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Studies in Canadian Export Opportunities in the U.S. Market

Trade:
Securing
Canada's Future

Men's Clothing



External Affairs and
International Trade Canada

Affaires extérieures et
Commerce extérieur Canada

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**STUDIES IN
CANADIAN EXPORT OPPORTUNITIES
IN THE U.S. MARKET
MEN'S CLOTHING**

AUGUST 1989

Dept. of External Affairs
Min. des Affaires extérieures

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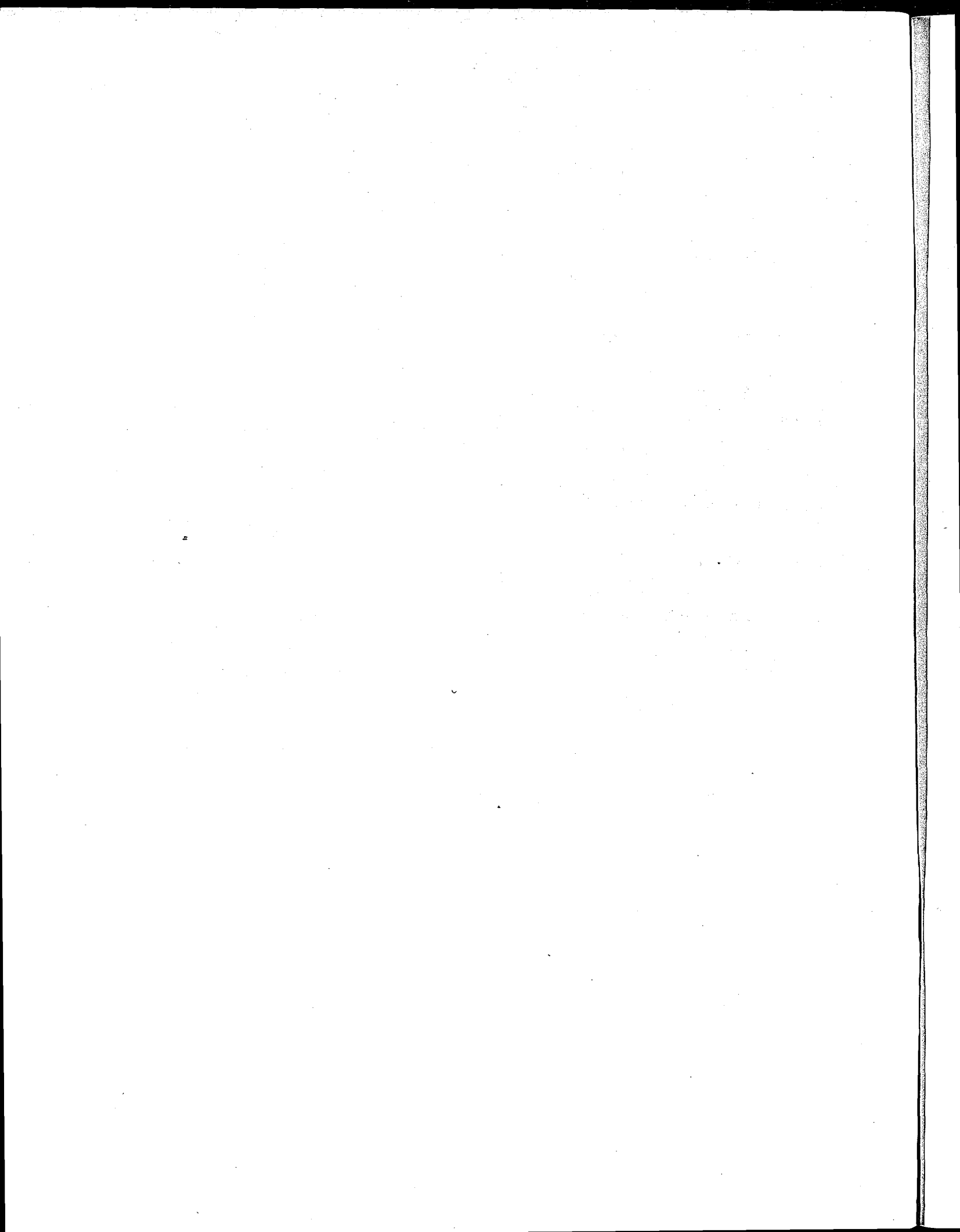


External Affairs and
International Trade Canada

Affaires extérieures et
Commerce extérieur Canada

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INTRODUCTION

Several years ago, the United States was incurring modest trade deficits which were offset by more than \$140 billion (U.S.) in payments from abroad on U.S. foreign investments. The U.S. budget was usually in deficit, but this was again more than offset by domestic savings. The net effect was a positive current account balance.

As the U.S. economy picked up steam after the 1981-82 recession, demand rose faster than output. Imports increased drastically to fill the gap. By the end of 1983, the trade deficit had ballooned to nearly \$69 billion (U.S.). These events continued into 1985 resulting in a trade deficit of \$148 billion (U.S.). The federal budget deficit more than doubled as a share of GNP, and savings fell to record lows.

Under this pressure, the U.S. dollar began to lose value on the international exchange market. By the end of 1987, the U.S. dollar lost 48% of its value against the Japanese yen, 48% against the German mark, 44% against the Danish krona, 43% against the French franc and 39% against the Italian lira. In fact, the U.S. dollar had fallen against all major western industrialized countries except Canada. By the end of 1987, the trade deficit reached a record \$171 billion (U.S.), as import prices rose faster than the fall in import volumes.

The 1988 third quarter figures show the value of U.S. currency stabilizing relative to most western industrialized countries. The past currency adjustments are only slowly being translated into changes in trade patterns. Exporters to the United States who were able to pare their profits for many months have been forced to raise prices. No immediate changes were reflected in the trade figures, as the dollar volumes were maintained while the unit volumes dropped.

The 1988 trade deficit estimates (\$125 billion [U.S.]) suggest that the realignment of currencies is finally having the desired effect. Stubbornly high imports seem to be responding to the weaker U.S. dollar. However, some analysts believe that the U.S. dollar must fall further in order to get the trade deficit below the \$100 billion (U.S.) level.

While the Canadian dollar has strengthened recently against the U.S. dollar, its value, for the most part, has moved in parallel with the value of the U.S. dollar relative to other international currencies. These developments should help stimulate two-way trade between Canada and the

United States. The increased value of developed country currencies against North American currencies should increase the opportunities for Canadian manufacturers and service suppliers to sell into the United States, and likewise for U.S. manufacturers and service industries to sell into Canada.

STUDY APPROACH

The overall study approach for analyzing the opportunities for Canadian suppliers to replace European and Japanese imports into the United States started at a fairly high level of product aggregation for all U.S. imports. Through the application of selection criteria, the focus of the analysis was progressively narrowed to those opportunities at the lowest available level of product disaggregation that would most likely result in increased Canadian exports into the U.S. market. The progression also involved moving from the identification of such opportunities, using statistical analysis, to substantiating the opportunities through interviews with representatives of U.S. purchasers of imports from developed countries.

In determining export opportunities for Canadian suppliers, U.S. import statistics were assembled for the years 1981 through to 1985. A five-year time period was chosen in order to distinguish between "established" import markets and "temporary" import markets. Where imports of European and Japanese goods into the United States have had sustained volumes over a period of several years, it is less likely that these imports represent a short-term phenomenon or that U.S. purchasers would be able to quickly change their sourcing to domestic suppliers. For the initial screening, U.S. Schedule A import statistics were compiled at the 4-digit level.

All U.S. imports (at the 4-digit level) from developed countries with import values exceeding one million dollars (U.S.) were identified for the selected years and placed in descending order of value. From this list, the U.S. Trade, Tourism and Investment Development Bureau initially chose 26 for further analysis. Each commodity was broken down into a finer level of classification, the 7-digit level, and an investigation made to determine whether there existed any Canadian firms that produced similar products and could pursue the opportunities which may be uncovered. The expansion of the Schedule A codes from the 4-digit level to the 7-digit level was fairly straightforward, and a listing of these commodities and their import customs value was prepared for 1986. The Canadian firms were identified by accessing the Department of External Affairs' WIN database. This computerized database, accessible at all major posts abroad, contains

information on Canadian manufacturers and the products they produce. It should be noted that although the WIN database is not yet complete, it is sufficiently advanced for the purposes of this study.

From this list, those products or product groupings having combined Japanese, European and Canadian imports of over \$80 million (U.S.) in 1986 were identified for further analysis. Following consultation with industry and government officials with expertise in each sector, other products and product groups which did not meet the above criteria were added to the sector where there appeared to be significant commercial interest to have them included. Some products and product groups were deleted because there was insufficient commercial interest in them.

For this report on men's clothing, further analysis was deemed inappropriate for the following reason:

- The U.S. Schedule A import categories selected do not adequately cover the products manufactured by the Canadian industry.

