The Monetary Times

Trade Review and Insurance Chronicle

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Toronto, Canada, August 18, 1905.

\$2 A YEAR IN ADVANCE

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MONEY AND THE CROP MOVEMENT.

Perhaps the most prominent factor in the country's financial condition each year is the western crop movement, now rapidly approaching. At present money is easy, particularly so when the nearness of the above movement is considered. But it is bound to become tighter within the next month. When it is considered that the requirements for North-West crop purposes alone are estimated to be in the neighborhood of \$75,000,000, and, unless some great catastrophe happens, are sure to exceed \$50,000,000, it will be realized what a strain on our banking resources is involved, or rather would be involved were it not for the admirably elastic system under which they are worked.

It is calculated that with an early harvesting fully one-half of the crop is generally marketed and shipped to the Great Lakes before the close of navigation, and this year, with the improvement of transportation facilities, there should be even less difficulty in doing this than usual. On the other hand, this year the harvesting is inclined to be late.

The crop movement is of great importance, not only directly to the banks, but to the country store-keepers in the West, who have then the handling of what amounts in the aggregate to a vast sum of money. These merchants in many cases act as agents for the large milling companies, and by that means often have it in their power to collect an over-due debt or to sell a line of goods to a new customer.

Never before, perhaps, have the prospects for the western crops at this period looked brighter than they do at present. Without doubt the area is larger than ever before, while all the probabilities point to a yield which will approach very nearly to a record. That is, of course, unless something very unforeseen happens. The only chance in this direction, so faras human eye can see, lies in early frost, with which enemy in some sections the agriculturist always has

That the chances of disaster, however, are looked upon as only of the slimmest may be seen from the course of trade. Already the buoyancy in all branches is making itself felt; and the good prospects for the West, as well as the very good prices for Ontario's produce, seem to assure good times for at least another year.

* * *

THE BANK MONEY ORDER BUSINESS.

The latest move of the Canadian banks, by which they aim at capturing from the Post-office and from the express companies the bulk of the business of remitting small sums, may have important consequences. The transmission of sums amounting to \$50 and over has always been, and is still, largely in the hands of the banks; they also have nearly the whole of the business of transmitting sums over \$100. which is done by sending through the mail drafts drawn by the banks themselves or cheques drawn on the banks by their customers. Besides the use of bank drafts and cheques there is another method by which large amounts are annually transferred, It is through the drawing of drafts by manufacturers, wholesalers, and others in certain cities and towns upon their debtors domiciled in other places. Probably the great bulk of the money transfers are made in this last-mentioned way. As the banks are, when transacting this business, exercising one of their principal functions, and as their machinery is peculiarly adapted to its efficient handling, they have never had occasion to fear that outside parties would be able to invade the field. This section of the remittance business is so closely connected with the business of making loans and advances that the ex-

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mpany N. Y. press companies never could and never can offer facilities equal to what the banks can give.

But, until a few years ago, bankers affected to make light of the small remittance business. They were very glad to sell drafts for three dollars, five, or ten, but they insisted on charging their minimum of fifteen cents on each item. Similarly they gladly cashed small cheques drawn on other places, or received them on deposit, charging the same minimum commission. It was not until they noticed in the deposits of their customers ever-increasing numbers of express money orders that they decided to inaugurate the bankers' money order system, and started to sell small drafts at the three, five, and ten cent rates. It is questionable, however, if the business was pushed as it might have been. It is certain that some of the banks were lukewarm. Less than a year ago the writer had occasion to ask for a couple of small drafts at a leading office of an important bank. The Bankers' Association cards announcing the rates at which "bank money orders" would be sold were displayed at the teller's wickets. But when the requisition for the money orders was handed in the clerk hummed and hawed. Asked if the bank did not make a regular business of issuing the orders, he replied: "Oh, if you insist upon it we will give you them, but we much prefer to issue the ordinary drafts." For the ordinary drafts the bank charged, of course, its minimum of fifteen cents. Perhaps others among the important banks handled the matter with about the same measure of enthusiasm. If so, it was to be expected that the remittance business of the Post-office and of the express companies would show rapid increases. Evidently the bankers have been stirred to more energetic action. Their course in reducing the commission for cashing cheques drawn on other points to the same prices as they charge for issuing drafts makes their position sounder and more logical. It would be difficult to convince a bank customer in Toronto, for instance, that it was quite logical for him to pay fifteen cents' commission when depositing a cheque for \$5 drawn on Montreal, while he only had to pay three cents for a \$5 money order drawn on any distant, out-of-the-way Canadian town.

There are two classes of people who together probably constitute the bulk of the Post-office and express office business. One is composed of what are called occasional customers, people who have no bank accounts, foreign laborers, and the like; the second is of business houses in the cities and towns, a great many of which go to the express office and buy twenty, fifty, and sometimes more orders at one time. The former of these classes can only be won by the banks, if they can be won at all, gradually and slowly. Many of them, in their ignorance, are afraid of the great banking offices with their bewildering appointments. They have got to learn that they can go into a bank and receive courteous and helpful treatment at all times; if they don't understand how to make out slips, etc., that the clerks will make the slips out for them; that they will not be obliged to wait an unnecessarily long time while their drafts are being signed by some higher official who is "busy!"

One of the important features about the success of the express order and Post-office order business is the fact that one clerk, the one to whom the money is paid, transacts the whole business. There is no delay through getting the counter signature cus-

tomary with the banks. With regard to the other class of remitters, the business men, the reduction in the rates for cashing cheques on outside points should bring them to the banks almost in a body. Everybody knows that business men prefer to pay their accounts and bills by issuing their own cheques. No better receipt can be had than a creditor's endorsement on a paid cheque. Now that there has been prepared a regular schedule of rates at which small cheques will be cashed at every town in Canada it is to be expected that the great majority of those who have bank accounts will settle their small accounts due in other towns by sending cheques instead of by buying orders. The country's cheque circulation should increase. If the banks get less commission on each cheque there will be a great many more cheques yielding commission at the lower rate. An account at a bank will have more value. No doubt the banks will continue, as they have been doing, to appraise each account they have in their ledgers; and any customer who uses his privilege of d awing cheques in such a manner as to entail special expense on the bank in the way of labor and stationery will be obliged to recompense it either by maintaining a suitable free balance or by paying a straight commission to cover. In the United States, where the best practice prevails, the national banks do not charge their regular customers any commissions at all on outside cheques; occasional customers only are charged, and they make it up by not allowing any interest on deposits of any kind.

* * *

THE ENGLISH JOINT STOCK SYSTEM.

The Canadian system of registration for joint stock companies being based in several particulars upon that employed in Great Britain, it is of interest to look briefly into the working of the latter and to see how it meets, or fails to meet, the requirements. Recently the British Board of Trade created a new office called the New Companies Department, and the comptroller, Mr. G. Stapylton Barnes, who is at the head of this department, issued his first report last week. It shows in a very pointed manner how the joint stock company system has been abused. The proportion of companies not issuing a prospectus is constantly increasing, and, indeed, has done so to a very marked extent since the passage of the Act in 1901 which made it compulsory for promoters and directors issuing a prospectus to disclose sundry material particulars concerning the promotion. In 1901, the proportion of companies registered which issued no prospectus was 86 per cent. In 1902 this proportion rose to 89 per cent., while last year it was over 91 per cent., the capital of the non-prospectus companies representing £69,280,000 out of a total of £83,914,688. It may be explained that in ordinary usage the difference between a prospectus company and a non-prospectus company is the dividing line between a private and a public company. In practice, however, we believe, it is found that this is only a very rough-and-ready classification, for even though a company makes no appeal to the public for subscriptions, it can hardly be considered of a "private" character if subsequently its shares are introduced on the Stock Exchange and a market created for its shares there.

There can be little doubt that this rise of the prospectusless company is due to the desire of Eng-

lish promoters, country, to esca evade the safeg the interests of note that it is Barnes's report has been specia appeared to the The first is tha second, the reg panies carrying English investo provisions of the tration of morts gages, and not 1, 1900. The enough to preve any member m idea of the Bo shall consider can best be for means by which effectively repr

We notice British Board without interes or less similar appointment of operations of panies) which industrial class the future. T the Companies imposed on li panies register Societies Acts, investigation i companies wit but with very "bonds" paya years, and pro in question to large sum, in contributed, o that if the pa shall be forfer are carried o having no mo of financial that the Gove protect them.

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lish promoters, like many of their class in this country, to escape publicity, or, in other words, to evade the safeguards created by the Government in the interests of investors. In this connection we note that it is intimated in an introduction to Mr. Barnes's report that the attention of the committee has been specially directed to three questions which appeared to the board to be urgent and important. The first is that of prospectusless companies; the second, the registration outside England of companies carrying on business there and appealing to English investors; the third, the extension of the provisions of the Act of 1900 with regard to the registration of mortgages and charges to include all mortgages, and not merely those created since January I, 1900. The terms of the reference are wide enough to prevent the exclusion of any subject which any member may desire to bring forward, and the idea of the Board of Trade is that the Department ave been shall consider by what means joint-stock enterprise can best be fostered and encouraged, as well as the means by which illegitimate practices may be most effectively repressed. We notice another thing in connection with the paying a

British Board of Trade which is far from being without interest to Canadians, who suffer from more or less similar laxity of the law. We refer to the appointment of a committee to enquire into the operations of companies (not life insurance companies) which collect periodical payments from the industrial classes in return for benefits promised in the future. These concerns, being registered under the Companies Acts, are free from the restrictions imposed on life assurance companies and on companies registered under the Industrial and Friendly Societies Acts, and the facts show it is time for some investigation into their workings. In certain cases companies with a fairly substantial nominal capital, but with very slender cash resources, are issuing "bonds" payable by instalments over a series of years, and promising at the termination of the period in question to return to the holder an abnormally large sum, in addition to the amount he has actually contributed, one of the conditions, however, being that if the payments are discontinued, the "bond" shall be forfeited. The operations of these concerns are carried on among a class of people who, while having no money to lose, are almost entirely ignorant of financial matters, and it is, therefore, desirable that the Government should take some measures to protect them.

MAYOR URQUHART'S IGNIS FATUUS.

It is a surprising thing that a man of the ability of Mr. Urquhart, holding as he does such an important office as the mayoralty of a great city, should be led into the making of strictures on a business he does not understand. Yet his recent complaints as to the high insurance rates on residences in Toronto signify this to be the case. In the first place, they are not high. That is to say, they are not greater than those prevailing in the generality of cities of Toronto's class, and, compared with a good many, they are materially lower.

But this is not all. The underwriters have actually promised to reduce the rates to an even lower level-by twenty per cent.-just so soon as the im-

provements in water service, which the citizens of Toronto have already expressed their desire to see inaugurated, shall have been completed. Why does not the city, why does not Mayor Urquhart see these in provements immediately carried through? It is over a year since they were decided on; yet what has been done so far? Herein lies a much easier way to the gaining of the mayor's desire for cheaper rates than by a mere scolding of the companies for charging the reasonable fees which alone allow them to live.

As to his suggestion for a municipal system of insurance, it is strange, indeed, that in the light of past experience of other cities that have tried it to their cost, a man of Mr. Urquhart's calibre should dream of allowing such a proposition to pass his lips, even though he does not pretend to any close knowledge of insurance. Let us take a suppositive case, and ask a practical question. If, for example, the fire insurance in force on Toronto dwelling houses reaches the sum of about \$50,000,000, the premiums payable at the present alleged enormous rates enforced by the companies would be in the neighborhood of \$100,000 per year. Now, there is not the slightest chance of his suggestion ever being carried out, but for curiosity sake we will carry forward our illustration, and ask, What sort of a reserve fund will there be at the command of the city even at these rates? And these are the rates which are so high! Mayor Urquhart probably does not realize that it is not only the big panoramic fires which eat into a company's profits, but the infinite number of small claims, which in the aggregate mean a large

It is not claimed that the dwelling-house class of risk has lost money for the companies. It is a fact, however, that, taking the last twenty years and all classes of risks into consideration, they have come out behind in their balance. It is hardly to be expected that the companies should still further reduce rates on what is practically the only class of risk on which they have not lost money.

THE STAPLE TEXTILES.

The firmness in the woolen trade continues; indeed, since the marketing of the new clip it may be said to have become even more accentuated. A sign which shows how the wind lies is in the fact that American manufacturers already this year have from various sources imported approximately 60 per cent. more wool than was the case at this date last year. One result of the high prices is the advance by Canadian manufacturers of blankets of 21/2 cents per pound, and they claim there is a likelihood of a further rise of 5 cents. This in the face of a 50 or 60 per cent. rise in raw material is not to be wondered at.

Speaking of the large American importation of wool, it has drawn particular attention to itself in recent weeks in Bradford. To such an extent has that raw material of Bradford's chief industry been purchased by agents of manufacturers in the United States that the idea has been held by many that an attempt was in progress to "corner" the market. During the year it is stated that no less a quantity than 600,000 pounds has been shipped for American account from that one district. This is notwithstanding the extremely high prices and the fact that this year's English clip has been an unusually heavy

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one. Some English authorities believe that the United States buyers, having gauged the situation and come to the conclusion that wool prices were bound to go even higher, were actuated by a desire to force them speculatively and then re-ship the wool back to Bradford. This forecast, however, is hardly borne out by the experience at recent London wool sales.

All this goes to show what a strong property wool is likely to be during the next few months, not only across the line and in England, but in Canada, and how unlikely it is that there will be any radical decline in the prices of materials in this country made

from wool.

Almost equally strong is the position of cotton goods. The last crop report-if such reports are to be trusted at all-points to a deterioration of prospects for the current crop, but even apart from this consideration, it seems to be a proven fact that even if the raw material were to drop several points, it would not make any real difference to the position of finished goods, which are considerably lower already than they should be. All tendencies are towards a still higher market. It should be remembered that the war and the pending peace proposals have an important bearing on the cotton market. Should China become further involved, it may result in a falling off of the demand from that quarter, which, however, would be more or less counterbalanced by the probable closing of several Lancashire mills.

Wholesalers in Toronto and Montreal still report fairly brisk demand for textiles, bearing in mind that the dog days of August are never very busy ones for their trade. They express themselves, however, as a general rule, as being well satisfied with the total business done this season. The demand from the North-West has been somewhat disappointing, due, perhaps, not only to the tying up of funds in real estate, but to the fact that optimistic merchants there last year put in stocks that were over-large for their requirements. Greater care will most likely this year be exercised in the filling of orders, and in some cases they are likely to be perceptibly cut down in

the filling.

LIFE INSURANCE INVESTMENTS.

Since the disclosures were made concerning some life insurance methods all sorts of plans have naturally enough been promulgated for the prevention of similar abuses of official power. Some of these proposals are very well in their way, but others are evidently based on an imperfect understanding of the business under discussion and of the problems to be solved. A solution which appeals to many critics is the confining of the investments of life insurance companies to such as are permitted to savings banks.

To this procedure there appear to us to be many objections. It is true that between a savings bank and an insurance company there are certain points of analogy. Both receive the money of their clients for safe investment, and hold such funds for repayment with moderate additions of interest. On the other hand, there are a great many differences between the two forms of institution. A savings bank from the nature of the case has to have its securities placed in such a manner as to be realizable at very short notice, the absence of which precaution might

precipitate a "run" of a serious nature. With an insurance company, on the contrary, this does not apply, the nature of its contract with insured precluding call for repayment before a set term has expired, except under certain contingencies, which, on the average, can be provided for to a day. Again, a savings bank is generally confined in its operations to a given restricted locality, whereas under ordinary conditions an insurance company finds it to its best interests to cover a very wide field.

It is difficult to see why or how the two classes of investments should be placed on the same footing when they differ so essentially in many important details. It is difficult, however, to draw a clear line between them which, while it does not preclude a rationally wide discretion on the part of honest management, shall at the same time keep the business along lines which shall retain the confidence of the public to its fullest extent. We believe, nevertheless, that such a line can be drawn, and, therefore, reprint an extract from an article in the Journal of Commerce, which, as it appears to us, gives a clearer, saner view of the problem than in these days is often met with:

"It does not follow," says our New York contemporary, "that there should be no restraint upon life insurance investments. There may be a regulation of exclusion, if not of inclusion. The funds should not be put into the capital of subsidiary corporations, or used in promoting or exploiting corporate schemes, industrial or otherwise. It is doubtful if they should be put into corporate stocks at all, for the fluctuation of these cannot be calculated upon beforehand within safe limits. The proportion invested in real estate should be restricted, and there should be a safe limit to mortgages taken upon such property. Loaning upon collateral security is a questionable practice for life insurance companies. There is certainly too much latitude now, and no sufficiently definite lines to which the companies may be held by official supervision. The freedom with which the funds may be employed has been the chief incentive to efforts and expenditures for an increase of business of individual companies far beyond what is desirable, and the main source of the temptations and abuses that have been lately disclosed. But the savings standard is not one that can be applied to life insurance."

As a matter of fact the management of Canadian life insurance companies has been distinctly conservative in this respect, and has to a large degree followed the lines laid down above. The following figures will be of interest to our readers in this connection, as they show the class of investments favored by the Canadian companies:

| | | Percen | tage |
|-------------------------------------|---------------|--------|-------|
| | Amount | of T | lota1 |
| Class of Assets. | Invested. | As | sets. |
| Real Estate\$ | 4,970,708.33 | | 5.4 |
| Loans on Real Estate | 23,572,631.36 | | 25.8 |
| Loans on Collaterals | 2,907,705.53 | | 3.2 |
| Cash Loans and Prem. Obligations | | | |
| on Policies in Force | 8,812,029.04 | | 9.6 |
| Stocks, Bonds and Debentures | 44,292,768.30 | | 48.5 |
| Cash on hand and in Banks | 1,918,457.46 | | 2.1 |
| Agents' Balances & Bills Receivable | 93,169.02 | | .1 |
| Interest & Rents Due & Accrued | 1,300,156.84 | | 1.4 |
| Outstanding & Deferred Premiums. | 3,150,131.14 | | 3.6 |
| Other Assets | 286,144.68 | | 3 |
| | | | |
| | 91,303,901.70 | | 0.001 |

Every day improving in the is a great change dictions of the tinues to arrive doubt that the ordinarily good seasonable busing July was as lar month for year improved. On factory, and the business men in ticularly favor but this is alw

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machine shop, of The Sydney last Wednesday tion passed by Trunk Pacific I Quebec to Morthe proposal frost. John Valley

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NOVA SCOTIA TRADE CONDITIONS.

