

# THE CANADIAN GROCER

PUBLISHED WEEKLY  
\$200 PER YEAR



Published in the interest of Grocers, Cannery, Produce and Provision Dealers  
and General Storekeepers.

Vol. VI.

TORONTO, JULY 1, 1892.

No. 27

J. B. McLEAN, President.  
HUGH O. McLEAN, Sec.-Treas.

**THE J. B. McLEAN PUBLISHING COMPANY,**  
FINE MAGAZINE PRINTERS  
AND  
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 10 Front St. E.  
MONTREAL OFFICE: 146 St. James St.  
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building,  
Roy V. Somerville, Manager.

EUROPEAN BRANCH:  
Canadian Government Offices,  
17 Victoria St., London, S.W.  
R. Hargreaves, Manager.

## THIS WEEK'S MOTTO:

Learn to do a thing well, then quickly.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The measure to enforce early closing referred to last week has since been rejected by the Quebec Legislature.

A bill is before the House of Commons to amend the Winding-Up Act, empowering the court to dispose of books and papers when a company is being wound up and not to be dissolved; freeing the company and liquidators from responsibility at the end of five years; and providing for the discharge of the liquidator when winding up is early completed.

The Food Exposition to be held in New York next October is conceived and is being prepared for on a gigantic scale, as befits the occasion. It is in commemoration of the discovery of America, and will be the first national Food Exposition held in the United States. The way has been paved for its success by the satisfactory results of food expositions that have already been

held in various sections of the country. The experience of these exhibitions makes the scheme of a Food Exposition of national magnitude an easier undertaking than it would otherwise be, and probably is the main cause of such a project being ventured upon. The Food Expositions have done good, and are a healthy protest against a tendency that has been a growing one for some years, to adulterate goods.

The production of iron and steel, and the manufacture of products from that material has been wonderfully cheapened in the past decade. Invention and the development of mechanical processes have played their part in this change. One result of it that is very observable in grocery stores is the use of packages made of steel plate (tinned) and wire, in the place of wood and paste board, and frequently in place of glass. Canned goods and many table lines are now put up in tin plate packages, that could hardly have been sold if the price of tin plate had remained the same as it was several years ago. The latest application of wire is to egg-packing. Little wire holders are now used by some grocers for delivery of eggs instead of the paste-board cells.

Fidelity to the Guild is plainly a waning sentiment. Ever since that one link snapped which kept all the members of one mind upon the price of granulated sugar, the esprit de corps of the Guild seems to have lacked a mainspring. The remaining restraints appear to have grown irksome to some of the houses, and now accusations are made that allege the transgression of some of those rules whose force is still supposed to be binding. The terms of discount, it is charged, have been directly evaded, and allowances (for freight, etc.,) beyond the tariff adopted have been conceded. It is said that some members are highly incensed

at these little midsummer lapses from the strict letter of the fragment, which, since the suspension of Clause 2, represents the agreement. If the regulations continue to be set at naught by the offenders at whose door recent violations are laid, there will be some secession before long.

It seems the price of brooms is likely to be pitched a note higher if present indications do not relax their tension. The stiff advance in broom corn last fall brought prices up then to a higher point than they had been for a long time, and they have not gone back any since. One of the leading broom manufacturers of Canada says that the prospects for cheap brooms in the near future are anything but encouraging. Owing to the heavy and continuous rains throughout the broom corn sections of Nebraska, Iowa, Kansas and Illinois, planters have not been able to put down seed as early as customary, and they are now about six weeks behind with their seeding, and it is very questionable if they will be able to set out as much stock as was contemplated. In any event it is very conclusive that the new crop will not be ready to be put into the hands of manufacturers until October next, and as the supply on hand now is very limited (owing to short crop last season and the enormous and unprecedented advance in broom corn last season, and the consequent short purchases of manufacturers,) it is safe to prophesy that prices will retain their present high standing, and it is not altogether out of the possibilities of seeing a marked advance in prices after September or October next.

The world will be apt to ask what civic calamity has befallen Toronto, what bereavement is its trade suffering from, or what sin as an organization has its Grocers' Association committed, that is to be mourned

or expiated by cancelling the grocers' picnic for 1892? What is the cause of this self-mortification, this painting black the red-letter day of the year? Surely the capacity for enjoyment is not becoming seared. The Association has twice as many members as it had a year ago, and there ought to be a liberal fund of good spirits to draw from for a day's outing. The people who attended the picnics or excursions of the Toronto Association in former years always enjoyed themselves, and there is much wonder expressed why that popular annual occasion is to be dropped out of 1892. It is a matter of regret to many young people connected with the trade that the excursion is not to be held. It is not to be forgotten that one of the strongest assimilating functions of an association is its social vitality. If that is low the power of the association to benefit its members will not be high. One of the best preservatives and fosterers of good social feeling is the gathering together to take common enjoyment in one another's company at the annual pic-nic or excursion.

\* \* \*

A crowd is not always company and a big membership is not always strength. The Toronto Retail Grocers' Association ought to take due note of the latter fact, and to call to mind that though it has a much bigger membership it has also a much higher standard of criticism to satisfy. For during a man's first connection with an association his attitude is that of an outsider to some extent. His sympathies, and enthusiasm are not incorporated into the general body of the association until he is pleased with it or has confidence in it. An association is therefore for some time on trial by the new members, and as they now constitute a very large and observant jury, it would be as well for the older members to feel their responsibility, and not deem their new colleagues fully enlisted until some good hearty efforts have been made to catch their interest. Since the list has been swelled by the additions put to it by the secretary, nothing of importance has been done, and but little of benefit has been brought forward at the meetings. It behooves old members to think over this in time for next meeting and have something to discuss or propose that will engage the attention of all who are present.

\* \* \*

Scientific ideas in butter-making are being disseminated by the Travelling Dairy which the Minister of Agriculture has instituted.

The experiment under the eyes of the assembled farmers of localities where the Dairy's work is exhibited cannot fail to help along a much needed reform. There is both saving of labor and saving of substance in the new methods, and the frequent and general demonstration of these effects has been a large factor in educating farmers to the measure of enlightenment they already have regarding the making of butter. An index of that measure is the increasing supply of the raw material that is going to creameries. This is relieving country merchants from a part of the embarrassment that was inseparable from their business, and to a considerable extent is yet, namely, that of buying butter from the housewives who made it. They had either to pay the same price for all grades or else differentiate and give offence, and were always certain to cause some dissatisfaction, whichever way they took. The scientific modes of making butter are also opening the eyes of the farmers to the value of selecting cows for dairy purposes. At Chesterville the other day a farmer who was present at one of these travelling dairy exhibitions discovered that a cow he valued highly because of its fine appearance and liberal flow of milk, yielded a product that was very poor in butter fat. The domestic process of making butter does not afford a farmer sufficient data to go upon in selecting dairy cows. All the influences of the time are working to free the country merchant from the worry of the butter trade.

\* \* \*

A bill for the inspection of apples, etc., has received its second reading in the Canadian House of Commons. Legislation that takes this direction usually trenches on delicate ground, as it is desirable that trade should be left as much as possible to regulate itself. In most things it is capable of doing so. Where price, quality, quantity or representations are contrary to understanding or agreement, the penalty usually follows in the form of lapsed custom. A man has to keep pretty closely to the line of square dealing if he is going to trade with business men, and law supplements the retribution of injured trade at about the right point. But the case of apples and other fruit that we export is somewhat special. It is a matter of Canadian, as distinct from individual, importance that our export trade in such fruits should increase every year. It will not do to leave the growth of this trade entirely to the nurture of individual interest, for the individual

can often take shelter in the crowd of producers whose fruit is exported. This often occurs, and wasty, badly packed apples have been allowed to reach England and damage the name of Canadian shippers. The fruit is sometimes inferior but well faced, sometimes it is ill packed, sometimes it is put in barrels below the standard size, it is sometimes shipped in bad condition. All this is hurtful to our export apple trade, and it ought to be checked. The size of the barrels is outside the scope of such a measure, and the Weights and Measures Act would have to be amended to secure reform in this respect, and it is possible that such an amendment may be made. Nova Scotia members state that a standard barrel is particularly called for in their section, as much dishonesty was practised by growers in that province by the use of thick heads, and straight staves. In the discussion of this bill at its second reading, it was suggested that coopers be required to put their names on every barrel after a standard is adopted.

#### TRADE PROSPECTS AND TENDENCIES.

The following extracts from the speech of B. E. Walker, general manager of the Bank of Commerce, before the last annual meeting of that institution, have a pertinence for traders that makes them worthy of reproduction: In the egg trade the prices paid by shippers were too high, being not very much lower than before the McKinley tariff. Still there is no longer any doubt as to our ability to send Canadian eggs in prime condition to Great Britain and to sell them at a fair price. The distance has been proved to be no practical difficulty. But the business apparently requires great skill and more capital than many of our shippers possess, and it is to be hoped, in the interest of such an important trade, that it will be conducted hereafter mainly by men of tried capacity. The check caused by the United States tariff is very considerable, exports having fallen from an average, for several years, of thirteen to fourteen million dozens to eight million dozens. If the farmer can however make a profit at the prices being paid this season, the volume should soon rise to the old figures. Our manufacture of cheese again exceeds any previous season. For the year ending 31st March our export reached 111,000,000 lbs., valued at nearly \$11,000,000, an advance on the last season of a million and a quarter dollars. This was again accompanied by a falling off in the exports from the United States, amounting this year to nearly a million dollars in value. The season's operations were profitable to both factories and shippers. The experiments intended to demonstrat

that butter-making may be carried on profitably during the months unsuitable for cheese-making have been, I understand, a success, and if in the counties in which cattle-grazing, cheese-making, and the fattening of hogs, interests closely allied, are now successfully carried on, we can add a large manufacture of high-class butter without diminishing the output of cheese, a distinct forward movement in Ontario farming will have been made."

"We are suffering all over North America from the waning of a wide-reaching real estate boom. The sudden decrease in building operations has thrown large numbers out of employment, and the supposed profits from real estate operations have in many cases disappeared. Many people are clearly not so well off as they imagined, and a general indisposition, and in some cases inability, to spend money as freely as heretofore is the natural result. Not only have the imaginary profits of past speculations disappeared, but there are at the moment no captivating suburban ventures, nor can the dealers in city lots trade with that certainty of a steadily rising market which has been so much the cause of activity in business during late years. We have danced, and we must pay the piper with what grace we may.

There is also another grave reason for the dissatisfaction in some quarters with the results of business. There are too many people in business. This is getting to be an old story, but it seems necessary to draw attention to it until the remedy is applied. Small villages complain that their business is going to the larger towns, and the towns complain of the cities. Small manufacturers complain at the consolidations and so-called monopolies, which are becoming as marked a feature in Canada as elsewhere. Retail shopkeepers complain at the great establishments now common in many cities, where almost anything may be bought at a margin of profit which is ruinous to the smaller dealer. Unfortunately some people view these changes as abnormal, and seem to be waiting for a return to former conditions. In the meantime the merchant, manufacturer, or shopkeeper who finds himself at a disadvantage tries to meet the situation by the same old method of too long and too large credits, prices which leave too slender margin for profit, and added expenses in trying to meet his better situated competitors. But these changes, which have concentrated business in larger centres and stronger hands, are but a part of the great centralization in commerce, labor, and so many things, which is one of the most prominent developments of the last decade or two. We have applied the wonderful machinery of the age to the better organization of trade, and as this goes on with remorseless strides the small centres of the world lose their importance, and, distance being practically lessened, the area controlled by larger cities or larger business

organizations is enormously increased. The farmer's wife does not so often ride in a wagon five or ten miles to the nearest village to make her purchases, but with a Saturday half-ticket goes by rail twenty or thirty miles to the nearest town or city, and with less loss of time and greater ease. The merchant or manufacturer orders his merchandise from the uttermost parts of the earth, by cable if he chooses, with certainty as to the time of its arrival. The farmer raises food on the Western prairies with no thought as to who will eat it, and thus furnishes food for outlandish folks thousands of miles away, of whom he has never heard.

This is a state of things which has brought too much ruin to individuals to warrant one in saying that it is an unmixed good, but it is a change permanent enough to demand that we should meet it with a more ready change of front than we at present offer. We talk vaguely about over-production as the source of many evils in trade, but there are many varieties of over-production. We have produced thousands of new houses in Toronto, clearly not required by the population, but it may not be these which are left vacant eventually, but the older and less attractive houses. In the same way we have a distinct over-production of shopkeepers and other men in business, and the men with the newest methods are apt to drive the others out. If business men find their trade or profits going from them, hard as it may be, they should meet such a state of affairs promptly by turning to some industry in which there is not over-production at the moment. All grumbling to the contrary notwithstanding, there is no over-production in Canadian farming at the moment, and the return from the honest industry of a farmer in Ontario or the North-West is greater proportionately than in any of the ordinary callings of men with which I am acquainted."

#### SIZE OF FRUIT PACKAGES.

The sizes of most packages for fruits and vegetables vary in locations, says the Rural New Yorker. For example, the Cape Cod cranberry crate holds thirty-two quarts, while a New Jersey crate holds thirty quarts. Cabbages, cauliflowers, lettuce and sometimes egg plants come in barrel crates. Beets, green peas, string beans, tomatoes, onions and some other similar articles are in crates holding about a bushel. The smallest bushel crates come from Bermuda and the largest from Norfolk. Charleston sends large quantities of octagonal crates. Tomatoes from Key West come in crates holding about a peck apiece, each tomato being wrapped in paper. When potatoes in bulk are sold by the barrel, 180 pounds are counted a barrel. The barrels have a capacity of 165 pounds of packed tubers. English and Scotch potatoes come in 168 pound sacks. All the coarse

vegetables, as well as apples, etc., come in ordinary barrels, holding about two and a

quarter bushels. A keg of pears means about a bushel. Some barrels, evidently made on a fence machine, with the pickets close together, are used for cheap and light vegetables from the south. A barrel made from splints, something like a basket, is sometimes seen. A dozen of celery usually means a dozen roots, though it happens sometimes, when the roots are small, two or more roots are counted as one.

#### CREAMERY BUTTER EXHIBITION.

An exhibition of creamery butter will be held under the auspices of the Ontario Creameries Association, in the town of Harriston, at the time of holding the annual convention of that association, in the second week of January, 1893, when the following five prizes in each class will be offered for competition:—

(1) Butter not less than 100 lbs., made before July 10, 1892, in package or packages, suitable for export—\$20, \$15, \$10, \$5, \$3.

(2) Butter not less than 100 lbs., made after July 10 and before September 10, 1892, in package or packages suitable for export—\$20, \$15, \$10, \$5, \$3.

(3) Butter not less than 100 lbs., made after September 10 and before December 10, 1892, in package or packages suitable for export—\$20, \$15, \$10, \$5, \$3.

(4) Butter not less than 50 lbs., made first week in January, 1893, in any style of package, prints or rolls, suitable for home market—\$20, \$15, \$10, \$5, \$3.

All exhibitors must be members of the Association. An entrance fee of 25 cents must accompany each entry. Arrangements for cold storage have been made with Mr. R. Y. Fish, Waterloo, Ontario, for all butters entered in classes 1 and 2, at a rate of 10 cents per hundred lbs. per month, which charge, together with other charges, such as cooperage, brining of butters, unpaid freights, and freights from Waterloo to Harriston at time of exhibition, will be charged against such butter. Butters entered in classes 3 and 4, must be shipped direct to the Secretary of the Association, Harriston, of which further notice will be given. Only such butters in classes 1 and 2, as are put in cold storage as above, will be eligible for competition. Butters for competition in Class 1 must reach Waterloo not later than July 13th; in Class 2, not later than September 13th. Ship to John Hannah, Secretary, care of R. Y. Fish, Waterloo, Ontario. Advise R. Y. Fish at time of shipment. All butter exhibited must be the property of and made by the exhibitor. All entries should be made with the Secretary at least one week previous to the date of closing in each class. Exhibitors who do not accompany their exhibit can have the same sold or reshipped by giving the Secretary notice.

The grocers of London, Ont., purpose holding a grand procession on the occasion of their annual picnic next month.

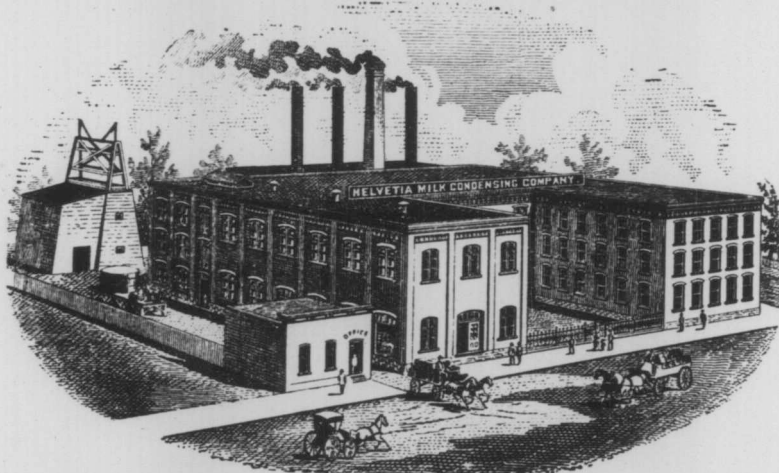
## EVAPORATED CREAM.

Below is shown a good photo of The Helvetia Milk Condensing Co's. works at Highland, Ill., together with an exact cut (reduced size) of the cans in which they put up their "Highland Brand" Evaporated Cream. Our travelling representative had the pleasure of being shown through this establishment by the Manager and Secretary-treasurer, J. Wildi. The explanation of their process brought out the difference between the



ordinary condensed milk and the Evaporated Cream. Sugar condensed milk is evaporated after being sweetened, but theirs is what is known as the sterilizing process, by which all germs of any disease that might be in the fresh milk are destroyed. The milk is put up unsweetened and can be used in any way that milk before it is condensed can be used.

