

**PAGES  
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

# THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision, Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, NOVEMBER 2, 1906.

NO. 44.

The Seasons have little to do with the selling of

# Keen's Oxford Blue



THE wise and careful house-keeper buys it, week in, week out, month in, month out, for the reason that it always does the work right. Think of this fact when ordering Blue and let it be

## Keen's Oxford Blue

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

We have been telling you for some time about the superior qualities of



## "Crown" Brand Table Syrup

PUT UP IN TINS	
2-lb. tins—cases 2 doz.	Also in Brls., $\frac{3}{4}$ -Brls
5 " " " 1 " "	Kega and Pails.
10 " " " $\frac{1}{2}$ " "	
20 " " " $\frac{1}{4}$ " "	

Freight paid on 5 cases and over to all railway stations east of North Bay.

Just remember that **NOW** is the time your customers will be looking for syrup—the cold weather is coming on—Throw out a hint to your trade about trying a little syrup—and watch your business grow—Let it be "Crown" brand Table Syrup—It is the best.

### EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

Front St. East,  
TORONTO, Ont.

Works,  
CARDINAL, Ont.

164 St. James Street,  
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 27

### A Burning Question

Is your trade satisfied with the Matches you sell them?

And

Are you making as much money as you should on your matches?

You can satisfy both your customers and yourself by ordering

## Our Matches

Will gladly mail you price list and samples

### The Improved Match Co., Limited

Head Office:  
BOARD OF TRADE,  
MONTREAL.

Factory:  
DRUMMONDVILLE,  
P. Q.

# Redpath

IS

## CANADA'S STANDARD

FOR

## REFINED SUGAR

Manufactured by

THE

### CANADA SUGAR REFINING CO.

LIMITED

Montreal



### Y. & S. SCUDDER M. & R.

STICK LICORICE

ACME PELLETS

M. & R. WAFERS

LOZENGES, ETC.

and a complete line of

Hard and Soft Licorice Specialties.

Price Lists and Illustrated Catalogue on request.

## National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,  
R. S. McINDOE, Agent.

Montreal Depot, 17 St. Theresa St.,  
J. M. BRAYLEY, Agent.

# Molasses

We are prepared for

## SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

### Dominion Molasses Co.,

LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.

JOHN W. BICKLE & GREENING,

GEO. H. GILLESPIE,

JOSEPH CARMAN,

TORONTO

HAMILTON

LONDON

WINNIPEG

Each

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ARTHUR

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THE CANADIAN GROCER

# Instant Powdered



**" THE SAME OLD PRICE "**

**—BUT—**

Each Package will make **Two Quarts** of rich **Gelatine**

FREE :—We will send free on application a perfect "Manual of Gelatine Cookery" containing over 175 receipts by "Oscar," of the Waldorf Astoria.

It dissolves **instantly** in hot water

---

**The Standard Gelatine of the World**

---

ARTHUR P. TIPPET & CO.,  
General Agents

Montreal and  
Toronto



# MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

**BARBADOS, W. I.**

**JONES & SWAN**  
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.  
CABLE ADDRESS—JONESWAN, BARBADOS.  
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.  
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Lafamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQuerne, Paspebiac.

**MacLAREN IMPERIAL CHEESE CO.** Limited  
AGENCY DEPARTMENT:  
Agents for Grocers' Specialties and Wholesale Grocery Brokers.  
Correspondence solicited. Address all communications to our head office.  
26 Front St. East, Toronto

**STUART WATSON & CO.**  
Wholesale Commission Brokers and Manufacturers' Agents  
**WINNIPEG, - MAN.**  
Domestic and Foreign Agencies Solicited.

**HALIFAX, N.S.**

**J. W. GORHAM & CO.**  
JERUSALEM WAREHOUSE  
HALIFAX, N.S.  
Manufacturers' Agents and Commission Brokers.  
WAREHOUSEMEN  
Domestic and Foreign Agencies solicited.  
Highest references.

**W. G. Patrick & Co.**  
Manufacturers' Agents  
and  
Importers  
29 Melinda St., Toronto

**W. A. TAYLOR**  
BROKER and WAREHOUSEMAN  
243 Main Street  
**WINNIPEG, MAN.**  
HIGHEST REFERENCES

**MOOSE JAW.**

**THE MOOSE JAW FRUIT & PRODUCE CO.**  
D. STAMPER, Prop.  
Wholesale Agents and Jobbers  
Fruits, Groceries, Tobaccos, Cigars, etc.  
Correspondence Solicited.  
P.O. Box 793.  
Office and track warehouse. City spur track.  
Cor. 3rd Ave. and Fairbaird St., - MOOSE JAW

**McGAW & RUSSELL**  
Manufacturers' Agents and Importers  
48½ Front St. East, Toronto  
Highest References Correspondence Solicited  
Phone Main 2647

ESTABLISHED 1887.  
**JOSEPH CARMAN**  
Wholesale Grocery Broker and Manufacturing Agent.  
Union Bank Block, Rooms, 722 and 723  
Winnipeg, Man.  
Correspondence Solicited. Highest References.

**MONTREAL.**

**A. J. HUGHES**  
Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,  
1483 Notre Dame Street, MONTREAL  
Open for few more foreign and domestic agencies.  
Correspondence Solicited. Highest References.

C. E. KYLE S. HOOPER  
**KYLE & HOOPER**  
Wholesale Grocery Brokers and Manufacturers' Agents  
27 Front St. E., Toronto  
Highest references Commissions solicited

**G. B. THOMPSON**  
Wholesale Broker and Commission Merchant  
159 Portage Avenue East, - WINNIPEG, MAN.  
Cable address, "CAPSTAN."  
Storage facilities. Correspondence solicited

**J. T. ADAMSON & CO.**  
Customs Brokers  
and Warehousemen  
27 St. Sacrament Street, Montreal  
TEL. MAIN 778. BOND 28.

**BEANS**  
White Beans -- All Grades  
W. H. MILLMAN & SONS  
Brokers  
TORONTO

**H. W. MITCHELL**  
WINNIPEG, MAN.  
Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.  
Highest references and financial responsibility.

**TORONTO.**

**W. G. A. LAMBE & CO.**  
Toronto  
Grocery Brokers and Agents.  
Established 1885.

WINNIPEG.  
DO YOU wish to extend your business to this GREAT WEST COUNTRY  
WE CAN handle your account to our MUTUAL ADVANTAGE.  
Correspondence solicited. Established over 13 years  
**George Adam & Co.**  
Wholesale Brokers and Commission Merchants  
WINNIPEG, MANITOBA

**R. B. WISEMAN & CO.**  
WINNIPEG, MAN.  
Wholesale Brokers and Storage Warehousemen.  
CENTRALLY LOCATED.  
Can handle a few additional lines.

**G. C. WARREN**  
REGINA  
Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

(Continued on page 4.)

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We have arriving this week—A CARLOAD  
**GREEN—RIO—COFFEE**

Bought right  
 We are quoting  
 Special Prices—  
 For shipment upon  
 arrival

There's no need to have your profits on your cigar trade cut down even though the manufacturers are advancing prices—

We are still selling our famous— **“ANCHOR” CIGAR** at \$35.00 per M.

You don't need to take our word for it, it's “the best 5c. straight on the market”—A trial will prove it.

For quick selling for *this* week—

**7-crown Eleme Figs in 100-lb. boxes**—the finest quality.

Just the thing for display purposes for Fall trade—We have only a limited quantity and are quoting special prices on this size.

A full stock of all seasonable lines in store.

The **EBY, BLAIN CO.,** Limited **WHOLESALE GROCERS TORONTO**

# Gratifying Results

In our advertisement in the Fall Grocer, we asked the all important question

**Is YOUR Tea Business Satisfactory ?**

and pointed out the way to make it so. From the replies received, practically from all points of the Dominion, the question was undoubtedly an opportune one, and many were interested sufficiently to ask us for Samples of our

## BLUE RIBBON TEA

which were promptly sent, and our request to test the sample personally brought forth one unanimous reply, all proclaiming “the finest Tea they ever drank,” and they are now enthusiastic believers in the merits of BLUE RIBBON TEA. Are you one of them? If not, why not? We shall be pleased to mail you Samples.

THE BLUE RIBBON TEA CO., LIMITED, 12 FRONT STREET EAST, TORONTO



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Manufacturers' Agents—Continued.

## ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods  
Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

## SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firm wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.



This design a guarantee of quality.

### WATERPROOF WRAPPING PAPER

For Express and Long Distance Packages. Put up in rolls 36 in. wide, 250 and 300 yards in a roll. Clean paper on both sides—waterproof substance in the centre—therefore it will not soil or stain delicate goods, as ordinary waterproof paper will. Practically odorless. May be used either for case lining or wrapping packages.

CANADA PAPER CO.

SAMPLES AND PRICES WITH PLEASURE. TORONTO LIMITED MONTREAL

...ESTABLISHED 1849...

## BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

**THE BRADSTREET COMPANY** gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence invited.**

#### —OFFICES IN CANADA—

CALGARY, ALTA.  
HALIFAX, N.S.  
OTTAWA, ONT.

HAMILTON, ONT.  
QUEBEC, QUE.  
VANCOUVER, B.C.

LONDON, ONT.  
ST. JOHN, N.B.  
WINNIPEG, MAN.

MONTREAL, QUE.  
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.

## Correspondents Wanted

The Canadian Grocer wants a live correspondent in Calgary to send in each week a budget of trade news from Calgary and vicinity.

Here is a chance for some bright young clerk to earn some extra money with little extra trouble.

ADDRESS

## THE CANADIAN GROCER,

511 Union Bank Building, Winnipeg, Man.



You need a good starch for your customers. Write us for samples and prices of

### CHINESE STARCH

Better and more profitable than others.

OCEAN MILLS, - MONTREAL

### TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

### "Commercial Intelligence"

(The address is 168 Fleet St., London, England)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80).

Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

## VICTORY DINNER RELISH



is the sauce for every dinner—hot or cold, and the sauce for every Grocer,—large or small.

Awarded 16 Medals.

**SPECIFY IT IN YOUR NEXT ORDER.**

**G. F. SUTTON, SONS & CO.**

King's Cross

LONDON, ENGLAND

CANADIAN AGENTS:

MACLURE & LANGLEY, Ltd

154 Pearl St., Toronto  
30 Hospital St. Montreal

# Good Advice

Don't delay ordering your **full season's** requirements of **Fruits and Vegetables.**

# Better Advice

Do it now.

# Best Advice

Stick to the **best** brands, viz : "Canada First," "Little Chief," "Log Cabin," "Horseshoe," "Kent," "Auto," "Lynn-valley," "Maple Leaf," "Lion," "Thistle," "Grand River," "White Rose," etc.

Yours respectfully,

## **CANADIAN CANNERS, LIMITED**



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ADIAN AGENTS:  
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Pearl St., Toronto  
ipital St. Montreal



## "As it Was in The Beginning"

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The late Prof. Drummond tells us that prehistoric men sat in the sun and probably would have sat there and been burned to death if one chap, with a larger "thinker" than the others, had not discovered that when he got under cave-cover the heat cooled off a bit.

The story of prehistoric men, historic men and contemporary men, is after all, the same—brains and energy, counted at the beginning, count to-day.

1, 2, 3 years, from acorn to oak, from small manufacturers of maple syrup and maple sugar to the largest manufacturers of these products in the Dominion—**Sugars Limited, Energy.**

1, 2, 3 years from acorn to oak, from a handful of employees to a big concern with the most modern equipment and cleanest maple syrup and maple sugar factory in the Dominion—**Sugars Limited, Brains.**

N.B.—In those 1095 days you have the whole list of reasons why "**Diamond Brand**" is No. 1 on the Maple Syrup list, "**Twin Block**" No. 1 on the Maple Sugar list and why we have had to open branches all over Canada and in England.

---

**Sugars Limited, - Montreal**

There must be a reason  
why salesmen promise  
to match

TODHUNTER, MITCHELL & CO.'S  
COFFEE

But they must make some  
awfully stiff statements to get  
your orders.

Then why take any risk  
when you can procure the old  
reliable blends that have stood  
the test of competition for  
over thirty years.

# A String of Winners

The grocer who starts into the Fall trade with his shelves and storehouse well supplied with first quality canned goods will win out before Spring against his competitor who has been content with ordinary goods.

The housewife soon finds what brands she can depend on and tells her neighbors, and trade grows apace, not alone in canned goods, but in general lines as well.

That is **The Secret of Our Success**

We appreciated the rights of the consumer, and in our OLD HOMESTEAD BRAND have put on the market positively the finest canned goods ever offered the trade in Canada. The consumer did the rest. Here are a few leaders:

**OLD HOMESTEAD CORN**  
**OLD HOMESTEAD PEAS**  
**OLD HOMESTEAD TOMATOES**  
**OLD HOMESTEAD BEANS**  
**OLD HOMESTEAD STRAWBERRIES**  
**OLD HOMESTEAD RASPBERRIES**

They're spic and span in every particular. Even the labels are enough to persuade a customer to try them. A trial always means a repeat order.

You should certainly put in stock the OLD HOMESTEAD BRAND. Ask your wholesaler to send you a few cases as a starter. If he can't supply you write us direct.

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## The Old Homestead Canning Co.

**Cable Address:**  
**"HOMESTEAD"**  
Codes, A.S.C., 4th edition

**PICTON, ONTARIO.**

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## Permanent Success in the Coffee Department

Depends upon Uniformity and Cup Quality

These are the prominent features in

# CHASE & SANBORN'S HIGH-GRADE COFFEES

## Chase & Sanborn,

The Importers,

Montreal

The makers of

### "Gillett's Goods"

started business 50 years ago in a modest way. † To-day they operate the largest factory of its kind in the British Empire. Their goods are sold all over the world. Only good goods, upright dealing and continued improvement could have attained such growth.

**Magic Baking Powder.**  
**Gillett's Cream Tartar.**  
**Gillett's Perfumed Lye.**  
**Royal Yeast Cakes.**

Good goods with a reputation.



† Merchants should recommend food-products that are produced in clean factories.

## MINCE MEAT

—LYTLE'S  
—FAMOUS

The season for  
selling Mince Meat  
is right now.

Hardly anything more staple could  
be on the grocer's counter for next two  
months—

—Be particular to offer  
customers only the best.  
None better than Lytle's—

Made in Canada by

**The T. A. LYTLE CO.**  
Limited

TORONTO, CANADA

E. NICHOLSON

CABLE ADDRESS  
NICHOLSON, WINNIPEG

CODES,  
A.B.C. 4<sup>TH</sup> EDITION  
WESTERN UNION  
ARMSBYS 1901.



BANNATYNE ST. EAST  
TRANSFER TRACK.

CALGARY BRANCH NICHOLSON & BAIN



*Winnipeg* November 2, 1906.

## Open Letter to Manufacturers and Shippers

Dear Sirs.—Have you realized the progress of the **Great West** in 1906. Look at the record for **Manitoba, Saskatchewan and Alberta** crop yield of the three provinces for 1906.

Wheat.....	4,495,000	acres	yield	87,203,000	bushels
Oats.....	1,838,000	"	"	75,725,600	"
Barley.....	546,000	"	"	16,980,600	"
Flax.....	55,660	"	"	690,184	"
<b>Grand Total.....</b>				<b>180,599,384</b>	<b>"</b>

Population of the three provinces in 1906:

Manitoba.....	360,000
Alberta.....	185,000
Saskatchewan.....	260,000
<b>Grand Total.....</b>	<b>805,000</b>

These 805,000 people will have over \$100,000,000 to spend from proceeds of 1906 crop, are you reaching out for some of this **money**. Our business is purely commission, we sell for the **Wholesale Grocery trade, from the Lake Front to the Rockies**. Our selling organization is complete, we cover thoroughly the **Great West**. If you are not represented in this territory we can take care of your account. Write us for particulars. **Warehouses at Winnipeg and Calgary.**

**ROLLED OATS and MILL FEED:** We quote Buffalo Brand delivered to any point in the world. Write or wire us for prices and samples.

**NICHOLSON & BAIN,**  
Wholesale Commission Merchants and Brokers  
**WINNIPEG and CALGARY**

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## Do Your Customers a Good Turn, Direct Their Attention To "Riverdale" Brand

They will then get delicious eating. When customers are satisfied with their Canned Corn, Tomatoes and Peas, they become sure patrons for the grocer who sells them the satisfying Corn, Tomatoes and Peas.

Isn't that a royal reason why you should stake your faith on

**"RIVERDALE" BRAND CANNED GOODS**

**The Lakeside Canning Company, Limited**

*Wellington, - Ontario*

# VALENCIA RAISINS

ASK your Jobber for

**RIERA'S "Maple Leaf" brand**

**D. RATTRAY & SONS**

AGENTS

QUEBEC

Montreal

OTTAWA

Cold Weather Coming on Get in Your Winter Supply

OF

**PICKLES**

LIPTON'S  
ROWAT'S  
STERLING'S  
DUCHESS

WHOLE CUCUMBERS 1200s.

**VINEGAR**

WILSON'S  
ALL SIZES

**CATSUP**

CANADA FIRST  
SUNNYSIDE  
CLUB HOUSE  
SNIDER'S

FISH, No. 1 Pickled Cod. No. 1 Labrador Herrings, Ivory Boneless Cod, Aberdeen Finnan Haddies.

Remember we save  
you freight.

**T. A. Bourque & Co., Wholesale Grocers, Sherbrooke**

And

**She Trusted You!**

Loss of confidence begets loss of trade—it's a good thing to keep on the safe side of the "Woman of the house." When you told that woman last week that a particular kind of Salt (not Windsor Salt) wouldn't cake and was pure, she believed you, but she didn't know you made a little extra profit on the Salt. She trusted you and later found out her mistake.



*Next Time Give Her*

**Windsor Table Salt**

—the Salt that set the standard of quality for other salts so many years ago. "Windsor"—the pure, white Salt. Give her Windsor Salt and you can be absolutely sure that whatever you may say about it will be so absolutely. That woman will keep on trading at your store.

*The Canadian Salt Co., Limited  
Windsor, Ont.*

Agents—W. B. BAYLEY & CO.  
Cor. Church and Colborne Sts., Toronto.

**SYMINGTON'S**  
EDINBURGH  
**COFFEE ESSENCE**

ALWAYS READY!  
ALWAYS PURE!  
ONE STANDARD  
QUALITY!

UNQUESTIONABLY THE VERY BEST  
TO BE HAD OF ALL WHOLESALERS THOS. SYMINGTON & CO. - EDINBURGH

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In the long run

It always pays to sell the  
best teas—

## JAPAN TEAS

Being absolutely the only genuine  
natural **Green** Tea, it will be only  
right and fair to your trade to sell  
them **Japan Teas.**

**It Pays You.**

### W. H. MERRIMAN

WHOLESALE GROCER

ST. CATHARINES, ONT.

**SPECIAL NOTICE TO THE TRADE:**

I wish to announce that from this date on I will be the wholesale distributor of the celebrated **International Stock Food Co.'s lines** in the territory on the Niagara Peninsular, lying south of Hamilton and east of Brantford to the Boundary. The International preparations are in great demand at this time of year and dealers would do well to have a large assortment on hand for the Fall trade. My representative will call on you at any time with full particulars. Thanking you for past favors,

I am, yours truly,

**W. H. MERRIMAN.**

**WHAT INTERNATIONAL STOCK FOOD WILL DO FOR YOU**

International Stock Food will pay you a quick and sure profit the year around.

International Stock Food will advertise your store and bring you new trade.

International Stock Food will prove the best selling and best advertised specialty line you ever had in stock.

**\$ Are you in business to make money? \$**

Write to **W. H. MERRIMAN, ST. CATHARINES,** for the best money-making proposition of the year.

A beautiful colored lithograph of Dan Patch, 1.55 and Creseus, 2.02½, making a fast mile, will be mailed, absolutely free postage prepaid, to any grocer in the above-mentioned territory who writes to **W. H. MERRIMAN** telling where he saw this advertisement. Grocers in other parts of Ontario address

**INTERNATIONAL STOCK FOOD CO.  
TORONTO, CANADA**

### What You Have Waited For

A soap that really looks like what it is.  
A soap that really washes as they say it  
does.

A soap that really sells like a good soap  
ought to sell.

There you have

## WELCOME SOAP

the cake the home can use with safety  
and surety.

*On five case lots and over freight prepaid to any  
point.*

*Six cakes in box; eighteen boxes to case.*

**The Guelph Soap Co.  
GUELPH, ONT.**



## Western Orders

for the new run of

# Crystal Sugar

will be promptly filled from **stock at either Winnipeg or Brandon.** We want to hold your trade and feel sure the goods we are now sending out will please you better than ever For full particulars and prices, write

**MASON & HICKEY, WINNIPEG**

**The Wallaceburg Sugar Co., Ltd.**  
WALLACEBURG, ONTARIO

## When buying your Valencia Raisins

Ask your Wholesaler  
for these Reliable Brands

**MAHIQUES, DOMENECH & CO.**

**"M. D. & CO."** Special Fancy Quality

**"W. Abel"** Standard Quality

*4 Cr. Layers  
Selected  
Fine Off Stalk*

**They will please you**

AGENTS—

**ROSE & LAFLAMME** MONTREAL TORONTO

## "KLAUS'S" IMPROVED SWISS MILK CHOCOLATE

Is the best of all Swiss Milk Chocolate. Acknowledged to be the most delicious and wholesome. Manufactured with the finest cocoa, pure sugar and milk, retaining its entire quantity of cream. It is bound to be asked for more than ever this year, as it is held in high repute by everybody. It also possesses great nourishing qualities for invalids and children. Shows a nice profit to you and is a good seller.

**Don't Be Without It**

Agents for Canada :  
**ROSE & LAFLAMME,** Montreal



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RECEIVED  
Dec 11/06  
to *Owner*  
Cut Book No. 58  
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**IT CROWNS THEM ALL!**

## THE KING'S FOOD

contains all the life-giving elements of the finest Canadian wheat, prepared in its most tempting and attractive form.

**THE LEADING PACKAGE CEREAL IN CANADA**

The new premiums in each package is a handsome china dish.

SOMETHING REALLY GOOD

2 doz. Packages in a Case.

**The ROBERT GREIG CO., Ltd.**  
WHITE SWAN MILLS  
TORONTO

## FROM GROWER TO TRADE DIRECT



# FARMERS' BRAND Peas, Corn, Tomatoes

grown in our own fields, packed in our own factory, and sold under our own guarantee.

A trial order will convince you that Farmers' Brand Canned Fruits and Vegetables are the finest on the Canadian market.

We can supply you with anything in canned fruits or vegetables you may require.

**The FARMERS' CANNING COMPANY, Limited**  
BLOOMFIELD, ONT.

# Diamond E. Blend Coffee

**DON'T STAY IN THE RUT  
IMPROVE YOUR COFFEE TRADE**

is producing splendid results; you would be surprised at the number of most conservative merchants who were extremely sceptical about trying another Coffee Blend, but who placed an order for "Diamond E." on our guarantee, and have fully justified our enthusiasm for the genuine merit of this coffee, by their repeat orders—You cannot make a mistake in ordering a tin on a trial basis—If the coffee does not prove a convincing argument—We stand the expense—"Diamond E." will put new life into your Coffee trade—Try it—Backed by a reputation of over half a century.

## S. H. EWING & SONS, MONTREAL

*EASY*

Easy to buy and easy  
to sell—that's

# Camp COFFEE

No coffee sells so well. No coffee  
pleases so well. No coffee pays  
so well. Have you stocked it  
yet? Order to-day from your  
wholesaler. You will not  
regret it.

R. PATERSON & SONS  
Coffee Specialists, GLASGOW.

Agents—  
**Rose & Laflamme  
Montreal**



## People Want Royal Crown Witch-Hazel Toilet Soap

—they have read our advertising  
—and they've found our Soap all it is  
claimed to be—healing, beautifying,  
cleansing.

—once they buy it,  
they want it always.

It pays dealers to order  
early and largely.



The ROYAL CROWN  
Limited,  
Winnipeg, Man.

W. H. Millman & Sons, 27 Front St. E., Toronto  
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Wm. H. Dunn, 294-296 St. Paul St., Montreal  
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# NEW CURRANTS

Filliatra

Amalia

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# Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**

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GOODS.**

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*SIGN OF PURITY*

# HEADQUARTERS

for all Mediterranean Fruits

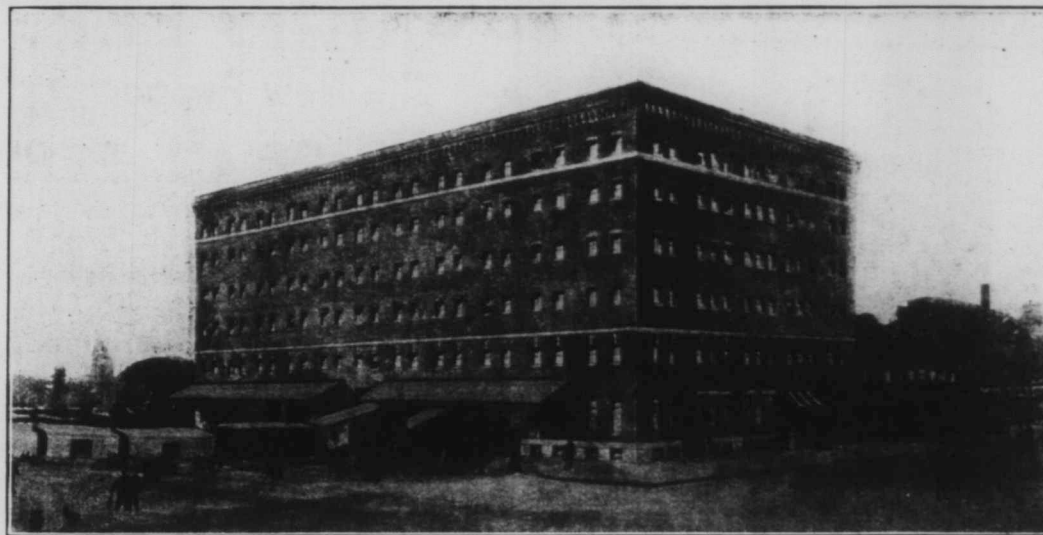
**Valencia Raisins, Malaga Raisins of all kinds, Sultanas,  
Table Figs, Cooking Figs**

**Also report new Dates, new Santa Clara Prunes, new Valencia Shelled Almonds,  
new Jordan Shelled Almonds**

All of the above of finest quality, bought at lowest prices. It will pay you to see our travellers.  
Write or wire before placing your order.

**Our Telephone is Free to Buyers, 596**

**BALFOUR, SMYE & CO., Wholesale Grocers, HAMILTON**



**NOW  
READY  
TO  
RECEIVE  
GOODS.**

**FOR  
STORAGE  
FREE  
OR  
IN BOND**

**T**HE TERMINAL WAREHOUSE & CARTAGE COMPANY, LIMITED, are now ready to receive goods for Storage, Free or in Bond, in their new absolutely Fireproof Warehouse.

Canadian Canning Companies will increase their business by storing car load lots for sale to Montreal Merchants "Ex-Warehouse," or transhipment to East or West. We can always catch the "last boat."

Merchants and Manufacturers should keep a reserve of goods in a Modern Frost-proof Warehouse where Fire insurance is low, and where deterioration and damage by vermin is reduced to a minimum.

Write for Storage and Insurance rates to the

**TERMINAL WAREHOUSE & CARTAGE CO., LTD.**

**12-38 Grey Nun Street, MONTREAL**

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# Currants Currants Currants

GREECE'S FINEST PRODUCTIONS:

**HAYCASTLE, OLYMPIC, PARADISE,  
MINERVA, ATHENA**

OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about ¼c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you. We are the largest dealers in currants in Canada.

**W. H. GILLARD & CO.**  
HAMILTON

Wholesale Grocers

Importers of Fine Fruits

# Extra Solid Hand Packed

are the *Tomatoes*  
specially prepared  
for

**LUCAS, STEELE & BRISTOL**

Wholesale Grocers,

HAMILTON, - ONT.

## BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE.



TRY IT

SOLD BY ALL  
JOBBER

¼-lb. tins—8 doz. in case.

## "ANTITIS PEPPER"

The New Pepper Packed in 2, 4, and 8 oz.,  
1 lb. and 7 lb. Tins.

### KING OF ALL PEPPERS

Guaranteed absolutely a pure blend  
of Finest Peppers

Specially Selected  
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to

**ANTITIS PEPPER CO.,** 40 Botolph Lane  
LONDON, England

TRIAL ORDERS SOLICITED



## CAPSTAN BRAND PURE MINCE MEAT

Package Mince Meat  
Put up in ¼ Cross Cases

2-lb. Pails, 2 doz. in Crate

¼ " ½ " "

25-lb. Pails. 75-lb Tubs

½-Barrels and Barrels.

Ask Your Wholesale Grocer for it

**The CAPSTAN MFG. CO., Toronto, Ont., Can.**



## That Fellow "Pepsin" Is Important in Mince Meat

He makes the taste value of

### NICHOLSON'S MINCE MEAT

exceedingly high because he is properly  
handled. What about the others? The less  
said on this point the better—for them.

Insist on getting: N. & B. Jelly  
Powder, N. & B. Icing Powder,  
N. & B. Pudding, N. & B.  
Veriquick Tapioca,  
Brook's Bird  
Seed:

**NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.**

# Jams, Jellies, Marmalades

ALEX. CAIRNS & SONS, PAISLEY, SCOTLAND

This name on a jar, glass or pot of Jam, Jelly or Marmalade means that you are supplying your customers with the best that money and experience can produce. A trial order will convince you.

## JAMS

1-lb Patent Glass Jars  
Cases, 2 doz.

Plum	- - - -	\$1 80
Blackberry	- - - -	1 90
Damson	- - - -	1 90
Gooseberry	- - - -	1 90
Apricot	- - - -	2 10
Assorted	- - - -	2 10
Red Currant	- - - -	2 10
Strawberry	- - - -	2 10
Greengage	- - - -	2 20
Raspberry and Red Currant	- - - -	2 20
Black Currant	- - - -	2 30
Raspberry	- - - -	2 30
Strawberry, cases, 12 7-lb. tins	- - - -	11 00
Raspberry, cases, 12 7-lb. tins	- - - -	11 25

## JELLIES

1-lb Porcelain Pots  
Cases, 4 doz.

Apple	- - - -	\$1 90
Gooseberry	- - - -	1 90
Plum	- - - -	1 90
BRAMBLE	- - - -	2 00
DAMSON	- - - -	2 00

1-lb Patent Glass Jars  
Cases, 2 doz.

Black Currant	- - - -	\$2 80
Red Currant	- - - -	2 80

## MARMALADES

1-lb Patent Glass Jars  
Cases, 2 doz.

Scotch Orange	- - - -	\$1 75
Home Made Orange	- - - -	2 20
Tangerine	- - - -	2 20
Apricot	- - - -	2 30
Fig and Lemon	- - - -	2 30
Ginger	- - - -	2 30
Ginger and Pineapple	- - - -	2 30
Green Fig	- - - -	2 30
Green Fig and Ginger	- - - -	2 30
Pineapple	- - - -	2 30
Scotch Orange, in 7-lb tins, 12 tins in case	- - - -	7 00

**F.O.B. Montreal.**

**Net within 30 days.**

**No discount.**

**In lots of Five Cases or more, 5 per cent. off above prices**

**HUDON HEBERT & CO.**  
AGENTS  
**MONTREAL**  
LIMITED

The Most Liberally Managed Firm in Canada



INGERSOLL, CANADA—FACTORY

**AN EASY ONE.**

Added to our splendid assortment of  
**GOLD MEDALS.**

**ST. CHARLES  
EVAPORATED CREAM**

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

**St. Charles Condensing Co.**



**VINEGAR PERFECTION**

To do one thing well ensures **SUCCESS.**  
To sell one perfect vinegar is to win trade.

**OUR PURE MALT VINEGAR**

is as perfect a vinegar as it is possible to produce, and the feeling of solid satisfaction comes to those who handle it.

It's a good thing when there's satisfaction on both sides of the counter. What about a trial lot?

**WHITE, COTTELL & CO.** Warner Road, Camberwell  
LONDON, ENGLAND

**EXPORT TRADE DEPARTMENT**

*Firms Abroad Open for Canadian Business*

**THOS. BOYD & CO.,**  
28 KING ST., - LIVERPOOL,  
are open to receive all kinds of CANADIAN  
PRODUCE. Highest references. Wide  
connections. A. B. C., 4th and 5th ed.,  
Western Union and Lieber's Codes. T. A.  
"Boyd."

This space \$15.00 per year.

