careful that people who trot off to the departmental stores with their cash do not get goods from him on credit.

\* \* \*

Oil spread on the water calms angry seas, but spread on the store floor sometimes raises angry passions in the breasts of customers.

\* \* \*

Legion is the name of a great many people who do not believe in advertising, but who will burst their suspenders in their efforts to get a free "ad."

\* \* \*

Because Torontonians are so particular regarding the quality of their water supply, it should not be inferred that everybody in the "Queen City" is a teetotaler.

\* \* \*

Were we sure we would be alive tomorrow we might safely leave the doing till tomorrow of a good many things that under existing circumstances it is wiser to do today.

\* \* \*

He who stands before the counter of the barroom when he should be found behind his own runs the risk of losing the capital necessary to stand either before the one or behind the other.

\* \* \*

Young Canada could, on Thanksgiving day, easily have said that he was thankful he was not as other nations, and yet the charge of being pharasaical could not have been levied against him.

\* \* \*

The Division Court compels the merchant who brings suit in it to divide up his profits with the court officials and lawyers. Therefore the Division Court must be an Anarchistic institution.

\* \* \*

Merchants who keep to the pathway of honesty have no easy task at times, but the

hills they have to climb are not nearly as high as the falls of those who tread the paths of dishonesty are deep.

\* \* \*

In spite of efforts to maim Canada's export cattle trade, we have this season shipped to Great Britain about 7,000 head more than last year. This is the kind of revenge which is profitable as well as sweet.

\* \* \*

The salt combine in the United States is making Chicago packers smart. To rub, with salt, half a million dollars out of an industry, as it is thought the combine will do out of the packers, is enough to make the latter smart.

\* \* \*

Those who are so tied down to business that they can afford no time for association of either their family or their fellow tradesmen, are none the less slaves because the chains that bind them are of their own forging.

\* \* \*

The grocers of Philadelphia are now face to face with the department store evil, John Wanamaker having added a grocery department to his mammoth store. And the "spirit moves" the good people of the "Quaker City" to put their fighting arm on.

\* \* \*

Canadian Pacific earnings for the second week in November were \$508,000, against \$437,000 last year and \$501,000 the same week in 1893. These figures provide Canadians with confidence-building material, as well as the railway with food for satisfaction.

\* \* \*

Scales have been lately introduced which will weigh a pencil mark on a sheet of paper or a hair from the eyebrow. For fine distinctions splitting hairs is not to be compared to this. Hereafter, instead of talking about splitting hairs, it will be weighing pencil marks that we shall refer to when desiring to illustrate the finest possible distinction.



**MARKING CANNED GOODS.**

**E**DITOR GROCER,—In your issue of the 22nd ult., under the head of "Marking of Canned Goods," I notice a Mr. L. E. Morin moving a resolution to the Chamber of Commerce, Montreal, praying that body to bring before the notice of the Government at its next session the necessity of legislation in the direction of compelling the manufacturers of hermetically-sealed canned goods to stamp the weight and year in which the goods were packed on the can or label for the protection of the public and the unsophisticated grocer.

I would remind Mr. Morin that a similar agitation was set on foot some years ago, and I think it originated in the east, where the wise men come from. The Government took action, granting the petition of the defender of people's rights, and a law was passed compelling canners to have stamped or printed, either on the can or label, the weight of the can, and the year in which it was packed. Canners immediately set to work to meet the new order of things, and various devices were invented for stamping empty cans and unused labels left over from the preceding year. Considerable grumbling was heard from those who were caught with a stock on hand, and the writer remembers a gentleman, who in the early history of the movement was among the agitators, who was ready to swear long before the end came that canned goods did not depreciate with age.

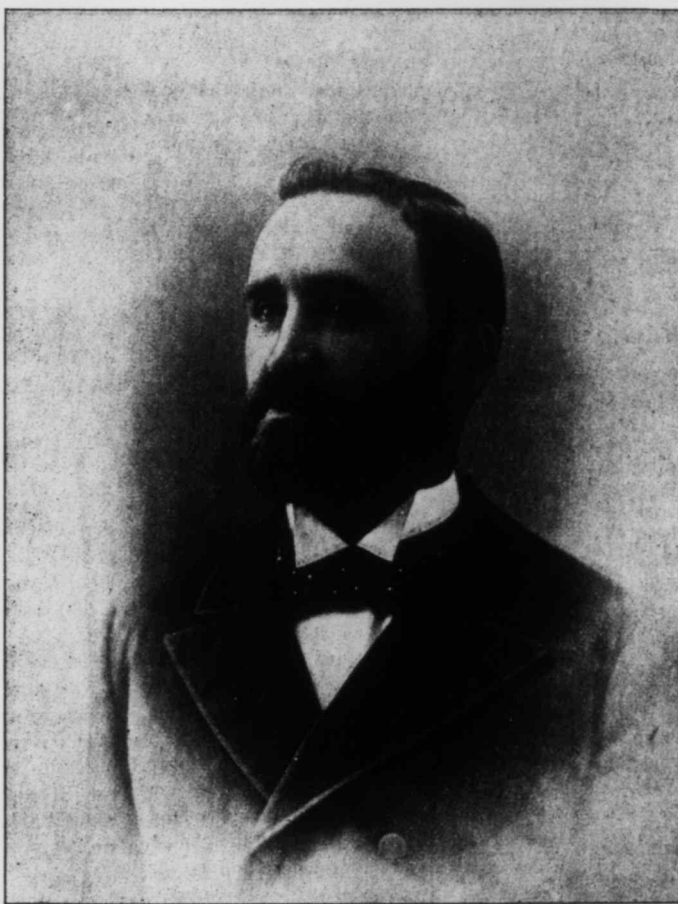
A canner in one of the country towns of Ontario came to the rescue by discovering that simple, common water was about the heaviest and cheapest product that he could fill cans with, and that you could not always tell the value by the weight. I think I can yet see the expression on the faces of our law makers when

a deputation of canners waited on them with a can of vegetables and a similar sized empty can, which was filled with water in their presence, and when weighed was found to outweigh the former some 3 oz.

I am happy to inform Mr. Morin that the deputation of canners waiting on the Government at that time were able to convince them that canned goods did not materially depreciate with age when properly canned and stored, and succeeded in having removed from the statute books a very absurd and nonsensical law.

In conclusion, I think the regulations and

recommendations to the Government as to laws pertaining to canned goods may for the present be safely left with the canners themselves, who, with few exceptions, are quite as anxious as the trade to elevate the standard of canned goods, and I know, Mr. Editor, you will agree with me in saying that the canned goods of this country (new as the industry is) are second to none in the world. Now a word to Mr. Morin (whom I take to be a grocer), and the trade in general, and I am done: Don't be induced to purchase inferior brands of canned goods on account of cheapness, but encourage the honest packer to keep honest by paying him a living profit for his product, and you will soon find the evils complained of disappear. Re-



S. D. VALLIERES.

member that it is always the poor brands that become aged on your shelves.

A CANNER.

**GETTING UP A BLACK LIST.**

At the last meeting of the Winnipeg Retail Association, the secretary was instructed to compile a list, gathered from the members of the association, of all customers from whom it was found impossible to collect accounts, for the private use of the members of the association. Municipal matters were discussed and a committee appointed to canvass for the association's nominee, C. H. Wilson.

**S. D. VALLIERES.**

The new president of the Montreal Retail Grocers' Association, S. D. Vallieres, is one of the popular members of the trade, as his election testifies. His grocery in the flourishing Montreal suburb of St. Henri is all that a modern grocery should be, and it is satisfactory to note that Mr. Vallieres, whose business integrity is well-known, is the proprietor of a flourishing business. Mr. Vallieres was born at St. Rose, a town near Montreal, on Nov. 13, 1844. He was educated at the parish school, and at the early age of 13 came to Montreal and spent three years in the general store of Felix Gougeon, of St. Henri. He afterwards spent several years in Chicago, where, having thoroughly mastered English, he returned to Montreal and spent two years in the grocery store of J. T. Lavigne. In 1874 he began business on his own account, and has been a successful merchant ever since. He was one of the founders of the Retail Grocers' Association of Montreal, of which he has been secretary, trustee, and finally elected president in October last.

**CLEANING WINDOWS.**

A satisfactory way to clean windows, explains an exchange, is to select a dull day, or at least a time to do the work when the sun is not shining on the window, or it will be dry streaked, no matter how much it is rubbed. Take a painter's brush and dust the window, inside and out, washing all the woodwork before touching the glass. The glass should be washed simply with ammonia diluted with warm water. Do not use soap. Use a small cloth with a pointed stick to get the dust out of the corners. Wipe dry with a soft piece of cotton cloth. Do not use linen, as it makes the glass linty when dry. Polish with tissue or an old newspaper.

**FIRST TRANSHIPPED RAISINS.**

The first of the Valencia raisins transhipped from England arrived Monday on the Adriatic from Liverpool. The total arrivals of Valencia raisins from the beginning of the season to date have been 102,746 half-boxes, 4,480 quarter-boxes and 500 eighth-boxes, against 26,590 boxes, 414,592 half-boxes and 15,600 quarter-boxes for the corresponding period last year.

If you require any goods **AT ONCE**

**BEAR IN MIND**

We have two telephones. If No. 447 is in use ask for No. 1258. . . . .

FOR THE HOLIDAY TRADE, WRITE

**LUCAS, STEELE & BRISTOL**

The Quick Shippers

**HAMILTON**

**ALWAYS LEADING**

**JAMES TURNER & CO.**

**HAMILTON**

Distributed **New Hallowi Layer Dates** to their city trade on Saturday last and made out of-town deliveries to their friends who gave orders ahead. All were delighted with the quality.

In store—scarce goods—we have them :

**Cases Albert Sardines 1/4s**

**Cases Albert Sardines 1/2s**

**Cases Sportsman Sardines 1/4s**

**Here are Some Strong Values**

No wonder we're so busy, chances like these are not found every day, and we have hundreds of others.

- New Hallowee Dates
- New Grenoble Walnuts
- New Blue Fruit
- New EXTRA Selected Raisins
- New 5 Crown Cleaned Currants
- New 7 Crown Cleaned Currants

**BALFOUR & CO. - - - HAMILTON**

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CRESCENT BRAND

**BRUNNER, MOND & CO., Ltd,**

NORTHWICH, ENGLAND

MANUFACTURERS OF

**BICARBONATE of SODA**

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

**SODA CRYSTALS**

Of the Finest Quality.

In Barrels and Drums.  
Orders for direct importation from  
the Wholesale Trade only.

WINN &amp; HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

**CANADIAN LOBSTER TRADE.**

THE Maritime Grocer gives some interesting information regarding the lobster trade this year. This journal says that the season opened nominally at about \$8 to be paid to packers for choice 1-lb. flats, and \$7 for straight packed 1-lb. flats, but towards the middle and end of the season prices advanced, and as high as \$8.85 was paid for flats, because buyers foresaw a deficit, together with the fact that higher prices were ruling for British Columbia salmon, and this enabled them to pay higher prices. Towards the end of the season, as is usual, prices slackened off again owing to the fact that in the winter the demand for canned fish is very materially lessened.

The total exports from Halifax were about 162,000 cases, of which in round numbers, 71,000 went to London, 33,000 to Liverpool, 20,000 to the United States and Upper Canadian points, and 38,000 to continental ports via New York, the chief points of destination being Hamburg, Stockholm, Copenhagen and Bordeaux. In addition to these shipments to continental ports from here on through bill of lading, a fairly large quantity of the London and Liverpool shipments would afterwards be sent forward to the continent.

Last year the total shipments from Hal-

ifax were about 150,000 cases, and the proportions of disposals were about the same, with the exception that England took a slightly larger and the United States a slightly smaller percentage of the pack.

At St. John's, Nfld., for the present year the total shipments were about 27,000 cases, nearly all of which went to Liverpool, as against about 20,000 for 1894.

The year has been marked by the absence of trouble caused by what is known to the trade as "smut," but will be recognised by chemists as sulphide of iron. This takes the form of a moist black paste which forms on the inside of the can owing to the chemical action of the sulphur in the lobster on the iron or steel of the tin can.

The article concludes by speaking of a new process of packing being experimented with this year.

**GET A RECEIPT ALWAYS.**

The man to whom you are paying money may be honest, but get a receipt notwithstanding. There are other things besides dishonesty that sometimes compel the payment of an account already liquidated.—Canadian Grocer.

Too many grocers, and men of other business as well, ignore this. You may have the highest regard for the probity of the man to whom you pay money and from whom you take no receipt, but human memories are not infallible. Suppose several months later

that man dies, or forgets that you have paid him, and suppose he may have neglected to credit you with the amount? Where will you be if you have no receipt?—Grocery World.

**NEW FISH ENTERPRISE.**

Application is being made for the incorporation of the Reid and Tait Fish Co., Ltd., of Selkirk, Man. Daniel Reid, James Tait and Roderick Smith are to be the first directors of the company. The chief place of business of the company will be at the town of Selkirk, and the operations of the said company will be carried on in the town and on Lake Winnipeg and the Red River. The objects of seeking incorporation are to acquire real estate, erect buildings, ice houses and freezers thereon, and to acquire steamboats, steam barges, sailboats, fishing tackle and general fishing plant for the catching, curing and shipping of fish. The company is to have a capital stock of \$60,000, divided into 600 shares of \$100 each.

**HE CAME OUT OF THE WEST.**

Roderick Ross, a well-to-do young general merchant of West Selkirk, Man., came to Toronto last week to be married to Miss Higgins, stepdaughter of Latouche Tupper. Miss Higgins has been attending the Toronto Conservatory of Music.

# Can you see in the dark?

If so, you won't require to use our **SOVEREIGN MATCHES** ---we guarantee them sure fire in any climate. We allow freight charges on 5 case lots.

Sole Wholesale Agents

**H. A. NELSON & SONS, Toronto**

# Malaga Fruit

BEST PACKERS. LOW QUOTATIONS.

Also it will pay you to  
place your order for

## Eleme Figs with

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.

## You Can Consider

even if you don't buy right away. We are doing a good trade now, but expect to do a better when the temperature becomes a little steadier in its habits—determines whereabouts to linger, and lingers.

### FLAKE BARLEY . . .

is one of the Cereals you should consider. It's a first-class breakfast dish. Your patrons will like it.

E. D. TILLSON = = Tilsonburg, Ont.

## It has a name . . .

## quality made it.

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.  
Sole Agents  
VICTORIA, B.C.

### Canadian Pacific Packing Co.

R. V. WINCH,  
Manager.

LULU ISLAND, B.C.



**HAMILTON TRADE GOSSIP.**

THE grocery trade in Hamilton, as elsewhere, exhibits the falling off in trade that is usual at this season. At the same time, however, it must not be inferred that trade is dull. On the contrary, it is fairly good. And in the regular seasonable lines the activity is generally conceded to be more marked than is customary. One house reports last month's trade was the best in its existence, and one of the partners of another assured me that its business for the first fifteen days of the present month was fully 20 per cent. larger than for the same time a year ago. It is evident Hamilton is sharing in the general revival of trade. Payments are fairly good.

Sugar is one of the commodities that is really dull. But prices, at least as far as the refiners are concerned, are firm. I know of one bid at 4¼c. net cash for Montreal granulated which was refused, and one-sixteenth more asked. The wholesale price for granulated is 4¼c. for Acadia and 4¾c. for Montreal. The idea for yellows is 3.30c. up to 3.90c.

Another line which is sharing in the seasonable dulness is canned goods—vegetables, fruits, salmon and lobster are all in limited demand. With the large shipments of poultry that are arriving upon the local market, nothing else could be expected, particularly in the matter of salmon and lobster. In spite of the enormous quantities of poultry that are coming in, however, stocks in the hands of the commission men are kept pretty well cleaned up. Regarding the future of canned vegetables, the wholesalers do not appear to have any opinion. At least if they have they religiously keep it to themselves.

There is very little doing in teas, which, of course, is natural for this time of the year. The market, however, continues firm, as far as prices are concerned.

What the trade is now particularly paying its attention to, and will be to the end of the year, is, of course, foreign dried fruits. "The Christmas trade in fruits," remarked one wholesaler to me, "is being done much earlier than last year. There is no doubt about it, that the retailer who this year got his supplies in early is reaping the benefit of it, because he catches the consumer who early makes his purchases. Merchants who these days wait till the middle of December before purchasing their supplies run the risk of being compelled to carry over a larger proportion of their stock than would have been the case had they bought their supplies earlier in the season." Valencia raisins are gradually getting into smaller compass. Further shipments are due here about the middle of December, and it is expected that they will come upon a

bare market. The demand in the meantime continues active. Currants, too, are selling freely. Malaga raisins have also been experiencing a good demand. "Our experience," remarked one jobber, in speaking of this fruit, "is, that the best fruit had the first sale. And we think that things are shaping much the same way as they did last year, when, by the first week in December, there were practically no Malaga raisins on the market."

