

CANADA-ASEAN

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SSEA AT ASEAN PMC:

CANADA ACCORDS PRIORITY TO ENHANCED TIES ACROSS PACIFIC

RETOURNER À LA BIBLIOTHÈQUE DU MINISTÈRE

The Canadian Secretary of State for External Affairs, The Right Honourable Joe Clark, visited Malaysia in July to attend the ASEAN Post-Ministerial Conference (PMC). The Conference, convened in the new Shangri-La Hotel in Kuala Lumpur, provided the opportunity for Mr. Clark to meet and exchange views with his counterparts from ASEAN capitals and the other Dialogue Partners — the United States, Australia, New Zealand, Japan and the EEC.

In addition to the formal sessions with various groupings of ASEAN and Dialogue Partners, Mr. Clark held a series of productive bilateral talks with the other Ministers from both groups. During his various discussions, Mr. Clark emphasized Canada's role as a vigorous Pacific nation.

He spoke of the renewed commitment to the Asia region under the new government of Prime Minister Brian Mulroney, saying that "this government attaches the highest priority to developing relations across the Pacific. Thirteen members of our new cabinet are from the Western Provinces of Canada and look naturally to the Pacific region as an area of importance and concentration."

He also outlined the Canadian position on various international economic issues. He stressed Canada's concern about the threat of protectionism in the international market place, and pointed out that, while not immune from domestic pressures, Canada was working hard in support of a new round of multilateral trade negotiations. He pointed to Canada's trade relationship with ASEAN, amounting to almost \$1.5 billion — a record level. The two-way trade is almost in balance at present. "I believe that this demonstrates the sincerity of our commitment to achieving a healthy, fully balanced economic relationship with your countries," he stated in a meeting between the Canadian and ASEAN delegations.

He underlined Canada's commitment to combatting international narcotics trafficking — an issue of considerable priority at this year's PMC. The Minister outlined the role of the recently established Asia Pacific Foundation in providing a catalyst for further development of Canada-Asia linkages and strengthening



The Right Hon. Joe Clark, Secretary of State for External Affairs, addressing the ASEAN Post-Ministerial Conference in Kuala Lumpur.

commercial, developmental, cultural and educational cooperation with the Asian countries.

Mr. Clark held a valuable one-hour meeting with Malaysian Prime Minister Mahathir, and also paid a call on Finance Minister Daim Zainuddin. Private discussions with American Secretary of State, Mr. Shultz; Japanese Foreign Minister, Mr. Abe; and Australian Foreign Minister, Mr. Hayden, were also especially fruitful.

In an area of particular concern to Canadians, Canada will contribute almost \$3 million this year to Refugee Relief programmes in Thailand. The government will also increase its humanitarian assistance to non-Communist elements of the Coalition Government of Democratic Kampuchea. These announcements were made by Mr. Clark, during his speech on July 11, 1985 at the ASEAN Post-Ministerial Conference. In addressing the Conference, Mr. Clark stated that the fact that Kampuchean resistance forces had not been broken "underscores the continued resilience and determination of the widespread opposition to Vietnam's policy". He emphasized Canada's support

Canadian Trade Team To Consult With ASEAN Counterparts

As part of the preparations for the next round of Multilateral Trade Negotiations (MTN), the Secretary of State for External Affairs announced the visit by a delegation of Canadian trade experts to certain Pacific countries. The objective is to consult with leading representatives of various countries on the major issues that will arise in a future round of negotiations in the GATT. It is the Canadian intention to consult closely with ASEAN counterparts to exchange views in the period prior to the opening of MTN negotiations.

The Canadian team will visit the Philippines, Indonesia, Singapore, Malaysia and Thailand, as well as Japan and Korea in middle to late October. The delegation will be headed by Mr John Weekes, Director General of the Economic Policy Bureau, Department of External Affairs, and will include representatives from other ministries.

(Cont'd. on page 2)

Mr. Clark Announces \$3 Million Dollar Refugee Relief Programme

for ASEAN efforts for Vietnamese withdrawal, and said that until that came about Canada would continue to deny development aid to Vietnam.

On the subject of the international economic situation, the Secretary of State for External Affairs said Canada believes it essential for the international community to enter into a new round of multilateral trade negotiations in the near future. He also stated his intention to send a trade policy mission to Southeast Asia in October to discuss in detail the issues currently before the General Agreement on Tariffs and Trade (GATT), and the preparations for a new round.