Every day it becomes apparent that business is improving in the Province of Nova Scotia, and there is a great change in sentiment from the gloomy predictions of the early spring. Favorable news continues to arrive about the crops, and there is now no doubt that the hay and grain crops will be extraordinarily good. Wholesalers there report a good seasonable business, and the volume of trade during July was as large as has been recorded during that month for years past. Collections, too, are much improved. On the whole, the outlook is very satisfactory, and there is little complaint heard among business men now. City retailers do not report particularly favorably regarding Halifax local trade, but this is always a dull month.

* * *

OUR HALIFAX LETTER.

Harry Cox, a member of the firm of J. P. Cox & Co., lost his life by drowning here on Saturday. The deceased was one of the most esteemed of the younger business men of Halifax.

The mackerel, which have been waited for so long have at last put in an appearance off our coast, and good hauls have been made during the past week. The situation regarding codfish continues unchanged, with the tendency towards lower prices as strong as ever, and many are predicting four dollar fish before the autumn.

The Department of Agriculture of the Province of Nova Scotia has just issued its midsummer report on the crops, being a condensation of over one hundred reports from various sections of the province. The general opinion appears to be that the apple crop in this province will fall considerably below that of last year, and indeed below an average year. The manager of the Furness, Withy & Co., the steamship line which does a large part of the apple carrying from Halifax to Great Britain, recently made a tour of the Annapolis Valley and gives his estimate of the 1905 apple crop as not likely to be more than 250,000 barrels, and not more than fifty per cent of a crop. The chief shortage will be in late winter varieties for shipping. Gravensteins will be short, and Ribstons and Kings will be only a fair crop. Other important crops, the Government report says, such as hay, potatoes, roots and oats, will be a fair average crop.

A good modern building for the housing and repairs of engines is to be constructed at Halifax by the I.C.R. The new buildings will be erected at Africville. Extensive buildings and plant for the construction and repairs of the cars will also be established, consisting of machine shop, car shop, mill and boiler shop.

The Sydney Board of Trade, at its regular meeting held last Wednesday, unanimously endorsed the recent resolution passed by the Halifax Board, urging that the Grand Trunk Pacific be built by the shortest possible route from Quebec to Moncton. This is following the protest against the proposal from St. John that the line be built along the St. John Valley, instead of by the central route.

The City of Halifax has transferred its bank account from the Royal Bank to the Bank of British North America for the next three years, their tender being the most advan-

There is not much of interest in the local financial market. It has been found necessary to call up the total double liability on the stock of the defunct Bank of Yarmouth, amounting to \$300,000. Almost all this stock was held in the town of Yarmouth and vicinity.

The City of Halifax is advertising for \$207,000 of the 4 per cent. thirty-five year debentures. The Acadia Fire Insurance Company, of Halifax, will extend its business to other parts of Canada. There is a good demand for the stock in consequence.

Newspapers in Halifax are urging the Dominion Government to offer a bounty to encourage the development of iron-ore mining in the province. It is suggested that, as the Dominion bounties on iron and steel now produced in the province from imported ores will soon expire, a bounty should be offered on iron and steel made from native ore. It is pointed out, however, that little or no iron ore of a workable nature has as yet been found in the province. The Sydney iron and steel works have to bring in all, or nearly all, their ore from outside the province, which they would hardly do if they could obtain it there, particularly where they would draw an extra bonus of one dollar a ton on products made from local ores.

Halifax N.S., August 14, 1905.

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LIFE AND ACCIDENT INSURANCE.

The Royal Victoria Life Insurance Company of Canada, Montreal, sends us a leaflet giving "Rules and Reasons" for the life agent, being pointers for his success and reasons "why he did not succeed."

Says the clear-headed correspondent of an exchange: "The Royal Arcanum is between the devil and the deep, deep sea; if it does, it is doomed, and if it doesn't do it, it's damned." The same thing may be said of others.

Reports as collated by the fidelity department of the Fidelity & Casualty Company for the month of June, 1905, indicate defalcations as follows: Banks, \$257,463; benevolent societies, \$47,548; Federal and State, \$56,043.15; firms and corporations; \$72,552.08; insurance companies, \$748; transportation companies, \$18,337; miscellaneous, \$10,262.34; total, \$462.053.57.

It is worthy of note that the annual report blank adopted in the United States by the National Convention of Insurance Commissioners for the life insurance companies requires them, under the head of liabilities, to state any special reserves held over and above the legal requirements, the funds apportioned to policyholders in the form of dividends to be paid in the year succeeding the date of the statement and in subsequent years, the capital stock, if any, and the remaining funds unassigned, which latter item constitutes the true surplus.

Silas K. Hocking, the novelist, says: "I am of the opinion that the gospel of life assurance should be preached much more frequently than it is. For my own part I take every opportunity of urging it, not simply as a matter of policy, but as a Christian duty. Every man, I take it, should be, as far as possible, his own providence; and it is not faith but presumption to expect the Almighty will provide for his family when he might have provided for them himself. If men would carry out the injunction, 'Be not over anxious about to-morrow,' let them assure their lives."

A policyholder intimates that instead of bothering about whether a certain risk is a total abstainer or not, if the insurance companies have their risks in force examined every year by their physicians, they would accomplish much more. Men do not usually call in a doctor until they find there is something really the matter with them. But if they were in the habit of being examined periodically by a medical man many a small ailment which might grow otherwise to serious dimensions would be nipped in the bud. Such a course would be a greater protection to the companies and would prove no small boon to the policyholders.

We note that in a paper read before the International Association of Accident Underwriters the other day, Dr. R. S. Keelor suggested that it may be profitable to ascertain and determine the efficient safeguards as well as the proximate causes of all accidents. Accident insurance men claim that it is apparent that more laws must be enacted and enforced to compel employers to adopt precautions against accidents and to report accidents. In railway and mining occupations much has been accomplished for the protection of employees, due mainly to the adoption of safeguards that followed the accumulation of information concerning accidents. It has been suggested wisely that an educational

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campaign should be begun for the creation of sentiment among manufacturers and employees in favor of efficient safeguarding of dangerous machinery.

Dr. Alfred Manes, general secretary of the organizing committee for the Fifth International Congress of Actuaries, has issued a circular relative to the congress which is to take place on September 10, 1906. Dr. Count, of Posadowsky, will act as honorary president. Among the papers to be read are the following: 1, Industrial insurance, and in particular the insurance of children; 2, Methods of calculating and determining extra premiums for hazardous risks; 3, Mortality tables for annuitants;; 4 (a), Methods of insuring abstainers, (b) Methods of insuring persons whose occupations connect them with the manufacture or sale of alcoholic beverages; 5, Insurance on the lives of women; 6, Question of taxes imposed upon insurance companies; 7, Limits within which insurance is possible; 8. Methods of conducting mortality investigations; 9, Methods of adjusting or graduating tables of mortality.

The National Association of Underwriters will hold their annual convention at Hartford, Conn., on September 19th to 21st inclusive. A very interesting programme of subjects for discussion has been prepared, and will include the following: "The Value of Co-operation in Life Insurance Work," "The Value of Correspondence Lessons in Reaching and Training New Life Insurance Material," "The Life Company from an Examiner's Viewpoint." Besides these, five minutes' discussions on the following topics will take place: "Life Insurance the Highest Type of Commercialized Beneficence," "The Essential Requisites of Permanent and Best Success of a Life Insurance Agent," "The Duty of Agents in Respect to Life Underwriters' Association," "What Qualifications should be Considered Indispensable in a Candidate for Membership in a Life Underwriters' Association?" "The Possibilities of Development in the Business of Life Underwriting." The regular annual banquet, to which ladies may be invited, will close the convention.

Se 100 3

FINANCIAL ITEMS.

The Imperial Bank of Canada has opened a branch at Cobalt, Northern Ontario,

The Standard Bank of Canada has taken over the private banking business of Mr. George Mitchell at Flesherton, Ontario, and is establishing a branch there.

The loans by banks and trust companies in the United States for the year ending June 30th last show an increase of \$320,000,000 over the same period of last year.

A despatch from Mexico states that a contract has been made between the Mexican Light & Power Company and the Mexican Electric Tramways, Limited, by which the latter takes 5.000 horse-power for ten years from the Mexican Light & Power Company.

The total earnings of the Toronto Railway Company for last month were \$239,870, compared with \$211,755, or an increase of \$28,114 over the same month in the preceding year. For the three months ended June 30th this company paid to the city as its percentage no less a sum than \$18,494.

A compilation of the August dividend and interest disbursements to be made through eastern financial institutions by the principal corporations of the United States gives a total of \$59,188,428, as compared with \$50,240,300 in August of 1904. Much of the increase, says the Journal of Commerce, is due to the inauguration or the increase of dividend payments by railroad corporations, and to the fact that the Northern Pacific and the Great Northern companies will each pay out upward of \$2,000,000 in dividends, whereas a year ago the earnings of these roads were locked up in their treasuries on account of federal court proceedings against the Northern Securities Company. The dividends of industrial companies as a whole show a slight increase, although some companies which were paying last August have since passed their dividends.

LIFE INSURANCE UNSHAKEN.

Notwithstanding the publicity life insurance has received during 1905—some of it being of a very unsavory character—it still remains as the ideal means of protection for family and business. Rooted and grounded on a solid basis, the present storm will have a beneficial effect in clearing away some of the side issues that have been injected into life insurance, so that the structure will appear even grander than before. It is the best method of protecting one's family, and is not an experiment.

How much easier it is to accomplish a task which another maps out for us, and even compels us to perform, than it is to plan and carry out the same undertaking by our own choice! When we hear the command, "Do this," we find no difficulty in obeying; but if a matter rests with us we postpone and delay and frequently fail to perform it.

The first, and probably the greatest, duty of a husband and father is the support and protection of his family; therefore the less opportunity he has to neglect it the better; and, so far as we are able, it is right for us to give him the utmost assistance in attending to it. It may be of some avail to lecture a man on caring for his family, but we will accomplish much more if we can devise a plan which will enable him to make suitable provision and then help him carry it out.

Men pay for life insurance because they know that it is the best way to accomplish a certain end—that of protecting the family—and they realize that there is no substitute for it. It gives them a definite plan which they may adhere to, knowing that certain results will be forthcoming. It requires no initiative, involves no worry. It is easy to pay the premiums because the expenditure is not for a new venture—not an experiment. It is along a well-beaten track. The insurance company points out to the man on whose shoulders is a burden which is always heavy, and which frequently appears unbearable, a method by which he can most successfully rid himself of his load; and then it applies just enough constraint so that he is likely to persevere to the end in an undertaking which he finds he was wise to have entered upon.

Taking into account the large indemnity in event of early death, and the low cost of maintaining a policy even if the insured lives to old age, there is no doubt that insurance as a means of protection for a family is not equalled by any method known to the business world. For, besides the fact that it secures the greatest returns for the least outlay, it is a method which allows a man the smallest possible chance of neglecting a duty, than which we know there is none more sacred.—Advocate.

* * *

FIRE INSURANCE ITEMS.

We understand the Alliance Assurance Company is taking over the business of the old Westminster Fire Insurance Company, the business of which has been confined to the United Kingdom.

A Wire Inspection Bureau, affiliated with the Underwriters' Laboratories, has been formed in the United States for the purpose of testing all rubber insulated wire manufactured under the rules of the National Board of Fire Underwriters, and to prevent the introduction into commercial use of such wire as would prove inferior to the standard demanded by the National Board. This will protect reliable manufacturers against unfair competition, and practically prevent any further use of wire with defective rubber insulation. The expenses of inspectors who shall from time to time visit the testing laboratories of any factories making rubber insulated wire and make, supervise, and verify tests specified by the Bureau, are to be paid by fees collected from the manufacturing companies whose product is tested, each company paying its share in proportion to the amount of wire manufactured.

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THE LUMBER TRADE.

Prices in the lumber trade of Ontario and Quebec continue steady, the demand for building purposes giving considerable firmness to the market. The prospects for trade in the North-West, though it is quiet at the moment owing to the rush-work of the farmers on other business, are quite bright as there can be no doubt that the great and remunerative crops promised the farmers this year will lead to a general desire to make improvements and extensions to their various properties.

Business in the Maritime Provinces has been fair for local requirements, and shows some improvement for export

nurnose.

In Great Britain the receipts of lumber have been increasing a little during the last few weeks, but there has been but slight change in prices. A recent circular from Liverpool refers to Canadian lumber as follows:—

Canadian.-Of waney, the bulk of the import went to Manchester, chiefly on contract, and will go largely direct into consumption; the deliveries have been fair, but there is little improvement in the demand to report; values are steady, stocks are ample. Square pine-There have been no arrivals; the stock is light, but the demand is quiet; values are steady. Red pine has not been imported; the demand is very limited, and stocks, though light, are sufficient. Oak logs-No import; there has been a little more enquiry, recent arrivals have gone largely into consumption, and stocks are moderate; there is no change in values to report. Elm-There has been no import during the past month, but the deliveries have been satisfactory, and stocks are moderate; values rule high. Pine deals-These goods are arriving more freely; there has been a fair consumption, but the demand is slow and stocks are large; prices are fairly steady. Red pine deals-There is no improvement in the demand to report. New Brunswick and Nova Scotia spruce and pine deals-The arrivals to the Mersey during the past month have been 18,990 stds. against 15,180 stds. during the corresponding time last year. The consumption has been fairly satisfactory, but stocks have somewhat increased during the month. There has been rather more enquiry, values have an upward tendency, and imports for the balance of the season are expected to be on a moderate scale. Stocks are slightly less than corresponding period last season. Pine deals-The demand continues quiet, and there is no improvement in value to report. Birch-Logs, chiefly from Quebec, on contract, have arrived more freely; there has been a good consumption, stocks are moderate, and prices steady. Planks have been imported moderately, the deliveries have been satisfactory, and stocks are not too large; values are unchanged. British Columbian and Oregon pine-A cargo from Port Blakely has arrived on merchants' account; the deliveries have been fair, but the stock is heavy; values are steady.

Se Se Se

TRADE NOTES.

W. Channels' knitting factory at St. Catharines has been gutted by fire at a loss of about \$4,000, partly insured.

It is stated that during July no less than 9,000 cattle were exported from Alberta, and the figure for this month is expected to reach 11,000.

Last week twenty-five bales of wool, claimed to have been smuggled from Canada into the United States, were seized by U.S. Treasury officials on the s.s. St. Croix on its trip from St. John, N.B., to Boston, Mass.

The Railway Commission has issued an order requiring that the Grand Trunk and Canadian Pacific Railways make a general reduction in the rates on grain or grain products from Ontario points to Montreal. The change is expected to work with considerable benefit both to farmers and

According to a recent report from G. G. Burke, Canadian commercial agent in Jamaica, there is a revival in the sugar industry in the West Indies. Hundreds of small cane mills are being imported from the United States, and

Mr. Burke urges that Canadian machinists should endeavor to capture this business. He also recommends box shook manufacturers in Canada to make a move to secure the control of the market for shooks for orange and pineapple boxes.

The high price of hides and the increasing firmness in leathers is causing boot and shoe manufacturers to hold off from purchases as much as possible. It is altogether likely, however, they will have to give the price asked, even though they have eventually to raise the values of their own goods.

A feature in the fruit trade is the exceedingly high price of lemons, which is higher than has been the case for several years. This is believed to be due not only to an extra demand on account of hot weather, but to the frosts in parts of the Italian lemon belt this spring.

All foreign raw silk markets have advanced, and no one will hazard a guess as to where the end is likely to be. Reelers in Europe and Japan are well supplied with money, and will have no need to force business for at least the next sixty days. Could the demand be cut off both from America and Europe for the next six weeks holders would unquestionably revise their schedules, notwithstanding the absence of pressure to sell, but such a contingency is most improbable, thinks the correspondent of the Dry Goods Economist

The tailor costume for the coming fall will, it is said in Paris, be constructed more in fancy all-wool fabrics (cloth, of course, among the number) than any description of plain material. The latter will be reserved for a more dressy type of robe, consequently for visiting and afternoon wear. We must remember that the tailor suit is no longer, as was the case some two or three years ago, considered suitable for visiting, though it is still not strictly reserved for morning wear. Small checks are sure to be well received, and dressmakers are ordering them freely. Then again, hairline effects are greatly favored.

It is stated that the Keystone Sugar Company, which is about to establish a beet sugar factory at Whitby, Ontario, intend to manufacture sugar from imported raw sugars as well, during the season when beet sugar operations are over. It is believed that, having already the requisite machinery for refining, they will be in a position to import cane sugar from the West Indies and raw beet from Europe, and to manufacture it into the finished product with great

A committee of the Winnipeg Grain and Produce Exchange has decided that all outstanding contracts for the sale of July wheat on which default was made at the expiration of the July delivery shall be settled at the price of \$1.16 a bushel, instead of \$1.35. The greater part of the evidence showed that during the last few days of the month the rapid advance in the price of July wheat was the result of manipulation, and that the final figure, \$1.35, was not a fair price, as at that time the milling and export value of the wheat was not at the very outside more than from \$1.00 to \$1.05 a bushel. The present compromise, though giving the shorts considerable benefit, yet will net them a heavy loss.

The new crop of wool is beginning to move a little more freely, as manufacturers begin to need supplies and place further orders. Prices hold firm at 16c. to 16½c. for unwashed, 25c. to 26½c. for washed, and 20c. for rejects. Since January 1st, this year, the United States has imported 39,182,400 lbs. of wool this year, compared with only 24,455,474 lbs. in the same period in 1904. Total sales of domestic wool in the United States since January 1st, in the principal markets, exclusive of Boston, have been 39,940,971 lbs., compared with 45,695,500 lbs. in the same period in 1904. This makes total sales, domestic and foreign wools, in the United States, 79,123,371 lbs., compared with 70,150,974 in the same period last year.