New Grenoble walnuts are on the market this week. "This," explained a member of one firm, "is really the first appearance of new season's Grenobles, notwithstanding the fact that some houses alleged they had them in stock before the goods were really landed in the country." In regard to prices, I find there is considerable range, but the idea for good stock appears to be 12½c. per pound by the bale and 14c. per pound for smaller quantities. A good demand is to be noted for shelled almonds

There is not much doing in either molasses or syrups, but on good baking molasses the market is firm.

Evaporated goods such as peaches, plums, apricots, nectarines, prunes, and apples are all meeting with a ready sale at prices much the same as before.

Free deliveries of poultry are affecting the cured meat trade, as well as that in canned goods. In fact, trade in this line is practically centred in breakfast bacon, and F. W. Fearman informed me that the demand for his English breakfast bacon was active. Sounding one of Mr. Fearman's sons regarding the hog situation, he remarked briefly: "Prices are very low, but I think the bottom has been about touched."

A new washing powder has been put on the market by a local firm organized for the purpose. The style of the firm is the Silver Dust Manufacturing Co., and the powder takes the name of the first two words in the company, "Silver Dust." It is done up in neat packages and is highly recommended by the trade.

Balfour & Co. are still in their old premises in James street. About one-half their stock is, however, in their new warehouse at 72 McNab street, and some time around Dec. 1 will see the other half, together with the staff, located there as well.

Lumsden Bros. have within the last week received two shipments of teas. The one consisted of 600 packages of Paklings and the other 500 chests of cheap Congous. The former was received into the warehouse on Tuesday.

Balfour & Co. received a shipment of Lipton's teas on Tuesday. They are also in receipt of shipments of Morton's goods, in-

cluding Albert sardines, which are still very scarce. "We placed the order six months ago," remarked Mr. Balfour, "and they advise us that it will probably be another six or twelve months before they will be in a position to fill any more orders.

W. L. E.

**PERSONAL MENTION.**

J. H. Devaney, northern traveler for Eby, Blain & Co., is off on sick leave this week, sore throat, that common complaint, laying him up. E. Mellish, of the sample room staff, is taking his place.

Ernest S. Cooper, of the Toronto Salt Works, has returned from Windsor, where he went to arrange for shipments of salt. He reports finding the Windsor people behind in their shipments, chiefly because of the big demand from the Northwest.

Through a slip the name of Dawson & Co.'s head salesman, who was married last week, was misspelled in THE GROCER. The happy groom is Mr. Chris. Thauburn.

T. J. Widdon, grocer, of Port Perry, Ont., was in Toronto on Wednesday on a buying tour. He reports trade fair, with good prospects for improvement when the cold weather sets in, so that the farmers can get to town.

**BIG PURCHASE OF RAW SUGAR.**

In addition to being heavy buyers on spot in Montreal of raw centrifugals at 3¾c., which is considered a good price, it is understood that the St. Lawrence Sugar Refinery have closed negotiations for the output of M. Lefebvre & Co.'s beet-root sugar factory at Berthier. This will result in somewhat different conditions in the sugar market this winter than existed last season. During the previous winter the output of the Berthier factory was offered to the jobbing trade in competition with the goods of the two big refineries, as the latter had all the supplies of raw they wanted. If the above purchase is any criterion the same is not the case this year. It will be remembered also that in 1893 the output of the Berthier establishment was taken entirely by the Montreal refiners and not offered to the jobbing trade at all.

**SOAP MANUFACTURER FAILS.**

D. Phelan, soap manufacturer, of William street, Montreal, has assigned on the demand of Michael and Patrick Shea. The liabilities are in the vicinity of \$62,000. The principal creditors are: A. Finn, \$500; estate D. Shea, \$500; J. Shea, \$5,650; Wilson, Patterson & Co., \$616; Hughes, Coor & Co., \$1,000; Hochelaga Bank, \$2,614; Martin Phelan, \$18,000; A. J. Brice, \$24,700, and estate Munderloh, \$3,500.

To such of your customers as you know to be suffering from coughs or colds, offer a few B. F. P. cough drops. Once introduced they will always be in demand, and will open up opportunities for sales in other lines.



J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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### RELATIVE COST OF MANITOBA AND ONTARIO FLOUR.

SOMEWHAT unique in the history of the trade are the relative conditions of Manitoba and Ontario wheat, and Manitoba flour and Ontario flour.

As a rule, both wheat and flour of Manitoba production are higher in price than the same products in Ontario. This rule has obtained inviolate for some years until the present. And now it has, in part at least, been broken.

To-day Ontario wheat is dearer than Manitoba wheat. But the peculiar feature does not end there: Ontario family flours, made to a great extent from Ontario fall and winter wheats, are at the present time cheaper—notwithstanding that the raw material is dearer—than Manitoba flours which are used by bakers and supposed to be superior to the Ontario product.

The difference in the price of Ontario wheats and Manitoba No. 1 hard runs all the way from 2½ to 5c. per bushel in favor of the former. As it takes four bushels and one peck of wheat to produce one barrel of flour, it is obvious that the Ontario miller can in some instances produce flour from Manitoba wheats something like, roughly speaking, 10 to 20c. per barrel cheaper than from Ontario wheats.

As a result of this, small millers throughout Ontario who have never done so before are now using Manitoba wheats.

The fact that Manitoba wheat is now cheaper than the Ontario commodity will for the time being deprive salesmen offering flours made from the two wheats of an argument why they should be given an order in preference to the man who is selling Ontario wheat flour only. To say that a certain flour offered contained 20, 30 or more percentage of Manitoba flour and yet the price asked for it was no more than the purely Ontario wheat article was, of

course, a strong argument in its favor, because the buyer knew that, besides adding to the strength of the flour, Manitoba wheat was the dearer of the raw materials used. Now, while the addition of Manitoba wheat still adds to the strength of the flour, the buyer knows that it does not add to its cost. On the contrary, he knows that the greater the percentage of Manitoba wheat used the cheaper can the flour be produced.

### A RAT IN THE FOOD PRODUCT.

NOT much reason as a rule is there for complaint regarding either the quality or the manner of the putting up of Canadian prepared food products.

For canned goods, for breakfast foods, for cheese, we have a high reputation. We once had a fairly good reputation for butter-making, but, through carelessness little short of criminal, we lost the name and place we once had in the British market. And it is because of the jealousy with which we desire to protect both our home and foreign trade that we consider it our duty to now and then urge caution.

Canadian manufacturers of food products can no more afford to be careless in their wares than can a dynamite maker in the regulations governing his factory.

THE CANADIAN GROCER has been induced to make these remarks by two exhibitions of carelessness that could not but tend to make unpopular certain products that are worthy of a far better fate.

One was in regard to a certain cereal food which a family in Toronto has been in the habit of using a great deal of, but which it is not likely to use again for a long time—if ever. This food was used both as a porridge and for making cakes and loaves. Not long since the good wife, in getting towards the bottom of the sack in which the cereal in question had come from the manufacturer, scooped up with the food product a dead rat, which had been run through the rollers with the grain, and was as flat as the proverbial pancake.

As some of the contents of this particular sack had already been made into pancakes, porridge and bread, the feelings of the family who had partaken of it are better imagined than described.

The other instance was where a wholesaler had returned to him a can of peas, in which the consumer had found a three-inch stub of a cigar.

THE CANADIAN GROCER cites these instances with the object of stirring up breakfast food manufacturers and canned goods men particularly, and food product men generally, to the exercise of greater care in the respective commodities they make. And they owe it to themselves, they owe it to the country, to do so.

### TRAVELERS' MEMORIAL RE HOTELS

THE memorial presented last week to the Provincial Secretary of Ontario by the delegation of commercial travelers, praying for the appointment of a sanitary inspector for hotels, was not based upon any supposititious grievance.

Commercial travelers suffer inconveniences, swallow annoyances, and undergo hardships with a great deal more grace than do any other class of the traveling community. Like the boy accustomed to travel barefooted over rocky roads, they became used to their surroundings, scarcely recognizing whether their pillows are made of feathers or straw.

When commercial travelers as a body have therefore a grievance to air it is usually worthy of attention.

The sanitary condition of many of the hotels which the traveler has almost daily to put up with is notoriously bad. Anyone who has traveled at all knows this. Lavatories are frequently worse than pig pens, dining-rooms unwholesome, and sleeping compartments foul.

The Provincial Government has established a code of rules for the regulation of hotels and bar rooms in almost every other particular except their sanitary arrangement.

This one particular should be no longer made the exception. Unsanitary hotels mean a menace to health. And what threatens health courts death.

The commercial traveler is one of the greatest factors the world possesses to-day for the facilitation of trade, and it is the duty of the Government to see that the places in which he is compelled to spend so much of his time in lieu of his home are made fit habitations for him.

### A QUICK SHIPMENT.

To have a few years ago asserted that merchandise could have reached Toronto from Marseilles in less than two weeks, by ordinary freight, would have been considered more or less utopian. It is now, however, no longer utopian; it is a fact.

On Friday last there arrived on the Toronto market, and were distributed among the retail trade the same day, between two and three hundred bales of Grenoble walnuts, consigned by F. Estiene & Co., of Marseilles. Yet, on the 9th inst. these goods were in France.

The shipment came by way of New York.

### NOT SUITABLE FOR CANADA.

Some weeks ago the Japanese Consul at Victoria, B.C., sent to the Board of Trade in Montreal some samples of Japanese fish products, and asked the Board to obtain opinions as to whether they were suitable to the Canadian market or not. The samples were distributed among two or three of the



leading grocery firms for a report. The report was handed in this week to Secretary Hadrill, and it is to the effect that the fish preparations in question are entirely unsuitable to the wants of the Canadian trade. Each one of the three or four houses asked for an opinion made the same report.

### THREE-CROWN CALIFORNIA RAISINS.

The relative cheapness of the 3-crown California raisins this fall is attracting considerable attention. Two importers in Montreal told THE CANADIAN GROCER this week that they considered them about as good "a buy" as there was at the present time.

The usual difference between 3 and 4-crown fruit is 1c. per lb., the quotations last year being: 3-crown, 6 to 6½c., and 4-crown, 7 to 7½c. This fall 4-crown Californias have been held firm at 7c., whereas 3-crown are easily obtainable at 5½c.

The greater relative difference this year is in favor of the buyer, for the quality of the fruit offering this fall is, if anything, superior to that offered last season.

### TWO SALMON CANNERS.

THE CANADIAN GROCER had the pleasure this week of a chat with two gentlemen intimately connected with the salmon canning business of British Columbia. O. M. Malcolm and C. S. Windsor, of the "Gulf of Georgia" cannery, are the gentlemen in question. Both have been in Montreal calling on the trade and visiting J. W. Windsor, of that city, who is a brother of C. S. Windsor. Mr. Malcolm is on his way to Great Britain.

The English market in the current and previous years has taken the great bulk of the firm's "Ice Castle" brand, which is well known in the Dominion. Next year, however, Mr. Malcolm states that they are going to make a strong bid for the Canadian custom as well. They have all the facilities to enable them to do so. Their cannery, which is situated at the mouth of the Fraser, is one of the largest on the river. It is in a position to pack the salmon in any kind of can, and one advantage which it possesses is that the fish come direct from the boats in which they are caught. They are not crushed by two handlings, as some other fish are, and of course therefore pack in much nicer shape.

Arrangements have been made for next year also, whereby they will supply goods put up in the patent can, the advantages of which were fully described in last week's issue in connection with J. W. Windsor's establishment.

It may be interesting to know that the "Gulf of Georgia" cannery has a capacity of 2,000 cases, or 96,000 cans, a day, and employs 500 men. Mr. C. S. Windsor, who

has charge of the actual canning operations, is one of the pioneers of the trade on the Fraser.

Both Messrs. Malcolm and Windsor look for firm values during the current season on canned salmon, as the condition of stocks in Great Britain favors high prices, and this fact is certain to have an indirect influence on quotations in Canada. When they left the Coast the inside figure on sockeye was \$4.50 f.o.b. on the Coast, while cohoes, at the prices ruling, could not be laid down on the eastern markets for less than \$4.10. Mr. Malcolm sails for England from New York this week.

### SALT IN SACKS.

In the last issue of THE CANADIAN GROCER it was stated that Liverpool salt could be laid down in Toronto at 62c. per sack, while Canadian cost 65c. It is hardly necessary to explain to the trade that the English sacks contain 186 lbs. of salt, while the Canadian hold 200 lbs.

### ONE OF OUR QUEBEC READERS.

A. Grenier, groceries and liquors, Quebec, writes: "Would you be kind enough to get me the by-law of the early closing of grocers and merchants. I am one of your subscribers, and in doing so you would very much oblige."

The by-law in question was published on page 10 of last week's CANADIAN GROCER, which had not time to get to the city of Quebec before his letter was written. Mr. Grenier is one of the best grocers in Quebec, and it is to be hoped he will be a leader in a movement that will bring about early closing in that city before long.

### POTATOES MAY BE DEAR YET.

In view of the present cheapness of Ireland's national vegetable the statement which forms the caption of this article is hard to accept. When potatoes can be bought anywhere in the country at from 15 to 20c. per bushel, it seems unlikely at first glance that fair prices will be restored before next year's crop comes in.

But one never can tell what is going to happen, and the old saying is to be remembered, "After a feast, a famine."

At least one big dealer in Canadian potatoes looks confidently forward to seeing first-class prices paid for potatoes by, if not before, the first of April.

He reasons it out in this way: In any year which has not given more than an average yield of potatoes the crop has not more than sufficed to supply the current demand. Now, the crop of 1895 is not more than double that of the average year, and therefore the people will consume about half of it. And the remaining half of the yield is being fed to cattle throughout the country. Many farmers, cognizant of the year's over-

supply, are said to be extravagantly wasting their potatoes. The result, so says our informant, will be that before the winter is over the supply will be found to be running short, and by the opening of spring potatoes will be hard to get.

Then, it is predicted, high prices are to come, and the dealer who has hung on to his stock will be decidedly "in it."

### EXPORTS OF CANADIAN APPLES.

Though the apple business this fall, in sharp contrast with that a year ago, has allowed exporters a profit on all of their consignments, the volume of exports since the movement set in has not been as large as in 1894.

Up to the close of navigation this fall (the last steamer sailing from Montreal on Sunday last) there were shipped 140,632 barrels of Canadian apples, against 200,000 in the same period in 1894.

Last year the markets were glutted, but the prospects for the coming winter months are on the whole encouraging to those engaged in the apple trade. Since the week ending the 25th of August, when the export movement in apples set in, the weekly exports from Montreal have been as follows:

Week ending	Barrels
August 24th—	
Liverpool.....	60
Glasgow.....	49
London.....	..
August 31st—	
Liverpool.....	60
Glasgow.....	..
London.....	..
September 7th—	
Liverpool.....	193
Glasgow.....	41
London.....	..
September 14th—	
Liverpool.....	925
Glasgow.....	67
London.....	..
September 21st—	
Liverpool.....	1,116
Glasgow.....	559
London.....	..
September 28th—	
Liverpool.....	2,122
Glasgow.....	608
London.....	..
October 5th—	
Liverpool.....	3,489
Glasgow.....	969
London.....	3
October 12th—	
Liverpool.....	4,060
Glasgow.....	3,495
London.....	..
October 19th—	
Liverpool.....	8,951
Glasgow.....	5,149
London.....	373
October 26th—	
Liverpool.....	10,207
Glasgow.....	5,995
London.....	501
November 2nd—	
Liverpool.....	6,630
Glasgow.....	7,874
London.....	..
November 9th—	
Liverpool.....	15,521
Glasgow.....	9,794
London.....	699
November 16th—	
Liverpool.....	20,599
Glasgow.....	101 cases and 7,875
London.....	447
Aberdeen, same week.....	3,690
November 23rd—	
Liverpool, Lake Ontario.....	2,793
Liverpool, Lake Huron.....	4,990
Glasgow.....	7,810
London.....	3,191
Grand total.....	140,632

**MOST IMPORTANT TO CANADA.**

**T**HE decision of the Imperial Government to give \$370,000 to implement the \$750,000 which the Dominion Government has already decided to grant for a fast Atlantic steamship service is probably the most important thing the Mother Land has undertaken to do for Canada since confederation, 28 years ago.

Canada is ambitious. Since confederation we have made remarkable headway. In undertaking and carrying to completion the Canada Pacific Railway, we undertook what older and far larger nations might well hesitate to do. Our canal system is the best in the world. Next to the United Kingdom, our shipping, exclusive of coasting trade, is larger than any other possession in the British Empire. Last year our inland and ocean waters yielded us fish to the value of \$20,719,575. The average value of the minerals produced in Canada since 1892 is \$19,917,237. And in this connection it may be interesting to note that while in the United States last year the value of the products of the mine decreased 13.37 per cent. compared with 1893, in Canada there was an increase of over \$1,500,000, or 8 per cent. Our forest wealth is, like the sands on the seashore, beyond the possibility of man to compute. Statisticians do say we have a supply in the forests sufficient for the next 100 or 200 years. The value of the products of the forest was in 1891 calculated at over \$80,000,000, while in the various industries depending for their existence upon the supply of wood there is an invested capital not far from \$100,000,000, and an annual average wage list of over \$30,000,000 with an output valued at \$110,000,000.