**HENRY COLBECK**  
NEWCASTLE-upon-TYNE.  
invites consignments of green and dried  
fruits. Newcastle is the centre of one of the  
largest mining and industrial districts in the  
United Kingdom, with a population of up-  
wards of 2,000,000 within a 20-mile radius.

**A. C. DOUGHTY & CO.**  
Head Office, 39 Eastcheap, LONDON.  
PROVISION IMPORTERS  
Invite consignments of Bacon, Hams,  
Butter, Cheese and Poultry. Telegraphic  
Address: Avouching, LONDON. Codes:  
A. B. C. 4th and 5th editions, A1, Western  
Union. Highest References.

LONDON is the CAPITAL  
of the BRITISH EMPIRE, and will  
take any worthy productions of her chil-  
dren across the seas.  
**JAMES EVERETT & CO.,** Grocers' Agents,  
38 Gt. Tower St., LONDON, E.C., ENG.  
do business with all the best buyers. Send  
them something to sell.

This space \$15.00 per year.

**W. C. GREGSON & CO.,**  
PROVISIONS POULTRY  
CEREALS  
LIVERPOOL, Produce Exchange Bldg

**GEORGE LITTLE LIMITED**  
Canadian Produce Importers,  
MANCHESTER.  
BUTTER, CHEESE, EGGS, BACON, APPLES,  
POULTRY.

**JAMES MARSHALL**  
ABERDEEN, SCOTLAND.  
invites consignments of Canadian Pro-  
duce, gives personal attention to hand-  
ling of same, and guarantees prompt re-  
turns. Reference - Clydesdale Bank,  
Aberdeen. Codes—A. B. C. 4th and 5th Eds

Cable Address "RAPP, LIVERPOOL"  
**HERMAN RAPP & CO.**  
Provision Merchants.  
19 MATHW STREET, LIVERPOOL.  
Liberal advances on consignments.

**DAVID SCOTT & CO.**  
Est. 1878. 10 North John St., LIVERPOOL,  
ENGLAND. Splendid connections and  
references. Try us with a shipment of  
CANNED GOODS.  
T. A.—Scottish, Liverpool.

This space \$15.00 per year.

**GEO. RAISAY WARD,**  
58 Limes Grove, Lewisham, England.  
Solicits representation of Canadian shippers  
of Hams, Cheeses and Canned Goods. To  
canvass for orders from large English whole-  
sale buyers. Extensive connection. High-  
est references and security.

**James Methven, Son & Co.,** St. George's House,  
EASTCHEAP, LONDON, ENG  
Large connection amongst best Wholesale Grocers and Bakers in Great Britain  
We also ship several British lines to United States and Canada.  
CORRESPONDENCE INVITED.

**P. & F. Vincentelli** Makers and Exporters of Candied Peels.  
Daily capacity of our plant: ten thousand lbs.  
Telegraphic Address—"VINCENTELLI," Antwerp. A. B. C. Codes.  
General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports  
and valuations made on fresh or canned fruits, fish, pork and beef meats.  
Best attendance on consignments. **HIGHEST BANK REFERENCES.**

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# In Store 1906 PACK SALMON



RED FEATHER  
MAPLE LEAF  
LOWE INLET  
GOLDEN NET  
CASCADE

OUR FIGURES WILL INTEREST YOU.

## JAMES TURNER & CO. LIMITED HAMILTON

### WILLIAM GALBRAITH & SON MONTREAL

OFFER THIS WEEK TO THE RETAIL TRADE

- 250 Hf.-Chests Uncolored Japan Tea, at 17½c.  
(the best value in the Dominion)
- 150 Chests New Pekoe Souchong Ceylon, at 11½c.
- 2,000 Boxes, 2, 3 and 4 Crown California  
Muscatel Raisins
- 500 Boxes, full pounds, Seeded, choice  
brands
- 250 Brls. Genuine Labrador Herrings

All at  
bottom  
prices

*Correspondence Solicited  
it will pay you to try us*

### William Galbraith & Son MONTREAL

## "Health" COCOA



Trade Mark

— IS —  
**Absolutely Pure**

It is the right article to stock, being

**RIGHT IN QUALITY  
RIGHT IN PRICE  
RIGHT IN PROFIT**

SOLE MANUFACTURERS:

### Hy. Thorne & Co., Limited THE COCOA WORKS LEEDS, ENGLAND

SOLE AGENTS FOR THE PROVINCE OF ONTARIO:  
**GREEN & CO., 25 Front St. East, TORONTO**



## DOORWAY TO NORTHERN PLAINS

New Wheat Area Past Edmonton—Lodestone of Opportunity Draws Population from all Corners of the Earth—A Retailing Firm that Guarantees the Quality of its Goods.

(Special Correspondence of The Canadian Grocer.)

All roads in the west lead to Edmonton and capitalist as well as clodhoppers are attracted by the siren Opportunity. This northern metropolis, situated on the borders of a vast productive plain stretching for hundreds of miles into the north, is destined to be the Eldorado of grain and live stock. The settlers fresh from the Old Country, the American, the Eastern Canadian, all these keen, hardworkers come this way, and the time is not far distant when the wheat lands of Northern Alberta will be the premier lands of Canada. Five years ago Edmonton was an almost unknown prairie town; to day no town in Canada is better known.

It is not easy to give all the reasons for this. One powerful agent in the development of Edmonton is its ideal climate. "Sunny Alberta" has become a catch word and if I am permitted, I might add "Edmonton the balmy."

The most important and lasting success must come as a result of agricultural progress. This has been the agent that was most powerful in the past and the future prosperity of Edmonton depends on agriculture. Nature has laid out vast stretches of unparalleled crop-raising land away to the north of us and the quarter section is day by day becoming a more important factor in this town's commercial life. We are already the commercial headquarters for scores of villages and hamlets.

As a manufacturing site Edmonton offers abundant attractions. What are wanted are more men with money and enterprise.

In the absence in the north of Theodore Revillion, jr., a leading western business man, and the moving spirit of the enterprising firm, Revillion Bros., the writer had an interview with the very able manager, T. W. Rourke, regarding Edmonton's future.

"I am very optimistic about the commercial future of this town," said Mr. Rourke. "It is becoming the objective point of many railways and it is the key to the Great North, which is far more fertile and better adapted to farming pursuits than the south. Before many years have passed the territory within a 300 miles radius of Edmonton will be settled and this increased strength added to the town's present commercial prowess will result in the building of a city of power and wealth.

"Edmonton is destined to become a great manufacturing centre. The present method of handling freight by train is better, of course, than the old teaming method, but the railway companies are more anxious to lay rails and procure business than give satisfaction. Whether the goods are handled satisfac-

torily or not seems to be a secondary consideration. The fact of the lines being new may in some way account for this."

Mr. Rourke was asked to account for the marked success of his firm. He replied:

"Buying at the lowest market price for cash; anticipating the wants of our customers and in doing everything in our power to please our friends. The fact that we have connections and agencies all over the globe helps us immensely as thereby we are kept in constant touch with all primary markets.

"You stock only the highest class goods, but do you think this always pays?" asked the interviewer.

"It always does. To sell honest goods the house must not only buy honest merchandise, but place its own guarantee at the back of every purchase. Everything handled by us is guaranteed to be as we represent it; this we could not do with inferior or low grade goods."

Revillion Bros. have some hundreds of trading posts and fine stations in the far north.

The grocery market has been much the same for the past two weeks. Currants are, if anything, dearer with some scarcity on spot. Cheese shows signs of advancement while sugar remains steady with a normal demand. The sugar most largely used here are Raymond's and British Columbia manufacture. We get most of our cheese from Ontario; there is, of course, a slight augmentation from local sources, but nothing worth noticing. Butter remains steady with an inclination to rise. The creameries along the line are becoming more numerous and the wholesale houses are, as a result, handling less butter than formerly. Eggs are plentiful and fairly cheap. Salt is steady with a distinct inclination to get firmer.

## DEAN OF SPECULATORS.

Small Beginning on Fish—Left \$3,000,000—Strict Rules of Living.

Edward B. Wesley, known as the "dean of American speculators, died at his home near Port Chester, N.Y., on October 3rd, at the age of ninety-seven.

Mr. Wesley was born in Leicester, Mass. His first money he made when a boy of 13 by selling birch beer and cakes to a crowd which had gathered to see General Lafayette pass. In 1825 he set out for New York, and reached there only by walking a large part of the way, as his money had given out.

Only recently Mr. Wesley told some of his early experiences. "When I arrived in New York," he said, "I went to the City Hotel to see if I could find an

uncle. The City Hotel adjoined Trinity Church, and was at that time the finest hostelry in the city. Greatly to my disappointment, I found that my uncle had gone to Buffalo. The proprietor of the place was very kind to me, however, and helped me to get a boarding place where I paid \$2 a week, and got very good board, too. My first employment was at the old tavern, but I soon gave up the job and went to Albany, working my passage upon the old steamboat Jefferson, which was then known as Queen of the Hudson. I finally managed to get a job as office boy with the steamboat company. From the Albany office I was advanced to a position in the New York office at \$8 a month. It was not long, however, before I saved enough out of my salary to begin to speculate and I have been speculating ever since.

"The reason that I could save was because I never drank, smoked nor went to theatres like the other young men in the office. My first deal was in fish. I kept watch on the outside market, and when fish were cheap in New York and dear in Albany I could buy and ship it up on our steamboat. After that I speculated in butter, eggs, vegetables, and, in fact, nearly everything in the market, and at the end of my first year I found that I was more than \$1,000 ahead."

After that Mr. Wesley began trading in notes and money, which brought him in contact with Commodore Vanderbilt, Jay Gould, Russell Sage, Cyrus W. Field and many other noted financiers.

He became interested in Standard Oil, New Haven Railroad and copper stocks, besides real estate in Virginia and New York, and the value of his estate is said to total \$3,000,000. He was a director of the Union Trust Co., New York, and for 50 years never missed the weekly meeting of the concern. In Wall Street it was said that no man could read the ticker better. Until recently, he had never been ill a day, which is perhaps mainly attributable to his strict rules of living.

## A PRACTICAL SUGGESTION.

If you find time hanging heavily on your hands sit down and write to all the catalogue houses for their catalogues, suggests an exchange. Don't use your own stationery, however, as they may not want to favor a competitor with a price list. When you get the books go to work and compare the prices with yours, adding freight, postage, etc. Then use some of the results in your advertising. Give the particulars. Don't deal in generalities. Give the name of the mail order house, the page the article is listed and your price and theirs. Call attention to a few staple articles every week and see if it does not help your trade. Don't make any misrepresentations. If the catalogue house can fairly beat you on an article acknowledge it or else cut your price. Do not substitute something cheaper nor simply surmise that the article offered by the mail order house is "no good." These concerns are not all robbers, by any means. Some of them are as honest in their advertising as you could want them to be. You cannot make any headway against them by calling them "thieves" and "robbers" and "cutters."

## HERRING

Scotch Method Salm

Herring will Scottish method. The Nanai has been operating through the Nanai & Co., the importers of Vancouver. The herring plant will not confine the old country but will handle a second com Nanaimo, ma coveer people, handling herring. A site for a and a factory for the big early winter.

The phenome sets into Nana weeks every w markable occur attracted a among those For long enou use made of th killed and use regulations pre turned into line has been With the grow the herring we quantities ever hooks on the l invariably wit caught in the and barreled b season.

For the past considerable of the big herring product. Each advance, and the governer some girls ski Scotland carri Nanaimo with modern comm the herring. of the herring equal to the country water to those who industry.

Dog salmon very inferior and cured in l for the Japa including on are engaged in teds of tons season caught shipped to J; a distinct var the sockeye a formerly not all, the Siwa curing it for that the flesh and lacking tl varieties has favor for fo deed it is do

## HERRING CURING ON B.C. COAST

Scotch Methods Being Adopted to Utilize Big Run of Fish at Nanaimo—Dog Salmon Curing Industry—Grocery Markets—More Onions.

(Special Correspondence of The Canadian Grocer)

October 24.

Herring will be cured by approved Scottish methods in Nanaimo this winter. The Nanaimo Fisheries Co., which has been operating in the herring industry has sold out to Messrs. Bell-Irving & Co., the important cannery firm of Vancouver. The new owners of the herring plant will adopt the most approved old country methods of curing and will not confine their attention to herring, but will handle salmon and other fish.

A second company is now organized at Nanaimo, mainly composed of Vancouver people, also for the purpose of handling herring in the approaching run. A site for a plant has been purchased and a factory will be erected in time for the big run which begins in the early winter.

The phenomenal run of herring which sets into Nanaimo harbor for many weeks every winter has long been a remarkable occurrence and one which has attracted a great deal of attention among those in the fishing industry. For long enough there was but little use made of the fish and millions were killed and used for fertilizer. Fishery regulations prevent the export of fish turned into fertilizer, and that line has been practically abandoned. With the growth of the halibut industry the herring were required in increasing quantities every year for bait, the hooks on the halibut lines being baited invariably with salt herring. The fish caught in the winter are salted down and barreled being put away for use all season.

For the past few years there has been considerable effort directed to turning the big herring run to account as a food product. Each year has seen some advance, and last season Mr. Cowie the government's Scotch expert, with some girls skilled in the industry in Scotland carried on practical work at Nanaimo with the object of initiating modern commercial methods of handling the herring. The fact that the quality of the herring caught at Nanaimo is equal to the best found in the old country waters, is sufficient inducement to those who are taking hold of the industry.

Dog salmon a variety whose flesh is of very inferior grade, are being caught and cured in large quantities every year for the Japanese trade. Several firms including one large Japanese concern, are engaged in the business, and hundreds of tons of the salted fish are each season caught and after being salted, shipped to Japan. The dog salmon is a distinct variety and runs later than the sockeye and coho runs. It was formerly not esteemed of any value at all, the Siwashes alone catching it and curing it for winter provision. The fact that the flesh is dry and rather coarse, and lacking the rich flavor of the better varieties has prevented it coming into favor for food for white people. Indeed it is doubtful if it will ever be so

used, though the flesh is entirely wholesome.

\*\*\*

The Crystal Glass Co., is a new concern which establishes a new industry, not only in New Westminster, where a site has been secured, but in the province, being the first of its kind. The company which is made of shareholders who are business men in the coast cities, with some few from Montreal and Winnipeg, propose to make bottles for various breweries in the province and as far east as Calgary, also for the B. C. Distillery. When once established other articles of glass will also be produced. The company has a subscribed stock of \$38,000 and will begin operations as soon as the balance is secured. The site is admirably chosen, the old factory buildings of the Automatic Can Co., at New Westminster having been secured.

\*\*\*

Following Thanksgiving, the poultry market at New Westminster was overloaded, an extra big display of fowl of all sorts being shown and buying being slack. Prices went down with a tumble. Pullets sold as low as \$4 per doz., hens at \$6 to \$8, ducks at \$10 per doz. and geese at \$1.25 each. No turkeys were brought in at all, but that was the only exception on the market.

\*\*\*

Flour instead of being up in price as anticipated by dealers some weeks ago, is actually down 20 c.i.f. the local markets, \$5.40 per bbl. being the quotation for standard brands. Shorts, for dairy cattle feed, is also down \$1.00 per ton, the quotation now being \$24.00 per ton. Bran, \$23.00, wheat feed, \$30.00 to \$35.00 ton; Oats, \$25.00 ton; Hay, \$12.00 ton.

\*\*\*

Fruits are getting scarcer in variety, and quantity is not very great except in apples, of which there are plenty. The Okanagan apples are in the market this year earlier than usual. Prices for apples vary from 75 cts. and \$1.00 for cooking fruit to \$1.75 for choice table fruit. Lemons are scarcer and bringing as high as \$8.50. Late Valencia oranges bring \$5.50. Winter varieties of pears are quoted at \$1.00 and \$1.25 per box. Some Ontario Concord grapes are in, and quoted at 40 cts. per basket.

\*\*\*

In groceries conditions are about as last week. New raisins are now in as stated, and price is away up, with chances of even higher quotations before Christmas.

In produce, butter is still scarce in good quality. Much of the creamery butter from the Northwest has not been up to the mark this season. Local creamery is getting scarcer, and local dairy is also in small compass. Wholesale local creamery is 30 cts. and eastern creamery 27 cts.

Local fresh eggs are now 45 cts per dozen and likely to remain so till after the first of the year.

The quantities of onions being produced in the local ranching districts increase every year, so that importations at this season cease. Prices are low now, because a surplus stock has been placed on the market. \$1.25 per sack is the prevailing price.

Local lower mainland potatoes sold down as low as \$13.00 per ton this week. Ashcroft are \$20.00 per ton.

### NEWFOUNDLAND WINDOW DRESSING.

W. F. Lake Gets Diploma From Grocers' Exhibition.

A diploma for window dressing has been awarded by the Grocers' International Exhibition, London, (Eng.), to F. W. Lake, St. John's, Nfld. Mr. Lake is an assistant in Hon. G. Knowling's East End stores. It is the first such award to go to the Ancient Colony and is highly prized by the trade as a body.

The St. John's Telegraph says: "Mr. Lake, who is a most unassuming gentleman, was induced by his friends to enter this year's competition, and having forwarded the latest photo of his work, was more than pleased on receipt of his success. According to the London Grocers' Journal, which publishes the list of awards, Mr. Lake's photo entered the special Colonial class from which the diploma was granted on merit. The distinction is certainly one to be proud of and we join in congratulations to Mr. Lake and Hon. G. Knowling. No doubt next year's exhibition will see many competitors from this country for the coveted diploma of the special colonial class."

### SCARCITY OF BRIAR PIPES.

Judging from present indications there is likely to be, in the near future, a scarcity of the genuine briar pipes. The real article is made in France in the Saint Clause District, the only wood from which the briar pipe can be made being obtainable only in that country. Advices from France state that the workers in the factory have gone on strike for higher wages, and manufacturers are not in a position to accept any orders, feeling that they will have trouble in filling those they have already booked. Under the circumstances the dealer who carries a stock of real briar pipes should at once see to it that he has a good supply, unless he is desirous of buying at the advanced prices which are sure to be asked.

### NEW MOOSE JAW COMMISSION FIRM.

A new commission and brokerage firm has been started this month in Moose Jaw, Sask., by J. A. Simington and W. G. Cotes. Simington & Cotes have already secured a number of good agencies and commence business with excellent prospects. Mr. Cotes was formerly editor of the Moose Jaw Signal.

## FLOUR IN WESTERN CANADA

Milling, Jobbing and Retailing—Situation in the Prairie Provinces—  
Methods of Handling—The Industry on the Pacific Coast.

By Resident Correspondent of The Canadian Grocer

In Western Canada, as in Ontario and the east, a big proportion of the flour consumed is sold over the grocery counter. Perhaps the proportion handled in the grocery and general stores is larger in the west than in the east for the reason that in the west the practice of making home-made bread has not gone out of fashion. Owing to the scattered character of the population the town and village bakeshops cannot attempt to supply the country trade to any large extent. Moreover, the distances in the west are so great that the big central bread factory sending out supplies to a big surrounding constituency is practically unknown. The farmer's wife bakes her own bread and she gets her flour from the general store.

Where does the general store get its supplies? In many places from the small local mill, for there are in the west, as in the east, a great many small mills whose output is sold in the immediate locality. Local patriotism, the desire to support a local industry, is often a big factor in pushing the sale of this flour. In addition to this flour from local mills there is also a large sale in the west of several well advertised brands put on the market by larger milling companies. This flour is sold direct to the retail trade in large quantities or in small quantities indirectly through the wholesale houses. The most enterprising milling companies put up their flour in 24½ and 49 lb. sacks, that is in eighth and quarter barrels, convenient sizes for sale over the grocery counters.

### The Export Phase.

But the west being the granary of Canada now and aspiring to be the granary of the Empire in the very near future, has much flour to export and to send to the eastern part of Canada. With the erection of new mills of large capacity this quantity is being largely increased every year and a larger proportion of the crop is being ground in the west where it is grown. The big western mills have, therefore, to find a market for their flour. The Calgary Milling Co. in Calgary have been experimenting with shipments to China and Japan, and it is expected that a large export trade with the Orient will be developed. But the bulk of the western flour goes in the other direction, Ontario, Quebec and the Maritime Pro-

vinces taking large quantities and big shipments being made to Great Britain.

### IN THE PACIFIC PROVINCE.

Never will British Columbia be a wheat-producing country. But that will not hinder the manufacture of flour in the province, and it is in the range of possibility that a very large milling industry will be established and that in a few years. Already one firm has definitely announced its intention of building a flour mill at Vancouver. Another milling concern now established in the interior has had in view the proposition of building a mill at the coast. The first concern, the Hall Elevator Co., Limited, has the distinction of having erected the first elevator on the Canadian Pacific coast. Their mill is to be erected in the immediate future and is to have an ultimate capacity of 500 barrels daily, though plant will only be installed at first for half that capacity.

The mills of the future will of course grind flour from the prairie provinces of Northwest Canada, Alberta and Saskatchewan. The beginning of this is the movement toward the Pacific coast for an outlet for the grain produced on the Albertan ranges. The second factor is the demand for flour and wheat products in the big markets opening up in the Orient. There has been a growing export trade to China, Japan and other trans-Pacific countries, and a large part of the trade has been in the hands of the mills of Washington, Oregon and California. These three Pacific states grow large quantities of soft wheat, and the flour from this, though of inferior grade to the hard wheat flour from the Canadian Northwest, has suited the market of the Orient. The Winter wheat of Alberta, not the equal of Manitoba hard wheat in producing a white, quick-raising flour, but still of fine quality, offers a Canadian competitor, and the quantity is increasing very rapidly. Other grades of wheat are grown in Alberta also, and the flour from these will find ready market in the home consumption of British Columbia and the north. The building up of an export trade to England via the Pacific coast is also a possibility.

### Present Sources of Supplies.

At the present time the bulk of the flour used in British Columbia and also

that shipped into the Yukon is from the large mills of the northwest, the Ogilvie mills at Winnipeg and Fort William, the Lake of the Woods mill at Keewatin, and the Western Canada Flour Mill Co. at St. Boniface, being of course the best known, as being the largest. Every mill of any size, however, in Manitoba and the northwest has done some shipping to the coast. The only drawback that appears to affect the small mills is the keeping up of the grade they establish. Once a market is formed the mill is under compulsion to keep it supplied and to keep up the quality, or lose the trade, which has in some cases been the experience of mills which started on a campaign in the province, before they had the permanence of the supply secured or its quality fixed.

Of course the standard of quality is high. That is fixed by the big mills, which can produce practically a uniform article year in and year out, and the year round as well. The features which affect this uniformity are few but important. To begin with the supply of wheat of high quality must be assured. To do this requires capital and storage capacity for the wheat. These facilities the big mills have, and the smaller mills must equip in proportion to their size. Then no flour is ever put on the market by the big mills from new wheat or until it has been milled a sufficient length of time to get "age." Smaller mills have often made the mistake of getting into the market of British Columbia with a really fine flour, made from well-seasoned, aged wheat, and then following it up a few months later, as the next crop came in, perhaps, with flour from perfectly fresh wheat. The results have been disastrous every time. Any neophyte knows flour must get "age" either in the wheat or after being milled. The former is the preferable way, though with care in handling it is possible to give the flour the ripening process.

Conditions (and advertising) have given over the trade of the coast, which includes the big Yukon trade, to the two or three big mills of the Manitoba wheat country. There are several others, larger and smaller, which have worked up a considerable trade, and there are frequently times when the smaller mills ship a few consignments, but not many of them attempt the market systematically, realizing the difficulties of competing with the better known brands.

### The Okanagan Mills.

There are two flouring mills in British Columbia, both located in the Okanagan district, on the branch railway running from Sicamous on the main line to the lake. These are located at Armstrong

and Enderby. The Okanagan Flourer the Columbia each is about 125 wheat used is the northwest. grown in the dist to the two towns located, and the wheat grown here erection of these conditions have cl ly. When the mill ed there was only to secure, and the was quite suffici there is market quantities of flour consumption. On long enough the been unequal to mills or the dema tion to that the the land of the c poses has altered and the time is little or no wheat land is now too v keep it longer in

### Selling

In selling flour i the mills, even adopt the direct the larger mills traveling salesma There are some w warehouses and a cers handle flour, public taste or in the manufacturer. tematically buildi province have r here. A number o device of a "publ been resorted to, Westminster and to attract public brand.

The retail gr regularly by the milling companies placed as a rule house the retail whole supply of almost is handle sack. Even the bakers are shipp the upper countr horse-back is oft transporting sup mining or logging trade, where supp small rowboat o ng by the weekly for shipment into is much handling the fifty-pound s convenient form A hundred-pound

and Enderby. The first is the mill of the Okanagan Flour Mills Co., the latter the Columbia Flouring Mill Co. Each is about 125 barrels capacity. The wheat used is largely imported from the northwest. There is some wheat grown in the district, especially close to the two towns where the mills are located, and the fact that there was wheat grown here originally led to the erection of these mills. Now, however, conditions have changed very materially. When the mills were first established there was only the small local trade to secure, and the use of the local wheat was quite sufficient. Now, however, there is market for very much larger quantities of flour than for merely local consumption. On the other hand for long enough the amount of wheat has been unequal to the capacity of the mills or the demands for flour. In addition to that the increasing demand for the land of the district for fruit purposes has altered the views of ranchers and the time is rapidly coming when little or no wheat will be grown, as the land is now too valuable for orchards to keep it longer in grain.

#### Selling Methods.

In selling flour in British Columbia all the mills, even the largest, have to adopt the direct appeal. Advertising by the larger mills and direct calls by a traveling salesman are the methods. There are some wholesale grain and feed warehouses and all the wholesale grocers handle flour, but the directing of public taste or inquiry is left entirely to the manufacturer. Those who are systematically building up a trade in the province have resident representatives here. A number of times the well known device of a "public demonstration" has been resorted to, especially at the New Westminster and Victoria exhibitions, to attract public attention to a special brand.

The retail grocery trade is visited regularly by the agents of the different milling companies, and the orders are placed as a rule with whatever jobbing house the retailer may choose. The whole supply of flour in this province almost is handled in the 50-lb. cotton sack. Even the carlots bought by large takers are shipped in that form. For the upper country, where "packing" on horse-back is often the only means of transporting supplies into some lone mining or logging camp, for the up-coast trade, where supplies are dropped into a small rowboat or on a precarious landing by the weekly coasting steamer, and for shipment into the Yukon where there is much handling on and off steamers, the fifty-pound sack is much the most convenient form to handle the article. A hundred-pound sack would in many

cases be very awkward and inconvenient, sometimes impossible, to handle.

While the larger cities of the province are mainly supplied with the "staff" from the big bakeries, the scattered nature of settlement, even along the line of railway, and the infrequent train service in many places, is a bar to a large wholesale trade in bread. But most of the small towns have their own bakeries. In the city trade much of the bread is sold over the grocery counter.

#### PECAN NUTS.

The pecan is a variety of the genus hickoria, or ordinary hickory tree, and its oblong, thin-shelled nut is one of the most delicious of all nuts. The tree itself is an ornamental one, being stately and symmetrical, and often attaining a height of 60 to 80 feet.

Although the hickory is common to all North America, the pecan has so far only been grown in the southern part of the United States. The increasing demand of the past few years, which is not nearly met by the available supply, has caused pecan culture to receive some attention, but it is as yet in its infancy. The main prejudice against it has been the impression that the tree required a generation to attain a profitable growth, and that it was delicate and hard to cultivate. In reality, it attains a nut-bearing age in from eight to ten years, and is quite hardy and tenacious of life. It thrives in any except exceedingly sandy soil, and seems to have no preference between the lowland and the hills. It responds to cultivation, though it does not require much fertilization. In fact, the best plan has been found to be the planting of other crops, such as the common field pea, in the orchard until the trees reach a nut-bearing age. During the first year or two the tree goes more to root than top, hence its growth seems slow.

The trees are planted about forty-five feet apart, or from sixteen to twenty to the acre. Budded stock is the best, and Frotzcher is one of the most popular varieties.

When eight or ten years old the trees bear from twenty to forty pounds of nuts. This amount increases yearly until the trees reach their full growth, when the average crop is one hundred and fifty pounds to the tree, and brings in a net profit of about \$500 per acre.

The nuts ripen about the middle of October, and may be gathered from then until December. The smooth, hard burr in which the nut is enclosed cracks open and it is easy work to prepare the crop for market.

One of the few enemies of the pecan is the Fall web-worm. The much dreaded San Jose scale does not trouble the tree

at all. The bark of very young trees is sometimes gnawed by rabbits, and in order to prevent this a handful of broom-sedge is tied around the bottom of the trunks.

#### WRITE YOUR OWN SIGNS.

There isn't any reason why merchants generally should not write their own signs. An entire outfit, including large and small letters, ink, rollers and everything needful for writing price cards or for writing show window cards, can be obtained at very low prices. With one of these combinations you can put price cards on everything in your stock, write show cards and call attention to many different articles. Price tickets are a great addition to window decoration. These combination sets are easily handled with good results, the only skill required on the part of the operator being the ability to draw a reasonably straight line and to stamp the figures or letters evenly.

#### EXPLANATIONS IN ORDER.

In a recent issue of the United States Consular Report, issued by the Bureau of Manufacturers, complaint was made by a Boston concern regarding delays in the delivery of goods shipped to Canada.

"The trouble is on the Canadian side," says the Consular Report. "A package shipped from Washington not long ago, with the charges prepaid to a point in Canada that could be reached in 16 hours, and where there is a custom house, was delayed one month in delivery without any explanation. In the same way American newspapers and magazines were two and three days behindhand in delivery at the same point. It looks as though it may be intentional to discourage purchases on this side."

#### PARTNER FOR STUART WATSON.

Stuart Watson, wholesale grocery broker, of Winnipeg, has taken into partnership with him A. Truesdale, who was formerly in the wholesale grocery business in Belfast, Ireland. Mr. Truesdale is calling on the retail trade, soliciting orders which are filled through the wholesale houses.

W. J. Carruthers, formerly teacher at Harwood, has purchased the store of W. Cochrane at Baltimore. Mr. Cochrane will continue his store at Burnly.

The Jeffrey Manufacturing Co., of Columbus, Ohio, have established a branch factory in Montreal, for the manufacture of canners' supplies.

SPICE AND COFFEE MERGER.

A. M. Piper & Co. Absorbed by Todhunter, Mitchell & Co.—Mr. Piper Goes Too.

A. M. Piper & Co., coffee, spices, etc., Jarvis street, Toronto, have disposed of their business to the old established firm of Todhunter, Mitchell & Co., Toronto, and Mr. Piper will shortly assume an important position in the management of the latter firm. Prior to his entering business on his own account, Mr. Piper was associated with Todhunter, Mitchell & Co. for about twenty years.

Mr. Piper grew up with the coffee and spice business. He served his apprenticeship with an American house, R. D. Van De Carr, of Rochester, and later conducted their branch in Canada, first at Niagara then at Hamilton, and later in Toronto. After ten years or so in charge of the Canadian business of this important firm Mr. Piper accepted a position with Todhunter, Mitchell & Co. as manager of their manufacturing department. A couple of years of that told



A. M. Piper, Toronto.

upon his health and he went on the road for the firm. In that capacity he continued for fifteen years with marked success.

Mr. Piper then decided to strike out for himself and in company with James Langskill, one of the most successful retail grocers in Toronto, now president of White & Co., established the spice and coffee firm of Piper & Langskill. After some years the business was sold to Todhunter, Mitchell & Co., and Mr. Piper resumed his position on the road. In January, 1905, Mr. Piper again established a business of his own, Piper & Co., which is now merged in the larger concern.

Mr. Piper is about to start on a business trip through the Maritime Provinces where he has a splendid connection and where few travelers are better known. He is sure of a hearty welcome for his old friends will be glad to see him again.

HERE AND THERE WITH THE TRADE

Happenings Among Foodstuff Dealers From the Atlantic to the Pacific—News of Your Brother Grocer in all the Provinces.

M. Macklin has succeeded A. C. Lawson, Cartwright, Man.

What appears to be an immense salt well was discovered while drilling for oil on the Longmore farm, near Chat-ham.

Fire caused \$6,000 damage to the stock and buildings of O. Carignan & Fils, wholesale and retail grocers, Three Rivers.

G. P. Bolton, of St. John, who travels in the interests of the Sussex Mercantile Co., was recently married to Miss Isabel Roberts.

R. Williams has purchased the grocery and bakery of J. Van Every, Comber. E. Williams will be in charge of the store.

Mr. Dwyer, grocer, New Toronto, has typhoid fever. He is one of twenty-six citizens of the same village laid in with the disease.