* * *

The total gross earnings of 62 railroads in the United States for five months of the present year show an increase over the same period of 1904 of \$23,559,175, and of 63 roads for the six months (partly estimated), \$21,659,906. The

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wire manu-Fire Undercommercial standard detect reliable ctically prebber insularom time to ries making and verify y fees colose product ortion to the total returns of 125 roads (partly estimated), some for the first five and some for the first six months of the year show a gain of \$45,219,081 over that of 1904, or 6.36 per cent. If we take the actual earnings of the 125 roads reporting for the first five months and estimate the month of June and consider the fact that the number of miles represented is only 177,213 out of an aggregate mileage of 205,000 for the whole country, it seems safe to say that the increase over that of 1904 will be approximately \$55,000,000 when the returns are made public. This comparison, of course, is with that of an unfavorable period of 1904, when the gross returns showed a decrease. Of the roads reporting earnings at this time last year a decrease was shown of \$12,038,643, which may be compared with the increase of \$45,219,081, as in both years some of the roads report for only five months. It is interesting to note the rapid growth in gross earnings on the basis of the present improvement of 1905, over 1904, which will probably reach \$55,000,000, as compared with a decrease of from \$18,000,000 to \$20,000,000. In 1903 estimate was made for the six months, that there had been an increase of \$115,000,000 over the same period of 1902; in 1902, there was an increase of \$50,000,000 over that of 1901; in 1901 an increase of \$70,000,000 over 1900; in 1900 an advance of \$90,000,000; in 1899 a gain of \$42,000,000, and in 1898 a gain of \$68,000,000 over that of 1897. Therefore, for the eight years from 1897 to 1905 for the first six months of the year, there has been an estimated increase of \$470,000,000 in gross earnings. This tends to substantiate the fact in the eyes of the Financial Chronicle that the railroads have risen from a state of depression to that of steadily increasing prosperity.

The Flower, Fruit and Honey Show for 1905 will take place in Toronto in Massey Hall during the whole week beginning November 13th. In connection with the exhibition proper there will take place the following conventions: The fruit-growers', the vegetable-growers', the beekeepers' and the horticultural societies. This year the exhibition will be much larger than last. The exhibits of commercial firms will be a feature, and another will bring out very strongly the growing importance of the canning industry in the province.

—The National Wholesale Lumber Manufacturers' Association are holding their annual midsummer meeting in Ottawa this week, and delegates have been in attendance from all parts of the United States and Canada.

* * *

-The following extract from the report of the British Royal Commission on Food Supply in Time of War is likely to be seized as an argument for the anti-Chamberlainites: "We regard the present variety of sources from which our supplies are drawn as likely to contribute to our advantage in time of war, since their wide geographical distribution must tend to minimize the risk of effective interference. Our reports from this point view the recent decline in exports from the United States and its effect upon our imports as of considerable moment. It may also be said that the more numerous neutral powers there are supplying our wants the less probable is the violation of international law by foreign navies. There is, therefore, a certain advantage for us in the fact that supplies of our principal foodstuffs are drawn in greater proportion from foreign countries than from British possessions."

CLEARING HOUSE FIGURES.

The following are the figures of the Canadian Clearing Houses for the week ended with Thursday, August 17th, 1905, as compared with those of the previous week:

| | Aug. 17. | Aug. 10. |
|-----------|--------------|--------------|
| Montreal | \$23,167,967 | \$23,477,113 |
| Toronto | 17,882,542 | 16,748,306 |
| Winnipeg | 6,518,148 | 6,362,417 |
| Halifax | 1,535,682 | 1,772,718 |
| Hamilton | 1,461,868 | 1,019,407 |
| St. John | 1,139,289 | 1,139,155 |
| Vancouver | 1,747,161 | τ,664,920 |
| Victoria | 653,686 | 608,132 |
| Quebec | | 1,736,211 |
| Ottawa | 2,424,082 | 1,904,973 |
| London | 1,070,221 | 949,978 |
| Total | 50.102.570 | \$57.383.333 |

-Pig iron production in the United States in July, a month of thirty-one days, was 1,741,935 gross tons, as compared with 1,793,289 tons in June. The active capacity on August I was 410,088 tons per week, as compared with 408,617 tons on July I. Stocks have increased from 474,894 tons on July I to 500,604 tons on August I. The increase amounts to 13,089 tons in the east and to 38,357 tons in the central and northwest. Stocks declined in the south 25,736 tons.

* * *

-A dispatch from Vancouver this week states that forty head of cattle, the first shipment of Canadian animals from this country to Japan, will be put aboard the C. P. R. steamer Athenian, leaving Vancouver on September 18. The herd is made up of Ayrshires, Shorthorns, Devons and Holsteins. The purchases were made by Mr. J. Nishimura, who is acting for the Japanese Government, and by Mr. M. Ishizaki, an expert attached to the Department of Commerce and Agriculture, Japan. It is the intention of the Japanese Government to use the cattle for breeding purposes, and they will be distributed among the small farmers.





Corporation of TENDERS

HENDERSON

MONTREAL

TENDERS, sealer for Debentures," of the undersigned, of September next, in whole or in part, poration of the City

1. Debentures issued under auth Guarantee By-law, the 1st August, 190

2. Debentures a sued under authoring Loan By-law, r August, 1905, and r Both sets of De

Both sets of Dothe credit of the their denomination No. 2, \$500.00 eac 4 per cent, per ann principal and intoffice of the Bank either in Victoria England or New Y

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Corporation of the City of Victoria

TENDERS FOR DEBENTURES.

TENDERS, sealed and endorsed "Tenders TENDERS, sealed and endorsed "Tenders for Debentures," will be received at the office of the undersigned, until Monday, the 18th day of September next, at 4 p. m., for the purchase, in whole or in part, of Debentures of the Corporation of the City of Victoria, as follows:

1. Debentures amounting to \$100,000.00, issued under authority of the "Sewers Loan Guarantee By law, 1905," numbered 456, dated the 1st August, 1905, and maturing 1st August, 1905.

2. Debentures amounting to \$11,000.00, is sued under authority of the "Electric Light ing Loan By-law, 1905," No. 457, dated the 1st August, 1905, and maturing 1st August, 1915.

Both sets of Debentures are secured upon

Both sets of Debentures are secured upon the credit of the Municipality as a whole; their denominations are No. 1, \$1,000.00 each: No. 2, \$500.00 each, and they bear interest at 4 per cent, per annum, payable half yearly, the principal and interest being payable at the office of the Bank of British North America, either in Victoria B. C., Montreal, London, England or New York, U. S. A.

The tenderer must state the price net at Victoria which he will pay. In addition to the net price, the purchaser will have to pay to the Corporation the interest on the said Debentures for the period between the 1st of August, 1905,

the period between the 1st of August, 1905, and the date of the receipt of the purchase money by the City Treasurer.

The Corporation does not bind itself to accept any tender.

W. J. DOWLER, C. M. C. City Clerk's Office, Victoria, B, C.

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The School will re-open Tuesday, Sept. 12th. For prospectus and full information apply to MISS VEALS, Lady Principal.



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Steel Steamers and Yachts — Dredges, Hydraulic and Dipper, OF ALL SIZES. FOR EVERY SERVICE.

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THE TRADE.

Aug. 18th, 1905.

Four Clearing Lots

of Linon Toile, suitable for Ladies' Shirt Waist Suits, in mixtures, stripes and plain colors. Perfect goods regular prices 10c., 11c., 11½c., 12½c. per yard.

All at 72c. per yard.

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MONTREAL LETTER.

The annual statement of the Montreal road department affords some interesting reading, giving a mass of information about the mechanical workings of the city. The report shows that one million dollars were spent last year on streets, sidewalks, and the general requirements of the road department. A satisfactory condition of affairs shown is the steady increase here of stone and cement sidewalks, by which it would seem the days of the pine plank are over. The city can now lay sidewalks of stone cement or other permanent material cheaper by paying half the cost, than by laying wood and paying the whole cost, and it would seem that proprietors are glad to accept the privilege of getting good sidewalks put down in that way. For the last two or three years the Montreal Street Railway has been renewing many miles of their steel rails. By special arrangement with the city the company has agreed to lay stone blocks between the rails if the blocks are supplied for that purpose. As these are laid in the middle of the streets, the removal of old asphalt or other material, and replacing it with clean granite blocks has greatly improved the appearance of many streets. Since the purchase of the asphalt plant the city has been doing its own repairs, thereby avoiding much delay in getting contractors to fulfil their agreements. The result appears to have been satisfactory, and as in the case of asphalt only the surface has to be renewed, the original concrete being good for any number of re-surfacings, the cost a yard is low. It is pointed out that climatic conditions have a good deal to do with the wearing out of asphalt pavement in Montreal. The frost and snow, with the great heat in summer and the amount of moisture in the spring and fall, all tend to make asphalt crumble. Though the city surveyor does not discuss this question he has prepared an interesting table, showing that the snow fall in Montreal is more than double that of Toronto. Taking the average for the last five years the following result is reached:-

| Montreal | 128.6 inches |
|----------|------------------|
| Quebec | 107.4 |
| Ottawa | 100.15 |
| Halifax | 08.4 |
| Toronto | 00.2 |
| Detroit | 49.9 |
| Buffalo | 24.4 |

The fight for control of the Montreal Cotton Company is now presenting some new and interesting phases. The Dominion Textile Company announce that they are now the largest shareholders of the Montreal Cotton Company, and state that they are as much interested in the success of the latter company as the other shareholders. On the other hand the officials of the Montreal Cotton Company, while admitting that the Textile Company may be one of the largest individual shareholders, point out that they are a very long way from having anything like the majority of the stock, and there is every indication that the proposal made to the shareholders by the directors to pool their stock and thus retain control of their stock will go through. The result of this action has been to put both parties on the aggressive in an interesting struggle to secure and retain the controlling interest in the Montreal Company. The Textile Company issue a statement in which they seem satisfied that they will get the controlling interest. In part the statement is as follows: We are not taking any notice of the circular issued by some of the directors of the Montreal Company, asking for proxies, as we feel sure that shareholders are not going to fie up their stock in the manner proposed, and we are quite content to sit down and wait, feeling confident that having made a liberal offer to the shareholders time will show that a great deal has been said about the earnings in the past which will not be borne out by results in the future, and that it is very much to the interests of both concerns that they should manufacture those lines which each company's ruills are best adapted for, with

a view of doing away with senseless and disastrous competition."

The announcement is made, that on and after Monday August 14, a doorkeeper will be on duty at the door opening on to the floor of the Montreal Board of Trade, and those who do not bear tickets will be denied admission. The reason of this change the executive of the board state is two-fold. First it is a gentle reminder to members that in order to enjoy the privileges of 'Change Hall and reading room they must pay up their annual subscription, and secondly there are at present a number of people taking advantage of the facilities who are not members and who interfere to a greater or less degree with those who are, and are a source of complaint. Tickets are now being issued to members of the Board of Trade in good standing, and they will be obliged to present the same to the doorkeeper until such time at least as this individual becomes convinced that the frequenter is entitled to all privileges. Non-members who have business at the secretary's office or who wish to communicate with a member who happens to be on the floor will utilize a separate entrance direct to the secretary's office, and having no direct connection with 'Change Hall. "MOUNT ROYAL."

MOC

August 9th, 1905.

NORTH OF ENGLAND LETTER.

Canada throws a stronger spell than ever over our emigrants. Returns for the half-year just issued show that British North America attracts ten British and Irish folk where Australia and New Zealand attract one, and five for every unit bound for the Cape. The statistics are not flaw-less in detail, but when so broad a tendency is obvious minor errors can scarcely be said to count. In actual numbers the Dominion is 9,200 behind the States, but then Canada has an excess of 9,852 over the parallel of last year, and Uncle Sam only of 5,464. At this rate the States will soon be overhauled in the competition for Anglo-Saxon immigrants. On the Canadian side there is room for congratulation, and on our side for a mild lament.

According to American ready reckoning, an able-bodied, willing male added to the population is equivalent to an addition of \$1,000 to the commonwealth. Women and children are rated less highly, but assuming the average value of the whole to be only \$500 per head, Great Britain can claim to have made Uncle Sam a free gift of some \$1,500 millions in the last twenty-one years. Canada has had some \$275 millions from these islands in the same length of time. A sordid, selfish Little Englander might regret that we ourselves have not been equal to the task of turning these potentials to good account. It has been reckoned that each unit of the male half of the population (of all ages) is worth at last \$125 per annum to Old England. Granted that he does his share of the work and the payment of rates and taxes, that sum represents his value to the common good.

Of course the shipment of the surplus makes it easier for the rest of us to pay our quota, but the fact remains that we are turning away from our doors some 275,000 Britishers per annum, worth—on the \$500 basis—\$137,500,000. A queer feature of the emigration history of the past two decades is that the highest returns have coincided with good years for trade and the lowest with bad ones. But perhaps this means no more than the availability or otherwise of funds for passage money.

Professor Mavor's critical report on the resources of the Northwest has been issued officially as a Blue-book, and promises to become a classic work of reference. English papers have treated the report with the seriousness it deserves, and such extracts have been fed to the general reader as will convince him that the Professor's account rings true. Non-discriminatory laudation does not do Canada all the good that the authors of the praise intend, and to impress the right sort of immigrant favorably, nothing could be better than the impartiality Mr. Mayor shows. His notes are already being taken into the calculation of our

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UNTARIO CROPS.

fiscal arguners. An inference drawn by some people is that the States in a few years will be absorbing the export wheat from the Dominion to so great an extent that Indian, Argentine and Russian supplies will be more necessary to us than to-day. Nobody dares to be certain on the point, but-as the chief Free Trade Conservative journal of the North sagely concludes—the report shows how extremely careful we ought to be in committing ourselves to a policy of Preference. But all things suggest that same moral to the wary writers of "The Yorkshire Post."

England has started suddenly at the discovery that workmen's cottages of pleasing aspect can be put up at a cost of \$750 each, in place of the usual \$1,250. An exhibition of model dwellings at this price is to be held at the "Garden City," and in some ways it is to be desired that the adjudication might be deferred for a term of years. Men in the building trade are loth to believe that the hasty erections will last long enough to be fitting investments for capital. Some of the houses are made of hollow concrete blocks, and some are almost monoliths. A whole houseside is cast at one operation from an aggregate of cement and furnace clinker, being lightly reinforced in places with steel. Architects have been quick to show that the dwellings may at least be decorative, and the public is in ecstasies over the picturesque appearance obtained. Journals which are not supposed to have any deep technical acquaintance with building construction are frothing at the mouth because of the iniquitous building laws which obtain in most localities and necessitate the use either of brick or stone. Good prices will no doubt be fetched by the houses erected, because there is a public for the pretty where it is also The verdict of the capitalist will be returned after a certain lapse of time.

The illicit traffic in insured lives makes headway. From the West Indies report comes of the victimization of an old English office by an agent who appears to have selected the worthless consistently and then to have primed them with early death in the shape of alcohol. In the North of England the ramifications of the industrial companies have been shamefully abused. Sometimes the office itself has not been beyond suspicion in matters of insurable interest. Canvassers also have been exposed too greatly to temptation in the arduous task of keeping up returns. Ex-agents retired have quite a nice little income from policies which ought not to have been written, and from others bought for a song from people who were drunk or in dire extremity. One individual is said to find it remunerative to pay premiums of \$50 a week on the lives of others. Of course our judges are very cutting in their strictures on these proceedings, and the good industrial offices recognize their responsibilities. But by connivances the practice is kept alive, and no man knows the end of the subterranean insuring now in

Canadian example is responsible for the new suggestion patriotic" stamp, to be affixed to postal envelopes or goods sold in shops. Its legend runs "Buy goods of British manufacture," printed around a representation of the Union Jack, with the floral emplems of the four countries of the Kingdom in the corners. Our first tendency is rather to despise such artifices, and without influential backing one dare not say that the stamps will be a great success. notion is to stimulate home industry by creating a platonic preference for home-made goods. Except a few advertisers, nobody troubles publicly to create this feeling. Silently, however, the disposition to prefer British to foreign articles has grown stronger of recent years.

A man now stands accused of deliberately getting his legs taken off by a train that he might secure accident compensation. His pockets were filled with coupon-giving periodicals, and all to no purpose, for it is stipulated that the accident must be to the train and not to the individual. Not wanting to waste his legs for nothing the man has brought action against the Taff Vale Railway Company, and with serious consequences to himself.

NORTH-COUNTRY.

The August Crop Bulletin issued by the Ontario Department of Agriculture, says that the crop of I'all wheat will be a big one as regards the yield per acre, more especially in the Lake Eric counties. Most of the Fall wheat stood up well, and there was not so much "lodging" as is usual in the case of a heavy crop. A number of correspondents speak of rust, but in almost every case it was described as being only slight. The grain may be generally classified as a fair sample. In short, 1905 may be classed as one of Ontario's best Fall wheat years. Comparatively little Spring wheat is now grown in the western half of the province, and in the eastern half the crop appears to be also decreasing in popularity. Cutting was expected to be general during the week beginning August the 14th. The crop is described as being full in the head, with good straw, and promises more than an average yield. Barley, like the other cereals, will go considerably over the average in yield per acre. The condition of the crop is variable, though generally good. While in a few localities oats had been cut as correspondents reported at the beginning of August, the bulk of the crop had yet a week or two to ripen. The yield promises to be one of the largest, both as regards average and total yields, several correspondents classing it as the finest crop in years. High lands gave magnificent yields, but in low places it suffered considerably from the wet. The acreage of rye is comparatively small, and much of it is sown for pasture or soiling, and not for the grain. The yield per acre is above the average, and the grain is of good quality.

During the last four or five years the acreage of peas in this province has shrunk by about one-half, owing to the ravages of the pea weevil. This season, happily, the pest is mentioned only to tell of its absence. The crop has been injured more or less by rain, nevertheless the yield per acre will run over an average. Where grown as a field crop, beans gave promise of a large yield per acre, notwithstanding damage from heavy rains at the time of planting. The crop had still two or three weeks to ripen when reports were received, but it was then looking well, although occasional mention was made of the presence of cut-worm.

The season has been a remarkable one for hay and clover, cutting ranging all the way from the last week of June to the end of July. In fact, on the 1st of August there was some hay yet to mow in various localities, Fall wheat and other cereals having ripened before the heavily covered meadows could be cleared, and there being also a scarcity of labor. Hay cut early was more or less injured by rain,

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but that harvested later was housed in fine condition. The growing of tobacco is confined mainly to Essex and Kent in the West, and to one or two counties in the East along the St. Lawrence. Although the plant suffered considerably from wet weather early in the season, it made good recovery, and its general condition is classed as good by most of those who reported on it. A large yield of potatoes is promised, and of good quality. Some of the seed rotted on low land, owing to the wet weather just after planting, but comparatively few correspondents anticipate rot in the new crop. The scarcity of labor and the crowding of harvesting forced a number of farmers to neglect their roots, and some fields are rather weedy. Nevertheless, all classes of roots promise a good yield, especially mangels and sugar beets, which are doing better than turnips.