But, whether rightly or wrongly, we are not satisfied with our development. We recognise clearly that we have great possibilities. No country has greater. But we chafe under the feeling that we are not as far on the road towards their attainment as we should. With our natural resources as rich as they are we all feel that they have not been developed as much as they should have been.

One thing is certain, our population does not increase as it should. Out of about 175,000 people that emigrated from the United Kingdom during the six months ending June 30th last, only about 15,000 came to Canada, while the United States secured about 135,000 of the whole. With all the sentiment there is about dwelling under the British flag, with the superior inducements that Canada has to offer for agricultural settlers, there must be something wrong when such a state of affairs as this obtains.

One ascribes the cause to the policy of this political party and another to that, but THE CANADIAN GROCER holds that the upbuilding of a country does not depend so

much upon protection or free trade as ultra-partisans would have us believe.

The upbuilding of a country depends more upon the energy, loyalty and uprightness of its citizens than the policies of partisans, caught up either to keep in or get into power.

Canada has done much for herself. But where one of the weaknesses of our people has been is lack of confidence, yes, and even loyalty to ourselves. Confidence is the motive power, and unless we have it we cannot make headway in a national sense.

But the fault is not altogether our own. We have at our door a big competitor, and too many Canadians spend their time contemplating upon this fact instead of minding their own business. A realization of the commercial magnitude of the United States, instead of making our knees tremble, should nerve us to greater effort.

The United States being greater, as far as wealth and population are concerned, has undoubtedly greater attractive properties than Canada; but the development of Canada has been badly retarded by the want of a fast Atlantic service. Four-fifths of Canadians who can afford to make a European tour leave by New York. And New York is the gateway by which nearly all Europeans enter Canada. This, too, with the Dominion possessing by far the most picturesque route and by far the shorter sea voyage.

Alone we cannot do much more than we have already done. We have, in fact, for the time being, arrived at a stage when we cannot afford to dip much deeper into our pockets for public undertakings. And it is not right that we should. The building of the C.P.R.; the subsidizing of the Pacific steamship service; the building of our natural inland waterways are valuable to the Motherland as well as to us.

With a fast Atlantic service a fact, Canada's anomalous condition compared with the United States will be removed.

Canada is grateful to the Imperial Government for its assistance, but we at the same time believe that the gain is not altogether on our side. Whatever contributes to the upbuilding of Canada indirectly tends to benefit Great Britain and the Empire at large. But a fast steamship service will accrue to the direct advantage of Great Britain as well as the Dominion.

But to Canada most of all do the advantages accrue. It endows her with fresh courage. Her Atlantic service should become at least as popular as that of the United States. It is possible that it may become more popular, as the Pacific service already is. If the Dominion does not take a fresh step forward, she deserves to retrograde rather than essay to be greater than she now is among the nations.

**HALIFAX TRADE GOSSIP.**

**T**HE private banking house of Farquhar, Forrest & Co. has collapsed, with liabilities which will reach \$150,000 or \$200,000. The firm operated a tannery, and, although the year was a good one for tanneries, they claim to have sunk about \$100,000 in that alone. They also dealt extensively in tea, and, in fact, for many years did the leading business in the province in that line, keeping an agent continuously on the road.

We are to have another bread war. Moir, Son & Co. about a year ago reduced the price of 2-lb. loaves from 5 to 4c. This caused considerable excitement at the time, and other dealers were compelled to follow suit. Now, the same firm announces that they will further reduce the price to 3c. per loaf of 2 pounds.

The open weather continues throughout the province, and consequently business is dull.

**BREADSTUFFS**—The market in breadstuffs is fairly steady, with a slight inclination to lower prices.

**SUGAR**—There is no change in the sugar market. The Acadia refinery received a cargo of sugar on Monday from Probalingo and Batavia.

**PROVISIONS**—The provision market is extremely dull. An offer was made to a traveler for an Island house for mess at \$12.50 landed here. This was the best offer the traveler received.

**POULTRY AND GAME**—The demand for poultry is limited, and stocks are not realizing anything like prices, handlers being compelled to sacrifice on account of the open weather. Turkeys retailed at Thanksgiving at 10c., and jobbers' prices to-day are 9c.

**PRODUCE**—P. E. Island potatoes retail from schooners at 25c., but sell as low as 22c. by the 100 bushels. A lot of 600 bushels sold at 20c. at Dartmouth this week.

**BUTTER**—There is little or no change in the butter market. Choice Canadian new-made rolls were offered to-day, landed here, at 16½c.

**EGGS**—The egg market is lively, there being a jump from 14 to 17c. during the past week.

**GREEN FRUIT**—The rush in green fruit is about over. In oranges, only Jamaicas are to be had at present. They are of choice quality, nice and sweet, and sell at \$7 to \$7.50. In lemons, Malagas show much improvement in quality, with bright color, and bring from \$5 to \$8 per case. There is a slight advance in grapes, the prices ranging from \$5.50 to \$7, according to size of package. Onions have advanced 50c. per bbl. during the past two weeks.

**DRIED FRUITS AND NUTS**—New dates and prunes, the first of the season, are to hand. The market is well supplied with new nuts of all kinds.

**FISHSTUFFS**—The price of best quality dry cod is firm, with a strong upward tendency, but lower grades of soft cured Labrador cod are little called for and, if anything, weaker. Grocery cod is in good demand, with small supplies in sight. The mackerel fishery is about over and the result is discouraging to everybody. Choice fat herring are really scarce, and good lots are eagerly "laid" for by dealers.

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# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

### GROCERIES.

**W**E have to note nothing very new as regards the grocery markets this week. Business generally is acquiring an impetus because of the near approach of the holiday season, but quotations, as a rule, remain stationary. Walnuts have advanced abroad, but are lower here. Lemons are easy, and oranges and bananas high and firm. In dairy produce the butter situation is weaker. Eggs are firmer, and poultry weaker. Because of the close season for white fish and salmon trout, not very much is doing in this line. Tea, coffee and sugar are unchanged.

### CANNED GOODS.

The good demand for peas has had the effect of making them very firm. Gallon apples are easier, while mackerel and lobsters are firmer and higher. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c.; for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

### COFFEE.

No changes are noted, the local market being still quiet. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

### SUGAR.

Business is dull, and the situation is that of last week, refiners refusing to shade prices, and jobbers refusing to buy at quotations. We quote: Granulated, No. 1, 43 to 44½c.; do., No. 2, 4½c.; yellows, 3½c. up.

### SYRUPS.

No activity remarked. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

### MOLASSES.

Is in pretty good demand, but New Orleans is weaker. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

### RICE.

The conditions are not changed since our last report. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3½ to 5½c.

### SPICES.

Prices remain unaltered, but fairly firm, as the demand continues good. We quote:

Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

### NUTS.

The latest cable advices show an advance equal to ½c. per lb. on Grenoble walnuts, which, however, have locally fallen off in price, owing to large arrivals. Brazils are higher. We quote as follows: Brazil nuts, 12 to 13c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 13c. Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

### TEAS.

According to Gow, Wilson & Stanton's tea report the percentages during the past few years of teas imported into Great Britain from India, Ceylon and China respectively, were as follows: 1892, 49, 35 and 16; 1893, 49, 35 and 16; 1894, 50, 38 and 12; 1895, 49, 38 and 13. There is nothing new to note locally. Medium grades are plentiful. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

### DRIED FRUITS.

Valencia raisins are in demand and fine off-stalk have advanced ¼c. Leading brands we quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¾ to 5¼c.; selected, 6c.; layers, 6½c.; California loose muscatels, 3-crown, 5½c.; 4-crown, 6½c.

Currants continue in fair demand at unchanged prices. We quote: Fine Filatras, in half-barrels, 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizias, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Malaga fruit is unchanged. We quote: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Denesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7¾c.; "U," 110-115 to lb., 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

California evaporated fruits are in good demand and prices in the primary market are steady. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.

Figs are quiet and steady. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 18 lb., 13 to 15c.; 28 lb., 16 to 18c.

### GREEN FRUIT.

There are no features of the market worth noting this week. Oranges and bananas remain firm, while lemons and cranberries are arriving in quantities large enough to prevent further advances in quotations for some days. Of course prices may be expected to stiffen up between this and the close of the Christmas holiday season. We quote: Lemons—Messina, \$3.50 to \$5.50 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$3.75 to \$4; Oranges—Jamaicas, in boxes, \$4 to \$4.50; in bbls., \$7.50 to \$8; Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$5 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.80 to \$2 per bushel; chestnuts, \$7 per bushel.

### BUTTER, CHEESE, EGGS, POULTRY.

**BUTTER**—The butter market continues to weaken, chiefly because of the lack of demand in Great Britain. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 15 to 16c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c.

**CHEESE**—Local buyers have paid 8¾ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

**EGGS**—Fresh eggs are firm at 16 to 17c., the latter being the most generally accepted figure, while pickled cannot be bought lower than 13½ to 14½c.

**POULTRY**—Since Thanksgiving Day the supply has more than equalled the demand, but the market has not experienced the glut

**"Nothing will Cement"**  
a Grocer's trade like good Tea.

# "SALADA"

### CEYLON TEA

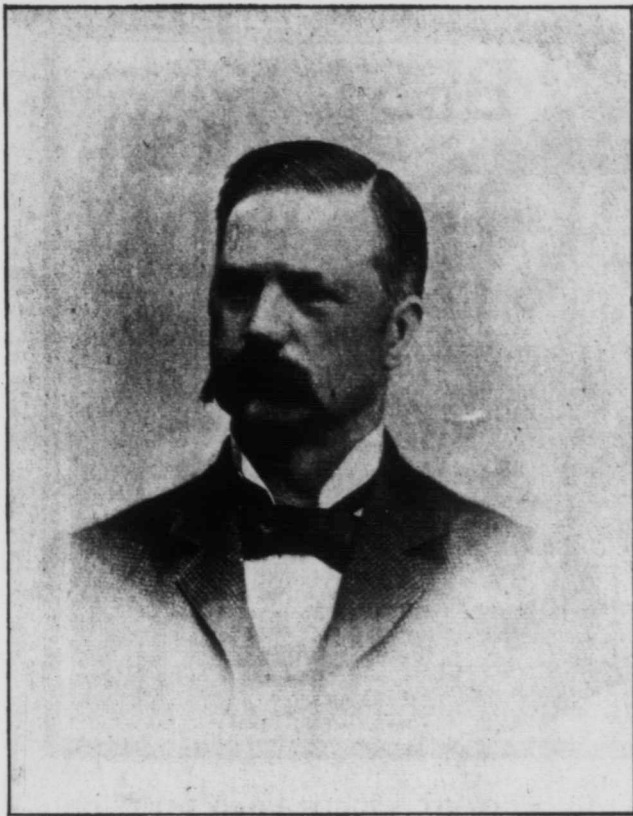
Is fast killing the tea trade of departmental stores and pedlars, for the simple reason it cannot be matched in flavor and is sold only to the legitimate grocery trade.

**P. C. LARKIN & CO.**

25 Front St. East.

and **TORONTO**  
318 St. Paul St., MONTREAL

Prices and Samples on application  
in response to postal.



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**Picture**

## Our Sampleroom

is "A Perfect Picture"

We have the largest and handsomest display of Christmas and Holiday Fruits

**EVER SEEN IN CANADA**

Every grade of the Finest Malaga Fruit.

Every grade of the Choicest California Evaporated Fruits.

**NEW DATES, GRENOBLE WALNUTS, FILBERTS, ALMONDS**

Most select stock of Loucoum, Erbeily, Eleme, Natural and Comadra Figs, and **ALL** at lowest prices. **WANT ANY?**

**THE EBY, BLAIN COMPANY LTD.**

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

**TORONTO - - CANADA**



*Job-Croix Soap  
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**BEST FOR WASH DAY.**

**SURPRISE SOAP.**

**BEST FOR EVERY DAY.**

## BRANCHES—

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TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

**THE ST. CROIX SOAP MFG. CO.**

ST. STEPHEN, N.B.

of some former season. In consequence, however, of the free arrivals, prices have fallen off a little for geese and turkeys. We quote: Geese, 5 to 5½c. per lb; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

## COUNTRY PRODUCE.

BEANS—Jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 6½ to 7c. per lb.

POTATOES—Very little is doing, and prices remain the same as last week. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

## PROVISIONS AND DRESSED HOGS.

Nothing new to record. Hogs are being bought at \$4.65 to \$4.70. We quote products at last week's quotations:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

## DRESSED BEEF, VEAL AND MUTTON

Though prices are firmer no changes in quotations are noted. Advances are said to be looked for within the next week or two. Dressed meats by the carcass are thus quoted: Beef, first-class, \$5.50 to \$6 per 100 lbs.; fair to middling, \$4.50 to \$5; rough and inferior, \$3.50 to \$4. Lamb, 4½ to 5c. per lb. Mutton, 3½ to 4c. per lb. Veal, 4 to 6½c. for first quality.

## FLOUR AND FEED.

WHEAT—Is quoted thus: White, 73c.; red, 70 to 71c.; goose, 59c. per bushel.

OATS—Are quoted at 28 to 28½c. per bushel.

BARLEY—Quoted at 35 to 44c. per bushel.

FLOUR—Prices seem to be at a standstill, with a tendency neither up nor down. We quote: Ontario straight roller, \$3.15 to \$3.20; Manitoba, \$3.50 to \$3.60; patents, \$3.75 to \$3.85.

HAY—Baled hay is exceedingly scarce. In large quantities it is bought at from \$13.50 to \$14.50, while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

## FISH.

The close season for whitefish and salmon trout, which keeps these staples out of the market, has the effect of making business dull. Standard oysters are quoted at \$1.10 to \$1.20, but selects remain at \$1.65 to \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per

half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

## SALT.

Salt retains the advance noted last week in these columns. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

## HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is nothing doing, and a drop of ½c. is looked for at once. Meantime dealers are paying 5½, 4½ and 3½c. respectively for Nos. 1, 2 and 3. Cured are easier at 6½c.

SHEEPSKINS—Lambskins and shearlings have advanced another 5c., and now bring 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, from 24 to 25c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

## PETROLEUM.

An advance of ½ to 1c. is noted this week. Crude is advancing, and prices for refined at quotations are stiff. The wells are quoting only for one week in advance. We quote

# LOOK AHEAD

Store your goods in our warehouse for safe keeping and awaiting winter prices.

W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., TORONTO, ONT.

IT SELLS WELL

## "Royal City"

3-lb. bar, clean, fine Household Soap

The GUELPH SOAP CO.,  
GUELPH, ONT.

Telephone No. 471.

Established 1870.

## JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs      Lard Apples      Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

Send orders to

## WHITE & CO.

TORONTO

for the following new goods, whose prices are always right:

New Dates. New Nuts of all kinds.  
Malaga Grapes.  
Messina and Malaga Lemons.  
Jamaica Oranges.  
Cranberries. Bananas.

P.S.—Consignments of poultry, butter and eggs SOLICITED.

## Choice Sea Food

"GEM OF THE SEA."

Extra Boneless Fish, in 1 and 2 lb. blocks. Ask your wholesaler for it.

PACKED BY

## LEONARD BROS.

ST. JOHN, N.B.

## COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.  
All orders promptly attended to.

## THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18½c.; Canadian water white, 18½c.; American water white, 21½c.; photogene, 22 to 23c.

TORONTO NOTES.

Hannah & Co. are looking for baled hay and straw.

H. P. Eckardt & Co. have new dates now in store.

The Eby, Blain Co. received a shipment of new Grenoble walnuts.

Dawson & Co. are just in receipt of a car of fancy Messina lemons.

Tarragona soft shell almonds are arriving this week for Davidson & Hay.

The Eby, Blain Co., Ltd., have received their first shipment of new dates.

The Eby, Blain Co. report the arrival of a shipment of new French prunes.

Dawson & Co. report the arrival of 100 barrels of fine Cape Cod cranberries.

A large shipment of new sultana raisins is reported at the Eby, Blain Co., Ltd.

W. H. Gillard & Co. are in receipt of new dates and pure Mayette walnuts.

Davidson & Hay are offering new pack California 3 lb. peaches, apricots and pears.

Rutherford, Marshall & Co. are offering some of last year's long clear bacon at close figures.

Davidson & Hay are offering crates of "Select" Spanish onions at tempting figures.

H. P. Eckardt & Co. are offering a special drive in choice evaporated apricots and peaches.

Shipments of California prunes and loose muscatels are to hand with Davidson & Hay.

H. P. Eckardt & Co. report arrival of their new Grenoble walnuts, also Formegetta almonds and Sicily filberts.

Rutherford, Marshall & Co. have received a good supply of first-class honey in 10 and 60 lb. tins; also a quantity of bright comb honey in sections.

Jobbers in Victoria, B. C., have reduced quotations for China sugar: Granulated 25c. a sack and extra C. the same, in sympathy with refinery figures.

Wm. Paterson & Son have introduced another beautiful confection called "Pepsin Tonic Tablets," put up in elegant glass stopper jars, holding 5 lbs. each.