The annual meeting and exhibition of the Nova Scotia Fruit Growers' Association will be held in Wolfville on December 12.

J. Marshall, Collingwood, has purchased the business of D. C. McLean, of that town. Mr. McLean has gone into insurance.

J. G. Pratt and Fred Mooney have gone into partnership and will open a grocery, fruit and confectionery store in Lacombe, Alta.

Williams & Purcell, Seaforth, successors to B. B. Gunn, are succeeding splendidly and are preparing for a very heavy Fall trade.

F. D. Cockburn, Montreal, and eastern representative of Comfort Soap Co., was a caller at the Toronto office of The Grocer last week.

Heck Graydon, son of Robert Graydon, Streetsville, has taken a position as grocery manager with H. W. Eaton Dundas street, Toronto.

The marriage is announced for November 5 of Henri Duclou, grocer, Montreal, to Miss Minette Begin, daughter of L. H. Begin, Quebec.

Wm. Trombley, of Trombley Bros., Bell Ewart, is about to open an up-to-date butcher and staple grocery business in Toronto Junction.

Mrs. S. A. Harris, a successful lady grocer of Peterboro, has built a very nice store and dwelling and opened in her new premises yesterday.

J. A. Porter, general merchant, of South Monaghan, has returned from an extensive trip through Manitoba. He is much improved in health.

A syndicate of United States capitalists has purchased the townsite of Pincher Station, and have begun the erection of a large general store.

J. E. Paddison, Stayner, has scarlet fever in his family. His residence is

away from his place of business and himself has to live at the store.

Mrs. J. H. McKee, general store, Lunenburg, has compromised at 75c. on the dollar, and the business will be continued by A. McCormick & Son, after December 1.

R. J. Gracey, Wellandport, has purchased the business of Harry Crawther, Ottercliffe, and is getting settled. Mr. Crawther has gone to California to try farming.

W. E. Baker, Lindsay, has purchased a fine residence in that town. He is making a success of his grocery business. Baker's tea is a strong feature in his trade.

J. W. Brock, one of Thamesford's most prosperous business men, was married at Christ Church rectory, Milverton, to Miss Sarah Isabella Henderson, of Millbank, on Oct. 3.

Ted Alport, of Perry & Co., Orillia, is away on his usual two weeks deer hunting trip in the north country. Ted generally makes a good showing and here's wishing him luck this season.

The new vinegar works at Canning, N.B., have commenced operations. It is expected that 1,800 barrels of cider vinegar will be produced this year, and that this will be increased to 3,000 barrels next year.

L. A. Primeau, Lindsay, has a new clerk. He arrived about a week ago and is making good in great shape. He's somewhat given to drink and inclined to sleep on the job, but L. A. has no thought of firing him.

The death of W. B. Reynolds, up to fifteen years ago senior partner in the hardware firm of W. B. Reynolds & Co., Halifax, but recently in the commission business alone, removes one of the best known merchants in the eastern provinces.

Gerald W. Power, of Robert Ward & Co., Victoria, has been promoted to the position of accountant at the Vancouver office. Before leaving, he was tendered a banquet by his friends in Victoria, and presented with a handsome pair of military hair brushes.

Tom Haywood has returned from his annual autumn outing. He takes a horse and rig and disappears into the north country. He fishes, hunts, fraternizes with the lumbermen and enjoys the painted landscape to his soul's content and comes back feeling fit as a fiddle.

P. H. Copeland, Huttonville, has purchased the business of his opposition, Fred Wurtz. Mr. Copeland proposes to build a fine new store on his present premises. The present building will be removed and while building operations are in progress Mr. Copeland will occupy the Wurtz store.

(Additional notes on page 57.)

- Baking Powder.**  
Codville-Georgeson, Ltd.,  
Gillett, E. W. Co., Toron  
McLaren's, W. D., Montr
- Biscuits, Confectionery**  
Benedict, F. L., & Co., M  
Cowan Co., Toronto.  
Kinery Mfg. Co., Cincin  
McLauchlan, Sons & Co  
Mooney Biscuit & Cand  
Mott, John P., & Co., Br  
National Licorice Co., Br  
Webb, Harry, Co., Toron
- Brooms and Brushes.**  
Woods, Walter, & Co., E
- Canned Goods.**  
Balfour, Smye & Co., Hi  
Canadian Cannery, Hami  
Lakeside Canning Co., W  
Old Homestead Canning  
Turner, James & Co., Ha
- Cash Sales Books.**  
Carter-Crume Co., Toron
- Cheese Cabinets.**  
Walker Bin and Store Fi
- Cigars, Tobaccos, Etc.**  
American Tobacco Co., M  
Cote, Joseph, Quebec, Qi  
Empire Tobacco Co., Mot  
McDougal, D., & Co., Gl  
Payne, J. Bruce, Granby  
Tuckett, Geo. E., & Son C
- Clutch Nails.**  
Warminston J. N., Mont
- Cocoas and Chocolates**  
Baker, Walter & Co., De  
Cowan Co., Toronto.  
Dunn, Wm. H., Montrea  
Epps, James, & Co., Lonc  
Lowney, Walter M., Co.,  
Mott, John P., & Co., Ha  
Nestles Chocolate, Mont
- Computing Scales.**  
Computing Scale Co., To  
Toledo Computing Scale
- Concentrated Lye.**  
Gillett E. W., Co., Toron
- Condensed Milk and Cream**  
Borden's—Wm. H. Dunn  
Truro Condensed Milk Co
- Counter Check Books, Etc.**  
Allison Coupon Co., Indi  
Carter-Crume Co., Toron  
Crain, Rolla L., Co., Ott
- Crockery, Glassware, Etc.**  
Gowans, Kent & Co., Tor
- Dairy Produce and Fro**  
Clark, Wm., Montreal.  
Dawson Commission Co.,  
Emond & Cote, Quebec, (t  
Fearman, F. W., Co., Ha  
MacLaren Imperial Chees  
Montreal Packing Co., M  
Park, Blackwell Co., Tor  
Power, B. H., Halifax, N  
Rutherford, Marshall & C  
Ryan, Wm., & Co., Toron  
Tanguay, Geo., Quebec.
- Financial Institutions.**  
Bradstreet Co.
- Adam, Geo & Co. ....
- Adams, J. T., & Co. ...
- Alexander Milling Co ...
- Allison Coupon Co ...
- American Tobacco Co ...
- Antis Pepper Co ...
- Ashley & H. H. Cap ...
- Atlantic Fish Co ...
- Balfour, Smye & Co ...
- Barnhill Ewing & Sanfor  
Battie Cre & Heath 200  
Benedict, F. L., & Co. ...
- Boga Thos., & Co. ...
- Bourque, T. A., & Co. ...
- Bradstreet's ...
- Braid, Wm., & Co. ...
- Brown, Joseph & Sons ...
- Business Systems Limited
- Campbell's, R. Sons... in  
Canada Paper Co ...
- Canada Sugar Refining Co  
in
- Canadian Cannery ...
- Canadian Press Clipping 1  
in
- Canada Brokerage ...
- Canadian Salt Co. ...
- Canadian Manufacturing (t  
erman, Joseph ...
- Carrier, P. W. ...
- Carter-Crume Co. ...
- Comput, L. Fils & Cie ...
- Crase & Sanborn ...
- Clark, W. ...
- Codville-Georgeson Co ...
- Colebeck, Henry ...
- Coles Manufacturing Co ...
- Collier Bros. ...
- Cowan, U. E., & Son, out  
Computing Scale Co. ...
- Cronners Bros. ...
- Cote Joseph ...
- Cowan Co. ...
- Cox, J., & Co. ...
- Crain, Rolla L., Co. ...
- Crown Mfg. Co. ...
- Davenport, Percy P. ...
- Davidson & Hay ...
- Dawson Commission Co ...
- De Yarrondo, J. V., & C  
Dumino, M. J. J. Co. out

CLASSIFIED LIST OF ADVERTISEMENTS.

**Baking Powder.**  
Codville-Georgeson, Ltd., The, Winnipeg  
Gillett, E. W., Co., Toronto.  
McLaren's, W. D., Montreal.

**Biscuits, Confectionery, Gum, Etc.**  
Benedict, F. L., & Co., Montreal.  
Cowan Co., Toronto.  
Kingery Mfg. Co., Cincinnati.  
McLaughlan, Sons & Co., Owen Sound.  
Mooney Biscuit & Candy Co., Stratford.  
Mott, John P., & Co., Halifax, N.S.  
National Licorice Co., Brooklyn, N.Y.  
Webb, Harry, Co., Toronto.

**Brooms and Brushes.**  
Woods, Walter, & Co., Hamilton.

**Canned Goods.**  
Balfour, Smye & Co., Hamilton.  
Canadian Cannery, Hamilton.  
Lakeside Canning Co., Wellington, Ont.  
Old Homestead Canning Co., Picton.  
Turner, James & Co., Hamilton, Ont.

**Cash Sales Books.**  
Carter-Crume Co., Toronto.

**Cheese Cabinets.**  
Walker Bin and Store Fixture Co., Berlin

**Cigars, Tobaccos, Etc.**  
American Tobacco Co., Montreal.  
Cote, Joseph, Quebec, Que.  
Empire Tobacco Co., Montreal.  
McDougall, D., & Co., Glasgow, Scot.  
Payne, J. Bruce, Granby, Que.  
Tuckett, Geo. E., & Son Co., Hamilton.

**Clutch Nails.**  
Warminton, J. N., Montreal.

**Coccos and Chocolates.**  
Baker, Walter & Co., Dorchester, Mass.  
Cowan Co., Toronto.  
Dunn, Wm. H., Montreal.  
Epps, James, & Co., London, Eng.  
Lowney, Walter M., Co., Boston, Mass.  
Mott, John P., & Co., Halifax, N.S.  
Nestle's Chocolate, Montreal.

**Computing Scales.**  
Computing Scale Co., Toronto.  
Toledo Computing Scale Co., Hamilton.

**Concentrated Lye.**  
Gillett E. W., Co., Toronto.

**Condensed Milk and Cream.**  
Borden's—Wm. H. Dunn, Montreal.  
Truro Condensed Milk Co., Truro, N.S.

**Counter Check Books, Etc.**  
Allison Coupon Co., Indianapolis, Ind.  
Carter-Crume Co., Toronto.  
Crain, Rolla L., Co., Ottawa.

**Crockery, Glassware and Pottery.**  
Gowans, Kent & Co., Toronto.

**Dairy Produce and Provisions.**  
Clark, Wm., Montreal.  
Dawson Commission Co., Toronto.  
Emond & Cote, Quebec, Que.  
Fearman, F. W., Co., Hamilton.  
MacLaren Imperial Cheese Co., Toronto.  
Montreal Packing Co., Montreal.  
Park, Blackwell Co., Toronto.  
Power, B. H., Halifax, N.S.  
Rutherford, Marshall & Co., Toronto.  
Ryan, Wm., & Co., Toronto.  
Tanguay, Geo., Quebec.

**Financial Institutions & Insurance.**  
Bradstreet Co.

**Fish.**  
Atlantic Fish Co., Lunenburg, N.S.  
Connors Bros., Black's Harbor, N.B.  
Halifax Cold Storage Co., Halifax, N.S.  
Halifax Fish Co., Halifax.  
James, F. T., Co., Toronto.  
Loggie, W. S., & Co., Chatham, N.B.  
McWilliam & Everist, Toronto.  
Millman, W. H., & Sons, Toronto.  
Smit, T. F., & Co., Halifax, N.S.  
Todd, J. H., & Son, Vancouver, B.C.

**Flavoring Extracts.**  
Capstan Mfg. Co., Toronto.  
Imperial Extract Co., Toronto.

**Fly Pads.**  
Wilson, Archdale, Hamilton, Ont.

**Foreign Importers.**  
Boyd, Thos., & Co., Liverpool, Eng.  
Colbeck, Henry, Newcastle-on-Tyne, Eng.  
Doughty, A. C., & Co., London, Eng.  
Gregory, W. C., & Co., Liverpool, Eng.  
Little, Geo., Manchester, Eng.  
Rapp, Herman, & Co., Liverpool, Eng.  
Scott, David, & Co., Liverpool, Eng.  
Vincentelli, P. & F., Antwerp.

**Fruits—Dried, Green, and Nuts.**  
Brown Bros. & Sons, Montreal.  
C. Miller Bros., Nap., Que.  
Davidson & Hay, Toronto.  
Dawson Commission Co., Toronto.  
De Y Barrondo, J. V., & Co., Bordeaux, France.  
Finkle & Ackerman, Belleville, Ont.  
Gibb, W. A., & Co., Hamilton, Ont.  
Gillard, W. H., & Co., Toronto.  
Kinnear, Thos., & Co., Toronto.  
Lucas, Steele & Bristol, Hamilton.  
McWilliam & Everist, Toronto.  
Ozo, The Company, Montreal.  
Ratray, D., & Son, Montreal.  
Robinson, O. E., Ingersoll, Ont.  
Smith, E. D., Winona, Ont.  
Stringer, W. B., & Co., Toronto.  
Tippet, A. P., & Co., Montreal.  
Turner, James, & Co., Hamilton.  
Walker, Hugh, & Son, Guelph.  
White & Co., Toronto.

**Gelatins.**  
Oz, J. & G., Edinburgh, Scotland.  
Nicholson & Brock, Toronto.

**Grain, Flours and Cereals, Seeds.**  
Alexander Milling Co., Ltd. Brandon.  
Battle Creek Health Food Co., Battle Creek, Mich.  
Canadian Shredded Wheat Co., Niagara Falls Centre, Ont.  
Greig, Robert, Co., Toronto.  
Kirovac, Nap. G., & Co., Quebec.  
Letch Bros, Oak Lake, Man.  
Mackay, J. Co., Ltd., Bowmanville, Ont.  
M. Intosh, P., & Son, Toronto.  
Nicholson & Bain, Winnipeg.  
Nicholson & Brock, Toronto.  
Peterboro' Cereal Co., Peterboro', Ont.  
Stevens & Miller, Montreal.  
Tanguay, Alf. F., & Co., Quebec.  
Tanguay, Geo., Quebec, Que.  
Taylor, T. H., Co., Ltd., Chatham.  
Western Canada Flour Mills Co., Toronto.  
Woodstock Cereal Co., Woodstock, Ont.

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Balfour, Smye & Co., Hamilton.  
Bourque, T. A., & Co., Shebrook, Que.  
Codville-Georgeson Co., Winnipeg.  
Colson, G. E., & Son, Montreal.  
Davidson & Hay, Toronto.

Eby, Blain Co., Toronto.  
Eckardt, H. P., & Co., Toronto.  
Gillard, W. H., & Co., Hamilton.  
Kinnear, Thos., & Co., Toronto.  
Lucas, Steele & Bristol, Hamilton.  
Turner, James, & Co., Hamilton.  
Warren Bros. & Co., Toronto.

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Enterprise Mfg. Co., Philadelphia, Pa.  
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Sprague Canning Machinery Co., Chicago.

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**Oil Tanks.**  
Bowser, S. F., & Co., Toronto.

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MacLaren's Imperial Cheese Co., Toronto.  
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Manitoba Canning Co., Toronto.  
Marshall, James, Toronto.  
Mason & Hick, Toronto.  
Metal Shingle & Siding Co., Toronto.  
Millman, W. H., & Sons, Toronto.  
Mitchell, H. W., Toronto.  
Montreal Packing Co., Toronto.  
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Moose Jaw Fruit and Produce Co., Toronto.  
Morse Bros., Toronto.  
Mott, John P., & Co., Toronto.

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Nestle's Chocolate, Toronto.  
Nicholson & Bain, Toronto.  
Nicholson & Brock, Toronto.  
Nickel Plate Stove Polish Co., Toronto.

Oakey, John, & Sons, Toronto.  
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Ocean Mills, Toronto.  
Old Homestead Canning Co., Toronto.  
Ozo Co., Toronto.

Park, Blackwell Co., Toronto.  
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Rapp, Herman & Co., Toronto.  
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Rose & Laflamme, Toronto.  
Royal Crown Limited, Toronto.  
Rutherford, Marshall & Co., Toronto.  
Ryan, Wm., Co., Toronto.

Holbrook & Co., London, Eng.  
Hudson, Hebert & Co., Montreal.  
Lytle, T. A., Co., Toronto.  
Paterson—Rose & Laflamme, Montreal.  
Purnell, Webb & Co., Bristol, Eng.  
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Oakey, John, & Sons, London, Eng.

**Polishes—Stone.**  
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James' Dome, W. G. A. Lambe & Co., Toronto.  
Morse Bros., Canton, Mass.

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Guelph Soap Co., Guelph, Ont.  
Royal Crown Limited, Winnipeg, Man.  
St. Croix Soap Mfg. Co., St. Stephen, N.B.

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Tippet, A. P., & Co., Montreal.  
Wallaceburg Sugar Co., Wallaceburg

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Japan Tea Traders' Assn., Montreal.  
Paterson, R., & Sons, Glasgow, Scot.  
Salada Tea Co., Toronto and Montreal.  
Symington, T., Edinburgh, Scot.  
Truro Condensed Milk Co., Truro, N.S.  
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Turner, James, & Co., Hamilton.  
Warren Bros., Toronto.  
Wood, Thos., & Co., Montreal.

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# THE CANADIAN CROKER

Established 1886

The  
**MACLEAN PUBLISHING CO.**  
Limited.

**JOHN BAYNE MACLEAN** - President

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

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## A SHORTAGE OF CARS.

There is everywhere a great shortage of cars at present. The manufacturer, the wholesaler, the contractor and all who have use for the railways of the country to move freight are calling for cars to relieve the present acute situation. A string of empty cars behind a powerful engine is something eagerly sought after by all firms which have need of transportation. With the advent of the holiday shipping, the demand for cars will be very largely increased, and at present there seems no prospect of more cars being placed at the disposal of shippers. The different railway companies are doing their very best to keep up with the demand, but apparently it is impossible for them to do so. Every car they possess which is fit for use is now on the road, while new cars are being turned out from the car shops every day. But still the shortage continues.

There are many reasons for the scarcity. One of the principal is that there is a rush from all parts of the country of goods to port centres. Business houses are anxious to have their goods for export reach the Canadian ports before the close of navigation, and the railway companies are doing all they can to help business in their endeavor. Then the grain business calls for cars by the thousand, while the railways them-

## EDITORIAL

selves have use for many trains for construction work. In all parts of the Dominion railroad construction is going on more or less actively, and supply trains and engines for work in the neighborhood are much required. It is hoped that there will be a little breathing spell immediately upon the close of navigation, and the present situation will probably experience some improvement, but it seems that a shortage of cars, and the consequent lack of good transportation facilities is something which must accompany the wonderful prosperity of the country. At any rate the railway companies do not seem able to keep pace with the rapid development now going on.

## CRANBERRIES.

Cranberries prices are climbing rapidly because of greatly increased consumption and a shorter crop than was originally estimated. A few cranberries are gathered in the Maritime Provinces but they never get west of Montreal. The principal sources of supply for America are Cape Cod, in the east, and Michigan, Wisconsin, Minnesota and Iowa in the west. Ontario draws its supplies exclusively from Cape Cod.

The garnishing of the American Thanksgiving turkey is said to have created a demand which aided the upward tendency of prices. An attempt early in the season to corner the Cape Cod crop, it is reported, failed badly. Some years ago Hiram Walker, the distiller, attempted on a rather large scale the cultivation of cranberries on artificially prepared land.

The American crop averages about 1,000,000 bushels, and of those 400,000 bushels are said to be required for Thanksgiving.

Originally, the cranberry grew wild and took its name from a resemblance its flower just expanding into perfection bears to the neck, head and bill of a crane. From "craneberry" to "cranberry" was an easy transition.

It was at Cape Cod that the cranberry was first cultivated, and soon came the discovery that in flavor the cultivated cranberry was far superior to its wild brother.

Sand and peaty ground form the real soil for the cranberry, and instead of fertilizing, the grower is obliged to give the vines or bushes liberal coatings of sand.

The place where the cranberry grows is variously known as the marsh or the bog, from the fact that it must be low land arranged with a system of sluices similar to those used for the irrigation of arid land in the west.

It costs not less than \$300, and as

## The Canadian Grocer

high as \$500 an acre, to get the bog ready. Then five years must elapse before there is any crop sufficient to give a return. But after this it is all profit, for the shrubs live and bear endlessly, getting better all the time.

Nothing could be simpler than planting cranberry bushes. A small handful of twigs is twisted together, and thrust deeply into the sand. They need no tending, but take root at once, and within a year send out runners. The planting is done in rows eight or ten inches apart. Gradually the space between the rows fills up, and soon the whole bog is one field of growing cranberries.

Flooding the bog answers the dual purpose of giving the cranberries the moisture which is an essential part of its life and protecting it from the frosts of early Autumn.

The old method of packing by hand is being superseded by the rocker scoops, with which one man can do the work of twenty-five.

The berries are cleaned and graded by machinery. At the end of their course there is a drop, and the sound, hard berries rebound into their bins while the soft and wormy ones, lacking the necessary resilience go to the waste box.

With careful weeding and watering, an acre will yield more than one hundred barrels of cranberries, and it has been calculated that in eight years an acre ought to pay back in full the entire cost, leaving all that follows as clear profit.

The earliest cranberries come from Cape Cod. Their picking begins early in September and lasts till severe frost sets in. In the Middle States and the west the crop is not so early.

## POTATOES.

New Brunswick potatoes are getting a firm hold upon the trade in Ontario. There are large dealers in Toronto who handle no Ontario potatoes at all. The principal factor in the recent fluctuations in price has been the car shortage. Last Spring the American market was short and New York bought heavily in New Brunswick, creating high prices. This year the American crop is said to be sufficient for requirements south of the line. Last year, however, Quebec had potatoes to sell; this year it is buying. The yield in the Maritime Provinces is said to be altogether satisfactory, but there is a considerably increased area. The outlook appears to be that when freight moves freely again there will be plenty of potatoes and that the supply will be sufficient throughout the entire season.

OT

First of a Series

A large number of Grocers enjoyed evening last of the season at the Albert Hall. Appreciated and good recitations fill the programme provided by the Association with success of the Henry Water branch. Retail gave an able performance of importance of the to the merit to the Criminal asked for by session of the ed upon then action in having to a successful to many others could be obtained.

Pleasing address by Ross and Ex-Forde and Trencers.

Ed. Wilton well as rendered Solos were Stuart de la Harry Duford H. King.

Informal enjoyed by the freshments were on, which add to the evening. The evening was secured and that the for presentation that the next would take the business system grocery trade expert account experienced impressed on of attending

## WINNIPEG

Protecting Business

The Winnipeg through its has started who dodge those who Tuesday evening with a sixteen rest where grocery o'clock. Info the proprietors police court.

Mr. Coulson small restaurant groceries will o'clock, the the early close to the legitimate

## OTTAWA'S SOCIAL GROCERS

First of a Series of Entertainments by the Grocers' Association of the Capital—Address by President Walters of the Retail Merchants—Cards and Refreshments.

A large number of Ottawa Retail Grocers enjoyed themselves on Monday evening last at the first social evening of the season in their rooms Royal Albert Hall. Appropriate songs were rendered and good speeches, readings and recitations filled up the excellent programme provided. The members of the Association were congratulated on the success of the event.

Henry Waters, president of the head branch Retail Merchant's Association, gave an able address emphasizing the importance of organization, and explained to the merchants the amendments to the Criminal Code, which were being asked for by the association at the next session of the Dominion House and urged upon them the necessity of united action in having this matter carried to a successful issue. He also referred to many other important objects that could be obtained by all being interested.

Pleasing addresses were given by Ald. Ross and ex-Ald. Shouldis, President Forde and Treasurer Provost, of the grocers.

Ed. Wilton presided at the piano, as well as rendering an instrumental solo. Solos were given by Mr. Hickman, Stuart de la Ronde, P. Lamoureux, Harry Duford, and a banjo solo by N. H. King.

Informal games of euchre were enjoyed by the card lovers, and light refreshments were served by Caterer Nixon, which added greatly to the hospitality of the evening. President Forde announced that almost sufficient names had been secured in favor of early closing and that the lists would soon be ready for presentation to the city council, also that the next meeting a month hence would take the form of a lecture on business system suitable to the retail grocery trade, part to be taken by an expert accountant, and part by an old experienced and successful grocer. He impressed on the members the advantage of attending regularly.

## WINNIPEG GROCERS WORKING.

## Protecting Early Closing By-law—Pure Food Agitation.

The Winnipeg Grocers' Association, through its secretary, W. A. Coulson, has started a campaign against those who dodge the early closing by-law and those who import impure foodstuffs. Tuesday evening of last week, in company with a police official, a representative of the association visited fifteen or sixteen restaurants and fruit stores where groceries were sold after six o'clock. Informations were laid against the proprietors for prosecution in the police court.

Mr. Coulson says that most of the small restaurants carry a side line of groceries which they retail after six o'clock, thereby defeating the ends of the early closing by-law and cutting into the legitimate business of the gro-

cers. The grocers, he says, do not mind any person selling groceries during legal hours, but it is unfair to them for restaurants to carry on a grocery trade after six p.m.

The association is also interesting itself in the pure food question and is starting a campaign against the importation of impure meats, fruit and fowl, as well as adulterated food of all lines. It has made application for a pure food law and has been promised the desired legislation. Large quantities of food stuffs, unfit for human consumption, it is said, have been shipped into the city of late and sold. Most of it came from American points and has been partially traced. Fowl which had been dead for a year and over, preserved by chemicals which were practically embalming fluids, it is claimed, have been received in Winnipeg, and last week one department store refused a large shipment of it.

Peddlers and transient traders have been watched and forced to take out licenses.

A Montreal firm which occupied sample rooms in a business block and were carrying on a retail traders' business, has been forced to take out a retail traders' license.

## WINDOW DRESSING COMPETITION

Entries are coming in for the Canadian Grocer's monthly window competition, but we want more. It is simple—a photograph and a description of how the trim is done.

This is a chance for the clerk. The clerk who can trim a window well has a future in the business. There is plenty of latent talent in the trade that needs but a little stimulus to bring it out. That is what these competitions are for.

## THINKS MR. LAWSON WRONG.

A traveller writing from Hamilton this week objects to A. H. Lawson's advocacy in his article on increasing trade in the Special Fall Number of The Grocer, of grocers putting up their own package goods. The writer says:—Editor Canadian Grocer:—

I am surprised to find a correspondent in your excellent Fall Number advocating special packages as a help to grocers. The subject is not new and the older it grows the more the outlook for the special package. The writer has for some years been in close touch with the package Tea business both standard and special brands, and in very few instances has it appeared that the special was of any real benefit to the grocer's tea trade. Against this it may not be out of place to draw your attention to the marked success at times by certain standard brands, which have, through skilful blending and good advertising become very popular and easy to sell—trade builders in fact. A great number of instances can be shown where a well known and popular article has been put up under a special label, but in place of increasing the grocer's sales has actually lost business for him. Any attempt to substitute the often "fear-

fully and wonderfully made" blend and package for the well advertised and proved brand will often arouse in the customer's mind suspicions and direct trade to a small store.

Yours,

R. P.

## GROCERS DID THEIR BEST.

## Newspaper View of the Tournament at London.

An English paper describing the competitions at the recent Grocers' National Exhibition in London, says:

The tournament of the grocery world recently held at the Agricultural Hall, London, was a most interesting affair, and competitors, in a frenzy of emulation were to be seen wrapping sugar, roasting coffee, weighing butter, applying by letter for imaginary situations, and writing essays for the £1,500 worth of prizes offered.

The most sporting events, and those which drew the largest crowds, were the sugar weighing and wrapping competitions. Out of a bin of sugar fifty 1-lb. packets had to be weighed, wrapped, and stacked. Very severe tests were made by the judges. It was useless for a competitor to make a neat, square, artistic packet of sugar, if it leaked when shaken, and faulty "technique" of this sort blasted the hopes of more than one promising competitor.

To see the artistic temperament at its best, one had to visit the coffee-roasting competitors. There was a rapt, almost devotional, look on their faces as they ground their roasting apparatus to the murmur of the falling berries.

An expert explained the reason for the expression. "They are listening for the snapping of the berries to cease," he said. "When the berry is swelling with the heat and arriving at the point of perfection, a little cracking sound goes on. The moment this ceases the coffee is correctly roasted. Fifteen or thirty seconds too long means the beginning of a burning process, which ruins the flavor."

The same expert, commenting on the coffee-blending competition, said: "Were we to give up chicory at once, half our public would cease drinking coffee. Pure Mocha would be nauseating to the majority of people."

J. H. Christie, one of the oldest and best known travelers in the Ottawa section, is seriously ill. Mr. Christie was associated with the late firm of Carter, Galbraith & Co. for many years, and cast in his lot with William Galbraith & Son on the dissolution of the old firm in January last. He has always been a good friend of the grocers.

Will Turpen, formerly Toronto traveler for the E. W. Gillett Co., Limited, and now in the Niagara Peninsula, is doing some special advertising work for the company and has not taken the place of J. F. Holden, as might be concluded from an item which appeared in The Grocer last week.



# Markets and Market Notes

## QUEBEC MARKETS.

### POINTERS—

- Fish—Revised.
- Sugar—Declined 10c.
- Raisins—Advanced.
- Currants—Advanced 1c. to 2c.
- Dates—Advanced 1c.
- Maple Products—Decline.
- Honey—Advanced 1c.

Montreal, Nov. 1, 1906.

The situation in the grocery trade is a healthy one. The fall trade has now set in and brisk business is being done on all sides. The scarcity of cars interferes considerably with the successful carrying on of trade, making it difficult for the jobber to ship the retailer's orders. But, when everything is considered, it must be admitted that a good average fall trade is being transacted. There are two markets of particular interest to the grocer this week. These are the sugar market and the dried fruit market. Sugar has experienced a decline of 10 cents since last report. In dried fruits interest centres on raisins and currants, but particularly on the latter. It is now said that a ten-cent market for currants is something quite probable. Prices this week are higher, as will be seen by the quotations. Valencia raisins are a little weaker in the primary market, but stocks here being very small, the price is firm. There is little new in canned goods. The tea market is one which is one of interest at present. Japan teas are before the eye of the trade very much. Indications point to still higher prices than at present rule. Molasses is very quiet, while trade in coffee and spices is fair to good. Elaborated apples are firm, and higher prices may soon be realized, but prices are unchanged. Maple products are also easier, while there is a firmer feeling in honey, which is very scarce. Collections are good.

**CANNED GOODS**—This week there is little news for the grocer regarding canned goods. Some jobbers are still shipping orders booked some time ago, while other wholesalers say that they cannot obtain sufficient goods from the canners, owing to shortage of cars. On the whole, the situation is a fairly satisfactory one. Indications point to a scarcity of plums and blueberries later in the season, the canners apparently not having put up a great lot of either. Strawberries will, of course, also be short, none being obtainable even now. Tomatoes are unchanged.

**SUGAR**—Tuesday afternoon the local market declined ten cents. The decline affects all sugars. In the early part of the week, advices received were to the effect that the beet market was weaker. One of the large New York refineries lowered their prices on Monday. It is thought that there will be considerably more business at the lower prices, since it seems that a good many were waiting, in expectation of lower prices to buy.

Granulated, bbls.	44 30
"    "    "    "    "	4 45
"    "    "    "    "	4 25
"    "    "    "    "	4 95
Paris lump, barrels	4 95
"    "    "    "    "	4 85
"    "    "    "    "	4 95
"    "    "    "    "	4 70
Extra ground, bbls.	4 70
"    "    "    "    "	4 80
"    "    "    "    "	4 90
"    "    "    "    "	4 50
Powdered, bbls.	4 70
"    "    "    "    "	4 30
Phoenix	4 30
Bright coffee	4 10
"    "    "    "    "	4 15
"    "    "    "    "	4 15
No. 3 yellow	4 15
No. 2	4 00
No. 1	3 90
No. 1	3 85

**SYRUP & MOLASSES**—The molasses market is quite without interest at present. Practically no transactions are being made on any side. Syrups are moving fairly well, but the brisk fall trade has not yet commenced.