The U.S. import statistics, the sample list of U.S. importers who are interested in Canadian sources of supply and other general information compiled during the sector review are included in this short report on the men's clothing sector.

**U.S. IMPORTERS GENERALLY SEEKING
SOURCES OF SUPPLY**

Company: Abraham & Straus
Address: 420 Fulton Street
Brooklyn, NY 11201
Contact: Ms. Doris Sheehy
Title: Import Manager
Telephone: 718-875-7200
Telex/Fax: 718-802-8877 (Fax)

Company: Coronet Casuals
Address: 2615 Elmhurst Lane
Portsmouth, VA 23701
Contact: Mr. Friedman
Title: Import Manager
Telephone: 804-488-4441
Telex/Fax: 804-488-0166 (Fax)

Company: Allied Stores
Address: 1114 Avenue of the Americas
New York, NY 10036
Contact: Mr. Mitchell Schwartz
Title: Assistant Comptroller
Telephone: 212-764-2000
Telex/Fax: 212-302-4256 (Fax)

Company: Edison's Men's Wear Group
Address: P.O. Box 14549
St. Louis, MI 63166
Contact: Ms. Laura Denny
Title: Letter Credit Supervisor
Telephone: 314-331-7852
Telex/Fax: 314-436-2003 (Fax)

Company: Authentic Imports
Incorporated
Address: 302 - 5th Avenue
New York, NY 10001
Contact: Mr. Jordan Silverman
Title: Director/Manager
Telephone: 914-235-5650
Telex/Fax: 620951 OUTHEN (Telex)

Company: Gita Sports
Address: P.O. Box 7266
Charlotte, NC 28217
Contact: Mr. Nick Hazeltene
Title: Product Manager
Telephone: 704-588-7550
Telex/Fax: 704-588-4322 (Fax)

Company: Banana Republic
Address: 1 Harrison
San Francisco, CA 94105
Contact: Mr. Chip Gerkin
Title: Divisional Merchandise
Manager for Men
Telephone: 415-777-0250
Telex/Fax: 415-391-4453 (Fax)

Company: Hanna Andersson
Address: 1010 Northwest Flanders
Portland, OR 97209
Contact: Ms. Naomi Langbecker
Title: Purchasing Manager
Telephone: 503-242-0920
Telex/Fax:

Company: Belstaff International
Address: P.O. Box 39
Shelbyville, TN 37160
Contact: Ms. Kay Renolds
Title: Purchasing Manager
Telephone: 615-684-6479
Telex/Fax: 615-685-9768 (Fax)

Company: I. Magnin
Address: 185 Barrie Street
San Francisco, CA 94107
Contact: Ms. Moria Bross
Title: Assistant Buyer
Telephone: 415-362-2100
Telex/Fax: 415-543-6985 (Fax)

Company: Cofish International
Incorporated
Address: P.O. Box 13
East Haddan, CT 06423
Contact: Mr. Gus Dill
Title: Manager
Telephone: 203-873-9500
Telex/Fax: 203-873-9890 (Fax)

Company: IMM Apparel
Address: 350 - 5th Avenue, Suite 7800
New York, NY 10118
Contact: Mr. Ray Iwanesky
Title: Sales Manager
Telephone: 212-947-3888
Telex/Fax: 212-629-3697 (Fax)

Company: Italmoda Imports
Address: 500 State Highway 35
Middletown, NJ 07701
Contact: Mr. Giuseppe Castigleone
Title: President
Telephone: 718-331-5900
Telex/Fax:

Company: Joseph A. Bank Clothiers
Address: 25 Crossroads Drive
Owings Mills, MD 21117
Contact: Mr. Chip Morehead
Title: Assistant Buyer
Telephone: 301-356-8722
Telex/Fax: 301-356-6177 (Fax)

Company: Koko Sport
Address: 167 Madison Avenue
New York, NY 10016
Contact: Mr. S. George
Title: Import Manager
Telephone: 212-213-3939
Telex/Fax: 212-213-3940 (Fax)

Company: Maven International
Address: 350 - 5th Avenue
Room 4210
New York, NY 10118
Contact: Mr. Bob Quarneiri
Title: Import Manager
Telephone: 212-564-4650
Telex/Fax: 212-736-1050 (Fax)

Company: Mepotex International
Address: 331 South Mission Road
Los Angeles, CA 90033
Contact: Mr. Thompson Wai
Title: Operations Manager
Telephone: 213-269-7547
Telex/Fax: 213-269-7567 (Fax)

Company: Partheon Sportswear
Address: 95 Ethel Road
P.O. Box 375
Edison, NJ 08817
Contact: Ms. Joanne Brady
Title: Import Manager
Telephone: 201-248-0777
Telex/Fax: 201-248-0862(Fax)

Company: Popsicle Playwear
Address: 112 West 34th Street, Suite
1507
New York, NY 10120
Contact: Mr. M. Sanjeev
Title: Import Manager
Telephone: 212-594-5511
Telex/Fax: 429912 (Telex)

Company: Resisto Muffler Company
Address: 1400 Aliceanna Street
Baltimore, MD 21231
Contact: Mr. Gene Silberman
Title: Director
Telephone: 301-276-1400
Telex/Fax: 301-276-1440 (Fax)

Company: Rodin Sportswear
Address: 681 - 5th Avenue
New York, NY 10022
Contact: Mr. Barry Rosen
Title: President
Telephone: 212-308-9105
Telex/Fax: 238149 (Telex)

Company: Saks Fifth Avenue
Address: 611 - 5th Avenue
New York, NY 10022
Contact: Mr. John Fresco
Title: Vice-President of Men's
Clothing
Telephone: 212-753-4000
Telex/Fax:

Company: Stage II Approach
Address: 350 - 5th Avenue
New York, NY 10118
Contact: Mr. Howard Weinreich
Title: Vice-President of Production
Telephone: 212-564-5865
Telex/Fax: 212-239-0377 (Fax)

Company: Stempel Manufacturing
Address: P.O. Box 391
Coleman, TX 76834
Contact: Ms. Jinne Nixon
Title: Purchasing Agent
Telephone: 915-625-3536
Telex/Fax: 915-625-4724 (Fax)

Company: Summar Agency
Address: 7289 Spa Drive
North Charleston, SC 29418
Contact: Ms. Theresa Rogers
Title: Import Manager
Telephone: 803-572-7500
Telex/Fax: 803-572-9578 (Fax)

Company: Sutton & Sutton
Address: 350 - 5th Avenue
New York, NY 10118
Contact: Ms. Ira Alducher
Title: Purchasing Manager
Telephone: 212-760-1234
Telex/Fax: 212-236-1672 (Fax)

Company: Trekka
Address: 240 Madison Avenue
New York, NY 10016
Contact: Mr. Salvo Bilvirici
Title: Executive Vice-President
Telephone: 212-779-7900
Telex/Fax: 212-779-8113 (Fax)

Company: United Solid
Address: P.O. Box 985 Canal Street
Bath, SC 29816
Contact: Mr. Jean-Marc Dimoutiez
Title: Executive Manager
Telephone: 803-593-5165
Telex/Fax: 803-593-5169 (Fax)

Company: Webster Company
Address: P.O. Box 1944
Saginaw, MI 48605
Contact: Mr. George Boe
Title: Purchasing Manager
Telephone: 517-792-9661
Telex/Fax:

Company: Wrangler
Address: 345 Church Court
Greensboro, NC 27401
Contact: Mr. Steve Bullard
Title: Export/Import Manager
Telephone: 919-373-3409
Telex/Fax: 919-373-4280 (Fax)

U.S. POST CONTACTS

Company: Abercrombie & Fitch
Address: No. 3 Post Oak Central
1990 Post Oak Boulevard
Houston, TX 77056
Contact: Mr. Steve Deangelis
Title:
Telephone: 713-629-9600
Telex/Fax:

Company: Bernard Hill Corporation
Address: 6655-R Amberton Drive
Baltimore, MD 21227
Contact: Mr. Allan Goldman
Title: President & Buyer
Telephone: 301-752-6878
Telex/Fax:

Company: Adam Meldrum & Anderson
Address: 389 Main Street
Buffalo, NY 14203
Contact: Mr. Timothy McLean
Title: Buyer
Telephone: 716-853-4020
Telex/Fax:

Company: Britches of Georgetown
Address: 544 Herndon Parkway
Herndon, VA 22070
Contact: Mr. Richard J. Hindin
Title: President
Telephone: 703-471-7900
Telex/Fax:

Company: Alexander's
Address: 500 Seventh Avenue
New York, NY 10018
Contact: Mr. Richard Friedman
Title: Div. Merchandising Manager
Telephone: 212-560-2121
Telex/Fax:

Company: Casual Male
Address: 418 Boston Turnpike
Shrewsbury, MA 01545
Contact:
Title:
Telephone: 617-842-2300
Telex/Fax:

Company: Bob's Incorporated
Address: 725 Main Street,
P.O. Box 660
Middletown, CR 06457
Contact: Ms. Ava Philip-Hill
Title:
Telephone: 203-638-3551
Telex/Fax:

Company: Cedric's
Address: 3660 - 70th Street W.
Edina, MN 55435
Contact: Mr. Cedric Kirchner
Title:
Telephone: 612-925-9490
Telex/Fax:

Company: The Bon Marche
Address: 3rd & Pine Street
Seattle, WA 98101
Contact:
Title:
Telephone: 206-344-2121
Telex/Fax:

Company: Chess King
Address: 44 Hammond Street
Worcester, MA 01610
Contact:
Title:
Telephone: 800-289-1900
Telex/Fax:

Company: Dayton's
Address: 700 Nicollet Mall
Minneapolis, MN 55402
Contact:
Title:
Telephone: 612-375-2200
Telex/Fax:

Company: Gateway Distributing
Company
Address: 112 - 4th Avenue N.W.
Duluth, MN 55802
Contact: Mr. Wayne Sell
Title:
Telephone: 218-722-2822
Telex/Fax:

Company: Federated Merchandising
Services
Address: 1440 Broadway
New York, NY 10018
Contact: Ms. Lori Sharfstein
Title: Div. Merchandising Manager
Telephone: 212-840-1440
Telex/Fax:

Company: Guffey's of Atlanta
Address: 3340 Peachtree Road N.E.
Atlanta, GA 30326
Contact: Mr. Don Guffey
Title:
Telephone: 404-231-0044
Telex/Fax:

Company: Filene's
Address: 426 Washington Street
Boston, MA 02101
Contact:
Title:
Telephone: 617-357-2100
Telex/Fax:

Company: Henry Penner
Address: 317 State Tower Building
Syracuse, NY 13202
Contact:
Title:
Telephone: 315-471-0577
Telex/Fax:

Company: The Foursome
Address: 841 East Lake Street
Wayzata, MN 55391
Contact:
Title:
Telephone:
Telex/Fax:

Company: The Higbee Company
Address: 100 Public Square
Cleveland, OH 44113
Contact: Mr. Thomas Pavsek
Title: Vice-President - General
Merchandising Manager
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Telex/Fax:

Company: Garfinckels/Raleighs
Address: 1401 F Street N.W.
Washington, D.C. 20004
Contact:
Title:
Telephone: 202-628-7730
Telex/Fax:

Company: H. Stockton of Atlanta
Incorporated
Address: 80 Forsyth Street N.W.
Atlanta, GA 30302
Contact:
Title:
Telephone: 404-523-7741
Telex/Fax:

Company: Jas K. Wilson
Address: 2503 Butler
Dallas, TX 75235
Contact: Mr. Bob Plummer
Title:
Telephone: 214-638-6350
Telex/Fax:

Company: J. Riggings
Address: 5850 Peachtree Industrial
Boulevard
Norcross, GA 30092
Contact: Mr. Philip Hayes
Title: Buyer, Outerwear
Telephone: 404-449-1000
Telex/Fax:

Company: Jeffrey Michael
Address: 9800 - 40th Avenue S.
Seattle, WA 98188
Contact:
Title:
Telephone: 206-625-9891
Telex/Fax:

Company: Lazarus
Address: Seventh and Race Street
Cincinnati, OH 45202
Contact: Mr. Chris Cupples
Title: Sr. Vice-President and
General Merchandising
Manager
Telephone: 513-369-7000
Telex/Fax:

Company: Jeness Department Store
Address: 1295 Niagara Falls Boulevard
Amherst, NY 14226
Contact: Mr. David Spear
Title: Buyer
Telephone: 716-837-1100
Telex/Fax:

Company: Limited Incorporated
Address: Box 16528 - 1 Limited
Parkway
Columbus, OH 43216
Contact:
Title:
Telephone: 614-475-4000
Telex/Fax:

Company: John Douglas
Address: 98 Central Street
Wellesley, MA 02181
Contact:
Title:
Telephone: 617-235-7570
Telex/Fax:

Company: Louis
Address: 470 Boylston Street
Boston, MA 02116
Contact:
Title:
Telephone: 617-965-6100
Telex/Fax:

Company: Jordan Marsh
Address: 450 Washington Street
Boston, MA 02205
Contact:
Title:
Telephone: 617-357-3000
Telex/Fax:

Company: Louis Rogers
Address: 53 Old Meadow
East Amherst, NY 14051
Contact:
Title:
Telephone: 716-688-0303
Telex/Fax:

Company: Macy's
Address: 180 Peachtree Street N.W.
Atlanta, GA 30303
Contact: Mr. Geoff Lieberman
Title: Buyer, Men's Outerwear
Telephone: 404-522-1300 ext. 7736
Telex/Fax:

Company: Nordstrom
Address: 1501 Fifth Avenue
Seattle, WA 98101
Contact:
Title:
Telephone: 206-628-2111
Telex/Fax:

Company: Mario's
Address: 811 Morrison S.W.
Portland, OR 97204
Contact: Mr. Mario Bizzio
Title: Owner
Telephone: 503-241-5034
Telex/Fax:

Company: Rich's Incorporated
Address: Broad and Alabama Streets
Atlanta, GA 30302
Contact: Mr. David Suway
Title: Buyer, Men's Outerwear
Telephone: 404-586-4636
Telex/Fax:

Company: Men's Classics
Address: 4915A - 16th Avenue
Brooklyn, NY 11204
Contact: Lizer Ilzesovic & Alchondro
Friedman
Title: Owners
Telephone: 718-435-8588
Telex/Fax:

Company: Robley Hats Incorporated
Address: 56 Walton Street N.W.
Atlanta, GA 30303
Contact: Mr. Bob Gherson
Title:
Telephone: 404-521-0851
Telex/Fax:

Company: Miltons
Address: 250 Granite Street
Braintree, MA 02184
Contact:
Title:
Telephone: 617-848-1880
Telex/Fax:

Company: Stone & Thomas Department
Store
Address: P.O. Box 1673
Charleston, WV 25326
Contact: Mr. Van Knapp
Title: Divisional Merchandise
Telephone: 304-346-0981
Telex/Fax:

Company: Muse's
Address: 52 Peachtree Street N.E.
Atlanta, GA 30303
Contact: Mr. James Conrad
Title: Buyer
Telephone: 404-522-5400
Telex/Fax:

Company: Weinstock's
Address: P.O. Box 111
6th & K Streets
Sacramento, CA 95801
Contact: Mr. Wendell Demaray
Title: D.V.P. - D.M.M. Men's
Clothing
Telephone: 916-449-8888
Telex/Fax:

Company: Wright & Simon Incorporated
Address: 911 Market Street
Wilmington, DE 19801
Contact: Mr. Morris M. Simon
Title: President & Buyer
Telephone: 302-658-7345
Telex/Fax:

Company: Zachary's
Address: 6525 Jimmy Carter Boulevard
Norcross, GA 30092
Contact: Mr. Jerry Campanella
Title: Buyer, Rainwear
Telephone: 404-446-2611
Telex/Fax:

MEN'S CLOTHING

1987 Imports (thousands of U.S. dollars)

	Total U.S. Imports	Canada	Europe	Japan	Other
Total of all items in bold type which are the focus of this study	973,252	9,581	235,612	6,569	721,490
Total of all items in standard type which are relevant to the study	337,949	1,389	61,309	5,441	269,810
<i>Total of all items in italics which are not related to the sector</i>	<i>4,038,563</i>	<i>20,795</i>	<i>296,103</i>	<i>31,562</i>	<i>3,690,103</i>

**842.2 Men's and Boys' Suits, of Wool or of Manmade Fiber, not Knit
1987 Imports (thousands of U.S. dollars)**

Schedule A	Commodity Description	Total U.S. Imports	Canada	Europe	Japan	Other
8422100	Suits, of wool, not knit, men's and boys'	183,648	7,453	103,109	4,179	68,907
8422300	Suits, of manmade fibers, not knit, men's and boys'	58,591	91	1,329	100	57,071

**842.7 Men's and Boys' Dressing Gowns and Other Outer Wearing Apparel
of Manmade Fibers, not Knit
1987 Imports (thousands of U.S. dollars)**

Schedule A	Commodity Description	Total U.S. Imports	Canada	Europe	Japan	Other
8427030	Dressing gowns, of manmade fibers, not knit, men's and boys'	1,750	0	166	0	1,584
8427035	Outer wearing apparel nspf, of manmade fibers, not knit, men's and boys'	77,152	127	1,635	1,143	74,247
8427040	Outer wearing apparel nspf*, of textile fiber except cotton, wool, and manmade fiber, not knit, men's and boys'	159,156	649	48,066	1,640	108,801