In relation to the trade in narcotics, Mr. Clark said there was "an urgent need to act together to combat the menace of international narcotics trafficking Like terrorism, international narcotics trafficking is an evil of global dimensions — and it is an evil which can only be combatted if we work together". Canada, he affirmed, wholeheartedly commended ASEAN for formulating a draft resolution addressing the problem, and would provide further funding for such initiatives as crop substitution and income replacement to combat drug production.

Mr. Clark ended his speech with a strong indictment of international terrorism, citing the recent airline tragedies in Frankfurt, Beirut and Tokyo and those involving Air India. He noted the



The Secretary of State for External Affairs with ASEAN PMC host, Malaysian Prime Minister Dr. Mahathir.

efforts Canada has made in combatting terrorism, including a series of proposals recently made by the Canadian Minister of Transport to the International Civil Aviation Organization.

Mr. Clark's speech was delivered at the opening of the "Six-plus-Six" session, which included delegations from the six ASEAN countries and ASEAN's six Dialogue Partners.

Asia-Pacific Festival

The Asia-Pacific Festival, held in Vancouver from June 8 to 14, celebrated the cultures of over 20 Pacific Rim nations in tribute to Canada's growing involvement in the Pacific. The Festival featured performances of music, dance, theatre and story-telling by international and local performers, as well as demonstrations of cooking, crafts and sports.

The Festival hosted Asian performers of international stature from Indonesia, Thailand, Philippines, China, Hong Kong and Korea. The Indonesian entry, Wija Shadow Theatre, is an internationally known Balinese group, which uses shadow puppets, an art form central to the Indonesian way of life.

From Thailand came the Royal Thai Classical Dance Company, a troupe of 15 dancers and musicians that performed two complete programmes of classical and folk dance, drama and sword fighting. The players were magnificently dressed in traditional glittering costumes.



Mr Gilbert indicated that the tour was an excellent opportunity for Canada's leading players to see and play against major Asian teams prior to the Commonwealth Games in 1986 and to the Olympic games in 1988. As East and Southeast Asia has traditionally provided many of the strongest teams in badminton, the experience gained by the tour will further strengthen the technical abilities of the Canadian players as they face other international competition.

Canadian Badminton Team Plays In Regional Tournaments



Canadian Men's champion Mike Butler.

A four-member Canadian badminton team recently completed a tour of ASEAN countries where the players participated in a number of open championships and friendly games. The team comprised the current Canadian Men's Singles and Mixed Doubles Champion, Michael Butler; Canadian Ladies' Singles Champion, Linda Cloutier; the Canadian Men's Doubles Champion, Ken Poole; and Denyse Julien, tenth ranked in Kennex Grand Prix. They were accompanied by a national coach and one of Canada's leading badminton clinicians, John Gilbert.

The team competed in the Thailand Open Badminton Championships, July 9-14, the Malaysian Open Badminton Championships, July 16-21 and the Yonnex Indonesian Open Badminton Championships, July 24-28. They completed their tour of the region with a friendly game against select Singapore team members on July 30. The players had also participated in a friendly competition in Hong Kong.