Barbadoes, in puncheons	0 30
"    "    "    "    "	0 32
"    "    "    "    "	0 33
New Orleans	0 22 0 35
Antigua	0 30
Porto Rico	0 40
Corn syrups, bbls.	0 02
"    "    "    "    "	0 03
"    "    "    "    "	0 04
"    "    "    "    "	1 40
"    "    "    "    "	1 00
Cases, 2-lb. tins, 2 doz. per case	1 95
"    "    "    "    "	2 49
"    "    "    "    "	2 35
"    "    "    "    "	2 25

**TEA**—There has been more inquiry for Japans during the past week, owing possibly, to the fact that fourth crop tea had been purchased for export to Manchuria, and all fannings and siftings having been made up into brick tea for export to this country. The price of low grade Japan teas has been advanced about a cent a pound. There are no lots of new tea held, all stock pisible in Montreal being old. Very common teas are selling around 14½c, while very low grades, which formerly were obtainable for 10c, when anybody would take them, are now bringing 13½c. Few Japan siftings and fannings are obtainable and higher prices are likely to rule. Lately there have been a couple of large invoices of Japans, Pingsueys and Gunpowders and Young Hysons change hands. Taking into consideration the present existing conditions, it is generally thought that considerable of an advance will shortly be made in all kinds of low grade greens. There is some demand noticeable for Ceylon blacks in London. These have showed some sign of improvement. Ceylon greens are scarce, few lots being offered. There is noticeable a little better inquiry for low and medium grade blacks. There have been recently, quite a few inquiries from the West for low grade China greens.

Japans—Fine	0 26	0 30
"    "    "    "    "	0 20	0 23
"    "    "    "    "	0 18	0 18
"    "    "    "    "	0 13	0 15
Ceylon—Broken Orange Pekoe	0 20	0 28
"    "    "    "    "	0 17	0 20
"    "    "    "    "	0 15	0 20
"    "    "    "    "	0 12	0 18
"    "    "    "    "	0 17	0 20
"    "    "    "    "	0 16	0 17
"    "    "    "    "	0 13	0 14
"    "    "    "    "	0 11	0 15
"    "    "    "    "	0 19	0 22
"    "    "    "    "	0 31	0 35

**COFFEE**—The situation this week is quite unchanged. The market is without feature of any kind. Prices are steady.

Jamaica	0 10	0 11
Java	0 15	0 30
Mocha	0 19	0 22

Rio, No. 7	0 09	0 10
Santos	0 10	0 11
Maracaibo	0 11	0 13

**FOREIGN DRIED FRUITS**—The feature of the market this week is the interest taken in currants. From present indications there will be a 10c. market and that at no very distant date. At present Filiatras are selling as high as 9c, dealers asking 8c, 8½c and 9c, according to quality. There are certain rumors around the trade to the effect that a large house in Greece has failed. The Grocer learns from reliable sources, however, that up to the time of writing this firm has been filling local contracts in a satisfactory manner. The matter, as it stands now, seems to be simply that orders were sent to this house from New York and the low prices which prevailed a few months back. These orders were not confirmed, it is said, and now this concern cannot ship the goods owing to conditions existing in Greece. It was probably from this trouble, that the rumor of the failure arose. Local contracts, as stated, have been filled by this firm. Valencia raisins are a little easier this week. The market in Spain is somewhat weaker, quotations being from 1s. to 1-6 lower. It is too late, however, that the market begins to be on a reasonable basis, for much trade for the holiday season cannot now be done. It is true that even now Valencias could be imported, but there would be only a little over a week in which the jobber might dispose of them. Californian fruits are beginning to arrive in good quantities, although supplies are not yet as large as might be wished. Dates, the first of the season, are now quoted by some houses at 6c. The supply of the regular steamer ought to be here sometime next week. Orders for goods via the second steamer are being taken at advanced prices. Few dealers wish to give out a price list while the dried fruit market is in its present condition. They cannot count on prices remaining steady, and consequently there is a great deal of hand to mouth business being done.

Valencia Raisins—	
Fine off-stalk, per lb.	0 09
Selected, per lb.	0 10
Layers, "	0 10
Dates—	
Dates, Halloweas, per lb.	0 05 0 06
Californian Evaporated Fruits—	
Apricots, per lb.	0 13 0 14
Peaches, "	0 12 0 14
Pears, "	0 13 0 15
Malaga Raisins—	
London layers	2 25
"    "    "    "    "	2 50
"    "    "    "    "	0 80
Royal, Buckingham Clusters, 1-boxes	1 10
"    "    "    "    "	3 50
Excelsior Window Clusters, 1-boxes	1 3
Californian Raisins—	
Loose muscatels, fancy seeded, in 1-lb. pkgs.	0 10 0 10
"    "    "    "    "	0 08 0 10
"    "    "    "    "	0 08 0 08
"    "    "    "    "	0 08 0 09
"    "    "    "    "	0 08 0 10
Prunes—	
30-40s	0 09 0 09
40-50s	0 08 0 09
50-60s	0 08 0 08
60-70s	0 07 0 08
70-80s	0 07 0 07
80-90s	0 06 0 06
90-100s	0 06 0 06
Oregon prunes (Italian style), 40-50s	0 08
"    "    "    "    "	0 07
"    "    "    "    "	0 07
"    "    "    "    "	0 06
"    "    "    "    "	0 05
Orrants—	
Filiatras, uncleaned, barrels	0 08 0 08
Fine Filiatras, per lb., in cases	0 08
"    "    "    "    "	0 08 0 09
"    "    "    "    "	0 09 0 10

Finest Vostizas " Amalias Sultana Raisins, per lb. Sultana raisins, per lb. -lb. ca

Eleme Table Figs— Six crown, extra fancy, Four crown, fancy, 10- Three crown, 10- Glove boxes, fine qual Fancy washed figs, in b " pulled figs, in b " stuffed figs, 12-oz. boxes.....

**SPICES**—Bus the moment, bu for any one li anticipated once well under way

Peppers, black..... " white..... Ginger, whole..... Ginger, Cochin..... Cloves, whole..... Cream of tartar..... Allspice..... Nutmegs.....

**EVAPORATED** apples are quit price asked ro same, 8c, but ing if a bette shortly obtaina

**PEELS**—The port in the pe high and scarc

Citron peel per lb.... Lemon peel per lb.... Orange peel, per lb....

**BEANS**—Spo is an easier fee The market ro price.

Choice prime beans....

**MAPLE PRO** easier feeling week. Business good orders bei ing the past w

Maple syrup, bulk, per Pure Townships sugar, Pure Beauce County, p

**RICE AND** nness is passing price asked. I few grocers bei much business rules, and as a is not so bad were a more changed.

B rice, in 10 bag lots... B rice, less than 10 bag lots... C C rice, in 10 bag lots... C C rice in less than 10 Tapioca, medium nearl

## ONTAR

**POINTERS**—

Sugar—Down

Dried Fruit— higher.

Tapioca—Low

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Molasses—Fir

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Finest Vostizzas "	0 08 1/2	0 09
Amalias "	0 07 1/2	0 07 1/2
Sultana Raisins—		
1-lb. carton	0 08	0 12
1-lb. carton		0 10

Elemo Table Figs—		
Six crown, extra fancy, 40-lb. boxes	0 15	
Four crown, fancy, 10-lb. boxes	0 09	
Three crown	0 08	
Glove boxes, fine quality, per box	0 10	
Fancy washed figs, in baskets, per basket	0 20	
" pulled figs, in boxes, per box	0 22	
" stuffed figs, " " "	0 28	
12-oz. boxes	0 06 1/2	0 07

SPICES—Business is fairly good at the moment, but there is no special call for any one line. Improved trade is anticipated once the holiday season gets well under way.

Peppers, black	Per lb.	0 16	0 22
" white		0 25	0 30
Ginger, whole		0 16	0 24 1/2
Ginger, Cochin		0 17	0 17 1/2
Cloves, whole		0 17	0 32
Cream of tartar		0 25	0 30
Allspice		0 12	0 15
Nutmegs		0 30	0 65

EVAPORATED APPLES—Evaporated apples are quite firm this week. The price asked remains just about the same, 8c, but it would not be surprising if a better figure than this were shortly obtainable.

PEELS—There is nothing new to report in the peel situation. Peels are high and scarce, especially citron.

Citron peel, per lb.	0 19	0 21
Lemo peel, per lb.	0 10 1/2	0 11
Orange peel, per lb.	0 10 1/2	0 11

BEANS—Spot stock is firm, but there is an easier feeling in beans this week. The market remains unchanged as to price.

Choice prime beans	1 55	1 60
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MAPLE PRODUCTS—There is a little easier feeling in maple products this week. Business continues active, some good orders being taken by dealers during the past week.

Maple syrup, bulk, per lb.	0 07	0 08
Pure Townships sugar, per lb.	0 07	0 08
Pure Beauce County, per lb.		0 09

RICE AND TAPIOCA—Little business is passing in tapioca at the high price asked. But demand is limited, few grocers being in a position to do much business at the figure which now rules, and as a consequence the situation is not so bad as it would be if tapioca were a more staple line. Rice is unchanged.

B rice, in 10 bag lots	3 25	
B rice, less than 10 bags	3 35	
O rice, in 10 bag lots	3 15	
O rice, in less than 10 bag lots	3 25	
Tapioca, medium pearl	0 07 1/2	0 08

ONTARIO MARKETS.

POINTERS—

Sugar—Down 10c. and weak.  
Dried Fruit—Quotations revised and higher.

Tapioca—Lower on the primary market.

Molasses—Firmer.

Toronto, Nov. 1, '06.

Business in the grocery trade is first-rate but the shortage of cars is causing some inconvenience, delaying shipments to both wholesalers and retailers. There is really nothing new in regard to dried fruit but the situation grows more interesting as the season advances. Goods bought now by wholesalers could not possibly arrive for the Christmas trade, so that both wholesale and retail trade

THE MARKETS—ONTARIO

are sized of the situation. The decline in sugar was not unexpected, and as the heavy consumptive demand of the preserving season is past will not incommode anyone. The market is weak even at the lower level.

CANNED GOODS—The situation is unchanged and the feeling is firm. The Canadian Cannery are said to have packed tomatoes to fill only 80 per cent. of their orders at the end of July, and to be now buying tomatoes where they can get them. This is not intended as advice to load up with tomatoes. What the pack by factories outside the Canadian Cannery has been is not yet known, but it is understood to be larger than last year.

Quotations are unchanged and are omitted this week.

VEGETABLES.

Asparagus, California—		
2's	3 90	
2's, Canadian	2 75	
Beets—		
2's, sliced, sugar and blood red	1 00	
3's, whole	90	
3's, sliced	1 20	
3's, whole	1 10	
Beans—		
Fancy brands		
2's, golden wax	0 85	0 82 1/2
3's	1 30	1 27 1/2
Gals.		3 75
2's, refugee or Valerine (green)	0 85	0 82 1/2
3's (green)	1 30	1 27 1/2
Gals.		
2's, crystal wax	0 95	0 92 1/2
Red Kidney, 2's	1 24	1 10
Lima, 2's	1 27 1/2	1 25
Corn—		
2's	0 92 1/2	0 90
Gal., on cob	4 52 1/2	4 50

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, Nov. 1, 1906.

BUTTER—Local demand keeps good. Steady market rules.  
CHEESE—Improvement continues. Prices unchanged.  
EGGS—Market firm under good demand.  
PROVISIONS—Little change in situation. Pork unchanged. Pressed hogs, abattoir, quoted \$9.00 to \$9.25 per 100 lbs.

Peas—		
1's, extra fine sifted	1 00	97 1/2
2's, standard	0 85	0 82 1/2
2's, early June	0 95	0 9 1/2
2's, sweet wrinkled	1 25	1 22 1/2
Gals., No. 4		3 75
Pumpkins, 3's	0 92 1/2	0 91
Rhubarb—		
2's, preserved	1 17 1/2	1 15
3's	1 92 1/2	1 90
Gal., standard	2 65	2 62 1/2
Spinach—		
2's	1 42 1/2	1 40
3's	1 82 1/2	1 80
Gals.	5 02 1/2	5 00
Squash, 3's	1 17 1/2	1 15
Tomatoes—		
3's, all kinds	1 17 1/2	1 15
Gal., all kinds	3 52 1/2	3 50

SAUCE, ETC.

Tomato sauce, 1's	0 50	
" 2's	0 80	
" 3's	1 00	
Chili sauce same as tomato sauce	0 75	0 90
Catsups, tins, 2's	4 50	
" jugs	7 70	12 00

FISH.

Lobster, tails	3 75	
" 1-lb. flats	3 85	
" 1-lb. flats	2 00	
Mackerel	1 00	1 25
" Scotch		1 45
Salmon, Fraser River Sockeyes—		
1-lb. Tails, per doz.	1 80	
1-lb. Flat	1 95	
1-lb. "	1 20	
Northern River Sockeyes	1 70	1 87 1/2
Cohoos, per doz.		

Humpbacks		
Sardines, French 1's	0 14	
" "	0 23	
" Portuguese 1's	0 08	0 10
" P. & C., 1's	0 25	0 27
" P. & C., 1's	0 35	0 38
" Domestic, 1's	0 03 1/2	0 04
" Mustard, 1's	3 75	4 50
Haddies, per doz	1 10	1 20
Haddies, per case	4 25	4 75
Kippered herrings, domestic	1 00	
" imported	1 45	1 50
Herrings in tomato sauce, domestic	1 00	
" imported	1 40	1 40

MEATS, ETC.

Beef, corned 1s, per doz	1 40	
" 2s	2 50	
" 6s	7 50	
" 14s	17 50	

Per dozen tins.

Chicken, 1's, boneless	3 70	3 10
Turkey, 1's	3 20	3 10
Duck, 1's	3 20	3 10
Tongue, 1's, lunch		3 20
Soup, 2's, gibel	2 05	1 95
" 2's, tomato	1 00	
" 3's	1 45	
Pig's feet, 1's, boneless		1 40
" 1 1/2's		2 50

SUGAR—Prices declined 10c. on all lines Tuesday. It is believed that this is a natural recession from the advance in raws occasioned by the possibility of damage to the Cuban crop as a result of the recent revolution. That trouble was spoiled by United States intervention. Then the busy season is past. But the dominant influence was the European beet crop. Willett & Gray said of raws toward the close of last week:

"The feature of the week under review is the steady and persistent decline of the European markets. The highest price of the week for beet sugars was 9s. 5 1/2d., on the 19th, from which point there was a daily decline to 8s. 10 1/2d. at the close. Futures also declined correspondingly.

"The change was most speculative on the exchange. The influences at work causing it were various, but especially the disappointment caused by the high beet crop estimates put out by experts and the statistical figures resulting showing a plentiful supply of sugar for the demands of the new campaign year October 1, 1906, to October 1, 1907.

"Also an important influence is the expectation of a full crop of sugar in Cuba."

The decline in beet continued this week to 8s. 9d. At the end of last week the world's visible supply was 1,050,953 tons against 1,069,119 tons a year ago.

Paris lumps, in 50-lb. boxes	5 03	
" in 100-lb. "	4 25	
St. Lawrence granulated, barrels	4 38	
Redpath's granulated	4 38	
Acadia granulated	4 33	
Berlin granulated	4 28	
Phoenix	4 38	
Bright coffee	4 18	
Bright yellow	4 23	
No. 2 yellow	4 23	
No. 2 "	4 08	
No. 1 "	3 98	
Granulated and yellow, 100 lb. bags 5c. less than bbls.		

SYRUP AND MOLASSES—The market for New Orleans molasses is firmer and some grades are difficult to obtain:

Syrups—		
Dark		
Medium	0 33	0 35
Bright	0 28	0 42
Corn syrup, bbl., per lb.	0 07 1/2	
" 1-bbls "	0 13	
" kegs "	0 07 1/2	
" 3 gal. pails, each	1 4 1/2	
" 2 gal. "	1 07	
" 2-lb. tins (in 2 doz. case) per case	1 55	
" 5-lb. " (in 1 " " " " "	2 40	
" 10-lb. " (in 1 " " " " "	2 35	
" 20-lb. " (in 1 " " " " "	2 25	

Molasses—		
New Orleans, medium	0 30	0 35
" 1-bbls "	0 30	0 35
Barbadoes, extra fancy	0 40	0 50
Porto Rico	0 45	0 60
West Indian	0 30	0 35
Maple syrup—		
Imperial qts.	0 87 1/2	
1-gal. cans	0 95	
5-gal. cans, per gal.	1 00	
Barrels, per gal	0 75	

THE MARKETS

The Canadian Grocer

5-gal. Imp. brand, per can	4 50
1-gal. " per case	5 10
1-gal. " " "	5 60
Qta. " " "	6 00

TEA—The market continues firm.

COFFEE—The situation locally is unchanged. The valorization scheme is going forward and the prospects for the next crop have not improved. Willett & Gray assert "an advance is inevitable."

DRIED FRUITS—Most of the quotations have been adjusted to the upward tendency of the market. There is little practically new in the situation. Valencias have been offered to the trade this week at several shillings less than the market price. The offering is said to be rain damaged, but in any case the fruit could not be delivered for consumption before the middle of December or Christmas week, and the trade is well over by that. Quotations on prunes, citron peel, figs, currants and raisins are altered. Second arrivals of Tappet figs are cheaper. Shipments of dates to arrive in a week or so will be lower than present quotations.

Prunes Santa Clara—	Per lb.	Per lb.
90-100s, 50-lb boxes	0 05½ 0 05½	60-70s, 50-lb boxes ... 0 07
80-90s " "	0 05 0 06	50-60s " " " 0 07½ 0 08
70-80s " "	0 06½ 0 07	40-50s 25-lb " 0 08½ 0 09
		30-40s " " " 0 09½ 0 10

Note—25 lb. boxes ¼c. higher than 50 lb.

Candied and Drained Peels—		
Lemon.....	0 10 0 11½	Citron ..... 0 21 0 22
Orange.....	0 1½ 0 12	

Figs—	
Elemeos, per lb.....	0 08 0 15
Tappets, ".....	0 03½ 0 04

Currants—	
Fine Filiatras.....	0 07 0 07½
Patras.....	0 07½ 0 08
Uncleaned, ¼c. less.	
Vostizzas.....	0 08½ 0 09½

Raisins—	
Sultans.....	0 12
" Fancy.....	0 10 0 14
" Extra fancy.....	0 18
Valencias, selected.....	0 09½ 0 10
Seeded, 1-lb packets, fancy.....	0 10
" 16 oz packets, choice.....	0 09½
" 12 oz.....	0 08

Dates—	
Hallowees.....	0 05½ 0 06
Sairs.....	choice.....
Domestic evaporated apples.....	0 17½

NUTS—Quotations are unchanged.

Almonds, Tarragona, per lb.....	0 14 0 15
" Formigetta.....	0 13½ 0 14
" shelled Valencias.....	0 3 0 32
Walnuts, Grenoble, ".....	0 14½ 0 15
" Bordeaux, ".....	0 10½ 0 11
" shelled.....	0 27 0 28
Filberts, per lb.....	0 09½ 0 10½
Pecans, per lb.....	0 14 0 17
New Brazils, per lb.....	0 14½ 0 18
(The following quotations on pecans are for sack lots, green. For roasted add 2c.)	
Selected Spanish.....	0 08½
A 1's, banners and suns.....	0 08
Japanese Jumbo's.....	0 08½
Virginia.....	0 10

SPICES—The market is steady with unchanged prices.

Peppers, blk.....	Per lb. 0 16 0 20
white.....	0 25 0 30
Ginger.....	0 18 0 35

Cassia.....	0 25
Nutmeg.....	0 45 0 75
Cloves, whole.....	0 20 0 30
Cream of tartar.....	0 25 0 35
Allspice.....	0 22 0 28
" whole.....	0 17 0 20
Mace.....	0 85
Mixed pickling spices, whole.....	0 15 0 20
Cinnamon, whole.....	0 17 0 20
ground.....	0 20 0 22

RICE AND TAPIOCA—Tapioca is lower at Singapore, and probably by the middle of December will be ¼c. lower here.

Rice, stand. B.....	Per lb. 0 03½ 0 03½
Rangoon.....	0 03½ 0 03½
Patna.....	0 05 0 05½
Java.....	0 06 0 07½
Sago.....	0 06 0 07
Carolina rice.....	0 07½ 0 10
Tapioca, medium pearl.....	0 07
" double goat.....	0 07½

SEEDS—The situation is practically unchanged with some slight modifications of quotations.

ALSIKE—

Fa cylots, per bush.....	6 53 6 75
No. 1.....	6 00 6 25
No. 2.....	5 75 6 00
No. 3.....	4 35 5 10

RED CLOVER—

Fancy.....	7 35 7 50
No. 1.....	7 00 7 25
No. 2.....	6 35 6 75

Samples containing a large percentage of buck-horn, catch fly, etc., are at a big discount.

TIMOTHY—

Machine threshed.....	1 65 1 85
Flail threshed, bright unhusked.....	2 00 2 35

Lots containing seeds bring from 1½c. to 2½c. a lb.

BEANS—The situation has clarified somewhat since a week ago. The buyers have had to give the farmers a little more and thereby have got sufficient for immediate requirements. The car shortage is, however, making delivery difficult, and here and there is occasioning inconvenience. Quotations are unchanged.

Beans, hand picked, per bush.....	1 75
" prime, No. 1.....	1 60 1 65
" Lima, per lb.....	0 06½ 0 07

HIDES, WOOL AND FURS—

Hides, inspected, steers, No. 1.....	0 12½
" " " " " No. 2.....	0 11½
" " " " " cows, No. 1.....	0 12½
" " " " " " " " " No. 2.....	0 11½
Country hides, fat, per lb., cured.....	0 10½
Calf skins, No. 1, city.....	0 13
" " " " " No. 1, country.....	0 12
Lamb skins.....	0 85
Horse hides, No. 1.....	3 15 3 50
Rendered tallow, per lb.....	0 06 0 05½
Pulled wools, super, per lb.....	0 25
" extra.....	0 27
Wool, unwashed fleece.....	0 15 0 16
washed fleece.....	0 25

The fur season is just opening and prices here are based upon those obtained at the recent London auction.

There are generally three of these sales in the year—October, January and March—sometimes four. Following are the total offerings at the recent London October sale and that of a year ago, with a percentage indication of the prices obtained:

TOTAL OFFERINGS.

	1905	1906	Price obtained
Raccoon.....	9,956	4,000	Same as in March.
Muskrat.....	22,675	38,000	Same to 10 per cent higher than in Jan. in March.
Skunk.....	15,234	21,100	25 per cent lower than in March.
Mink.....	6,950	29,625	Same as in March.
Martin.....	5,409	19,203	5 per cent lower than in March.
Red fox.....	1,480	5,150	15 per cent lower than in March.
Lynx.....	3,131	7,500	7½ per cent lower than in March.
Ermine.....	1,079	5,190	10 per cent higher than in March.

It is known that besides the number given the Hudson Bay Co. sold many thousand lynx.

The prices made here for No. 1 prime are as follows:

	No. 1, Prime
Raccoon.....	1 40
Mink, dark.....	4 50 5 00
" pale.....	2 50 3 00
Fox, red.....	3 40
" cross.....	3 00 5 00
Lynx.....	5 50
Bear, black.....	12 00
" cubs and yearlings.....	5 00
Wolf, timber.....	2 75
" prairie.....	1 25
Weasel, white.....	0 60
Badger.....	1 10
Fisher, dark.....	5 00 6 00
Skunk, black.....	1 25
" short striped.....	0 90
" long striped.....	0 50
Marten.....	3 50 20 00
Muskrat, fall.....	0 16
" winter.....	0 20
" spring.....	0 23
" western.....	0 12 0 15

N. B. MARKETS.

St. John, N.B. Oct. 26, 1906.

These are very busy days for the Grocer. Markets are generally, and particularly in seasonable goods, in their favor. In staple lines values show little change. Arrangements for handling winter port business are being pushed rapidly forward. We hope this winter to see St. John used as a mail port, believing the West can be better served in the matter of mails via St. John than any other Canadian port. We expect to see the "Over Seas" mails come via St. John. This matter of sending eastern mails, which the C.P.R. has shown can be done so successfully via Canada, should be a matter of pride to the whole Dominion.

LEONARD'S FISH

Pickled and Salt Fish

Smoked and Prepared Fish

Fresh and Frozen Fish

All Kinds in Season

LEONARD BROS.,

20, 22, 24 and 26 Youville Square,

Montreal, St. John, N.B., Grand River Caspe,

MONTREAL

P.O. Box 639, Long Distance Phone

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No. 1 prime

No. 1, Prime	1 40
4 50	5 00
2 50	3 00
3 00	3 00
3 00	5 00
5 50	5 00
12 00	5 00
2 75	1 25
0 60	1 40
5 00	6 00
1 25	0 90
0 50	0 50
3 50	20 00
0 16	0 20
0 23	0 15

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26, 1906.

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THE CANADIAN GROCER

## A Summer Across the Seas



BLACK—GREEN—MIXED

A man of some experience and reputation in the Tea trade, who has spent the greater portion of the summer in Europe, devoting much of his time in the London Tea centres, gave us the following unsolicited testimonial to "SALADA" Tea:

"I can unhesitatingly say, after close enquiry, experience and observation, "that I consider 'SALADA' Tea is, by long odds, the best value of any Tea I "have come in contact with, and it is little wonder that the sale is so great."



Can we send you an assorted sample case? We will be glad to do so. Yes, and guarantee the sale, too.

ANNUAL SALE  
15,000,000  
PACKETS

Address: "SALADA," Toronto—Montreal

# OWL CHOP JAPAN TEAS

(In Packages)

## HAVE PLEASED THE CONSUMER

Says "MR. GROCER"

HOW MANY WILL WE SHIP THIS TIME?

OWL CHOP No. 1	H/c	80 x 1 lb.....	36c. lb.
OWL CHOP No. 4	H/c	80 x 1 lb.....	30c. lb.
OWL CHOP No. 50	H/c	80 x 1 lb.....	26c. lb.
OWL CHOP No. 100	H/c	80 x 1 lb.....	24c. lb.

3 PER CENT. 30 DAYS

FREIGHT PAID IN ONTARIO AND QUEBEC ON 3-OASE LOTS OR MORE

NO TROUBLE TO SELL

NO LOSS IN WEIGHT

TRY A SHIPMENT AT ONCE

# L. CHAPUT, FILS & CIE.

WHOLESALE GROCERS AND TEA IMPORTERS

2, 4, 6 and 8 DeBresoles Street, - - MONTREAL

# MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Wednesday, Oct. 31, 1906.)

Business continues very active in all general lines with few quotable changes of importance. Christmas trade is commencing and is reported to be opening out very favorably.

**CANNED GOODS**—Prices are quoted as follows:

FRUITS.		Group No. 1	Group No. 2 & 3
Apples—			
gallons, per doz.	3 24	3 20	
3-lb.	2 49	2 44	
Cherries—			
red pitted, per 2-do. case	4 73	4 78	
red unpitted, " "	3 73	3 73	
black pitted, " "	4 73	4 78	
white pitted, " "	5 03	5 08	
Currants—			
new, red, 2 doz. cases per case	3 83	3 88	
black	4 03	4 08	
Gooseberries—			
new	4 53	4 58	
Pears—			
2s, F.B., per 2-do. case	3 58	3 53	
3s, " "	4 69	4 64	
Peaches—			
2s	4 08	4 03	
3s	6 14	6 09	
Plums—			
Damson, 1s	2 63	2 58	
Lombard, 1s	2 73	2 68	
Greengage, 1s	2 83	2 78	
Pumpkins—			
3s	2 29	2 24	
Pineapples—			
2s, sliced, 2 doz. cases, per case	4 20		
2s, whole, " "	3 75		
2s, whole, " "	4 60		
2s, grated, " "	4 40		
Raspberries—			
red (new)	3 73	3 78	
black (new)	3 73	3 78	
Strawberries	4 80	4 75	
gallon, per doz.	6 80		
Blueberries, 2s, per case	2 00		
gallons,	2 15		
Goodwillie's Goods.			
Strawberries, per case	3 10		
Red raspberries, per case	2 60		
Red cherries, " "	2 60		
Red currants, " "	2 60		
Black currants, " "	2 60		
Lawtonberries, " "	2 60		
VEGETABLES.			
Beans—			
golden wax, " "	1 93	1 98	
refugee, " "	1 93	1 98	
crystal wax, " "	2 13	2 18	
Corn—			
2s	2 13	2 08	
Beans—			
(No. 4) 2s	1 93	1 98	
(No. 3) 2s	2 13	2 08	
(No. 2) 2s sweet wrinkle	2 23	2 18	
(No. 1) 2s extra fine sifted	2 73	2 78	
Succotash—			
2s	2 63	2 58	
Beets—			
whole, " "	2 08		
sliced, " "	2 28		
whole, 3-lb., " "	2 84		
sliced, " "	2 84		
Spinach—			
2s, per doz.	3 08	3 13	
3s	4 04	4 09	
gallon, per doz.	11 10		
Asparagus, per doz.	2 89		
Tomatoes—			
per case	2 79	2 74	
Beans golden wax, " "	1 93	1 98	
refugee, " "	1 93	1 98	
FISH.			
Salmon, Fraser River sockeye, per case	7 25		
" Skeena River, " "	7 10		
" River's Inlet, " "	6 85		
" Red Spring, " "	6 30		
" humpback, " "	4 00		
" cohoes, " "	5 50		
(Prices are for delivery in October-November.)			
Lobsters (new), 1-lb. flats, per case	16 50		
" 1-lb. tails, per case	10 50		
" " 1-lb. tails, per case	15 00		
" " flats, per case	15 50		
MEATS.			
Pork and beans 1s, per doz.	1 25		
" 2s, " "	1 90		
" 3s, " "	2 60		
Clark's 1 lb. plain, per case	2 30		
" 2 " " "	1 85		
" 3 " " "	2 40		
" 1 " tomato sauce, per case	2 30		
" 2 " " "	1 85		
" 3 " " "	2 40		

# THE MARKETS

" 1 Chili	2 25
" 2 " "	1 95
" 3 " "	2 35
Soups, per doz.	1 25
Canned chicken (Man. Can. Co.) per doz	3 25
" turkey	3 25
" chicken, per doz	3 30
" turkey	3 30
" duck	3 30
Corned beef	2 80
" 1s	1 60
" Man. Can. Co. 2s per doz.	2 50
" 1s	1 35
Roast beef (Man. Can. Co.), 2s, per doz	2 50
" 1s	1 35
" (Clark's), 1s, per doz	1 55
" 2s	2 65
Potted meats, 1s, per doz.	0 55
Veal loaf 1/2 lb., per doz.	1 25
" 1 lb.	2 50
Ham loaf 1/2 lb.	1 25
" 1 lb.	2 50
Chicken loaf 1/2 lb.	1 85
" 1 lb.	3 50
Lunchoncue 1s,	3 00
Sliced smoked beef 1/2-lb. tins, per doz.	1 80
" 1-lb. tins,	3 10
Chipped " 1-lb. glass, "	3 35
" 1-lb. tins, "	2 50
" " 1-lb. glass, "	2 50
" " 1-lb. tins, "	3 05
Sliced bacon, 1-lb. tins, "	3 10
" 1-lb. glass, "	3 25
Corned beef 1-lb. tins, per doz.	1 50
" 2-lb.	2 65

**SUGAR**—Prices continue as last week.

Montreal granulated, in bbls.	5 00
" in sacks.	4 95
" yellow, in bbls.	4 60
" in sacks.	4 55
Wallaceburg, in bbls.	4 90
" in sacks.	4 85
Berlin, granulated in bbls.	4 85
" in sacks.	4 80
Icing sugar in bbls.	5 60
" in boxes.	5 80
" in small quantities.	6 20
Powdered sugar, in bbls.	5 40
" in boxes.	5 60
" in small quantities.	5 85
Lump, hard, in bbls.	5 70
" in 1-bbls.	5 70
" in 100-lb. cases.	5 70
Raw sugar.	4 50

## SYRUPS AND MOLASSES

Syrup "Crown Brand," 2-lb. tins, per 2 doz. case	2 25
" " 5-lb. tins, per 1 "	4 90
" " 10-lb. tins, per 1 "	2 85
" " 20-lb. tins, per 1 "	2 61
" " 1 barrel, per lb.	0 03 1/2
" " Sugar syrup, per lb.	0 03 1/2
Heaver Brand, 2-lb. tins, per 2 doz. case	3 10
" " 5 " " "	3 60
" " 10 " " "	3 30
" " 20 " " "	3 21
Barbadoes molasses in 1-bbls, per gal.	0 40
New Orleans molasses in 1-bbls, per lb.	0 03 1/2
Porto Rico molasses in 1-bbls, per lb.	0 04 1/2
Blackstrap, in bbls., per gal.	0 31
" " 1/2 gal. bats, each.	0 33
" " 1/2 gal. bats, each.	2 25

**COFFEE**—Prices are quoted as follows:

Whole green Rio, per lb.	0 11 1/2
" roasted, per lb.	0 16 1/2
Ground roasted Rio	0 16
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
" Mocha	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha	0 25
" Maracaibo	0 19
Choice Rio	0 17
Pure	0 16 1/2
Seal Brand (C & S) in 2-lb. tins, per lb.	0 32
" " 1-lb.	0 33
Local Blends:—	
Mocha and Java in 2-lb. tins, per lb.	0 23
" 1-lb.	0 24

**MINCE MEAT**—There is a good demand for mince meat at unchanged quotations.

Mince meat, 7 lb. pills, per lb.	0 69 1/2
" 28 " "	0 08 1/2
" 12 oz pkgs., per doz.	1 05

**FOREIGN DRIED FRUITS**—New California raisins are expected on the local market in a few days. Prices are very firm. We quote:

Sultana raisins, bulk, per lb.	0 10
" cleaned,	0 11 1/2
" 1 lb pkgs.	0 14
Table raisins, Connoisseur clusters per case	2 60
" extra dessert,	3 40
" Royal Buckingham,	4 00
" Imperial Russian	5 25
" Connoisseur clusters, 1 lb pkgs, per case (20 pkgs.)	3 35
" Connoisseur clusters, boxes (5 1/2 lbs.)	0 80
Valencia raisins, f. o. b.	1 75
" selected,	1 85
" layers,	2 10
Trenor's Valencia raisins, f. o. b., per case.	2 70
" " selects	2 85
" " layers	2 95

# The Canadian Grocer

California raisins for November delivery.