The firm started in a small way in 1885, and now employ some 75 to 100 hands. In and around Highland, is one of the best sections of stock raising land in the United



States, with an abundance of spring water, which is the principal requisite for the production of good milk. The company manufacture their own cans, which are tested before being filled. They have an immense trade in the Western States, and also do a large export trade. In Manitoba, N. W. T., and British Columbia, their goods are found on nearly all first-class grocers' shelves, as well as on the western part of Ontario. A number of travelling men are kept constantly on the road, and are under the personal management of Mr. Wildi, who has worked faithfully, and has realized that there's always room at the top.

## MINCING LANE.

In the year 1810, soon after the trade in foreign produce passed practically out of the hands of the Old East India Company, the merchants and brokers in the colonial trade formed what is now known as the London Commercial Sale Rooms, Limited, whereby they might facilitate the gathering of commercial news and dispose of their cargoes of produce by public and private sale. The foundation stone was laid in the year 1811 by the then Lord Mayor, on June 1st, in presence of members of the corporation and the commercial world, accompanied by the band of the East India Company, with all the usual city grandeur. In the words of the official report: "The Lord Mayor having received a bottle of rum as a British Colonial production, broke the same on the stone, and afterwards a bottle of wine, the produce of Portugal, the brave and faithful ally of Great Britain, and pronounced the name of the institution to be the 'London Commercial Sale Rooms.'" As may be supposed, the party, requiring some refreshments after such great exertions, proceeded to an "elegant cold collation," where the Lord Mayor, in an eloquent and loyal speech, said "the tyrant of Europe cast unceasingly an envious eye upon this happy island and longed but would long in vain for her ships, her colonies, and her commerce."

It was not for many years that the advantages of the institution thus formed were

quate, and there are in course of erection more commodious and commanding premises, which are to be worthy of their name, to meet the demands of the 1,500 subscribers.

It hardly seems credible that, in place of the auctions now held, by which goods are catalogued and sold by public bidding, buying used to be done in the following queer way: Merchants having goods to sell would take them or rather samples to the salerooms. These would be placed upon benches, which can yet be pointed out, and by the side of each sample would be placed a candle, which was lighted when the first bidder arrived. He had to record the amount he offered for the goods to be sold on a slate, also by the side of the sample. The next bidder who came would then, if he would give a higher price, record his bid in a like manner, and so on until the candle had burned away, by which time the man who had recorded the highest bid was declared the buyer. Another queer custom which to-day would be looked upon with amazement was the way in which samples of New Porto Rica sugars were tested, which came to hand about the usual time that green gooseberries were to be had. Buyers would attend the sale rooms with their pockets full of these sour berries, schoolboy fashion, and, having cut one in half, would proceed alternately to eat the sugar and the gooseberry, until they had made up their minds as to the value of the sugar, and so on round the whole row of samples.

Mincing Lane as a market, comprising not only the "warrens" which front upon it, but also many of the neighboring streets, lanes, courts, etc., is undoubtedly one of the most important centres of commerce in the world. One comes in contact here with the great tea merchants, brokers, and dealers and the great sugar merchants, manufacturers and brokers, who are perhaps hardly less important than what is known as the Tea Trade, and again a vast number of equally influential members and branches of all trades allied to that of the grocers, who are consequently also influentially established, not to mention the hundred and one other trades, such as coffee, cocoa, wines and spirits, spices, shellac, hides and skins—in fact all the innumerable articles of daily use, which are without exception all sold, if not wholly at least to a very great extent, through the London commercial sale rooms. —Manchester Grocers' Review.

THE CANADIAN GROCER is one of our most valuable and interesting exchanges and is so ably and carefully edited that its articles are widely copied by trade papers throughout the United States, and should be read with interest and profit by all grocers on this side of the line as well as Canadians. It is published weekly, at Toronto, contains 32 pages, and is only two dollars per year, and often a single number would be worth the price of a year's subscription to any enterprising tradesman who desires to keep posted in commercial affairs. —Detroit Herald of Commerce.

recognised, and it was to all appearance a failure; in fact, so much so that for many years the sale rooms were designated "Martin's Folly," after the name of their chief promoter, and the shares were to be obtained at the price of £17 per cent. But like many other great ventures, the Sale Rooms, with the development of the produce trades in the hands of private enterprise, gradually obtained their proper recognition, and are now an essential in the tea and produce market of the world; indeed the requirements of the trade have become so great that the present buildings are quite inade-

# The Popular Demand

For "Hillwatee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

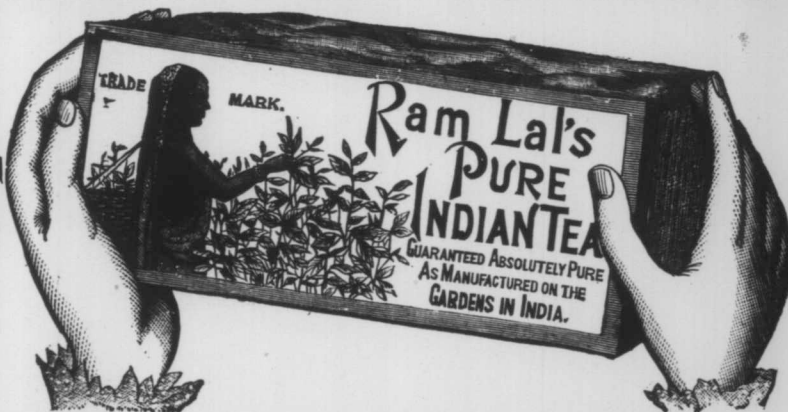
Shall be pleased to forward samples at any time.

**LUCAS, STEELE & BRISTOL**, Wholesale Grocers,  
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

**CAUGHT**



**ON**

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

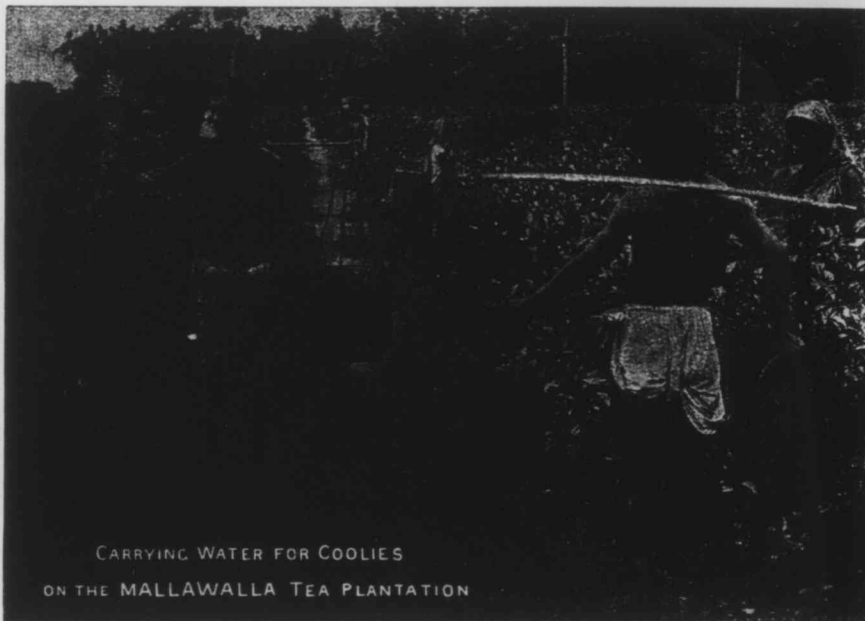
THE  
**"MONSOON"**  
BRAND  
**Pure Indian Tea**

is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

**STEEL, HAYTER & CO.,**  
Growers' and Importers,  
TORONTO

**JOHN BURGESS & SON**  
SAUCE  
AND  
PICKLE  
MANUFACTURERS,  
**17 STRAND** Corner of the Savoy Steps, London, W.C.

See Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.  
Lord Byron's "Beppo," VIII.



CARRYING WATER FOR COOLIES  
ON THE MALLAWALLA TEA PLANTATION

"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

**W. H. GILLARD & CO.,** Hamilton,  
Agents for Canada.

### A COFFEE CASE IN COURT.

In the action against W. H. McLaren, Hamilton, the Crown obtained a verdict of \$5. It will be remembered that Mr. McLaren was charged with selling coffee compound in violation of the law, and was billed for \$94. Mr. McLaren determined to fight the matter, and did so with the above result. The following is a short account of the proceedings in this case, from the Hamilton Herald:—

James Watson, of Ottawa, Food Inspector of the Inland Revenue Department, appointed under the Adulteration Act, related how, on Oct. 9, 1891, he called at W. H. McLaren's store and purchased a pound of coffee, for which he paid 30 cents. After completing the purchase, he told the clerk who served him that he intended to have the coffee analyzed by the public analyst. He divided it into three parcels, leaving one in the store, sending a second to the Minister of Inland Revenue, and the third to Dr. W. H. Ellis, Toronto.

Dr. Ellis, public analyst, told of his examination of the sample forwarded to him, and stated that he found it a mixture of coffee with other substances, chiefly peas or beans, with a little of some other starchy material and some chicory. About one-fourth or one-third of the package consisted of coffee.

Representatives of the three city papers were put in the box to give evidence regarding a letter bearing on the case published over the defendant's signature, but they were unable to enlighten Lawyer Walker regarding the communication.

W. F. Walker, Q. C., read from the depositions of the defendant, in which the main facts of the crown's case were admitted, and an extract from the Herald identified as a copy of the letter written by McLaren bearing on the matter. This closed the case for the prosecution.

Lawyer Carscallen moved for a non-suit, on the ground that the act was intended to apply to wholesale dealers, and not to retailers, and for other cases.

Judge Muir took the notion into his consideration, and this morning decided against the defendant's council. No evidence was offered for the defence, and Lawyer Walker began his address to the jury, in the course of which he drew attention to a circular issued by H. H. Laing, who has been an interested spectator of the proceedings, and which he said looked very much like contempt of court.

In his address on defendant's behalf Lawyer Carscallen laid great stress on the fact that suit had not been brought in at the Police Court, where the cost would have been slight, instead of at the sessions where the expenses must necessarily be heavy. On other grounds he made a strong plea for his client.

Judge Muir's charge was rather unfavorable to the defendant, and the jury, after a brief consideration, returned a verdict for the minimum penalty of \$5.

The question of costs was reserved.

### SETTLING THAT LITTLE BILL.

The debt collector's life is not strewn with roses, and the comedies and tragedies in real in which he is cast develop phases of human nature not encountered in other pursuits. His services are essential when the harsher means of compelling debtors to respect their obligations are resorted to, and the experience through which he passes oftentimes possesses a peculiar interest.

When the bond investment and skyrocket endowment companies were in high feather, there was an immense increase in small debts. Grocery bills ran up to high figures; coal yard men were worked for credit, rent fell behind, and doctors had to whistle for their money. Hundreds of citizens, who otherwise scorned the idea of asking to be trusted, were willing to take time on their bills while meeting their assessments. It was a pure speculation, and the creditors themselves were confident that when the bountiful companies began their prestidigitation in turning out \$100 for about a quarter of the amount, their tills would be immediately replenished.

But in the bulk of such cases the \$100 never came—the rich endowment endowed somebody else. The creditors lost confidence with a snap and demanded payment. "It's an ill wind," etc., and the debt collector reaped quite a harvest from the victims of this swindle. It is safe to say that many bills allowed to run in the struggle to keep up with the demands of the investment and endowment sharks hang now like lead around the necks of the deluded members, and settlement is a matter of privation and petty sacrifice.

The trustee process, formerly so extensively employed as the legal lever to secure the collection of claims, has of late years been quite generally discarded.

"I have had many amusing, as well as pathetic incidents come under my observation," said a collector a few days since. "When I call for the first time upon a debtor with a claim I can tell almost immediately whether or not it is a just bill by the man's manner. If the bill is a just one, the debtor generally proceeds to narrate a cleverly conceived fabrication to establish the fact that he is not liable for its payment. He is either suave or indignant. Rarely does he maintain his equanimity or even attempt to preserve a calm exterior, for his manner is generally assumed. If the claim is presented through an error, misapprehension or mistake, the alleged debtor is in the majority of cases pliant, satisfactorily explaining the affair. The blusterer, the man who refuses point blank to pay a claim, is the easiest to subdue; and when the pressure is applied is as meek and submissive as a being as one cares to deal with.

"It is interesting to see how men will try to evade paying debts honestly contracted, and the disregard they manifest of the credi-

tor's financial condition is magnificent. Their splendid assurance is also entitled to reverential respect, for it commands it. The debtor who quotes the law to you is one of the most interesting of men to meet. Blackstone and Coke are not in it with him, and as for the public statutes, they are of no more consequence in a consideration of the case than Dante's 'Inferno.' He knows the law, and has passed far beyond the point where he can learn anything. This specimen is also easy to conquer.

"The man who has a good case of defence rarely cares to argue the dispute with you. He places the matter in the hands of a lawyer, to whom you are referred. We encounter many strange experiences, and our duties are not always pleasant and agreeable. If I were to tell of the actual financial condition of many business men supposed to be conducting a safe business, it would cause no end of embarrassment, for I have peculiar opportunities of learning many things concerning men's business affairs that I could not in honor impart."

Debtors of Lynn retail merchants a few years ago frequently received demands for the settlement of accounts through collection agencies. The letters in circular form, were generally inclosed in large envelopes, with various prominent designs or inscriptions printed thereon, such as, "The Bad Debt Collection Agency," "Honesty is the best policy," "Pay as you go and then you won't owe," and similar suggestive lines, all intended to strike terror to the heart of the person by whom it was received. On one form of envelope the skull and crossbones was printed, and all kinds of designs calculated to inform the general public, or such a portion of it as might see the wrapper, of the nature of the missive, were conspicuously placed on the intimidating circular, which threatened the most disagreeable consequences if the alleged claim was not satisfied within a certain length of time.

"If this bill is not paid within 10 days," proceeded one circular, "we will post you as a dead beat from one end of the country to the other, and you will ever afterward be unable to obtain credit in any retail store not only in the city in which you live, but in every town and city in the United States."

The sending of these threatening epistles through the mail has been pronounced unlawful, and this had the effect of causing several collection agencies to give up business.—New England Grocer.

**DR. PRICE'S**  
**Cream Baking**  
**Powder.**

Recommended by the Associated Cooks of New York as the best made.

# H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.  
Webb's Perfect Starch.  
Faulder's Silver Pan Marmalade.  
MacUrquart's Sauce.

H. P. ECKARDT & CO.,  
TORONTO, ONT.

## DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,  
**THE SNOW DRIFT CO.,**  
BRANTFORD.

## CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

**Wm. Paterson & Son**  
BRANTFORD.

Best Value Made.

**Ocean Wave**  
**Baking Powder**

Sold only in Cans.

**LOCKERBY BROS.,** WHOLESALE GROCERS,  
75 ST. PETER STREET,  
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

**SUGARS.** { Barbadoes  
**TEAS.** { and  
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

## HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,  
148, 145 Commissioners St.

**MONTREAL, CANADA.**

WE OFFER 2000 CASES

## =TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

**L. CHAPUT, FILS & CIE.**

Wholesale Grocers, Montreal.



CAVERHILL, ROSE, HUGHES & CO., Montreal.

### HOW RAISINS ARE PRODUCED.

The process of converting grapes into raisins is very simple. When the grapes are thoroughly ripened they are picked in bunches, with their stems, and laid upon boards with wooden frames, slanting at an elevation of forty-five degrees towards the west, or on sandy ground sloping so that the afternoon sun can be utilized. Coarse cloth is used to cover them at night to keep off any dew, if there should be any. It should be borne in mind that there is no rain here in summer, or the grapes could not thus be cured. They are then turned over from time to time, until, at the end of two or three weeks, they become raisins, some appearing on the stems just as the branches come from the original stock, while others are picked from the stems and packed singly by hand into boxes. The muscatel grape makes the largest raisin. They are very delicate, and will not bear transshipment. The vines are usually planted eight feet apart, and are never trailed, but are permitted to grow as bushes, not reaching ordinarily over four feet in height. They are cultivated by keeping the grass out from between the rows and the soil loose. The bunches are sometimes turned toward the sun while growing on the vine to ripen the fruit which hangs in clusters near the ground. The Denia grapes are dipped in hot lye, as already explained, and hence are cured much quicker than other grapes, but present a less attractive appearance than the Malaga variety. One Muscatel grape-vine, about 130 years old, grows in an annex to a coffee house here, and has not been attacked by disease. Its trunk is one foot in diameter, and its luscious fruit hangs in large bunches on trellis work over the heads of customers while they sip their wines and eat their ice creams in the cool of the evening.—Horticultural Times.

### MONTREAL TRADE CHAT.

Mrs. J. R. McLea will spend a month or so at Old Orchard Beach.

Surprise Soap is having a big call in Montreal. All the retailers speak well of it.

Miss Jennie Shaw, the retail clerk, is to be married next week. THE GROCER offers best wishes.

S. Davis, who is fishing at Moore Brook, Metapedia, sent the Mayor a fine salmon weighing some 34 lbs.

Maria Payette will do business in confectionery, sweets, tobacco, etc., under the name of M. Payette & Co.

Auguste Dionne and Thomas Dionne (Dionne & Cie), dealers in vegetables, poultry, etc., have dissolved partnership.

Ald. Wm. Farrell, wholesale wine merchant, has returned from a trip to New York, which was extended over two weeks.

While out boating on Saturday, last, L.