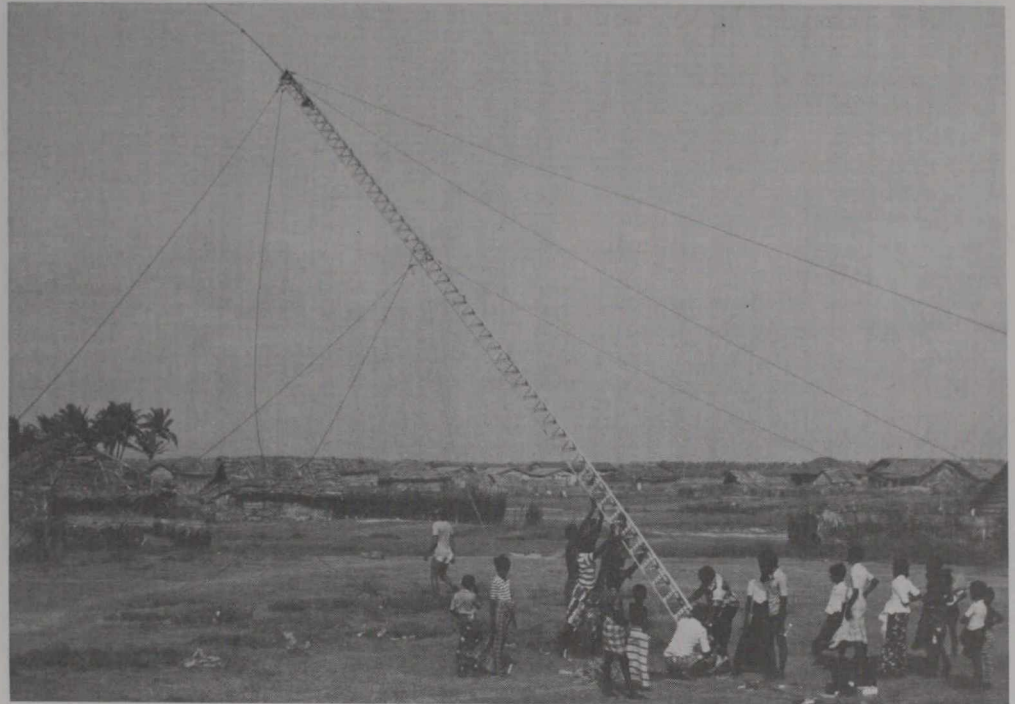
Canadian Companies in ASEAN

British Columbia Firm Opens Major Overseas Office In Singapore

Robert A. Brocklebank, President of The McElhanney Group Ltd. announced last month the opening of a new office in Singapore. The establishment of McElhanney Surveys Pte. Ltd. will serve as a regional centre for the area of South and Southeast Asia and will initially provide comprehensive services for both private sector and government clients in the fields of navigation and positioning services, geodetic surveys, marine and geophysical surveys, hydrographic surveys, resource development, environmental data services, transportation engineering, and telecommunication system surveys.

John D. Blair, ALS, currently Manager of Geodetic Surveys, has been appointed Manager of the new company.

McElhanney has successfully completed a large number of projects in South and Southeast Asia since 1959, when the company provided control surveys and mapping for the Mekong River Project. During the period 1979 to 1981, McElhanney undertook one of the largest survey projects ever awarded by CIDA, a Doppler Satellite control survey project for resource mapping over Kalimantan, Sulawesi and the Lesser Sunda Islands of Indonesia. For the past six years, staff have been in the region on a continuous basis, engaged on works such as a transmission route survey using airborne laser profiler technology in



Communications equipment being installed on major McElhanney Group project.

Northern Australia, and quality control for exploration-development-engineering surveys in Sumatra, Indonesia. Throughout the latter half of 1984, McElhanney was under contract to Sonics Exploration Ltd. on behalf of Petro Canada International Assistance Corporation to provide navigational services for the M.V. Bernier,

involved in seismic exploration surveys, in the areas offshore of the Philippines, Thailand, and Sri Lanka.

Founded in 1910, McElhanney has grown from a small professional firm based in Vancouver, British Columbia, to an organization with 19 branch offices servicing clients on a global basis.

Canadian Marconi To Introduce New Product In Region



Scheduled for on-line production in February 1986, a digital, multi-channel CMR 104 is being demonstrated to potential customers including at a recent exhibition in Singapore.

In the highly sophisticated, fast moving world of high technology electronics, Canadian Marconi Company is recognised internationally as an innovator and a leader. The company's communications and avionics equipment, radar systems and specialised components are used on land, at sea and in the air and have found sustained markets in 84% of the world's nations.

The operations of CMC are divided into two major groups: the Communications Group, which includes the Commercial Communications, Defence Communications and Special Services Divisions; and the Electronics Group which comprises the Avionics, Components and Radar Divisions, and the DataComm Products Department. Two wholly-owned U.S. based subsidiaries, CMC Electronics, Inc. and Sun World Circuits, Inc., further enhance the company's activities in product development, sales and systems support.

Executive offices and major manufacturing facilities are located in Montreal, Quebec, as are five of the company's