* not specifically provided for

**845.5 Other Outer Wearing Apparel, Nspf, of Textile Materials, Nspf, Knit, Including Sweaters
1987 Imports (thousands of U.S. dollars)**

Schedule A	Commodity Description	Total U.S. Imports	Canada	Europe	Japan	Other
8455011	Sweaters, wholly or in part cashmere, knit, men's and boys'	23,254	0	15,457	0	7,797
8455013	Sweaters, of sheep-like hair except cashmere, knit, men's and boys'	20,954	0	8,779	0	12,175
8455015	Sweaters, nspf, of wool, knit, men's and boys'	152,618	248	62,828	561	88,981
8455017	Sweaters, of cotton, knit, men's and boys'	93,966	155	25,670	271	67,870
8455018	Sweaters, of manmade fibers, knit, men's and boys'	202,523	792	6,609	124	194,998
8455020	Wearing apparel nspf, of textile materials, knit, men's and boys'	296,289	933	13,160	1,434	280,762
8455032	<i>Dresses, of wool, knit, women's, girls', and infants'</i>	32,472	267	10,317	87	21,801
8455034	<i>Dresses, of manmade fibers, knit, women's, girls', and infants'</i>	65,803	1,076	3,395	0	61,332
8455036	<i>Dresses, of cotton, knit, women's, girls', and infants'</i>	50,930	535	10,814	596	38,985
8455041	<i>Sweaters, wholly or in part cashmere, knit, women's, girls', and infants'</i>	38,692	0	15,279	0	23,413
8455043	<i>Sweaters, of sheep-like hair except cashmere, knit, women's, girls', and infants'</i>	28,029	0	5,663	0	22,366

15.

845.5 Other Outer Wearing Apparel, Nspf, of Textile Materials, Nspf, Knit, Including Sweaters (Cont'd)
1987 Imports (thousands of U.S. dollars)

Schedule A	Commodity Description	Total U.S. Imports	Canada	Europe	Japan	Other
8455045	<i>Sweaters, of wool, knit, women's, girls', and infants'</i>	260,219	358	75,301	509	184,051
8455048	<i>Sweaters, of manmade fibers, knit, women's, girls', and infants'</i>	728,517	344	7,799	3,243	717,131
8455049	<i>Sweaters, of cotton, knit, women's, girls', and infants'</i>	176,120	1,110	43,111	872	131,027
8455052	<i>Skirts, of wool, knit, women's, girls', and infants'</i>	44,471	1,031	17,517	163	25,760
8455056	<i>Skirts, of cotton or manmade fibers, knit, women's, girls', and infants'</i>	153,567	3,479	20,427	2,306	127,355
8455062	<i>Blouses, of wool, knit, women's, girls', and infants'</i>	83,120	435	6,159	111	76,415
8455070	<i>Coats, of wool, knit, women's, girls', and infants', over \$5 per pound</i>	22,050	172	4,725	86	17,067
8455080	<i>Outer wearing apparel nspf, of textile material, knit, women's, girls', and infants'</i>	2,354,573	11,988	75,596	23,589	2,243,400
8455090	<i>Clothing accessories and articles, of textile materials, knit</i>	41,300	522	10,113	2,558	28,107

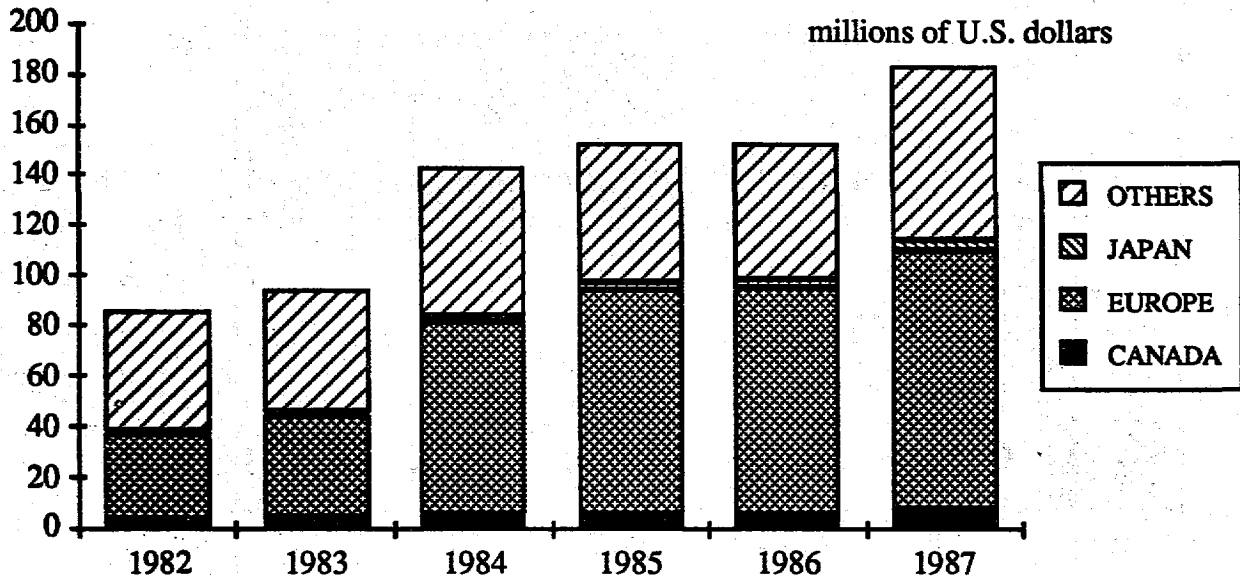
**1987 U.S. IMPORTS OF SELECTED MEN'S CLOTHING
FROM EUROPE AND JAPAN
BY COUNTRY**
(thousands of U.S. dollars)

COUNTRY	SCHEDULE A							TOTAL	%
	8422100	8455011	8455013	8455015	8455017	8455018	8455020		
Belgium-Luxembourg	-	-	-	-	190	-	61	251	0.03
Denmark	-	-	-	85	-	-	73	158	0.02
Finland	97	-	-	-	-	-	-	97	0.01
France	10,745	119	186	616	335	173	749	12,923	1.33
Italy	82,052	2,454	1,264	37,834	17,843	5,717	9,875	157,039	16.14
Netherlands	-	-	-	-	63	167	-	230	0.02
Norway	-	-	-	997	-	-	-	997	0.10
Spain	239	-	-	133	226	105	118	821	0.08
Sweden	226	-	-	-	-	-	-	226	0.02
Switzerland	2,473	-	-	121	68	-	205	2,867	0.29
United Kingdom	2,857	12,884	7,329	22,363	6,455	447	1,530	53,865	5.53
West Germany	4,420	-	-	679	490	-	549	6,138	0.63
Total for Europe	103,109	15,457	8,779	62,828	25,670	6,609	13,160	235,612	24.21
Japan	4,179	-	-	561	271	124	1,434	6,569	0.67
Total for Europe and Japan	107,288	15,457	8,779	63,389	25,941	6,733	14,594	242,181	24.88
Total Imports	183,648	23,254	20,954	152,618	93,966	202,523	296,289	973,252	

U.S. IMPORTS OF SELECTED MEN'S CLOTHING

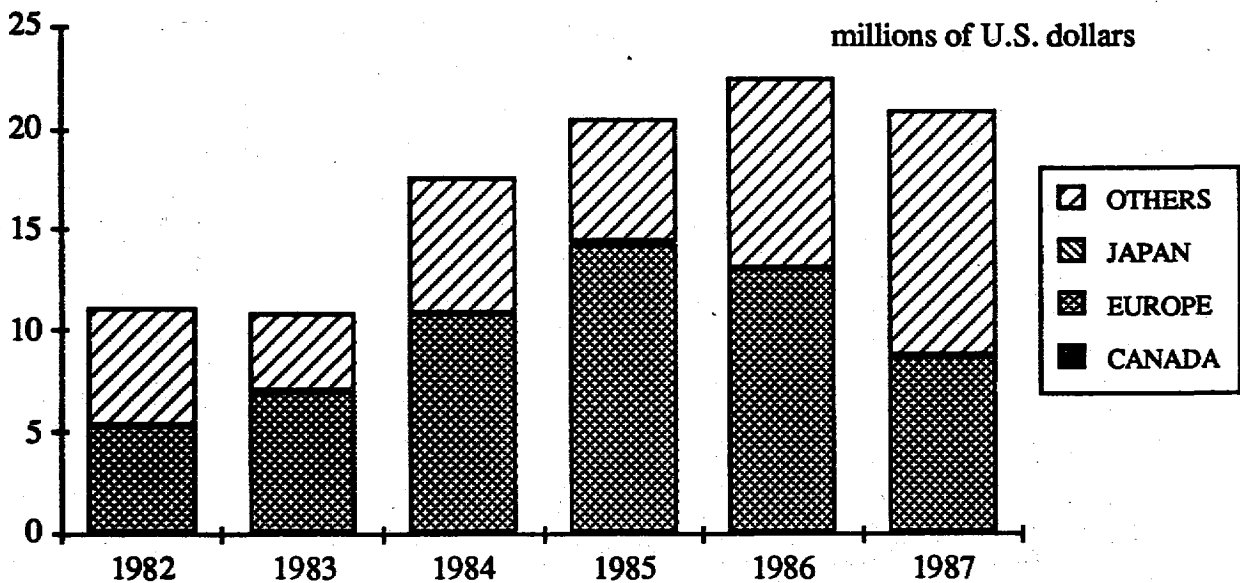
SUITS, OF WOOL, NOT KNIT, MEN'S AND BOYS'