Dobbin had a narrow escape from being drowned. Mr. Dobbin is Canadian agent for Schepp's cocoa-nut, and several other lines.

Chas. Gyde, Montreal agent for Cleaver's Soap and Day and Martin's Blacking, is in the west. Mr. Gyde reports the sale of soap larger this year than ever before. This well known soap is in better demand with the trade every day.

T. J. Cooke & Co., Canadian agents for Hire's celebrated Root Beer has received the following post card from Christiania, Norway.

Saw your add in CANADIAN GROCER. Kindly send sample.

(S'gd) C. F. SONTUM & COY.

This goes to show that THE GROCER has a world wide reputation.

The following telegram has been sent to Hon. J. S. Hall, Provincial Treasurer, Quebec:—"Corn Exchange Association strenuously objects to tax of one hundred dollars on wholesale merchants, being fixed irrespective of amount of business, stock or rental, as thus the small wholesale dealer with stock of only five hundred dollars will be liable to the same extent as the largest and wealthiest.

### DRY GOODS.

The trade during the past week has been quite satisfactory. The sorting up trade has continued quite active and the demand has been for sateens, embroideries, and Victoria lawns especially, but all classes of summer fabrics have received attention. Fabric gauntlets and gloves have been in very strong demand, and stocks are almost depleted. Novelties of various kinds have had a good sale, leather belts especially having a good market. Letter orders have been quite brisk and considerable in volume, consisting as usual of a variety which extends over almost every line in the trade, but more especially for that class of goods which do not need discrimination in regard to shade and pattern.

This week will probably finish the sorting-up trade, and travellers are returning and preparing their fall and winter samples. Fall orders continue encouraging, although the buying is by no means reckless.

Canadian Tweeds seem to be having a greater share of attention for fall and winter suitings, orders being quite good in comparison with those for the imported goods, although it is too early yet to predict the value of the orders in total.

Cotton half hose is scarce in some of the houses, but others are well stocked.

### NOTES.

W. R. Brock & Co. are having an extra demand for rough cheviots for fall suitings. The demand has been so strong that, notwithstanding their heavy stock, some of the lines are already exhausted. Their range is extensive. They are also showing some

very nice brown suitings of Canadian manufacture. These goods appear to be excellent value.

Just now John Macdonald & Co. are showing a splendid range of corsets from Canadian, American and British manufacturers. They are sole agents for Thompson & Co.'s celebrated glove fitting corsets, which are giving good satisfaction to the trade.

Caldecott, Burton and Spence have received their shipments of Victoria lawns and check muslins, from their cable repeats which were necessitated by the great sale experienced for these goods. Several cases of buttons, mainly jets and pearls, have also arrived. They have just received some beautiful Japanese merchandise in silk dress goods and silk handkerchiefs which are very attractive.

Wyld, Grasset & Darling have received a fresh shipment of a full range in ladies' and children's stainless hosiery. They are showing a low line of cotton ribbed vests in ladies' wear. In gloves, they have some special lines in silk and taffeta. Just now this firm is making a specialty of small wares and novelties, and their trade is showing a marked increase in these lines. They are quoting special prices in ladies' belts to clear. Their range of imported woollens is extensive and worthy of the consideration of the trade.

John Macdonald & Co. are showing three special ranges in tablings and towellings and two special drives in cretons. Boating serges, especially twills in black and navy blue, are an attractive thing and their range of ladies' cloth is good. In pongee silks they are showing a nice line, 22 inches wide and comprising all the colors. This house is offering special value in a job line of overalls and also in harvest mits, which are shown in 10, 12, 14 and 16 inch, and at prices no higher than last season. Several cases of chenille curtains have been opened, and also an extensive shipment of oil cloths.

Gordon, MacKay & Co. are showing several lines in Canadian tweeds in browns, tans, and grey mixtures, which are very attractive and of extra good value. In black worsted trouserings they are showing some very pretty stripes from the best English manufacturers. This house has an extra fine line of 45 inch black flouncings in black and colored embroidery. In kid gloves they are showing a very fine line of gauntlets on which they are quoting a special price, which the shrewd dealer should investigate. They are quoting special clearing prices in delaines, challies and tweed effects, in order to clear. In their linen department they are showing extra value in loom dice, loom damask and bleached damask tablings; also roller and glass towellings; rough browns; fronting and embroidery linens; and damask napkins. They have also an extra stock of cotton and cashmere half hose.

No young man can possibly have mistaken his calling who finds in it what the world wants done



**FOREIGN CORRESPONDENCE.**

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

**HOW TO DRESS YOUR WINDOWS**

Is explained in my 30 page Pamphlet.

**FREE.** To purchasers my book of 300 ways to dress windows, containing 250 pages and 150 illustrations, devoted to every line of business. You send \$1.50 and I do the rest. A Nickel-Plated Hammer given as a Souvenir if this AD comes with order.

HARRY HARMAN, Window Dresser and Decorator, Room No. 1204, The Temple, Chicago, Ill.

**W. J. REID & CO.**

—IMPORTERS OF—

**Crockery and Glassware.**

DECORATORS OF CHINA, &c.,

**CRYSTAL HALL, LONDON,**

Works at Belleville, Ont.

Special discounts on assorted package. Write for prices.

**CROSSE & BLACKWELL'S**

**CELEBRATED**

Pickles,  
Sauces,  
Jams,  
Potted Meats,  
Table Delicacies

ARE SOLD BY

**ALL GROCERS IN CANADA.**

**London Stoneware Pottery Works.**



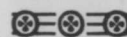
**OUR NEW Fruit and Preserve Jar**

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid-proof.



These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crockery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices  
Furnished on Application.

**GLASS BROS. & CO.,**  
LONDON, ONT.





# E. T. CO.

If you do not know what this stands for, your not posted.

Send for Price List or Sample Caddies.

Empire Tobacco Co.,

MONTREAL.

## HOT WEATHER HINTS.

Sudden hot spells warn us of the approach of dog days, when the muggy atmosphere and high temperature play havoc with everybody's comfort. The next ten weeks form a trying period with grocers, many of whom will throw the earnings of past months into the refuse heap. Carelessness and an indisposition to watch stock in hot weather are the reasons commonly given for an inexcusable waste of resources.

American Club House cheese is a dainty relish, but one requiring care in handling, viz., a cool, dry place. And yet we have seen it exposed to the direct rays of the sun and in a place where the jars catch dust and form a resting place for insects. Can anything be imagined better calculated to make the goods unsalable?

Olive oil, pickles in mustard, are exposed to the sun and kept in a room where a high temperature and a vitiated atmosphere make life a burden. The result, many dollars of damage and in case such heat-stricken goods have been sold, disgusted customers.

Meats are neglected, simply because they are not inspected twice every day and kept in a proper place.

The cheese is not cared for; the butter left to take care of itself, and its surroundings fetid and untidy.

The brine on the mackerel is not kept sweet and fresh, with the result that a mess of rusty fish is to be sold for a nickel. Codfish are exposed to damp and heat, soon to become unsalable.

Moisture and foul odors affect tea, coffee, salt, butter, dried fruits, crackers and other articles of a susceptible nature; hence, the greatest care must be exercised to keep the store cool, dry and well ventilated, particularly at night. No store should be without proper means of ventilation, the cellar as well as the main salesroom. Arrange the windows and transoms so as to afford a free circulation of air when the store is closed. The openings can be protected at small expense by screens.

Above all things, do not show fruits and vegetables in untidy packages or where exposed to the sun, dust and dirt. Keep them fresh, clean and inviting. Some of the out-of-door exhibits of perishable green goods, to be seen on the streets of our cities, would rob an Italian scavenger of an appetite.

Disregard of proper precaution to keep the summer stock fresh and in perfect condition works an injury to the manufacturers of proprietary articles. When such are injured by exposure or heat they are generally sold as sound goods, and being found imperfect, the consumer forms an unjustifiable prejudice against them, to the permanent injury of the retailer, jobber and manufacturer.

It is possible to keep the grocery clean, cool and inviting during the hot season. It may require neglect of ball match, trotting match, picnic, fishing excursion, but it means pleased customers, an enviable reputation for keeping the best store in town, and insurance against loss.—American Grocer.

## THE INFLUENCE OF WOMEN.

The delegation of young men from a wholesale grocery house had been shown into the reception room at their employer's residence, and, when his wife entered, all rose awkwardly and seemed ill at ease.

"We are employed at your husband's store," explained one of them at length.

"Indeed!" she said, in some surprise. "I am very glad to see you, but to what am I indebted for this call?"

"Well," said the spokesman, plucking up a little courage, "you see it's just this way: We've been getting off at 3 o'clock Saturdays during the summer, and now we want to make it 12 or 1 o'clock if we can."

"The ball grounds are quite a distance away," put in one of the delegation.

"And we have to start early to get to the races," added another.

"Really, you must excuse me," said the mistress of the house courteously but firmly. "I never interfere in my husband's business affairs."

"Oh, we don't want you to," protested two or three together.

"You see," said the spokesman, getting down to business again, "it's just this way. We want you to be kind and nice and pleasant to him for a few days and then we'll go to him and ask him to—"

"Gentlemen!" she exclaimed haughtily.

"Might ask him to take you to the ball game," suggested one of the young men without noticing her manner.

"Or the races," added another.

"There is an inference, gentlemen—," she began, but the spokesman interrupted.

"Oh, I know all about it," he said. "I'm married myself. Things go wrong in the house and you're tired and cross at breakfast. Then we suffer at the office. You stay up late to chaperon your daughter at a ball, and we have more trouble at the office. You're a bit cross three mornings in succession, for one reason or another, and we have a— a terrible time at the store."

"I was discharged from an office once because my wife was cross the same morning that my boss's was," exclaimed one young man. "I suppose our wives would have chatted pleasantly if they had met, but there was an explosion when we met. He was ugly about something, and I fired back, and he 'fired' me. That's one way it goes now; if you'd make it a point to be particularly agreeable and pleasant to him for—say four days—"

"Yes, four days will do nicely," broke in the spokesman. "Then we'll go to him, and everything will be all right. The fourth day you give him the best breakfast you can—everything that he likes best—and we'll get what we want in three minutes. Talk about a woman having no influence in business! Why, the humor she's in has more effect than a bank failure or a boom in trade."

She thought she ought to be angry, but instead she laughed, agreed to the proposition, and four days later when they waited on the head of the firm he made the closing hour 12 o'clock, and said that never in the history of the firm had things run as satisfactorily as they had during the last four days.—Grocery World.

**THE MAN AND THE RAISINS.**

A story is told of a merchant in a neighboring town who had for a customer a "nibbler." All grocers have more or less experience with this class, but our hero being of an inquiring turn, wished to satisfy himself of the exact amount one man would nibble. Accordingly he opened one day an elegant box of raisins, and placed them on the counter just as the nibbler entered. Instructions were given to sell none from that box, but at the end of forty-one days the box was empty—all eaten by one man. He was called on to pay his bill, which at that time was \$40, the profit on which was probably \$3, while the raisins were worth \$3.25. The grocer then plainly talked to his customer with the result of convincing him that his nibbling ought to cease. Since then he has paid spot cash and nibbled not a bit.—American Grocer.

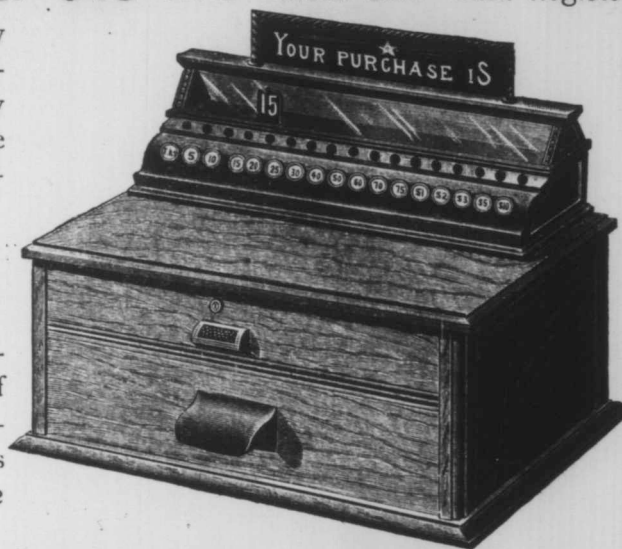
The grape crop on Pelee Island will scarcely be up to the standard, but will be a good one. Grapes on the mainland will produce more abundantly than on the island this year.

**DON'T PAY \$40** For a "Metal Ball" Cash Register

When you can buy this one, guaranteed equal in every particular to the SUN or any similar machine for

**Only \$25**

We make 34 different kinds of Cash and Auto-graphic Registers at prices from \$12 up.



**THE NATIONAL CASH REGISTER CO.,**  
Dayton, Ohio, U. S. A.

Canadian Salesrooms: Toronto, Ontario, 63 King Street W  
Halifax, N. S., 107 Holles Street. Montreal, P. Q., 174 St. James Street. Winnipeg, Man., Main and Queen Sts

**BENSON'S CANADA PREPARED CORN**

For the TABLE.

**Edwardsburg Silver Gloss** } for the Laundry.  
**Benson's Satin**

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. Now lead the market **against all competitors,** and are the best for grocers to handle, because they sell themselves.



**"CANADIANS"**

Appreciate a good cup of Coffee or Cocoa, such as is obtained by the use of

**"HIGHLAND BRAND EVAPORATED CREAM"**

For Sale by all Wholesale Grocers.

Prepared only by

**HELVETIA MILK CONDENSING CO.,**  
HIGHLAND, ILL., U. S. A.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Niagara District Fruit Preserving Company, of St. Catharines, is the name of a new industry incorporated to can fruit, meats, fish, etc. The capital stock is \$30,000.

H. A. Nelson & Sons send out a very handsome advance card heralding the visit of their fancy goods travellers. The card is the conception of their W. S. Crone, whose portrait is one of its ornamental features.

Dr. R. S. Gibbs, well known to readers of The Detroit Herald of Commerce under the nom de plume of O. P. Deldoc—a pen-name by the way that is never subscribed to anything dull—dropped in to see us on Friday. Dr. Gibbs is a conscientious as well as clever writer, as his work on our progressive contemporary shows.

Pincombe & Sutherland, Strathroy, Ont., have just completed their new roller mill, and are turning out some good samples of flour, oat and corn meals. They manufacture the "White Eagle Brand" of rolled oatmeal, which will be their leader. The mill is built with the latest and best improved machinery and has a capacity of 150 barrels per day.

A very large canning factory will the Strathroy Canning and Preserving Co. have at Strathroy. A representative of THE GROCER had the pleasure of being shown through the place last week. The building is five story high, and in a good fruit section of the country. They expect to turn out a good many cases of goods this fall. Watch for their advertisement in THE GROCER later on.

Mr. Henry Swan, of Swan Bros., grocers, King street, Toronto, is taking an extended trip through Manitoba and the Northwest Territories. He writes Mr. Armstrong, of Armstrong & Cook, Toronto, and says that letters and books can give no adequate idea of the country, that you must see it to be fairly impressed with its greatness. Mr. Swan goes through to the Pacific Coast, returning about the middle of July.

The other day Mr. Johnston, a merchant at Lamlash, in the township of Bentinck, was driving with a man named Glave between Lamlash and Hanover, when the horse they were driving took fright and ran away. Johnston told his comrade to jump. 'ave jumped free of the rig and is unhurt, Johnston in jumping caught his foot in

the sulkey and was dragged a considerable distance and killed. He leaves a widow and several children.

Notice is published in the Canada Gazette that application will be made on the 16th July for the grant of a charter of incorporation to a company to be called "The British America Starch Company" (Limited.) One of the objects set forth is to acquire the real estate, plant and factory of the British America Starch Works Company, George Foster & Co. (Limited.) The operations of the new company are to be carried on in Brantford, and the capital stock is to be \$150,000. The following are the applicants: George Foster, Wynn Ellis, Alfred J. Wilkes, Frank M. Foster, and Joseph Ruddy.

THE GROCER was favored with a visit on Tuesday from two esteemed subscribers—Mr. McCormick, the senior partner in A. McCormick & Son, London, and Mr. Liddell, of Strathroy. To visits such as these THE GROCER owes not only a great deal of pleasure but also a great deal of trade knowledge, as it is impossible to talk with men of a good class of experience without benefit.

F. F. Dally & Co., Hamilton, have got out a novel advertising device intended for passing from hand to hand. It ensnares the attention through the medium of curiosity. It is about 5 inches by 2 inches in area, is headed "Instantaneous Photography," a circular orifice is cut through one fold of the paper of which it is made, a movable bit of paste board acts as a screen for a picture within this circle, and the recipient is asked to gaze on that blank and then suddenly pull the slip. "Use Spanish Blacking" is the legend he beholds surrounding like a halo the head of a gorilla.

Here is an example of what modern carrying facilities can do in bringing about startling economic changes: Four years ago a company purchased 35 square miles of land in Dines, Cuba. That piece of land was then dense forest. Half of it is now cleared and 9,000 acres of it is a banana plantation. Broad roads have been laid out, a town of 3,500 inhabitants has grown up, and nine steamers are kept running throughout the year to carry the banana product to New York.

Regarding a complaint made by a wholesale grocer that packers were selling canned goods direct to the retail trade, a member of the Canadian Packers' Association states in one of the daily newspapers that "on account of so many manufactories starting and the encouragement given them by certain wholesale grocers to have more competition. I expect it will be a go-as-you-please this season in selling. It is strange that the complaint should come from—, a firm who have fought the Guild so long."