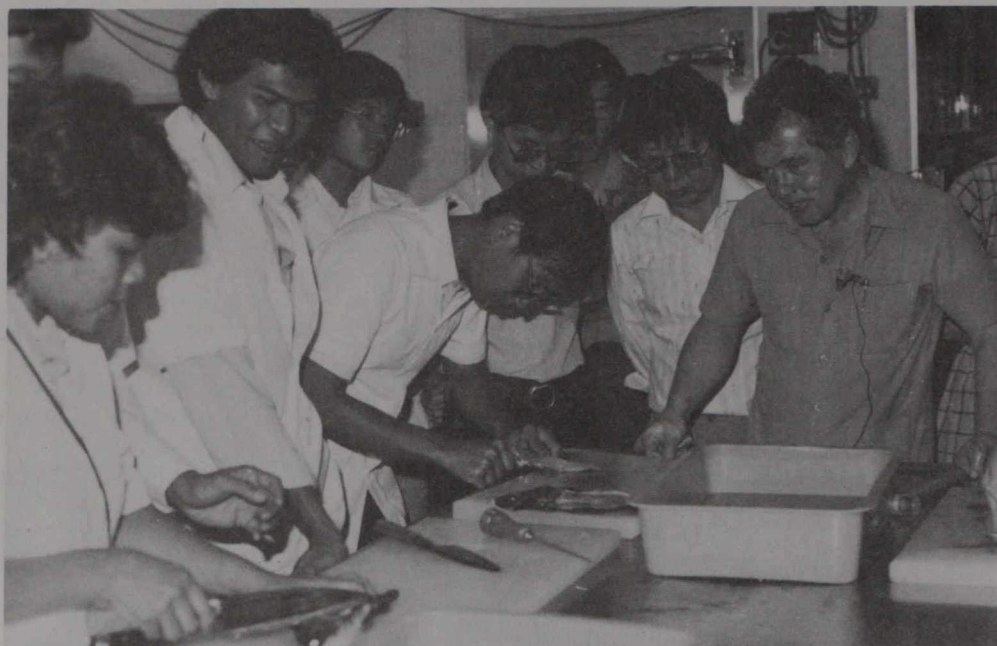
six Divisions. The Radar Division and selected engineering and development programs operate from CMC's facility in Kanata, Ontario.

The company has always been very active in ASEAN and most recently, the Defence Communications Division displayed its latest products at the Electronics for National Security Asia (ENSA) exhibition in Singapore. Incorporating the latest in high-technology design and manufacturing techniques, one of the most popular was the CMR-104 radio set, half the size and weight of the earlier models, which attracted a great deal of attention and favourable comment.

The CMC display at ENSA '85 was manned by seven members of DCD, headed by Silvio Tiseo, Manager, Area Marketing. ENSA '85 was the first of what is hoped will be a bi-annual event in Singapore. Seventy-nine exhibitors from 19 countries, including most world-class electronics companies, played host to 3000 visitors from the Far East and Africa in an exciting exhibition of the latest in electronic equipment.

Canada-ASEAN Developments

Fish Inspection Course Provides Practical Training



Proper handling of fish is essential in ensuring a high-quality fish product as demonstrated during recent ASEAN seminar funded by CIDA.

Fifteen representatives from all six ASEAN countries had an opportunity to upgrade their skills in fish inspection and quality control. The four-week course was organised by South East Asian Fisheries Development Centre with the assistance of the Primary Production Department of the Government of Singapore. The course was funded by the Canadian International Development Agency which provided a training budget of Canadian \$33,000 as part of the ASEAN-Canada Post Harvest Fisheries Technology Project. This is but one of a series of fisheries seminars organised to strengthen skills and introduce ASEAN fisheries officers to the latest technologies. The Canadian Government also provided the seminar with the services of a Canadian fisheries expert, Mr Keith Spencer.

During the course, participants were exposed to latest training and technology associated with high-grade fisheries inspection and quality control. The objective of the seminar was to provide practical knowledge and information that would lead to a reduction in spoilage of fish and to an increase in quality control standards from capture to final processing. Visits were organised to various fish markets in Singapore for on-the-spot examination of the handling of fresh fish. This was supplemented by lectures and participation in exercises in the fish inspection laboratory where the microbiological and chemical aspects of fish quality were examined.

The seminar concluded with a presentation of certificates in what all participants considered a highly beneficial and informative session.

Research Into ASEAN Technology

Small and medium size enterprises (SMEs) have been recognised as important contributors to the economic development of a country. Their long run viability depends on their continuing abilities to access and adopt new technologies relevant to everchanging market conditions.

This process of technology adoption in ASEAN will be the focus of a joint project to be undertaken by two Malaysian and two Canadian institutions. They are the Universiti Pertanian Malaysia, Institut Teknologi Mara, the University of Saskatchewan and the Saskatchewan Research Council.

Due to the complexity of the project, research work will be undertaken in two phases.