SCHEDULE A 8422100



SWEATERS, WHOLLY OR IN PART CASHMERE, KNIT, MEN'S AND BOYS'

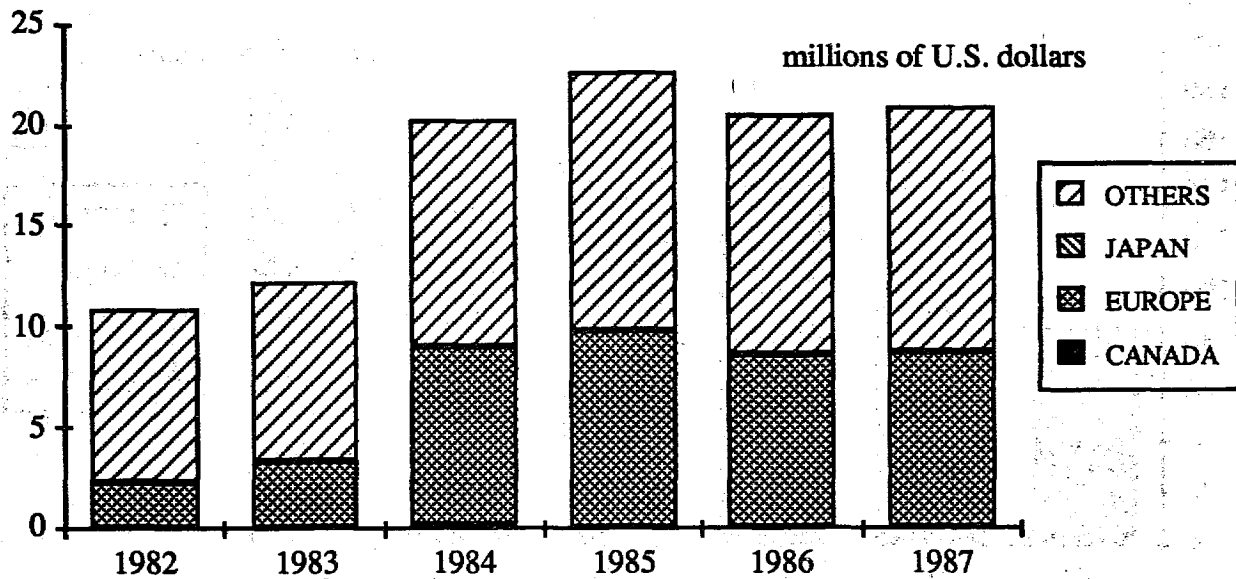
SCHEDULE A 8455011



U.S. IMPORTS OF SELECTED MEN'S CLOTHING (Cont'd)

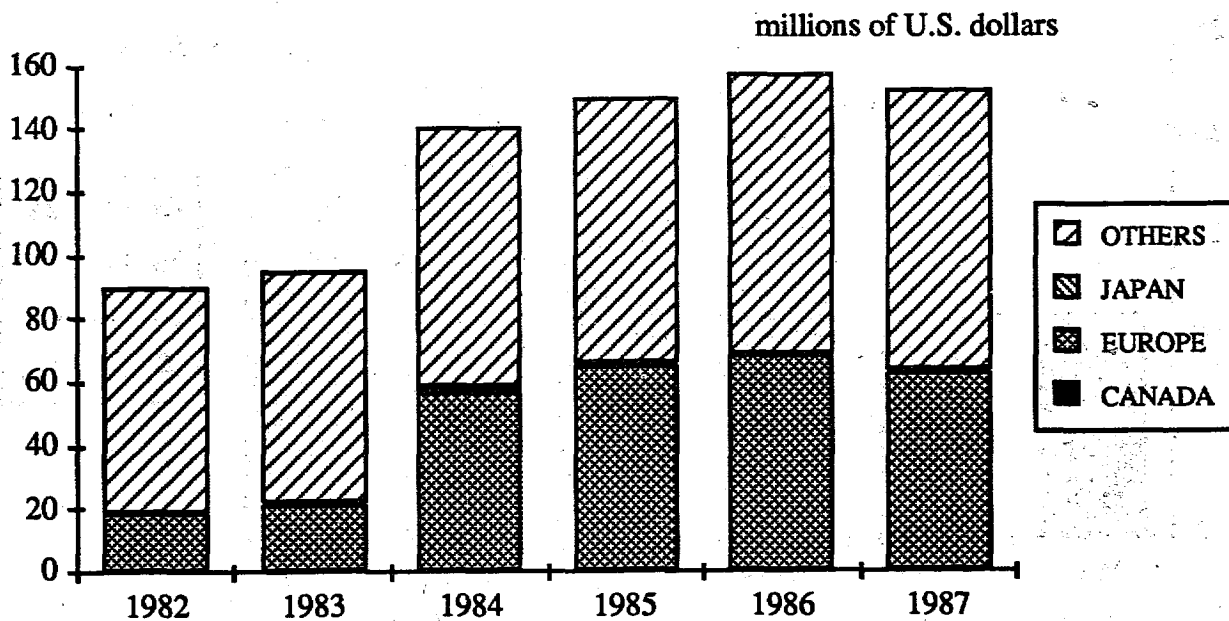
**SWEATERS, OF SHEEP-LIKE HAIR EXCEPT CASHMERE, KNIT,
MEN'S AND BOYS'**

SCHEDULE A 8455013



SWEATERS, NSPF, OF WOOL, KNIT, MEN'S AND BOYS'

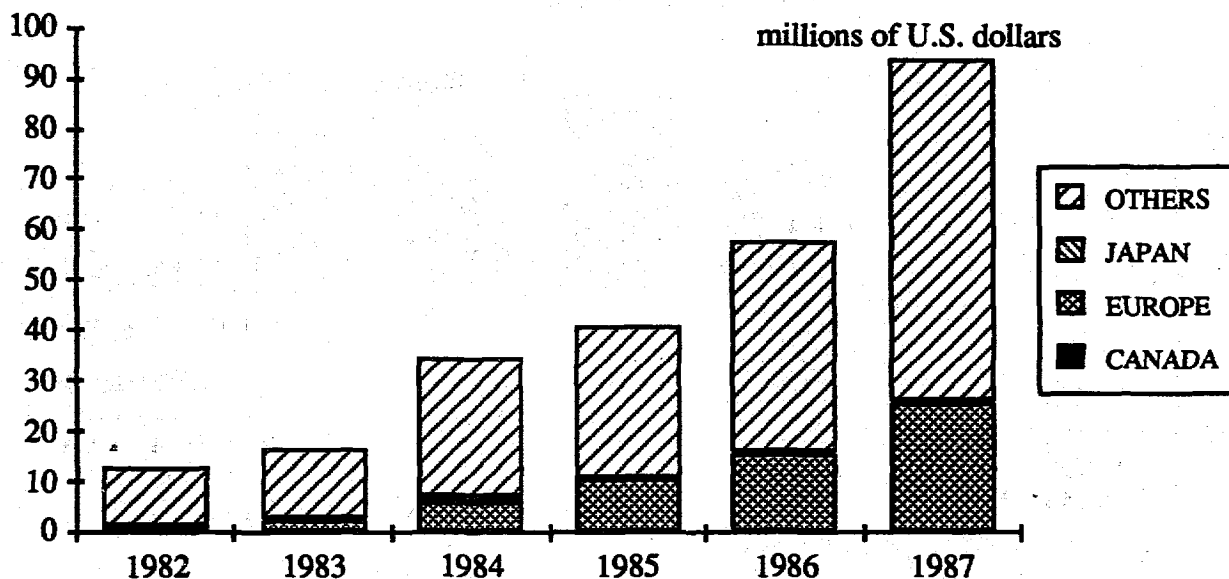
SCHEDULE A 8455015



U.S. IMPORTS OF SELECTED MEN'S CLOTHING (Cont'd)