W. H. Gillard & Co. are showing fine values in new season's Moyune Young Hysons. These lines are very scarce, and should interest dealers in high grade goods.

A carload of California evaporated fruits, consisting of peaches, pears, apricots, prunes, plums and nectarines, in bags, arrived for the Eby, Blain Co., Ltd., this week.

Last week we broke our record for "Kurma" tea, report Davidson & Hay, wholesale agents for the tea. The sales being double any previous week since "Kurma" was first put on the market.

W. H. Gillard & Co. have a very complete line of Valencia raisins, and are quot-

## Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.  
We handle a special line of kettle-rendered Lard.

## MARINE INSURANCE

## The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

## Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.  
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

## W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

## REMINGTON MACHINE CO.

Refrigerating and Ice Machines.  
Complete Plants Installed for all Purposes.  
Robb Engineering Co. Economic Boilers.  
High Speed and Corliss Engines.  
Complete Plants Erected. All work guaranteed.

## CLEMES BROS.

TORONTO

The first **NEW DATES** Best Marks

... ALSO ...

Cranberries      Messina Lemons  
Malaga Grapes      Jamaica Oranges

Large Lots a Specialty



# ONLY = THE VERY

The **CROWN** trade-mark is a  
GUARANTEE of

## Absolute Purity



French Mustard  
Olive Oil, Ketchup  
Vinegar, Gelatine  
Liquid Rennet  
Kola-Cafe  
Liquorice  
Truffles  
Mushrooms  
Anchovies  
Vermicelli  
Sardines  
French Peas  
Pate De Foie Gras  
Macaroni  
Bryant & May's Matches, etc.

## M. A. CRAVEN & SON

YORK - ENGLAND

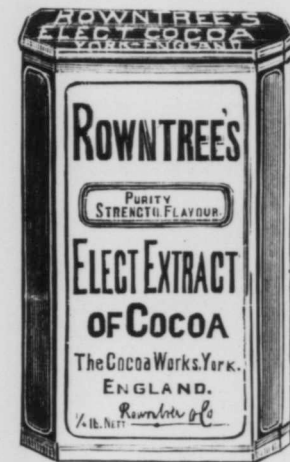
In glass jars:

Fruit Drops	Everton Toffee
Candies	Barley Sugar
Tablets	Comfits

**Cachous** Highly Perfumed.

A full stock now on hand.

THIS IS 



Unrivalled for

**PURITY, EXCELLENCE. and  
STRENGTH.**

Send for Price List.

**MANUFACTURERS  
IMPORTERS  
and AGENTS**

# ROBERT G

# ER BEST = ALWAYS

"Dainty thoughts daintily expressed."

## Christmas Specialties

Crystallized Fruits,  
English and American  
Confectionery.

Fancy Baskets  
Fancy Boxes  
Gross Goods

A VERY CHOICE ASSORTMENT.

## CARR & CO.

Limited.

BISCUIT MAKERS TO THE QUEEN.

## A Big Reduction

In prices has just been  
made. . . . .

VALUES SECOND TO NONE

## Fine Biscuits

## UNION PRODUCE CO.'S

Fine Cream Cheese



BRANDS :

ROYAL ARMS  
BEAVER

MANITOBAN  
FANCY CREAM  
NEUFCHATEL

Try a Sample Order.

# GEIG & Co.

456 St. Paul Street  
Cor. St. Nicholas St.

# Montreal



ing special prices to the trade. Readers of THE CANADIAN GROCER would do well to write this firm.

"Our Christmas spice is going well, as usual at this season," report Lucas, Steele & Bristol. "We also find a demand for a savory, mint, sage, thyme, marjoram and poultry dressing in 10c. tins.

Balfour & Co. will be in their new premises, 72 McNab street, Hamilton, next week, whence, on account of better facilities, orders will be shipped with greater despatch.

Up to November 4, five sailing vessels had left British Columbia with cargoes of salmon for the English market. The aggregate number of cases in the cargoes were 263,267.

Graham, McLean & Co. are carrying a new line of lards and meats. The lard is kettle-rendered and the meat mild cured, and likely to be very popular with the best class of the trade.

"We expect to complete our orders for 'Potmahoff' and 'Hillwattee' teas this week. Regret being unable to fill orders, but the demand was larger than we expected." Thus write Lucas, Steele & Bristol.

H. P. Eckardt & Co., Eby, Blain & Co., T. Kinnear & Co., John Sloan & Co., Warren Bros. & Boomer, Perkins, Ince & Co., J. W. Lang & Co., and Davidson & Hay, all have new stocks of Beardsley's shredded codfish, Acme beef, and Star herring.

"Last week was indeed a busy one," say Lucas, Steele & Bristol. "By Saturday night, though, all our back orders were shipped out and all our customers have their holiday supplies. We never have had such a heavy fruit trade."

The F. F. Dalley Co., of Hamilton, have had a larger sale for their self-rising flours than they anticipated. "No doubt the result of their superior quality," remarked a member of the firm. Mr. Vert, representing the firm, sold to nearly everybody during his recent trip through Western Ontario. He is now working the East.

#### QUEBEC MARKETS.

MONTREAL, Nov. 28, 1895.

#### GROCERIES.

THE grocery market furnished a fair degree of activity, and values generally are firm this week. The most interesting branch of groceries has been dried fruit. The strength noted previously in Valencia raisins has been strongly maintained and the best figure that the cheapest fruit can be obtained at is 4c. Cables on currants are strong, noting an advance of 2s., and spot values are held correspondingly firm. Arrivals of new Tarragona almonds came to hand this week and are selling in a jobbing way at 10½ to 11c. New

filberts and walnuts are expected next week. Marbots and Bordeaux walnuts are now on the way and are expected here by the 15th of the month. Dates are cabled 3d. higher, in fact, all kinds of Mediterranean goods are strong this year. In other staples, such as groceries, coffee, tea, etc., there are no new features to note.

#### SUGAR.

There has been a good enquiry for refined sugar in a jobbing way during the week, orders being better both locally and from the west. At the refineries round lots of granulated changed hands at 4 3/16c., and yellows at 3½ to 3¾c. Cable advices on raw continue dull and rather easy in tone, while some round lots of centrifugals sold here at 3¾c. We quote refined sugar in a jobbing way: Granulated, 4¼c., and yellows, 3¾ to 3¾c.

#### SYRUPS.

A fair business has been transacted in syrups at steady prices. We quote: 1¾ to 2½c. per lb., as to grade.

#### MOLASSES.

There is a fairly good demand for Barbadoes molasses at former quotations, and a fair jobbing trade is noted in this grade at 36 to 37c., which would possibly be shaded in the case of a round lot. Round lots of 175 puncheons of Porto Rico have been turned over at 32c., but we quote jobbing prices steady at 35 to 36c. The sale of a lot of 70 puncheons of Barbadoes is noted at 31c., but the grade of the goods was not A1, and for anything prime holders maintain prices, and easily obtain them, as the steady volume of business for jobbing account attests.

#### RICE.

There has been no change in rice, values ruling steady, with a fair demand. Millers note a moderate enquiry at firmer prices.

#### SPICES.

No new feature is to note in the spice market, demand being fair at steady prices. Black pepper has left first hands at 7½c., and cassia at 9½c. Other lines also have met a moderate enquiry at steady prices.

#### COFFEE.

The coffee market is dull and slow, and prices, as a rule, are unchanged. Round lots of Rio and Maracaibo have changed hands at 19½ to 20½c. We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 27½ to 31c.

#### TEAS.

Outside of a fair distributing trade, the tea market has been, in the main, featureless. Japans ranging around 14c. continue as scarce as ever, and nothing can be had, as we have pointed out before, under 15c. A rather easier feeling has been noted in blacks, with sales of Congous at 10c. A few orders from the west still arrive for India and Ceylon stock. We quote Japans: Low

grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

#### DRIED FRUIT.

The firm feeling in Valencia raisins is fully maintained and business has been done steadily during the week at the following range: Ordinary off-stalk, 4 to 4¼c.; fine off stalk, 4½ to 4¾c.; selected, 5½ to 5¾c., and layers, 6¼ to 6½c.

California raisins continue to meet a good enquiry in a jobbing way. Four-crown fruit are held firm at 7c., and there has been a satisfactory business in three-crown at 5½c.

Sultana raisins are quiet and unchanged at 6 to 6¼c.

Malaga fruit continues steady, as last noted, with a fair enquiry. We quote Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

The demand for currants has been good, and the market has a firmer tone. Cables were 2s. higher this week and spot values are firm, while there are no cases to be had, and a quotation on them is impossible. Prices are held at: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

The strong tone of the prune market already noted is fully maintained under a good jobbing enquiry. Advices from primary markets continue strong on Bosnias. We quote: French ordinary, 6c., and choice, 7½ to 13½c.; new Bosnias from second hands at 6 to 6½c.

The fig market is steady, with a fair trade doing at 9 to 12c. for ordinary and 13 to 17c. for fancy fruit.

Dates are stronger in tone, cables being 3d. higher this week. The Lake Huron brought in some which sold at 5c., but we quote 4½c.

#### NUTS.

Arrivals of the first new Tarragona almonds came to hand this week. They are selling at 10½ to 11c. New filberts and Grenoble walnuts are expected next week. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 10½ to 11c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

#### CANNED GOODS.

There has been a fair demand for vegetables, while the tendency on canned salmon is very firm. Best offers are higher if anything than they were, and advices report that many of the canneries are closely sold up. We quote as follows: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 75 to 80c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2

WE ARE  
PAYING  
CASH  
FOR

DRIED-APPLES-



W. B. BAYLEY & CO.

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**TRADE  
BEARDSLEY'S SHREDDED CODFISH  
MARK**

Ready for the table in 10 minutes.  
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,  
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

**J. W. BEARDSLEY'S SONS, New York, U.S.A.**

**Dawson & Co.**  
**FRUIT  
PRODUCE  
and COMMISSION MERCHANTS**

**32 WEST MARKET STREET  
TORONTO.**  
Consignments  
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TELEPHONE 645.

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GENERAL . . . **FRUIT  
Commission Merchants**

**25 and 27 Church street,  
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Consignments of FRUIT and PRODUCE SOLI-  
CITED. Ample Storage.  
All orders will receive our best attention.

**Mince Meat**

Fine English Mince Meat, in 5,  
12, 27 and 60 lb. pails.

**GUARANTEED PERFECTLY FRESH.**

Made of the Choicest Fruits and  
Spices, carefully and neatly put  
up, and at low prices.

**F. W. FEARMAN**  
HAMILTON

**THE FOAM YEAST**

**Bakers' Tablets**

Specially Prepared for Bakers.

Send for sample box containing  
10 lbs., \$1.00, with full directions.

**The Foam Yeast Co., Ltd.**  
79 Esplanade E., TORONTO.

to \$2.25; blue plums or damsons, \$1.50 to  
\$1.75; pineapples, \$2.25 to \$2.50, and 3-lb.  
apples, 80 to 85c.

**WINES AND SPIRITS.**

The volume of trade in wines and spirits  
is of about the same dimensions as it was a  
week ago, and there are no special features  
to report.

**GREEN FRUIT.**

The green fruit market has ruled steady  
on all leading lines, and the market has been  
well cleared up of stock from day to day.

**APPLES**—Fameuse fruit are scarce and  
firm at \$4 to \$5 per bbl., but other stock  
ranges from \$2 to \$3.

**GRAPES**—Malaga grapes sell steady at  
\$5 to \$6.50 per keg.

**CRANBERRIES**—Are steady to firm at \$9  
to \$10 per bbl.

**ORANGES**—Jamaica oranges are selling  
in boxes at \$4 to \$4.50, and in barrels at \$6  
to \$7. No other stock can be quoted.

**LEMONS**—Malaga lemons have ruled  
rather easier than last week and sell at \$3  
to \$3.50 per box. Palermo are unchanged  
at \$2 to \$3.

**SPANISH ONIONS**—Steady and unchanged  
at 40 to 45c. per crate.

**SWEET POTATOES**—Quiet at the decline,  
\$3.50 to \$4.

**FISH.**

The mild weather has checked trade in  
fresh fish, but for all that there has been a  
fair volume of trade transacted. The tone  
generally has been steady. Fresh haddock  
and cod are selling at 3 to 4c., and B.C.  
salmon, 12½ to 13c., while fresh halibut has  
ranged from 10 to 12c.

In pickled fish the movement has been  
fair. Choice herrings ranged from \$4.25 to  
\$4.50 per barrel, and No. 2 mackerel sold at  
\$17.50. Labrador salmon are quotable at  
\$13.50 and B.C. salmon \$10.50 per barrel.  
Green cod have had a material decline under  
increased receipts. We quote No. 1 \$3.85  
to \$4, and No. 2 \$3 per 100 lbs.

In dried and prepared fish, business has  
been quiet. Demand for dried cod is limited,  
and prices are easy at \$4.25 to \$4.50 per  
100 lbs. Boneless cod is quoted at 6c. per  
lb. and shredded at 11c.

**COUNTRY PRODUCE.**

**EGGS**—The demand for eggs is slow, and  
the market is quiet and steady. The returns  
from abroad have been satisfactory to ship-  
pers, and, on the whole, the season has been  
a successful one. We quote new laid at 18  
to 20c., choice candled at 14 to 15c., and  
ordinary stock at 11½ to 12c. per dozen.

**POTATOES**—There is no change in pota-  
toes, business being quiet and prices steady  
at 35 to 40c. per bag for choice Early Rose  
in car lots.

**BEANS**—In beans, business continues slow  
at \$1.10 to \$1.15 per bushel for choice hand-  
picked in car lots, and at \$1.20 to \$1.30 for  
small quantities.

**HOPS**—The demand for hops continues to  
be of a limited character at 5 to 8c. per lb.  
for new, as to quality.

**TALLOW**—The market for tallow rules

**HUGH WALKER & SON,**

**FRUIT AND COMMISSION MERCHANTS,  
GUELPH.**

**CANADIAN TOMATO CHUTNEE**

For Soups, Gravies, Curries, Fish, Game, etc.  
Used for lunch and breakfast as sandwiches.  
Highly recommended by H. R. H. Princess  
Louise and by the late Sir John A. Macdonald.  
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

**PILKINGTON'S POWDERED PERFUMED LYE**

"BELL BRAND" in 1-lb. tins.

**Dillon & Co.'s Baking Soda**

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

**W.M. RYAN**

**PORK PACKER,  
WHOLESALE PRODUCE  
AND COMMISSION MERCHANT**

**70 and 72 Front St. East, Toronto**

Liberal Advances  
made on Consignments.

**Egg Cases Supplied.**

**S. K. MOYER,**

Commission Merchant and  
Wholesale Dealer in . . .

**FRUITS, VEGETABLES, AND FISH**

SPECIALTIES:—Oranges, Lemons, Dates,  
Bananas, Pineapples, Peanuts, Coconuts,  
Trout, White Fish, Baltimore Cabbage, Cucum-  
bers, New Potatoes, and Strawberries.

**76 COLBORNE ST.,  
TORONTO, ONT.**

Telephone 1064

**1/2 OF OUR ORDERS  
COME BY MAIL  
UNSOLICITED**

**Write Us**

and we will guarantee satisfaction.

**D. Gunn, Flavelle & Co.**

Pork Packers and  
Commission Merchants Toronto



steady at 6 to 6½c. for prime refined, and at 5 to 5¾c. for lower grades.

**POULTRY**—Poultry has ruled stronger, and prices have advanced all round. The demand to-day was good, especially for turkeys and chickens, and the market was pretty well cleaned up of stock. Turkeys sold at 8½ to 9c.; chickens at 6½ to 7½c.; ducks at 8 to 8½c., and geese at 6 to 7c.

**GAME**—There was a good demand for game to-day, of which the offerings were fair, and No. 1 partridge sold at 40c. per brace, and No. 2 at 25c. Venison, by the carcase, sold at 4½c., and by the saddle at 7c. per lb.

#### PROVISIONS.

There was no change in the situation of the local provision market. Business was quiet and values unchanged. We quote: Canadian short cut, clear, \$14.50; Canadian short cut, mess, \$15; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¾ to 9c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

#### CHEESE.

The cheese market was quiet. The only business noted was in connection with the arrivals of goods from the French sections. These receipts were trifling, and most of them had been placed to arrive. We quote: Finest Ontario, fall makes, 9½ to 9¾c.; finest Quebec, fall makes, 8¾ to 9c.; summer makes, 8 to 8½c.

#### BUTTER.

The butter market is quiet and fairly steady. The only business doing is in a jobbing way, and the appended quotations are for business of this sort. If a seller desired to do business in a large way, he would have to accept less. We quote: Finest September creamery, 21 to 22c.; Township dairy, 17 to 18c.; fresh Western rolls, 16 to 17c.; Western dairy, 14 to 15c.

#### ASHES.

The market for ashes during the past few days has been weak, and prices have declined 15 to 20c. per 100 lbs. The receipts have been fairly liberal of late, for which the demand is limited and business quiet. We quote: Firsts, \$3.70 to \$3.80; seconds, \$3.60, and pearls, \$4.70 per 100 lbs.