California raisins, muscatels, 2 crown, per lb.	0 00
" " 3 " "	0 00
" " 4 " "	0 00
" " choice seeded in 1-lb. packages	0 00
" " per package	0 00
" " fancy seeded in 1-lb. packages	0 00
" " per package	0 00
" " choice seeded in 1-lb. packages	0 00
" " per package	0 00
" " fancy seeded, 1-lb. packages,	0 00
" " per package	0 00

California raisins, spot shipment.

California raisins, muscatels, 2 crown, per lb.	0 00
" " 3 " "	0 00
" " 4 " "	0 00
" " choice seeded in 1-lb. packages	0 00
" " per package	0 00
" " fancy seeded in 1-lb. packages	0 00
" " per package	0 00
" " choice seeded in 1-lb. packages	0 00
" " per package	0 00
" " fancy seeded, 1-lb. packages,	0 00
" " per package	0 00

Prunes, October delivery.

Prunes 10-120 per lb.	0 06 1/2
" 90-100 " "	0 07 1/2
" 80-90 " "	0 08 1/2
" 70-80 " "	0 08
Prunes 60-70 " "	0 04
" 50-60 " "	0 04
" 100-120 per lb.	0 09 1/2
" 90-100 " "	0 05
" 80-90 " "	0 06
" 70-80 " "	0 06 1/2
" 60-70 " "	0 06
" 50-60 " "	0 07 1/2
" 40-50 " "	0 07

Currants, uncleaned, loose pack, per lb.	0 07
" dry cleaned, Filistras, per lb.	0 07
" wet cleaned, per lb.	0 07 1/2
" Filistras in 1-lb. pkg. dry cleaned, per lb.	0 08
" Vostizas, uncleaned,	0 08
Hallowee dates, new per lb.	0 05 1/2
Figs, cooking, in tins, per lb.	0 15
" " in sacks	0 05 1/2
" " table, 1 crown	0 10
" " 3 " "	0 11
" " 5 " "	0 13
" " glove boxes, per box	0 09 1/2
" " square boxes (2 oz) per box.	0 08 1/2
" " 1 lb baskets, per basket	0 05 1/2
" " boxes	0 05 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 18
Apricots, standard in 25-lb. boxes, per lb.	0 17
Peaches, choice, per lb.	0 17 1/2
Apricots, choice (new delivery about August 1), per lb.	0 22
Apricots, standard (new delivery about August 1) per lb.	0 21 1/2
Peaches	0 15 1/2
Pears, choice (halves), per lb.	0 16
" standard	0 15
Plums, choice (dark pitted) per lb.	0 14 1/2
Nectarines, choice.	0 16

## CANDIED PEELS

Lemon, per lb.	0 10 1/2
Orange	0 10 1/2
Citron	0 18 1/2
Mixed, in 1-lb. drums per doz.	2 10

**NUTS**—There is a good demand now for Christmas trade. Almonds are firmly held at the recent advances. We quote:

Almonds, per lb.	0 15
" (shelled), per lb.	0 33
Filberts	0 10
Peanuts	0 11 1/2
Jumbos	0 12 1/2
Walnuts, new, Grenobles, per lb.	0 15 1/2
" " Marbots	0 13 1/2
" " shelled,	0 32
Pecans, per lb.	0 15
Brazils, per lb.	0 15

## SPICES

### GROUND SPICES.

Pepper, black, in 10 lb boxes, per lb.	0 18
" white, 5 "	0 25
Cayenne pepper, in 2 and 5 lb. tins, per lb.	0 20
Cloves, in 5 lb. boxes, per lb.	0 22
Cassia, " "	0 12
Allspice, " "	5 11 1/2
Ginger, in 10-lb. boxes, per lb.	0 13
Mixed spice, in 5-lb. boxes, per lb.	0 20
Mace, in 5-lb. boxes, per lb.	0 70

### WHOLE SPICES.

Black pepper, per lb.	0 13
White pepper, per lb.	0 25
Cinnamon (ordinary), per lb.	0 18
Cinnamon (extra choice), per lb.	0 24
Nutmegs, per lb.	0 25
Cloves according to quality.	0 14 1/2
Ginger, per lb.	0 10
Allspice, per lb.	0 08 1/2
Mace, per lb.	0 70
Mixed spices, for pickling	0 12
" " 4-oz. packets, per doz.	0 75

**HONEY**—Honey is scarce this Fall and the price is now 15 1-2c. to 16c. per lb. in 5 and 10 pound tins.

# CONDENSED ADVERTISING

Advertisements inserted; i.e. a w. Contractions co \$1,000 are allowed Cash remittance advertisements. Advertisements re acknowledged. Where replies cents must be add.

## YEARLY

100 words each	"
" "	"
50 " "	"
25 " "	"

## REPRESENTATIVE

**AGENCY**—W. Eastern, W. required by large England, with sp requirements of th stating territory Box 101, THE C. E. C., London, E.

**TWO** experience basis; will b class contract will dress and charac ties. Address, T. Hamilton, Ont.

## AGENCY

**GOOD** Canada man with b and district. R Publishing Co.,

**GENTLEMAN** Provinces, M wants agency open to represent ters; address t Toronto or Montr

## TRADE

**WANTED** for coffee house Alberta and Sask experienced and fur given to a man wi contract is waitin treated confidenti experiences with DIAN GROCER.

## SITUATION

**FRUIT**, etc.—W experienced highest re Toronto.

**Befo**

**CONDENSED OR "WANT" ADVERTISEMENTS**

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

**YEARLY CONTRACT RATES.**

100 words each insertion, 1 year	\$30 00
" " " 6 months	17 00
" " " 3 months	10 00
50 " " 1 year	17 00
" " " 6 months	10 00
25 " " 1 year	10 00

**REPRESENTATIVES WANTED**

**AGENCY**—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f.t.)

**TWO** experienced salesmen wanted on a commission basis; will be given exclusive territory. A first-class contract will be made with salesmen of good address and character who can sell high-grade specialties. Address, Toledo Computing Scale Company, Hamilton, Ont.

**AGENCIES WANTED**

**GOOD** Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLean Publishing Co., 88 Fleet St., London, E.C., Eng.

**GENTLEMAN** with established trade in Maritime Provinces, Magdalen Islands and Newfoundland, wants agency for wholesale grocery firm; also open to represent reliable feed, mill and grain exporters; address box 126 CANADIAN GROCER, Toronto or Montreal. (45)

**TRAVELER WANTED.**

**WANTED** for 1st of January, by a leading spice and coffee house, first-class salesman for Manitoba, Alberta and Saskatchewan. Must be thoroughly experienced and furnish best of references. Preference given to a man with present active connection. Good contract is waiting for the right man. Applications treated confidentially if desired. State full details of experiences with references to Box F.A.I., CANADIAN GROCER, Toronto. (44)

**SITUATIONS VACANT.**

**FRUIT**, etc.—Wholesale or Retail—Wanted by smart experienced man, willing to take any berth; highest references. C. W., 130 Shuter St., Toronto. (46)

**BUCKWHEAT**—Quoted as before at \$1.70 per half sack.

**RICE, TAPIOCA AND SAGO**—  
 Japan rice, per lb., cwt. lots ..... 0 05  
 " " " 50-lb. lots ..... 0 05  
 Rangoon rice, per lb. .... 0 04  
 Patna " " " ..... 0 04  
 Tapioca, per cwt. .... 7 50  
 Sago, per lb. .... 0 04

**POT AND PEARL BARLEY**—

Pot barley, per sack ..... 2 50  
 Pearl barley, per half sack (49 lbs.) ..... 1 75  
 " " sack ..... 3 50

**BEANS**—White beans, hand picked are quoted at \$2.05 per bushel, the 3-lb. picked at \$1.80 and the 5-lb. picked at \$1.75.

**OATMEAL AND CORNMEAL**—

Rolled oats, 8 1/2 lb sacks, per sack ..... 2 10  
 " " 40 " " ..... 1 03  
 " " 20 " " ..... 0 53  
 " " 8 " " ..... 0 24  
 Granulated oatmeal, per sack ..... 2 31  
 Standard, per sack ..... 2 35  
 Cornmeal " ..... 1 70

**LIPTON PROFITS LESS.**

A London cable says: Lipton, Limited, has declared a semi-annual dividend at the rate of 5 per cent. per annum, as compared with 6 per cent. for the corresponding period of 1905-6. This does not indicate that the decline in earnings last year has been stopped. Profits this year were the smallest in the company's history, showing a falling off of 15 per cent. from 1904-05.

For the first three years of the company, its dividend rate was 10 per cent. for two years 8 per cent., then 6 per cent., now it is 5 per cent.

**Expert Bookkeeping**

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

**PERCY P. DAVENPORT**  
 622 Molntyre Block, - - WINNIPEG, MAN.

**Square your accounts**



Give an impetus to your coffee trade by stocking **Gold Standard Java and Mocha** "THE CHAFFLESS COFFEE"

Adelighfully rich, fragrant and aromatic blend of the choicest coffees.

By removing the "chaff" (the little, bitter-tasting inner skin of the coffee berry) we remove all trace of bitterness. Result: the smoothest drinking and most richly flavored coffee sold.

Write for samples and prices to

**The Codville-Georgeson Co.**  
 Limited  
 WINNIPEG, MAN.

Before buying

**SALT**

Write us for quotations and we can save you money

**Mason & Hickey**

108 Princess Street, WINNIPEG, Man.

**J. N. WARMINTON**

207 St. James St., MONTREAL

Strapping for Binding Cases

**CLUTCH NAILS**

for repairing or strengthening Cases and for holding several small Boxes together.

# ANNOUNCEMENT

Dear Sirs:—

We beg to advise you that we have decided to discontinue handling all Packet Teas.

Briefly, our reasons are that we know we can serve the interests of our customers to far better advantage by paying special attention to our own Tea department, and it is only logical to conclude that if you save the enormous amount of money that is now being spent to advertise packet Teas, that both we and yourselves can give far better value to our customers.

The great success that we have achieved with our three brands

“PEERLESS” Ceylon, Flowery Orange Pekoe

“MAYBELL” Ceylon, Orange Pekoe

“MYRTLE” Ceylon, Green Pekoe

has encouraged us to eliminate Packet Tea altogether, and in these days of such tremendously keen competition the sole object of the merchant must be to reach the consumer at the least possible expense, and put the value in the Tea itself instead of diverting it into other channels.

Our Tea business has now developed to such an extent, and more especially on our “MAYBELL” Brand, that in most of the larger towns and cities we are making importations direct to our customers from country of growth. In this way you are getting fresh sweet Teas direct from the garden and in addition saving the local freight, which in itself would amount to a considerable sum in the course of a year.

These Teas are purchased by us in Ceylon from men at the fountain head of the business, and when you order any of our brands of bulk Tea you can rest assured that you will always receive

## EXACTLY THE SAME QUALITY

In reaching the above conclusion we do not desire in any way to inconvenience our customers, and should you want to order any of the brands of Packet Teas, we will be only too glad to handle these for you as an enclosure.

We are,

Yours very truly,

**CANADA BROKERAGE CO., LIMITED**

9 Front St. E.,  
TORONTO

Phones,  
Main 2282  
“ 870

The weakness of the markets has fallen the last week, decline from the was accepted by lower prices. shows considerable now generally go no lower on “tail ends,” ordinary cheese, of quality may, of at lower prices value as compared with cheese.

The local cheese and featureless light demand for however, considered goods for a few prices. Many closed for the will close this being insufficient of making in all Canada our standpoint healthy and well again there is a prices will again

Receipts in 1916 68,052 boxes of butter, cheese and 11,6 the same week since May 1 of and 552,611 packages compared with 2, and 701,841 packages corresponding

Shipments in 1916 week 491,190 boxes of cheese and for the same week since May 1 of and 348,250 packages compared with 1,87 and 539,274 packages corresponding per

We find there receipts of cheese an increase in boxes, leaving in Montreal this year; in butter receipts of 144 increase in the packages, apparent 31,794 packages

The situation remarkable on should be an a packages, our is ly short, price farmers and thing they could other places u outside demand recently an alarm occurred here

# Dairy Produce and Provisions

## CHEESE AND BUTTER BULLETIN.

The weakness of cheese at country markets has further developed during the last week, when a substantial decline from the previous week's prices was accepted by country salesmen at the lower prices. However, the market shows considerable steadiness and it is now generally believed that prices will go no lower on finest quality; so-called "tail ends," or very late made fodder cheese, which are of very poor quality may, of course, have to be sold at lower prices, or according to their value as compared with finest Fall made cheese.

The local cheese market is still quiet and featureless owing to a continued light demand from Great Britain, it is, however, considered safe to buy and hold goods for a future demand at present prices. Many factories have already closed for the season, and many more will close this week, the supply of milk being insufficient to warrant a continuation of making cheese. Stocks of cheese in all Canada are very light and from our standpoint the situation is perfectly healthy and when the demand comes on again there is no question or doubt that prices will again advance.

Receipts in Montreal were last week 68,052 boxes of cheese and 7,949 packages of butter, against 71,655 boxes of cheese and 11,668 packages of butter for the same week of last year, or a total since May 1 of 2,101,220 boxes of cheese and 552,611 packages of butter, as compared with 2,061,483 boxes of cheese and 701,841 packages of butter for the corresponding period of last year.

Shipments from Montreal were last week 491,190 boxes of cheese and 4,791 packages of butter, against 53,155 boxes of cheese and 4,928 packages of butter for the same week of last year, or a total since May 1 of 1,979,521 boxes of cheese and 348,250 packages of butter, as compared with 1,873,045 boxes of cheese and 339,274 packages of butter for the corresponding period of last year.

We find therefore an increase in the receipts of cheese of 39,737 boxes and an increase in the exports of 106,476 boxes, leaving 66,739 boxes less in stock in Montreal than at the same time last year; in butter we find a decrease in the receipts of 149,230 packages and a decrease in the exports of 181,024 packages, apparently leaving a surplus of 31,794 packages in stock over last year.

The situation on butter is rather a remarkable one this year while there should be an apparent surplus of 31,794 packages, our available supplies are really short, prices have been good for the farmers and they have shipped everything they could into Montreal, leaving other places unsupplied and causing an outside demand for butter here. Recently an almost unknown transaction occurred here when a quantity of west-

ern dairy butter was sold in Montreal for shipment to Toronto.

A further illustration of the existing peculiar situation is that a quantity of western dairy butter was re-purchased in England and is now coming back to Montreal, all of which shows that butter is wanted here and that in spite of statistics there is no surplus here.

Regarding future prices, however, there is at present grave doubt whether there will be an advance, to some extent at least the production of butter will continue for some time to come. The extent of this is as yet an "unknown quantity," but, while this production is on, it is hardly possible to expect an advance in prices. Present prices are generally considered high and only, if an actual shortage is discovered, can we look for a substantial advance; meanwhile, we look for steady markets without much change in prices.

### OUR OLD COUNTRY LETTER.

83 Fleet Street, Lond. n. E.C.

October 22, 1906.

There is always an element of delightful uncertainty in the tone of the London butter market; and it not infrequently happens that both buyers and sellers close down their week's transactions with expectations for the coming week, which are destined to be disappointed. This has proved the case during the past few days. At the time of our last report, the scant supplies of butter from almost all quarters was sufficient to justify holders in assuming a fighting attitude. And yet, although arrivals continue on a moderate scale, the amount of business transacted within the week has been comparatively small, and sellers have had to do a good deal of coaxing to bring their customers round to the point. Prices have weakened in consequence. As far as Canadian butter is concerned, the position of the market is one of decided quietude. Importers, in spite of the fact that cable offers are neither plentiful nor favorable, are not experiencing anything like a brisk demand, so that the price for "Choiceest" parcels has gone down a shilling or two, the very best realizing at most 114s. This leaves a mighty small margin of profit for them.

As to the cheese market, the speculative element is very strong, due to the fact that the close of navigation in Canada is advancing and heavy supplies of cheese have come to hand. Of course, sellers are preaching a good deal to their customers about higher prices to come, but it must be confessed that buyers are showing no undue haste in believing what they are told. The volume of trade passing is certainly very fair, but to describe it as anything out of the ordinary would be absurd.

The state of the bacon market, as far as Canadian hogs are concerned, remains pretty well unaltered. Supplies are short; demand is about on a par with the supply; quality fair, with room for considerable improvement.

With regard to bacon, it is interesting to note that a law has recently been passed in Denmark whereby the Danish Minister of Agriculture has forbidden the Danish exporters to employ any other preservative than common salt in the cure of bacon the use of borax being strictly forbidden. The enterprising minister, who was recently in England, evidently knows what is wanted over here, and it certainly would not be out of place for many Canadian curing firms to take the tip to heart.

### WHAT CANADIAN PACKERS USE.

#### Saltpetre the Only Addition to Common Salt—Quite Harmless.

Inquiry was made by The Canadian Grocer as to what besides salt was used for curing by Canadian pork packers. F. J. Smale, manager of the Wm. Davies Co., said, "The only thing we use in addition to salt is saltpetre. That has been used as far back as the history of the curing of pork goes, and its healthfulness has never been called in question. Commissions inquiring into the question of preservatives have always dismissed the use of saltpetre as harmless. A very small quantity of saltpetre is used on a side of bacon. That is the only thing we use in addition to common salt and, so far as I know, all any Canadian packer uses."

The only use of the saltpetre is to restore the cherry red color to the thick parts of the side of bacon. The Grocer representative was taken by Mr. Smale to the curing cellars and shown how the saltpetre was used. The workman used a scoop sieve something like a housewife uses for sifting flour, only smaller, and with that a little pulverized saltpetre was dusted on the thick parts of the side of bacon. Naturally the thick parts of the side require more curing and on these the salt is piled quite thickly. This free use of salt tends to withdraw the color and it is restored by the saltpetre.

The first process in the curing of a side of bacon is to pump pickle into the thick parts with a huge hypodermic. The solution injected contains a trace of saltpetre also because it is largely what has drained off the sides already in the process of curing. Altogether, however, the amount of saltpetre used for a side of bacon about 60 lbs. is almost infinitesimal if reduced to the amount a consumer would get in eating, say, half a pound.

Mr. Smale thought the Danes must have been using borax and boracic acid, a common practice by American packers.



**BUTTER, CHEESE, EGGS**  
 If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.  
**B. H. POWER**  
 218 ARGYLE STREET, HALIFAX, N.S.

**SALT SALT**  
 Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.  
**O. R. COOPER**  
**TORONTO SALT WORKS**  
 TORONTO, ONT.  
 AGENT FOR THE DOMINION SALT AGENCY



**WILSON'S Fly Pads**

Every country store should stock them, because every housekeeper wants them.

**BUTTER and EGGS**  
 — WE ARE —  
**BUYERS and SELLERS**  
 Correspondence solicited from ONTARIO, MANITOBA and LOWER PROVINCES.  
**Rutherford, Marshall & Co.**  
 Wholesale Produce Merchants,  
 TORONTO.

**BROOMS BRUSHES BASKETS**

**WOODEN WARE**      **WILLOW WARE**

Paper Bags  
 Wrapping Paper | Twines  
 Grocer's Sundries

**WALTER WOODS & CO.**  
 Hamilton and Winnipeg

PROVISION AND DAIRY MARKETS.

MONTREAL.

PROVISIONS—Compound lard has experienced an advance of a quarter of a cent since last report. Business is reported very good in both this and the pure lard. Pork is very firm, but an advance is not looked for at the moment, although there were indications that higher prices would prevail. Dressed hogs will soon be coming forward, while supplies of this nature will be obtainable locally in good quantities in a week or so. Export business is good, there being a rush in a small way, on account of the close of navigation which is not far off now.

Lard, pure tierces	0 12½
" " 56-lb. tubs	0 12½
" " 20-lb. pails, wood (10½)	0 12½
" " cases, 10-lb. tins, 60 lbs. in case	0 12½
" " 5-lb. "	0 12½
" " 3-lb. "	0 12½
Lard, Boar's Head brand, tierces, per lb.	0 09½
" " ½-bbl., per lb.	0 09½
" " tubs	0 10½
Cases, 20 3-lb. tins, per lb.	0 10½
" " 12 5-lb. tins "	0 10½
" " 6 10-lb. tins "	0 10½
20-lb. wood pails, each	1 98
20-lb. tin pails, each	1 88
Wood net, tin packages, gross weight—	
Canadian short cut mess pork	\$22 50 \$23 00
American short cut clear	22 00 22 50
American fat back	23 00 23 50
Breakfast bacon, per lb.	0 15
Hams	0 14½ 0 15
Extra plate beef, per bbl.	12 50 13 00

BUTTER—There is no export demand for butter at present, the home trade controlling the situation. Consumption locally is very heavy, and a feature of the situation is the large quantity of butter that is going to different country points. Even dairy, after being received here from the west, is being shipped back to the west. The make is decreasing, and the situation may be summed up by saying that the home trade has the market pretty well in hand.

Choicest creamery, salt	0 23½	0 23½
Medium creamery	0 23	0 23½
Western dairy	0 19½	0 20½

CHEESE—The market has been a little brighter during the past few days. At the reduced cost there is a little more inquiry from England, but this call for export cannot by any means be said to be active. Prices were rushed to a level which was too high a month ago, and we are now experiencing the expected reaction. Prices will not likely decline further, and much of an advance is not expected before the close of navigation. Shipments during the past two weeks

have been on the light side, but stocks in the Old Country are still very large—hence the quietness.

Ontario, September make	0 13	0 13½
October make	0 12½	0 12½
Townships, September make	0 12½	0 13
October make	0 12½	0 12½
Quebecs, September make	0 12½	0 12½
October make	0 12½	0 12½

EGGS—Arrivals of fresh eggs have now practically ceased, and to supply the demand which exists dealers are compelled to take eggs from storage. The call is for an egg around 20c. and to meet this demand the poorer grades are being sold. These will soon be exhausted, however, the higher prices will have to be paid for better goods. There are a few fresh selects, for which fancy prices are obtainable, 26c. to 27c. being the figure demanded. Storage No. 1 are offering at 20c. to 21c. There are a few No. 2 eggs available, so that the No. 1 are about the cheapest obtainable.

Fresh selects, doz	0 26	9 7
Storage "	0 23	0 23
Fresh No. 1 "	0 21	0 21
Storage, No. 1, doz	0 20	0 21

HONEY—The scarcity of honey is still the feature of the market. White clover comb honey is now one cent higher, as much as 16c. being asked.

White clover comb honey	0 15	0 16
White clover, extracted tins	0 10	0 10½
Buckwheat	0 09	0 09

TORONTO.

PROVISIONS—Lard is very firm at last week's quotations. Stocks of cured meats have not yet felt the effect of the increased run of hogs and prices continue as they were. Some packers are even asking an advance of 1-4c. on long clear because of the heavy northern demand. Beef prices have altered considerably in keeping with the market's usual course at this season. Hind-quarters are cheaper and front somewhat advanced.

Long clear bacon, per lb.	0 12½	0 12½
Smoked breakfast bacon, per lb.	0 16	0 16
Roll bacon, per lb.	0 12½	0 12½
Small hams per lb.	0 16	0 16
Medium hams, per lb.	0 16	0 16
Large hams per lb.	0 14	0 15
Shoulder hams, per lb.	0 11½	0 11½
Bacon, plain, per lb.	0 17	0 17
" pea meal	0 17	0 18
Heavy mess pork, per bbl.	23 00	22 50
Short cut, per bbl.	23 50	24 00
Lard, tierces, per lb.	0 11½	0 11½
" tubs "	0 12	0 12
" pails "	0 12½	0 12½
" compounds, per lb.	0 09	0 09

The name  
**"Clark"** on Canned Meats  
 is a guarantee of  
 Quality and reliable methods of Man-  
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**Every Tin Guaranteed**

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When a Maker Offers You  
"Backed up by a Guarantee"

## Mince Meat

Your duty is clear.

All mince meat is eatable.  
But all mince meat is not digestible.

### Wagstaffe's FINE OLD ENGLISH MINCE MEAT

is digestible because it is made from a fault-  
less recipe from select fruit and spices and  
put up in a clean factory.

In England, everybody is delighted with

### WAGSTAFFE'S MINCE MEAT

In Canada, you'll soon  
be able to say the same.

ALL OUR EXPERTS ARE THE MOST UP-TO-DATE IN THE TRADE

**Wagstaffe, Limited**  
HAMILTON, ONT.

## THE Manitoba Canning Co. Ltd.

GUARANTEES

ALL ITS TINNED MEATS

**Corned Beef, Roast Beef,  
Chicken, Tongue, Potted  
Meats, etc.**

YOU RUN NO RISK

SELLING AGENTS

**Nicholson & Bain, Galloway & Parnell**  
WINNIPEG and CALGARY VANCOUVER

## TRURO HIGH GRADE GOODS

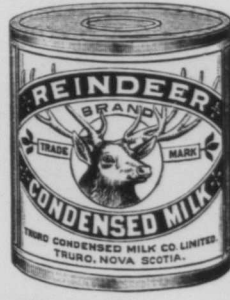
**JERSEY**

Sterilized Cream



**REINDEER**

Condensed Milk



**REINDEER**

COFFEE

MILK and

SUGAR

COMBINED

Ready to use.



Good quality for the Consumer.  
Good profits for the Dealer.

TRURO CONDENSED MILK CO., Limited, TRURO, N.S.

## HAM

put up in our **Oval Wood Dishes** makes  
a safer and neater parcel than if merely  
wrapped in paper, because:

- 1st. Our **Oval Wood Dishes** being clean  
and strong preserve the ham from  
"handling."
- 2nd. Our **Oval Wood Dishes**, being  
unleakable, the parcel of ham can  
be laid beside other parcels with-  
out soiling them.

We manufacture these **Oval Wood Dishes**  
in five sizes and now have an assortment  
of **18,000** ready for shipment.

Just the article you need for parcelling up  
Lard, Butter, Mince Meat, Sausage,  
Sliced Meat, Comb Honey, Beefsteak,  
Pickles, etc.

Write or wire for prices.

**GRAHAM BROS., Kinmount, Ont.**

Agent - Maritime Provinces

W. S. CLAWSON & CO., 11-12 South Wharf St., St. John, N.B.  
Quebec, W. J. EYRE, 60 Queen St., Ottawa.  
Ontario, McEACHERN & McPHERSON, 23 Scott St., Toronto.  
Winnipeg, A. E. ROY, 159 Portage Ave. East, Winnipeg.

Plate beef, per 200-lb. bbl.	11 00	12 00
Beef, hind quarters	6 50	7 50
" front quarters	3 51	6 00
" choice carcasses	6 50	7 00
" common	4 00	5 50
Mutton	0 07 1/2	0 08 1/2
Lamb	0 10 1/2	0 11 1/2
Hogs, street lots	8 50	9 00
Veal	0 07	0 10

**BUTTER**—The market is firm at practically last week's prices, but there are higher quotations here and there. For instance, 26c. is with some the bottom of the market on creamery prints and 24c. is demanded for dairy prints. Baker's butter is firmer with an advance of 1-2c. to a cent.

Creamery prints	Per lb.	0 25	0 27
" solids, fresh	0 23 1/2	0 24 1/2	
Dairy prints, choice	0 22	0 23	
" tubs, choice	0 21	0 22	
Baker's butter	0 18	0 19	

**EGGS**—The egg market promises well for the commission men who stored the product at high prices last April, May and June. The week shows a distinct advance and the situation is very firm. As high as 30c. is quoted for fancy lots of strictly new laid.

Eggs (strictly new laid)	0 25	0 26
" fresh	0 22	0 23
" pickled	0 21	0 22
" splits	0 17	0 18

**CHEESE**—Prices are unchanged.

Cheese, large	Per lb.	0 13 1/2
" twins	0 14	

**FOWL**—Quotations vary considerably. Some dealers report a slack demand, others say it is good. The general quality of receipts is still unsatisfactory and real nice birds are snapped up quickly. The general quality is lower than usual at this time of year.

Live Weight	0 05	0 08
Ducks	0 08	0 19
Young chickens	0 08	0 10
Dressed weight	0 07	0 08
Ducks	0 10	0 12
Young chickens	0 11	0 11
Geese	0 10	0 12
Turkeys, young	0 15	0 16
" old	0 13	0 14

**HONEY**—Quotations are unchanged.

Honey, strained, 6 lb tins	0 10 1/2	0 11
" 10 lb tins	0 11	0 11
" 5 lb tins	0 12	0 12
" in the comb, per doz	2 00	2 50
Buckwheat honey, per lb.	0 08	0 08
" in comb per doz	1 50	1 50

**WINNIPEG MARKETS.**

**BUTTER**—Creamery is likely to be advanced in a few days. We quote:

Fancy fresh creamery, in 1 lb. bri ks	0 27
" choice " in 1-lb. bri ks	0 25
Fancy creamery, solids, 56's, 28's, 14's	0 25

**CHEESE**—

Finest Manitoba a. large	0 14 1/2
" Ontario, large	0 15
" twins	0 15 1/2

**LARD**—

Tierce lard, per lb.	0 12 1/2
Small packages take the following advance:	
5-lb. tin cans, per lb.	0 06 1/2
20 lb tin pails, in 89-lb. cases, per lb.	0 06 1/2
10-lb. " in 66-lb. " "	0 06 1/2
5-lb. " " " "	0 06 1/2
3-lb. " " " "	0 06 1/2
20-lb. net white wood pails, per lb.	0 06 1/2

**CURED MEATS**—

Hams, selected stock, special mild cure	0 17 1/2
Bacon, " " " "	0 22 1/2
Backs, " " " "	0 18 1/2
Hams, light, 10 to 12 average	0 16 1/2
" medium 11 to 16 average	0 16 1/2
" heavy 21 to 31 for slicing	0 16
" heavy skinned 2 to 30 for slicing	0 17
Picnic hams light choice, 6 to 8	0 13 1/2
Shoulders light, choice	0 11
Best fat bacon, clear, by lbs. light 8 to 10	17 1/2
" clear by lbs 12 to 14	17
Clear backs, b bacon light	16
" b bacon 12 to 14	15 1/2

Spiced rolls, long if in stock	0 17
" short	0 14
Dried beef ham sets	0 12
Smoked hams boned and rolled, 2s. per lb. additional.	

**DRY SALT MEATS.**

Bacon, dry salt long clear	0 13 1/2
" " smoked	0 14 1/2
" " boneless backs	0 13 1/2
Shoulders " " "	

**BARREL PORK.**

Heavy mess pork, boneless, per bbl	24 00
" per 1/2 bbl	12 00
Standard mess pork, per bbl	24 50

**PICKLED GOODS (COOKED).**

Pig's feet	80 lbs.	40 lbs.	15 lbs.
Pig's tongues	4 50	2 50	1 20
Boneless hocks	14 50	7 50	3 00
Sweet pickled spare ribs, not cooked, per lb.	8 50	4 50	2 00
" hocks	0 04	0 04	0 05

**EGGS**—Produce houses are paying 18c. per dozen f.o.b. country stations.

**GREEN FRUITS**—

**Apples.**

J. Nathan Apples, in boxes, per box	2 00
Fancy fancy apples, per bbl	5 00
Snow apples, per bbl	4 50
Ontario fall apples and greenings, per bbl	3 50
Ten cen s off 5 bul. lots	
California Oranges (Valencia), 25 s 28s, per case	5 50
" lemons, 30s-36s, per case	10 00
Washington pears per case	3 00
Cranberries Cape Cod, per bbl	10 00
Bananas, per bun.	3 00

**Ontario Basket Fruit.**

Ontario grapes, blue and green, per basket	0 30
Rogers' red and black, per basket	0 35
Tokay grapes, per case	3 00

**Vegetables.**

Manitoba celery, per doz	0 40
Native onions, per lb.	0 02 1/2
Spanish onions per rate	1 00
Sweet potatoes (Lell brand), per bbl.	6 00

**ST. JOHN, N.B.**

Barrel pork is not largely held, prices rather higher and market firm. Small quantities of domestic mess continue to be offered. Barrel beef is scarce and few if any packers will offer for prompt fair sales. Pure lard is scarce and high, even in refined compound market is almost bare. Price unchanged. Fresh beef, domestic, is quite low, particularly light stock. Western unchanged. Lamb in good supply. Very little mutton or veal. Pork is high. About the only poultry offered is chickens.