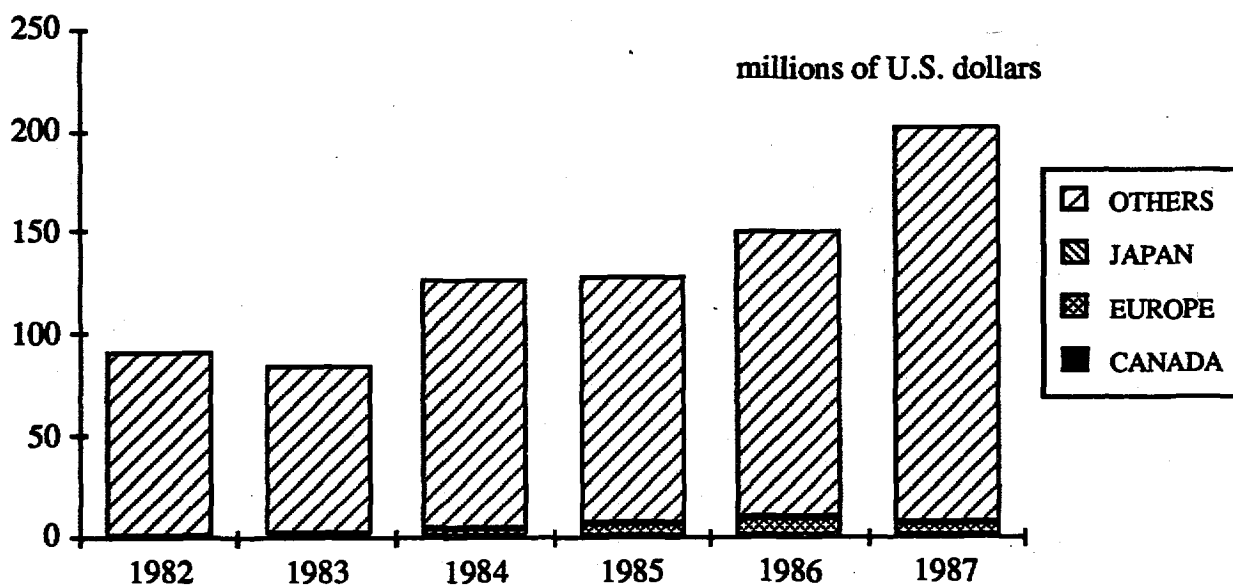
SWEATERS, OF COTTON, KNIT, MEN'S AND BOYS'

SCHEDULE A 8455017



SWEATERS, OF MANMADE FIBRES, KNIT, MEN'S AND BOYS'

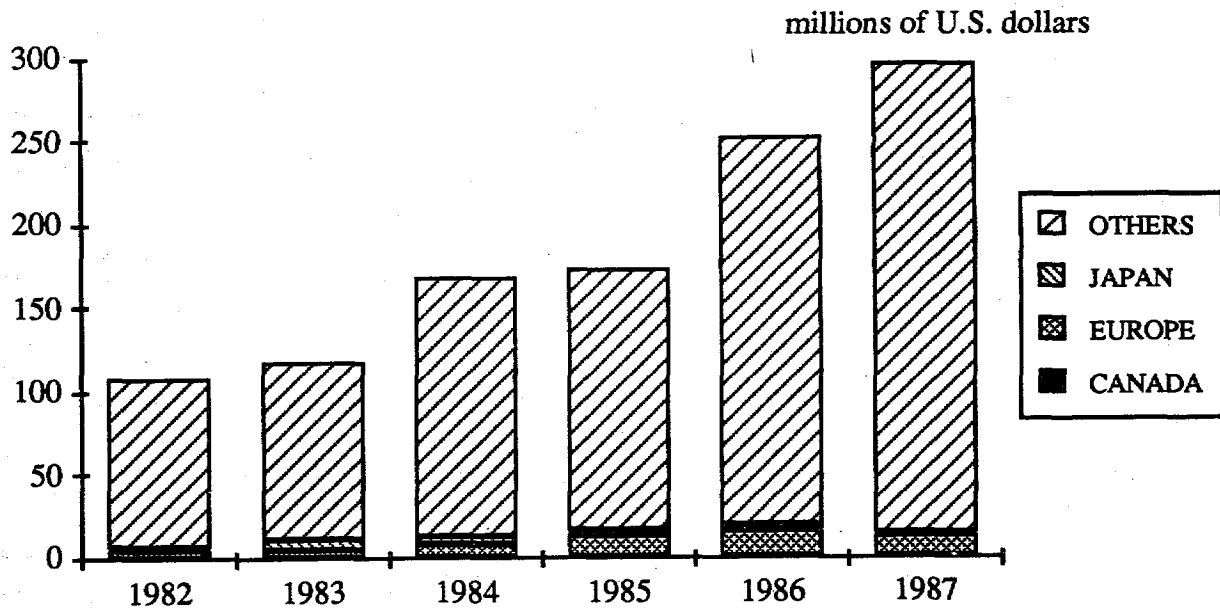
SCHEDULE A 8455018



U.S. IMPORTS OF SELECTED MEN'S CLOTHING (Cont'd)

WEARING APPAREL, NSPF, OF TEXTILE MATERIALS, KNIT, MEN'S AND BOYS'

SCHEDULE A 8455020



Source: *U.S. General Imports and Imports for Consumption*, U.S. Department of Commerce.

**CURRENT U.S. TARIFFS ON CANADIAN
MEN'S CLOTHING
AND SCHEDULE FOR THEIR REMOVAL
UNDER THE FREE TRADE AGREEMENT**

TARIFF ELIMINATION

1. Except as otherwise provided in this Agreement, each Party shall progressively eliminate its customs duties on goods originating in the territory of the other Party in accordance with the following schedule:
 - A. duties on goods provided for in each of the items designated as staging category A in each Party's Schedule contained in Annex 401.2 shall be eliminated entirely and such goods shall be free of duty, effective January 1, 1989;
 - B. duties on goods provided for in each of the items designated as staging category B in each Party's Schedule contained in Annex 401.2 shall be removed in five equal annual stages commencing on January 1, 1989, and such goods shall be free of duty, effective January 1, 1993; and
 - C. duties on goods provided for in each of the items designated as staging category C in each Party's Schedule contained in Annex 401.2 shall be removed in ten equal annual stages commencing on January 1, 1989, and such goods shall be free of duty, effective January 1, 1998.
2. Except as otherwise provided in this Agreement, goods originating in the territory of the other Party that are provided for in each of the items designated as staging category D in each Party's Schedule contained in Annex 401.2 shall continue to receive existing duty-free treatment indicated therein for such goods.