#### MONTREAL NOTES.

Cables to importers here this week from Patras quoted an advance of 2s. on currants.

First arrivals of new filberts and Grenoble walnuts are expected to arrive in Montreal next week.

Cables on dates from London on Monday quoted an advance of 3d., with the market firm.

Rose & Laflamme have received a carload of Snider's tomato catsup, tomato soup, and chili sauce.

Hart & Tuckwell have some new filberts arriving on the Hexham, via Boston. They are offering to arrive at 7c.

There are shipments of Marbot and Bordeaux walnuts on the way to this market. They are expected on the 15th.

A. P. Tippet & Co. are passing a lot of California fruits this week, and have advices for next week of a carload of California prunes and other fruits from San Jose.

Shipments of Griffin & Skelly's raisins are being taken into stock this week by Kinloch, Lindsay & Co., Lockerby Bros., and Caverhill, Hughes & Co.

A shipment of evaporated California apricots and peaches are being distributed this

week. Geo. Childs & Co. and Caverhill, Hughes & Co. received lots.

The St. Lawrence Sugar Refinery were buyers of 4,500 bags of centrifugal sugar in this market last week at 3¾c., which is considered a very good price.

Robert Greig & Co. have received a consignment of Rowntree's flavoring extracts, cocoa, etc., this week. They also have a full stock now on hand of Craven & Son's confectionery in glass jars. The merits of these goods are well known.

Robert Greig & Co. report largely increased orders for Carr's English biscuits.

Mitchell's Irish and Scotch whiskies are well known in this country. They are handled here by Laporte, Martin & Cie.

Robert Greig & Co. have now on hand a large stock of the well-known Sportsman sardines.

Caverhill, Hughes & Co. and D. H. Rennoldson have just received a shipment of Bell's spiced seasoning in ¼ lb. tins.

Invoices are just to hand for a shipment of Craven's English confectionery to Robert Greig & Co.

A carload of fine California raisins is expected this week for Laporte, Martin & Cie. Special prices will be given for immediate delivery.

Kola-Cafe, an extract of kola, coffee and chicory, is becoming a very popular breakfast cup. Robert Greig & Co. are the Canadian agents.

The line of cream cheese manufactured by the Union Produce Co., for which Robert Greig & Co. are selling agents, is rapidly working its way into popular favor.

Laporte, Martin & Cie have now a fine exhibit of Malaga raisins in their sample rooms. Their first consignment is nearly all sold and they are expecting another lot very shortly.

Mitchell & Co., of Belfast and Glasgow, have appointed Laporte, Martin & Cie, of Montreal, their agents for the province of Quebec.

#### NEW BRUNSWICK MARKETS.

##### OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Nov. 28, 1895.

**T**HE holiday somewhat broke in upon the business of the past week. But the movement in goods continued large, dried fruit being again the matter of interest in grocery circles. The candy trade is also becoming large. Some of our merchants, in place of carrying stocks of fancy and penny candies, just carry samples received from some one of our manufacturers, and send the orders in to them to be packed. This is a great advantage to the grocer, saving him the trouble of packing the goods and keeping a large assortment of stock, only to carry over a quantity. It also is to the advantage of the manufacturer, because he receives the full trade of that house, and the houses are the more apt to push the goods, as they have so little trouble in handling and have a good profit. **THE CANADIAN GROCER** is pleased to notice that the feeling is growing among our wholesale houses to sell only to dealers.

**SALT**—There is at this season but little demand, fishermen being largely supplied. It is expected the first direct steamer from Liverpool will have some on board. Canadian, in small packages, continues to grow in favor. We quote: Coarse, 50 to 55c;

fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

**OIL**—In American burning oil there is another advance of half a cent, with a very firm feeling. The quantity of oil moving is very large, but was largely sold at the lower prices earlier in the fall, and is now being delivered. This month often shows the largest shipments of the year. We quote: American burning oil, 23¼c.; best Canadian, 21¼ to 21¾c.; prime, 18c.; no charge for barrel.

**CANNED GOODS**—A rather better business was noticed during the past week, and fruits are being more called for. Salmon is hardly as firm as was expected, stocks being fully equal to the demand. About the only real shortage noticed in canned goods is strawberries. They are, however, not a particularly large sale. They are a line of goods which should be canned here. Beef shows but small sale at this season. Canned fish are in much less demand here than west. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

**DRIED FRUIT**—This continues to be an important item in business. One merchant receiving over 2,000 boxes Valencias in the last English steamer was so far sold ahead that none of the shipment were taken into store. The stock here of this grade is very light, many merchants being already sold out. There are, however, lots of California loose muscatels, some of which are particularly good quality. These prevent prices of Valencias going as high as would have been the case a few years ago. Some 1,800 boxes of Malaga fruit arrived at this port by the last English steamer, the quality of which was satisfactory. California L. L. raisins are quoted lower in New York. There are two grades and more or less range of quality in them. Cleaned currants in 1 lb. cartons show good demand, it proving a much more satisfactory way of handling the goods than in bulk. There is quite a difference in quality of brands offered. A poor currant does not pay as well to clean as a higher priced one. Onions are quoted lower. In nuts a better business is being done. New peanuts are being offered.

### Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

#### JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

# The leading Grocers sell it!

WHY DON'T YOU?

Dalley's Royal Hygienic Self-Rising Flour, Tea Biscuit Flour, Pancake Flour, Graham Flour and Buckwheat Flour

Put up in handsome 2-lb. packages, 3 dozen in a case.  
Order from your Wholesale Grocer, or from us.

THE F. F. DALLEY CO., LTD. - - HAMILTON, CANADA.

Only the best fruit, thoroughly cleaned and picked, is used in making



**CLARK'S  
ENGLISH MINCE MEAT**

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

## Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for quotations.

**T. A. LYTTLE & CO.**  
TORONTO

### Don't Brag

Sell the best Canned Goods, and your reputation is secure.

THE "KENT"

CANNING AND PICKLING CO.

Chatham, Ont.

## We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

**DELHI CANNING CO.**

DELHI, ONT.



We quote: Old Valencias, 3½c.; layers, 4 to 5c.; new Valencias, 4½ to 5c.; layers, 6 to 6½c.; half-boxes, 6½c.; quarter-boxes, 6¾c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.65 to \$1.85. Currants, bbls., 3¾ to 4c.; cases, 4 to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.; prunes, kegs, 4c.; boxes, 4½ to 5c.; half-boxes, 6 to 8c.; citron, 15 to 16c.; orange and lemon, 13c.; dates, 4½ to 5c.; dried apples, 5½ to 5¾c.; evaporated apples, 7½ to 7¾c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$1.90 to \$2.; walnuts, \$3 to \$4 per 100 lbs.; figs, 11 to 12c.; washed currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanas, 10c.; Sultana raisins, 7 to 8c.; Grenoble walnuts, 12 to 13c.; Chili, 10 to 11c.; Brazil, 12 to 13c.; filberts, 8½ to 9c.; almonds, 11 to 12c.; roasted peanuts, 9 to 10c.

**GREEN FRUIT.**—There is fair business, but cold weather is tending to lessen shipments. Apples are in good demand at fair prices. Stocks held here are not large. Shipments per schooner are light. Quality of fruit is generally good. West India oranges are in fairly large supply, and are about the only orange in the market. Malaga grapes are firm, with the usual good sale at this season. We quote: Apples, \$1.50 to \$2.50; orange, \$4.25 to \$5.50 per bbl., \$3.50 to \$4 per box; Lemons, \$5 to \$6; keg grapes, \$5.50 to \$6.50; Canadian, 50 to 70c. per basket; quince, \$6 per bbl.; sweet potatoes, \$4 bbl.

**DAIRY PRODUCE.**—Although there is a firmer feeling in cheese, it is difficult to find those who are anxious to buy at advanced prices. There are a number of early cheese here as June and July's, which do not move quickly, even at low figures. Butter continues rather slow, with an overstock of poor to fair and not enough of best. Prices keep low, the more on account of western markets. Eggs are in fair demand at rather higher figures. Stocks are not large. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22c.; cheese, 8½ to 9c.; creamery, tubs, 20c.; eggs, 16 to 17c.

**MOLASSES.**—There are not large stocks, and holders of best grades are firm. Though movement at present is not large, there are a number of good months in which to sell, and in which demand is always large, before any new can be received. In syrup there is a good business at firm prices. We quote: Barbadoes, 32 to 34c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 31 to 32c.; syrup, 35c.

**SUGAR.**—No change is noted in price here. There are fair stocks held, and there is a fair business doing. Prices are hardly as firm. We quote: Granulated, 4¾ to 4½c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

**FISH.**—In general it is thought the dry fish business is growing less from year to year, the reason being, it is held, the very large extent to which canned goods are used, together with the great variety of goods canned. At present in dry fish prices are very firm, stocks being not large, and most of the fish being in the market. In pickled fish prices continue low, while smoked herring are dull. Merchants are looking forward to the fresh fish trade, which, if cold weather continues, will soon open. We quote as follows: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.60 to \$3.75; medium, \$3.35 to \$3.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-

bbl.; Ripplings, \$1.65; Wolves, \$1.85 to \$2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, \$5 to \$5.50 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half-bbl., \$1.25 to \$1.35; Shelburne, \$3.00 bbl., \$1.65 half-bbl.; boneless, 2½ to 8c.; oysters, \$2.50 to \$3 per bbl.

**PROVISIONS.**—Prices show no change. There is a fair demand, and many look for higher prices. At present values are very low. We quote: Clear pork, \$15.50 to \$16; mess, \$14.50 to \$15; P. E. I. prime, \$11 to \$12; beef, \$13.25 to \$14.25; pure lard, 9½ to 10½c.; compound, 7 to 8c.

**FLOUR FEED AND MEAL.**—Manitoba shows very large sales. No change of price is noted. Beans are firmer. P. E. I. oats have been advanced about one cent per bushel. Fairly large quantities are coming forward. In oatmeal the tendency is upward, while cornmeal is at very low figures, with a very large quantity moving. In hay the feeling is upward, with very little business here. We quote as follows: Manitoba, \$4.70 to \$4.75; best Ontario, \$4.10 to \$4.15; medium, \$3.85 to \$3.95; oatmeal, \$3.55 to \$3.75; cornmeal, \$2.30 to \$2.35; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c.; hay, \$11 to \$11.50; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow eye beans, \$2; buckwheat meal, \$1.30 to \$1.35.

## ST. JOHN NOTES.

Shipments of sheep and fowl from P. E. Island continue large.

The firm of A. Sinclair has been dissolved. James Collins continues to carry on the business.

Parker A. Nason, general dealer, Fredericton Junction, has assigned. Liabilities, \$1,900.

The schooner Delta has cleared from Port Williams, N.S., for Havana with 3,700 barrels of potatoes.

Northrup & Co. handle large quantities of dulse, and offer extra good quality to their numerous customers.

"Flagship" brand canned salmon are proving good sellers. Northrup & Co. can supply all demands.

Moncton bakers have reduced the price of bread 1c. per 2-lb. loaf, the price now being 5c. wholesale, 6c. retail.

A large business is being done at Digby, N.S., in smoked haddies. During the past week over 1,000 cases were shipped.

The output of apples from Annapolis Valley has been very large. This fall in one stretch of about four miles some 14,000 barrels were raised.

Wm. Thompson & Co. are having a steamer built. The new vessel is to be 310 feet long, 42 feet beam, 25 feet deep, and to draw about 21 feet. She will be modern in every way.

A total of 22,644 cheese have been shipped from P. E. I. to Montreal this season, some 30,000 having been manufactured. The steamer Campana on one of her last trips from the Island to Montreal carried 2,000 barrels of oysters.

D. W. Hoegg & Co., of Fredericton, represented in St. John by E. T. Sturdee, have a reputation as cannery of which they may be proud. They are to add a number of new lines, having obtained a property in Campobello, where they intend packing sar-

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,  
ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.  
Bensdorp's Royal Dutch Cocoa.  
Pyle's Pearline.

C. & E. MACMICHAEL,  
40 DOCK ST., ST. JOHN, N.B.

**ONLY THE BEST**

Fish are packed in the cans of the

Golden Brand Haddies

They will give satisfaction both  
to the dealer and consumer.  
Every can warranted.

**NORTHROP & CO.**

Packers' Agents ST. JOHN, N.B.

**FISH** ✱  
**WITHOUT A BONE.**

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

**WITHOUT A BONE.**

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

**EPPS'S COCOA**  
1-4 lb. Packets. 14 lb. Boxes  
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

**MOTT'S**  
**DIAMOND**  
**CHOCOLATE**  
IS THE BEST.  
ASK FOR  
**MOTT'S**



## OUR "DAISY" EXTRACT DECANTER

JUST OUT FOR XMAS TRADE

**PURE GOLD M'FG. CO.** 31 & 33 FRONT ST. EAST.  
TORONTO.

dines, kippered herring, finnan haddie, etc. They are also this season putting up a large quantity of pickles, both in boxes and tubs.

G. J. Hamilton & Sons, Pictou, are finding a splendid demand here for their English formula tablets, not only on account of the quality of the goods but on account of the bottles they use, which they have made two inches shorter than the English bottles to fit ordinary shelves.

Potatoes are very plentiful. One gentleman from the north shore was in town during the past week with four cars, and found buyers very scarce even at a price which meant a considerable loss to him.

It is expected greater attention will now be given throughout our province to the shipping of eggs and fowl to England. Australians are already shipping them there to advantage, though so much further from that market. It is thought by many that trade in these goods could be made as profitable as that in butter and cheese now is.

The lobster business is a large factor in the fall trade of the Maritime Provinces. This season from Halifax some 162,000 cases were exported, going to London, Liverpool, Hamburg, Stockholm and other places. From Newfoundland some 27,000 cases were exported.

Produce in Fredericton is quoted as follows: The heavy state of the roads tends to lessen the quantities offering. The river is quite high, and large numbers of logs are running into the booms, which, it was expected, would be hung up. It is not expected the river will remain open more than a few days. Quotations are: Hay, \$9 to \$10.50; straw, \$5; oats, 33c.; beef, 5c.;

pork, 5c.; mutton, 3 to 5c.; lamb, 6 to 7c.; chickens, 25 to 45c.; geese, 60 to 65c.; turkeys, 10 to 12c.; butter, 17 to 18c.; eggs, 16 to 20c.

### LATE BUSINESS CHANGES.

Hubert Demers, grocer, Ottawa, has assigned to Joseph Grant.—C. W. Oke, tobacco, London, Ont., is dead.—Walter Ashton's drug stock at Aurora, Ont., is to be sold Dec. 2 by auction, under chattel mortgage.—The creditors of Thos. A. Ward, grocer, Chambly Canton, Que., will meet Dec. 3.—The assets of Hector Lemieux, grocer, Chicoutimi, Que., are to be sold Dec. 5.—Elzear Collin, general store, Montmagny, has assigned.—The creditors of Laurier & Wayland, grocers, Montreal, will meet Dec. 3.—Louis Beaudoin, general store, East Broughton, Que., has assigned, and Fred. Lemieux is provisional guardian.—R. E. Limoges, grocer, Montreal, has assigned to Chas. Desmarteau.—There is a demand of assignment against T. M. Marchand, grocer and hardware, Pont de Maskinonge, Que.—There is a demand of assignment against Louis Paquette, general store, Windsor Mills, Que.—Louis Beaudoin, general store, Thedford Mines, Que., has suspended.—E. Lacoste, grocer, St. Henri de Montreal, has assigned to E. Marquette.—Wm. McDonnell & Co., traders, Bears' Hill, Man., are closing up their Wetaskiwin branch.—Wm. Anderson, general store, Carievale, Man., has sold out to J. H. Elliott.—McKenzie & Cane have started a grist mill at Miami, Man.

### TRADE CHAT.

**T**HOMAS STILES has disposed of his stock of dry goods and groceries in Wingham, and intends going to London to reside.

The total quantity of tea imported and warehoused in London during October was 28,929,900 lbs., in lieu of 26,855,950 lbs. in the same period last year; while the clearances out of bond comprised 23,102,150 lbs., against 22,938,150 lbs. in 1894; and the entire stock at the end of the month showed, as before, an excess of 5,085,300 lbs.

Sanford Vickery, a Newboro merchant, is suing the Brockville, Westport & Sault Ste. Marie Railway and R. G. Hervey, its contractor, as assignees of a number of time tickets given to men who worked on the railway.

### ENLARGED HIS PREMISES.

W. R. Stewart, 665 and 667 Queen street east, Toronto, has taken another store one door east the better to accommodate his fast-increasing patronage. Mr. Stewart now occupies the whole block.

A cough drop that is pleasant to the taste, and at the same time capable of relieving a troublesome cough, is sure to be in demand. Both these attributes are found in B. F. P. cough drops.



## FOR SALE OR LEASE.

**WHITING CASH CARRIER—TWO STATION.**  
Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

**BELL'S SPICED SEASONING**

For over 25 years the favorite American

**POULTRY DRESSING**

Agent for Canada:

**WM. H. DUNN, Montreal**

**BIRD SEED** Look Out!

... use ...  
**Brock's Bird Seed**—the best on the market. It will double your trade in this line of goods. Ask your wholesaler for it.