Mr. Decker, of the Black & Clawson Co., of Watertown, N.Y., was at Hull last week. He had a long and close talk with Mr. E. B. Eddy, the President, and Mr. G. H. Miller, one of the directors, and the general me-

chanical superintendent of the E. B. Eddy Paper Co., the result of which is that another new machine will likely be added to the Eddy Co's already very large plant. Nothing succeeds like success, is an old saying that is daily being proved by the wonderful strides made in the paper industry within the past few months. It has not leaked out yet just what class of paper the newest machine will be turned on to, but as the output of the three large machines now running at the Eddy Paper Mills is being absorbed, and as there is a call for a better class of book papers, doubtless the company has in view the supplying of an A1. grade of extra print, book and such like papers.

### SURPRISE SOAP ON WHEELS.

The Surprise Soap people are certainly hustling things in good shape to make every woman in Ontario know and use their Surprise Soap. The amount of money this concern has spent in the last two or three years in advertising their soap would make a good sized fortune for any man. It shows an abundance of faith in their soap. From all reports, too, it fully merits their expenditure, as the soap is selling in every part of Canada. The makers claim it is the merits of the soap that make it the popular article it is today. The advertising calls attention to the soap; the soap itself makes the sale. Their latest venture to push Surprise Soap is a grand sampling outfit. The main body of the wagon represents a cake of Surprise Soap—the same color as the soap, the same shape exactly. This cake stands out by itself and is very showy. It is attached to the front part of the wagon, a regular coach front, in which sit the driver and two young men in Surprise uniform, who deliver the samples from house to house. Our fine looking grey horses with fancy harnessing draw the rig. The whole effect is very striking. An adequate description can hardly be given, but people who have seen it say it is the finest thing ever seen in Canada or in fact anywhere. The turnout goes all over Ontario giving samples of "Surprise Soap" from time to time, giving everyone a chance to see exactly what the soap is. All of this sampling, the Surprise Soap people say, is for the purpose of getting people to actually try and test the soap. They have no doubt that when once its merits are known it will be practically the universal soap. If push and enterprise, combined with first-class quality, is anything, the St. Croix Soap Co. with their Surprise Soap are bound to get there, and what is more to the point they have got there, but evidently want to get "there still further."



### "CAIRN'S" HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

**BLAIKLOCK BROS, MONTREAL.**  
General Agents for Canada.

TORONTO AGENTS:

**WRIGHT & COPP,**

40 Wellington St. East, Toronto



Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT  
CANNING & PICKLING CO.,  
CHATHAM, ONT.

PURE CONFECTIONERY,  
FINEST BISCUITS.

Manufactured by  
J. McLAUGHLAN & SONS,  
OWEN SOUND, ONT.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,  
36-38 Lombard St.  
TORONTO.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of their Celebrated

BEAVER BRAND

PICKLES



Send for Quotations.

BUY ONLY  
THE BEST



THE GAIL BORDEN  
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.  
FOR SALE BY  
Grocers and Druggists Everywhere.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-ADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,  
43½ Wellington St. E., TORONTO.



Dominion Clothes Pin

They are the Best.  
Send for Prices in Case Lots.

C. C. BROWN,  
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed, An excellent Food for Infants.

We make only the one quality—THE BEST. Buy only the JERSEY BRAND for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY  
FORREST CONDENSING CO'Y,  
HALIFAX, N.S.

BRUSHES  
BROOMS  
WOODEN  
WARE

We manufacture every description for Household Purposes viz, Scrub, Store, Shoe, Whitewash, Dusters, etc.

Our lines are unsurpassed for finish and uniform quality. We pay special attention to the selecting of the Corn.

We make a specialty of the Durable Pails and Tubs with Corrugated Hoops, and these goods are Better and Cheaper than Fibre Ware, also Improved Globe Washboards, Package Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc.

Chas. Boeckh & Sons,

Manufacturers,

Toronto.

GRIMBLE'S English Malt  
Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.



### TORONTO MARKETS.

TORONTO, June, 30 1892.  
GROCERIES.

Trade is undoubtedly a matter of better volume, but it shows no improvement in the matter of profits. The demand for sugar would seem to be at the mercy of the wholesalers for the moment, as long as the fruit season lasts, but the price of sugar from wholesale hands weakens. Though Valencia raisins are very firm outside and likely to be scarce here before long, they are for the most part selling at prices that ruled when the market was in its flattest state. Canned goods though selling freely show no signs of advancing. Scarcity or the extremity of the demand, alike fail to work up prices in anything but canned salmon, which alone has made an upward movement in response to a strong call on a market that is almost bare. Wholesalers are not less desirous of selling goods, however, than they are when prices are better. They continue to push business, and apparently would like to have a good deal more of it to do. Wet weather, haying and the loss of one day in the week have tended to make trade rather lighter than it would otherwise be. Payments are up to the average but wholesalers complain that they are small, the invoices this season being for small quantities bought on the verge of need as a general rule. The local trade was considerably benefited by the visit of the Knights of St. John, as not only was there a large assemblage of delegates here for some days, but their presence was the cause of a large muster of visitors who were not members of the order but were interested in the proceedings.

### COFFEE.

While the demand is not very urgent in any grade, trade would certainly be the better of a fuller stock of superior Rios, the want of which has for a long time acted as a restriction upon business. Common grades are in steady request at 17½ to 19c. There is no abatement of the firmness that was noted last week in Javas. For colory stock 24c. upwards must be paid, and for very choice varieties the price reaches up from 36 to 38c. Since no more stock can be had of this grade from the primary market, the situation is strong.

### DRIED FRUITS.

Valencia raisins, which some time ago everybody was anxious to sell, promise not to be very bad property to holders in the next two months. In New York, where the quantity held was embarrassing importers, and where some wretchedly low prices were conceded to Canadian buyers some time ago, they are confronted by a prospect of absolute bareness in a little while, and inquiries have been sent abroad for additional supplies. Notwithstanding that the surplus held at Denia at the close of April was large, prices from there have been quoted too high for the New York importers, so that all the indications point to a general betterment in the situation that no one looked for two months ago. Now we could hardly get any raisins laid down here from New York at less than 4¼c. But our jobbers are still selling a half cent below this, and probably in exceptional cases would sell their poorest off-stalks still at 3½c. There is a pretty general support, under 3¾c., however, as the minimum price. Currants are heavy, not in very active demand and not in a very promising condition for prospective firmness. There is evidently a scarcity of prime stock in Patras, though nowhere is there any lack of common currants. In prunes there is a greatly diminished call, but it matters little, as there is a rapidly vanishing, almost exhausted stock. Lemon peel is very scarce and firm at 16 to 17c.

### RICE AND SPICES.

Rice has not yet got well started into the summer trade. Orders come in from time to time, but they are dictated by needs that

(Continued on page 16)

### CANNED GOODS.

TORONTO.

A review of the market that takes note of more than what is happening at the moment has little to go upon, as just now inferences that are drawn from one set of conditions are likely to be counteracted by inferences drawn from another. It is certain that there is now very good sale for canned vegetables, this week's business having a record of several transactions of 50 case lots. Of course stock has not been taken yet for this month, but when it is taken it is expected to show a bigger reduction as the effect of the June demand than any other month preceding it can show. The city trade has been especially good, the call on account of the Knights of St. John being a strong one. Though fresh peas are now on the market, and selling at low prices, there is no ebb to the demand for canned peas, and the price is steady at what all staple canned vegetables are going at, viz., \$1.05. Canned beans and pumpkins, which have had a very quiet time of it this year, have been selling better recently. Packers hold the bulk of these vegetables that are on the market. In fruits there is no amendment, except in apples, the demand being generally quiet and prices easy. Salmon is much more firmly held and is also pretty well concentrated and in small compass. The price here is now \$1.60 for Horse Shoe, and it is all in the hands of one house. Other brands are \$1.50. An advance was made at the coast on Monday to \$4.80 for Horse Shoe and \$4.65 for other brands. Montreal has been making enquiry for quotations from this market. The market was never so bare of salmon at this time of year before. There will be quite a loss to trade in the want of sufficient stock to last out till stock of the new pack is on hand.

The British Columbia Commercial Journal says:—The situation is strong and in favor of the salmon canners. It is learned that large lines of the 1892 pack have been sold in England at high figures. The British Columbia canners have in the past taken the greatest care in packing their fish, and have earned a high reputation on the English market. Fraser River salmon continues to

Water Melons,  
Tomatoes,  
Cherries

This week. Don't you  
want some?

**CLEMES BROS.**  
Phone 1766. TORONTO, ONT.

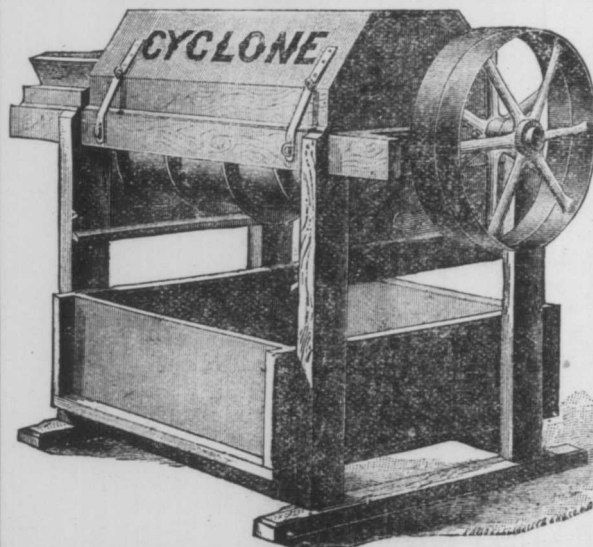
**THE SALADA TEA CO., L'TD.**  
CEYLON.

**Golden Teapot Blend**

Pound and Half Pound Lead Packages.  
Prices on Application.

**P. C. LARKIN & Co.,**  
WHOLESALE AGENTS,  
TORONTO.

**To Canning Men.—OUR CYCLONE PULP MACHINE**



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

**THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.**

REINHARDT & CO.,  
**SALVADOR LAGER**  
 IS THE VERY BEST.  
**TORONTO.**

Canned Goods.

We  
 Pack  
 Only  
 the  
 Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,  
 St. Johns, P.Q.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.  
 Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

**TIN CANS**

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

**CANS.**

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

**HAMILTON, - ONT.**

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte

Canning Factories.

PICTON and DEMORESTVILLE.

**W. BOULTER & SONS,**

PROPRIETORS,  
 PICTON, ONT.

**RED RASPBERRY JAM.**

The Largest and Finest Stock  
 IN THE DOMINION OF CANADA.

APPLY TO

**THE SIMCOE CANNING CO.,**  
 SIMCOE, ONT.

It always pays to  
**Buy the Best**

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,  
 Lakeport, Ont.  
 Factories at Lakeport and Trenton.

**THE CANADA MEAT PACKING CO.,**

**MONTREAL,**  
**BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.  
 Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



**B. R. Nelles,**  
 GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

**JAMS and JELLIES**  
 IN GLASS AND PAILS.

Wholesale Only.



**12 Years Experience**

Convinces us that it pays to can and preserve the best goods possible. Sales for 1891-2 doubled those of preceding year.

We have our Factories thoroughly renovated and are in position to improve if possible the standard of our goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are guaranteed.

**Delhi Fruit and Vegetable Canning Co.,**

FACTORIES : Delhi, Ont., and Niagara on the Lake.

increase in favor with the best classes, who have discovered that the famous "Sockeye" is the richest salmon packed on the Pacific coast. Mr. Hughes, of San Francisco, was in this market last week, buying good brands of Fraser River fish for English account. It is stated that some of the canneries have sold their entire season's pack at 22s. 6d. C. I. F. Reports as to the run of fish are expected from the Skeena by the first mail. Fishing, it is believed, began on the 15th inst.

Says the New York Commercial Bulletin:—From all lobster canning districts the reports are invariably of shortage in the pack this season, and a fair estimate, based upon the returns received thus far, is that the aggregate pack will not be over 50 per cent. of that of last year. Some of last year's packing has been carried over, but not enough to make up for the deficiency in the current season's operations.

## MONTREAL.

The features of the canned goods market during the week is the sale of salmon, of which some 4,200 boxes were closed out at \$1.35, which is a trifle under Combine prices. The indications are that holders of tomatoes are going to be left in the hole with their surplus stock. There is still a large stock here which is freely offered at 90c. to \$1, but we have no doubt 85c. would be accepted for a round lot. Corn is considered good property, and is firmly held at \$1.05 to \$1.10.

Continued from page 14.

would cause a trader to renew supplies at any season of the year. Prices continue from 3½c. up.

Spices are devoid of any special interest. Sales have been generally rather small, and prices still rule low.

## SUGAR.

The only change that time appears to bring about in the sugar trade on this market is to make it worse. If it develops any farther upon the same line it would be good policy for the wholesale trade to abandon sugar altogether. They are certainly making no money now. Prices are made to suit the occasion, and there is less pretence of any standard in quotations. It has been said, and there seems to be little hyperbole in the statement, that it is cheaper to buy sugar of the wholesalers than of the refiners. Several of the former are on record as making sales at very low prices, prices that go below 4½c. for granulated in five barrel lots. That price is the one quoted for car lots at Montreal, but lower prices have been made for smaller lots sold from stock here. This steady declension in price has caused a falling off in quality of most refineries, but there is a steady upholding of quality on the part of some, though their prices have to yield. The consequence is that the bulk of the trade is going to inferior sugars. It is not always inferior sugar that is wanted by retailers when they submit low orders, and they think they are providing for the receipt

# SURPRISE SOAP



Best for all uses.

Peculiar qualities for washing clothes  
 Retail; 4 cakes for 25 cents.

The St. Croix Soap Mf'g Co.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

of the best sugar when they define their order by the term "Extra Standard." This is on all barrels containing granulated, and therefore is not a distinguishing term. The only distinguishing term is the name of the refinery. There is no need to say that the scale of variations in granulated has some wide gaps in it, and there are nearly as many grades now as there are of yellow. The sugar trade must be miserably unsatisfactory now to wholesalers who contracted for their summer supply at 4 7-16c. Though there is some talk still heard that others are allowed to sell all the sugar that is wanted at the prices now going, there is no getting over the fact that all who have sugar are ready enough to sell it, the opinion being evidently quite strongly rooted that this is the only way to get general custom. Yellows are not so low priced, accordingly, as granulated, the difference of 1c. being not now maintained. The lowest price generally quoted is 3.40c. In yellows traders are able to save themselves a little if they happen to have a good bright sample at as low a price as somebody else offers a dark one. Sales of granulated have been larger this week, a considerable car movement having taken place. Retailers in some towns club their orders together so as to make up a car and get the benefit of delivery direct from refinery. Trinidads in bags are now in stock at 3½ to 3¼c.

## SYRUP AND MOLASSES.

A few sales of West Indian molasses in barrels have been made since last report, the price being 32c. A light business in New Orleans molasses, calling mainly for stock at about 30c., is also reported.

In syrups there is the utmost stagnation. Brokers are doing no business and jobbers have little occasion for increasing stock. Prices continue quotable from 1¼c.

## TEAS.

The market is in a healthy state, a very steady undertone being felt in all lines now in stock. Medium and low grade teas are still the leaders in the demand, Japans from about 16c. being very good sellers. The course of trade, however, continues to set toward Indian and Ceylon teas, which are growing in favor very rapidly owing to their full liquoring qualities. The better grades of teas of these growths are becoming more prominent in the demand. The call for new Japans is limited by the price. The first shipment of new Moning Congous is in. The price runs from 30 to 50c. These teas were purchased at lower prices than ruled at the opening last year, owing to the great decline in value that has occurred since then. The second direct shipment of Japan teas is due in about a week. It contains a quantity of mediums.

Messrs. George White & Co., in their Report, June 16, say:—The market for Indian tea opened after the Whitsun holidays on the 8th inst. with a small sale of 475 packages, including 230 packages of new Darjeeling. These being the first arrivals, there was eagerness to secure them, doubtless owing to the scarcity of tea with quality left over from last season. An invoice from the Goomtee Estate realised an average of 1s 5¼d per lb., also one from the Moodakotee Estate of the Land Mortgage Bank of India, 1s 3¼d per lb. This week only 8,600 packages were New Season's have been brought

Liverpool  
Salt.

ESTABLISHED 1860.  
**STANWAY & BAYLEY.**  
 BROKERS  
 AND  
 GENERAL COMMISSION MERCHANTS.  
 44 FRONT ST. EAST. TORONTO.

Liverpool  
Salt.



**NOTICE**

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

**VANCOUVER, B.C.**

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:  
Blend No. 1 at 35c., either ground or whole roasted  
" 2 at 33c., " " "  
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

**Meglaughlin, Marshall & Co.,**

Wholesale Provision Merchants,  
3 and 4 Corn Exchange,

**Manchester,**

Also at

Liverpool and Glasgow.

**England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

**THOMPSON & CO.,**  
LATE

**Robertson, Thompson & Co.,**

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods,  
Sugars, etc.

**185 NOTRE DAME ST., EAST**

**P.O. Box 615. WINNIPEG, MAN.**

**TELEPHONE 62.**

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

**W. A. McCLEAN & CO.,**  
**Pork Packers.**

**FOR SALE--**

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

**OWEN SOUND, ONT.**

**McWilliam & Everist,**

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

**DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.**

25 and 27 Church St.,

**TELEPHONE 645.**

Toronto.

**BANANAS**--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

**ORANGES**--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angeles, to arrive, containing Famous Highland Seedlings and Washington Navels.

**LEMONS**--Fancy Marks in Stock. Send for Prices.

**J. Cleghorn & Son,**

84 Yonge St., TORONTO.

**J. F. YOUNG & CO.**

**PRODUCE AND COMMISSION MERCHANTS**

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

**WILLIAM RYAN,**  
**PORK PACKER**

Toronto, Ont.

**HAMS, MESS PORK,**  
**BREAKFAST BACON, SHORT CUT,**  
**ROLLS, LARD.**

WRITE FOR PRICES.