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
CHAPTER 61			
ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, KNITTED OR CROCHETED			
6101	Men's or boys' overcoats, carcoats, capes, cloaks, anoraks (including ski-jackets), windbreakers and similar articles, knitted or crocheted, other than those of heading 6103:		
6101.10.00	Of wool or fine animal hair.....	77.2¢/kg + 20%	C
6101.20.00	Of cotton.....	16.9%	C
6101.30	Of man-made fibers:		
6101.30.10	Containing 25 percent or more by weight of leather.....	6%	C
	Other:		
6101.30.15	Containing 23 percent or more by weight of wool or fine animal hair.....	77.2¢/kg + 20%	C
6101.30.20	Other.....	30%	C
6101.90.00	Of other textile materials.....	6.1%	C
6103	Men's or boys' suits, ensembles, suit-type jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear), knitted or crocheted:		
	Suits:		
6103.11.00	Of wool or fine animal hair.....	77.2¢/kg + 20%	C
6103.12	Of synthetic fibers:		
6103.12.10	Containing 23 percent or more by weight of wool or fine animal hair.....	77.2¢/kg + 20%	C
6103.12.20	Other.....	30%	C
6103.19	Of other textile materials:		
	Of artificial fibers:		
6103.19.10	Containing 23 percent or more by weight of wool or fine animal hair.....	77.2¢/kg + 20%	C
6103.19.15	Other.....	30%	C
6103.19.20	Of cotton.....	18.7%	C
6103.19.40	Other.....	6%	C
	Ensembles:		
6103.21.00	Of wool or fine animal hair.....	The rate applicable to each garment in the ensemble if separately entered	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6103 (con.)	Men's or boys' suits, ensembles, etc. (con.):		
6103.22.00	Ensembles (con.): Of cotton.....	The rate applicable to each garment in the ensemble if separately entered	C
6103.23.00	Of synthetic fibers.....	The rate applicable to each garment in the ensemble if separately entered	C
6103.29	Of other textile materials:		
6103.29.10	Of artificial fibers.....	The rate applicable to each garment in the ensemble if separately entered	C
6103.29.20	Other.....	The rate applicable to each garment in the ensemble if separately entered	C
	Suit-type jackets and blazers:		
6103.31.00	Of wool or fine animal hair.....	77.2¢/kg + 20%	C
6103.32.00	Of cotton.....	16.9%	C
6103.33	Of synthetic fibers:		
6103.33.10	Containing 23 percent or more by weight of wool or fine animal hair.....	77.2¢/kg + 20%	C
6103.33.20	Other.....	30%	C
6103.39	Of other textile materials:		
6103.39.10	Of artificial fibers.....	30%	C
6103.39.20	Other.....	6%	C
	Trousers, bib and brace overalls, breeches and shorts:		
6103.41	Of wool or fine animal hair:		
6103.41.10	Trousers, breeches and shorts.....	77.2¢/kg + 20%	C
6103.41.20	Bib and brace overalls.....	17%	C
6103.42	Of cotton:		
6103.42.10	Trousers, breeches and shorts.....	17.1%	C
6103.42.20	Bib and brace overalls.....	11%	C
6103.43	Of synthetic fibers:		
6103.43.10	Trousers, breeches and shorts: Containing 23 percent or more by weight of wool or fine animal hair.....	77.2¢/kg + 20%	C
6103.43.15	Other.....	30%	C
6103.43.20	Bib and brace overalls.....	17%	C
6103.49	Of other textile materials:		
6103.49.10	Of artificial fibers: Trousers, breeches and shorts.....	30%	C
6103.49.20	Bib and brace overalls.....	17%	C
6103.49.30	Other.....	6%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6105	Men's or boys' shirts, knitted or crocheted:		
6105.10.00	Of cotton.....	21%	C
6105.20	Of man-made fibers:		
6105.20.10	Containing 23 percent or more by weight of wool or fine animal hair.....	17%	C
6105.20.20	Other.....	34.6%	C
6105.90	Of other textile materials:		
6105.90.10	Of wool or fine animal hair.....	17%	C
6105.90.30	Other.....	6%	C
6107	Men's or boys' underpants, briefs, nightshirts, pajamas, bathrobes, dressing gowns and similar articles, knitted or crocheted:		
	Underpants and briefs:		
6107.11.00	Of cotton.....	7.9%	C
6107.12.00	Of man-made fibers.....	16%	C
6107.19.00	Of other textile materials.....	6%	C
	Nightshirts and pajamas:		
6107.21.00	Of cotton.....	9.5%	C
6107.22.00	Of man-made fibers.....	17%	C
6107.29	Of other textile materials:		
6107.29.20	Of wool or fine animal hair.....	17%	C
6107.29.40	Other.....	6%	C
	Other:		
6107.91.00	Of cotton.....	9.3%	C
6107.92.00	Of man-made fibers.....	17%	C
6107.99	Of other textile materials:		
6107.99.20	Of wool or fine animal hair.....	17%	C
6107.99.40	Other.....	5.1%	C
6109	T-shirts, singlets, tank tops and similar garments, knitted or crocheted:		
6109.10.00	Of cotton.....	21%	C
6109.90	Of other textile materials:		
6109.90.10	Of man-made fibers.....	34%	C
6109.90.15	Of wool, with long sleeves.....	6%	C
6109.90.20	Other.....	17%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6110	Sweaters, pullovers, sweatshirts, waistcoats (vests) and similar articles, knitted or crocheted:		
6110.10	Of wool or fine animal hair:		
6110.10.10	Wholly of cashmere.....	7.5%	C
6110.10.20	Other.....	17%	C
6110.20	Of cotton:		
6110.20.10	Containing 36 percent or more by weight of flax fibers.....	5%	C
6110.20.20	Other.....	20.7%	C
6110.30	Of man-made fibers:		
6110.30.10	Containing 25 percent or more by weight of leather.....	6%	C
6110.30.15	Other: Containing 23 percent or more by weight of wool or fine animal hair.....	17%	C
6110.30.20	Other: Containing 30 percent or more by weight of silk or silk waste.....	6.3%	C
6110.30.30	Other.....	34.2%	C
6110.90.00	Of other textile materials.....	6%	C
6111	Babies' garments and clothing accessories, knitted or crocheted:		
6111.10.00	Of wool or fine animal hair.....	17%	C
6111.20	Of cotton:		
6111.20.10	Blouses and shirts, except those imported as parts of sets.....	21%	C
6111.20.20	T-shirts, singlets and similar garments, except those imported as parts of sets.....	21%	C
6111.20.30	Sweaters, pullovers, sweatshirts, waistcoats (vests) and similar articles, except those imported as parts of sets.....	21%	C
6111.20.40	Dresses.....	12.2%	C
6111.20.50	Other: Trousers, breeches and shorts, except those imported as parts of sets.....	16.7%	C
6111.20.60	Other.....	8.6%	C
6111.30	Of synthetic fibers:		
6111.30.10	Trousers, breeches and shorts, except those imported as parts of sets.....	30%	C
6111.30.20	Blouses and shirts, except those imported as parts of sets.....	34.6%	C
6111.30.30	T-shirts, singlets and similar garments, except those imported as parts of sets.....	34.6%	C
6111.30.40	Sweaters, pullovers, sweatshirts, waistcoats (vests) and similar articles, except those imported as parts of sets.....	34.6%	C
6111.30.50	Other.....	17%	C
6111.90	Of other textile materials:		
6111.90.10	Of artificial fibers: Trousers, breeches and shorts, except those imported as parts of sets.....	30%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6111 (con.)	Babies' garments and clothing accessories, etc. (con.):		
6111.90	Of other textile materials (con.):		
(con.)			
6111.90.20	Of artificial fibers (con.): Blouses and shirts, except those imported as parts of sets.....	34.6%	C
6111.90.30	T-shirts, singlets and similar garments, except those imported as parts of sets.....	34.6%	C
6111.90.40	Sweaters, pullovers, sweatshirts, waistcoats (vests) and similar articles, except those imported as parts of sets.....	34.6%	C
6111.90.50	Other.....	17%	C
6111.90.60	Other.....	6%	C
6112	Track suits, ski-suits and swimwear, knitted or crocheted:		
	Track suits:		
6112.11.00	Of cotton.....	17%	C
6112.12.00	Of synthetic fibers.....	30%	C
6112.19	Of other textile materials:		
6112.19.10	Of artificial fibers.....	30%	C
6112.19.20	Other.....	23%	C
6112.20	Ski-suits:		
6112.20.10	Of man-made fibers.....	30%	C
6112.20.20	Other.....	16.5%	C
	Men's or boys' swimwear:		
6112.31.00	Of synthetic fibers.....	27.6%	C
6112.39.00	Of other textile materials.....	14%	C
6113.00.00	Garments, made up of knitted or crocheted fabrics of heading 5903, 5906 or 5907.....	7.6%	C
6114	Other garments, knitted or crocheted:		
6114.10.00	Of wool or fine animal hair.....	17%	C
6114.20.00	Of cotton.....	11.5%	C
6114.30	Of man-made fibers:		
6114.30.10	Tops.....	30%	C
6114.30.20	Bodysuits and bodyshirts.....	34.3%	C
6114.30.30	Other.....	16.1%	C
6114.90.00	Of other textile materials.....	6%	C
CHAPTER 62			
ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, NOT KNITTED OR CROCHETED			
6201	Men's or boys' overcoats, carcoats, capes, cloaks, anoraks (including ski-jackets), windbreakers and similar articles (including padded, sleeveless jackets), other than those of heading 6203:		
	Overcoats, carcoats, capes, cloaks and similar coats:		
6201.11.00	Of wool or fine animal hair.....	52.9¢/kg + 21%	C
6201.12	Of cotton:		
6201.12.10	Containing 15 percent or more by weight of down and waterfowl plumage and of which down comprises 40 percent or more by weight; containing 10 percent or more by weight of down.....	4.7%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6201.12.20	Other.....	10%	C
6201.13	Of man-made fibers:		
6201.13.10	Containing 15 percent or more by weight of down and waterfowl plumage and of which down comprises 40 percent or more by weight; containing 10 percent or more by weight of down.....	4.7%	C
6201.13.30	Other: Containing 36 percent or more by weight of wool or fine animal hair.....	52.9¢/kg + 21%	C
6201.13.40	Other.....	29.5%	C
6201.19.00	Of other textile materials..... Anoraks (including ski-jackets), windbreakers and similar articles (including padded, sleeveless jackets):	3%	C
6201.91	Of wool or fine animal hair:		
6201.91.10	Padded, sleeveless jackets.....	17%	C
6201.91.20	Other.....	52.9¢/kg + 21%	C
6201.92	Of cotton:		
6201.92.10	Containing 15 percent or more by weight of down and waterfowl plumage and of which down comprises 40 percent or more by weight; containing 10 percent or more by weight of down.....	4.7%	C
6201.92.15	Other:		
6201.92.20	Water resistant.....	6.6%	C
6201.93	Other.....	10%	C
6201.93.10	Of man-made fibers: Containing 15 percent or more by weight of down and waterfowl plumage and of which down comprises 40 percent or more by weight; containing 10 percent or more by weight of down.....	4.7%	C
6201.93.20	Other: Padded, sleeveless jackets.....	17%	C
6201.93.25	Other: Containing 36 percent or more by weight of wool or fine animal hair.....	52.9¢/kg + 21%	C
6201 (con.)	Men's or boys' overcoats, carcoats, capes, etc. (con.):		
6201.93 (con.)	Anoraks (including ski-jackets), etc. (con.): Of man-made fibers (con.):		
6201.93.30	Other (con.):		
6201.93.35	Other (con.):		
6201.99.00	Other: Water resistant.....	7.6%	C
	Other.....	29.5%	C
	Of other textile materials.....	4.5%	C
6203	Men's or boys' suits, ensembles, suit-type jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear):		
6203.11	Suits:		
6203.11.10	Of wool or fine animal hair: Containing 30 percent or more by weight of silk or silk waste.....	7.5%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6203.11.20	Other.....	52.9¢/kg + 21%	C
6203.12	Of synthetic fibers:		
6203.12.10	Containing 36 percent or more by weight of wool or fine animal hair.....	52.9¢/kg + 21%	C
6203.12.20	Other.....	29%	C
6203.19	Of other textile materials:		
6203.19.10	Of cotton.....	16.5%	C
	Of artificial fibers:		
6203.19.20	Containing 36 percent or more by weight of wool or fine animal hair.....	52.9¢/kg + 21%	C
6203.19.30	Other.....	29%	C
6203.19.40	Other.....	7.5%	C
	Ensembles:		
6203.21.00	Of wool or fine animal hair.....	The rate applicable to each garment in the ensemble if separately entered	C
6203.22	Of cotton:		
6203.22.10	Judo, karate and other oriental martial arts uniforms.....	8%	C
6203.22.30	Other.....	The rate applicable to each garment in the ensemble if separately entered	C
6203.23.00	Of synthetic fibers.....	The rate applicable to each garment in the ensemble if separately entered	C
6203.29	Of other textile materials:		
6203.29.20	Of artificial fibers.....	The rate applicable to each garment in the ensemble if separately entered	C
6203.29.30	Other.....	The rate applicable to each garment in the ensemble if separately entered	C
	Suit-type jackets and blazers:		
6203.31.00	Of wool or fine animal hair.....	22%	C
6203.32	Of cotton:		
6203.32.10	Containing 36 percent or more by weight of flax fibers.....	3%	C
6203.32.20	Other.....	10%	C
6203.33	Of synthetic fibers:		
6203.33.10	Containing 36 percent or more by weight of wool or fine animal hair.....	22%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6203.33.20	Other.....	29%	C
6203.39	Of other textile materials:		
	Of artificial fibers:		
6203.39.10	Containing 36 percent or more by weight of wool or fine animal hair.....	22%	C
6203.39.20	Other.....	29%	C
6203.39.40	Other.....	6.9%	C
	Trousers, bib and brace overalls, breeches and shorts:		
6203.41	Of wool or fine animal hair:		
6203.41.10	Trousers, breeches and shorts.....	52.9c/kg + 21%	C
6203.41.20	Bib and brace overalls.....	17%	C
6203.42	Of cotton:		
6203.42.10	Containing 15 percent or more by weight of down and waterfowl plumage and of which down comprises 40 percent or more by weight; containing 10 percent or more by weight of down.....	4.7%	C
	Other:		
6203.42.20	Bib and brace overalls.....	11%	C
6203.42.40	Other.....	17.7%	C
6203.43	Of synthetic fibers:		
6203.43.10	Containing 15 percent or more by weight of down and waterfowl plumage and of which down comprises 40 percent or more by weight; containing 10 percent or more by weight of down.....	4.7%	C
6203 (con.)	Men's or boys' suits, ensembles, etc. (con.):		
	Trousers, bib and brace overalls, etc. (con.):		
6203.43 (con.)	Of synthetic fibers (con.):		
	Other:		
	Bib and brace overalls:		
6203.43.15	Water resistant.....	7.6%	C
6203.43.20	Other.....	17%	C
	Other:		
6203.43.25	Certified hand-loomed and folklore products.....	13%	C
	Other:		
6203.43.30	Containing 36 percent or more by weight of wool or fine animal hair.....	52.9c/kg + 21%	C
	Other:		
6203.43.35	Water resistant trousers or breeches....	7.6%	C
6203.43.40	Other.....	29.7%	C
6203.49	Of other textile materials:		
	Of artificial fibers:		
6203.49.10	Bib and brace overalls.....	17%	C
	Trousers, breeches and shorts:		
6203.49.15	Certified hand-loomed and folklore products.....	13%	C
	Other.....	29.7%	C
6203.49.20	Other.....	29.7%	C
6203.49.30	Other.....	3%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6205	Men's or boys' shirts:		
6205.10	Of wool or fine animal hair:		
6205.10.10	Certified hand-loomed and folklore products.....	9.8%	C
6205.10.20	Other.....	52.9¢/kg + 21%	C
6205.20	Of cotton:		
6205.20.10	Certified hand-loomed and folklore products.....	9.3%	C
6205.20.20	Other.....	21%	C
6205.30	Of man-made fibers:		
6205.30.10	Certified hand-loomed and folklore products.....	13%	C
6205 (con.)	Men's or boys' shirts (con.):		
6205.30 (con.)	Of man-made fibers (con.):		
	Other:		
6205.30.15	Containing 36 percent or more by weight of wool or fine animal hair.....	52.9¢/kg + 21%	C
6205.30.20	Other.....	30.9¢/kg + 27.5%	C
6205.90	Of other textile materials:		
6205.90.20	Of silk or silk waste.....	7.5%	C
6205.90.40	Other.....	3%	C
6207	Men's or boys' singlets and other undershirts, under-pants, briefs, nightshirts, pajamas, bathrobes, dressing gowns and similar articles:		
	Underpants and briefs:		
6207.11.00	Of cotton.....	6.5%	C
6207.19.00	Of other textile materials.....	11.2%	C
	Nightshirts and pajamas:		
6207.21.00	Of cotton.....	9.5%	C
6207.22.00	Of man-made fibers.....	17%	C
6207.29.00	Of other textile materials.....	7.5%	C
	Other:		
6207.91	Of cotton:		
6207.91.10	Bathrobes, dressing gowns and similar articles.....	9.5%	C
6207.91.30	Other.....	6.5%	C
6207.92	Of man-made fibers:		
6207.92.20	Bathrobes, dressing gowns and similar articles.....	17%	C
6207.92.40	Other.....	11.2%	C
6207 (con.)	Men's or boys' singlets, etc. (con.):		
	Other (con.):		
6207.99	Of other textile materials:		
	Of wool or fine animal hair:		
6207.99.20	Bathrobes, dressing gowns and similar articles.....	17%	C
6207.99.40	Other.....	6.5%	C
6207.99.60	Other.....	7.5%	C