**NICHOLSON & BROCK,**

81 Colborne St., TORONTO

**Champion Fire and Burglar-Proof Safes . .**

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

**S. S. KIMBALL**

577 Craig St., Montreal, P.Q.

# Pork Packers

All curers of meat have to use **THE BEST**

## ... SALT

This is **THE KIND** we sell. We hold the trade in spite of so-called modern improvements. Correspond with

**The Canada Salt Association**

CLINTON, ONT.

## THE PEOPLE'S Building and Loan Association

(INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth. Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

**GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING**  
B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

**CLARETS**

Alex. Andrae Kraay & Co.'s very fine old Clarets

**BASS' ALE**

The Bugle Brand is the best imported

**GUINNESS' STOUT**

Bulldog Brand, the highest grade bottled

*Cockburn & Co.'s Very Old Highland Whisky*

**SPECIAL LIQUEUR WHISKY**

**J. & R. McLEA, 23 Common St.**

**MONTREAL**

## MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

# "PITTSBURGH" LAMP

Mammoth Sizes for

**STORES**  
**CHURCHES, Etc.**

**Gowans, Kent & Co., Toronto**

## Batty's

# Nabob Pickles

AND

# Nabob Sauce

Are unquestionably the finest and most enjoyable in the world. Have been awarded

**ALL WHOLESALERS**  
**HAVE THEM.**

... **EIGHT PRIZE MEDALS**

Canadian Agents

**J. A. Gordon & Co., = = Montreal**



ARE YOU LOOKING FOR A POSITIVE  
TRADE WINNER ?

If so, carry a line of our celebrated BAKING POWDER

IT'S

# Jersey Cream

And you will catch the best trade of your neighborhood if you sell it.

LUMSDEN BROS. - Hamilton, Ont.

EWING, HERRON & CO.

## Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples  
and quotations sent on enquiry.

Trade Mills - - Montreal

## Don't delay

ordering your winter stock  
of . . . . .

# SALT

Verret, Stewart & Co.  
MONTREAL.

## New Fruit and Nuts

Black Baskets, Blue Baskets  
and Dehesa Clusters.  
Sicily Filberts, S. S. and  
Shelled Almonds in store  
and arriving.

JOHN SLOAN & CO.  
TORONTO.

## Coffees . .

Another choice assortment

**Rios** Just arriving ex  
SS. Catania

Also a BARGAIN in

**PEARL TAPIOCA**

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants  
Cases and Half-cases.

Perfecto Vostizza Currants  
Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

**T. KINNEAR & CO.**

49 Front St. E., TORONTO.

## J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples  
eyeless and coreless "Extra."

Martin Wagner's Pineapples  
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"  
Strawberries.

Shredded Codfish, "pkges."  
Very fine.

**J. W. Lang & Co.**

59, 61 and 63 Front Street East Toronto.

## 40% Profit

Supreme Soap gives 40% profit.  
Wonderful gives 40% profit.  
Our Own Electric gives 35% profit.  
Sunflower gives 35% profit.

Manufactured by

**P. M. LAWRASON**  
London, Ont.

NEW SEASON'S

Grenoble Walnuts

Halloween Dates

NOW IN STORE.

**PERKINS, INCE & Co.**  
TORONTO.

NEW . . .

## Grenoble Walnuts

Tarragona Almonds  
Filberts  
Dates, etc., etc.

: : : IN STORE

**SMITH & KEIGHLEY**  
9 Front St. E. TORONTO.



# Sugar Cured

Hams, Shoulders,  
Bacon, all of Finest  
Selected Stock.

I HAVE THE FINEST LARD.  
ALL GOODS GUARANTEED.

T. R. F. CASE, Seaforth, Ont.

## J. McLAUGHLAN & SONS

Manufacturers  
of . . . . .

Biscuits and Confectionery

WHOLESALE GROCERS

Write for Prices.

OWEN SOUND, ONT.

### LONDON TRADE GOSSIP.

SEASONABLE goods are going out nicely, but in other staple lines the volume of business is light. That is the general consensus of opinion. Payments are moderate only. One unsatisfactory feature of the situation is the low price of cheese.

The feature of the trade is, of course, the movement in foreign dried fruits for the Christmas trade. A good trade has been experienced in Valencia raisins, but most of the orders have been filled. The idea for fine off-stalk is 5½c., and for selected 6½c. Off-stalk raisins are practically an unknown commodity at present here. Speaking to a wholesaler in regard to this matter, he said: "There is no trade for off-stalk here. I do not believe I could give them away. It is surprising, but, do you know we cannot sell poor fruit at any price." There is still a large trade being done in currants, notwithstanding that the sharp advances in the price have checked the demand to some extent. The demand is chiefly for Filiatras at 4½c. Quite a few Amalies are going out at 5c., and Panaretos at 7c.

The failure of the apple crop in this district is a matter of history. As a consequence of this failure the trade here are experiencing a larger demand than usual for evaporated goods, both domestic and foreign. In fact, one wholesaler assures me that he has never before sold as many evaporated apples at this season. The ruling price for good stock is about 7½c. California evaporated apricots, peaches, nectarines and plums, are all meeting with a good demand.

There is a good demand for the Bosnia prunes that have recently arrived in stock at from 5¼ to 6c. The shipments to arrive will cost more than those which have already come to hand. French prunes are quoted at 6½c. per lb. for 90's, but the price prevents their meeting with much demand.

New season's Grenoble walnuts arrived on the market this week. They are in good demand, and the ruling price is about 12c. "Grenoble walnuts have arrived early this season," remarked one wholesaler. "As a rule, they do not arrive till two or three weeks later, and sometimes we have had to

get them on by express in order to have them here for the Christmas trade."

There have been a few teas moving, but trade as a rule is quiet. The high price of Japans is injuring the sale of those teas, the teas chiefly sold west of here being cheap Japans that retail at about 25c. per pound. While the sale of Japan teas has fallen off, the demand for Indian and Japans teas is increasing. "There is no question about it," remarked one jobber, "the package teas are knocking the bulk teas out. For instance, I know of retailers who twelve or eighteen months ago would not look at a package tea who to-day keep in stock not one brand only, but two, three and even more brands."

Canned vegetables, while selling a little better than a week or two ago, are still somewhat of a drug on the market. Canned fruits continue dull, and there is not much doing in salmon. The idea for tomatoes and corn is 80c., and for peas 90c. The only thing in the way of canned goods that has really a good sale is apples. There are more apples selling than a year ago, as may be expected, in view of the short apple crop in this district; and the demand is increasing. Ruling quotations are \$2.20 for gallons and 90c. for 3's.

Sugar continues inactive. "I said last April," remarked a wholesaler, "that we were going to have a dull sugar year, and my predictions have been fulfilled. Consumers bought unusually heavy lots in the spring, and some of them have not exhausted their supplies yet, hence, in part, the dullness of the sugar trade to-day." The current quotation is \$4.40 to \$4.50, but it by no means follows that this is the current selling price. Sugar is being cut in London as well as elsewhere. Yellows range from 3c. upwards. Trade in syrups and molasses is a little better than is usual at this season, the scarcity of domestic fruits here again being the cause of the increased trade.

T. B. Escott on Wednesday received another direct shipment of rice from England.

M. Masuret & Co. on Tuesday received their supply of Grenoble walnuts for the Christmas trade.

A. M. Smith & Co. have in stock their supplies of foreign dried fruits for the Christmas trade, included in which are Grenoble walnuts.

George Lydiatt, representing the Sydenham Glass Co., of Wallaceburg, Ont., was in the city this week looking up business. He reports trade good. At any rate he seemed in good spirits.

T. B. Escott & Co. have been appointed agents in Canada for the Bryan Candy and Cracker Case Co., of Bryan, Ohio. The candy and fruit cases have a capacity of from 40 to 75 pounds each, and the cracker cases a capacity of one barrel. The cases are

finished in hard wood, four sides glass, and are treated with four coats of carriage varnish, which give them a rich appearance.

Gorman, Eckert & Co. have placed a new tomato catsup on the market. It is known as the "Home-Made," but, as it sells to the trade at \$1 per dozen, it has become dubbed with the name of the "Dollar" catsup. The same firm is also putting on the market a griddle cake flour in 2½-lb. packages.

W. L. E.

Hugh Walker & Son, of Guelph, have received into stock this week new "Golden" Hallowee and Sair dates and Grenoble walnuts.

### "Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address upon receipt of . . . 10 Cents

THE DRY GOODS REVIEW, Toronto.

## PRINCESS THEATRE

Tel. 2191.

Commencing **MONDAY Eve'g, Dec. 2nd.** Manager Connelly announces the appearance of the **Garrick Burlesque Company**, at the Princess Theatre, who for one week will present a satire on the craze of crazes "Trilby," entitled "Thrillby." The recent appearance of Mr. Palmer's Company presenting "Trilby," coupled with the fact that "Thrillby" ran for nearly one hundred nights in New York, should necessarily create considerable curiosity and cause theatre goers to turn out in large numbers to witness what is said to be the brightest burlesque since the days that Longfellow's dainty poem "Evangeline" was burlesqued. "Thrillby" is said to be irresistibly funny, and while causing no end of laughter never resorts to suggestive methods in order to make merriment. The music of "Thrillby," which is one of the principal features, is unusually melodious, of a light and catchy order which is so popular with the general theatre goer. The production is carried exclusively by the company, and in addition to witnessing the foremost exponents of comic opera in this country one may also enjoy a rare scenic feast. The original cast, which includes Elvia Crox Seabrooke, Willis P. Sweatnam, Carrie Perkins, Mark Murphy, Edyth Murray, Joseph Roberts, Margaret MacDonald, Louis Wesley, Sol Aiken, Gus Bruno, Gertrude Murray and the supporting chorus which numbers fifty members. The orchestra of the Princess Theatre will be augmented during this engagement. Sale of seats will commence on Thursday morning, Nov. 28.

# "They do us proud"

Not for the reason that they are HEAD AND SHOULDERS above all other brands, but for the fact that in Toronto alone they are supplanting all other brands that the trade have handled for years.

ISN'T THIS CLEAR TO YOU

OUR MOTTO:



*"Not Cheap  
but Good."*

That the great public are realizing their worth?

OUR DEMAND NOVELTY IS IN PRESS. IT GOES TO OUR CUSTOMERS NEAR XMAS TIME. WATCH IT

Sell Boulders' Peerless "LION" Brand Canned Goods

## Package Goods Trade

With us beats all previous years. Never had such a demand for fine goods before.

All varieties selling with the most gratifying success. Can't we make you up an order out of the following choice assortment?

Desiccated Rolled Oats

Desiccated Rolled Wheat

Desiccated Rolled Barley

Breakfast Hominy

Buckwheat Flour (Self-Raising)

Write us for Price List.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.



**CHAMBER OF COMMERCE.**

The Montreal Chamber of Commerce held its weekly meeting last Friday, Mr. H. Laporte, president, Mr. Joseph Contant, vice-president, and Messrs. Morin, Haynes, Racine, Chagnon, Rolland and Bickerdike being present. The business, for the most part, was of a routine character. Reports of standing committees were received and adopted.

A delegation, consisting of Messrs. Laporte, Parizeau, Contant, Balcer and Bickerdike, will interview the Minister of Trade and Commerce on the matters concerning Canadian trade with France. Mr. S. Cote, the secretary, will accompany the delegation. One of the questions to be considered is the 30 per cent. on wine packages.

It was suggested that the Chambre de Commerce should hold a banquet, at an early date, and that invitations should be extended to leading public men of the country in order to afford them an opportunity to ventilate their views as to the possibilities, etc., of trade development. It was also suggested that the banquet should become an annual function. After some discussion the matter was laid over for future consideration.

The council accepted an invitation from the St. Jean Baptiste Society to attend a course of lectures to be given during the winter, in the Monument National. The

lecture for to-morrow (Saturday) will be "Political Economy," by the Hon. Joseph Royal.

**A PUSHING FELLOW.**

R. W. Walden, general merchant, Neustadt, has put up a fine brick store 30 x 81, with plate glass windows, heated with furnace. The shelving for his dry goods is 27 inches deep. With this depth he can place a greater quantity of stock, as he can put the goods in lengthwise, and he has his shelves full. The building he formerly occupied was a small frame structure. On asking him what he did to the old building he pointed it out on the other side of the street and said, "there it is; we wheeled over there." Mr. Walden is a young fellow, very pushing, and he deserves the success that is attending him.

**NEW YORK LEMON MARKET.**

The N. Y. Journal of Commerce has this to say of the lemon situation in the American metropolis: "So far this season the shipments of Sicily lemons have amounted to about 50,000 boxes more than for the corresponding period last year, and are some 90,000 boxes in excess of those to this date in 1893. The high prices in this market during the summer months induced speculation in early shipments, with the results

that a larger quantity was contracted for to be shipped in October and early November than for several years. By the time the first shipments were made, however, prices here had gone off many points under the efforts of holders of the considerable supply of Malagas to dispose of their stock on a dull market. . . . While present conditions are unfavorable to most holders, the outlook is held to be encouraging. The prices brought by the first arrivals having been so low will, it is believed, check shipments."

**SEAFORTH PORK FACTORY.**

The Seaforth Pork Factory was established about 19 years ago, and earned a well-deserved reputation for good, clean goods. About a year ago Mr. T. R. F. Case assumed the control of the establishment, and retained the services of the old employes. The same processes are followed now that made the hams and bacon of this establishment so popular. Mr. Case is an energetic young man, with an ambition to become one of the large pork packers of Canada, and with means sufficient to be able to always secure the best appliances and stock.

The B. F. P. cough drop is the easiest seller and the surest for repeat order you can have on your shelves.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE  
THEM  
ON**  
and they will make a  
**TRADE  
FOR  
YOU!!**

**Appleton's India & Ceylon Teas**

THE "TAPIR" BRAND.  
SOLD IN LEAD PACKETS



*Spring Picked!!!  
Skillfully Blended!!  
Attractively Packed!*

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.  
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



**“WHAT** delicious tea you always have, Maud! What kind of tea do you use?”

*“Thank you, my dear. I use the Ceylon Tea or the India Tea, but this, I believe, is a blend of the two. I tell my grocer that I don’t mind which one he sends me, so long as it is not some of those hand-rolled teas.”*

**“What** do you mean by hand-rolled teas?”

*“Why, in China and Japan the native laborers roll the tea leaves by hand, and ever since a friend of mine visited those countries and told me what he saw, I have preferred to drink Ceylon and India teas, which are rolled entirely by machinery, and I am sure they have a much finer flavor.”*

(The above is a copy of an advertisement being run by a number of retailers in the States who are making a specialty of their tea department.)



## CONCERNING GROCERS.

I WANT to return to a topic on which I have once slightly expatiated, says Joel Benton in Printers' Ink, for teaching, like advertising, prospers by reiteration. The matter concerns grocers, and I should be glad to draw out the opinions of even one from each class on a custom that is common to the three classes named.

Let me ask them why it is that they all make so universal and liberal display in the front of their stores and on the sidewalk or street of their very perishable and easily damaged goods. Of course, they are advertised by so doing, but at a very great expense, or at a really regrettable loss or damage to somebody.

These tradespeople wish to attract attention, and are anxious to show the public, represented by the passer-by, that they have the best fruits, fish and food that the market affords; so they take their very best samples and place or suspend them where they can catch all the dust and dirt of the street, besides the flies and winged feeders prevalent in front of such stores.

Go through any street in this city, for instance, and see the tea boxes and coffee boxes, the tea itself finely pulverized often; the cakes and biscuits; the sugared and sweet things, etc., which one would say should not only be covered up, but should—many of them—be sealed up from the air, left wide open and exposed to the heat, dirt and blazing light. Would a "drawing" from that powdered tea, after standing out in this way for three hours only, be entirely what it should be? And if it stands out for days and weeks, as no doubt it usually does, who can guess what automatic, unflavorous and unwholesome adulterations must take place with it.

Even the bottled and canned goods, which, perhaps, suffer least, get unduly heated by this almost universal exposure, and are soiled outwardly in a very brief time. Fish soon becomes stale and destroyed, and vegetables and berries age and wilt visibly every hour. Some of these things must, in fact, be kept as signs while they preserve any attractive look whatever, when they must be thrown away to the refuse heap, or, if sold, advertise the store so much in the wrong direction as to drive those particular victimized customers away for all time.

## DIRECT AND INDIRECT DATES.

The difference in the time of arrival of the direct steamer with Persian dates and steamers bringing stock transhipped from London was only a few hours, the former getting here first. When the dates began to be shipped some time ago it was stated that the first of the new crop would reach this market via England a week or ten days ahead of the direct boat. Subsequently this view changed, and it was said that the Hopedale would reach here ten days before the London or Southampton boats.—N.Y. Journal of Commerce.

## NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

THE BRITISH GROWN TEA

TETLEY'S Tea is admirable—

In flavor it is perfect, and it is so pure.