Mess pork, per bbl.	\$23 00	\$23 50
Clear pork	20 00	22 00
Plate beef	13 00	14 25
Domestic beef, per lb.	0 05	0 06 1/2
Western beef	0 07 1/2	0 08 1/2
Mutton	0 05	0 06 1/2
Veal	0 07	0 08
Lamb	0 08	0 10
Pork	0 08 1/2	0 09
Hams	0 14	0 16
Rolls	0 12	0 14
Lard, pure, tubs	0 13	0 13
" pails	0 13 1/2	0 13 1/2
Refined lard, tubs	0 09 1/2	0 10 1/2
" pails	0 10 1/2	0 10 1/2

**BUTTER**—Stocks are light. Full prices asked. It is difficult to get right quality.

Creamery butter	0 25	0 28
Best dairy butter	0 22	0 25
Good dairy tubs	0 21	0 22

**EGGS**—At this season buyers have to be careful in regard to quality. Prices quite high and firmly held.

Eggs, strictly fresh	0 25	0 30
" fresh	0 20	0 21

**CHEESE**—Stocks are light. Only twins in demand. The market is firm at the high prices.

Cheese, per lb. 0 14 1/2 0 15

**POTATOES**—In New Brunswick, more interest is being taken this season than usual in potatoes. While there was a large crop it has largely gone into consumption, large quantities having been shipped to Ontario. Prices are already higher and further advances expected. We consider our potatoes the best grown in Canada, being much better than those grown in Nova Scotia, and, for shipping west, better than even those from Prince Edward Island. The Delewares command the best prices. There is a fine future for this line of our produce if our farmers will take advantage of it.

**PROVISION SITUATION.**

Domestic stocks of hog products continue light and prices still hold up. Lard is very firm and the situation has enabled the distribution in Canada of larger than usual quantities of American long clear for the northern trade is said by some to be a short supply, but this cannot last long in the face of the increased receipts of hogs.

The Old Country market, on the contrary, is weak and declining. A cable received on Monday stated that Danish bacon was selling at 56s. and 57s., which is 7-8s. lower than last week, and packers look for a heavy and sharp decline in Canadian immediately.

This is not good for the live hog market. Prices were lower this week to a basis of \$5.75 f.o.b. country points, which means \$5.60 to the farmer. Next week the price to the farmer will be \$5.50. The situation this week has been a little unsettled. There have been some deliveries on contract and prices, it is said, have been as high as \$6.10, but it is expected that next week there will be a settled price. There was a good steady run of hogs last week. Deliveries the first part of this week were light owing to the weather, but they were expected to pull up towards the end.

**PRODUCE FAILURE.**

L. N. St. Arnaud, doing business as a produce and provision firm, under the name of St. Arnaud & Clement, has gone into liquidation in Montreal. The liabilities amount to about \$28,000, while the amount which will be realized on the assets is not yet known. The chief creditors are Montreal firms. The Bank of Hochelage with \$20,000 secured and J. Meldrum & Co., with \$4,000 secured are among those interested most heavily. Other firms which are creditors are: The Whyte Packing Co., \$812; Geo. Moore & Co., \$230; Gunn Langlois & Co., \$154; Gould Cold Storage, \$143; James Strachan, \$133 and Joseph Ward, \$128. For rent there is the estate Stephens, \$425. and another item is Paul Dufresne, \$500.

**SALT** { Don't delay ordering—getting late } **SALT**  
and cars already scarce.

**FULL STOCKS**

**Verret, Stewart & Co., Ltd., Montreal**

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# PROMISES and PERFORMANCE

The situation that has developed in Dried Fruits, notably **Currants, Sultana and Valencia Raisins** is an extraordinary one. Short crops, short deliveries and late shipments are adding to the anxieties of importers who have sold "futures." Our sales of these and other fruits have been exceptionally heavy, due no doubt to the splendid quality that we have always delivered, coupled with attractive prices and the certainty of full and prompt delivery. We of course have heard in some instances of lower "quotations," still the business seems to have come our way. Why?

**Notwithstanding the adverse conditions referred to we shall adhere to the policy we have always followed, and every pound of Currants, Sultana and Valencia Raisins sold by us will be delivered in full, and in ample time for your Fall requirements.**

We invite buyers to carefully compare the **quality** of our Dried Fruit shipments with others at equal or higher figures.

THE  
**DAVIDSON & HAY**  
LIMITED

Wholesale Grocers

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## CEREALS AND CONFECTIONERY

Grain Markets Very Quiet and Lower—New Estimate of Northwest Crop—Flour Quieter with Little Export Demand.

The car shortage continues a principal factor in the grain situation and the week has been exceedingly dull everywhere. Because of scarcity of cars and difficulty experienced in getting shipments forward some Ontario mills have had to shut down for want of wheat. Light primary receipts of wheat have somewhat encouraged the mill interests, but boding has been professional and confined within narrow limits. The world's visible supply of wheat at beginning of present week was 37,076,000 bush. against 28,339,000 bush. same date last year and 26,495,000 bush. in 1904. Last week the visible supply in Canada and the States decreased 89,000 bush. against an increase of 1,556,000 bush. last year.

The North West Grain Dealers Association have issued an estimate of the crop in the three prairie provinces as follows: wheat, 4,495,000 acres, 19.2 bush. per acre, 86,304,000 bush.; oats, 1,838,000 acres, at 41 bush. per acre, 75,358,000 bush.; barley, 546,000 bush.; 31.8 bush. per acre, 17,362,000 bush.; flax, 55,660 acres at 11.3 bush. per acre, 628,958 bush.

Statement of the wheat marketed to Oct. 15 is given as follows: 13,801 cars inspected, 14,905,080 bush; 1,725,000 bush. in transit not inspected; 16,650,000 bush. in store at country points; 100,000 bush. shipped out by G. N. R.; total 33,380,080 bush. The amount marketed at the same time last year 27,234,000 bush. Total storage capacity of country elevators, 36,117,000 bush.

### MONTREAL.

GRAIN—No changes are noticeable this week. Oats is firmer, but unchanged as to price. There is not much trade passing in peas, corn or barley, all of which are about steady.

No. 4 barley, store	50 52 1/2
Feed barley, store	0 51 1/2
No. 2 white oats	0 41
No. 3 white oats	0 43
No. 4 white oats	0 39
No. 3 yellow corn	0 27
No. 2 peas, basis 78 per cent. points	0 7 1/2

FLOUR—There has been practically no change in the flour situation since last week. The market is reported firm. Prices are unchanged. Good demand continues, local business being excellent. Millers are not giving a great deal of attention to export trade, the wants of their home customers, being such as to keep them busy.

Winter wheat patents	4 40	4 70
Straight rollers	4 00	4 20
Extra	4 10	4 40
Straight rollers, bags, 90 per cent.	1 75	2 00
Royal Household	4 60	
Glenora	4 10	
Manitoba spring wheat patents	4 20	
" strong bakers	4 10	
Buckwheat flour	2 00	2 10
Five Roses	4 60	

ROLLED OATS—Rolled oats is slightly higher this week, \$2.32 1/2 c. per 90 lb. bag being asked. The market is rather firm. Farmers are holding their oats, and, short deliveries being the natural result, the consequence is firmness in the market. Corn meal scored an advance last week and is now being quoted at \$1.72.

Fine oatmeal, bags	2 30	2 40
Standard oatmeal, bags	2 30	2 40
Granulated "	2 30	2 40
Gold dust cornmeal 98 lb. bags	1 32	
Rolled oats, 90-lb. bags	2 32 1/2	
" 80-lb. bags	2 07 1/2	
" bbls.	4 90	
Choice boiling peas	1 00	1 10

### WANTED

Choice boiling Peas in two-bushel bags; also, good malting Barley. Send samples with prices delivered Montreal.

STEVENS & MILLER,  
126 Board of Trade, Montreal.  
Mill Feed always wanted.

### NAP. G. KIROUAC & CO., QUEBEC

Receivers and Shippers of Oats.

Western Dealers will find it to their benefit to make us offers.

### A BIG ADVERTISING CAMPAIGN

has brought the "Battle Creek Idea" before consumers. Our goods are the original health foods.

We Manufacture

**Life Chips**  
**Granose Biscuits**  
**Granose Flakes**  
**Granola**  
**Caramel Cereal Coffee**

Are you stocked?

The Battle Creek Health Food Company,  
Limited  
Canadian Factory and Office, LONDON, ONT.

**THE BANKRUPT WOLF** never comes to the grocery door where there is a permanent stock

OF OUR

**POT AND PEARL BARLEY**

GET PRICES

**JOHN MACKAY, LIMITED - - BOWMANVILLE, ONT.**

**CORONET ROLLED OATS**

**NO HUSKS BULK ONLY**

**THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.**

**Flour, Grain, Hay,  
Pork, Smoked  
Meats, Fish, Etc.**

SEEDS A SPECIALTY.

**GEO. TANGUAY**

Office: 48 St. Paul St.

Warehouses: 33-35, 34-36 St. Andrew St.

**QUEBEC**

J. A. McLANDRESS, West Lorne, Ont.  
W. McLANDRESS, Dutton, Ont.  
Successors to D. McKillop & Son. Dealers in all kinds of Grain, Wool, Live Stock, Wood and Coal, Screened and Graded Pea Beans in car lots a specialty.

**BETTER FLOUR**

means a better trade for the grocer.

**Anchor Brand**

Flours are the better kind. A trial order will convince you.

Mixed cars if you want them.

**LEITCH BROS.**

OAK LAKE, MANITOBA

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

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## When People Think of Cereals They Think of McIntosh

They have reason to. P. McIntosh & Son are known and always will be known by their "full value" policy.

**Swiss Food** is as good to-day as the first day it was offered for sale. The grocer's profits are as big, too.

**Beaver Oats** is taking greater than ever because its reputation is spreading. (Specify the new premium package 776.)

**McIntosh's Crown Brand Rolled Oats** gets the order every time bulk oats is wanted. Reason, the brand itself.

THE PROFITABLE THREE—HOLD FAST TO THEM

**P. McINTOSH & SON - TORONTO, CAN.**

## THE BAKER'S DELIGHT

is a Patent Flour that makes tempting, tasty wholesome Bread with no trouble in the baking, and with good profits in retailing.

This is the standard maintained in

## PURITY FLOUR

It is produced from the choicest Manitoba Hard Wheat by the best improved methods in twentieth century milling.

Best for Bakers' and Household Use.

**Western Canada Flour Mills Co., LIMITED**



Mills at

WINNIPEG, GODERICH and BRANDON

Toronto Office:

Long Distance Phone Main 6060

Phone in your Orders at our expense

## MONEY IN IT FOR YOU

There is money for you, Mr. Grocer, in handling the very best brands of Flour that you can buy. You can't afford to handle poor Flour—it gives your store a bad reputation and spoils the sales of your other lines.

You can absolutely rely upon the uniform quality of

**"Premier Hungarian"**  
**"White Rose" and**  
**"Royal Patent" Brands**

Ground in an up-to-date mill from the best Manitoba hard wheat grown near the "Wheat City."

Put up in 24½-lb. and 49-lb. Sacks specially  
for the Grocery Trade

Order direct or from our agents

**THE ALEXANDER MILLING CO**  
**BRANDON, MAN.** LIMITED

Agent Quebec and Maritime Provinces

O. N. FRECHETTE, 45 Bonsecours Street, MONTREAL

Agent Province of Ontario

ALEX. BUTLER, Board of Trade Building, TORONTO

Agent Alberta and British Columbia

WILL HILL, 1645 9th Avenue West, VANCOUVER, B.C.

**FEED**—Feed is as firm as ever. Supplies continue short, and orders for prompt shipment are now no nearer being shipped. The shortage of cars has been the means of causing much trouble in the shipping of what little there is obtainable.

Ontario bran.....	19 00	23 00
Ontario shorts.....	22 00	22 50
Manitoba shorts.....	21 50	22 00
bran.....	19 00	19 50
Mouillie, milled.....	24 00	
straight grained.....	25 00	28 00
Feed flour.....	1 25	1 30

**HAY**—Locally the hay situation remains about the same as it was last week. Reports from the Old Country do not contain anything of particular interest. Latest quotations from Liverpool are around 72s. e.i.f.

No. 1.....	12 00	12 50
2.....	11 50	
Clover mixed.....	10 50	11 00
Clover, pure.....	10 00	10 50

**TORONTO.**

**GRAIN**—Wheat is quiet and lower than a week ago but trade has been very quiet. Most sales of Western here have been on basis of 80c. for No. 1 Northern, 3c. less for No. 2 and 82c. for No. 1 Hard. Very little of No. 1 Hard is being traded in. Millers have not been buying freely as they are still looking for a break and the demand for flour has fallen off. Ontario wheat is scaled down. Barley and oats are unchanged.

(F.o.b. Georgian Bay points.		
No. 1 hard.....	0 82	
Manitoba wheat, Northern No. 1.....	0 80	
"    "    No. 2.....	0 75	
"    "    No. 3, nominal.....	0 76	

Red, " per bushel, 78 per cent. points ..	0 70	0 71
White, " " " " " " " " " " " "	0 71	0 71
Mixed, " " " " " " " " " " " "	0 70	0 71
Spring, nominal " " " " " " " " " "		
Goose, " " " " " " " " " " " "		0 65
Barley, No. 1, " " " " " " " " " " " "		
"    No. 2, " " " " " " " " " " " "	0 49	0 50
"    No. 3x, " " " " " " " " " " " "		0 47
"    No. 3, " " " " " " " " " " " "		0 45
Oats, white " " " " " " " " " " " "	0 35	0 36
mixed " " " " " " " " " " " "	0 34	0 35

**FLOUR**—Trade is considerably quieter. Little or no export business is passing and the domestic demand of the eastern provinces has slackened off. The export price is down to \$2.70. Prices on the domestic trade are practically unchanged.

Pure Manitoba wheat, per bbl in sacks.....	4 00	4 30
85 per cent. patents " " " " " " " " " "	3 70	3 80
Straight roller " " " " " " " " " " " "	3 40	3 70
Blended.....	3 80	3 90

**CEREALS**—Trade continues active both for domestic and export demand. One large miller reported yesterday he was sold for two months ahead. Prices are unchanged.

Rolled wheat in boxes, 100 lbs..... nominal	2 25
50 lbs.....	1 25
Rolled oats, carlots, per bbl., in bags.....	4 25
"    "    "    in wood.....	4 50
"    "    "    for broken lots in wood.....	4 75
Oatmeal, standard and granulated, carlots, on track, per bbl.....	4 80
"    "    "    in bags.....	4 55

**BRITISH FLOUR PRICES.**

**Effect of American Competition—Larger Canadian Shipments.**

A fortunate circumstance it is for the British consumer says the London "Grocer" that at the present time with another winter approaching, flour is

undeniably cheap. Low as were prices in Mark Lane last October, they are now even from 1s to 5s per sack lower than then; and when the comparison is extended to the same period of 1904, the reduction in quotations is made to appear much greater, say to the extent of 1s 6d to 4s 6d on English makes, and from 5s to 10s per sack on American sorts. This severe depreciation in the value of United States flour is the natural outcome of the prolonged and repeated falls in market prices that have been going on within the last two years and dates from a time when American flour, up to 32s to 34s for best "Patents," enjoyed almost a monopoly in our metropolitan and provincial markets. Soon after that point was reached, a new spirit of rivalry seemed to be infused into our native millers, who determined to combat the encroachments of the foreign producers, and dispute their right to a permanent footing in the home trade of the United Kingdom. After a brief contest the British millers proved successful, and the importations of American flour in the first three quarters of the year fell from over 7,000,000 cwts. in 1904 to 2,835,700 cwts. in 1905. Lately, however, as a result of fresh energy being thrown into the flour industry in the United States, a marked recovery of lost ground has become apparent. Supplies of flour from America this year to September 30 have, consequently been immensely augmented, reaching 6,860,400 cwts., or more than double the quantity that came in 1905, and, as a matter of course, prices for what are termed

**\$3,000.00**

**in China, free to you customers**

MR. GROCER :—

With business modesty we beg to convey to you our new idea. Think it over please. Here it is.

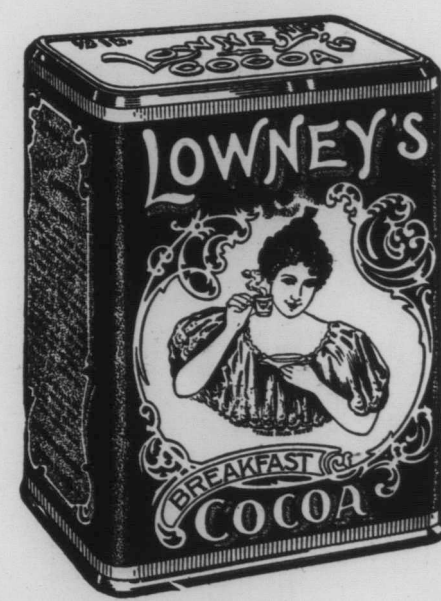
We were spending about \$3,000.00 a year in newspaper advertising. This cash went to the pockets of a few individuals, while the public got a notion about

**Canada Flakes**

True it was a good notion. We were pleased with it. But we concluded that better results would follow if we paid this money direct to the housewife—the buyer—and still produce this same good "notion" regarding Canada Flakes.

Therefore we bought at half the best retail value, fine china tableware and placed a piece in every package of "Household" the 25c. size. Thus every "Household" package of Canada Flakes contains the full value of food and the tangible value of the advertising as well. How does this idea strike you? Will you buy a case of "Household" now and test our sanity by its sale? Thank you.

**THE PETERBOROUGH CEREAL CO.**  
LIMITED



**Lowney's Cocoa** does not contain ground cocoa shells, flour, starch, alkalies, dyes or other adulterations.

**THE WALTER M. LOWNEY CO. of Canada, Limited**  
165 William St., - - - MONTREAL, CAN.

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## Your Discriminating Customers

are the ones for whom you should stock Suchard's Cocoa. Its distinctive and delicious flavor, and its remarkable smoothness and solubility, will quickly make it a prime favorite with your best trade. You can safely recommend

## SUCHARD'S COCOA

because it stands the test every time. In solubility, strength and flavor it leads all other cocoas, as you can easily prove for yourself by trying a tin.

Write for quotations to

Canadian Depot

**FRANK L. BENEDICT & CO., Montreal**  
**MITCHELL & SAUNDERSON, Winnipeg, Man.**

## COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,**

**Cake Icings,**

**Cream Bars, and**

**Cowan's famous Milk  
Chocolate**

are absolutely pure goods

**THE COWAN CO., LIMITED**  
**TORONTO**

CANADA:  
No better  
Country



MOTT'S:  
No better  
Chocolate

Do you know  
that your customers can get better  
results from

## MOTT'S Chocolate

than any other brand on this market?  
Your two best staples in the  
Chocolate line are

**MOTT'S "DIAMOND" and  
"ELITE"**

Every jobber can sell them to you.

**John P. Mott & Co.**  
**HALIFAX, N.S.**

SELLING AGENTS:  
J. A. TAYLOR MONTREAL R. S. McINDOE TORONTO J. G. H. HUXLEY WINNIPEG

**WEBB'S**

## CHOCOLATES

High-class goods for  
High-class grocers.

The largest and finest line of packages  
and Christmas novelties in the Dominion.

**The HARRY WEBB CO., Limited**

31-35 Buchanan St., Toronto

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ada, Limited  
MONTREAL, CAN.



'first' Patents have gradually fallen to 23s to 24s per sack. The arrivals of flour from Canada have also vastly increased during the past nine months, being 1,520,000 cwts., in contrast with 847,000 cwts., in the corresponding period last year.

#### COCOA SITUATION.

Cocoa has been advancing. The following mail advice from Trinidad explains the situation in that largely producing district: "The scarcity of supplies still continues, and on this account, although there is an active inquiry from all directions, no business worthy of note has been transacted since last mail. The weather has been extremely variable, heavy rains being followed by long intervals of sorching sunshine which has caused a general change of leaves and consequent large loss of young fruit. The crop in general is unusually backward, with prospects even less favorable than previously indicated, and under any circumstances the general opinion meantime is that it will be well into the New Year before deliveries on anything like an important scale can be forthcoming. In this position with such scant supplies in sight and the situation firm both in European and American markets prices locally are expected to rule higher than for a long time past."

#### NOTES.

James Hewer & Son, Guelph have sold their seed and grain store to G. T. Hannant, Milton.

New flour mills are being erected at Whitewood, Heward and Arcola, Sask., and at Pincher Creek and near Claresholm, Alta.

A. Waddell has returned to Toronto, after a trip through the west in connection with the establishment of an oatmeal mill in that part of the country.

George L. Hamilton, of Archibald Hamilton & Sons, grain, oatmeal, flour and seed merchants, Glasgow, is investigating Western Canada as a source of supply for the firm's business.

Up to October 20 receipts of wheat at points along the Canadian Pacific and Canadian Northern Railways amounted

to 30,000,000 bushels, compared with 23,000,000 bushels at the same date last year.

A record grain cargo was carried by the new steel steamer William Snyder, which left Fort William on Oct. 21 with 380,000 bushels of wheat. This is as much grain as arrives by rail at both Fort William and Port Arthur in 24 hours, and as much as could be carried by ten trains of 38 cars each. The cargo was worth more than a quarter of a million, and for transporting it the vesselowners received \$9,500. The Snyder is 550 feet long, has 56 foot beam, and a displacement of 11,000 tons. The steamer was completed a month or so ago by the Detroit Engineering works.

The Mooney Biscuit & Candy Co., of Stratford, have opened a branch in Sydney, N.S., which has been placed in charge of Fred. D. Lockey, their agent in Cape Breton.

The final report of the assignee in the liquidation of the Canada Biscuit Co., Toronto, shows that 51 per cent. has been paid to the creditors on their claims.

Medicine Hat will soon have a biscuit and confectionery factory. W. H. Doty is in the city now, making final arrangements for its establishment.

The Planters' Cigar Co. have leased the old opera house, Peterborough, which it will convert into an up-to-date cigar factory.

**J.V DE YBARRONDO & CO**  
Successors to James Violett & Co.  
IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS	WALNUTS IN SHELL & SHELLED
R <sup>o</sup> ROSE CHOICE	GREEN PEAS OLIVE OIL
SUPERIOR EXTRA	MUSHROOMS SARDINES &c
EXCELSIOR	
EXCELSIOR FLOR	

**BORDEAUX FRANCE**

Shippers Also of

All Canned Vegetables,  
Pure White Wine Vinegar,  
Clarets, Brandies and Champagnes.

**EPPS'S** GRATEFUL COMFORTING

IN ¼-LB. LABELLED TINS. 14-LB. BOXES

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal  
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & CORDON, Winnipeg

THE MOST NUTRITIOUS **COCOA**

Cultivate your Biscuit trade by ordering

**McLAUCHLAN'S**  
**Cream Soda Biscuits**

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada

**CROWN BRAND CATSUP**

In Pints and Quarts

GUARANTEED FINEST IN CANADA

Write for quotations before purchasing elsewhere

**CROWN MANUFACTURING COMPANY, LIMITED**

9 and 11 Francis Street, TORONTO, ONT.



Candy Co., of  
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When you buy

**UPTON'S**

**Jams  
Jellies and  
Orange  
Marmalade**

You buy something that is  
easy to sell again.

The consumer appreciates  
the quality of

**UPTON'S GOODS**

Persons addressing advertisers will  
kindly mention having seen their adver-  
tisement in The Canadian Grocer.

**DUNN PORK FACTORY FOR  
SALE**

Sealed tenders marked "Tender for Dunn Pork Factory," will be received by the undersigned up to noon on Monday, 19th November, for the factory buildings, plant and premises and goodwill of the F. B. Dunn Packing Company, Limited, situated on the line of C.P.R. at Fairville, about a mile from the city of Saint John, N.B. The works are new and up-to-date. The goodwill of the business and all tools and delivery wagons included with the property; also a supply of ice now in store, sufficient for the ensuing season's operations. Ice is obtained from a pond on the premises in quantities sufficient for the business. The highest or any tender not necessarily accepted. For further particulars apply to the undersigned.

Barnhill, Ewing & Sandford

Solicitors.

Dated at St. John, N.B., 5th September, 1906.



**IT'S A MONEY MAKER**

every time, but you will  
never know it if you never  
try it. Catalog tells all.

**KINGERY MFG. CO.**  
106 E. Pearl St., Cincinnati

**SPRAGUE**

**CANNING MACHINERY CO.**  
CHICAGO, ILL., U.S.A.

**AFTER  
SIXTY  
YEARS**

A New  
Form of

**COX'S  
GELATINE**  
is



**COX'S  
INSTANT POWDERED  
GELATINE**

dissolves instantly in hot water. No soaking re-  
quired. First in solubility, strength and purity.

Canadian Agents:

**J. & G. COX,**  
Ltd.

C. E. Colson & Son, Montreal  
D. Masson & Co., "  
A. P. Tippet & Co., "

**Gorgie Mills,**  
**EDINBURGH**

**"Past and Present"**

THE  
PAST  
HISTORY  
OF



was Excellent.

THE  
PRESENT  
HISTORY  
OF

**PERFECTION  
CREAM  
SODAS**

is Better.

3lb. Cards or Tins

THE **Mooney**  
**Biscuit & Candy**  
**Company,**

LIMITED,

Stratford, - Canada.

**A BUSINESS  
SUGGESTION**

Place on your Shelves

**Shirriff's Flavoring  
Essences**

MANUFACTURED BY

**IMPERIAL EXTRACT CO.**  
TORONTO



A LINE THAT WILL PLEASE YOUR CUSTOMERS

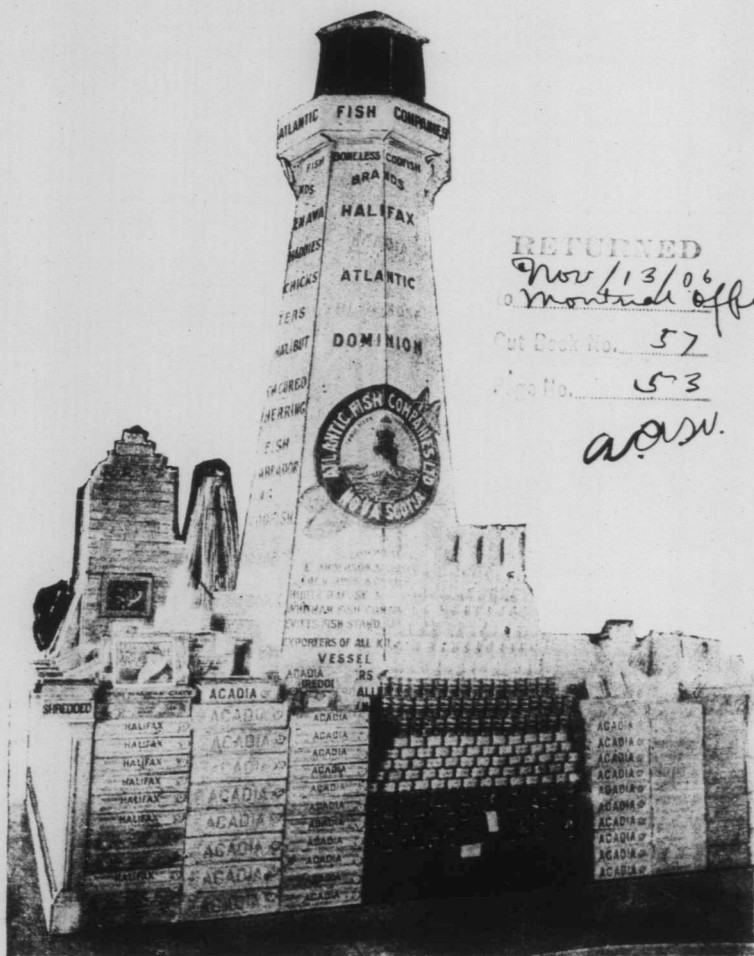


**LAMONT, CORLISS & CO.,** Sole Importers  
27 COMMON ST., MONTREAL

**THE ATLANTIC FISH COMPANY.**

The Maritime Merchant in an article descriptive of the Atlantic Fish Co's exhibit at the Dominion Exhibition, says: "The towering lighthouse of the Fish Co. was the most sweeping object which met the eye of the visitor at the Fisheries Building. Grouped at its base in various forms of package are specimens of the ninety-six varieties of food fishes prepared at the company's several plants. The Merchant feels quite safe in saying that there is no other company in Canada, that puts up for market as many varieties of fish as here shown. In fact, the writer with a fair knowledge of the general fish trades, knows of no other company in the world that compares with the Atlantic

boneless herring, Labrador herring, pickled haddock, alewives and many others, of which space fails to admit the enumeration. The "Aberdeen Awa" brand of finnan haddies have an extensive local sale and have a prominent place in the exhibit. One feature of the display is that all the packages are shown open, so that the interested public can inspect the contents, the qualities of which, being such that the company court investigation. While the contents of the packages on exhibit are of the highest quality, and in this respect fully represent the goods everyday shipped the trade, the casual observer cannot fail to note the neatness of the packages themselves, many of which are of a character that might well be given



Atlantic Fish Company's Exhibit at Halifax.

Fish Co's in variety of output. With the Halifax, Acadia, Atlantic, Bluenose and Dominion brands of boneless and shredded codfish, the consumers of Canada are fairly familiar, these having been widely advertised and sold throughout the Dominion. Several other products of the company are not so generally known, and it may surprise a good many people to know that the company prepares for market such a very long list of fish foods, including finnan haddies, kippered herring, mackerel, clams, lobsters, Digby chickens, bloaters, fitch-ed halibut, Duff's Scotch cured and

prominence in the store, being rather ornamental than otherwise.

The curing and packing plants are situated at La Have, Lunenburg, Canso and Bay of Islands, Newfoundland. These various establishments are always open to visitors, and should the reader at any time chance to be in the neighborhood of one of them, he is invited to call and inspect the methods of fish curing. The company's fishing stations are located at Campobello, Digby Neck, St. Margaret's Bay, New Harbor, Drum Head, Arichat, L'Ardoise, Cape George, (Continued on page 57.)

The Genuine  
**HOLBROOK'S**  
WORCESTERSHIRE  
SAUCE

Acknowledged  
Sauce of

the Premier  
the world



**Holbrooks Limited**

Canadian Branch:

28 FRONT ST. E., TORONTO

Canadian Manager, - H. GILBERT NOBBS

Profitable business bringing,  
trade holding lines.

Lines that will in themselves  
by their neat appearance, their  
self-evident quality command  
attention and entice enquiry  
from your customers.

These are the lines that are profitable to handle, as they carry the minimum of expenses in selling and so develop the maximum of profit. We have not been satisfied until we could say as we do to-day, that Ozo goods are as good as the best anyhow, anywhere, anytime. Each department is in charge of an expert, the best man we could find and we have been to England, France and the United States for men of experience and reputation in their line.

Our packages and labels are as wholesome, neat and attractive as it is possible to get them.

If you are not as yet handling a line of our products include an order for our goods next time you are buying from your wholesaler. Our guarantee protects you from losing and you will gain increased trade and better profits.