**JAS. PARK & SON,**  
**TORONTO.**

New cheese,  
Small Two Pound cheese,  
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,  
Dried Beef, &c. Write us for  
Price List.

**Husband Bros. & Co.,**

Commission Merchants,

**WHOLESALE FRUITS.**

71 Colborne St., Toronto.

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
Sole Agents for Canada.

**JOSEPH CARMAN,**

Commission and Manufacturer's Agent.  
**GRAIN SHIPPER.**

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies  
Good connection wholesale and retail.  
Correspondence invited.

**LAURENCE GIBB**

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter  
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

**JAS. DICKSON & CO.,**

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

**Reesor & Rogers,**

Produce and Commission Merchants

Solicit consignments of Country Produce  
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,  
Head Office, 101 1/4 King St. W., Toronto  
BRANCH--Tidy's Flower Depot, 164 Yonge St.

**McLAREN'S**



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

## MARKETS—Continued.

to the hammer. A choice shipment of the Mim Co.'s growth attracted considerable attention, and sold at 1s 10d per lb. A few Assams were represented, and a break of the Assam-Frontier Co.'s Orange Pekoe fetched 1s 5½d per lb., some Doors, also of useful quality, met with fair competition. For Darjeelings, however, the biddings were occasionally slacker, and opening rates were not maintained, chiefly owing to the quality being considered rather inferior. Eighty-one packages from the Kodanad estate, Neilgherries, brought 10½d per lb. Old Season's passed flatly, especially common and fair descriptions, which are fully ½d per lb. lower. Telegrams from Calcutta state that a sale, comprising about 10,000 packages, was held there to-day. Quality showed an improvement, and good liquoring teas were firmer.

## MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A carload of salmon on the way to Warren Bros. & Boomer is said to have exhausted the stock of salmon held at the coast.

There is a strong inquiry this week from Montreal for Valencia raisins. An offer of 3½c. was refused by a prominent house on this market.

H. N. Bate & Sons, Ottawa, advise the trade by circular that they have accepted the agency in that city for Lazenby's goods. They enumerate some thirty articles of this well-known English house's manufacture which they have already in stock, and announce their intention of further extending their list of Lazenby's goods if there should be any necessity for doing so.

Since the increase in the duty on tobacco the retailer's margin on McDonald's Ingots has been a very narrow one. This was



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

**J. H. TODD & SON,**  
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.  
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.  
" Tees & Pesse, Winnipeg.

recognized from the outset by the manufacturer, but no adjustment could be made until stocks on hand at the time of the change in duty were cleared off. They are now exhausted, and with them 7's disappear. Henceforth Ingots go 8 to the pound, so that the retailer can add 10c. per lb. to whatever his margin was before. Two more recent changes of importance are, that Prince of Wales is put up now in 40 lb. instead of 75 lb. butts, and the manufacture of Lovely is discontinued.

We have received from the Ceylon Tea Planters' Company, London and New York, a sample of their Bhud tea, which is finding wide sale wherever it is offered. The methods of the Company are sure to minister very largely to the object that Ceylon tea producers have set themselves, of obtaining a strong foothold in the United States. The little treatise on tea preparation, and the cautions that go with each package will certainly prove helpful in bringing about reform in domestic methods of extraction, and will bring about reform in consumption if they lead to a general demand for quality of the standard of Bhud tea.

An old name is that of John Burgess & Son, London, and old favorites with British consumers are the Burgess sauces. Their house was founded in 1760. Their anchovies have no superior. Two unfading tributes to their merit may be found in Sir Walter Scott's St. Ronan's Well, and are worth quoting: "What the devil did he care for Burgess's Sauce, he that had eat his kouscousou, spiced with nothing but the sand of the desert? only it was a shame for Mrs. Dods to be without what every decent house, above the rank of an alehouse, ought to be largely provided with." Chap. 16. "Never mind—never mind—I shall make no bad use of what I have learned," said Touchwood. "Were you teat your words with the best Fish Sauce, (and that is Burgess's,) I have got all the information from them I wanted." (Ch. 30.)

## PETROLEUM.

There is no change to take note of. Prices are steady at 14 to 15c., and the demand is limited.

The Petrolia Advertiser reports: Petrolia crude \$1.27½ per barrel; Oil Springs crude \$1.28 per barrel. In the speculative market for crude there have been few features of special interest, trading for the most part having been dull and the variations in prices having been within rather narrow limits, although the tendency has been towards a lower average. The requirements of refined also have been most exclusively confined to shipments in bulk, and prices range about last week's quotation.

## BUTTER AND CHEESE.

Though there is a liberal supply of butter, it comes upon a market that affords a very steady demand, so that there is little accumulation. Store tubs come forward freely, and an increasing delivery of white butter is to be noted. Prices are somewhat easier. A very fair grade of tub butter sells at 12c., and there is little going above 13c. What does bring a half cent more must be exceptionally good. For white butter 10c. is the ruling value. Sales in lots of about 25 tubs

(Continued on page 20.)

## FLOUR AND FEED.

## TORONTO.

A very noticeable improvement is the chief feature of this week's flour shipping trade, a very considerable movement on Newfoundland and Quebec account having taken place, but at prices not up to the hopes of shippers, who, however, have wearied of holding out for better offers. The local trade is about the usual proportion. In feed things are rather quiet, with a tendency towards weakness in present quotations. The price of hay is on the easy side, and the outside figure is hard to obtain. Bran is quiet and easy as also is shorts. There is no great call for supplies of feed from any quarter. There is a better feeling in the flour trade as a consequence of the week's shipments eastward. These show that consumption must now be dependent on current purchases, having pretty well exhausted stocks bought from United States flour shippers during the disagreement between Canada and Newfoundland.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.95 to \$5.00; Manitoba strong bakers' \$4.45 to \$4.60; Ontario patents, \$4.00 to \$4.25; straight roller, \$3.50; extra, \$3.35 to \$3.40; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11 50 to \$12, shorts \$13 \$14.00, mixed feed \$22, feeding corn 50 to 52, oats 32 to 34½c.

HAY—Is fairly active at \$12 to \$12 50 for No. 1 timothy and \$10.50 to \$11 for mixed.

STRAW—Is steady at \$6.50 to \$7.

## MONTREAL.

A fair turnover is reported for local wants at prices within range of quotations. Export enquiry is rather quiet; a few sales quoted for Lower Provinces. Prices remain nominally the same. Quotations are as follows: Patent spring, \$4.85 to \$4.95; patent winter, \$4.80 to \$4.90; straight roller, \$4.30 to \$4.45; extra, \$3.80 to \$3.95; superfine, \$3.25 to \$3.50; fine, \$3.10 to \$3.35; strong bakers, \$4.45 to \$4.65.

Oatmeal, very little doing outside of demand for local wants. Prices are about steady. We quote:—Granulated, bbls., \$3.90 to \$4.00; Rolled, bbls., \$3.80 to \$3.90; Standard, bbls., \$3.75 to \$3.85; Granulated in bags, \$1.90 to \$2.00; Rolled in bags, \$1.90 to \$2.00; Standard, in bags, \$1.75 to \$1.80.

The demand for bran and shorts is fairly active. Mouillie is quiet. Quotations are unchanged, as follows: Bran, \$14 to \$14.50; shorts, \$15 to \$17; mouillie, \$20 to \$23.

**A. HAAZ & CO.,**

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider  
**VINEGARS.**

74 Bagot Street, - Kingston, Ont.

**LONDON BROOM FACTORY.**

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

**Lion Spice Mills.**

Manufacturers and Importers  
Mustard, Extracts, Bird Seed,  
Baking Powder.

Finest quality, lowest price.

The Lion Spice Man'g. Co.,  
**LONDON, ONT.**

**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

TUTTI-FRUTTI  
WINS! SEE?



FOR THAT FULL FEELING  
CHEW  
ADAMS'  
PEPSIN  
TUTTI-FRUTTI  
GUM  
AFTER EATING.

FOR THAT FULL FEELING  
CHEW  
ADAMS'  
PEPSIN  
TUTTI-FRUTTI  
GUM  
AFTER EATING.

For Elegant Hanger Signs for your Windows,  
Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis  
St., TORONTO, ONT.

For Choice Family Flour  
Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,  
CHATHAM, ONT.

**EMBRO  
OATMEAL  
MILLS.**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

**Oatmeal**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices  
of Oatmeal or Oathulls in Car-loads or less quan-  
tities, write or wire, and will reply promptly.  
Can ship via Canadian Pacific or Grand Trunk  
Railways.

**GROCERS.**

Our 3lb Package Soda Biscuits sell like  
Hot Cakes. TRY THEM.

JACKSON BROS.,  
GALT.

Cowan's  
HYGENIC COCOA.  
ROYAL NAVY ROCK  
CHOCOLATE.

These standard preparations are kept by all  
first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,  
14 and 16 Mincing Lane, Wellington St. W.  
Toronto

**COLLINGWOOD FISHERY.**

Fresh Trout  
and  
Whitefish

Received daily and shipped by express in  
barrels of 100 to 200 lbs., and in carts  
of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.  
Collingwood, Ont.

**WALTER THOMSON  
MITCHELL, ONT.  
GENERAL GRAIN DEALER.**

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,  
Pot Barley, etc.

Quotations by Wire or Letter.

**HARRY T. DEVINE & CO.,  
FLOUR, FEED AND PRODUCE MERCHANTS.**

Sole Agents for Vancouver, New West-  
minster and District for LEITCH BROS.'  
CELEBRATED OAK LAKE MANI-  
TOBA FLOUR.

City Office and Store : 130 Condova St.  
Wharves, No. 1 and 2 : False Creek,  
Westminster Avenue,

VANCOUVER, B.C.

**BRANDON ROLLER MILLS,  
Brandon, Man.**

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

**-- FLOUR --**

Also Oatmeal, Rolled Oats, Rolled Oatmeal  
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,  
PROPRIETORS

**N. WENGER & BROS.,  
AYTON, ONT.**

**-- MILLERS --**  
(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



## MARKETS—Continued.

are made from time to time, usually at about 12 or 12½c. for yellow butter. A few tubs of dairy come in daily and bring 14c. if choice. It has been noticed that country merchants are firmer in their ideas as to the value of their butter, and are not so ready to forward stock at the prices dealers here are willing to pay.

Cheese is selling quite freely at 9½c. The demand is rather more active than it was.

## COUNTRY PRODUCE.

**BEANS**—The price out of store is of wide range, owing to differences in quality and in the ideas of holders. This market shows a range of \$1 to \$1.25.

**DRIED AND EVAPORATED APPLES**—The price at which jobbers are offering is 6c. for evaporated apples and 4c. for dried. Very large lots of dried could be had at 3½c.

**EGGS**—A decline in receipts has been a general experience this week, but it has not made any material difference in the price, which is 11c. in some houses and 10½c. in others, for firsts, while seconds are held at 10c.

**HONEY**—There is no prospect of prices coming up or of business making any improvement. Extracted is quoted from 5 to 7c., and sections at 12 to 14c.

**HOPS**—Some snug-sized parcels have changed hands this week at 23c.

## HIDES, SKINS, WOOL, TALLOW.

**HIDES**—Are very dull, plentiful and inclined to be easy at 4½c. for No. 1 cows' and corresponding quotations for other grades of green. Cured are unchanged at 5c.

**SKINS**—Pelts are unchanged at 20c., lamb-skins at 35c.

**TALLOW**—A quiet demand is amply met by supplies of rendered at 5c., which are resold at 5½c. Rough is 2c.

**WOOL**—Merchantable coming fleeces are 17c., clothing fleeces are 20c., super is 22c., extra super 25c.

## VEGETABLES.

Potatoes are very druggery at 20 to 25c. for old, and new are \$3.—Cabbages are \$2.—Cucumbers \$1.75 to \$2.—Onions \$2 per crate for Bermudas and \$2.75 per bag for Egyptian.—Melons are 35 to 40c.

## PROVISIONS.

A better demand has caused a little more firmness in the prices of smoked meats, and some houses hold out for 11c. for hams, backs and bellies alike. The trade is in moderate sized lots as a rule.

**BACON**—Long clear is 7¾ to 8c., smoked backs are 10½ to 11c., bellies 10½ to 11c., rolls 8¾c.

**HAMS**—Are steady at 10½ to 11c.

**LARD**—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

**BARREL PORK**—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16.

**DRESSED MEATS**—Beef is 3½ to 5c. in fore and 8 to 9c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is 13 to 16c. per lb., yearling lamb 9 to 10c., mutton 7 to 8c., veal 7 to 8½c.

## GREEN FRUIT.

The approach of the first of July gave activity to the trade of this week, and fair orders and a goodly number of them were taken since Saturday last. Shipping is consequently brisk. Stock is not plentiful in all lines, notably in oranges, lemons and pineapples. The only oranges to be had are Mediterranean sweets, and they are firm at \$5 to \$5.25. Lemons are as stiff as ever at

\$5 to \$5.50. Pineapples are in lower supply at 8 to 10c. Bananas range from \$1.25 to \$1.75, are more plentiful and easier since strawberries have come in. California fruits have been hard to sell also and fewer have been handled this week. The following are the prices: Cherries are \$1.50 to \$1.75, apricots \$2.25 to \$2.50, peaches \$2.25 to \$2.50, plums \$3.75, strawberries are 6 to 7c.

## FISH.

A quiet trade in fish continues to be done. The rains have checked the demand to some extent, as in such a condition of the weather stock is not easily handled. Prices are steady, at 14c. for salmon, 6½c. for salmon trout and whitefish, and \$1.50 to \$1.75 for lake herring.

## SALT.

The usual June demand, which is never of considerable volume, is now being heard from.

## MONTREAL MARKETS.

MONTREAL, June 30, 1892.

The tone of the grocery market is pretty much the same as last week with no important changes to note. The wholesale trade still report a good trade doing and outside of the heavies the market is strong and firm. Sugar is still quiet and the anticipated rush the refineries predicted has not shown itself as yet. There is likely to be quite a stir in molasses during the week as a cargo is to be auctioned off to-morrow.

## SUGAR.

The sugar market is still quiet refineries are waiting patiently for the preserving season to start. The wholesale trade report business quiet with them, and the sales that are being made are small and at the low prices that rule in this market. The retail trade do not seem to give the consumer the benefit of the low prices for they are selling sugar at the old price which means about the right profit for them to make. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

## TEAS.

The same movement noted last week still prevails in teas, which are as dull as heretofore. Japan stock here is considered light, but taking the demand into consideration, it is thought large enough. The new stock that arrived some time ago finds a hard market, as dealers do not seem to take hold freely at the prices asked, and although brokers are pushing sales they meet with but little success. Blacks are quiet but steady, as stocks in London are light.

Messrs. Thomas Doherty & Co., Montreal, received the following from their agents, C. P. Low & Co., Yokohama, Japan, dated June 6, 1892: Our market is not yet in shape for the execution of your good orders, but we are watching carefully for a favorable opportunity, and hope soon to be able to advise that we can make shipment of satisfactory teas. Continuous buying prevents any decline in the price of teas, and the market is now fully two dollars per picul higher than last month, while compared with previous season, prices are six or seven dollars per picul over same time last year. The fact is now established that the first crop will show a shortage of about 20 per cent as compared with last season, but this is due almost entirely to the absence of low grades, which were very plentiful in last year's first crop. As the season progresses, the inferiority of the crop becomes more apparent, the leaf being of so different a character, that it is almost impossible to match any given sample

of last year's tea in style, and color, though in cup some of them are very attractive, and so make up for poor appearance. Second crop is expected here about the middle of the month, and promises to be of good quality, but there is still a large quantity of the first crop teas to come forward.

## MOLASSES.

There will no doubt be some fun in the molasses market in the next few weeks that are to come. Two barks have arrived in port with some 2,000 puncheons, each one of which is controlled by a local broker, and the other by a large French wholesale grocery house. The latter cargo is divided between three of the large French wholesale houses, of which distributed as follows: 550, 400 and 150 puncheons. The other bark is to be sold by auction regardless of cost, and the broker to whom it is consigned says he will make some one sick before he is through. This will give all the outside grocers a chance to come into the cut. Prices are not changed now, but before the week is out the market is sure to drop. We quote: Barbadoes 29 to 31c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

## MAPLE PRODUCTS.

Maple product is still quiet and unchanged, and outside of a small jobbing trade there is not much doing on spot. Stocks, however, are light, and prices are held the same. We quote maple syrup in tins 60 to 64c. per gallon, and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c., and fancy cakes at 8½c.

## RICE.

The demand for rice has not shown any increase, but the business that is being done is a nice one, and we have to note a steady demand from the west in fair lots. The local trade is also good, and millers are satisfied with the state of things. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

## COFFEES.

The coffee business is of a steady nature, both locally and from outside points, and although the trade that is done is only of a jobbing kind, dealers are satisfied. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c., Santos, 17½ to 19c.

## DRIED FRUIT.

Stocks in dried fruit are now very low, and what stock that is here is held at firm prices. The trade doing is in small lots and under prices that allow of a fair margin for the dealer. We quote as follows: Valencias, ordinary, 3¾ to 4¼c.; No. 1 off stalk, 4¾c.; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c.; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4½ to 5½c.; do. in half barrels, 5 to 6c. Prunes 5¼ to 5½c.