Referring to fruit crops, all varieties of berries have yielded well, and grapes also promise well. Apples will be poor in point of yield, but the quality will be rather above the average. In many sections there will be barely enough for local consumption. Peaches have done better and may be classed as from fair to good. Some correspondents report good yields of plums, while others claim an almost complete failure. The common red cherry did well, but other varieties were a disappointment. The reports regarding pears, as in the case of plums, vary much, but they have done better than apples. Correspondents account for the rather poor orchard crops, first, from lack of pollenization, owing to the wet and cold weather prevailing during the blossoming period, and, secondly, on account of many trees failing to fully recover from the effects of the severity of the last

MARITIME BOARD OF TRADE.

On Wednesday of this week there takes place at Yarmouth, Nova Scotia, an event which is as important in its way as the recent gathering of North-West Boards of Trade at Regina. We refer to the annual meeting of the Maritime Board of Trade, a body of representative men who bear a relation to our Atlantic Provinces similar to that occupied by the Associated Board to the North-West. And to a certain degree, the work which they are called upon to do bears some marks of similarity. The North-West Board met at a time when two new western provinces were just in course of formation, while a prominent subject to be discussed, we understood, by the Easterners, is the amalgamation of the three Atlantic Provinces into one, and under one Government.

Through a natural tendency, perhaps of Canadians as well as other people, to "look West, young man," our Eastern Provinces have not been receiving the attention they should and do deserve, and for this reason, as well as several others, we trust that the convention will be a very great success. As a matter of fact, the Maritime Provinces are full of resources, not only of the resources of nature which mean wealth to their uplifters, but full of what we may call human resources also, for the people who inhabit them are without a doubt the peers of any in the Dominion. Indeed, without an undue attempt at flattery, they are classed by a good many judges, as being just a little bit ahead of those in other sections, in intellect and general ability. This, of course, is mere matter of opinion or taste, but it serves to draw attention to the fact that our Atlantic Coast people ought to be better known by Ontarians, Quebeckers, and other. Canadians than they are at present. Such a convention as that being held this week is sure to do something in this direction.

We append a programme of the proceedings:-

Nova Scotia Boards .- Annapolis, the inspection of Cooperage stock, a standard apple barrel; Amherst, the advisability of uniting the three Maritime Provinces under one Government, the question of the advisability of advertising by literature the advantages of the Maritime Provinces as a desirable place of settlement; Berwick, the necessity of an improved railway train service between Halifax and that portion of the Annapolis Valley west of Kentville; Halifax,

protection of Inland Fisheries is it advisable to place the Intercolonial under a Commission, what can be done to investigate and make better known the resources of these Provinces, fast Atlantic steam service, steel shipbuilding; Kentville, should not incorporated towns have representation in the council of municipalities, municipal ownership of electric light plants; Parrsboro, diversion of the Intercolonial by building a loop from Truro to Amherst, via Parrsboro, improved steamboat communication between Parrsboro and Wolfville; Wolfville, abolition of statute labor in Nova Scotia; preservation of historic grounds; Yarmouth, the advisability of the Government of the Maritime Provinces assisting local associations or Boards of Trades in promoting tourist travel, the advisability of the Dominion Government taking over the railways of Western Nova Scotia and making them a part of the Intercolonial system.

New Brunswick Boards.-Sackville, that the Maritime Board of Trade urge upon the Governments of New Brunswick, Nova Scotia and Prince Edward Island the importance of improvement in the common roads of the Provinces, and to take steps to diffuse information on the subject, especially by the distribution of literature and the appointing of an official who shall confer with the County Councils and lecture on the subject in the various communities throughout his Province; St. John, daily steamship service between New Brunswick and Nova Scotia via St. John and Digby, improvement in the London steamship service, prohibition of export of pulp logs, co-operative efforts on the part of the Governments of the Maritime Provinces to promote desirable immigration from Europe, union of the Maritime Provinces, re-coinage by the Government of worn and mutilated Canadian silver coins.

Prince Edward Island Boards,-Southern Montague, tunnel under the Northumberland Straits connecting P. E. I. with the mainland; Souris, better winter communication between P. E. I. and the mainland; Summerside, the tunnel from P. E. I. to the mainland; West Prince, Alberton, subsidy for steamship to ply between ports on the north side of P. E. I., Miramichi, Magdalene Islands and Sydney, daily winter communication with the mainland.

Cape Breton Boards .- Sydney, the desirability of wider publication in Maritime press of reports of Canadian commercial agents abroad, night express train between Sydney and Halifax.

OF INTEREST TO MERCHANTS.

A company has been organized under the name of the Canadian School of 'Scientific Salesmanship, Limited. Its capital is \$90,000 and head office Winnipeg. Its purpose is to teach the science and art of scientific salesmanship and to carry on schools adapted to this end. Eben O. Weber, of Winnipeg, and I. S. K. Weber, of Berlin, Ontario, are members of the corporation.

Credit Clearing House, Limited, Ottawa, is the name of a new concern which recently obtained a charter from the Dominion Government, and the aim of which is to collect and distribute to interested parties the credit experiences of the company's subscribers, and to establish, maintain and conduct a general mercantile agency and to carry on every branch of business usually transacted in connection therewith; also to conduct a general collection business. J. A. Ritchie, of Ottawa, and J. W. Campbell, of New York, are prominent in its interests.

Mr. Edgar Tripp, Canada's commercial agent in Trinidad. draws attention to a trade trick emanating from the United States, which is calculated to do considerable harm to Canadian interests. Among Canada's standard products, he says, oats have always borne a good name, and deservedly so in the West Indies. A very inferior oat, however, is now being offered as "genuine heavy Canadian," which is not a Canadian oat at all, being what is termed in the United States "clipped American No. 2." These oats are put up in imitation Canadian bags, and the deception is completed by each bag being marked "entered for drawback," this

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THE BANK **OF TORONTO**

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York-The American Bankers-Great Britain-The National Bank of Exchange National Bank. Montreal The Scotland. Nev

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THE MONETARY TIMES

lettering only referring to the bags. Thus artfully prepared for consumption abroad, the shipments proceed merrily from New York, whilst the reputation of the genuine product is correspondingly damaged.

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CANADIAN BANKS AND THEIR BRANCHES.

The remarkable increase in the number of branch banks in Canada during the last few years is evidenced in a report recently issued by the Dominion Government. During the last twelve monthsono fewer than 112 new branches were opened, and in the year previous, 143, while since 1899, the number of new banking offices has grown by 503. This represents an increase in the Territories of 383 per cent., while in Manitoba it is over 100 per cent. Ontario, however, retains the lead, with 243 new branches opened since 1899. Altogether, the number of bank branches in Canada now stands at 1,141, of which 549 are in Ontario, 196 in Quebec, 100 in Nova Scotia, 05 in Manitoba, 87 in the North-West Territories, 55 in British Columbia, 49 in New Brunswick, to in Prince Edward Island, and 3 in the Yukon. This is a most remarkable showing, and indicates, as perhaps nothing else can, the extraordinary development which has been taking place in Canada during the last half decade,

* * *

GOOD ROADS IN ONTARIO.

Mr. A. W. Campbell, Commissioner of Ontario Highways, has published a report comprising a large fund of information and statistics regarding the maintenance and cost of roads, besides the law with regard to them, and the specifications to be demanded in building them, the machines to be employed, and so forth. The total length of roads in Ontario maintained by township or county council, and excluding those in towns and cities, aggregates no less than 60,000 miles. The construction and repair of these roads has heretofore been done chiefly under a system of statute fabor, but this is now rapidly becoming looked upon as far from economical, because better roads made with machinery can be made more of a lasting success. It has been superseded by a plan by which the work is done under an overseer and paid for out of the proceeds of a special rate. County road systems are growing steadily in favor throughout the province. There can be no doubt that every township should adopt a definite system of road improvement. There can scarcely be any more important question worthy of the consideration of our country boards and councils. The aggregate loss accruing to the community through bad roads is simply enormous, and it is a poor civilization which allows such a waste to go on without strenuous attempts to improve the conditions.

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We receive word from Halifax to the effect that the judge in the Bank of Yarmouth case has granted an order for a call of \$75 per share, to be paid by shareholders by October 9th. The latter are talking about taking proceedings against the directors to reimburse them for their losses.

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A few days ago a number of business men who have been customers of the Bank of Hamilton met to do honor to Mr. F. J. Gosling, who has recently resigned his position as manager of the Bank of Hamilton at Toronto after an occupancy of many years. An address was read to Mr. Gosling, embodying the sense of regret of his friends and customers at his resignation, and the feelings of appreciation for his able and courteous consideration of the customers of the bank. The address was accompanied by the presentation of a set of old art silver.

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—Insolvencies in the Dominion of Canada, according to compilations by R. G. Dun & Co., were more numerous in July than in the same month last year, but the loss was smaller. Total commercial defaults numbered 103, with an

aggregate indebtedness of \$777,226, against 78 last year for \$1,040,640. Manufacturing failures were 24 in number and \$290,829 in amount, compared with 25 for \$647,864 a year ago, the mouth's improvements being in this department. Trading defaults were 77 for \$482,192, against 52 for \$391,376 last year. Two other commercial failures for \$4,305 slightly exceeded the one for \$1,400 in 1904.

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-An appreciable advance in the average prices of commodities has taken place during the past month, says the London Economist. The Index Number of that journal, which indicates the combined effect of the movements in a number of selected commodities, has risen from 2,163 to 2,195, or nearly 11/2 per cent. At the end of June, 1904, it stood at 2,130, and at the end of December, 1903, at 2,197. One of the principal factors in the advance is the sharp rise in cotton and cotton goods, the threatened short crop once more leading to speculative operations, to counteract which the spinners are endeavoring to take international concerted action. Silk and wool are also dearer. In the metal market, iron and steel have been firm, without quotable advances, but lead, tin, and copper were each dearer at the end than at the beginning of the month. As regards articles of personal consumption, a further fall in sugar was offset by a rise in tea, and while wheat advanced in price, there was a decline in butchers' meat.

* * *

-An association is being organized in Great B: itain und.r the name of the Manufacturers' Association of Great Britain, the objects of which will be similar to those of the Canadian Manufacturers' Association and the National Association of Manufacturers of the United States. The means to be employed include the appointment of correspondents in all parts of the world to report on openings for trade and local changes and conditions within their respective spheres, and the distribution of such information among firms whom it will most benefit. A trade index to British manufacturers is to be compiled in the chief commercial languages of the world and distributed free to chambers of commerce, leading merchants, and others in the colonies and foreign markets. Information regarding the commercial standing of any firm of merchants and respecting railway rates and shipping rates and shipping freights all over the world will be collected and supplied and a staff organized capable of corresponding on technical and commercial subjects in any language, and also of translating into and from English commercial catalogues and similar documents. One of the main objects of the association will be the systematic dissemination of knowledge of British goods in all possible over-sea markets.

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-The third number of the Canadian Forestry Journal, just to hand, contains a number of highly interesting articles. "The Art of Forestry" is dealt with by Dr. A. Harold Unwin, a European Forester, and "Diseases of Timber," by Dr. J. H. Faull, of the University of Toronto. "Forest Fires in British Columbia in 1904" and "The Poplars" are the titles of popular articles, and plans and descriptions are given of the new timber reserves established in Ontario and Quebec. As remarked by the Dominion Superintendent of Forestry, the protection of our natural forests is a matter of supreme importance to the whole country, and one that has been almost neglected in the past. The spectacle witnessed by the traveller passing through our unsettled forest country is sad indeed. On every hand he beholds the charred remains of the old-time forest. He sees this as he journeys through Nova Scotia, New Brunswick, Quebec, Ontario, the Northwest Territories, and, said to say, this destruction is not least if not greatest in the giant woods Everywhere this destruction of public of the Pacific slope. property is before his eyes, and it is humiliating to confess, as we must do, that the fires which caused this great loss were not only permitted, but in some cases caused by our own people.

The Merc

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Incorporated by Royal Charter and Act of Parliament. Established 1825.

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The Agency of Colonial and Foreign Banks is undertaken and the Acceptances
of Customers residing in the Colonies, domiciled in London, retired on terms which
will be turnished on application. Paid-up Capital, \$6,000,000.00 Reserve Fund, \$2,000,000.00

CANADA PERMANENT MORTGAGE CORPORATION, Toronto Street, TORONTO.

INVESTED FUNDS \$23,000,000 **BONDS ISSUED**

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Ont. London,

Capital Subscribed \$3,000,000 1,400.000 Capital Paid-up Reserve Fund 1,000.000 Assets Dec. 31st, '04 8,291,340

Money advanced on the security of Real Estate on favorable terms

Debentures issued in Currency or Sterling. Executors and Trustees are authorized by Act of Parliament to invest in the Debentures of this Company. Interest allowe on deposits.

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MONEY TO LEND on Bonds, Stocks, Life Insurance Policies and Mortgages.

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HEAD OFFICE, 23 TORONTO ST., TORONTO. CAPITAL SUBSCRIBED \$2,008,000 CAPITAL PAID-UP 1,004,000 ~50,000 ASSETS DIRECTORS: 4.133.794 John Lang Blaikie, Esq., President John Hoskin, Esq., K.C., LL.D., Vice-President

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To Invest Money is in a Debenture.

We will issue you a debenture for any amount over one hundred dollars for 1, 2, 3, 4 or 5 years at five per cent. Interest coupons payable to bearer half-yearly. . . .

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C. FERRIE. Treasurer.

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For a limited time we will issue debentures bearing 5% interest payable half-yearly

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Hon. JOHN DRYDEN President JAMES GUNN, Vice-President

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December 31st, 1904. Permanent Capital fully paid \$ 617,050.00 Assets - - - - - 1,357,120.23 **DEPOSITS**

Subject to cheque withdrawal. We allow interest at 31/2 PER CENT.

Compounded half-yearly on deposits of one dollar and upwards.

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> Subscribed Capital Paid-up Capital Reserve Fund Total Assets Total Liabilities -

London, Ontario, 1

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Manufacturing Co., Limited

MANUFACTURERS OF AND DEALERS IN

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GEORGE F. JEWELL, F.C.A., Public Accountant and Auditor, Office, 36s Dundas Street, London,

COUNTIES Grey and Bruce collections made on commission, lands valued and sold, notices served. A general financial business transacted. Leading loan companies, lawyers and wholesale merchants given as H. H. MILLER, Hanover.

The Grenfell Investment Co.

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A General Banking and Financial Business transacted. Special attention gives to collections on Neudorf, Hyde, Tiree, Mariabilf and Pheasant Forks.

Jas. Young-Thomson Mgr.

the ONTARIO LOAN & DEBENTURE CO. Of London, Canada.

| | _ | _ | _ | _ | | | | |
|---------------------|---|---|---|---|--|---|---|-------------|
| Subscribed Capital | | | * | | | | • | \$2,000,000 |
| Paid-up Capital | | | | * | | | | 1,200,000 |
| Reserve Fund - | | | | | | 4 | | 625,000 |
| Total Assets - | | | | | | | | 3,926,918 |
| Total Liabilities - | * | | | | | | | 2,033,757 |

WILLIAM F. BULLEY, Manager.

London, Ontario, 1905.

A cigar retailer of the name of Thomas Davis, in Montreal, has been put into insolvency, and shows assets of about \$1,000 against liabilities of

Mercantile Summary

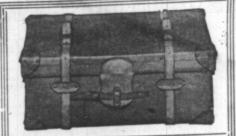
A general storekeeper named J. E. Corbett at Harbor au Bouche, N.S., is asking extension indulgence from his creditors, on liabilities estimated at about \$5,000. Mr. Corbett is also a member of the Legislative Council, and acts as a notary and Justice of the Peace, and it is feared his duties as such have interfered with his proper attention

By a fire which occurred on the 17th ult., H. Charlebois & Co., engaged in the retail boot and shoe trade, in Hull, Que., made a serious loss, and are reported as offering their creditors 40 cents on the dollar. They are said to owe about \$7,000, family connections figuring for about half that amount .-A meeting of the creditors of John Groneau, Senior, also in the shoe line at Ladysmith, Que., is called for the 17th inst.

Good progress is being made on the survey work of the Georgian Bay Canal from the Bay to the Ottawa River. At present a party of engineers, under the direction of Mr. Henry Drury, are engaged in making a detailed survey of the Chats Falls at Fitzroy Harbor. The survey is being done very thoroughly and more than 60,000 soundings have been taken in the bay at the harbor. The islands and the numerous chutes and falls in the vicinity will all be thoroughly surveyed before the party leaves.

The return for June for the Ymir Gold Mines is as follows: Thirty stamps ran 27 days and crushed 2,000 tons (2,000 lbs.) of ore, producing 363 oz. bullion. The estimated realisable value (gross) of the product is \$3,390; 205 tons of concentrates, shipped, gross estimated value, \$4,000. Cyanide plant Daler in Stocks, Bonds and Debentures. Municipal treated 1,700 tons (2,000 lbs.) of tailings, producing bullion having estimated gross value of \$1,000; sundry revenue, \$80. Total, \$8,870. Working expenses, \$8,714; profit, \$156. There has been expended during month on development,

The bill granting to the Sumas Development Company the land comprised in Sumas Lake, B.C., has been approved by the Dominion Government. The grant is made in consideration of the company's building a dyke along the Fraser River to keep its waters from overflowing the Sumas prairie. The dyke is to be completed by May 1, 1907, and in order to complete it by that time the work must be rushed. The district to be dyked lies between the boundary line between the State of Washington and British Columbia and the Fraser River, and comprises an area of thirty thousand acres, including the land in the Sumas Lake. The lake contains eight thousand acres. It is one of the largest and finest section of agricultural land in British Columbia, but is subject to yearly overflows of the Fraser River, which at present renders it unfit for 52 Canada Life Building. - - Montreal.



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J. T. GORDON, ESQ., M.P.P., PRESIDENT.

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Vice President

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Investors' Notice

\$500,000.00

issue, now authorized by the Directors, there remains for immediate allotment,

\$100,000.00

at \$1.05 per share. This stock has paid a Dividend of 6% per annum, payable nalf-yearly, for the past ten years, besides adding a substantial amount yearly to the Reserve Fund.

Subscriptions will be alloted in the order of reception until the issue is all subscribed.

subscribed.