Tetley's

Tetley's

.. Teas

are not mere bulk of leaves

but

STRENGTH,  
PURITY AND  
FRAGRANCE

Tea..

London, Eng., 5, 6 and 7 Fenchurch St.

Montreal, Headquarters for Canada,  
14 Lemoine St.

Toronto, 128 Richmond St. West.

Manitoba, Northwest Territories and British Columbia,  
The Hudson's Bay Co

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE  
30  
MEDALS.GOLD & PRIZE  
30  
MEDALS.

"SPECIAL LIQUEUR"

Finest Highland Whisky  
of great age.

John Dewar & Sons,  
DISTILLERS, Limited.  
PERTH, SCOTLAND.

London Offices,  
48 Abchurch Lane, E.C. 4.

J. M. Douglas &amp; Co., Agents, Montreal.

**SHIPMENTS OF CURRANTS.**

The shipments of currants from Greece from the beginning of the season to date, as compared with last year, are given by Messrs. Barff & Co., Ltd., as follows: To London, 20,080 tons, against 27,424 tons in 1894; to Liverpool, 13,060 do., against 16,174 do. in 1894; to outports, 5,515 do., against 4,795 do. in 1894; to United States, 5,893 do., against 2,947 do. in 1894; to Canada, 974 do., against 1,065 do. in 1894; to Marseilles, 2,386 do., against 11,676 do. in 1894; to north of France, 1,860 do., against 1,990 do. in 1894; to north of Europe, 8,420 do., against 8,878 do. in 1894; to Trieste, 1,524 do., against 688 do. in 1894; to Australia, 1,645 do., against 823 do. in 1894; to Russia, 4,259 do., against 2,885 do. in 1894. Total, 65,616 tons, against 79,345 tons in 1894.

In a letter dated Patras, Greece, November 5th, Mr. D. Pasqua says of currants: "The exports registered up to October 31st last amount to 27,690 tons. Adding thereto those of the preceding month we arrive at a total of 76,283 tons. In this sum France is debited with 5,000 tons, and Russia with 4,500. The sales made during the last eight or ten days aggregate close upon 25,000 tons. About the half is for France, 2,000 tons for Russia and the rest for America, England, Holland and Germany. The retention service has taken in warehouse about 9,000 tons. France is the principal buyer on the market, paying generously the prices quoted. In fact, with French dealers it is not so much a question of price as of quantity."

**MIRROR OF A TOWN'S DOINGS.**

The newspapers of a town are its looking glasses, says an exchange. It is here you see yourselves as others see you. You smile on them, and they smile back at you; you frown on them, and you are repaid in kind. They are the reflex of a town. If the town is doing business the newspaper will show it in its advertising columns. If the merchants are spiritless, shiftless fellows, whose stores are jumbles of junk and jam, the newspapers will show it by the lack of space they take. If you want the world to know that you have a live town you can only let it be known through its newspapers.

**THEY WORK ON THE QUIET.**

At a recent meeting of the United Grocers' Association of Brooklyn, N. Y., a member wanted to know why nothing had been done. This, according to the Retail Grocers' Advance, brought about an animated discussion, which brought out the fact that the majority had learned that it did no good to advertise the department store, but to work on the quiet. The most effective method was to discourage the sale of all goods sold in the department stores, and thus endeavor to bring the manufacturer to the proper solution of the question, whether it paid him best to sell the entire grocery trade or a few department stores.

A BEAUTIFUL CRYSTAL PITCHER  
FREE WITH

**Tutti Frutti**

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



**BROOMS...**

**BROOMS**

OUR BRANDS:

Imperial Gold Medal Victoria  
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.  
Freight allowed to Ontario points in 5 doz. lots.

**CHAS. BOECKH & SONS**

Manufacturers. TORONTO, ONT.

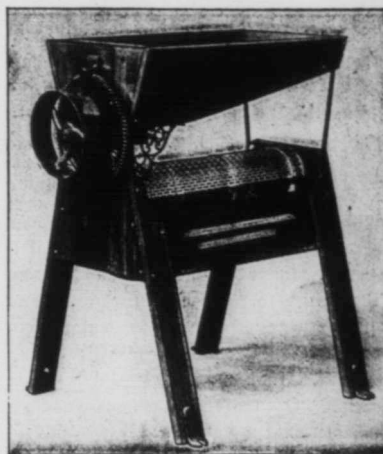
**CONFIDENCE**

in the merits of the goods you sell is an important element of success.

**JOHNSTON'S  
FLUID BEEF**

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

**THE JOHNSTON FLUID BEEF CO. - MONTREAL.**



**LIVE WESTERN GROCERS**

are up to date; they use all the latest appliances to increase their trade. This is the class of grocers who use **The Grocers' Fruit Improver**. Below is a partial list of grocers in the west who have purchased this famous machine.

- |                        |                                     |
|------------------------|-------------------------------------|
| W. H. Stone, Winnipeg. | John Fairly, Carberry, Man.         |
| J. A. McKercher        | Hudson Bay Co., Portage la Prairie. |
| Geo. Hague             | T. A. Garland,                      |
| John Dyke              | R. J. Gilliland,                    |
| A. Gibson              | The Davidson Co., Neepawa.          |
| A. McDonald            | Standing & Co., Belmont.            |
| W. J. Boyd             | J. F. Fumerston, Glenboro.          |
| A. R. Christie         | A. Cameron & Co., Oak Lake.         |
| Coltart & Hendry       | Jos. Symington, Brandon.            |
| J. G. Hargrave & Co.   | Smith & Burton,                     |

And there are others. May I add your name to the list? Remember you lose more than I do by not using this machine.

**W. P. Ryan, 309 King St. W., Toronto, Ont.**

**JOHN MOUAT - WINNIPEG,**  
Northwest Representative.



**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

**R**OMEVO PREVOST & CO. have been appointed curators of the general store of Joseph Beaulieu, L'Annonciation.

Laurier & Wayland, grocers, Montreal, have assigned.

Thos. A. Ward, grocer, Chambly Canton, Que., has assigned.

The creditors of Thos. Deery, poultry, Montreal, will meet.

Nap. Doyan, general store, St. Francois East, Que., has assigned.

The bailiff is in possession of G. Jessop's drug store, Nanaimo, B.C.

J. W. Baker, general store and mill, Lake Edward, Que., has assigned.

The sheriff is in possession of the produce house of Seeton & Co., Montreal.

The creditors of J. E. Desbiens, St. Bruno, Que., will meet on Nov. 9.

I. Miller, general store, Emsdale, Ont., has assigned to C. B. Armstrong.

P. M. & G. D. Andersou, Napanee, Ont., have assigned to Geo. D. Hawley.

A chattel mortgage against F. Lane, druggist, Toronto, has been foreclosed.

Louis Couture, general store, St. Francois Montmagny, Que., is offering to compromise at 75c.

In the case of Mrs. E. Morris, general store, Burin, Newfoundland, an insolvency declaration has been asked for.

**PARTNERSHIPS FORMED AND DISSOLVED.**

The Ripley Flax Co., Ripley, Ont., is seeking a charter.

Stanley & Dight, millers, Lucan, Ont., have dissolved partnership.

The Tillson Co., Ltd., and the Ottawa Trading Co., Ltd., have been incorporated.

A. D. Burnett & Co., produce, Rossland, B.C., have dissolved. John Broderins continues.

Stewart, Lewthwaite & Co., produce, Vancouver, B.C., have dissolved. Lewthwaite continues.

Brophy & Jukes, general store, Spring Hill, N.S., have dissolved. Robt. Jukes continues the business.

James W. Smith and Wm. McDonald have gone into partnership at Durham, N.S., as Smith & McDonald.

Louis Bouchard and Pierre Hubert are partners as the Waterloo Wood Manufacturing Co., Waterloo, Que.

Marie M. Dugene and Thos. Fradette, have gone into a grocery partnership at Quebec, as Fradette & Co.

Edward R. Gunning is sole registered proprietor of the poultry business of Thos. Decry & Co. at Montreal.

George and Miss Antoinette Fiset are

partners in the bakery business at Three Rivers as G. Fiset & Cie.

Napoleon Gouard and N. Guay have gone into partnership in a grist mill at St. Lambert, Que., as N. Gouard & N. Guay.

Francois X. Giguere and Francois X. Letourneau are partners in the fish business at Ste. Famille, Que., as Giguere & Letourneau.

Clodomire Dussault and Oza Normandin are partners as Dussault & Normandin, groceries, hardware, etc., West Shefford, Que.

The Pelee Gas and Oil Co. of Ontario, at Kingsville, Ont., is seeking a charter; as is also the Citizens' Gas Control Co. of London, at London, Ont.

**SALES MADE AND PENDING.**

G. Jessup's drug stock is for sale at Nanaimo, B.C.

Roch Ouimet is starting a grocery store at Montreal.

Geo. Laird, grocer, Galt, Ont., has gone out of business.

W. Clements has opened a general store at Ivanhoe, Ont.

The assets of J. P. Boyer, cigars, Montreal, are to be sold.

G. J. Little, drugs, Toronto, advertises his business for sale.

The assets of Hector Leber, grocer, Montreal, have been sold.

Louis J. Gladu, Montreal, offers his grocery business for sale.

W. A. Dyer & Co. are commencing a drug business at Montreal.

Henri Beandry has opened a tobacco and cigar store at Montreal.

The London & Ceylon Tea Co. have started business at Montreal.

John Patton, general store, Prospect Hill, Ont., has sold out to one Smith.

Mary Cawthra, general store, Mimosa, Ont., has sold out to Alex. Farr.

The assets of A. Charlebois & Co., grocers, La Prairie, Que., have been sold.

G. A. Huff, general store, Alberni, B.C., has been succeeded by E. Patton.

The assets of Joseph Bourdon, flour and grain, Montreal, are to be sold Dec. 2.

John Ferris succeeds to the general store of James M. Ferris at Campbellford, Ont.

The business of D. C. Crosby, general store, Maitland, N.S., is advertised for sale.

The estate of John Ross, general store, Freelon, Ont., was sold to Robt. Thomson.

Mrs. Edmund Dorr is proprietress of the grocery business of Dorr & Co., at Montreal.

The assets of G. E. Pineault, grocer, Montreal, were advertised for sale by auction.

Mrs. T. Hook, groceries and crockery, Markham, Ont., advertises her business for sale.

A consent of assignment has been filed in the case of Daniel Phelan, soap maker, Montreal.

Chas. Burkholder is giving up his general store at Otterville and removing to Tilsonburg.

Thos. Stiles, general store, Wingham, Ont., is giving up business and going to London.

Mrs. J. B. Pelletier has been registered proprietress of the grocery business at Ibrerville, Que.

Augustine L. Doyle is proprietor of A. L. Doyle & Co.'s grocery establishment at Halifax, N.S.

The estate of E. M. Law & Co., general store, Victoria Harbor, Ont., is advertised for sale by tender.

W. Anderson, druggist, Otterville, Ont., is closing his St. Thomas branch and opening a branch at Springfield, Ont.

The general store stock belonging to the estate of J. F. Allan & Co., Hillsdale, Ont., has been sold to J. H. Mandels.

D. A. Winterbottom, drugs, Sydney, is now registered proprietor of the drug business of A. A. Boreham, Sydney, N.S.

**FIRES.**

C. Michel, grocer, Pembroke, Ont., has been burned out.

The Guelph Candy Co., of Guelph, Ont., has been burned out.

Scott & Scott, of Barrie, Ont., are said to have lost 30,000 dozen eggs in a recent blaze.

**DEATHS.**

L. A. Gurnett, of Gurnett & Son, grocers, Ancaster, Ont., is dead.

A sample of compressed fodder has been received by the Government agent at Bristol and inspected by experts. They highly commend it as especially suitable for the army and other large consumers.

**BLAIKLOCK BROTHERS**

Customs Brokers, Forwarders,  
Warehousemen . . . . .

Correspondence Solicited.

41 Common St., - MONTREAL

**"SILICO"**

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

**DOES NOT SCRATCH**

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



## Wholesome Pies

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

**J. H. WETHEY, St. Catharines, Ont.**

### Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

**25 cents**

**HARDWARE AND METAL**  
TORONTO

### Hello Hamilton!

We want you. You are called the Ambitious City and we're sure your ambition will keep you abreast of the times. Old fogey people use crooked sticks for ploughs and antiquated tapiocas instead of "INSTANTANEOUS." You know which will give your maidens and wives more leisure and pleasure.

Instantaneous Tapioca is a pure East Indian Tapioca. **THINK, ACT QUICK.**  
Sold in packages — ready in 15 minutes.

**HOWE, MCINTYRE CO.,** AGENTS, MONTREAL. Resident Agents wanted in Hamilton, London, Kingston, Ottawa.

### Sweet Herbs for Seasoning

*Sage Savory*  
*Thyme Parsley*  
*Mint Marjoram*  
*Poultry Dressing*

We have a full line of these goods in Ten Cent tins and in bulk. Drop us a line if you are interested.

**TODHUNTER, MITCHELL & CO., Toronto**

## CALL

On us when you are in the city, if you are in need of a car of SALT. You know it is much more satisfactory to do your business personally, when you can, than by correspondence. We are in a position to give you the lowest possible price on a car of WINDSOR SALT, and know that we can give you the best of satisfaction.

**Toronto Salt Works**

128 Adelaide St. East  
TORONTO, ONT.

City Agents for WINDSOR SALT WORKS

## Fine Fruit Tablets



### ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON & SONS**

PICTOU, N.S.







# There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

## Edwardsburg Starch Co.

Cardinal, Ont.

Sardines, Amer., 1/4 s	0 04 1/2	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " 2	2 40	2 55
" " " 4	4 75	5 25
" " " 14	16 00	18 00
Minced Callops 2	2 60	2 65
" " " 2	3 40	3 50
Launch Tongue 1	2 75	2 80
English Brawn 2	2 50	2 50
Cambr Sausage 1	4 00	4 00
Soups, assorted 2	1 50	1 50
" " " 2	2 25	2 25
Soups and Boull. 6	1 80	1 80
" " " 6	4 50	4 50

**Acme Sliced Beef.**  
No. 1 tins, key, 2 doz. \$2.50.

**Beardsley's Boneless Herring.** doz 2 doz. \$1.44

**Codfish.** per doz.  
Beardsley's Shredded, 2 doz. pkgs. 0 90

Acme Sliced Beef	0 12 1/2
" " " "	0 10 1/2
" " " "	0 11 1/2
" " " "	0 18 1/2
" " " "	0 19
" " " "	0 17
" " " "	0 23
" " " "	0 6

**CHEWING GUM.**

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Pepsin Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Filtration Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 150 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

**CHOCOLATES & COCOAS.**

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	
Rock Chocolate, loose	0 37 1/2	
" " " 1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S.		per lb.
Chocolate—		
French, 1/4's-6 and 12 lbs.	0 30	
Caracas, 1/4's-6 and 12 lbs.	0 35	
Premium, 1/2's-6 and 12 lbs.	0 30	
Sante, 1/4's-6 and 12 lbs.	0 25	
Diamond, 1/4's-6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl, " " " "	0 25	
London Pearl, " " " "	0 22	
Rock " " " "	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz. 1 40	
Cocoa—		per lb.
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

**FRY'S.**  
(A. P. Tippet & Co., Agents.)

Chocolate—		per lb.
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's, " "	0 42	
" Gold Medal " Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42	
Fry's " Diamond," 1/4's, 6 lb. bxs.	0 24	
Fry's " Monogram," 1/6's, 6 lb. bxs.	0 24	
Cocoa—		per doz.
Concentrated, 1/4's, 1 doz. in box	2 40	
" " " " "	" " "	
" " " " "	" " "	
Homeopathic, 1/4's, 14 lb. boxes	0 33	
" " " " "	1/2 lbs. 12 lb. boxes. 0 33	
JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb. 0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4's)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate, 9 21	0 43	
Mott's Sweet Chocolate Liquors, 0 19	0 30	

**COWAN COCOA AND CHOCOLATE CO.**

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes	4 20
German Sweet Chocolate	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Bread fast Cocoa	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 49

**COFFEE.**

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	
Maracaibo	0 28	0 30
Santos	0 25	0 27

**DRUGS AND CHEMICALS.**

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p-gross	4 20	
" " " " "	6 00	
" " " " "	8 40	
" " " " "	12 00	
Olive Oil, 1/2 pts., 2 doz. to case, per case	1 25	
" " " " " pints, 2 doz. to case, per case	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " " " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 25	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sul Soda	1 00	1 25
Madder	0 12 1/2	

**EXTRACTS.**

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " " 1 1/2 oz.	1 25
" " " " " 2 oz.	1 75
" " " " " 3 oz.	2 00



## Dogs for Business Men

**Irish Terrier Puppies for Sale**—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

### KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

## Heating Appliances

### FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

# BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR  
CHILDREN AND INVALIDS.  
MAKES DAINTY DISHES FOR  
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT  
THESE SIGNATURES—

*John Brown John Polson*

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

# RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.  
Lead lined cases, each 60 lbs. assorted.

## J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

## THE DIFFERENCE

Between flour manufactured by the old "stone" process and that made by the modern "roller mill" is thoroughly understood by all grocers.