## GREEN FRUIT.

The green fruit trade in all lines has been very good during the past week, and dealers at this point state trade so far has eclipsed the same period last year, and that the outlook for future good trade seems bright. Oranges are about out here, and what stock there is on hand are held at firm prices and meeting with good sales. Dealers say the season will be over in a few days. Lemons are having good sales, and we hear of quite a few lots of prime stock being shipped to the Western States. Locally trade is good, and stocks are large enough to allow of further business. In strawberries there has been a big local business done and prices now are purely nominal and liable to change

**DAVIDSON & HAY**  
 Wholesale Grocers,  
 36 Yonge Street,  
**TORONTO.**

**CANNED GOODS**

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowlby's," "Delhi," "Lakeport," Simcoe, and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

**Sloan & Crowther**  
 WHOLESALE GROCERS,  
 19 Front St. E., Toronto.

DELICIOUS!  
 APPETISING!  
 TEMPTING!  
 For the Home, The Traveller, and Picnic Parties, this cheese is unrivalled.

**MacLaren's Imperial Cheese**

IN GLASS JARS.

Large—1 Dozen in Case.  
 Medium—2 Dozen in Case.  
 Small—2 Dozen in Case.

Write us for Samples and Quotations.  
**WRIGHT & COPP,**  
 AGENTS,  
 40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

Just Received

**New Atlas Prunes**

In Boxes 55 lbs. net, at 6c. lb.

**N. QUINTAL & FILS,**  
 WHOLESALE GROCERS,  
 274 St. Paul Street,  
 MONTREAL.

**INDIAN TEA.**

We have just received a further shipment of fine Autumnal flavoured TERAI which is unsurpassed for blending purposes.

Our representatives have samples.

**WARREN BROS. & BOOMER,**  
 35 and 37 Front St. East,  
**TORONTO, - ONT.**

**JUST ARRIVED**

NEW SEASON'S

**JAPAN TEA.**

Our Celebrated Fan Chop,  
 Ex. Empress of India.

**EDWARD**  
**ADAMS & CO,**  
**LONDON, ONT.**

**BALFOUR & CO.,**  
 IMPORTERS OF TEAS  
 —AND—  
 WHOLESALE GROCERS,  
 HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

**Irish Mustard.**

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

"First Arrival"  
 PORTO RICO COFFEE,  
 PORTO RICO MOLASSES,  
 IN STORE.

**SMITH & KEIGHLEY**  
 WHOLESALE GROCERS,  
 9 Front St. E., Toronto

**Thos. KINNEAR & Co**

Wholesale Grocers,

**TORONTO.**

**-: JAPAN TEAS :-**

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

**J. W. LANG & CO.,**  
 WHOLESALE GROCERS,

JUST TO HAND:

**Ceylon AND Assam**  
**TEAS.**

Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,  
**TORONTO.**

**-Just Received-**

Shipment of our Very  
 Old Government Java  
 Coffee.

**PERKINS, INCE & Co.,**  
 41-43 Front St. East,  
 TORONTO.

J. F. EBY. HUGH BLAIN.

**Once More**

We desire to call the attention of the trade to the fresh arrival of the finest, most palatable, delicious and most saleable POTTED MEATS and GAME DELICACIES put up in the World. This is a fact. They are put up by

Cunningham & De Fourlier Co. of London and Paris. Once bought always sought.

**EBY, BLAIN & CO.,**  
 WHOLESALE GROCERS,  
 TORONTO, ONT.

## MONTREAL Markets continued

any moment. Receipts of western berries are fair, and the stock is considered good as regards quality. Pineapples are a thing of the past, and what stock is held here is in the hands of one dealer and very light. The banana trade during the week has been confined to the selling of some car lots that arrived from New York, the quality of which was not very good and sold a little low in price—say \$1 to \$1.50. One feature of this trade is the arrival of a direct boat from the West Indies with 10,000 bunches. This is the first direct boat that ever landed stock in this port. In Californian fruit some very fine cherries, peaches and apricots have been received and are having good sales. We quote: Bloods in half boxes \$3; Massinas \$4 to \$4.75; lemons \$2.75 to \$3.50; pineapples 7 to 15c. each, strawberries 10 to 12c. per box, bananas \$1.50 to \$2 per bunch, apricots \$3 to \$3.50 per half crate. Cherries \$1.00 to \$1.25 per 8 lb. baskets, peaches \$3 per box.

## NUTS.

Nuts are about the same as last week. The only thing of interest to note this week in the nut market is the drop in cocoanuts, this is owing to a direct boat arriving. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hardshell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

## APPLES.

The apple trade is about over and stocks here are so light that very little business is being done. Dried and evaporated apples are dull and quiet without change. We quote apples \$5.50 to \$6 per barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

## HONEY.

The honey market is still featureless, and the business that is being done is very small and prices are unchanged. We quote strained 7 to 8½c. per lb., and comb 8½ to 10c. per lb.

## FISH.

Gaspé salmon are selling very well, and a few sales have been made at 10 to 10½c. during the week. Lake trout and whitefish are selling at 6c. to 7c., and cod and haddock at 3½c. to 4c. The following are quotations: Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

## PROVISIONS.

The provision market is firm and fairly active, especially in Canadian short cut. Mess lard and smoked meats are also in fair demand, and few small orders are being filled. We quote as follows:—Canadian short cut, per brl. \$16.50 to \$16.75; mess pork, western, per brl. \$14.50 to \$15.00; short cut, western, per brl. \$17.00 to \$17.50; hams, city cured, per lb. 10c. to 10½c.; lard, Canadian, in pails 8½ to 9c.; bacon, per lb. 9 to 10c.; lard, com. refined, per lb. 7 to 7½c.

## BUTTER AND CHEESE.

Cheese was unchanged to day, with little doing, as all the steamers have sailed.

	c.	c.
Finest Western colored.....	9 to 9½	
“ Easter “ .....	8¾ to 8¾	
“ Western white .....	8¾ to 8¾	
“ Eastern “ .....	0 to 8¾	
Uunder grades.....	0 to 8¾	
Cable.....	46s. od. to 47s. 6d.	
Freight, Liverpool, London and Glasgow.....	25s.	
Freight, Bristol.....	30s.	

CANTON, N. Y.—There was 1,000 cheese sold at 8 9-16c., 2,400 at 8½c., 700 at 8¾c.; 100 tubs butter at 20½c., 150 do. at 20¾c.

OGDENSBURG.—Total number of boxes offered 2,936—1,152 sold at 8½c., and 1,744 at 8 9-16c.

LONDON, ONT.—Twenty-four factories offered 3,853 boxes Junes. Sales—260 at 8½c., 270 at 8¾c., 552 at 8¾c., 200 at 8 13-16c., 89c at 8¾c., 315 at 8 15-16c., 790 at 9c. Market active.

Butter was dull, with no particular feeling. There is little to note in the way of export trade. Creamery, 19c.; Townships dairy, 16 to 17c.; Western dairy, 14 to 15c.

## EXPORTS CHEESE AND BUTTER.

The present week has been the banner one for cheese exports of the season so far, and it is unlikely that it will be exceeded by any succeeding week. One steamer alone, the Rosarian, for London, took out 43,048 boxes and another boat 12,317, while the Bristol steamer also took out the “nice little” shipment of 22,000 odd. This brings the shipments to date up to 244,048 boxes, or 78,285 boxes in excess of those for the corresponding period in 1891. With these heavy shipments in mind, a remarkably consistent inclination shown by the factorymen to sell, and one of the largest June makes on record, prices do seem surprisingly high, and it looks as though the manipulators of recent deals in the country have a nice task in front of them to keep matters trimmed so that they will come out right.

Exports of butter and cheese for week ending, 25th of June, 1892, compiled by James O. Neville:—

Numidian, to Liverpool—Cheese—Local, 9,632; Thro. 5,006.

Toronto to Liverpool—Cheese—Local, 3,040; Thro. 1,607.

Lake Winnipeg, to Liverpool—Cheese—Thro. 261.

Grecian, to Glasgow—Cheese—Local, 521; Thro. 969. Butter—Local, 857.

Alcides, to Glasgow—Cheese—Local, 1,438 Thro. 1,125. Butter—Thro. 125.

Rosarian, to London—Cheese—Local, 30,878; Thro. 12,170. Butter—Local 25.

European, to London—Cheese—Local, 8,812; Thro. 3,505.

Plassey, to Bristol—Cheese—Local, 20,601; Thro. 1,468.

Total Cheese Local, 74,922; Thro. 26,111. Butter Local, 882; Thro. 125.

## EGGS.

The local egg market is quiet to-day, the demand being only fair. We quote 9½c. to 10c.

## GRAIN.

The stocks of grain and flour in Montreal show an increase of 972 bush. of wheat, 5,093 bushels of peas, 47,070 bushels of oats, 1,450 bushels of rye, 53 barrels of flour, and a decrease of 13,266 bushels of barley, compared with a week ago; and an increase of 86,443 bushels of wheat, 218,909 bushels of peas, 583,598 bushels of oats, 65,084 bushels of barley, 22,185 bushels of rye, and a de-

crease of 10,481 barrels of flour, and 3,966 barrels of oatmeal, compared with a year ago.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows:

	June 25, 1892.	June 18, 1892.	June 27, 1891.
Wheat, bush.....	553,258	552,286	469,875
Corn, bush.....	.....	.....	39,041
Peas, bush.....	331,198	326,105	112,289
Oats, bush.....	722,163	575,093	138,567
Barley, bush.....	104,135	117,401	39,051
Rye, bush.....	22,185	20,735	.....
Flour, brls.....	58,457	58,404	63,938
Oatmeal, brls.....	4,165	4,163	199

## DRY GOODS.

There has been no change in the position of the dry goods market which is considered good. The whole trade here say the market has been more or less affected by this last wet snap, but not enough to notice. The retail trade here are all doing a nice trade, especially in light summer goods, which are being more or less used, now that the people are moving to their summer houses.

## MONTREAL MOLASSES SALES.

There was a big attendance at the molasses auction held in Montreal on Tuesday afternoon. Twenty-two hundred puncheons were sold. Five hundred puncheons were withdrawn before the auction and sold privately at 29c. Among the purchases were 50 puncheons at 28½c., and 50 tierces at 32¼c. by Caverhill, Rose, Hughes & Co.; 50 puncheons at 28c. by C. D. N. Osgoode; 50 puncheons at 28c. by W. S. Goodhugh. James Stewart & Co. handled the sales satisfactorily to all concerned. Five hundred puncheons to arrive will be sold on July the fifth.

## WHERE THE JOKE COMES IN.

Baldheaded customer in barber shop—“I want a hair cut.” “Yes, sir; which hair?”

The man arrested for stealing a ride got off because the policeman couldn't find it on him.

“I just think this new bonnet is the dearest little thing I ever saw,” gushed Mrs. Spendall. And Mr. Spendall, who had just paid the bill, quite agreed with her.

Earlin—“Why do you want to call that new collar ‘The Coney Island Surf’ Wilson—‘Because its high, and it has considerable roll, and it'll cost a quarter to get into it.’—Smith, Gray & Co.'s Monthly.

“Don't you know it is very wrong to smoke, my boy,” said an old lady to a youngster, who persisted in puffing a cheap cigar. “Oh, I smoke for my health,” answered the boy. “But you never heard of a cure by smoking?” she continued presently. “Oh, yes, I did,” persisted the boy, blowing a big cloud; “that's the way they cure pigs and fish.” “Smoke on, then,” quickly replied the old lady; “there's some hope for you yet.”—Scotch Paper.

Mr. C. H. Seager, of Gilman, Iowa, who is one of the largest packers in the west is visiting H. Boulter, Picton, Ont. Mr. Seager's brother, L. G. Seager, is President of The Western Packers' Association of the United States. He is much pleased with this his first visit to Canada.

HALIFAX SUGAR REFINERY, (LTD.)

**“WOODSIDE”**  
BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT  
**TEXAS BALSAM**  
IN STOCK  
The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.  
C. F. SEGSWORTH,  
6 Wellington St. East, Toronto.  
Sample 25c. postpaid.

**FAMOUS**  
**“STAR”**  
**Sugar Cured Meats**  
Mild, Sweet, Delicious Flavor.

All live dealers have them.  
Be sure you have fresh stock

**F. W. FEARMAN,**  
**HAMILTON, ONT.**

**YOUR STOCK**  
Is not complete  
without a full line of  
**Munn's**  
**Boneless**  
**Codfish.**

There is no nicer or choicer material packed anywhere.  
Be sure and send your orders for this **ECONOMICAL** and **CONVENIENT** article of food.  
Packed in 3 lb. bricks.  
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand  
**Thick Codfish Steak,**  
packed in 100 lb. Boxes.

**BUY THE BEST.**

**STEWART MUNN & CO.,**  
22 St. John St., Montreal.

**GANONG BROS.,**  
ST. STEPHEN, N.B.

MANUFACTURERS OF THE



**CHOCOLATES.**

There is no other Blacking for sale in Canada equal to  
**P. G. FRENCH BLACKING.**

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

**PURE GOLD MANUFACTURING CO.,**  
31 Front Street East, Toronto.

**E. BROWN & SON'S**  
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

<b>BOOT PREPARATIONS</b> SOLD EVERYWHERE.			
			
<b>MELTONIAN BLACKING</b> (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	<b>MELTONIAN CREAM</b> (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	<b>ROYAL LUTETIAN CREAM</b> The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	<b>NONPAREIL DE GUICHE</b> Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other



## SALES MADE OR PENDING.

S. Gitzberger, grocer, Vancouver, B. C., has sold out to Allen Cook.

Stinson Bros., general merchants, McGregor, Man., have sold out to Merrick Bros.

Geo. Flux, grocer, New Westminster, B. C., is advertising his business for sale, and offering to leave his premises.

## PARTNERSHIPS FORMED AND DISSOLVED

Gervais & Frere, grocers, Montreal, have dissolved.

Baldwin & Co., crockeryware dealers, Halifax, have formed a co-partnership.

Geo. Inch & Son, general merchants, Oak Point, N. B., are succeeded by Inch, Palmer & Co.

The Ontario & Manitoba Milling Agency at Montreal has dissolved, Edmond Denis continuing.

Henry McArel, general merchant, Little Grace Bay, N. S., has admitted Wm. McArel as partner.

## REMOVALS AND DEATHS.

F. N. Kirkham, general merchant, Walter's Falls, Ont., is dead.

## FIRES.

Hugh Currie, general merchant, Peake's Station, P.E.I., is burned out.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

James Benere, general merchant, Enfield, N.S., has assigned.

W. J. Holohan, general merchant, Spring Hill, has assigned.

C. E. Cheney, general merchant, Four Falls, N.B., has assigned.

E. Dunn, general merchant, Thorndale, Ont., has assigned to Samuel Jepson.

Levi Solomon, general merchant, The Brook, Ont., has compromised at 5c. on the dollar.

John W. Trickey, general merchant, Harrowsmith, Ont., has assigned to John S. Gallagher.

## TRUTH OR FALSEHOOD.

The question many times comes to the business man, can business, under the press of the competition of the times, be successfully transacted—successfully from a financial standpoint—when the truth is strictly adhered to; or in other words, is it not almost imperative that the merchant should lie?

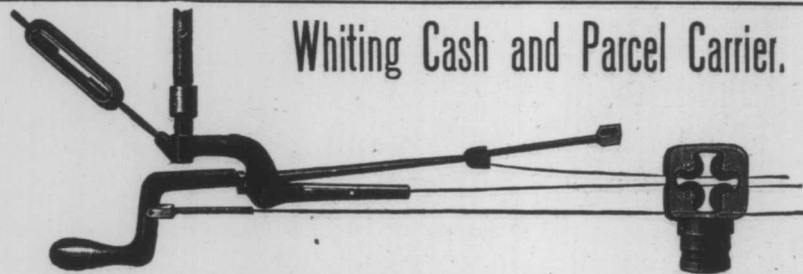
Can the merchant, in all cases, consistent with the hope for success, against the existing class of competition, do to the customer just what he would wish done by him?

Upon this subject an exchange gives the following, which is worth reprinting:

In the noble desire to do business, to sell

goods, very many business men stop at nothing, but carry their ideas of truth far away into the realm of fiction. In other words they say anything to sell goods, and represent them to be what they know they are not. The amount of lying in which a merchant can indulge, should he have a mind so to do, is without end. From solemnly asseverating that some old chestnut is the "latest out" to declaring that some new and taking article which they do not happen to have in stock, is a chestnut they have a wide field to cover. And it must be confessed that a good many of them cover it most successfully. Now the question that arises is, Is all this gratuitous flow of lies necessary? It is not the intention here to convey any idea of Puritanism or to think it possible for merchants to be exactly exact in all they say or do. It is simply the purpose to discuss the question as an open one. A merchant can feel that he has done fairly well if he avoids deliberate lies either on price, exact age or style of goods. But he can also feel himself a distinct fool—ninnny would more exactly suit the case, if he

is going to sit down and tell every one who comes into his store what he knows and what he doesn't, where and at what early period in the century he got those old—, mentioning certain chestnuts, or how he happened to get left on certain goods through lack of business smartness. It is no use disclosing your weak points to the world—they can see them fast enough without your going to the trouble of disclosing unseen ones. It is man's duty, and the saving clause in living, to make the best of everything in life. It is his proof of strength and courage, that he bears himself well in the battle of life. To do this it is no use going out to meet his competitors who are armed with steel, being only armed with a straw himself. No. He has to brace up and use all his nerve and fight his opponents on equal terms. However, in dealing with his customers it is no use his going to the trouble of a deliberate or fatuous lie, for such a lie will invariably disclose itself sooner or later. If a customer ask a question deliberately out of a desire to get at the exact truth, a merchant, if it is possible, should be sure to give him that information. Both for his own sake and for the customer's.—Merchant Sentinel.