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THE GREAT WEST PERMANENT LOAN AND SAVINGS CO.,

436 Main Street, Winnipeg, Man.

Permanent Preference Stock of the par value of One Hundred Dollars per Share is being rapidly subscribed for at a 25 per cent. premium. This stock bears Five per Cent. per annum, paid half-yearly. It also participates in the profits in excess of said five per cent. Profits paid yearly.

A dividend at the rate of Seven per cent. per annum was declared on the Permanent Stock for the year 1904. Five per Cent. Full-paid Stock (is an excellent investment), withdrawable in three years.

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reasonable and convenient terms.

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E. D. Martin, Esq., Wholesale Druggist. [Exporters,
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WRITE US FOR BOOKLET AND LATEST LIST OF OFFERINGS.

DOMINION SECURITIES CORPORATION LIMITED 26 KING STEAST TORONTO

Mercantile Summary.

The Dominion Iron & Steel Company will probably erect several more open hearth furnaces. At present there are ten, of which nine are in operation.

D. Thompson, in the grocery line at Burrett's Rapids, Ont., since 1902, is reported insolvent. He was previously a farmer and began business with little capital and less experience..

Arrangements are being made for the consolidation of the Tremont, Strathmore and Barbara mining properties, situated in Grenwood, B.C., and their development by a Chicago syndicate.

The work of enlarging the Granby smelter is now almost completed. The eight furnaces are expected to begin re ducing ore shortly at the rate of 2.73 tons per day.

Hamilton City Council has granted to the Canadian District Heating Company, of that city, a franchise for twenty years authorizing it to supply heat, light and power.

The New York Times reports a combination of street-car building companies in the United States, the capitalization being \$54,500,000. The J. C. Brill Co., of Philadelphia, representing the American Car Company and the John Stephenson Company, is prominent in the amalgamation.

The sales of land by the Canada Northwest Land Company during the month of July were 25,880 acres, which sold for \$151,000, compare with 6,800 acres for \$43,000 in that month of last year. The C.P.R. Land Department during the same month sold 58,477 acres for \$304,795.

The Lancaster Syndicate, London, England, announces that the purchase of the Bruce Mines properties has been completed, and an Ontario charter is being applied for. It is expected that the task of pumping out the mines will be embarked upon very shortly, and as soon as they are in condition for taking out the ore a smelter will be located

The Toronto and York Radial Company has at length secured permission from the Etobicoke Council for the extension of its line from Long Branch to the western boundary of that township. The terms of the company's franchise also are extended for twenty-five years. It is hoped that the extension of the line to Oakville will be completed as far as Port Credit this Fall.

A report from the Soo says that the Lake Superior Corporation will make efforts to get its supply of bessemer ore in Canada, and will develop the Josephine mine, which is owned by the company, and arrangements will also be made with interests holding what are beto be bessemer properties, by which the company will be able to have development work done in the properties, with a view of discovering in what quantities and of what quality ore can

AChange in the Trusteeship.

Whether of a Will, Marriage Settlement or Bond Issue, is a troublesome and expensive matter.

Where private trustees are appointed such changes are inevitable.

The Trusts Company alone enjoys continuity of tenure, fixity of residence and permanent records.

The Toronto General Trusts Corporation

Paid-up Capital \$1,000,000 Reserve Fund..... 300,000

59 Yonge St., Toronto.

AGRICULTURAL

SAVINGS AND LOAN COMPANY.

Dividend No. 66.

Notice is hereby given that a Dividend at the rate of Six per Cent, per annum has been declared for the current half sear, upon the Capital Stock, payable on and after

3rd July next.

Transfer Books closed from 15th to the 30th instant.

C. P. BUTLER, London, 5th June 1905.

THE DOMINION

SAVINGS & INVESTMENT SOCIETY

MASONIC TEMPLE BUILDING,

LONDON. . CANADA

Capital Subscribed\$1,000,000 00 Total Assets, 1st Dec., 1900.. 2,272,980 88

> T. H. PURDOM, Esq., K.C., President. NATHANIEL MILLS, Manager

Administrator.

This Company was organized for the purpose of acting as administrator and executor under will, and has many advantages over the individual. We will forward free for the asking blank will forms that will enable you to write your will with very little trouble, also booklets regarding the making of a will.

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The product of this Company, which is in operation, has all been sold. The income secured by contracts for sale of power amounts to three times the interest on the entire bonded debt.

Circular and price on application.

OSBORNE & FRANCIS, 54 King Street West, Toronto.

Mercantile Summary.

A company has been formed in Calgary under the title of the Portland Cement Company, with a capital of \$400,000, to manufacture cement in Calgary.

Two new C.P.R. steamers will be launched in October or November, and they will bear the names of "Empress of Britain" and "Empress of Ireland," instead of those previously announced.

The Robb Engineering Company, Amherst, N.S., has received the following orders during the past few days: A 100 horse-power engine for James A. Ogilvy & Sons, Montreal; a large steel smoke stack for the City of Calgary; a 130 horse-power Robb-Mumford boiler for the Dominion Iron & Steel Company; two 200 horse-power Robb-Mumford boilers for the Cumberland Railway and Coal Company, and two 80 horsepower return tubular boilers for James Ballantine & Co., Montreal.

An expert investigation is to be made into the character and extent of zinc deposits of British Columbia. The points to be determined are briefly as follows: (1) Examination of the present development of mines and approximate determination of tonnage of ore immediately available; occurrence and character of the ore and future prospects, together with cost of mining; (2) examination of present methods of milling; (3) investigation of adaptability of the ores to the new methods, concentrates, magnetic, electrostatic, and so forth; (4) study of conditions affecting marketing of concentrates, including question of smelting in provinces or elsewhere in Canada; (5) investigation of the possibility of utilization of zinc ore with silver content.

According to a Blue-book just issued by the British Government, the net tonnage of British vessels entering British ports in 1904 amounted to 34,558,656, as compared with 34,349,028 in 1903 and 32,302,436 in 1902. The tonnage figures for foreign vessels entered were 19,260,018 in 1904, 18,166,104 in 1903, and 17,317,681 in 1902. The return of vessels trading with the principal ports brings out some interesting facts. Dover, for instance, is rapidly going ahead as a port of call. In 1902 the tonnage of vessels entered was 986,908, and in 1903 951,662, while in 1904 it rose to 1,767,300. On the other hand, London shows a decrease, the figures being for 1902 10,179,023, for 1903 10,958,739, and for 1904 10,788,212. The trade with Liverpool exhibits a slight increase, last year the tonnage being 7,986,584, as compared with 7,817,050 in the previous year, and 6,843,200 in 1902, Southamp-Ontario Power Company ton, like Dover, is a growing port. Last year the tonnage entered amounted to 2,128,379, a considerable increase over 1,689,525 in 1902. It is ahead of Glasgow, which only shows a tonnage of 1,566,478, this amount being a decrease on that shown in 1902 but an increase on that of 1903.

S. B. Playfair. J. F. H. Ussher.

Ussher, Playfair & Martens, Members Toronto Stock Exchange.

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Established 1880.

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Mercantile Summary.

D. L. Holden a windmill and power-pump factory at Whitby,

The Consumers' Gas Company has begun work on a new \$50,000 retort in Toronto.

Mr. F. E. Robson is about to open a factory in Hamilton, Ontario, for the manufacture of hardware.

The Canadian Northern Railway calls for tenders for the erection of a station and roundhouse at Edmonton.

The Dominion Automobile Company, Limited, Toronto, has been granted a Dominion charter. Its capital stock authorized is \$100,000. A. H. Beaton and C. L. Wilson, of Toronto, are among the

officers as follows: M. P. Davis, Ottawa; S. Greenwood, Colonel R. R. McLennan,

au Basques, on the west coast of that colony, and Canso, N.S. A cable is also to be laid from Canso by the Commercial Cable Company to Waterville,

The Sickerton Oil Company, drilling in Moore Township, near the River St.
Clair, struck a well the other day that is reported to make a splendid show of oil and gas. This is the second oil well in this new district, and is to the north of the first well. It is estimated that the well is good for forty barrels a day.

The New Ontario Ores Reduction Company, with a capital of \$500,000, has been granted a charter. The prime movers of the enterprise are Mr. A. D. B. Van Zandt, of Detroit, and Mr. Alf. C. Garde. The company intends to prospect for, develop, operate and manage gold, silver, copper, iron and 160 tons per day. Four towns are being considered for headquarters -Toronto, North Bay, Cobalt and Sud-

Several inquiries have been received from foreign firms wishing to purchase Canadian ores direct, especially zinc, chrome, nickel, cobalt, asbestos, mica, phosphate, coal and corundum. Among them are the following: Messrs. Armand & €o., Paris, are willing to purchase copper; M. de Rosenorn, Bordeaux, would like to buy Canadian phosphate; Edmond Gersenberger, Liege, would be willing to purchase ferro-sili- the 26th day of August, 1905. con containing 35 per cent. of silver; F. Pradez, Liege, would like to buy direct zinc and lead ores; Leon Deugmond, Brussels, inquiring about mica deposits; D. Carnegie, Hadfield Steel Foundry Co., Sheffield, for corundum.



Debentures of the City of Guelph FOR SALE

Sealed tenders addressed to Richard members.

The Cornwall Paper Manufacturing Company held their annual general meeting on the 11th inst., and elected Sealed tenders addressed to Richard Mitchell, City Clerk, Guelph, will be received up to and inclusive of Monday, 21st day of August, 1905, until one o'clock p. m., for the purchase of \$103,000 in all of Debentures of the City of Guelph, issued as follows:

\$48,000, under By-law to provide for the subscription by the City of Guelph for \$48,000 of additional in the Capital Stock of the J. A. Cameron. R. J. Pitts, C. P. Deruchie, E. H. Brown.

The Navioundland Covernment is The Newfoundland Government is about to lay a new cable between Port the sum of \$48,000, to be applied to pay the existing Bonds of the Company.

\$55,000, under By-law to provide for the extension of the City Gas Works. Confirmed by Local Legislature.

These Debentures will be repayable at the end of 30 years and will bear interest as follows: \$48,000, 4\frac{1}{2} per cent. and \$55,000, 4\frac{1}{2} per cent., all payable half-yearly.

JOHN NEWSTEAD. Chairman of Finance Committee.

Debentures For Sale.

The undersigned is prepared to receive offers for the purchase of debentures of the undermentioned Drainage Districts and of the Central Judicial District, all in the Province of other mines, also to amalgamate and treat the ores extracted therefrom. It contemplates establishing a large plant with machinery permitting an output of the tons per day. Four towns are beinterest at the rate of four per centum per annum, payable half-yearly at the Union Bank of Canada, Montreal,

Drainage District No. 3.... \$ 10,455 00 " No 14... 100,632.00 Central Judicial District.... 25,000.00

The Debentures of the Drainage Districts will be dated September 1st, 1905, those of Drainage District No. 3 maturing September 1st, 1930, and of Drainage District No. 14, September 1st, 1935. The debentures of the Central Judicial District mature on the 1st day of January, 1924.

All offers must be addressed to the undersigned marked "Tenders for Debentures" and must reach this office not later than Saturday,

Delivery and payment of debentures to be made in Winnipeg. J. H. AGNEW, Provincial Treasurer.

Provincial Treasurer's Office, Winnipeg, July 19th, 1905.

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NATIO

OIL-SMELT DOUGLAS

Original Inv by the protection of General Averages.

BUTCHA MANAGERS:-Wes Branches, Confed

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Interest

To You

It is a wise plan to lay

aside a small amount

each week and to de-

posit it with this Com-

pany, where it will

Earn 31/2% Interest

NATIONAL TRUST

COMPANY, LIMITED,

OIL SMELTER MINES TIMBER

DOUGLAS, LACEY & CO.

Original Investment Guaranteed

by the protection of a Trust Fund and system of General Averages.

BUTCHART & WATSON,

Managers: --Western Canada and Michigan Branches, Confederation, Life Bldg., TORONTO.

The

Barber & Ellis

Company,

has removed its

City Warehouse

72 York

Toronto,

and will be glad

friends at that

and Office to

Street,

to see their

Factory at

BRANTFORD.

address.

Limited,

King Street East, Toronto.

ds of SURETY cortest notice e rates. FOR CANADA: FOR CANADA: BT., TORONTO. RICK, MANAGER

of Guelph

to Richard Il be received 21st day of o. m., for the Debentures of ows:

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TEAD, Committee.

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10,455 00 100,632.00 25,000.00

nage Districts 905, those of ing September strict No. 14, ntures of the on the 1st day

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EW,

cial Treasurer.

Mercantile Summary.

R. J. Purcell, of Grand Forks, and others have formed a company under the name of the Brandon, Devil's Lake, and Southern Railway Company, to build a line from Dakoka into Manitoba.

Successful negotiations for a new direct line of steamships between Quebec and England seems now to have been completed, and it is likely that the Quebec Transportation Company will have steamers running within six weeks.

The worst fire that Fredericton, N.B., has seen for very many years took place last week in the Aberdeen Saw Mill, owned by Donald Fraser & Sons. The mill was destroyed, together with some 6,000,000 or 8,000,000 feet of seasoned lumber. The loss is placed at \$200,000, partially insured. It is not certain yet whether the mill will be rebuilt.

The Coleman & Bucke Consolidated Cobalt-Silver Mining Company, Limited, capital \$1,000,000, has received an Ontario charter. It will carry on a general mining, milling, reduction and development business in the Temiskaming district. Hon. F. R. Latchford, formerly Minister of Public Works for Ontario, is among the charter members.

Ontario, is among the charter members.

For the past twenty years Pierre Beaudet, of Gentilly, Quebec, has traded in various lines, but with indifferent success, and has always been reported more or less slow in settlements. Originally he was a baker, but of late years he has kept a general store, as well as trading in various lines. Several weeks ago an action was instituted against him for some \$900 by a Montreal creditor, and later he was reported as trying to comlater he was reported as trying to compromise at 35 cents. Now his estate is in the assignee's hands.

Two rich strikes are reported from the Slocan, B.C. On the Hampton group, situated at the head of Springer Creek, and owned by N. F. McNaught, a foot of sulphide ore has been uncovered, giving returns, it is said, of 3,000 ounces in silver per ton. On the Ottawa, on the same creek, the main ore chute has been struck in the No. 5 drift, and three feet of mineral exposed. One foot of it carrying much argentite assays 2,000 ounces silver, while the balance is second-class stuff. Mining circles are reported to be quite agitated over the discoveries."

The following is a list of patents granted to Canadian inventors in Canada and the United States: Canada-94,551 Chas, Bristow, Christchurch, N.Z., seed sowers; 94,561, Thomas Hill, Joggins Mines, N.S., cheese cutter; 94,611 Thomas F. Van Luven, Collins Bay, Ontario, vehicle bearing; 94,648, Emilien A. Manny, Beauharnois, Quebec, canal lock. United States-793,642, James Drain, Peterboro, Ontario, filing case; claims that it is rich in mineral deposits. 794.795, Gerald S. Fogarty, Montreal, The Dominion Government's bounty Plymouth Union Vt., U.S.A., process for making pasted leather stock; 795,502, Despond, Toronto, wrench.

OUR TRUCKS are fitted with rubber tires that do not come off. . . .

MONTEITH, NIXON & Co., MAKERS OF GOOD TRUCKS. 256 Macdonell Avenue, Toronto. Telephone, Park 1318.

The Accident & Guarantee Company Of Canada. — Montreal.

Capital Authorized - - - \$1,000,000 00 Capital Subscribed - - - 250,000 00 Government Deposit - -

Personal Accident, Sickness, Fraterual, Collective and Workingmen's Benefit Insurance.

AGENTS WANTED in every unrepresented District in Camada.

The Canadian Pacific Railway Company

Montreal, 14th August, 1905.

Harris Shriaberg, of Montreal, doing business since the fall of 1902, under the style of the British Skirt Manufacturing Co., recently advised his creditors of his inability to meet his engagements. Last week a demand in insolvency was served upon him. and he has assigned. His liabilities are stated at about \$10,000, with apparent assets of about

Active mining operations are going on in the County of Hastings, Ontario. The Craig Gold Mine, near Bannockburn, is doing well, some 50 men being employed there. The Star of the East Mine, near Cloyne, is being developed with good results. The main shaft is sunk 180 feet into the rock, and there are three drifts from this shaft. At present a ten-stamp mill is in operation, which is continually kept busy. The Golden Fleece Mine, situated near Flinton, has recently been secured by a Mr. Cowan, who is developing it, and

necktie holder; 794,696, Philias Belle. on steel rails has been ordered to be discontinued by Order-in-Council on the ground that it had not been its inten-Eugene Gareau, Montreal, spring heel tion to pay a bonus on them as well as for shoes; 796,371, Messrs. Thomson & on the pig iron from which they were made.

The Vancouver, Westminster and Yakon Railway Company are about to build a 2,000 feet bridge across the second narrows on the north shore of Burrard Inlet.

An offer of 40 cents on the dollar is made by D. Coulombe, general dealer, Villeroy, Quebec. He was formerly a farmer in a small way, and only began storekeeping last year.

The British Columbia Electric Railway Company is about to start work on the construction of an electric street car system in North Vancouver, as well as a power and light plant.

An offer of compromise at the rate of 25 cents on the dollar is being made by Joseph Goldenburg, clothing dealer, Dalhousie, N.B. His liabilities are figured at about \$2,000.

Extensive indulgence is also asked for by M. H. Reddy, doing a general business at Port Felix, N.S., a poor fishing season being assigned as the reason for his thus approaching his creditors.

Formerly a farm laborer, D. Thompson, of Burritt's Rapids, Ontario, two or three years ago started storekeeping in the grocery line, only to meet with disaster. He has assigned to A. E.

R. B. Taylor has been in the carriagemaking business at Sackville N.B., for over 20 years. He has never accomplished much in the way of success, and has always been more or less close run i financially. He has now assigned order to collect countervailing duties at owing about \$2,500.

An assignment was recently made by J. R. Johnson, in a small tailoring way, at Kingston, Ontario. His liabilities are about \$1,700, and at a meeting of creditors held last week the stock was sold back to him at 55 cents in the dollar,

About 18 months ago J. D. Mills, of Prescott, Ontario, succeeded to the hardware business of his father-in-law, Matters R. W. Ross, then deceased. have not gone well with him, and recently he was reported as intimating to his creditors that a general extension of time would be necessary, but now his assignment is noted, G. W. Wallace being in charge of the estate.