## IN SALT

Grocers do not so generally know that there is exactly the same difference between Salt made by the old method and that made by the modern "vacuum process" which is used in the manufacture of

# Windsor Salt

This process produces a Salt that is very fine and even in crystal, exceedingly white in color and unsurpassed for purity.

## WINDSOR TABLE SALT

Is put up in fine cotton bags, packed 100/3s, 60/5s, 42/7s, 30/10s, and 15/20s per barrel, in 5 lb., 10 lb., and 20 lb. wooden boxes, in square cardboard packages packed 24/5s, 36/3s and 48/2s per case and in 4 lb. handsomely lithographed round cardboard packages packed 24 per case. These sizes can be ordered from any wholesale house in Canada.

THE WINDSOR SALT WORKS, Windsor, Ont.

# Marsh Mallow Drops

The most delicious biscuit ever brought out. Send to us for sample. Pays big money if retailed at 15c.

Really we can't say enough for it; just try it is all we ask.

By the way, rush in your Christmas orders and don't get left at the last moment.

## The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

**Crown Brand (Greig & Co.)—**

1 oz. London	gross	6 00
2 " Anchor	"	12 00
2 " Flat Crown	"	10 80
2 " Square	"	15 00
2 " Round	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade"	"	3 50
Pepper Sauce, per gross		15 00

**FLUID BEEF.**

<b>JOHNSTON'S, MONTREAL.</b>		
Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Stamina—2 oz. bottles		3 00
4 oz. "		6 00
8 oz. "		9 00
16 oz. "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz.		5 75

**FRUITS.**

<b>FOREIGN.</b>		
Currents—Provincials, bbls	per lb.	0 03 1/2
" Filiatras, bbls		0 03 1/2
" Patras, bbls		0 04 1/2
" cases		0 05 1/2
Vostizzas, cases		0 05 1/2
Panareto, cases		0 08
Dates, Persian, boxes		0 04 1/2
Figs—Eleme, 14 oz.		0 09 1/2
" 10 lb.		0 09 1/2
" 18 lb.		0 13
" 28 lb.		0 16
" taps		0 03 1/2
Prunes—Bosnia, cases		0 05 1/2
" Bordeaux		0 04 1/2
Raisins—Valencia, off stalk		0 04 1/2
" Fine, off stalk		0 05
" Selected		0 06
" Layers		0 06 1/2
" Sultanas		0 06 1/2
" Cal. Loose Musca-tels 5 lb. boxes		0 04
" Malaga—	per oox.	
" London Layers		2 00
" Black Baskets		2 75
" Blue Baskets		3 25
" Choice Clusters		3 25
" Dehesa Clusters		4 25
" Royal Clusters		5 00
" Buckingham Clusters		4 50
" Non Plus Ultra Clusters		6 50
" Royal Windsor Clusters		6 50
Lemons—Messina, boxes		3 50
" Malagas, half chest		8 00
" boxes		3 75
Oranges—Jamaica, per box		4 00
" Jamaica, per bbl.		7 00
<b>DOMESTIC.</b>		
Apples, dried, per lb.		0 05
" evaporated		0 06 1/2

**FOOD.**

Split Peas	per brl.	\$3 50
Pot Barley		3 75
Pearl Barley, XXX		5 00
<b>ROBINSON'S BARLEY AND GROATS.</b>		
Patent Barley, 1/2 lb. tins	per doz.	1 25
" 1 lb. tins		2 25
" Groats, 1/2 lb. tins		1 25
" 1 lb. tins		2 25

**HARDWARE, PAINTS AND OILS.**

Cut Nails—From Toronto—		
50 to 60 dy basis		2 50
40 dy		2 55
0 dy		2 60

20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A P	3 10
3 dy A P	3 50
4 dy CP	3 00
3 dy CP	4 10
<b>HORSE NAILS—</b>	
Canadian, dis. 55 per cent.	
<b>HORSE SHOES—</b>	
From Toronto, per keg	3 60
<b>SCREWS—WOOD—</b>	
Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77 1/2 p. c. dis.	
Round-head brass, 72 1/2 p. c. dis.	

**WINDOW GLASS.** [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	3 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

<b>ROPE—</b>	
Manilla	0 09 1/2
Sisal	0 07
<b>AXES—</b>	
Per box	6 00 12 00
<b>SHOT—</b>	
Canadian, dis. 17 1/2 per cent.	
<b>HINGES—</b>	
Heavy T and strap	0 04 1/2
Screw, hook and strap	0 03 1/2
<b>WHITE LEAD—Pure Association guaranteee,</b>	
ground in oil.	
25 lb. irons	0 04 1/2
No. 1	0 04 1/2
No. 2	0 04 1/2
No. 3	0 04
<b>TURPENTINE—</b>	
Selected packages, per gal.	0 39 0 41
<b>LINSEED OIL—</b>	
Raw, per gal	0 58
Boiled, "	0 61
<b>GLUE—</b>	
Common per lb	0 07 1/2 0 08

**INDURATED FIBRE WARE.**

<b>THE E. B. EDDY CO.</b>	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" 2	11 40
" 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" 5	7 00
" 6	6 00
" 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 50
" 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

**JAMS AND JELLIES.**

<b>SOUTHWELL'S GOODS.</b>		
Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade		2 00
Strawberry W. F. Jam		2 30
Raspberry " "		2 20
Apricot " "		2 00
Black Currant " "		2 00
Other Jams " "		1 55
Red Currant Jelly		3 10
(All the above in 1 lb. clear glass pots.)		

**LICORICE.**

<b>YOUNG &amp; SMYLLIE'S LIST.</b>	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can	2 00
" Acme" Pellets, fancy boxes (40)	1 50
per box	
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75
<b>MINCE MEAT.</b>	
Wetley's Condensed, per gross, net	\$12 00

**MUSTARD.**

<b>COLMAN'S OR KEEN'S.</b>	
Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" 1/2 lb. tins	0 42
" 1/4 lb. tins	0 45
Round Tins—	
F. D., 1/2 lb. tins	0 25
" 1 lb. tins	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80
<b>FRENCH MUSTARD.</b>	
<b>Crown Brand—(Greig &amp; Co.)</b>	
Pony size, per gross	9 00
Small Med.	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug	21 00

**RICE, ETC.**

Rice—	per lb.	per lb.
Standard "B"	0 03 1/2	0 03 1/2
Patina	0 05	0 04 1/2
Japan	0 05	
Imperial Seeta	0 05 1/2	0 05 1/2
Extra Burmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	0 06 1/2	

**ROOT BEER.**

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " per gross	10 00
" 25c " per doz.	1 75
" " per gross	20 00
Bryant's, 2 doz in box	1 75
" per gross	10 00

**STARCH.**

<b>EDWARDSBURG STARCH CO., LTD.</b>	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
<b>Culinary Starch—</b>	
W. T. Benson & Co.'s Prepared	0 07 1/2
Canada Pure Corn	0 06 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2
<b>THE BRANTFORD STARCH CO., LTD.</b>	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2

Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
6 lb. solid tin canisters, 8 in crate 48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

**KINGSFORD'S OSWEGO STARCH.**



SILVER	{ 40-lb. boxes, 1-lb. pkgs.	0 08 1/2
GLOSS	{ 6-lb. boxes, sliding covers	0 08 1/2
PURE	{ 12-lb. boxes each crate.	0 07 1/2
OSWEGO	{ 40-lb. boxes, 1-lb.	0 07 1/2
CORN STARCH	{ packages	0 07 1/2
For puddings, custards, etc.		
ONTARIO	{ 38-lb. to 45-lb. boxes,	0 06 1/2
STARCH	{ 6 bundles	0 06 1/2
STARCH IN	{ Silver Gloss	0 07 1/2
BARRELS	{ Pure	0 06 1/2
<b>BROWN &amp; POLSON'S CORNFLOUR.</b>		
1-lb packages		0 07
40-lb boxes		2 80

**SUGAR.**

Granulated	c. per lb.	
No. 2	0 4 30	0 4 45
Paris Lump, bbls. and 100-lb. boxes		0 05 1/2
Extra Ground, bbls. icing		0 06
Powdered, bbls.		0 05 1/2
Extra bright refined	3 75	3 85
Bright Yellow	3 40	0 03 1/2
Medium Yellow	3 30	0 03 1/2
Dark Yellow		0 03 1/2
Raw Demerara	0 03 1/2	0 03 1/2

**SYRUPS AND MOLASSES.**

<b>SYRUPS.</b>	
per gallon.	bbls. 1/2 bbls.
Dark	0 30 0 33
Medium	0 33 0 38
Bright	0 38 0 43
Redpath's Honey	0 40
" 2 gal. pails.	1 10 1 15
" 3 gal. pails.	1 45 1 50

**SOAP.**

Babbitt's "1776" Soap Powder	\$3 50
------------------------------	--------



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	



# 10,000 BABIES WANTED

to be fed on the famous

## Challenge Corn Starch!!

Made only by

**THE BRANTFORD STARCH CO., Ltd.**

**P. M. LAWRASON'S SOAPS.**

Wonderful, 100 bars.....	per box	\$4 00
Supreme, 100 bars.....		3 60
Our Own Electric, 100 bars.....		2 00
Sunflower, 100 bars.....		2 00

BRANTFORD SOAP WORKS CO.



**Ivory Bar—**

3 lbs. and 2 6-16 lbs., 60 bars in box	per box	\$3 30
13 1/4 oz. and 1 lb., 60 bars in box		3 30
12 oz. cakes, 100 cakes in box		4 00
10 oz. cakes, 100 cakes in box		3 60
Twin cake, 11 1/4 oz., 100 cakes in box		3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 65
Peerless, 2 1/2-lb. bar	0 04 1/4
Genuine Electric, 72 bars, per box	2 50

**TEAS.**

<b>BLACK.</b>		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
<b>INDIAN.</b>		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
<b>CEYLON.</b>		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
<b>CHINA GREENS.</b>		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38

**Young Hyson—**

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
“ “ thirds	0 15	0 17
“ “ common	0 13	0 14

**PING SUEYS.**

Young Hyson—		
Half Chests, firsts	0 28	0 32
“ “ seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
“ “ seconds	0 16	0 19

**JAPAN.**

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
“ “ Oolong	0 14	0 15
“ “ Gunpowder	0 16	0 19
“ “ Siftings	0 07 1/2	0 11



"SALADA" CEYLON.

Green label, retailed at 30c.	per lb.	0 22
Blue “		0 30
Red “		0 36
Gold “		0 44

Terms, 30 days net.

**TOBACCO AND CIGARS.**

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	

Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
Bright Smoking Plug Myrtle, T. & B., in 40-lb. boxes	0 48
Lily, 7's	0 60
3's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 5-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

**Cigars.**

S. DAVIS & SONS, MONTREAL.

Madre E Hijo, Lord Lansdowne	Per M.	\$80 00
“ “ Panetelas		60 00
“ “ Bouquet		60 00
“ “ Perfectos		85 00
“ “ Longfellow		85 00
“ “ Reina Victoria		80 00
“ “ Pins		55 00
El Padre, Reina Victoria		55 00
“ Reina Victoria Especial		50 00
“ Conchas de Regalia		50 00
“ Bouquet		55 00
“ Pins		50 00
“ Longfellow		80 00
“ Perfectos		80 00
Mungo, Nine		35 00
Cable, Conchas		30 00
“ Queens		29 00
Cigarettes—All Tobacco—		
Cable		7 00
El Padre		1 00
Mauricio		15 00

DOMINION CUT TOBACCO WORKS, MON-TREAL.

Cigarettes—	Per M.	
Athlete	\$7 50	
Puritan	6 25	
Sultana	5 75	
Derby	4 25	
B. C. No. 1	4 00	
Sweet Sixteen	3 75	
The Holder	3 85	
Hyde Park	10 50	
Cut Tobaccos—	per lb.	
Puritan, 10ths, 5-lb. boxes	0 70	
Old Chum, 9ths, 5-lb. boxes	0 75	
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62	
Gold Block, 9ths, 5-lb. boxes	0 73	
Cigarette Tobacco—		
B. C. N. 1, 1-10, 5-lb. boxes	0 83	
Puritan, 1-10 5-lb. boxes	0 83	
Athlete, per lb.	1 15	

**Plug Tobaccos—**

Old Chum, plug, 4s, Solace, 16 lbs.	6 68
“ “ “ 8s, “ 16	0 68
“ “ “ 8s, R. & R. 13 1/2	0 68
“ “ “ 7s, R. & R. 14 1/2	0 58
“ “ “ 7s, Solace, 14 1/2	0 58
“ “ “ 8s, R. & R. 16	0 58
“ “ “ 8s, Solace, 15	0 58
O. V. “ “ plug 8s, Twist, 16	0 58
O. V. “ “ 3s, Solace, 17 1/2	0 58
O. V. “ “ 1s, “ 17	0 55 1/2
Derby “ “ 12s, “ 17 1/2	0 51
Derby “ “ 7s, “ 17	0 51
Athlete “ “ 5s, Twist 9	0 74

**WOODENWARE.**

Fails, 2 hoop, clear, No. 1	per doz.	\$1 50
“ “ “ “ “ 2		1 65
“ “ “ “ “ 2		1 40
“ “ “ “ “ 2		1 60
“ “ “ “ “ 2		1 65
Tubs, No. 0		8 50
“ “ 1		7 00
“ “ 2		6 00
“ “ 3		5 00
Washboards, Globe	1 90	2 00
“ “ Water Witch		1 40
“ “ Single Crescent		1 85
“ “ Double		2 75
“ “ Jubilee		2 25
“ “ Globe Improved		2 00
“ “ Quick and Easy		1 80
“ “ World		1 75
“ “ Rattler		1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
“ “ Waverly	1 50
“ “ XX	1 40
“ “ X	1 25
“ “ Electric Duplex	2 25
“ “ Special Globe	2 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60
Matches—	
Steamship (10 gross in case)	
Single case and under 5 cases, freight allowed	3 10
5 cases, freight allowed	3 10
Matches—	Per Case.
5-Case Lots, Single Case	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 10
Telegraph	3 30
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

# Licorice Goods

SOME OF OUR LEADERS ARE:

**YOUNG & SMYLLIE'S**  
PURE Spanish  
**ACME LICORICE PELLETS**  
**STICK LICORICE**

Pure Calabria "Y & S" Licorice  
Acme Licorice Pellets  
Tar Licorice and Tolu Wafers  
Licorice Lozenges  
"Purity" Penny Licorice

YOUNG & SMYLLIE,

Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

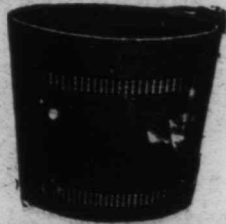
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This is a complete and useful work, which every grocer should have in his possession.

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TRY THEM

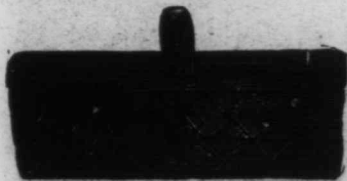
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The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by Chas. Boeckh & Sons, Toronto, H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets. 1, 2, 3 satchel lunch baskets. 1, 2, 3 clothes baskets. 1, 2, 3, 4 market baskets. Butcher and Crockery baskets. Fruit package of all descriptions.

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Oakville, Ont.

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. HIGH CLASS . . GREAT NOVELTY . . GOOD PROFIT .

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ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

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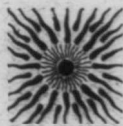


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Blackwell

CELEBRATED FOR

Jams, Pickles, Sauces, Potted Meats, Table Delicacies.



— SOLD BY —

All Grocers in Canada

per doz. \$ 1.50 1.65 1.40 1.60 1.65 1.50 7.00 6.00 5.00 2.00 1.40 1.85 2.75 3.25 2.00 1.80 1.75 1.30  
1.60 1.50 1.40 1.25 2.25 1.25 3.60 3.60  
3.10 3.10  
single Case \$1.75 1.75 3.30 3.50 4.20 3.10 2.35 2.40

N.Y.



# Vocalists . . .



Are a good mark for the man who sells cough drops—particularly for the man who sells **B.F.P. Cough Drops**. A slight irritation of the throat—that unpleasant tickling sensation—will prevent the free and full use of the vocal organs. Persons thus troubled will quickly overcome this if they

USE

## B.F.P. COUGH DROPS

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DERBY PLUG SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DERBY PLUG SMOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

THE . . . .

## Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of



Prescription Ware  
Flasks and Liquor Bottles  
Celebrated Beaver  
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS  
OVALS  
SALADS  
SAUCE

BOTTLES

PICKLES  
PANELS  
BEER and  
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.

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**ARTHUR P. TIPPET & CO.**

Toronto, St. John, N. B., and Montreal

**CHARLES F. CLARK**, **EDW. F. RANDOLPH**  
PRESIDENT. TREASURER.  
ESTABLISHED 1849.

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Executive Offices, PROPRIETORS.

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KNIFE POLISH

The Original and only Genuine Preparation for  
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Manufacturers of Emery, Black Lead, Emery and  
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