## Whiting Cash and Parcel Carrier.

## SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

W. H. E. WHITING, Patentee and Manufacturer, London, Ont.

All Merchants should make a good

**PROFIT**

and at the same time

**PLEASE**

all those who are their

**PATRONS.**

You can do this by selling the

**EMPIRE BAKING POWDER**

—AND—

**ROYAL DANDELION COFFEE**

**ELLIS & KEIGHLEY,**

**TORONTO.**



# Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

**The E. B. EDDY CO.,**  
**HULL, CANADA,**

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH: 29 Front St. West.

MONTREAL " 318 St. James St.

**THE OLD DRY GOODS CASE.**

There's a spot on this footstool, this dizzy  
old earth,  
That is dear to my heart, that is priceless  
in worth,  
That brings to my memory the days of my  
youth,  
When troubles were easy and life went so  
smooth.

'Tis the old dry-goods case 'neath the porch  
of the store,  
Where we boys used to gather in the good  
days of yore,  
Where the joys and the sorrows that lived  
in each breast  
Were laughed about, sorrowed and claim-  
ed by the rest.

Oh, that old dry-goods case with its hoops  
and its marks!  
How we sat on its back, kicked its sides in  
our larks!

What tales it has heard! What fun it has  
seen!

What mischief was hatched there, for each  
Hallow e'en!

Discussions political, social and martial  
Were disposed of in style and truly impar-  
tial,

The dog fights and ball games, the crops and  
the weather  
Come in for their share, alone or together.

That dear packing case, how it's memory  
now

Smooths the wrinkles away on my fur-  
rowing brow,

As I think of the days when I haunted it's  
side

And kicked away sorrows and troubles  
defied.

—HEC.-SECORD.

Toronto, June 21st, 1892.

**FOR SALE.**

**GROCERY BUSINESS FOR SALE IN TOWN**  
of Regina, N.W.T., stock and fixtures.  
Premises can be rented. Write box 424, P. O.  
Regina.

**SITUATIONS VACANT.**

Advertisements for assistants in retail and  
wholesale houses, under this head, free.

**BUSINESS CHANCES.**

Advertisements inserted under this heading  
one cent per word each insertion.

**CANADIAN AGENTS WANTED FOR FOR-**  
eign manufacturers of Vinegar and Mustard.  
Apply with references, C. & Co., care CANADIAN  
GROCER.

**FOR SALE.—STOCK OF GROCERIES, BOOTS**  
and Shoes on easy terms, good opening for  
Dry Goods in connection with present stock;  
store and residence for sale or rent; pleasant lo-  
cality, good stand and largest trade in village;  
proprietor retiring. Address, Wm. Spencer, Box  
150, Hepworth, Ont. 27

**EPPS'S COCOA**

¼ lb. packets, 14 lb. boxes secured in tin  
Special Agent for the Dominion:

C. E. Colson, Montreal

**DAWSON & CO.,**  
Wholesale Fruit and Commission Merchants,  
32 WEST MARKET ST.,  
TORONTO.

Consignments Solicited, Correspondence  
Invited.

Also BRAMPTON, ONT.

**TANGLEFOOT**  
Sticky Fly Paper

IS SOLD IN

**CANADA**

By the following Jobbers:

**TORONTO.**

Lyman Bros. & Co.  
Kilgour Bros.

**MONTREAL.**

Evans & Sons, Ltd.  
Lyman Sons & Co.  
Lyman, Knox & Co.  
Kerry, Watson & Co.  
N. Quintal & Fils.

**QUEBEC.**

W. Brunet & Co.  
Edmund, Giroux &  
Bro.

**KINGSTON.**

Henry Skinner & Co.

**LONDON.**

Jas. A. Kennedy & Co.  
C. McCallum & Co.

**HALIFAX.**

Brown & Webb.  
Forsyth, Sutcliffe &  
Co.

Simson Bros. & Co.

**WINNIPEG.**

Martin Rosser & Co.

**VICTORIA.**

Moore & Co.  
Langley & Co.

**VANCOUVER.**

H. McDowell & Co.

**NANAIMO.**

E. Pimbury & Co.

**NEW WESTMINSTER.**

D. S. Curtis & Co.

**TANGLEFOOT NEVER SPOILS.**

**SUNSHINE**  
Scouring Soap

The 10c. Line.

100 Cakes in Box, \$6.50---6 1-2c. Cake

50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster  
Soap Works, Brooklyn, N. Y., is unequalled  
for cleaning metals of all kinds, glass, paint-  
ed and polished floors, woodwork, etc.

It produces a fine lather when used for the  
toilet, removing stains and grease from the  
hands, making them soft, clean and smooth.

Order a sample case from your wholesale,  
or from

Lucas, Steele & Bristol, Hamilton,  
Eby, Blain & Co., Toronto,

or write direct to the wholesale agents,

J. M. Lowes, Son & Co.,

33 Wellington St. E.,

TORONTO.

**Todhunter, Mitchell & Co.,**

—DIRECT IMPORTERS OF—

**HIGH GRADE COFFEES,**

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo  
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

**T. LAWRY & SON,**

HAMILTON, ONT.

Curers of **L & S** and **Imperial**

Brands of Fine Sugar Cured Meats.

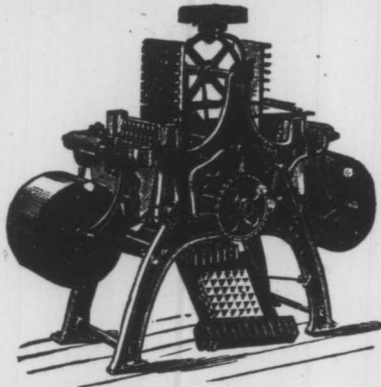
**SUMMER CURING NOW READY.**



We have removed  
to our new premises,  
No. 146 & 148 Car-  
ling St. Call and see  
us when in our City.

**GORMAN,**  
**ECKERT**  
**& CO.,**  
LONDON.

Egg Fillers--Egg Cases.  
30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.  
Have you seen our 15 doz Case for Farmers use?  
Write for quotations--Toronto Warehouse, 60  
Front St. E., or the mill, CAMPBELLFORD, Ont.  
**NORTHUMBERLAND PAPER AND EGG CASE CO.**



A Perfect Gelatine Dessert, Easily and  
Quickly Prepared.

**Tuxedo**

Write us for Samples and Quotations.

**WRIGHT & COPP,**  
Canadian Agents,  
TORONTO.

THE  
**Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.  
1, 2, 3 satchel lunch baskets.  
1, 2, 3 clothes baskets.  
1, 2, 3, 4 market baskets.  
Butcher and Crockery baskets.  
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

All the Nutritious Constituents of Prime Beef  
are  
preserved  
in **JOHNSTON'S  
FLUID BEEF**

An invaluable food for all who need strong nourish-  
ment in an easily-digested form.

**W. G. A. LAMBE & CO.,**  
Commission Merchants,  
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.  
The British America Starch Co., Brantford.

**THE CANADIAN GROCER PRICES CURRENT.**

TORONTO, June 30, 18'2.

This list is corrected every Thurs-  
day. The prices are solicited for pub-  
lication, and are for such quantities  
and quantities as are usually ordered  
by retail dealers on the usual terms  
of credit.

Goods in large lots and for prompt  
pay are generally obtainable at lower  
prices.

All quotations in this department  
are under the direct control of the  
Editor, and are not paid for or doc-  
tored by any manufacturing or job-  
bing house unless given under their  
name; the right being reserved to  
exclude such firms as do not furnish  
reliable information.

**BAKING POWDER.**



Cleveland's Superior  
Baking Powder in tin  
cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50
Per doz	
Dunn's No. 1, in tins	2 00
" " " "	75
Cook's Gem, in 1 lb pkgs	1 75
" " " " 7 oz pkgs	85
" " " " 5 lb tins	65
" " " " bulk, per lb	12

Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" " " " 8 " "	1 15
" " " " 2 oz " "	2 00
" " " " 1/2 5 lb cans	9 00
" " " " bulk, per lb	15

**COOK'S FRIEND.**

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " " " 1 lb, 4 " "	1 30
" " " " No. 1, 2 " "	1 90
" " " " 1 lb, 2 " "	2 20
" " " " 5 lb, 1/2 " "	9 60
WHITE STAR, per doz	0 75
4oz tins, 3 doz in case	2 00
12 " " 2 doz in case	2 00
5 lb " " "	9 00
5oz glass jars, 2 1/2 doz	1 10
in case	1 10
10 oz glass jars, 2 doz	2 00
in case	2 00
Bulk, per lb	0 15



doz. in case Price	
Dime cans, 4	\$1 00
4 oz " " 3	1 50
6 " " " 3	2 25
8 " " " 3	3 00
2 " " " 1 to 4	4 25
16 " " " 1 to 3	5 75
2 1/2 lbs " " 1 or 1	12 00
4 " " " 1 or 1	18 25
5 " " " 1 or 1	22 75
10 " " " 1	44 00

**BISCUITS.**

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" " 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06 1/2
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 07 1/2
Village	0 07 1/2
Wine	0 06 1/2

**BLUE.**

Reckitt's Pure Blue, per gross 2 10

**CORN BROOMS.**

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
" " " " 4 " "	3 20
" " " " 3 " "	2 90
XXX Hurl 4 " "	2 65
1X " " " "	2 50
2X Parlor 4 " "	2 25
" " " " 3 " "	1 85
" " " " 2 " "	1 50
Warehouse 4 " "	3 25
" " " " 4 " "	4 00
1 Cable 2 wire bands, net	3 75
" " " " 3 " "	4 00

**CANNED GOODS.**

Per doz

Day & Martin's, pints, per doz	\$3 20
" " " " 1/2 " "	2 10
" " " " 1/4 " "	1 10
Spanish, No. 3	4 50
" " " " 5 " "	8 00
" " " " 10 " "	9 00
Japanese, No. 3	4 50
" " " " 5 " "	7 50
Jaquot's French No. 2	3 00
" " " " 3 " "	4 50
" " " " 4 " "	8 00
" " " " 5 " "	10 00
" " " " 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " " " 2 " "	4 50
<b>BLACK LEAD.</b>	
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1	
oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
F. F. DALLEY & CO.	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each	
box contains 3 doz.	
Apples, 3's	\$0 85 \$1 00
" " gallons	1 75 2 00
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 10 1 25
Beans, 2's	0 50 1 00
Corn, 2's	1 00 1 10
" " Special Brands	1 30 1 40
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 15 1 15
Pears, Bartlett, 2's	1 75
" " Sugar, 2's	1 50
Pineapple, Baltimore	2 40 2 60
" " Bahama	2 90 3 00
Peaches, 2's	2 00 2 25
" " 3's	2 75 3 25
" " Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	1 75 2 00
" " Lombard	1 75 2 00
" " Lawson Blue	1 50 1 50
Pumpkins, 3's	0 90 1 00
" " gallons	3 00 3 25
Raspberries, 2's	2 00 2 40
Strawberries, choice 2's	2 00 2 40
Succotash, 2's	1 65
Tomatoes, 3's	1 05 1 11
"Thistle" Finnan haddies	1 50





Prices current, continued.

**PETROLEUM.**

to 10 bbl lots, Toronto...	Imp gal	
Canadian .....	0 14	\$0 15
Caroon Safety .....	0 17	0 18
Canadian Water White .....	0 20	0 22
Amer'n Prime White .....	0 24	0 23
Water White .....	0 24	0 25
Photogene .....	0 27	0 00

(For prices at Petrolia, see Market Report.)

**PICKLES & SAUCES.**

**BRYANT, GIBSON & CO'S. TORONTO PICKLES.**

John Bull, mixed, in bulk .....	\$0 45
Chow Pickle, in bulk .....	0 50
mixed and Chow Chow .....	1 90
mixed and Chow Chow .....	2 15
John Bull, mixed and Chow Chow .....	3 40
John Bull, mixed and Chow Chow .....	1 90
Horse Radish, bottles, per doz .....	2 20

**THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)**

Home Made Tomato Catsup, qts .....	6 00
" " " pts .....	3 50
" " " 1/2 pts .....	2 00
Chili Sauce .....	4 50
" " " pts .....	3 25

**Soups (in 3 lb. cans).**

Tomato .....	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus .....	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne V. ricicelli, Vegetable .....	4 25

**SAUCES.**

John Bull, kegs, per gal .....	1 25
" " pt bottles, per doz .....	1 00
" " pt bottles, per doz .....	1 75
(according to quantity) 90c. to .....	1 00
Devonshire Relish, kegs, per gal .....	1 75
" " pt bottles, .....	1 25
per doz .....	1 25
Niagara Tomato, kegs, per gal .....	1 25
" Reputed pts .....	1 25
Raspberry Vinegar, per doz .....	2 25
Raspberry Syrup and Vinegar .....	2 25

**Terry's Candied Peels. c. p. e. l**

Lemon, 7 lb. boxes .....	
Orange, " .....	
Citron, " .....	
LEA & PERRIN'S, per doz .....	
Worcester Sauce, 1/2 pts. \$3 60 .....	\$3 75
" " pints 6 25 .....	6 50
LAZENBY & SONS Per doz .....	
Pickles, all kinds, pints .....	3 25
" " quarts .....	6 00
Harvey Sauce-genuine—hlf. pts .....	3 25
Mushroom Catsup " .....	2 25
Anchovy Sauce " .....	3 25

**PRODUCE.**

**DAIRY.**

Butter, creamery, tubs. Per lb .....	\$0 17	\$0 20
" dairy, tubs, choice .....	0 14	
" " medium .....	0 12	
" low grades to com .....	0 10	
Butter, pound rolls .....	0 15	
" large rolls .....	0 12	0 13
" store crocks .....	0 12	0 13
Cheese .....	0 09	0 11

**COUNTRY.**

Eggs, fresh, per doz .....	0 11	
" limed .....		
Beans .....	1 00	1 20
Onions, per crate .....	2 00	2 25
Potatoes, per bag .....	0 22	0 35
Hops, 1890 crop .....	0 13	0 18
" 1891 " .....	0 18	0 25
Honey, extracted .....	0 05	0 07
" section .....	0 12	0 14

**PROVISIONS.**

Bacon, long clear, p lb. 0 07 .....	0 08
Pork, mess, p. bbl. 13 00 .....	14 00
" short cut .....	16 00
Hams, smoked, per lb. .....	0 11
" pickled .....	0 09
Bellies .....	0 11
Rolls .....	0 08
Backs .....	0 10
Lard, Canadian, per lb .....	0 10
Compound .....	0 07
Tallow, refined, per lb. .....	0 05
" rough, " .....	0 02

**RICE, ETC.**

Rice, Aracan .....	3 1/4
" Patna .....	4 1/2
" Japan .....	5 6
" extra Burmah .....	3 1/4
" Java extra .....	6 1/2
" Genuine Old Carolina .....	9 10
Grand Duke .....	6 1/2
Sago .....	4 1/2
Tapioca, .....	5 1/2

**ROOT BEER.**

Hire's (Liquid) per doz .....	\$2 00
-------------------------------	--------

**SPICES.**

**GROUND**

Pepper, black, pure .....	\$0 12	\$0 15
" fine to superior .....	10	18
" white, pure .....	20	28
" fine to choice .....	20	25
Ginger, Jamaica, pure .....	25	27
" African, " .....	18	18
Cassia, fine to pure .....	18	25
Cloves, " .....	14	25
Allspice, choice to pure .....	12	15
Cayenne, " .....	30	35
Nutmegs, " .....	75	1 20
Mace, " .....	1 00	1 25
Mixed Spice, choice to pure .....	30	35
Cream of Tartar, fine to pure .....	25	37

**STARCH.**

**EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb**

No. 1 White, 4 lb cartons .....	4 1/2
Canada Laundry .....	3 1/2
Silver Gloss, crates, 6 lb. boxes .....	6 1/2
Silver Gloss, 1 lb chromos .....	6 1/2
Satin, Starch 1 lb chromos .....	6 1/2
No 1 White, barrels & halves .....	4 1/2
Benson's Canada Prepared Corn .....	7
Canada Corn .....	6 1/2
Rice Starch, 1 lb. .....	8 1/2

**BRITISH AMERICA STARCH CO BRANTFORD.**

1st quality white, in kegs and bris .....	4 1/2
1st quality white, 3 lb. cartons .....	4 1/2
Lily White gloss, crates .....	6 1/2
Brantford gloss, 1 lb. .....	6 1/2
Lily White gloss, 1 lb chromo .....	6 1/2
Canada Laundry, Boxes .....	4
Pure Prepared corn .....	7
Challenge Corn .....	6 1/2
Rice Starch, fancy cartons .....	8 1/2
" cubes .....	7 1/2

**KINGSFORDS OSWEGO STARCH.**

**Pure Starch—**

40-lb boxes, 1, 2 and 4 lb pack'g's .....	8
36-lb " 3 lb. packages .....	8
12-lb " " .....	8 1/2
38 to 45-lb boxes .....	8 1/2
Silver Gloss Starch— .....	9
40-lb boxes, 1, 2 and 4 lb. pack'g's .....	9
40-lb " 1/2 lb. package .....	9 1/2
40-lb " 1 lb. " .....	10
40-lb " assorted 1/2 and 1 lbs. .....	9 1/2
6-lb " slotted covers .....	9 1/2
38 to 45 lb boxes .....	9

**Oswego Corn Starch—for Puddings, Custards, etc.—**

40-lb boxes, 1 lb packages .....	8 1/2
20-lb " " .....	8 1/2

**ST. LAWRENCE STARCH CO'S**

**Culinary Starches—**

St. Lawrence corn starch .....	7
Durham corn starch .....	6 1/2

**Laundry Starches—**

No. 1, White, 4 lb. Cartons .....	4 1/2
" " Bbls .....	4 1/2
" " Kegs .....	4 1/2
Canada Laundry .....	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers .....	6 1/2
Ivory Gloss, fancy picture, 1 lb packs .....	6 1/2
Patent Starch, fancy picture, 1 lb. cartons .....	6 1/2
Ivoryine Starch in cases of 40 packages .....	\$3 00

**SUGAR. c. per lb**

Granulated .....	4 1/2
Paris Lump, bbls and 100 lb. bxs .....	5 1/2
" " 50 lb. boxes .....	5 1/2
Extra Ground, bbls .....	5 1/2
" less than a bbl .....	5 1/2
Powdered, bbls .....	4 1/2
" less than a bbl .....	5 1/2
Extra bright refined .....	4 1/2
Bright Yellow .....	4 1/2
Medium .....	3 1/2
Brown .....	3 1/2

**SALT.**

Bbl salt, car lots .....	1 20
Coarse, car lots, F.O.B. .....	0 70
" small lots .....	0 85
Dairy, car lots, F.O.B. .....	1 25
" small lots .....	1 50
" quarter-sacks .....	0 45
Common, fine car lots .....	0 80
" small lots .....	0 95
Rock salt, per ton .....	15 00
Liverpool coarse .....	0 75

**SYRUPS AND MOLASSES.**

**SYRUPS. Per lb.**

D .....	1 1/2
M .....	2 2 1/2
B .....	2 1/2

# KINGSFORD'S

# OSWEGO

# STARCH



PURE AND SILVER GLOSS CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

## T. KINGSFORD & SON.

OSWEGO, N.Y.