From Sydney, N.S., we learn that liquidation proceedings have been instituted in the matter of the Cape Breton Brewery Co., Limited, incorporated in 1902, under Nova Scotia laws, with an authorized capital of \$25,000 .. G. E. Farlinger will wind the concern up.

-"A case with which I was connected a few years ago," said Frederick Trevor Hill, the lawyer and novelist," involved some large corporate mortgages, and frequent references were made by the lawyers on both sides to the 'ten-million-dollar mortgage,' and the 'twentymillion-dollar bond issue.' Finally, one of the jurors, a little German barber, couldn't stand it any longer and raised his hand. 'Mr. Judge,' he expostulated, 'if der lawyers will please say von dollar ven dey means a million dollars, dot would make me understands besser. Dose millions! Dey confuses me!

E. Corbett, general merchant, of Harbor au Bouche, in the same province. Mr. Corbett is a member of the Legislature a notary and justice of the peace, and his duties in connection with these various offices have probably interfered with his proper attention to business.

* * * IMPORTANT PULP CASES.

The United States Treasury Department is considering the appeal of the Pulp and Paper Trading Company from the decision of the collector of New York on pulp imported from Canada. The case is one relating to the interpretation of the Dingley bill respecting dry weight."

The board of general appraisers say the term means dry weight as understood in commerce and not absolutely the dry weight of the material. The question of the weight of moisture in the pulp is a serious one, of course, for the pulp is dutiable at rates varying from one-twelfth to one-fourth of a cent per pound, according to the process of manufacture. The board of appraisers reversed the decision of the collector and sustained the protest, and issued instructions to reliquidate the entry on the basis of the dry air weight shown by the test for the importer, viz., 54.89 per cent.

Another case being considered is the Port Huron on Canadian pulp of 25 cents per cord, in addition to the regular duty which is made under the Dingley

The trouble began when cargoes of pulp were brought to the United States

An extension of time is sought by J. which were manufactured partly from wood cut from crown lands and partly from wood cut from other lands in the Dominion. The Treasury Department claims that it is "up to" the importer to show just how much come from the crown lands and how much from other

Mr. Thomas Southworth, of the Ontario bureau of forestry, says the action of the United States Government would be all right if applied only to wood exported from Quebec, which Province charges a countervailing duty, but Ontario does not, but prevents the exportation of pulp wood cut on crown lands. Timber cut on private lands is another matter, and beyond the authority of the Ontario Legislature.

24 M M

-A board of trade return of the bankruptcies in Great Britain for 1904 show that they numbered 8,631, of which 487 were failures of women. The total liabilities were £12,086,357. The estimated loss to creditors was £9,371,780. The Inspector-General calls attention to the great use made of their wives by bankrupts, the wife being put up as the principal, and the husband assuming the position of manager. He also points out the steady decline in the desire of bankrupts to obtain their discharge. Since 1883 there have been 89,583 adjudications, and only 19,136 applications for discharge. The evils caused by the growing population of undischarged bankrupts have been brought to the attention of the Board of Trade. It must be remembered that a bankrupt can get credit up to £20 without informing the tradesmen that he is a bankrupt.

Regarding Canadian Investments

The "Manitoba Free Press" for February 11th, 1905 contained the following reference:

- " Millions of dollars of Eastern money are
- " invested on Mortgage Security in the " West for the simple reason that it has
- " been found profitable."

All Investments of the Great West Life Assurance Company are made in the West, thus securing for Policyholders unusual advantages in the direction of low premiums and high profit returns.

THE GREAT-WEST LIFE ASSURANCE COMPANY.

Business in Force, \$22,500,000.

Confederation Life Association

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SOLD BY WHOLESA

-The official re Railways of Car that the number actual operation i

Oshawa

Tenders will be re 30th day of Augus undersigned for the assets of the above

Parcel No. 1. Three Story Brick siding and centrally manufacturing town

Parcel No. 2 and Movable Mac Furniture.

Parcel No. 3 Goods and Raw M No tender necessa an excellent opportu ment in a steadily

of capital the only Further particular sale, with full descri cels, will be mailed

L Secretary o Oshawa, July 22nd

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R, Esq. TE, Esq. Esg.

SWEET



STANDARD OF THE WORLD

SOLD BY ALL LEADING WHOLESALE HOUSES.

actual operation in Canada at the close

Sale of Assets of the Oshawa Wire Fence Company, Limited.

Tenders will be received up to noon of the 30th day of August next, addressed to the undersigned for the purchase of the following assets of the above named Company:-

Parcel No. 1 .- Real Estate, including Three Story Brick Factory, having railway siding and centrally located in one of the best manufacturing towns in Canada.

Parcel No. 2.-Patent Rights, Fixed and Movable Machinery, Tools and Office Furniture.

Parcel No. 3.-Partially Manufactured Goods and Raw Material.

No tender necessarily accepted. This offers an excellent opportunity for a profitable investment in a steadily increasing business. Lack of capital the only reason for selling.

Further particulars, terms and conditions of sale, with full description of the several parcels, will be mailed on application, or may be inspected at the Company's Office.

L. K. MURTON, Secretary of said Company, Oshawa. Oshawa, July 22nd, 1905.

of the fiscal year, June 30, 1904, was 191, including the two Government roads, the Intercolonial and the Prince Edward Island railways. As some of the roads are amalgamated or leased, the total number of controlling companies was 85, not including the Government railways. The number of companies absorbed by amalgamation was 54, and the number of leased lines was 38. The number of miles of completed railway was 19,611, an increase of 534 miles, besides 3,327 miles of sidings. The number of miles laid with steel rails was 19,545, of which 763 miles were double track. The number of miles in operation was 19,431. The paid up capital amounted to \$1,186,546,918, an year. The gross earnings of the year amounted to \$100,219,436, an increase of \$4,154,900, and the working expenses will be received up to the 20th September next for loan on the new Hospital Building and lots, Moosomin. Amount required, \$3,000. Value of property, about \$10,000. \$4,154,909, and the working expenses aggregated \$74,563,162, an increase of \$7,081,638, leaving the net earnings \$25,-656,274, a decrease of \$2,926,729. The number of passengers carried was 23,-640,765, an increase of 92,023.

indicated a readiness to pay a moderate premium. The condition of the strucing a mill for rolling structural shapes. Agricultural implement makers have entered into additional season's contracts for steel bars. Plate trade is looking forward to a heavy additional tonnage for the steel cars ordered by Pennsylvania lines west of Pittsburg.

-Don't turn up your nose at your Look out for the fellow who has a great especially for export.

DELAYS ARE DANGEROUS.

The Accident and Sickness Policies ISSUED BY THE

CANADIAN CASUALTY and Boiler INSURANCE CO.

22-24 Adelaide St. East, TORONTO. are by far the BEST, CHEAPEST and MOST COMPREHENSIVE in the market.

Full Information Freely Given. A. C. C. DINNICK, Managing Director.

TENDERS

A. E. CHRISTIE,

Moosomin General Hospital.

Aug. 11th, 1905.

deal to say of his neighbor's failings. He is throwing dust in the air to hide his own villainy. "He that despiseth -Reports from across the line say his neighbor sinneth." At the bottom that the iron trade generally continues of his spite is hatred, and hatred is the in a very sound and satisfactory con- mother of murder. The chances are you -The official report of the Minister of dition. The rush in the southern field hate your neighbor because you know at Railways of Canada for 1904 shows is over for the present. The demand for heart he is a better man than you are. that the number of steam railways in billets and shoot bars continued good This habit of taking a fling at the man and prices are higher, with some good over the way does not always take the business pending in eastern Pennsyl- form of saying nasty things about him. vania both for steel and for muck bars. It may keep you from being neighborly Rail mills are full of work. Some large and decent to him; it may make you orders which have been pending have stick your tongue in your cheek when not yet been placed. For some small his name is mentioned. For your own lots for September some large roads sake, and for the sake of all whom you want to think anything of you, get away from that mean, dirty, unmanly tural trade is well illustrated by the habit of esteeming lightly those around fact that United States Steel is build- you. Get to Paul's plane of "thinking every man upon the things of others."-Solomon's advice in the Shoe and Leather Journal.

TORONTO MARKETS.

Toronto, Aug. 17th, 1905.

Chemicals, Drugs, Etc.-The local situation, so far as drugs are concerned, neighbor. You have enough dirt on remains much as before, and there are your own doorstep without getting out few features of importance to note, your magnifying-glass to count the Opium and quinine and such staples are specks you can see on his entrance from experiencing a somewhat quiet moveyour lofty position. The man who thanks ment. Carbolic acid also is easier. God he is not as other men are, and New York reports speak of a somewhat throws his thumb over his shoulder at dull demand. In England, according to his neighbor, is a rascal, even if he is advices just received from Manchester a Mason and a deacon in the church, the trade in chemicals is fairly brisk,



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Toronto Prices Current.

| | | 1 11 11 | | | Wholesale | Name of Article. |
|--|--|--|---------------------|--|-------------|--|
| Name of Article. | Wholesale | Name of Article. | Wholesale Rates. | Name of Article. | Rates | Name of Indian |
| Name of Article. | Rates. | | | | | Canned Fruits. |
| Breadstuffs. | | GroceriesCon. | | Hardware.—Con | \$c. \$c. | Pineapple-Florida dos \$ 275 |
| UR | \$ c. \$ c. | Ceylon, Or'ge Pekoes Broken Pekoes | | Gauge 16 | 3 40 | " Singapore—13 1 50 1 00 |
| anitoba Patent " Strong Bakers | 5 10 | Pekoes | 0 22 0 24 0 18 0 20 | " 18 to 24 | 3 50 3 75 | Passberries " 1 474 |
| atent (Winter Wheat) | 4 30 4 45 | Souchongs | 0 17 0 18 | ase iots less 100 100 lbs | 4 15 | Peaches—3 lbs |
| raight Roller | 4 75 | Indian Darjeelings Orange Pekoes | 0 28 0 35 V | VIRE: | | Pears-2's 1 64 |
| ran per ton | 17 00 18 00 | Broken Pekoes Pekoes | 0 28 0 35 | Copper Wire | 0 23 | " 3's |
| ornmeal, Domestic | 4 00 4 75 32 00 34 00 | Pekoe Souchong | 0 19 0 21 | Galvanized | 3 65 | " Lombards a's " 1 35 " Damson, a's " 1 30 |
| IIN Broand, | | Kangra Valley Oolong, Formosa | 0.20 0 35 | Barbed Wire | 2 80 | Apples-Gal. Cans 1 75 |
| rinter Wheat | 0 73 0 75 | Colong, Formosa | 0 35 0 65 | Iron Pipe, 2 in Screws, flat head | 0 874 | Bluebernes-a's 90 |
| an. Hard, No. 1 g. i. t. | 1 04 1 05 | American Tobacco Co | 0 65 | Boiler tubes, 2 in | 0 824 | Pineapples a's |
| Nort. No. 1 " | 1 00 1 01 | Derby, 3's,4's, 8's, 16's Old Chum, cut, 1/10 | 0 85 | " " 3 in | 0 179 | Strawberries " 1 50 1 76 |
| " No. 3 " | 0 95 0 96 | Empire Tobacco Co. Cur'ncy, 6's, 10's, 10's | | STEEL: Cast | | Canned Vegetables. |
| No. 3 Extra | 0 42 0 44 | Empire, 3 8, 5 8, 10 8. | 0 46 | Boiler Plate, ½ in | A 46 | Beans—a's Wax and Refugee doz o 80 o 8aa |
| No. 3 | 0 00 00 08 | Bobs, 5's, 10's McAlpine Tobacco Co | 0 45 | " " & th'kr | 2 10 | Peas-2's " 0 65 1 20 |
| eas | 0 60 0 61 | Beaver, 9's B't'h Navy,6's, 150z | 0 73 | Sleigh Shoe CUT NAILS: | | Pumpkins—3's |
| orn Canadian | 0 52 0 53 | ** ** 108, | 0 40 | 30 to 60 dy | | Fish, Fowl, Meats-Cases. Ib tin |
| Provisions. | | Macdonald's Prince of W.,8 s, 16's | 0 66 | 10 and 12 dy | 2 55 | Mackerelper doz \$1 10 |
| Butter, dairy, tube | | Napoleon, 8's Brier, 8's | 0 68 | 8 and 9 dy 6 and 7 dy | | Salmon-Cohoes 1 35 |
| " Prints | . O at 0 28 | G.E. Tuckett & SonCo | | 4 and 5 dy | 2 75 | Lobster-XXX &'s flat " 2 00 |
| " Prints | 0 22 0 23 | Mahogany, 8's Myrtle Navy, 4's | 0 74 | a dy | 3 45 | Sardines—Alberts, i'sper tin o 20 o 21 "Sportsmen, i's, key opn'r " o 132 o 14 |
| Cheese (Large) " (Twin) | 0 112 | Cut Myrtle, 1/10 | | Rebate | 2 25 | " Sportsmen, i's, key opn'r " o 13# 0 14 |
| Dried Apples Evaporated Apples | 6 03 | Liquor | in b'd dy pd | HORSE NAILS: "C" Monarch | dis 40-10-7 | " French, is, key opener" |
| Hops, Canadian | 0 32 0 35 | Pure Spirit, 65 0. p 50 0. p | . 1 14 4 37 | Peerless | dis. 50-72 | " " 18. " 0 143 |
| Pork, Mess | 18 00 | Family Proof Whis | | HORSE SHORS, 100 lbs. CANADA PLATES: all du | 1 2 50 | " Canadian, 1's " 0 04 0 04 |
| Bacon, long clear Breakf'st smok | 0 115 | key, 20 u. p | 66 2 40 | Lion i pol Full Pol'd | 2 60 | Chicken-Boneless Aylmer, 1's 2 dozs per doz 3 20 |
| Hams | | Old Bourbon 20 u. p Rye and Malt, 25 u. p | 0 62 2 25 | TIN PLATES IC | 3 50 | Duck—Bi's Aylmer, rs, 2 doz " 3 20 Turkey, Bils Aylm r, r's, 2 doz " 3 20 |
| Picnic Hams | 0 119 | Rye Whiskey, 4 y. ol | 0 85 2 00 | WINDOW GLASS: | 3 80 | Pigs' Feet-Avlmer, 11's, 2 doz " 2 50 2 50 |
| Lard Eggs, ₩ doz. fresh | 0 10 0 10 | G. and W | | ab to 40 | 4 00 | Corned Beef-Clark's, 1's, 2 doz " 1 45 " Clark's, 2's, 1 doz " 2 60 |
| Beans, per bush | A STATE OF THE PARTY OF THE PAR | Special 1887 | 0 | 51 to 60 | 4 75 | Ox Tongue—Clark's, 1½'s " 7 50 " 8 25 |
| Groceries. | | Leather. | | ROPE: Manilla basis | 5 00 | " Clark's, 21's " 9.25 |
| OFFEES | 0 24 0 35 | Spanish Sole, No. 1. | 27 0 28 | Sisal | 0 12 | Lunc 10ngue- 15 1 doz 3 15 5 -5 |
| R10 "b., green | 0 10 0 13 | Slaughter, heavy | 0 29 0 31 | Axes: | | Ca ped Beef sand is, prd z 100 s 70 |
| Porto Rico " Mocha | 0 20 0 20 | No elig | ht 0 20 0 29 | Single Bits Double Bits | 6 50 9 00 | " Clark's, 1's, Chicken, 2 doz " 1 00 |
| RUIT: | | Harness, heavy | 0 32 0 34 | Oils. | | Fish—Medium scaled Herring. " 0 12 0 13 Kippered Herring—Domestic " 1 05 1 10 |
| Raisins, Malaga Valencias | 0. 0.33 | Upper, No. 1 heavy | 0 35 0 40 | Cod Oil, Imp Gal Palm, ₩ lb | 0 75 1 00 | |
| " Sultana | 0 05 0 14 | | m 0 39 0 47 | Lard, ext | 0 55 0 75 | White Label \$1 00 0 74 |
| Currants, Filiatra | 0 05 0 06 | " Domesti | c. 0.60 0 70 | Unseed, boiled | 0 50 0 60 | |
| Patras Vostizza | 0 07 0 08 | Heml'k Calf (30 to 4 | 0) 0 60 0 80 | Linseed, raw Spirits Turpentine | C 49 0 00 | Jubilee 0 90 0 60 |
| Calif. Apricots | | French Calt | 1 15 1 50 | Olive, # Imp. gal | 1 05 1 10 | Half and Half 0 90 0 60 |
| Prunes, 90—100 | 0 04 0 0 | Enamelled Cow, # f | 0 18 0 23 | Sear pare S.K | 05 00 | |
| * 70-80 * 50-70 | 0 of 0 of | Pebble | 0 14 0 16 | Photogene | 0 17 O I | CAR OR CARGO LOTS AT MILL. |
| 50 60 | | | | F.O.B., Toronto | Imp. ga | 1 in. pine No. 1, cut up and better \$35 00 40 3 |
| " 40—50 " 30—40 | 0 00 0 0 | Russets. light, # lb. | 0 40 0 50 | Canadian, 5 to 10 | bls. o 142 | inch flooring |
| Tarragona Almonds Peanuto, green | 0 08 0 10 | Saddlers Russets | 0 00 0 10 | Amer Water White | e 016 | 1x10 and 12 dressing and better 26 00 36 0 |
| Grenoble Walnuts | 0 09 0 4 | | | a contonne, Duik | o 18 | 1X10 and 13 common |
| Filberts Sicily | 0 11 0 1 | STATE OF STATES | | Paints, &c. White Lead, pure. | | 1 inch dressing and better 25 00 30 0 |
| Brazils | 0 1 | Steers, 60-90 lbs. N | 01 0 10 | in Oil, as lbs | 4 50 4 | inch siding common |
| Shelled Walnuts | | | 0 00 00 | Red Lead, genuine | 5 50 | r inch siding mill culls |
| SYRUPS: Com. to fine. | 0 012 0 0 | 49 1 2 | 0 4 0 80 | Yellow Ochre, Fre | nch 1 50 2 | 5 in string 4 in to 6 in Canadian |
| Fine to choice | 0 039 0 | Country hides, flat | 0 081 0 0 | Vermilion, Eng | | dressing and better |
| Molassés: W. I., gal New Orleans | 28 o 5 | Lambskins | 0 4 | 5. Varnish, No. (a | rr 1 50 1 | 75 XXX Shingles, 16 in 2 50 3 |
| RICE: Arracan | 0 031 0 0 | Tallow, rendered | 0 04 0 0 | | 0 60 0 | 65 Lath. No. 1 |
| Patna, tom. to imp. | 0 0 0 0 0 0 | 7 | | Putty, in orl per 10 | | Lath, No. 2 |
| SPILES Allspice | na 0 18 0 | 10 Pt (| 01 | Drugs. | | 2x4, 6, and 8 common 16 00 18 |
| Cassia | | " washed | 0 2 | Blue Vitriol | 0 000 0 | 072 Table 1072 |
| Cloves | 0 26 | Pulled, combing | 0 23 0 2 | Brimstone | 2 00 2 | 50 Hard Woods —#M. ft. Car Lots |
| Ginger, root Nutmegs | 0 35 0 | 50 super | 0 21 0 2 | Camphor | 1 05 | " " al to 4 in 35 00 40 |
| Mace | o 161 0 | is Handware | | Castor Oil | 0 09 0 | black, ' 1 to 1 in 22 00 30 Birch ' 1 to 4 in 25 00 28 |
| Pepper, black grou white, grou | - 48 A | Hardware Tin: | \$ c. | c. Caustic Soda | 0 031 0 | o5 " square, " 4x4 to 8x8 in. 25 00 26 |
| SUGARS Cut Loat, 50 s | | The second secon | 35 00 36 0 | Epsom Salts | 1 50 1 | 75 " a to in 35 00 38 |
| " " 100'S | 5 | Ingot COPPER: Ingot Sheet Sheet Sheet | 21 00 | . В | oxes o 15 0 | 179 " " 11 to 2 in 20 00 25 |
| Extra Granulated , | | Bar | 3 80 | Gentian | 0 10 0 | |
| Beet Granulated Phoenix | 5 | Sheet | 0 05 0 0 | Hellebore | 0 13 0 | 15 Chestnut, " I to a in as oo a8 |
| Bright Coffee | | Sheet | 6 50 7 | Insect Powder | o a8 o | 30 a to 4 in 60 00 100 |
| No. 3 Yellow | -4- | Solder, ht. & ht. | 0 17½ 0 | Morphia Sul | 1 85 1 | 90 Elm, Soft, " 1 to 1½ in 20 00 25 |
| " 1 " | - 1 | Solder, Standard Brass: Sheet | 0 19 | Oil Lemon, Supe | r 1 20 1 | 40 " Rock " 1 to 12 in 18 00 as |
| TEAS: Japan, Yokohama. | 0 18 0 | go IRON: Hamilton Pi | g 18 00 18 | 90 Paris Green 1 b | pkts 0 15 | Hemlock, " to in 12 00 12 |
| Japan, Kobe Japan, Siftings & D | o 18 o | Refined Horseshoe | | · · Potass. Iodide . | 4 50 . | Hickory, " 1½ to 2 in 28 00 30 34 Maple, " 1 to 1½ in 16 00 20 |
| Congou, Monings. | 0 13 0 | Hoop Steel | 2 40 | Saltpetre | lb. 0 07 0 | o8 " a to 4 in a5 oo a8 |
| Yg. Hyson, Moyur | s o 18 o | Swedish Bar, ordinary | 1 80 | · Shellac | 0 60 0 | 30 Oak, Red Plain" 1 to 1½ in 35 00 40 65 " 2 to 4 in 40 90 45 |
| Ye Hyson, Fuchov Tienkai, com to ci | w &c | Lowmoor | 0 05 | ··· Sulphur Flowers | 0 02 0 | 03 "White Pl'in" 1 to 11 in 35 00 40 |
| Yg. Hyson, Pings | uey 0 20 0 | 35 Band | 2 90 | ··· Soda Bicarb, ₩ k | eg 2 25 2 | 75 Quartered " 1 to 2 in 85 00 95 |
| Gunpowder, Moyu Gunpowder, Pings | uey 9 15 9 | Boiler Rivets, best | 4 50 5 | OO Citric Acid | | |
| Pekoes | nge | Russia Sheet, per | | 11 | | 11 |
| | | | | | | 3 049 |
| | | | Þ | | | |