SCHEDULE OF THE UNITED STATES OF AMERICA

Item	Article description	Base rate	Staging Category
6210	Garments, made up of fabrics of heading 5602, 5603, 5903, 5906 or 5907:		
6210.10	Of fabrics of heading 5602 or 5603:		
6210.10.20	Of fabrics formed on a base of paper or covered or lined with paper.....	5.6%	C
6210.10.40	Other.....	17%	C
6210.20	Other garments, of the type described in subheadings 6201.11 to 6201.19:		
6210.20.10	Of man-made fibers.....	7.6%	C
6210.20.20	Other.....	6.6%	C
6210.30	Other garments, of the type described in subheadings 6202.11 to 6202.19:		
6210.30.10	Of man-made fibers.....	7.6%	C
6210.30.20	Other.....	6.6%	C
6210.40	Other men's or boys' garments:		
6210.40.10	Of man-made fibers.....	7.6%	C
6210.40.20	Other.....	6.6%	C
6211	Track suits, ski-suits and swimwear; other garments:		
	Swimwear:		
6211.11	Men's or boys':		
6211.11.10	Of man-made fibers.....	29.6%	C
6211.11.20	Other.....	8%	C
6211.20	Ski-suits:		
6211.20.10	Containing 15 percent or more by weight of down and waterfowl plumage and of which down comprises 40 percent or more by weight; containing 10 percent or more by weight of down.....	4.7%	C
	Other:		
6211.20.15	Water resistant.....	7.6%	C
	Other:		
6211.20.20	Men's or boys': Anoraks (including ski-jackets), windbreakers and similar articles (including padded, sleeveless jackets) imported as parts of ski-suits.....	29.5%	C
6211.20.30	Trousers and breeches imported as parts of ski-suits.....	29.9%	C
6211.20.40	Other.....	17%	C
	Other garments, men's or boys':		
6211.31.00	Of wool or fine animal hair.....	17%	C
6211.32.00	Of cotton.....	8.6%	C
6211.33.00	Of man-made fibers.....	17%	C
6211.39.00	Of other textile materials.....	3%	C

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