**The OZO CO., Limited**  
**MONTREAL**

Limited

oh:  
TORONTO  
I. GILBERT NOBBS



Sea trout, " " .....	0 12
Flounders, " " .....	0 10
Grass pike, " " .....	0 07½
Dressed bullheads " " .....	0 09
Dore, per lb. " " .....	0 10
Mackerel, large, " " .....	0 12
Small sturgeon, " " .....	0 08
B. C. salmon " " .....	0 10
Gaspé salmon, chilled, per lb. ....	0 16
<b>Fresh frozen fish—</b>	
Dore, per lb. ....	0 08
<b>Smoked fish—</b>	
New kippered herring, per box .....	1 10
Yarmouth bloaters, per box .....	1 25
St. John bloaters, " " .....	1 10
New haddies, in 15-lb boxes, per lb ..	0 07
Smoked herring, in bundles, per box ..	0 12
<b>Oysters—</b>	
Standards, bulk, per imp. gal .....	1 50
Selects, bulk, per gal. ....	1 60
Oysters, barrels, .....	6 00
Oyster pails, pints, per 100 .....	1 00
" " quarts, " " .....	1 25
<b>Prepared fish—</b>	
Boneless cod, " Favorite," 1 and 2-lb. bricks ..	0 06
" " fish, 2-lb. bricks, per lb. ....	0 05½
" " fish, 25-lb. boxes, per lb. ....	0 04½
Skinless cod, large, per case .....	5 50
<b>Salt and pickled fish—</b>	
Labrador herring, per bbl. ....	5 50
" " No. 1 N.S. herring, bbls. ....	5 00
" " No. 2 " half bbls. ....	2 75
" " per half bbl. ....	3 00
" " salmon—	
" " in bbls. ....	12 50
" " in ½ bbls. ....	6 75
Mackerel, per pail .....	1 75
No. 1 green cod, in bb's, of 200 lbs. ....	7 00
Small, " " .....	5 00
Large dry cod, 112 lb bundles. ....	5 50
No. 1 salt eels, per lb. ....	0 07

TORONTO.

FRUIT—This week's quotations show changes in almost every line. Late Valencia oranges, Verdill lemons and domestic peaches are practically unobtainable.

Oranges, Jamaicas, per barrel .....	5 00	5 50
" " Florida, 12½-216s. box .....	2 75	3 00
" " Florida, 12½-216s. box .....	3 50	3 75
Grape fruit, 54's, 64's 80's, 95's .....	4 50	4 75
Lemons, California, boxes .....	10 00	10 00
" " Messina, 300's-360's .....	5 50	5 50
Limes, per crate .....	1 25	1 25
Apples, Fall, per bbl. ....	2 50	3 00
" " Fancy snows, per bbl. ....	3 00	3 25
" " Spies XXX, per bbl. ....	.....	.....
" " XX, per bbl. ....	.....	.....
" " Baldwins, XXX, per bbl. ....	.....	.....
" " XX, per bbl. ....	.....	.....
" " other winter varieties, XXX, per bbl. ....	.....	.....
" " farmers', per bbl. ....	.....	.....
Bananas, per bunch .....	1 50	2 35
Red bananas per bunch .....	2 20	2 50
Plums, Idaho, 4 basket crates .....	1 25	1 25
Pears, per basket .....	0 30	0 75
Grapes, small baskets .....	0 25	0 35
" " Almeria, per barrel .....	5 50	7 00
Chestnuts, per peck, \$1.65, per bush. ....	6 50	6 50
Crabbs, per basket .....	0 30	0 40
Cranberries, per barrel .....	10 00	10 00
" " crate .....	3 35	3 75

VEGETABLES — Vegetables show practically no change from last week. Sweet potatoes are a trifle lower, as also Lima beans. Potato quotations are given the same as last week, although one dealer reports sales of Delawares as high as 90c. and Canadians as low as 70c.

Cauliflowers shown this week are excellent, but the supply may cease at any time.

Potatoes, Delawares, per bag .....	0 80
" " Ontario .....	0 75
Sweet potatoes, per barrel, 10 pks. ....	2 25
" " per basket .....	2 50
Extra fancy, double heads, per bbl. ....	3 50
Onions, Spanish, per large case .....	4 00
" " small case .....	1 10
" " Yellow Danvers bags .....	1 10
" " Canadian, per bag .....	1 00
Cabbage, new Canadian, per bbl. ....	1 50
Beets, new, per bushel .....	0 30
Carrots, Canadian, per bushel .....	0 40
Lettuce, per doz. bunches .....	0 20
Radish, per doz. ....	0 20
Mushrooms, 1-lb. boxes, per lb. ....	0 75
Beans, white, prime, bush .....	1 60
" " hand-picked, bush .....	1 75
" " Lima, per lb. ....	0 06½
Tomatoes, Canadian, per basket .....	0 35
Watercress, per doz. bunches .....	0 25
Egg plant per basket .....	0 25
Peppers, per basket .....	0 30
Parsley, per doz. ....	0 20
Turnips, per bushel .....	0 30
Mint, per doz. ....	0 15
Cauliflower, per doz. ....	0 75
Celery, .....	0 40
Squash, per doz .....	1 00
Vegetable marrow, per doz .....	0 35
Leeks, per doz .....	0 25

# Fish and Oysters

A more complete assortment of Fish could not be found.

**SPECIAL—Car Duff Brand Genuine Labrador Herrings**

Barrels and Hf.-bbls. Iron Hoop bbls.

**Shredded Codfish**, Halifax and Acadia Codfish in pkgs.

**Digby Herring, Flitched Cod, Bloaters** and Fresh Fish of all kinds.

**Syda & Cousins "Finnan Haddie"**

**Long Island Native Oysters**

They have a reputation. Why—Try and see for yourself. Place your Oyster account with us and assure yourself of **regular supply of choicest Oysters.**

## White & Co., Limited

Toronto and Hamilton

**BLOE** meaning **Best Lemons On Earth**  
 "ST. NICHOLAS" "HOME GUARD," "KICKING" AND "PUCK"  
**10,500 BOXES**

is the total of our sales to date to Ontario Wholesalers for October and November shipment, 1906. Ask your dealer for them.

**W. B. STRINGER & CO., Sole Agents - Toronto**

**Florida Oranges, Cranberries, New Dates and Figs,  
 New Lemons, 300s, \$5.00 per box.**

**THE DAWSON COMMISSION CO., Limited, TORONTO**

Cor. West Market and Colborne Sts.

YOUR CONSIGNMENTS OF POULTRY (DEAD OR ALIVE), BUTTER AND EGGS SOLICITED

**CALIFORNIA LATE VALENCIAS  
 FOR FANCY TRADE**

The only Sweet Orange on the market at present.

Our last car **EXTRA FANCY "GOLDEN ORANGE."**

Brand **VALENCIAS** due now, very desirable sizes and prices reasonable.

Let us have your orders

**HUGH WALKER & SON GUELPH ONT.**

**DRIED FRUIT,** I HANDLE SPECIALLY FINE LINES OF

**CURRENTS,** Cleaned and Otherwise, **VALENCIA RAISINS, SULTANAS, FIGS, and DATES**

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—  
 Halifax, N.S., E. D. Adams  
 St. John, B. J. Punter White  
 Montreal, N.D. Rattray & Sons

Toronto, P. L. Mason & Co.  
 Winnipeg, Jas. Carmon  
 Victoria, H.C. H. Donkin  
 Vancouver, C. E. Jarvis & Co.

**TH. J. PSIMENOS,**

4 Cullum St., E.C., LONDON, ENG

**BANANAS**

exclusively the year round.  
 Best fruit Properly crated Lowest prices

**JOSEPH BROWN & SONS**  
 29 and 31 Youville Square  
 Montreal

**EVAPORATED APPLES**

Chops, etc.  
 Quality Guaranteed  
 Correspondence Solicited.

**COLLIER BROS., NAPANEE, ONT.**



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**HERRINGS.**

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**ORDER EARLY—PACKING NOW**

**“DUFF’S”**

**LABRADOR HERRING**

**ABSOLUTELY THE FINEST LABRADOR'S EVER SENT TO CANADIAN MARKET  
PACKED IN SPECIAL BARRELS WITH  
GALVANIZED HOOPS**

Sold in bbls., ½-bbls. and 20-lb. Pails. Sold by leading Wholesale Grocers and Fish Dealers.

PUT UP ONLY BY

**THE ATLANTIC FISH COMPANIES, Limited**

**Head Office: LUNENBURG, N.S., Can.**

*Labrador Herring Station, Bay of Islands, Nfld.*

**Selling Agents—A. H. Brittain & Co., Montreal. H. S. Connor, Winnipeg, Man,**

**BONELESS CODFISH**

**H. F. Co. and SCOTIA BRANDS**

**The Best on the Market**

These are the brands that all the leading dealers of Canada are stocking for the season of 1906-1907. Have you looked into the question of your own stock? If not, do so at once. The demand will be there for these goods because every one who handles them knows that they are guaranteed to contain the BEST ATLANTIC CODFISH and also to be ABSOLUTELY BONELESS.

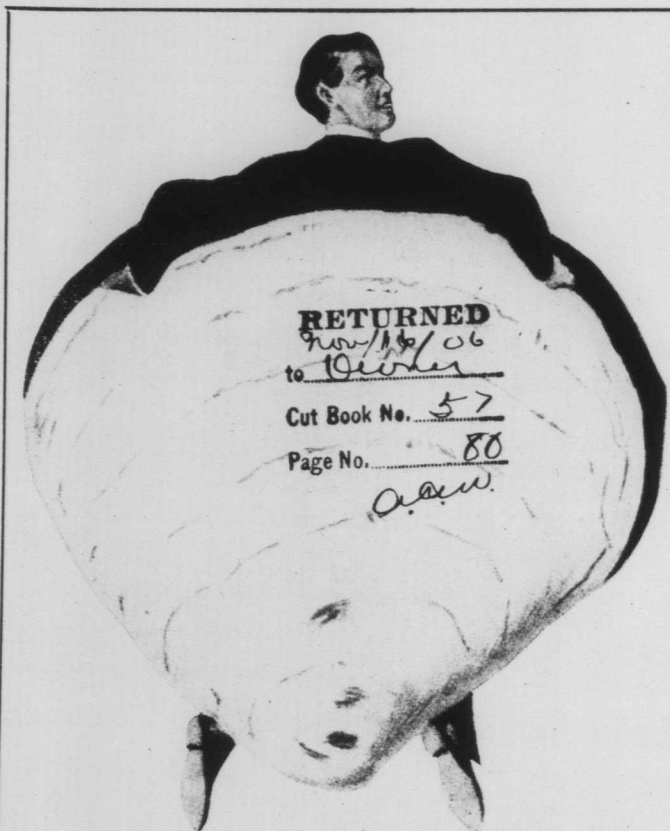
SOLE MANUFACTURERS

**HALIFAX FISH CO.**

LIMITED

**HALIFAX, - - N.S.**





It is a pleasure for us to answer correspondence  
Get our Quotation Card each week

## Get Out of the Shell

Many Merchants are "pinched" and held back because they do not keep in touch with up-to-date firms on the different lines they handle.

For Information on

## FISH and OYSTERS

Write

THE  
**F. T. JAMES CO.,**  
LIMITED  
76 Colborne Street, Toronto

Shipments Now Arriving

NEW PACK

## Horse Shoe Salmon



Secure Supplies

While Obtainable

## J. H. Todd & Sons

Victoria, B.C.

PACKERS

Wholesale buyers can obtain quotations from  
Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.  
W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Province.  
Bedlington & Fisher, Edmonton and Calgary

## DELICIOUS KIPPERED HERRING

We have the Best  
Pack that was ever  
placed on the Canadian market.

Ask your Wholesale Grocer for the

## "BRUNSWICK BRAND"

KIPPERED HERRING

ALSO

FINNAN HADDIES

PACKED BY

**Connors Bros., Limited**

Black's Harbour, N. B.

White Haven, P  
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Atlantic Fish ar  
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## THE CANADIAN GROCER

White Haven, Petit de Grat and other places in Nova Scotia. Only the best Atlantic Fish are used, and in the preparation of the several brands of absolutely boneless and shredded codfish, the fish are taken fresh from the ocean, carefully cleaned and washed, salted in pickle then washed again before being skinned, boned and packed under the several brands. The natural qualities are fully preserved, and every ounce sent to the consumer as near as possible in possession of the properties they contained when taken from the depths of the ocean. Only the best of fish are used by this concern and wherever the trade mark of the company is found in connection with any article, the consumer has the assurance that the contents are the best of its kind that it is possible for human skill to secure. The sphere of the company's operations have been greatly extended during the past season, and a very useful work is being done in the development of the Atlantic fisheries and the extension of markets for the same. The influence of the corporation has already had a beneficial effect upon the industry.

## HERE AND THERE WITH THE TRADE.

(Continued from page 26.)

The assets of Paul Ethier, Montreal, have been sold.

W. R. Smith, Seaforth, reports business very good.

Fred Curtis, Port Hope, was in Toronto Friday.

J. A. Younge, of J. A. Younge & Sons, Glencoe, is dead.

The assets of E. Desrochers, Montreal, have been sold.

Hemp has been successfully grown in British Columbia.

A. Meloche, Montreal, is succeeded by L. H. Trempe.

M. S. Hocken, wholesale grocer, Chatham, N.B., is dead.

R. Flanagan, Montreal, has assigned to Alex. Desmarteau.

D. R. Ross, Embro, was in Toronto, during the past week.

Brooks & Brooks, Brandon, have sold to Martin & Johnston.

S. F. Brown, of Renfrew, has opened a grocery in Almonte.

H. Stuckey, general merchant, Orton, was in Toronto Saturday.

Wellington Daly, Blytheswood, has assigned to James F. Smith.

Jacob Anton, Winnipeg Beach, is advertising his business for sale.

Frank Stewart, Newmarket, has joined the hunters in the north.

Marcel Agarand, general merchant, Forget, Sask., is giving up business.

Carson & Kirkpatrick, Debee, N.B., have registered as general storekeepers.

Bishop Bros., Niagara, recently suffered a loss by the burning of their stables.

Joseph Pedlow, Alvinston, has sold his general store to Soper & Livingstone.

George Banghart, Cairo, Ont., is advertising his general store business for sale.

F. W. Read, Bobcaygeon, and D. J. Hartle, Minden, went deer hunting this week.

H. D. Cameron, general store, Cumberland, Ont., is succeeded by A. N. Dunning.

Jones & Freed, Hamilton, have dissolved. J. W. Jones will continue the business.

Wm. McLellan and his son, Will, of Niagara-on-the-Lake, were in Toronto last week.

T. M. Leggatt & Co. have purchased the general store of Wm. Busch, Langenburg, Sask.

P. Schnattner's new grocery in Edmonton is nearing completion. It is costing \$8,000.

J. F. Fumerton & Co., general storekeepers, Glenboro', Man., have sold to Cairns & Naylor.

H. J. Cummer & Co. have purchased the grocery business of the H. W. Echlin Co., Keewatin.

The Beverly McDonald Co. opened a new grocery in the Norman Block, Picton, on October 24.

J. D. Wismer, Humberstone, is about to take a vacation and will go west as far as Sarnia returning by way of Toronto.

J. L. Forrest, of Winnipeg, has purchased Ramsay's stock of general merchandise at Plumas.

F. Moser, of Waterloo, will open a store in the premises lately occupied by W. D. Ludwig, Elmira.

Mr. Summerfeldt, of Summerfeldt & Stiver, Unionville, was in Toronto Thursday, of last week.

R. Cullis, Camborne, who has been ill for some time is better again and able to attend to business.

Ulric, Alfred and Achille Rousseau have registered as Rousseau Freres, general storekeepers, Cookshire.

The assignee is advertising the stock belonging to the estate of J. F. Kirby, Drayton, for sale by tender.

Edmond Hebert and Gedeon Vermette, Thetford Mines, Que., have registered as Hebert & Vermette, grocers.

C. C. Lynch, of John Lynch & Sons, grocers, Windsor, N.S., was married on Oct. 9 to Miss Mary Agnes Kelly.

E. J. Ecclestone, London, representative of Comfort Soap in Western Ontario, was in Toronto on Saturday.

A. H. Brittain, Montreal agent for the Atlantic Fish Co., paid a flying visit to the Maritime Provinces recently.

W. W. Walker has opened an up-to-date grocery on the corner of Euston and Olebar streets, Charlottetown.

J. D. McIntosh has purchased the grocery business of W. J. Ruse, Cobourg. Mr. Ruse has gone to Chicago.

Cosgrove Brothers, general merchants, Haileybury, have assigned to Frederick A. Day, of the same town.

Donald McMurchy, general merchant at Kintail for eighteen years, will retire from business and move to Goderich.

The Kent Canning Co. will establish a factory in Amherstburg, if suitable terms can be secured from the town.

J. H. Small, representing the Bovril Co., has gone to Calgary, where he will have charge of the firm's western business.

F. W. Rogers, of Adams & Rogers, grocers, Cardinal, who underwent an operation for appendicitis a short time ago, is progressing favorably.

## HALIFAX COLD STORAGE CO., Limited

Successors to E. M. BOUTILIER

Exporters of  
Fresh  
Frozen  
Smoked  
Salt  
Fish  
Etc.

Our Ocean Brand HADDIES, BLOATERS, KIPPERED HERRING, MILD- CURED SMOKED SALMON and KIPPERED MACKEREL **Cannot be Equalled**

Correspondence Solicited.

HALIFAX, Nova Scotia

# Are You Alive To What Is Going On?

R.S.V.P.

- ☞ Do you know that 50% more grocers are retailing cigars this year than last year?
- ☞ Do you know these grocers are 50% better off?
- ☞ Do you know my "500" offer has given a great number of grocers the necessary start?
- ☞ Do you know that all my cigar experience and cigar counsel are at your service—free?
- ☞ Do you know I can start Pebble and Pharaoh cigars "going" in your store?
- ☞ Do you know you can buy cigars from me without risking one cent?

*Decide you will know!*

**J. BRUCE PAYNE, Limited, GRANBY, QUEBEC**

CANADA



alert. Time is fleeting. Consider profit-getting this day,  
this hour.

Smokers are in your neighborhood. 100 packages of **T. & B.**  
will catch their eye.

**Get in a "Test" Supply**

**The Geo. E. Tuckett & Son Co., Limited**

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Eli Mercen

## IN THE ANCIENT COLONY

Newfoundland Trade Notes—New Stores and New Business Indicate Substantial Prosperity in the Island—New Lines in Cod Fish.

St. John's, Nfld., Oct. 25, 1906.

Congratulations are in order. Jas. Urquhart, the popular manufacturers' agent of St. John's, was recently married to a daughter of the Hon. George Knowling.

John A. Lake & Son, of Fortune Cove, recently erected a \$20,000 furniture factory, which will give employment to a large number of hands. This is one of the enterprising firms of the colony.

A double wedding took place at Clark's Beach recently, when two daughters of Frank Noseworthy were wedded on the same day. F. Hue, manager of the Hue Mattress Co., was one of the fortunate bridegrooms.

C. D. Chetwynd, manager of the tea department of Harvey & Co., has recently got out some very attractive wrappers for package teas. Mr. Chetwynd is a thorough tea man and understands the tea needs of this country.

Geo. Barlett, a prosperous merchant of Burin, has recently erected a fine residence. Mr. Barlett is one of our young successful merchants and is very popular.

Condensed codfish put up by Clement & Co., Channel, has been selling very well recently. Shipments were made to United States, Jersey, Germany and Canada and good reports received. This will be a very successful business. The price of the staple codfish is very good. As high as \$6.75 has been paid for good merchantable. The catch is not up to the average.

Thos. Smyth Co. have taken an agency for a French candle match and are selling large quantities. The Company handle also large quantities of fruit, etc., and their business this year shows a large increase over last year.

A new butterine and cheese factory will be established in the city shortly. All the capital necessary is available and a man will be brought from Holland to manage it. Quite a large number of output merchants will be interested. T. T. Cartwright will be largely interested in it, so report says.

A. B. Rogers, of the Gault Bros. Co., Montreal, is at present in the Colony. Mr. Rogers has a large trade in the Colony and is very popular.

J. Sellars, the representative of Union Blend Tea, has a 10 x 12 smile these days. He says business was never better.

J. J. St. John, of Dickworth street, has been very successful with his fishing schooners this season, as all have brought home bumper trips.

The T. P. Wood Co., manufacturers of confectionery, are running their large force night and day to keep up with orders.

Eli Mercer, of Hoylestown has had to

enlarge his premises to handle his increasing business.

The Standard Mfg. Co. are building a large addition to their works.

The Hon. J. D. Ryan has recently received a large shipment of Irish hams and bacons for which he is agent and which is very popular. He is also special agent for a popular brand of tobacco.

A. Miller, who represents Marshall Bros., has returned from a very successful trip around the west coast.

A. Ross, representing Ellis & Co. and S. Milley, has been working the West Coast very successfully. Mr. Ross is a born salesman.

E. Furlong, city traveler for T. & M. Winter, is very popular with the trade.

Forbes Ross, manager of Bishop Munroe's grocery department, was seen with his dog and gun the other day. Forbes is a genuine Old Country sportsman, who dearly loves the dog and gun and who hunts for the pleasure there is in it. May he always bring home a good bag, as he always remembers his friends.

M. O'Toole, of Conception Harbor, underwent an operation for appendicitis. His many friends will be glad to hear it was successful.

W. E. Bearn, of the Haymarket Square store, will shortly enlarge his store and put in a very imposing front and a freezing plant.

Fish is beginning to come in and from now on until Christmas the clerks in the stores will be rushed.

T. T. Cartwright, special ambassador for Magic baking powder, Gillett's lye

# SWEET CAPORAL



# CIGARETTES

STANDARD  
OF THE  
WORLD

Sold by all the Wholesale trade

## CLAY PIPES

THE BEST MADE ARE

### MCDUGALL'S

Insist upon this make

D. MCDUGALL & CO., Glasgow, Scotland.

## IT PAYS TO INVESTIGATE

It pays to buy Pipes, Tobaccos and Smokers' Sundries from

### JOS. COTE

Importer of Pipes, Havana Cigars, Wholesale Tobacconist

186-188 St. Paul St.

QUEBEC

Don't forget that this firm is the leader for Leaf Tobacco in Canada.

## All First-Class Grocers

Handle

# OLD CHUM

## Cut Plug Smoking Tobacco

It's a Trade Bringer.

## THE CANADIAN GROCER

etc., has left for Canada with a large batch of orders.

Steer Bros. had on exhibition two very fine walrus heads in their windows. Since the improvements have been finished they have one of the best display windows in the city.

P. Templeman has moved his family into the city from Bonavista, having purchased the residence here.

J. E. Burgess has just finished one of the largest and best laid out stores in the country at Burin. Mr. Burgess also does a large business at Baine Harbor.

Jas. Vigus is just finishing a fine dwelling house opposite his store at Burin.

P. & W. Lake, at Fortune, have received a large order for their canned codfish steak from a large American packing house who will handle the product for the entire United States. Samples of this fish have been sent to the principal fish consuming countries of Europe and very flattering words have been received by them as to its quality.

J. Ryan, of the Royal stores, is making a Northern trip. Mr. Ryan is a successful traveler.

The machinery is being put in position for the new woollen mills at the Goulds near Birigus. Mr. Hue will be the manager.

A new foundry company will be started in the city.

The local tobacco factory was damaged recently by fire. The management say they can fill all orders from stock until repairs are made. This company is manufacturing a high grade of tobacco. Some time ago they exported some of their product to South Africa and England.

R. Sparks & Son, of Whitbourne, have bought the mill property in the west end from the Thistle Estate.

R. Wright & Son have leased the waterside premises recently occupied by Thistle & Co. This is a fine location.

It is reported that Ayre & Sons will embark in the fish business. They have leased the premises recently occupied by the late Sir Robt. Thornburn.

Pitts' new building on Water street is rapidly approaching completion. It will be a fine addition to the street.

Bowering Bros.' premises are hives of industry these days. Their coastal steamers are doing a large business, being very popular and are crowded with freight and passengers each way. It would be hard to find two more popular navigators with the traveling public than Captains Kane and Fitzpatrick.

Before leaving for Canada T. T. Cartwright, of the E. W. Gillett Co., was presented with a fine specimen of a baby seal by some friends in the city.

### TRAVELERS GIVE SCHOLARSHIPS.

#### IN Australia—Retailers Organized—Their Dairying Season.

R. G. Eakin, a retail dry goods merchant in a large town near Melbourne, Australia, is making a tour of the world and incidentally gathering for the State Government of Victoria information about agricultural education. The Australians are wise to the progressive influence of education.

Mr. Eakin was a caller at the Toronto office of The Canadian Grocer. After looking casually over Eastern Canada from a car window, Mr. Eakin inclines to the view that in the matter of agriculture, Australia has not much to learn from Canada. On the other hand he greatly admires Ontario's facilities for agricultural education, or rather perhaps, the organization and management of such facilities as there are.

Mr. Eakin is a member of the Commercial Travelers' Association of Australia, which he confidently asserts is the best organized association of business men in the world. They have both state and national organization, have an extensive club house in Melbourne, pay mortuary benefits and have instituted a number of annual scholarships open to children of members, by which a number of clever young shrewd women have put themselves through the university.

There is in Victoria a Storekeepers' Association, four or five years old, which has accomplished some useful work in the interest of the retailer generally. They secured the repeal of a law which prevented collection of a debt from anyone earning £2 a week or less and brought about the passage of a bill to

eliminate from the Government railway's freight tariff some anomalies in the form of preferences to big shippers.

Australia is making great strides in butter production. The Government looks after the export business. All the butter for export goes to the Government cold storage warehouse in Melbourne where it is graded. With this Government guarantee of quality the butter appears on the English market.

The season of heaviest production there is August to the end of November. Their Winter is from April to August, but according to Mr. Eakin, two-thirds of the native Australians have never seen snow.

### IRISH NATIONAL EXHIBITION.

#### Biggest Yet Attempted by Irishmen—\$900,000 Subscribed.

Ireland's forthcoming International Exhibition, which will be held in Harbut Park, Dublin and will be open from May to October, 1907, and will be the biggest undertaking of its kind ever organized by Irishmen. The Exhibition grounds will cover 52 acres. More than 1,000 guarantors have subscribed to the guarantee fund, which now exceeds \$900,000, and is constantly growing. Work on the exhibit buildings has gone on so rapidly that they will be finished some months before the day set for opening, May 1, 1907. It is believed that 3,000,000 people will attend the exposition. France is preparing a French section which will equal that at the exposition at Liege; Russia has appointed an agent to make necessary arrangements for a large exhibit; Italy, Canada, and Australia and other countries will be well represented.

The charge for space will be \$1 per square foot with a minimum of \$25. A sliding scale of rebates on space rents will be allowed in order to accommodate large exhibitors. The rebates will be 10 per cent. when the total rent space amounts to \$200; 15 per cent., when \$300; 20 per cent. when \$500 and 25 per cent. when \$1,000. Forms of application for space and power may be obtained from the secretary, James Shanks, Ballsbridge, Dublin, Ireland.

## QUALITY and PRICE!

These are the two points to consider when buying your cigars.

## MOGEN-MOGEN and ROYAL SPORT

FIVE CENTS

TEN CENTS

These are the cigars which will give the greatest satisfaction.

QUALITY—The very finest. PRICE—The very best consistent with the quality.

## The SHERBROOKE CIGAR CO.

SHERBROOKE, P.Q.

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## Do You Wish to Improve Your Bookkeeping

this coming year, or are you satisfied with wasting time by using the old style Day Book and Ledger and making out accounts at the end of each month.

# The Crain Monthly Account System

is up-to-the-hour for keeping accounts.

IT SAVES EXPENSE

ACCOUNTS ARE ALWAYS READY

IT SAVES TIME

Now is the time to order for first of the year shipment

Full information and sample sheets sent on application to Dept. G



*THE* **Rolla L. Crain Co**  
LIMITED.  
OTTAWA, CANADA.

Toronto Office,  
18 Toronto Street

Montreal Office,  
74 Alliance Building

Winnipeg Office,  
11 Nanton Blk., Main St.



### What a Difference It Makes

When you look up at a ceiling and, instead of seeing smoky plaster, see beautifully designed

### METAL CEILING

That's the aesthetic point! Then there is the sanitary point. **Metal Ceilings** are more healthful than plaster or wood. Then there is the financial point. **Metal Ceilings** need never be repaired. They last forever.

IF YOUR STORE NEEDS THIS CEILING YOU SHOULD GET IT.

**METAL SHINGLE & SIDING CO., Limited**  
PRESTON, - - - ONTARIO

## If You Desire all The Good Things of Current Literature Between Two Covers You'll be Interested in What is Said Below.

As the number of magazines increases the **more** difficult it becomes for you to secure a representative selection of articles, i.e. if you subscribe **for** individual magazines.

As the number of magazines increase the **less** difficult it becomes for you to secure a representative selection of articles, i.e. if you subscribe **for**

## The Busy Man's Magazine

This magazine is an epitome of the world's best thought **to-day**. It contains the very selections you want to see but have no time to look for in individual magazines.

In addition there is an alphabetical index of magazine articles for the month.

For the sum of \$1.50 any subscriber to The Canadian Grocer can get The Busy Man's Magazine for **one year**.

You would have to pay \$150.00 to get **The Busy Man's** (the contents) **Magazine** in the ordinary way.

Get in your subscription in good time.

**The Maclean Publishing Co., Limited**  
TORONTO, CANADA

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### EXHIBITION.

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## Time Saved is All Profit.



Business Systems will cut the book-keeping of any business in half.

Business Systems are proportionately as economical for a corner store as for the largest wholesale house.

Our Monthly Account System posts your books and makes out your customer's accounts with one and the same movement of your pen.

Our Monthly Account System leaves nothing to change or recopy and prevents the

possibility of anything being forgotten.

Will you let us tell you more about this in detail?

Write us for full particulars.

It does not obligate you to buy.

**BUSINESS SYSTEMS**  
LIMITED  
85 SPADINA AVE.  
TORONTO, CANADA

## COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.



No. 65

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest

Height, 29 in.  
Length, 33 in.  
Width, 23 in.  
Weight, 275 lbs.

GRINDING CAPACITY.  
Granulating 2 lbs. per minute.  
Pulverizing  $\frac{1}{2}$  lb. per minute.  
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

**COLES MANUFACTURING CO.**

Hes. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

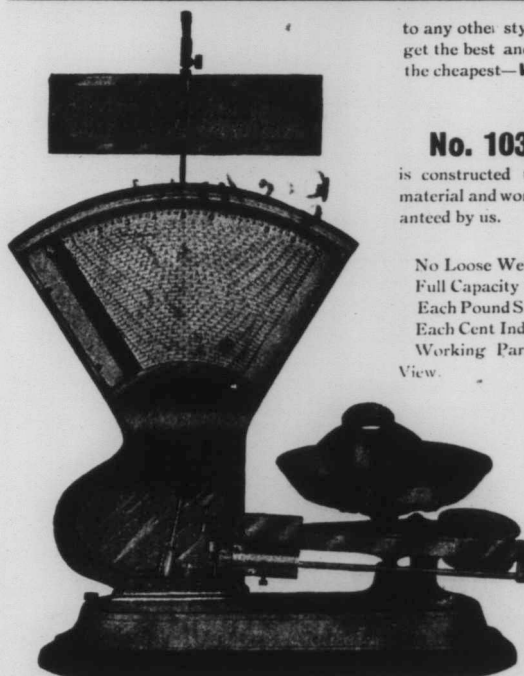
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## Automatic Pendulum Computing Scale



to any other style? If so be sure to get the best and at the same time the cheapest—**We have it.**

**No. 103 DAYTON**

is constructed throughout of best material and workmanship and guaranteed by us.

No Loose Weight on Pendulum.  
Full Capacity Thirty Pounds.  
Each Pound Same Width on Chart.  
Each Cent Indicated by a Line.  
Working Parts Always in Plain View.

Plate Glass encloses Pendulum.

A Most Beautiful Fixture.

**\$57.00**

The "Dayton"

Send a postal to

**THE COMPUTING SCALE CO.**

OF CANADA, LIMITED

164 King Street West, TORONTO

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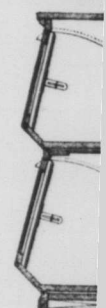
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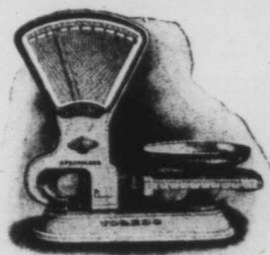
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## WE

If you  
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**THE CAN**

## TOLEDO COMPUTING SCALES

Automatic but Springless.  
 The "Toledo" is a money saver because it positively stops the giving of overweight.  
 A time saver because it is Automatic.  
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.  
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.  
 It is honest both to the merchant and customer.  
 The Toledo system costs you nothing because it is paid for with the money you are now losing.  
 For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

## Oakey's 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

JOHN OAKEY & SONS, Limited  
 Manufacturers of  
 Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.  
 Wellington Mills, London, England  
 Agent:  
 JOHN FORMAN, - 644 Craig Street MONTREAL.