Dry Goods.—Tr sessed something a quietness, though it complained of. The firmness of price ently not the sligh a contrary direction have been satisfact

- Flour and Grain, market for Ontar easier. Stocks in while much of it recent fall in wi buyers claim that are too high fo flour has also de but shorts on t \$17 to \$19 with n mand for feedin heavy. Rolled o before. Wheat I during the last fe crop prospects Manitoba accenti the market. Oat on account of the land. Barley is prices are easier

Fruits and arrivals of all so the feature this some lines have are lower as a r potatoes. We qu Raspberries, 5 to red currants, ba basket, 30 to 75 pears, 20 to 60 case, \$1.25; Cal \$2.25; pears,: \$ peaches, \$2.25 crate, \$1.25 to 75c.; watermelo bananas, bunch, red, \$2.50; leme oranges, crate, basket, 15 to 2 10 to 15c.; pota basket, 20c.; c \$1.25; celery, onions, case, \$2.

Hardware.—T ness is a little whole it has be all lines. Price far between. S good demand. is quite fair for

Hides and Sladvanced 1/4c. firm. The st scanty. Tallot leather is gain is becoming relikely to recede

Paints, Oils easier, in symmacross the Atl fell a few cennow steadied demand seems Paints are firm of the recent white lead. G

Dry Goods.—Trade latterly has possessed something of its usual dog-days quietness, though it is not enough to be complained of. The staples retain their firmness of price and there is apparently not the slightest tendency towards a contrary direction. Payments recently have been satisfactorily prompt.

1 50 1 00 2 50 0 00 1 479 ... a Ebg

18 OO 22 UP
20 OO 25 50
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28 OO 30 OO
16 OO 20 OO
25 OO 40 OO
40 OO 45 OO
40 OO 45
55 OO 95 OO
00 OO 42

Flour and Grain .- The tendency in the market for Ontario flour is distinctly easier. Stocks in hand are fairly large, while much of it was ground before the recent fall in wheat prices. English buyers claim that prices here even now are too high for export. Manitoba flour has also declined. Bran is weak but shorts on the other hand fetch \$17 to \$19 with no trouble, and the demand for feeding purposes continues heavy. Rolled oats remain much as before. Wheat has fallen considerably during the last few days, and the good crop prospects in both Ontario and Manitoba accentuate the easy tone of the market. Oats have declined again on account of the fall in values in England. Barley is in light demand and prices are easier.

Vegetables. - Heavy Fruits and arrivals of all sorts of fruits have been the feature this week, and prices in some lines have been easier. Berries are lower as a rule and so are domestic potatoes. We quote prices as follows:-Raspberries, 5 to 9c.; Lawton, 7 to 9c.; red currants, basket, 60 to 75c.; plums, basket, 30 to 75c.; peaches, 25 to 75c.; pears, 20 to 6oc.; California peaches, case, \$1.25; California plums, \$1.75 to \$2.25; pears, \$3.50 to \$4; Georgia peaches, \$2.25 to \$2.50; Cantaloupes, crate, \$1.25 to \$2; Cantaloupes, basket, 75c.; watermelons, each, 30 to 35c.; bananas, bunch, \$1.25 to \$2; bananas, red, \$2.50; lemons, crate, \$6 to \$6.50; oranges, crate, \$4.75 to \$5.50; tomatoes, basket, 15 to 25c.; cucumbers, basket, 10 to 15c.; potatoes, bushel, 6oc.; beans, basket, 20c.; cabbages, barrel, \$1 to \$1.25; celery, dozen, 50c.; Spanish onions, case, \$2.50; corn, 7 to 8c..

Hardware.—Though just now business is a little quieter, taken on the whole it has been highly satisfactory in all lines. Price changes keep few and far between. Seasonable articles are in good demand. In metals the movement is quite fair for this time of the year.

Hides and Skins.—Country hides have advanced 1/4c. and the feeling is very firm. The supply is still somewhat scanty. Tallow is quiet. Trade in leather is gaining more briskness, as it is becoming realized that prices are not likely to recede from the recent advance.

Paints, Oils, Etc.—Linseed oil is easier, in sympathy with advices from across the Atlantic. Turpentine, which fell a few cents during the month, has now steadied itself around 87c. The demand seems to be becoming better. Paints are firmer, as they feel the effect of the recent increase in the duty on white lead. Glass is very firm.

[FIRE]

German American Insurance Company

Insurance Company New York

\$1,500,000 5,841,907 ASSETS 12,980,705

AGENCIES THROUGHOUT CANADA.

Provisions.—Very little increase, if any, has taken place in the receipts of butter and as the demand for export is very brisk the market is strong. A slightly easier tone exists in market. Not enough strictly new laid eggs are coming into the market to meet the supply. Hops are quiet at 24 to 27c. for old crop, while reports as to the new speak very favorably. Another advance has taken place in hogs, and the prices of products have gone up accordingly.

Seeds.—Owing to the new Acts affecting the purity of seeds coming into force so shortly there is as yet considerable uncertainty regarding the marketing of seeds, as buyers are more than usually cautious. Then, too, crops are generally speaking so good that importers in England, are in the mood to await developments.

MONTREAL MARKETS.

Montreal, August 16th, 1905.

Ashes.—Business doing is of a limited extent, and stock in store is very light. Some moderate lots of American ashes are being marketed here, and quotations for first quality of pots range at about \$5.02½ to \$5.07½; seconds, \$4.50 to \$4.55. A small lot of three barrels of pearls shipped to Antwerp, is the first transaction reported in these sorts for some weeks. A nominal figure for No. 1 pearls is \$7 to \$7.25.

Dairy Products. — The receipts of cheese last week were 100,055 boxes, but the shipments show a falling off, having been 61,336 boxes, as against 98,255 boxes for the corresponding week a year ago. Butter shipments were fairly liberal, reaching 34,487 packages, the

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LANSING LEWIS, Manager.
J. G. BORTHWICK, Secretary

MUNTZ & BEATTY, Resident Agents, Temple Bldg., Bay St., TORONTO Telephone 2309.

Assurance Co. orthern of ... Bug.

Canadian Branch, 1780 Notre Dame Street, Montreal.]
Income and Funds, 1903.

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Fire Ins. Co. of Berlin, Ont.

Cash and Mutual Systems Government Deposit..... JOHN FENNELL, - - President. GEORGE C. H. LANG. - Vice-President. W. H. SCHMALZ, - Mgr.-Secretary.
JOHN A. ROSS, - - - Inspector.

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STOCK AND BOND REPORT.

| BANKS | Share | Capital Author- ized. | Capital Sub- scribed. | Capital Paid-up | Rest | Divi- dend last 6 Months | Closing Price HALIPAX, Aug. 15, 1905 |
|---|---|--|---|--|--|---|--|
| British North America New Brunswick Nova Scotia People's Bank of N.B. Royal Bank of Canada St. Stephen's Union Bank, Halitax Merchants Bank of P.E.I. | \$ 243 100 100 150 100 100 | \$ 4,866,000 500,000 180,000 4,000,000 200,000 500,000 | \$ 4,866,000 500,000 2,278,000 180,000 200,000 1,336,000 344,000 | \$ 4,866,000 500,000 2,217,000 180,000 3,000,000 200,000 1,336,000 344,000 | \$ 2.044,000 800,000 3,548,000 175,000 3,000,00. 45,000 970,000 296,000 | 3% 6 5 4 4 20 33 4 | 138 142 900 3012 264 268 135 140 268 210 |
| Banque St. Jean Banque St. Hyacinthe Eastern Townships Hochelaga La Banque Nationale Merchants Bank of Canada Montreal Molsons Provincial Bank of Canada Quebec Union Bank of Canada | 50 100 30 100 100 50 35 100 100 | 1,000,000 1,000,000 2,000,000 2,000,000 6,000,000 14,000,000 1,000,000 1,000,000 4,000,000 | 2,000,000 1,500,000 6,000,000 14,000,000 3,000,000 846,00. 2,500,000 | 297,000 329,000 2,500,000 1,500,000 1,500,000 14,000,000 3,000,000 823,000 2,500,000 | 10,000 75,000 1,500,000 1,200,000 500,000 3,400,000 10,000,000 nil. 1,050,000 | 3 4† 3† 3 3 5 5 3 3 3 3 | Aug. 16. 136 137 106 163 251 2528 225 228 131 1312 142 145 |
| Canadian Bank of Commerce Dominion Hamilton Imperial Metropolitan Ontario Ottawa Standard Sovereign Toronto Traders Western Crown Bank of Canada | 100 100 100 100 100 50 100 100 | 4,000,000 2,500,000 2,000,000 1,500,000 3,000,000 4,000,000 4,000,000 3,000,000 | 3,000,000 2,237,000 3,000,000 1,000,000 1,500,000 1,000,000 1,488,000 3,594,000 3,594,000 | 9,743,000 3,000,000 1,935,000 3,000,000 1,500,000 2,500,000 1,502,000 1,502,000 3,343,000 3,200,000 550,000 697,000 | 3,917,000 3,500,000 2,335,000 3,000,000 1,000,000 650,000 473,000 3,643,000 1,100,000 250.000 | 5 4 3 4 5 1 8 5 | Aug. 16. 168 168‡ 258 260 217 220 233 234 130 220 230 232 230 232 139 241‡ |
| LOAN COMPANIES. Canada Permanent Mortg e Corporation Agricultural Savings & Loan Co | n so | 1,450,00 | 630,200 | 750,000 | 2,000,000 a5p,000 275,000 300,000 | 3, 21/2 3. | 127 122 1073 1219 70 |
| Canada Savings & Loan Co. Dominion Sav. & Inv. Society. Huron & Erie Loan & Savings Co. Hamilton Provident & Loan Soc. Landed Banking & Loan Co. London Loan Co. of Canada. Outario Loan & Deben, Co., London | . 5 10 10 | 1,000,00 3,000,00 3,000,00 700,00 679,70 0 (not li t d | 1,000,000 3,000,000 1,500,000 700,000 679,700 | 934,200 1,400,000 1,100,000 700,000 679,700 1,200,000 | 415,000 240,000 106,000 625,000 | 3 3 3 3 3 | 184 120 121 110] |
| Ontario Loan & Savings Co., Oshawa Brit. Can. L & Inv. Co. Ld Central Can. Loan and Savings Co London & Can. Ln. & Agy. Co. Ltd. d Man. & North-West. L. Co Imperial Loan & Investment Co. Ltd. Can. Landed & National Inv't Co., Lt. Real Estate Loan Co British Mortgage Loan Co Ontario Industrial Loan & Inv. Co Toronto Savings and Loan Co | 10 0. 5 10 d. 10 | 2,000,00 5,000,00 0 2,000,00 0 2,000,00 | 2,500,000 1,000,000 1,500,000 839,850 00 373,740 450,000 | 1,250,000 1,000,000 187,500 725,155 1,004,000 373,720 437,000 271,993 | 800,000 210,000 51,000 64,000 400,000 55,000 170,000 | 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 102 170 100 95 70 117 122 |
| MISCELLANEOUS. British America Assurance Co. Canada Life. Imperial Life Western Assurance Co. Canadian Pacific Railway. Toronto Railway Twin City Railway. Sao Paulo Tramway, Stock. | - B | 50 I 000,0 00 I,000,0 00 I,000,0 40 2,000,0 00 7,000,0 00 00,000,0 | 1,000,00 1,000,00 1,500,00 101,40000 7,000,00 16,510,00 | 0 1,000,000 0 4,50,000 0 1,468,700 0 91,260,000 0 16,510,000 | 47,86 | 50 3 50 3 113* 124* 124* | 155 |
| Bell Telephone Co. Canadian General Electric. Toronto Electric Light Co. Northern Navigation Co. Dominion Iron and Steel Co., commor """ preferred bonds | | 6,000,0 5,000,0 3,000,0 3,000,0 1,000,0 20,000,0 5,000,0 8,000,0 | 5,500,00 8,000,00 2,668,00 3,000,00 840,00 300,000,00 7,926,00 | 7,716,00 2,668,00 2,956,00 840,00 20,000,00 7,926,00 | 0 1,845,0 0 1,239,0 0 50,0 | 00 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 | 152 155 155 156 70 73 23 23 70 107 107 |
| Nova Scotia Steel and Coal, common preterred | d i | 3,000,0 100 7,500,0 100 2,000,0 | 3,000,00 5,000,00 1,030,00 2,500,00 1,678,00 1,467,00 1,000,00 3,132,0 | 5,000,00 50 1,678,00 1,000,00 1,000,00 3,132,00 | 00 | 3 3 3 | 107 |
| Consumers Gas Co. Niagara Navigation Co. Mexican Light and Power Co. bonds. "stock. Mexican Electric Light Co. Ltd, stock The Consumer Co. Ltd, stock Brio de Janeiro bonds. "stock. | k | 50 3,500,1 1,000,1 12,000,1 6,000,1 6,000,1 25,000,1 | | 00 605,00 9,500,00 14,000,00 6,000,0 12,000 0 | 90 90 90 90 90 90 90 90 90 90 90 90 90 9 | 2½ | 81 62 92 71 |
| (a) After deducting \$938.856 for re surance. (b) Including a bonus of a per cent Nat. Trust Co. of Ont. Tor. Gen. Trusts Corp. Mont Light, Heat and Power. Mont. Street Railway. Winnipeg Electric Railway. Detroit United Railway. Detroit United Railway. | t. | 1,000, 17,000, 50 6,000, 100 4,000, 100 12,300, | 000 | 1,000,0 17,000,0 6,000,0 4,000,0 12,500,0 | 00 | 34 1 1 | 91 225½ 226 191 92½ 34½ 36 |
| Toledo Railway and Light Lake of Woods Milling, preferred common | | 1,500, | 000 | 1,500,0 | 00 | *quar | xx with 22 |

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Cements and Firebricks .- A fair aggregate of business is reported for the season, and prices rule steady. We quote Belgium cements at \$1.80 to \$2; English, \$1.90 to \$2; American and Canadian, \$2.30 to \$2.40; firebricks, \$17 to \$22 per thousand.