The first phase, lasting about a year and estimated to cost about \$130,000, will be funded by the International Development Research Centre (IDRC) of Canada. It will be aimed at collecting pertinent secondary data from small and medium size enterprises and their support institutions. This will lead on to the development of sectorial SME profiles, the determination of the relative performance of SMEs and the selection of the sample size for a survey. Interview guides will also be developed and tested, and a pilot study carried out. The research methodology for the second phase will then be finalised.

Explanation Of Recent

As a result of the last round of the Multinational Trade Negotiations (MTN), Canada and its major trading partners agreed to implement tariff reductions in eight annual steps which began in 1980. In Canada's case the average tariff on industrial products will be reduced from approximately 14% to 9%. Of course exports from ASEAN countries which qualify are accorded the General Preferential Tariff (GPT) which means such goods enter Canada at the lowest possible rate of duty which often is zero, subject to certain conditions.

The first condition is that the value of input components originating in the beneficiary country or in Canada or, since August 1984, originating in any other country eligible for GPT treatment, must represent at least 60% of the selling price of the goods. In addition, a certificate of origin entitled [Form A] must be presented at the time of entry and the goods must be destined for Canada at the time they are exported.

Certain products, such as textiles, clothing and footwear do not qualify for the GPT. In addition these goods are subject to import controls as provided for in the arrangement regarding international trade in textiles, also referred to as the MFA.

Canada has negotiated restraint agreements which expire at the end of 1986 with 17 countries. For each shipment of goods covered by these agreements, it is usually necessary to obtain an export license from local authorities which is then submitted to Canadian authorities to obtain an import permit. The import permit is then presented to customs at the time of entry.

As a further step in the liberalization of international trade, Canada is working toward converting its tariff and commodity classification system to the new Harmonized System which is based on the Revised Customs Cooperation Council Nomenclature. This conversion will greatly simplify the administration of the tariff classification system, will make it much easier to understand and will facilitate the international movement of goods.

In addition to the aforementioned agreements respecting tariffs, several equally important agreements were reached regarding non-tariff barriers. These agreements expand and clarify rules for international trade including the types of measures governments can use to deal with injurious imports.

As a consequence of three of these non-tariff agreements, Canada has made significant changes in its legislation during the past few months which facilitate the export of goods to Canada. New legislation known as the Special Import

Changes In Canadian Customs Regulations

Measures Act or SIMA has been in effect since December 1, 1984. This legislation introduced changes in anti-dumping and countervail legislation.

By way of a brief explanation, anti-dumping legislation, in accordance with the GATT Anti-Dumping Code, is designed to protect domestic industry from imports which are sold at a price lower than that in the country of export, if the low or dumped prices are proven to be injurious to Canadian producers.

The new legislation, SIMA, imposes legislated time limits on the various stages of anti-dumping and countervail investigations and provides for the determination of the existence of dumping and injury to be conducted concurrently.

These measures will greatly shorten the period of uncertainty which exists from the initiation of an investigation to the issuance of decisions respecting the existence of dumping and injury.

Another important measure is the introduction of price undertakings which will allow exporters, under certain circumstances, to arrive at an agreement with the deputy minister at an early stage in the proceedings, to sell to Canada at a price which will eliminate the dumping or injury to Canadian producers. Should an agreement be reached, investigation into the existence of dumping and injury is suspended.

Another major change in Canadian customs procedures pertains to the establishment of the value for duty of imported goods. Up until December 31 1984, Canada used the fair market value system which based value for duty on the selling price of like or similar

goods in the country of export. As a consequence of complaints lodged by various trading partners, Canada agreed to implement Article VII of GATT which is also known as the Customs Valuation Code.

The new system of valuation took effect on January 1, 1985 and focuses on the open market export selling price between an exporter and an importer without regard to the selling price in the exporter's home market. The implementation of the new system has particular relevance as it eliminates the need to conduct value for duty investigations in the country of export and eliminates methods of establishing value for duty which were sometimes considered to be arbitrary.

The primary basis of valuation under the new system is the price paid or payable for the goods exported to Canada, adjusted when necessary.

Under certain circumstances, for example when the exporter and importer are related and the relationship affects the export selling price, alternative methods of valuation are provided for in the new legislation.

These alternate methods provide for value for duty to be established firstly with reference to the export selling price of identical or similar goods exported to Canada; secondly with reference to the selling price of the goods in Canada adjusted by deducting an amount for profit and general expenses and any duties, taxes or expenses incurred after the point of direct shipment and lastly, with reference to the cost of production of the goods plus an amount for profit and general expenses.