# BARM YEAST

IS THE BEST AND CHEAPEST.

BARM YEAST CO.

PHELPSTON, 22nd June, 1892.

SIRS,—I enclose you the names of 24 customers using "Barm" Yeast. I sell nothing else now.

S. HANEY, Merchant.

DEAR SIRS:

I have just received another Box of Yeast from T. Kinnear & Co. In fact I have sold a number of boxes. Send me one of your Lithos to hang in my store. Also, have the 500 Grocers all reported yet? if not I will have my list of Customers on receipt of your reply, as I have sold the "Barm" Yeast to scores, and in most all cases it has proved satisfactory.

J. HILES,  
Armow.

Prices current, continued—

V.B.	21	24
E.V.B.	22	24
E. Superior	22	24
XX	22	24
XXX	22	3
Crown	3	31
<b>MOLASSES.</b> Per gal		
Trinidad, in puncheons	0 35	0 37
" " bbls	0 38	0 45
" " 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" " barrels	0 42	0 44
" " 1/2 barrels	0 44	0 46
<b>SOAP.</b>		
Ivory Bar, 1 lb. bars	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4 1/2 lb bars, wax W	"	4 1/2
John A, cake, wax W	per doz	42
Mayflower, cake	"	42
Gem, 3 lb bars per lb	"	3 1/2
" 13 oz, 1 and 2 lb. bars	"	3 1/2
Queen's Laundry, per bar	"	5 1/2
Pride of Kitchen, per box	"	2 75
Sapallo, 1/2 gross boxes	"	3 25
" per gross, net cash	"	12 00
<b>MORSE'S SOAPS.</b> Per lb		
Mikado (wrapped)	"	0 04 1/2
Eclipse	"	0 04 1/2
Stanley Bar	"	0 04 1/2
Defiance	"	0 04 1/2
Toronto, 12 oz	Per doz	0 50
Ruby, 10 oz	"	0 30
Monster, 8 oz	"	0 21
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72
<b>Per box</b>		
Mottled in 5 box lots, 100 bars	"	5 00
" " 60 bars	"	3 00
Floater (boxes free)	"	6 50
Electric	"	2 75
Hard Water Electric	"	2 50
Royal Laundry	"	3 25
Octagon	"	4 00
<b>Per doz</b>		
Royal Magnum	"	0 25
" 25 doz per box	"	0 20
Anchor, Assorted	"	0 40
" Castile	"	0 50
Morse's Assorted	"	0 45
Morse's Rose	"	0 45
" Windsor	"	0 45
" Castile	"	0 45
Bouquet, paper and wood	"	0 80
Prize Magnum, White Castile	"	0 72
" " Honey	"	0 72
" " Glycerine	"	0 72
" " Oatmeal	"	0 72
<b>Per box</b>		
" " Honeysuckle	"	0 72
Sweet Briar	"	0 85
Extra Perfume	"	0 55
Old Brown Windsor Squares	"	0 30
White Lavender	"	1 00
<b>Per doz</b>		
White Castile Bars	"	0 85
White Oatmeal	"	2 50
Persian Bouquet, paper	"	0 45
Oriental	"	0 45
Pure Coconut, 3 doz. bxs, wood	"	0 40
Heliotrope paper	"	1 50
Carnation	"	0 60
Rose Bouquet	"	0 60
Cocoa Castile	"	0 40
Arcadian	"	0 45
New Arcadian, per gross	"	4 25
Ocean Bouquet	"	0 45
Barber's Bar, per lb	"	0 25
Pure Bath	"	1 00
Magnolia	"	1 20
Oatmeal	"	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
E. Superior	0 70
Plain Windsor	1 00
Fine Bouquet	0 90
Morse's Toilet Balls	0 60
Turkish Bath	1 20
Infants' Delight	1 20
<b>TEAS.</b>	
<b>CHINA GREENS</b> per lb	
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14
<b>PING SUEYS.</b>	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19
<b>JAPAN.</b>	
Half Chests—	
Choice	38 40
Choice	32 36
Fine	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9
<b>BLACK.</b>	
Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 55
Caddies, Pakling, Kaisow	18 50
<b>INDIAN.</b>	
Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30
<b>CEYLON.</b>	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35
<b>TOBACCO AND CIGARS.</b>	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	51
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's, in caddies	51 1/2
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51 1/2
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70
<b>GLOBE TOBACCO COMPANY.</b>	
<b>CUT SMOKING TOBACCO.</b>	
	Per lb
The Old Flag, 1/2 b. in 5 lb boxes	70c
" " 1 lb. Fancy Tins	70c
" " " 1/2 "	41c

Gold Flake, 1-5, 6 lb boxes	70c
" " 1-10, 5 "	70c
" " 1 fancy tins	70c
" " 1 " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " 1 " "	65c
" " 1 fancy tins	68c
" " 1 " "	49c
" " 1 glass jars	75c
<b>GRANULATED SMOKING TOBACCO:</b>	
Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c
<b>LONG CUT SMOKING TOBACCO</b>	
Wig Wag, 1/2, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c
<b>FINE CUT CHEWING TOBACCO.</b>	
Golden Thread, 5 & 10 lb pails	95c
Globe, " " " "	90c
Victoria, " " " "	75c
High Court, " " " "	70c
John Lilly, " " " "	65c
Golden Thread 16" Foil in, 1-gro	
boxes, per gross	9 05
Solace " 1-16" Foil in 1/2 gro.	
boxes, per gross	6 05
<b>CIGARS—S. DAVIS &amp; SONS, Montreal.</b>	
Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" " "	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queues	29 00
<b>Cigarettes, all Tobacco—</b>	
Cable	7 00
El Padre	1 00
Mauricio	15 00
<b>DOMINION CUT TOBACCO WORKS, MONTREAL.</b>	
<b>CIGARETTES.</b> Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50
<b>OUT TOBACCOS.</b> per lb	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpg, 10 lbpxs	62
Gold Block, ninths, 5 lb boxes.	73
<b>CIGARETTE TOBACCO.</b>	
B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb.	1 15
Hyde Park	10 50
<b>VINEGAR.</b>	
<b>A. HAAZ &amp; CO</b>	
XX W.W.	0 2c
XXX W.W.	0 25c
Honey Dew	0 3c
Pickling	0 0c
Malting	0 45c

<b>THE BADGEROW DIXON VINEGAR CO</b>	
French Bordeaux	per gal 0 34
Tarragona	" " 0 32
Triple	" " 0 30
Fruit Vinegar	" " 0 27
Pickling	" " 0 24
XXX	" " 0 25
Extra XX	" " 0 22
XX	" " 0 20
X	" " 0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	" " 0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 0c
Methylated Spirits	2 00 to 2 15
<b>WOODENWARE. per doz</b>	
Pails, 2 hoop, clear	No. 1... \$1 70
" " " "	No. 2... 1 90
" " " "	No. 3... 1 80
" " painted	" " 1 80
Tubs, No. 0	" " 9 50
" " 1	" " 8 00
" " 2	" " 7 00
" " 3	" " 6 00
Washboards, Globe	\$1 90 2 00
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	1 90
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30
<b>per case.</b>	
Matches, 5 caselots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75
<b>per doz</b>	
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
<b>Mops and Handles, comb.</b>	
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60
<b>WASHING COMPOUND.</b>	
Housekeeper's Quick-	
Washing per case	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00
<b>YEAST.</b>	
<b>BARM MFG. CO.</b> per box	
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c.	1 00
<b>BREADMAKER'S</b>	
<b>per box</b>	
5c packages 36-in box	1 00
3c " 45-in box	0 50



— THE —  
**ST. LAWRENCE SUGAR REFINING CO'S**  
**GRANULATED**  
**AND YELLOWS**  
**AND SYRUPS**  
**ARE PURE.**

**: NO BLUEING :**  
 Material whatsoever is used in the manufacture of  
**OUR GRANULATED.**

**THE CANADA SUGAR REFINING CO'Y [LIMITED],**  
**MONTREAL,**

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar,** in 50 and 100 lb. boxes.

**"Crown" Granulated,** Special Brand, the finest which can be made

**Extra Granulated,** very Superior Quality.

**"Cream" Sugars,** (not dried.)

**Yellow Sugars** of all Grades and Standards.

**Syrups** of all Grades in Barrels and Half Barrels.

**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.



# Travellers' Guide.

J. EDWARDS. J. E. INSLEY.  
**LELAND HOTEL**  
 Corner Hastings and Grenville Streets, one block  
 from Railway Station and Steamship dock.  
 Vancouver, B.C.  
 INSLEY & EDWARDS,  
 Proprietors

## THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses  
 in connection and a staff of male and female at-  
 tendants. The best of accommodation for Travel-  
 ers. Rates, \$2.00 and \$2.50.  
 B. G. BRETT. J. HASTIE.  
 Medical Director. Prop.

## - The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial  
 Men. Large sample rooms.  
 H. A. PERLEY, Prop.

## - Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished.  
 Four large sample rooms.  
 WM. CLEVERLY, Prop.

## The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial  
 house along the line of C. P. R.  
 LOUIS HILLIARD, Prop.

## The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

## THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly  
 first-class.  
 WM. NEVINS, Prop.

## Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAC. O'CONNOR, Prop. FRED. SERANO, Mgr.

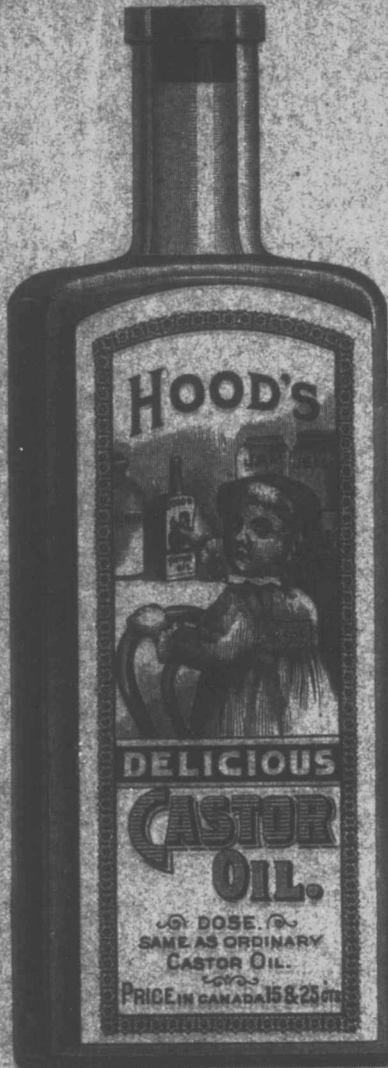
## Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms  
 convenient to stores, provided for commercial  
 men.  
 H. SMITH, Proprietor.

# YOU

Have wished for something of this nature  
 many a time, and we respectfully solicit your  
 assistance in placing it before the public.  
 It will pay you to push Hood's Delicious  
 Castor Oil.



### What we claim for the above:

- (1) As a cathartic for women and children it is absolutely safer and much preferable to any Patent Medicine or Soothing Syrup.
- (2) It is virtually pure Castor Oil, as it contains 99 PER CENT. of the FINEST OIL PROCURABLE.
- (3) No trouble to administer, particularly to the little folks, as it is just as the name implies, "Delicious."
- (4) Contains no Chloroform, Glycerine, or any injurious ingredient.
- (5) Recognized and appreciated by the Medical profession wherever known.

Demand Rapidly Increasing.  
 Big Profits to Pushing Retailers.  
 Ask your Wholesale Grocer for it, or write direct  
 to the Manufacturers for Samples and Quotations.  
**WM. HOOD & CO., Sole Proprietors,**  
 48 & 50 Lombard St., TORONTO.

## BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and  
 Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal.
Sat'y, April 16	Lake Huron...	Wed'y, May 4
" " 23	Lake Superior...	" " 11
" " 30	Lake Winnipeg...	" " 18
May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon...	June 1
" " 21	Lake Huron...	" " 8

Superior accommodation for Saloon, Interme-  
 diate and Steerage Passengers.  
 The Saloon Staterooms are Roomy and all  
 outside, admitting of perfect ventilation.  
 Each steamer carries a duly qualified surgeon  
 and experienced stewardess.

Rates of Passage, Montreal to Liverpool.  
 SALOON, \$40 and \$50. According to Accom-  
 MODATION. ROUND TRIP, \$80 and \$90.  
 The \$40 and \$50 rates are per Lake Nepigon only.  
 INTERMEDIATE, \$30. STEERAGE, \$20.  
 Passages and Berths can be secured on Application  
 to the Montreal Office or any local Agent.  
 For further information apply to

H. E. MURRAY, Gen. Manager,  
 4 Custom House Square, Montreal.

## DURABLE PAILS AND TUBS.



TRY THEM  
 The Wm. CANE & SONS MANUFACTURING Co  
 OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel  
 Hoops, sunk in grooves in the staves and cannot  
 possibly fall off. The hoops expand and contract  
 with the wood. BEST GOODS MADE.

Represented by  
 Chas. Boeckh & Sons, Toronto,  
 H. A. Nelson & Sons, Montreal.

THE RIFANS TABLETS regulate the stomach,  
 Liver and bowels, purify the blood, are pleas-  
 ant to take, safe and irrefragable. A reliable  
 remedy for Biliousness, blotches on the face,  
 Bright's Disease, Catarrh, Colic, Constipation,  
 Chronic Diarrhoea, Chronic Liver Trouble, Dia-  
 betes, Disordered Stomach, Dyspepsia, Dysentery,  
 Dyspepsia, Eczema, Flatulence, Female Com-  
 plaints, Foul Breath, Headache, Heartburn, Hives,  
 Jaundice, Kidney Complaints, Liver Troubles,  
 Loss of Appetite, Mental Depression, Nausea,  
 Nettle Rash, Painful Digestion, Pimples,  
 Rash of Blood, Sallow Com-  
 plexion, Scald  
 Head, Sick Head-  
 aches, Skin Dis-  
 eases, Sour  
 Stomach, Tired  
 Liver, Ulcers,  
 and every ail-  
 ment that  
 results from  
 impure blood or a failure in the proper perform-  
 ance of their functions by the stomach, liver and  
 bowels. Persons given to over-eating are ben-  
 efitted by taking one tablet after each meal. A  
 continued use of the Rifans Tablets is the surest  
 cure for obstinate constipation. They contain  
 nothing that can be injurious to the most deli-  
 cate. 1 gross \$2.50, 4 gross \$1.25, 12 gross 75c.,  
 24 gross 50 cents. Sent by mail postage paid.  
 Address THE RIFANS CHEMICAL COMPANY,  
 2, O. BAZOU, New York.

ORDER  
 IVORY BAR  
 SOAP

OLD CHUM

THE CANADIAN GROCER

PLUG AND CUT

We are booking orders for this season's pack

### GOLDEN FINNAN HADDIES.

These goods were awarded highest Honors at International Exhibition held in our city 1891.

WRITE FOR PRICES.

### H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

### JOHN PETERS & CO., General Commission Merchants and Brokers,

Halifax, N. S. and  
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,  
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.  
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.  
The Mercantile Agencies.

### TORONTO SALT WORKS, 128 Adelaide E., Toronto, Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.  
The "Acme" Table Salt (new process) will not get damp or hard.  
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

### CORTICELLI

### SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,  
ST. JOHNS, P. Q.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.



**FLOUR** High Patents, Bakers and Low Grades.  
Split Peas, Pot Barley and Corn Meal.  
Feed of all kinds.  
E. D. TILLSON, TILSONBURG, ONT.

If you want a **Good Lantern** see the  
**"Crank" Tubular**

"You simply turn the Crank"

#### BEST BECAUSE :



- 1st. Foot and Oil Pot drawn from one piece of Tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted—Simply "Turn the Crank" and the Globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

**GOWANS, KENT & CO.,**  
Toronto and Winnipeg.



Prof. Wanklyn, the greatest living authority on water, writes:—"I have analyzed the Godes-Berger water and find that it is exquisitely pure. Its saline ingredients are normal, just those required to form an Ideal Table Water."  
(Signed) J. ALFRED WANKLYN.

**JAMES LOBB,**  
Agent for Canada,  
30 Wellington St. E., TORONTO.

### HIRES'



### ROOT BEER.

The Great Temperance Drink.  
Order from your wholesale dealer or address  
T. J. COOK & CO., 10 St. Nicholas Street,  
MONTREAL—Agents.  
See prices current.



HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.