Dry Goods.-The remarks of last

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ENGLISH (Quotations on London Market)

| No. Shares or amt. Stock. | Yearly Divi- dend. | NAME OF COMPANY | Share par | Amount | Last Sale Aug. |
|---|---|---|--|---|---|
| a 50,000 50,000 200,000 35,86a 10,000 89,155 24,5,640 130,000 110,000 53,776 130,629 10,000 240,000 | % 10 ps 45 10 20 20 20 20 20 20 32 34-6ps 35 63 2 | Alliance L. Union F L. & M Guardian F. & L. London Ass. Corp. London & Lan. F. London & Lan. E. London & Lan. F. Lov. Lon. & Globe. Northern F. & L. North Brit. & Mer. Phœnix. Royal Insurance. Standard Life Sun Fire | 20 50 10 25 10 25 Stk 100 25 50 20 50 | 22-5 5 5 122 2 2 2 2 2 3 3 10 6 3 5 3 12 7 | 122 12 775 78 162 11 61 62 82 9 283 29 47 48 79 81 403 41 358 36 503 5 |

| RAILWAYS | value W Sh. | | don g. 4 |
|--|----------------|------|-------------|
| | | | 2 |
| Canadian Pacific \$100 Shares, 3% | \$100 | 158 | 158 |
| do vet Mortgage Bonds, 5/0 | **** | 100 | 103 |
| do so year L. G. Bonds, 32 /0 | | 3000 | 100 |
| 1. Non-cumulation pref | | 107 | |
| C Sedies North | | 103 | 104 |
| Connect Trunk Con. stock | | 229 | |
| ownerual debenture stock | | 134. | |
| do Ro boads, and charge b/ | | 120 | 122 |
| do First preference 5 | . 10 | 1100 | |
| 1. Second preference stock 31 | | 101 | 102 |
| Third preference stock | **** | 518 | 51 |
| Great Western per 5% debenture stock. | 100 | *** | .*** |
| Midland Stg. 1st mtg. bonds, 5% Toronto, Grev & Bruce 4% stg. bonds | | *** | *** |
| 1st mortgage | 100 | 103 | 105 |

| | SECURITIES. | | Lon | don ug. 4 |
|---|--|-----|--|--------------|
| do. 4% do. 4% do. 34% Montreal Pe Cons Stg City of Toron do. do City of Ottav | stock, 1903, of Ry. do 1904, 5, 6, 8. do 1910, Ins sto do ns. stock m. Deb Deb to Water Works De say, Stg. ilton Debs. ec, cons. stk. red. | ck. | 104 101 85 106 94 100 | |

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with which is incorporated the

MANCHESTER FIRE OFFICE SUBSCRIBED CAPITAL, - - \$11,000,000

Total Security for Policyholders exceeds Twenty-five Million Dollars. Claims paid exceed One Hundred and Thirty Million Dollars. TORONTO BRANCH - 22-24 TORONTO STREET, A. WARING GILES, - LOCAL MANAGER. SMITH & MACKENZIE, - TORONTO AGENTS. The Company's guiding principles have ever been Caution and Liberality. Conservative selection of the risks accepted and Liberal treatment when they burn. AGENTS-i.e., Real Agents who Work-wanted in unre-presented districts.

Head Office for Canada-MONTREAL MATTHEW C. HINSHAW Branch Manager.

Safe Investments. The Cardinal Points

Mortality The Dominion Life

Head Office. WATERLOO, Ontario THOS. HILLIARD, Pres. & Man.-Dir.
Vice Presidents:—
P. H. Sims, S. B. Bricker,
HON. SENATOR MCMULLEN.
FRED. HALSTEAD, Supt. of Agencies.

High Average Interest Rate

Toronto Paper Mfg. Co., Ltd.

MILLS AT

CORNWALL, ONT.

High and

Engine Sized. Tub Sized. Air Dried.

WHITE AND COLORED

WRITINGS, BONDS, LEDGERS.

M. F. & S. C.

BOOK, LITHO, ENVELOPE and COVERS.

MADE IN CANADA-

FOR SALE BY ALL WHOLESALERS.

STANDARD MUTUAL FIRE INSURANCE CO. - MARKHAM, Ont.

Authorized Capital, -Subscribed Capital, - -

H. B. REESOR WM. ARMSTRONG, President

K. REESOR,

FRANK EDMAND, City Agent Confederation Life Bldg.



"The Unexpected Always Happens."

Who is there but has had brought home to him the truth of the above statement? It is always the accident that was least looked for that actually does occur. Nobody is immune from accident. Your experience and observation confirm that

WISE men prepare for such emergencies by carrying an accident policy. The WISEST men see to it that that policy is an Employers' Liability Combination Policy, issued by

EMPLOYERS' LIABILITY ASSURANCE CORPORATION, LIMITED

MONTREAL

TORONTO

general trade week as regards the situation will still apply, and a generally slack time prevails in wholesale circles, City retail trade is also seasonably dull, but collections are comparatively good. Advices received from New York to-

Groceries .- The sugar market is a steady one, with continued good demand, though there is hardly the remarkably brisk buying of ten days ago, and the refineries are now getting a little ahead again. Values are steady at \$5 for standard granulated, and \$4.50 the lowest in yellows. Molasses dull and easy at 35c. in a jobbing way. Evaporated apples have been advanced, owing to large buying for Europe, and 81/2c. is now the jobbing quotation. Currants are firm, 1/4 to 1/2c. dearer, wing to recent legislation in Greece, New Valencia raisins, to arrive September, are quoted at 61/4c. for fine offstalk; Figs, to selected 63/4c.; layers, 7c. arrive October, are quoted 9c. in 10 pound boxes for three crown. Prices for new pack of corn and tomatoes are still unfixed; clover-leaf salmon is quoted at \$1.571/2 for talls, and \$1.70 for flats in from 1 to 4 case lots, larger orders 21/2c. less.

Hides.-Light supplies of beef hides are still the rule, and while 11c. is the general quotation for No. 1, in some cases dealers are paying a shade more. Lamb skins are firmer at 60 to 70c.

Leather.-The high prices are keeping boot and shoe manufacturer from buying except for pressing needs, but they have really little stock ahead, and will have to accept the situation sooner or later. For No. 2 manufacturers sole 25c. is the general figure, and 29 to 30c. for slaughter. Pebble is still further advanced, owing to the great scarcity of

Metals and Hardware.-The continued advance in ingot tin appears to be checked, and spot quotations are a little easier at 351/2 to 36c. Copper is much firmer at 17 to 171/2c. in an ordinary way, and owing to the great scarcity of casting copper, and the very strong market. their prices. Lead is strong at \$3.75 to \$3.85; spelter, \$6.25 to \$6.50; antimony, 141/4 to 141/2c. In the prices of iron and iron manufactures there is no recent

Oils, Paints and Glass The movement in these lines is a slow one, as is to be expected at this time of the year, but anticipations are held of an active fall business. In values no marked changes are to be noted. A rather sagwith quotations for raw at 49 to 50c.; boiled, 52 to 53c. Turpentine is fairly steady at 88c. Pure white lead is quoted at \$5.25, and putty at \$1.40 in the prolonged strike in Belgium is off, supplies are coming forward very slowly. Quotations are still at \$3.75 per 100 feet first break, and some profess to get \$4.00 for small lots.

orders, and delayed deliveries are pulled domestic, 26 to 31c.; washed to influence the stock market at all, must fleece 26 to 28c.

Test of Popularity:

(1) Low ratio of business lapsed, and (2) High ratio of business gained.



has been noted for many years for its pre-eminence in these important respects, and to-day it

Leads all Canadian Companies

in the net amount of business in force in Canada, gained during the last five years, as shown by the Dominion Government Blue Books.

UNITED STATES FINANCES.

Henry Clews & Co., New York, in their weekly circular, dated August 12, 1905, says: The financial situation, taken as a whole, has shown no appreciable change during the week. As anticipated, the general market evinced distinct irregularity, fluctuations, except in a number of specialties, ruling moderately active within comparatively narrow ranges. At times there were evidences of profit-taking by some of the larger professional operators, who, however, supported the market in other directions while selling their own accumulations. This class of stocks, however, has now all makers of brass goods are putting up inttle more than sentimental connection with the speculative market; they are not themselves the subject of operations for either account, their floating supply, on the one hand, being so limited that short operations are recognized to be exceedingly dangerous, while, on the other hand, immediate and prospective dividend distributions seem so fully discounted by current quotations they furnish slight encouragement for operations for a rise. This in turn is graduging market is reported in linseed oil, ally concentrating speculative attention upon the lower-priced stocks, particularly the industrials; and it seems safe to assume that in any activity that may develop after the summer vacation bulk. Glass is really scarce, and though period, the industrial stocks will be particularly prominent. The Government's monthly crop report fully confirmed anticipations; and the fact that it exerted no greater influence on prices is readily explained by Wall Street's Wool .- There is very little buying on almost invariable policy of discounting the part of mill men at present, but future events. Information has been so day would indicate an advance of about prices hold firm. We quote Capes at generally available, showing a brilliant 10 per cent. in cotton. English cotton from 181/2 to 23c.; fine B. A. scoured, grain harvest outlook, that the character manufacturers are said to be full of 40 to 44c.; North-West, 19 to 211/2c.; of the Government's statement, if it were The Sun

year. Imposs space—suffice pany's motto been so mag leaflet giving t

Temple Building, B Toronto, Tel.

HEAD OFF

Capital and Assurance W Paid to Police

DAVID DEXTER,

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The Sun Life of Canada had a tri-

year. Impossible to give the increases in this space-suffice it to say that never has the Company's motto "Prosperous and Progressive" been so magnificently maintained. Ask for leaflet giving the Record of 1904.

HEAD OFFICE, MONTREAL.

Insurance Company of America.

WILLIAM MACKAY, Resident Manager, J. H. LABELLE, Assistant Manager, MUNTZ & BEATTY, Resident Agents.

Temple Building, Bay Street, Toronto. Tel. 2309.

| C. S. SCOTT, Resident Agent, Hamilton, Ont.

Assurance

HEAD OFFICE, - - HAMILTON, CANADA.

Capital and Assets...... \$3,018,773 37

DAVID DEXTER,

Most Desirable Policy Contracts. President and Managing Director.

Phœnix Assurance Company.

OF LONDON, Eng. Established - 1782.

LOSSES PAID, - - - \$100,000,000

PATERSON & SON, Chief Agents For the Dominion,



164 St. James St., MONTREAL.

Incorporated 1851

Assurance Co.

Head Office.

Toronto, Ont.

Capital

Assets, over . . Annual Incomo .

FIRE AND

MARINE

\$1,500,000 00

3,300,000 00 3,890,000 00

Hon. GEORGE A. COX, President

J. J. KENNY, Vice-Pres. & Managing Director. C. C. FOSTER, Secretary.

Assurance Co'y

Head Office, TORONTO.

FIRE & MARINE \$850,000.00

Capital \$2,043,678.59 Assets

Losses Paid (since organization) \$25,868,544.80 DIRECTORS:

HON. GEO. A. COX, President. J. J. KENNY, Vice-President.

Hon. S. C. Wood, Robert Jaffray,

E. W. Cox, Thos. Long, John Hoskin, K.C., LL.D. Lieut.-Col. H. M. Pellatt.

P. H. SIMS, Secretary.

THERE'S NO BETTER COMPANY TO INSURE IN, or TO WORK FOR, than

HEAD OFFICE, - TORONTO.

Its Premium Rates are Low, Its Guarantees are High, and Its Policies are Free from Restrictions.

Liberal Agency Contracts to Reliable Men.

Col. the Hon. D. TISDALE, P.C., K.C., M.P., President. GEO. H. ROBERTS, Managing Director.

The Company OF the People, BY the People, FOR the People.

ASSETS, \$128,094,315.24

Proof of Public Confidence

This Company has more premium-paying business in force in the United States than any other Company, and for each of the last 11 Years has had more New Insurance accepted and issued in America than any other Company other Company.

The Number of Policies in force is greater than that of any other Company in America, greater than all the Regular Life Insurance Companies put together (less one) and can only be appreciated by com-It is a greater number than the parison. Combined Population of Greater New Boston, York, Chicago, Philadelphia, Toronto, Montreal, Quebec and Ottawa.

Significant Facts

This Company's Policy-claims paid in 1904 averaged in number one for each min-ute and a quarter of each business day of 8 hours each, and, in amount, \$102.54 a min-ute the year through.

THE DAILY AVERAGE OF THE COMPANY'S BUSINESS DURING 1904.

301 per day in number of Claims Paid.

6,561 per day in number of Policies Issued. \$1,426,700.50 per day in New Insurance Written.

\$114,060.67 per day in Payments to Policy-holders and addition to Reserve \$73,326.8 per day in Increase of Assets.

Full particulars regarding the plans of the Metropolitan may be obtained of any of its Agents in all the principal cities of the United States and Canada, or from the Home Office, I Madisca Ave. New York City.

Amount of Canadian Securities deposited with the Dominion Government for the protection of Policy-holders in Canada, over \$2,600 000.00

London and Lancashire

Head Office for Qanada: MONTREAL.

Extract from Annual Report 1904.

Policies Issued 2,376 for \$3,479,240 Premium Income Total Income...... 1,840,440

Death Claims..... Matured Endowments.....

638,465 Addition to Funds..... otal Funds\$10,002,385

Full report may be secured on application. Security Guaranteed.

Contracts Unconditional. MANAGER FOR CANADA:

HAL. BROWN.

INSURANCE COMPANY.

A Summary of the Annual Report.

1903. Premium Income. \$15,880,776.15 Total Revenue Assets.\$79,252,646.00 Total Assets

RANDALL DAVIDSON, Manager, Montreal.

FOUNDED A.D.

Transacts Fire Business only, and is the purely Fire Office in the world Surplus over and all Liabilities exceed \$7,000,000.

Canadian Branch—15 Weilington Street East, TORONTO, ONT.

HIGINBOTHAM & LYON, Toronto Agents. Telephone 488.

Agents Wanted in all Unrepresented Districts.

[Incorporated 1875]

All Policies Guaranteed by the LONDON AND LANCASHIRE FIRE INSURANCE COMPANY OF

The Continental Life Insurance Co.

Subscribed Capital, \$1,000,000.00. Head Office, Toronto.

HON. JCHN DRYDEN. - - President. CHARLES H. FULLER, Secretary and Actuary. Several vacancies for good liv General
Agents and Provincial Managers.

Liberal Contracts to first-class men.

Apply,—GEO. B. WOODS,—Managing-Director.

Ontario Accident and Lloyds Plate Glass

ACCIDENTS AND DISEASE.

INSURANC_ COMPANIES Issue Specially Attractive Policies covering Accident Accident and Sickness Combined, Employers', Elevator, General and Public Liability
Plate Glass.

EASTMURE & LIGHTBOURN, Gen'l Agents 61 to 65 Adelaide Street East, TORONTO.

The Pelican and British Empire Life Office has a vacancy for the position of Inspector for parts of Western Ontario, with Headquarters at Toronto. To a man of character, and of proved ability to introduce business and organize Agencies, remunerative terms will be given. Applications will be treated as confidential, and may be addressed to "The Manager, Montreal."

Assurance Co.

of Edinburgh.

.\$ 9.433.236.68 Head Office for Canada,

Invested Funds......\$55,094,925 Investments, Canadian Branch.... 17,000,000

Assurances effected on first-class lives "Without Medical

Liverpool and London and Globe INSURANCE COMPANY

Capital and Assets exceed..... \$ 64,000,000 3.750,000 Canadian Investments exceed .. 3,750,000 Claims Paid exceed 221,000,000 Canadian Branch Head Office, Montreal.

Directors: J. GARDNER THOMPSON, Resident Manager,

WILLIAM JACKSON, Deputy Manager. JOS. B. REED & SONS, General Agents, Toronto



ESTABLISHED A.D. 1740.

Head Office, Canada Branch, Montreal. Total Punds, - - \$20,000,000

FIRE RISKS accepted at current rates.

Toronto Agents S. Bruce Harman, 19 Wellington Street East.

Insurance Company Incorporated of North America,

PHILADELPHIA. all liability of Capital and Re-insurance, \$2,729,166,37

Losses Paid since Organization, over\$120,000,000.00 Equal to 190 Tons of Pure Gold. ROBERT HAMPSON & SON, Montreal,

ASSURANCE CO.

Closed the half year showing over 25% more insurance issued than the same period last year.

Its policies just meet the wants of people and are easily sold,

A few good producing agents can secure liberal contracts in desirable territory.

Head Office, - LONDON, Ont. JOHN MILNE, - Managing Director.

THE RECORD OF THE

for 1904

shows that large gains have been made in the amount of policies issued, insurance in force, income, payments to policyholders, etc.

Policies Issued\$6,484,425 An increase over 1903 of \$645,535 Insurance in force\$35,629,988 An increase of\$3,004,895

Income\$1,504,063 An increase over 1903 of \$122,700 Payments to Policyholders \$561,136

The financial position of the Company is unexcelled. A good Company, both for the policyholder and agent. Applications invited for agencies in unrepresented districts.

An increase over 1903 of \$137,918

Home Office, - TORONTO, Ont.

ROYAL-VICTORIA

LIFE INSURANCE COMPANY, Head Office Montreal.

Government Deposit, \$ 250,000.00 Capital and Assets, Dec. 31st, 1904.... 1,244,436.76

Good opportunities for productive Agents in Nova Scotia, North-West Territories and British Columbia. - Liberal Terms and

large territory to men who can write a satisfactory business.

APPLY TO

DAVID BURKE, A.I.A., F.S.S., General Manager. Montreal, June 1, 1905.

PROTECTION

is what every business man is looking for. We are thoroughly in accord with these views, and to this end have deposited with the Dominion Government \$1.015.180 in Gilt Edge Canadian Securities for the exclusive protection of Canad an policyholders.

The UNION MUTUAL LIFE INS. CO. of Portland, Maine, protects its Canadian policyholders not only by having more than the reserve called for by the Dominion Government, but also through the operation of the Maine Non-Forfeiture Law only applicable to UNION MUTUAL policies.

UNION MUTUAL Life Insurance

FRED E. RICHARDS,

ARTHUR L. BATES, Vice-President.

HENRI E. MORIN, Chief Agent for Canada, 151 St. James St., Montreal, Canada,

For Agencies in the Western Division, Province of Quebec and Eastern Ontario, apply to WALTER I. JOSEPH, Manager, 151 St. James Street. - Montreal.

For Agencies in Western Ontario, apply to W. J. PECK, - - - Manager 17 Toronto Street, - TORONTO.

Insurance Company Of Brooklyn, N.Y.

WOOD & KIRKPATRICK, Agents,

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