As a consequence of the change in the valuation system, Canada Customs is also changing the customs invoicing requirements. Prior to this year, exporters were required to submit signed completed Canada Customs invoices to customs. However, since January 1, the importer rather than the exporter has had the responsibility to submit all information necessary to establish value for duty.

Importers are expected to ensure all required information is submitted in one of the approved formats and are expected to contact exporters to obtain information when necessary.

Canada's desire in reducing barriers to trade is apparent from its ongoing tariff reductions, its continued commitment to the GPT for selected countries, from its planned adoption of the Harmonized Tariff System and from recent legislative changes. These changes will result in streamlined anti-dumping procedures, a new system of determining value for duty which is based on the commercial reality of the export transaction and simplified customs invoicing requirements.

Who's Who At Canada Customs

Canada Customs has four Canadian officers working in the Embassy in Tokyo, who are available to answer questions. However, enquiries concerning import permits or restraints and requests for a definite tariff classification ruling should be forwarded directly to the appropriate officials in Ottawa.

1. Questions regarding any Customs related matters:

Mr. A.D. Atwood
– Customs Attache
Mr. D.M. Chatterson
– Customs Representative
Ms. K. Humphries
– Customs Representative
Mr. N. Hlaing
– Customs Representative
Embassy of Canada
Customs and Excise
3-38, Akasaka 7-chome
Minato-ku, Tokyo 107 Japan
Telephone: 03-400-7137/8
Telex: 122218 DOMCAN

2. Questions regarding import permits and import restraints:

Mr. T.A. MacDonald, Director
Import Controls I Division
(Textiles and Clothing)
Special Trade Relations Bureau
Department of External Affairs
Lester B Pearson Bldg.
125 Sussex Dr.,
Ottawa, Ontario K1A 0G2
Canada
Telephone: (613) 993-7566
Telex: 053-4124

3. Requests for definite rulings regarding tariff classifications and tariff rates:

Mr. R.K. Paterson,
Director General
Tariff Programs (Classification)
Customs and Excise
Ottawa, Ontario K1A 0L5
Canada
Telephone: (613) 992-8939
Telex: 053-3330

4. Questions concerning refunds, drawback or remission programs:

Mr. R.A. Finnigan, Director
Tariff Relief Programs
Customs and Excise
Ottawa, Ontario K1A 0L5
Canada
Telephone: (613) 992-1992
Telex: 053-3330



St. John's harbour-trade is vital for economic growth.

Canadian University Women Organise Seminar On Management Techniques

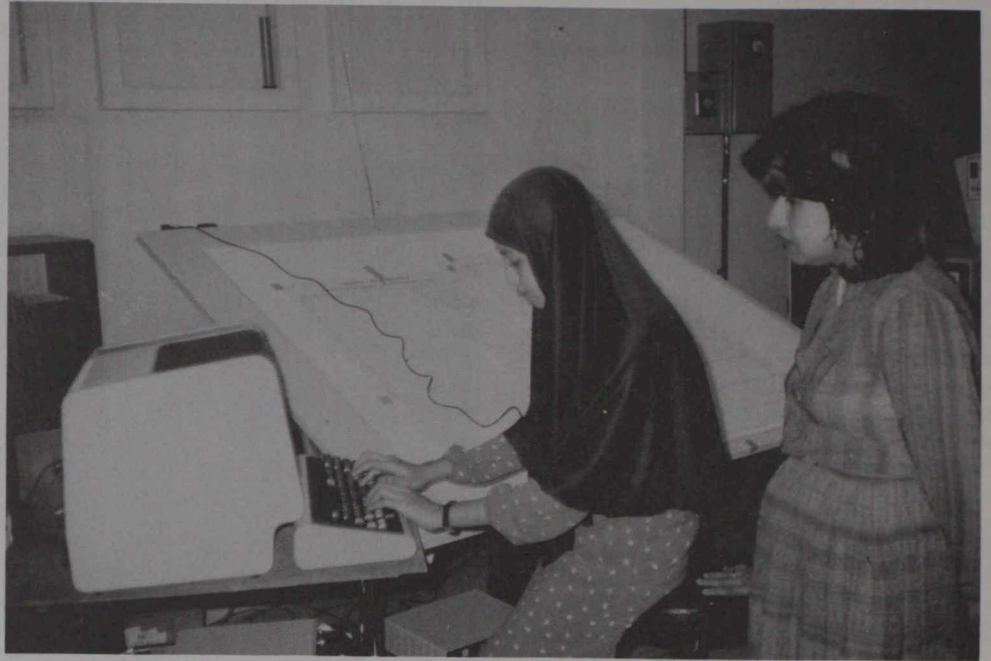
The Canadian Federation of University Women (CFUW) played host for the first time ever in Canada to sixty women professionals from China, the Philippines, Indonesia, Fiji, India, Bangladesh, Pakistan, Sri Lanka, Nepal, Thailand, Malaysia and Singapore at a study seminar on women in management with business. The rationale for hosting the seminar was to bring Canadian and Asian women together to exchange views and ideas on mutual concerns and problems in the areas of business, management and entrepreneurship.