### APPOINT

yourself time-saver of your business. Get your help from our

## Counter Check Book

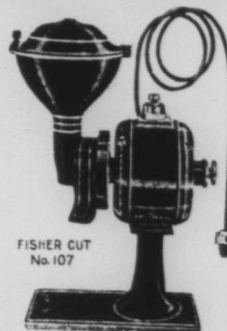
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Two colors of paper. Sample on request.

The Carter-Crume Company, LIMITED  
 TORONTO and MONTREAL



## ELECTRIC POWER COFFEE MILLS



FISHER CUT No. 107

This small cut illustrates another of the designs we make.

Fitted with 1/4-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

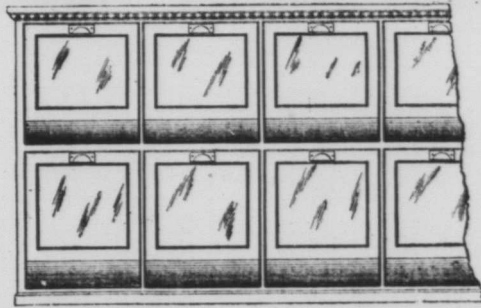
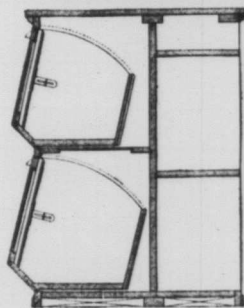
Granulates 2 pounds and pulverizes 1/2 pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

## "WALKER BIN" COUNTERS



No. 2 COUNTER.

Our No. 2 WALKER BIN COUNTER has two rows of full glass display bins in front, 7 bins to row in 10 ft. length. The rear is fitted with open spaces for the storage of goods that sell on the 'brand' and do not need to be displayed.

There is no better silent salesman for the Grocer

WRITE FOR ILLUSTRATED CATALOGUE "MODERN GROCERY FIXTURES."

THE WALKER BIN & STORE FIXTURE CO., Limited, BERLIN, ONTARIO

Representatives:  
 MANITOBA: Stuart Watson, Winnipeg. SASKATCHEWAN and ALBERTA: The H. W. Laird Co., Limited, Regina, Sask.

## Modern Merchandising

demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system. See here:



### IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.  
 C. O. BEAUCHEMIN & FILS, MONTREAL.  
 WM. T. SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO.,  
 Manufacturers  
 Indianapolis, Indiana.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

## WE WANT YOUR WINDOW

If you have a well-dressed window, one you are proud of send us a photo for our window dressing department.

THE CANADIAN GROCER, 10 FRONT ST. E., TORONTO



# Have you "SURPRISE" SOAP in stock?

If not, an immediate order will secure prompt attention.



## SOAP SATISFACTION to your Customer

There may not be any complaints of soap your customer is now using, at the same time, something better, without any higher cost, will be appreciated, and understood to mean you study the interests of your people. We all expect the people from whom we buy to use their best endeavors to give us the best value. To keep up with improvements. To **recommend** what knowledge and experience proves to be the best.

"SURPRISE" is a pure hard soap, with peculiar qualities for washing clothes.

We shall be pleased to give further information.

THE ST. CROIX SOAP MFG. CO.,

ST. STEPHEN, N. B.

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Quotations  
The follow  
responsible for  
Grocer, at our

**Baking**

Cook's Friend—  
Size 1, in 2 and 4 doz.  
" 10, in 4 doz. boxes  
" 2, in 6 "  
" 12, in 6 "  
" 3, in 4 "  
Pound tins, 2 doz. in c  
12-oz. tins, " "  
5-lb. " " "

W. H. GILL

Diamond—  
1-lb. tins, 2 doz. in cas  
1-lb. tins, 3 " "  
1-lb. tins, 4 " "

IMPERIAL BA

Cases.	Bl.
4 doz. ....	10
3 doz. ....	8
1 doz. ....	12
3 doz. ....	12
1 doz. ....	3
1 doz. ....	5

OCEAN

Ocean Baking Powder  
" "  
" "  
Borax, 1/2 lb. pa  
Cornstarch, 40  
Freight paid 5

MAGI

Case	Bl.
6 do	4
4 "	4
4 "	4
4 "	4
2 "	2
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2 "	2
1 "	1
1 "	1
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ROYAL BAI

Royal-Dime .....

Size.	Bl.
1/2 lb. ....	4
6 oz. ....	4
1 lb. ....	4
12 oz. ....	4
1 lb. ....	1
3 lb. ....	3
5 lb. ....	1

Barrels—When pack  
cent. discount wi

CLEVELAND'S

Size.	Bl.
Cleveland's—Dime...	
" 1/2 lb. ...	4
" 6 oz. ...	4
" 1 lb. ...	4
" 12 oz. ...	4
" 1 lb. ...	1
" 3 lb. ...	3
" 5 lb. ...	1

Barrels—When pack  
cent. discount wi

T. KINNI

Crown Brand—  
1-lb. tins, 2 doz. in ca  
1-lb. " 2 " "  
1-lb. " 4 " "

Keen's Oxford, per ll  
in 10-box lots or  
Rockitt's Square Blu  
Rockitt's Square Blu  
Hillett's Mammoth,  
Nixey's "Cervus," in  
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# QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

Nov. 1, 1906.

## Baking Powder.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	0 80
" 12, in 6 ".....	0 70
" 3, in 4 ".....	0 45
Pound tins, 2 doz. in case.....	3 00
12-oz. tins, ".....	2 40
5-lb. ".....	14 00

W. H. GILLARD & CO.

Diamond—	Per doz.
1-lb. tins, 2 doz. in case.....	\$2 00
1-lb. tins, 3 ".....	1 25
1-lb. tins, 4 ".....	0 75

## IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.....	10c.	\$0 85
3 doz.....	6-oz.	1 75
1 doz.....	12-oz.	3 50
3 doz.....	12-oz.	3 40
1 doz.....	2 1/2 lb.	10 50
1 doz.....	5 lb.	19 75

## OCEAN MILLS.

Ocean Baking Powder,	Per doz.
1 lb., 4 doz.....	\$0 45
" 1 lb., 5 doz.....	0 90
" 1 lb., 3 doz.....	1 25
Borax, 1/2 lb. packages, 4 doz.....	0 40
Cornstarch, 40 pks. in a case..	0 78
Freight paid 5 p.c. 30 days.	

## MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.....	5c.	\$0 40
4 ".....	4-oz.	0 80
4 ".....	6 ".....	0 75
4 ".....	8 ".....	0 95
4 ".....	12 ".....	1 40
2 ".....	12 ".....	1 45
4 ".....	16 ".....	1 65
2 ".....	16 ".....	1 70
1 ".....	2 1/2 lb.....	4 10
1 ".....	5 lb.....	7 30
1 ".....	8 oz.....	7 30
1 ".....	12 ".....	Per case
1 ".....	16 ".....	\$4 55



Royal—Dime	Per Doz.
1 lb.....	\$0 95
1/2 lb.....	1 40
6 oz.....	1 95
1 lb.....	2 55
12 oz.....	3 85
1 lb.....	4 90
3 lb.....	13 50
5 lb.....	22 35

Barrels—When packed in barrels one per cent. discount will be allowed.

## CLEVELAND'S BAKING POWDER.

Cleveland's—Dime	Per Doz.
1 lb.....	\$0 93
6 oz.....	1 33
1 lb.....	1 90
1 lb.....	2 45
12 oz.....	3 70
1 lb.....	4 65
3 lb.....	13 20
5 lb.....	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

## T. KINNEAR & CO.

Crown Brand—	Per doz.
1 lb. tins, 2 doz. in case.....	\$1 20
1 lb. " 2 " ".....	0 80
1 lb. " 4 " ".....	0 45

## Blue.

Keen's Oxford, per lb.....	\$0 17
In 10-box lots or case.....	0 16
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16
Hillett's Mammoth, 1/2 gross box.....	3 00
Sixey's "Cervus," in squares, per lb.....	0 16
" in bags, per gross.....	1 25
" in pepper boxes.....	1 25
" according to size.....	0 09 0 10

## Black Lead.

Reckitt's, per box.....	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 2 oz., or 1/4 gross, 4 oz.	
Reckitt's Zebra paste, 1/2-gro. boxes, \$10.20	
per gross.	

## JAMES' DOME BLACK LEAD.

Per gross.	
6a size.....	\$2 40
2a size.....	2 50

## AMERICAN PURE FOOD COMPANY.

## Borax "Queen."

40-oz. case, 4 doz.....	0 40
8-oz. " 4 ".....	0 50

Lot 7 cases, freight paid. Conditions—2 per cent. 10 days; net 30 days.

## Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" 7-lb. cotton bags, per bag.	



## PETERBOROUGH CEREAL CO.

Canada Flakes, "Standard" case, 36 1/2's.....	\$4 40
5-case lots, 4 30	
Canada Flakes, "Jumbo" case, 24 1/2's.....	4 90
Canada Flakes, "Jumbo" 5-case lots, 4 80	

Freight prepaid.

## Chocolates and Cocoas.

### THE COWAN CO., LIMITED.

Cocoa—	
Perfection, 1/2-lb., per doz.....	\$2 40
" 1 lb., ".....	1 30
" 10c. size ".....	0 90
" 5-lb. tins per lb.....	0 37
Soluble, No 1.5 and 10-lb. tins, per lb.....	0 20
" No. 2 5 and 10-lb. tins, ".....	0 18

Special quotations for cocoa in bbls., kegs, etc.

Chocolate—	
Queen's Dessert, 1/2's and 1/4's per lb.....	\$0 40
Vanilla, 1/2's.....	3 35
Parisian 8s per lb.....	0 30

The following sweetened for household purposes:

Royal Navy, 1/2's and 1/4's, per lb.....	\$0 30
Diamond, ".....	0 25
Special Diamond, 1/2's, ".....	0 22
" 6s, ".....	0 22
" 8s, ".....	0 30

The following unsweetened:

Perfection, 1/2's, per lb.....	0 30
" Flat cakes, per lb.....	0 30

## ICINGS FOR CAKE—

Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1/2-lb. pkgs., per doz.....	0 90
Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. boxes, per doz.....	1 75

Confections—	Per doz.
Cream bars, 60 in box, per box.....	1 80
6 in box, per doz. boxes.....	2 25

Chocolate ginger, per lb.....	0 30
" 1/2 lbs., per doz.....	2 25
Crystallized " 1/2, per doz. boxes.....	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.....	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.....	0 25
Milk chocolate, 36 in box, per box.....	1 35
" 36 in box, per doz. cakes.....	0 35

## Chocolate—

Caracacas, 1/2's, 6-lb. boxes.....	\$0 42
Vanilla, 1/2's.....	0 42
"Gold Medal" sweet, 1/2's, 6-lb. boxes.....	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes.....	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes.....	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes.....	0 24

## Cocoa—

Concentrated, 1/2's, 1 doz. in box.....	Per doz.
" 1-lb. ".....	2 40
" 1-lb. ".....	4 50
Homoeopathic, 1/2's, 14-lb. boxes.....	8 25
" 1/2's, 12 lb. boxes.....	

## EPSS'S.

Agents, C. E. Colson & Son, Montreal.	
In 1/2, 1 and 1-lb. tins, 1-lb. boxes, per lb.....	0 35
Smaller quantities.....	0 37

## BENDSOP'S COCOA

### A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

1 lb tins, 4 doz. to case.....	per doz., \$ 90
1 " 4 " ".....	2 40
1 " 2 " ".....	4 75
1 " 1 " ".....	9 00

## JOHN P. MOTT & CO.'S.

### R. S. McIndoe, Agent, Toronto.

### J. A. Taylor, Montreal.

### Jos. E. Huxley, Winnipeg.



Elite, 1/2's.....	\$0 30
Prepared cocoa, 1/2's to 1/4's.....	0 28
Mott's breakfast cocoa, 1/2's.....	0 38
" 1/4's.....	0 35
" No. 1 chocolate, 1/2's.....	0 30
" Navy ".....	0 27
" Vanilla sticks, per gross.....	1 00
" Diamond chocolate, 1/2's and 6's.....	0 23
" Confectionery chocolate, 2lc. to 0 31	
" Sweet chocolate liquors, 20c. to 0 34	

## WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.....	\$0 17
Breakfast cocoa, 1/2, 1 and 5-lb. tins.....	0 43
German sweet chocolate, 1/2 and 1-lb. cakes, 6-lb. boxes.....	0 27
Caracacas sweet chocolate, 1/2-lb. cakes, 6-lb. boxes.....	0 35
Auto sweet chocolate, 1-6 lb. cakes, 3 and 6 lb. boxes.....	0 35
Vanilla sweet chocolate, 1-6 lb. cakes, 6-lb. tins.....	0 47
Soluble chocolate (hot or cold soda) 1-lb. tins.....	0 1
Cracked cocoa, 1/2-lb. pkgs., 5-lb. bags.....	0 34
Caracacas tablets, 100 bundles, tied 5s, per box.....	3 00
The above quotations are f.o.b. Montreal.	

## WALTER M. LONEY CO.

### Canadian Branch, 165-171 William St. Montreal

Breakfast cocoa—	Per lb.
5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins.....	36c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.....	36c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.....	36c.
6-lb. boxes, 12 boxes in case, 1-5 lb. tins.....	40c.

Sweet chocolate powder—	Per lb.
5-lb. tins, 10 tins in case.....	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins.....	26c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.....	26c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.....	28c.

Premium chocolate—	Per lb.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.....	30c.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.....	30c.

Milk chocolate—	Per lb.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.....	28c.
100 2-cent pieces in box, each.....	\$1.25

Vanilla sweet chocolate—	Per lb.
100 2-cent. pieces in box.....	\$1.25
6-lb. bxs., 12 bxs. in case, 1-lb. tins.....	26c.
6-lb. bxs., 12 bxs. in case, 1-lb. tins.....	25c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.....	25c.

## Diamond sweet chocolate—

6-lb. boxes, 12 bxs. in case, 1/2-lb. pkgs.....	22c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.....	22c.
6-lb. " 12 " ".....	1-lb. " 22c.

## Gold Medal chocolate powder—

5 lb. tins, 10 tins in case.....	36c.
10 lb. tins, 10 tins in case.....	33c.

## XXXX chocolate powder

5-lb. tins, 10 tins in case.....	35c.
10-lb. tins, 10 tins in case.....	25c.

## TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks).....	1 50
10c. tablets or croquettas (20).....	1 50
20c. " " (20).....	2 42

## Condensed Milk

### BORDEN'S CONDENSED MILK CO.

### Wm. H. Dunn, Agent, Montreal & Toronto.

Cases.	Doz.
"Eagle" brand (4 doz.).....	\$6 00 \$1 50
"Gold Seal" brand (4 doz.).....	5 00 1 25
"Challenge" brand (4 doz.).....	4 00 1 00
Evaporated cream—	
"Peerless" brand—wap. cream.....	4 75 1 20
" " hotel size.....	4 90 2 45



## TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.).....	\$4 65
"Reindeer" brand per case (4 doz.).....	5 60



## Coffees.

JAMES TURNER & CO.	Per
Mocha.....	\$0 32
Damascus.....	0 28
Cairo.....	0 30
Sirdar.....	0 17
Old Dutch Rio.....	0 12 1/2

## E. D. MARCEAU, Montreal.

Per lb.	
"Old Crow" Java.....	\$0 25
" Mocha.....	0 27 1/2
"Condor" Java.....	0 30
Arabian Mocha.....	0 30
15-year-old Mandheling Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case.....	0 20
Madam Huot's coffee, 1-lb. tins.....	0 32
" 2-lb. tins.....	0 62
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	0 15
Condor I, 40-lb. boxes.....	45c.
" II, 40-lb. boxes.....	42c.
" III, 30-lb. boxes.....	37c.
" IV, 30-lb. boxes.....	36c.

## Cheese.

Imperial—Large size jars.....	per doz.
Medium size jars.....	\$8 25
Small size jars.....	4 50
Individual size jars.....	2 40



## Interesting But Not New

We mean the oft repeated tale of increased sales of RISING SUN Stove Polish in cakes and SUN PASTE Stove Polish in tins. This season history repeats itself and shows our sales of both styles of our goods very largely in advance of our sales for corresponding period last year. This interests you almost as much as it interests us because it proves for you our claims to superiority. Push RISING SUN and SUN PASTE: It pays to do it.

**MORSE BROS., Props. - Canton, Mass., U.S.A.**

## "Batger's" Strawberry Jam

If you carry this line of jam on your shelves it sells itself. The appearance of the new style glass jar is good and the **Whole Fruit** inside invites tasting.

It is made from the finest English garden strawberries and granulated sugar, by a firm that has been in the business for **over 150 years**.

Once tasted, Batger's Strawberry Jam will be ordered again. If you are not already selling Batger's, why not order a trial case of 4 doz. and see for yourself?

**Rose & Laflamme**  
Montreal and Toronto

## ABOUT HALF THE MAPLE SYRUP SOLD

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

Which "half" are you selling?



$\frac{1}{2}$

ROSE & LAFLAMME, Agents, Montreal



(UNSWEETENED)

## BORDEN'S BRANDS MEAN BEST BRANDS

Purity, Cleanliness in Preparation and Hygienic Perfection are the important and leading characteristics of

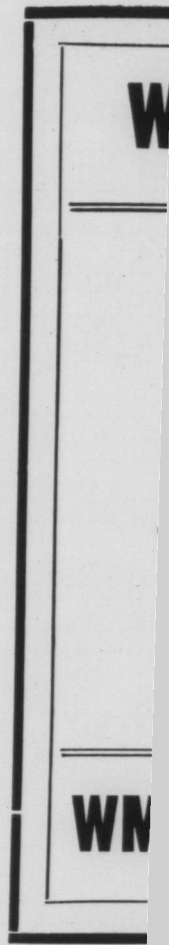
"EAGLE" BRAND CONDENSED MILK and  
"PEERLESS" BRAND EVAPORATED CREAM

TO STOCK AND SELL THESE BRANDS MEANS MONEY FOR YOU

**WILLIAM H. DUNN, Montreal and Toronto**

Scott, Bathgate & Co., Winnipeg, Man.

Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.



Coupon B  
For sale in Canada  
Limited, Toronto  
Files, Montreal.  
\$1, \$2, \$3, \$5, \$10

In lots of less than  
books, 1 kind as  
100 to 500 books ...  
100 to 1,000 books ..

Allison's C  
\$1 00 to \$3 00 book  
5 00 books .....  
10 00 " .....  
15 00 " .....  
20 00 " .....  
25 00 " .....  
50 00 " .....



The Davidson &

Wilson  
50 10c.  
three b

Bode's Brand  
RETAIL

Bode's Mental  
5 cent pkgs. to th  
Bode's Crushed Fr  
pkgs. to the box  
Bode's Pepsin Gun  
the box .....  
Bode's Chulets in ;  
teed 200 to the pe  
Bode's Chulets. 60  
cartoon.....

REC

# WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES

## NEW SEASON'S TEAS

We are now carrying a full stock of NEW SEASON'S TEAS, and were never in a better position to execute orders for any grade or variety of Tea.

Our travellers are out with a full line of samples. Special attention given to mail orders.

**WM. BRAID & CO., Vancouver, B.C.** BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

Not New  
peated tale of  
SUN Stove  
PASTE Stove  
on history re-  
sales for cor-  
e it proves for

U.S.A.



Montreal

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ronto  
ouever and Victoria, B.C.

**Coupon Books—Allison's.**  
For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.  
\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un- num bered.	Covers and num bered.
In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3 1/2c.	4c.
100 to 1,000 books	3c.	3 1/2c.

**Allison's Coupon Pass Book.**

Price	Books	Cents each
\$1 00 to \$3 00	3	3
5 00	5	5
10 00	10	10
15 00	15	15
20 00	20	20
25 00	25	25
30 00	30	30

**Cleaner.**

**BRUNSWICK'S EASYBRIGHT**  
WOMAN'S CLEANER  
CLEANS EVERYTHING.

Per doz.	Per doz.
4-oz. cans \$ 0 90	10-oz. " 1 35
6-oz. " 1 35	Quart " 3 75
10-oz. " 1 35	Gallon " 10 00

Wholesale Agent  
The Davidson & Hay, Limited, Toronto

**Fly Pads.**

Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

**Bode's Brands of Chewing Gum.**  
RETAIL PRICE LIST.

Per Box	Per Box
Bode's Menthal "Pepsin" Gum, 40 5-cent pkgs. to the box..... \$1 5	Bode's Crushed Fruit Gum, 36 5-cent pkgs. to the box..... 1 00
Bode's Pepsin Gum, 23 5-cent pkgs. to the box..... 0 75	Bode's Chulets in 3-lb. boxes, guaranteed 200 to the pound..... 1 4
Bode's Chulets, 6 5-cent. pkgs. to the carton..... per carton 1 00	

**Infants' Food.**

Robinson's patent barley 1-lb. tins....	\$1 25
" " " 1-lb. tins....	2 25
" " " groats 1-lb. tins....	1 25
" " " 1-lb. tins....	2 25

**Jams and Jellies.**  
SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co. Agents.

Orange marmalade.....	\$1 50
Clear jelly marmalade.....	1 80
Strawberry W. F. jam.....	2 00
Raspberry " ".....	2 00
Apricot " ".....	1 75
Black currant " ".....	1 75
Other jams.....	\$1 55 1 90
Red currant jelly.....	2 75

**T. UPTON & CO.**

**Compound Fruit Jams—**

12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case..... per lb.	0 07 1/2
5 and 7-lb. tin pails, 8 and 9 pails in crate..... per lb.	0 07
7 and 14-lb. wood pails..... per lb.	0 07
30-lb. wood pails..... per lb.	0 06 1/2
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case, per lb.....	0 07 1/2
7 and 14-lb. wood pails, 6 pails in crate..... per lb.	0 07
30-lb. wood pails..... per lb.	0 06 1/2
Home Made Jams—absolutely pure—	
1-lb. glass jars (18-oz. gem) 2 doz. in case..... per doz.	\$1 60 1 90
5, 7, 14 and 30-lb. pails, per lb.....	0 09 0 12

**Lard.**  
THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces.....	\$0 09 1/2
1-bbls.....	0 79 1/2
Tubs, 60 lbs.....	0 09 1/2
Cases, 3-lb. tins.....	0 10 1/2
" 5-lb. ".....	0 10 1/2
" 10-lb. ".....	0 10 1/2
20-lb. wooden pails.....	1 38
20-lb. tin pail.....	1 88
Wood net, tin gross weight.	

**Licorice.**  
NATIONAL LICORICE CO.

5-lb. boxes, wood or paper..... per lb.	\$0 40
Fancy boxes (36 or 50 sticks)..... per box	1 25
" Ringed " 5-lb. boxes..... per lb.	0 40
" Acme " pellets, 5-lb. cans..... per can	2 00
(fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans..... per can	2 00
Licorice lozenges, 5-lb. glass jars.....	1 75
" 20 5-lb. cans.....	1 50
" Purity " licorice 10 sticks.....	1 45
" " 100 sticks.....	0 73
D-lie large cent sticks, 100 in box.....	

**Lye (Concentrated).**  
GILLET'S PERFUMED. Per case.

1 case of 4 doz.....	\$3 50
3 cases of 4 doz.....	\$3 50
5 cases or more.....	3 40

**Mince Meat.**  
Wetley's condensed, per gross net... \$12 00  
per case of doz. net..... 3 00

**Mustard.**  
COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins..... per doz.	\$1 40
" " 1-lb. tins.....	2 50
1-lb. tins.....	5 00
Durham 4-lb. jar..... per jar.	0 75
1-lb. jar.....	0 85
F. D., 1-lb. jar..... per doz.	0 85
" " 1-lb. tins.....	1 45

**E. D. MARCHEAU, Montreal.**

**"Condor," 12-lb. boxes—**

1-lb. tins..... per lb.	\$0 35
1-lb. tins.....	0 35
1-lb. tins.....	0 35 1/2
4-lb. jars..... per jar	1 20
1-lb. jars.....	0 35
Old Crow, 12-lb. boxes—	
1-lb. tins..... per lb.	35
1-lb. tins.....	0 23
1-lb. tins.....	0 23 1/2
4-lb. jars..... per jar	0 70
1-lb. jars.....	0 25

**Orange Marmalade.**  
T. UPTON & CO.

12-oz. glass jars, 2 doz. case..... per doz.	\$1 00
Home-made, in 1-lb. glass jars.....	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07
Golden shred marmalade, 2 doz. case, per doz.....	1 75

**Saratoga Chips.**  
MRS. ROBER'S SARATOGA CHIPS.

36 large size pkgs., per case.....	\$3 40
72 small ".....	5 40
Assorted 18's and 3's.....	5 40
In bulk—Bbls., 50-lb., per lb.....	0 25
" " 1/2 bbls., 25-lb. ".....	0 25
Terms 30 days net, or 1 per cent. 10 days.	

**Sauces.**  
Worcestershire, Holbrook's, small, per doz..... \$2 15  
Worcestershire, Holbrook's, large, per doz..... 3 00  
Less than case lots, 10c. and 15c. doz. extra

**Soda.**  
DOW BRAND.

**DWIGHT'S BAKING SODA**

Case of 1-lb. containing 60 packages per box, \$3 00.  
Case of 1/2-lb. (containing 120 pkgs. per box, \$3 00).  
Case of 1-lb. and 1/2-lb. (containing 30 1-lb. and 60 1/2-lb. pkgs.) per box, \$3 00.  
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

**MAGIC BRAND.**

No.	Per case.
No. 1, cases, 60 1-lb. packages.....	\$2 75
No. 2, " 120 1/2-lb. ".....	2 75
No. 3, " 30 1-lb. ".....	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs. 1 case.....	2 85
5 cases.....	

**Soap and Washing Powders.**  
GUELPH SOAP CO.

	1 case.	5 case.
Welcome Soap (cake).....	\$4 00	\$3 75
Royal City Soap (bar).....	2 40	2 25
Peerless Soap (bar).....	2 25	2 15
Standard Soap (cake).....	2 25	2 15
Crystal Soap Chips, per lb. 4c.		

**A. F. TIPPET & CO., Agents.**

Maypole soap, colors..... per gross	\$10 20
" " black.....	15 20
Oricle soap.....	10 20
Gloriola soap.....	10 00
Straw hat polish.....	10 20

**RECKITT'S BLUE and ZEBRA PASTE** } Always give your Customers Satisfaction



**A SLIGHT  
DIFFERENCE**

IN PRICE ON A CHEAP ARTICLE LIKE

**Sal Soda**

SHOULD NOT COUNT, WHEN QUALITY IS CONSIDERED


**BRUNNER MOND & CO'S.**

**ENGLISH SAL SODA**

is the **PUREST**, contains **LEAST MOISTURE** and  
therefore **GOES FURTHEST** of any  
Washing Soda sold.

**WINN & HOLLAND, LIMITED**

SOLE AGENTS MONTREAL



**"GLOBE," with Percolator.**

This pot speaks for itself. When tea is drawn take the Percolator out and tea remains free from tannin.

We make seven sizes of this, also The Champion Tea Pot. Send for price list.

**R. CAMPBELL'S SONS**

HAMILTON POTTERY  
HAMILTON, ONTARIO

**TEA HINTS  
FOR RETAILERS**

By **JOHN H. BLAKE**

YOU should get a copy of this book to-day—it tells all there is to tell about Tea.

HOW TO TEST TEAS.  
WHERE TO BUY TEAS.  
BULK Y. PACKAGE TEAS.  
HOW TO ESTABLISH A TEA TRADE.  
TEA BLENDING, ETC., ETC.

376 pages; Cloth.  
Price, postpaid, - \$2.00

BOOK DEPT.  
**THE CANADIAN GROCER**  
10 Front Street East, - - Toronto

THE PEOPLE OF  
**JAMAICA**

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

**KINGSTON**

**"GLENER"**

might bring inquiries. Better write for rates to

**I. G. STEWART, Halifax.**

**You are Interested  
in Something**

*Why not get the best items that are printed on the subject?*

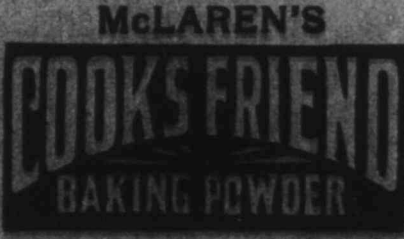
We read and clip thousands of newspapers every week—therefore we can equip you speedily and economically for a debate, speech, lecture, essay or anything else requiring up-to-date information and more of it than your competitors are likely to get.

Terms—100 Clippings, \$ 5.00  
250 " " 13.00  
500 " " 23.00  
1,000 " " 40.00

Send for our Booklet which fully explains the scope of the clipping industry.

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232 McGill Street, MONTREAL, QUE.  
Telephone Main 1265.  
10 Front St. E., Toronto, Telephone Main 2791

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of keeping it always in Stock.

but make  
" accord-  
he oppor-  
: MONTREAL,  
RAND  
Wholesale. Retail  
..... \$ 0 35 00 50  
..... 0 28 00 40  
..... 0 19 00 25  
..... 0 30 00 35  
..... 0 19 00 35  
Montreal.  
boxes..... \$.....  
boxes.....  
" at.....  
" ..  
span, 70 lbs., ..  
lb. boxes.....  
lb. " ..  
b. " ..  
b. " ..  
" ..  
per case, lead 0 27 1/2  
1's and 70 1/2's) ..  
tea in lead packers  
1 lb. ..  
retail 0 27 1/2 at 0  
1 lb. ..  
retail 0 30 at 0 23  
1 lb. ..  
retail 0 35 at 0 26  
1 lb. ..  
retail 0 40 at 0 30  
1 lb. ..  
retail 0 50 at 0 34  
1 lb. ..  
retail .. at 0 40  
" blend—  
50 and 80-lb.  
per lb. 0 36  
" " 0 30  
" " 0 25  
" " 0 20  
" " 0 17 1/2  
100.  
COO CO., LIMITED.  
1 lb. and 1 1/2 lb. .... \$0 48  
1 lb. and 3 lb. .... 0 80  
1 lb. and 5 lb. .... 0 50  
1 lb. and 10 lb. .... 0 51  
1 lb. and 15 lb. .... 0 48  
1 lb. and 20 lb. .... 0 46  
1 lb. and 25 lb. .... 0 51  
1 lb. and 30 lb. .... 0 56  
1 lb. and 35 lb. .... 0 45  
1 lb. and 40 lb. .... 0 45  
1 lb. and 45 lb. .... 0 53  
1 lb. and 50 lb. .... 0 46  
1 lb. and 55 lb. .... 0 47  
1 lb. and 60 lb. .... 0 56  
QUEBEC.  
thousand.  
-10 ..... \$15 00  
..... 25 00  
..... 33 00  
..... 35 00  
1-20 -1-40 ..... 55 00  
inos. 1-20 ..... 75 00  
baccos.  
3-1-6 ..... 0 48  
..... 0 45  
..... 0 42  
1/2-lb tins ..... 0 32  
1-lb " ..... 0 29  
1-lb " ..... 0 27  
cigars.  
U. Montreal. Per kg.  
highest quality.. \$0 35  
..... 0 27  
..... 0 25  
years of large quantities  
east.  
100 pkgs. .... \$1 15  
3 doz. in case.... 1 15

## FANCY CHINA

For Christmas

## FANCY GLASS

For Christmas

---

When in Toronto do not fail to see our display. **Right Prices.**

If you can't call, write

---

**GOWANS, KENT & CO.,**  
LIMITED  
TORONTO

## When Sorting Up

kindly look up your stock of

## WETHEY'S MINCE MEAT

(In Packages)

*Now is the time to begin pushing this line.*

*Ask your jobber for it.*

If he cannot supply you then write us direct.

---

**J. H. WETHEY,**  
LIMITED  
ST. CATHARINES, - - CANADA

## CROSSE & BLACKWELL, Ltd.

London, England

Some of our new lines are :

- C. & B. Chicken Breasts** (in Jelly). Vacuum Glass Jars.
- C. & B. French Sardines.** In Oval Glass.
- C. & B. Chicken and Tongue.** In Vacuum Glass.
- C. & B. Veal and Ham.** In Vacuum Glass.
- C. & B. Prawns in Aspic.** In Vacuum Glass.
- Potted Meats** (all Styles). In Vacuum Glass.

The finest retail grocery offerings for Xmas trade.

---

**Agents : C. E. COLSON & SON, Montreal**

CT  
CA  
A

VOL. XX.

Frank

2-lb. tins-  
5 " "  
10 " "  
20 " "  
Freight  
stations ea

ED

Front St.  
TORONTO,