Financial support totalling \$170,782.00 for the Women and Management seminar, held in Vancouver June 20-23 1985, was provided by the Institutional Cooperation and Development Services Division of the Canadian International Development Agency (CIDA). The contribution covered transportation and accommodation for 80 delegates from across Canada and from twelve Asian and Pacific rim countries. Partial funding for the seminar also came from CFUW, the Government of British Columbia and the Asian delegates themselves.

Delegates from Asia were expected to return to their respective countries with plans of action to twin local business or professional institutions with counterpart institutions in Canada to develop joint ventures or licensing arrangements with Canadian businesswomen, or work out marketing strategies for women's products from the Third World.

The conference developed recommendations in three areas of particular concern for women, namely, uses of technology, finance and credit, and marketing. Among these recommendations the conference urged women to become familiar with technology and cease being "techno-peasants" through training and retraining whether in the urban or rural environment. They identified the importance of using local chambers of commerce and of developing local women's self-help groups that would draw upon existing expertise in managerial fields. The conference stressed the importance of eliminating constraints and anomalies that prevent women from obtaining credit in their own right, urged the establishment of institutions or schemes that would allow access to projects involving agriculture, forestry and fisheries and the creation of financial business training courses for women in all areas of finance and credit. On marketing, training in distribution was considered vital through preparation of handbooks or guides that would allow women to enter business.

The women look forward to the next conference at which time the various recommendations will be reviewed and new avenues explored.



One of the themes emphasized by the Women's Conference is the encouragement of project training in non-traditional fields. This CIDA financed geochemical survey in Malaysia provides new opportunities in the geological area for women.

Canada Holds Workshop On The Uses Of Food Irradiation In Toronto

Canada played host to a 16 member delegation of food experts from Southeast Asia, Africa and Latin America on a food processing - gamma irradiation mission in Toronto, Ontario. Energy Pathways Incorporated and Oboe Engineering Ltd., two of Canada's leading companies dealing with nuclear technology, organized the tour in cooperation with the Canadian International Development Agency (CIDA), the Department of External Affairs, Agriculture Canada, Atomic Energy of Canada, the Department of Regional Industrial Expansion and the Ontario Science Council.

This Canadian initiative was prompted by worldwide concern to find alternatives to ethylene dibromide (EDB) which is currently being used to fumigate fresh food exports. Participating countries in the workshop were Egypt, Malaysia, Thailand, Indonesia, the Philippines, Singapore, Chile, Brazil, Mexico, Colombia, Guatemala, Argentina and Jamaica.

The Philippines particularly considers the workshop crucial at this time as it anticipates considerable loss of its market for fresh food exports with the ban placed on EDB. Dr. Alicia Lustre, Director of the Food Terminal, Inc. (FTI), a subsidiary corporation of the Philippines' National Food Authority, emphasized the importance of agriculture development

for her country. In a paper which evaluated the commercial possibilities of food irradiation in the Philippines, she reported the research on the potential application of this technology in Philippine agriculture and fisheries that has spanned almost 15 years. Out of this continuing research, FTI has pinpointed five major areas where food irradiation would be most effective: 1) disinfection of mangoes and other fruits; 2) destruction of salmonella in frozen shrimps and other shelled food; 3) extension of the shelf-life of chilled fish for export; 4) reduction of microbial count in spices; 5) minimizing sprouting in onions and garlic.

At the same time, Dr. Lustre amplified the group's concern about two major problems that hamper the capability of their respective countries to adopt the process: 1) to establish a technically feasible and economically viable plant which would meet multipurpose applications and 2) to have the process accepted by major markets, notably the U.S. and Japan.

The Canadian workshop, while not conclusive in terms of answering all these problems, provided a forum whereby the food experts and their Canadian counterparts were able to identify prospects for using food irradiation in accordance with the requirements of each participating country.

Around the Region

INDONESIA

Visit Highlights Multidimensional Relationship With Indonesia

The Secretary of State for External Affairs, the Right Honourable Joe Clark made a bilateral visit to Indonesia July 18-22. Mr Clark, accompanied by his wife, Maureen McTeer, was the guest of Foreign Minister Mochtar Kusumaatmadja.

A very busy schedule occupied Mr Clark during his day and half in Jakarta. After being met by Foreign Minister Mochtar and escorted to his hotel, Mr Clark visited the Canadian Embassy and spoke to the staff. Meanwhile, Ms McTeer was introduced to a number of professional Indonesian women to discuss common perceptions on issues that affect women generally. In the evening, the couple attended a reception marking the first stage of a joint venture between the Canadian life insurance firm, Manulife, and the Alacmala Group of Indonesia. Later they were the guests of Dr. and Mrs Mochtar at a private dinner, where the fare was "nouvelle cuisine Indonesienne", prepared under the guidance of a Canadian chef.

During his full second day in Jakarta, Mr Clark paid a courtesy call on President Soeharto, held bilateral discussions with Foreign Minister Mochtar, gave a speech at a luncheon that was held in his honour by the Indonesian Executive Circle and the Canadian Businessmen's Club, met with Minister of National Planning Prof Dr J B Sumaslin and attended a reception in his honour for the Canadian community in Jakarta. The theme of many of Mr Clark's remarks was the need to expand trade and investment ties



President Soeharto receives Secretary of State for External Affairs Joe Clark.

between the two countries through the conscious effort to develop mutual knowledge and confidence.

Maureen McTeer had a busy schedule too. When not joining Mr Clark, she met Mrs Soeharto and the Minister of Social Affairs, Mrs Nani Soedarsono, and was interviewed by Kompas, a leading daily newspaper.

On July 20, the party flew to Lombok to inspect the High Level Diversion irrigation project that has received

substantial assistance through CIDA. Among his other duties, Mr Clark is ultimately responsible for the direction and delivery of Canada's development assistance program.

The visiting Canadians received memorable hospitality in Lombok and Bali and witnessed a number of the exquisite dances that are so characteristic of the culture of Indonesia. The visit concluded July 22, when Mr Clark and his party departed for Singapore.

Sulawesi Trade Seminars

As a continuation of a program to inform Indonesian businessmen of available opportunities in Canada, Embassy representatives held seminars in Manado and Ujung Pandang, two major commercial centres in the island of Sulawesi.

The seminars, organised in conjunction with the Indonesian Chamber of Commerce, featured presentations on bilateral relations, Canadian commercial activities in Indonesia, development assistance projects in Sulawesi, as well as a film prepared by the Canadian trade facilitation office to familiarise potential Indonesian exporters with the Canadian market. The seminars also sought to advise participants on joint venture opportunities.

Approximately 300 businessmen and regional government officials attended the two seminars. Similar events are planned for other Indonesian provinces in the near future.



Signing of a plaque marks the launching of a new life insurance joint venture, P.T. Asuransi Jiwa Dharmala Manulife in Jakarta.

Cultural Evenings Held At Universities

Two cultural events were staged by the Canadian Embassy at Sam Ratulagi University in Manado and Hasaruddin University in Ujung Pandang, Indonesia. Both evenings consisted of a film program and a presentation of Canadian and university level text books. Films shown included "To Sense the Wonder", an award winning production about Canada's National Parks, and the widely acclaimed "A Prescription for Health", produced by the IDRC and dealing with sanitation techniques available to villages in developing countries.

The cultural evenings are designed to help familiarise the Indonesian academic community with Canada and to develop links with Indonesian institutions of higher learning. Similar events have already been held at four universities in Java.



Canadian Commercial Counsellor Robert Lee makes presentation at a Sulawesi University.

THAILAND

Telecommunications Technology Seminar

From May 22-24 a Telecommunications Technology Seminar took place at Bangkok's Hilton Hotel with the financial assistance of the Department of External Affairs.

The seminar was attended by more than 300 technical personnel from the Telephone Organization of Thailand, the Communications Authority of Thailand, Royal Thai Armed Forces, state enterprises, local banks and others. They were exposed to Canadian expertise in the field of telecommunications by over 40 Canadian businessmen representing 21 Canadian companies including Northern Telecom, SR Telecoms, Alberta Telecommunications International, Canadian

Marconi, Gandolf, and Bell Canada International to name a few. Officials from the Canadian Department of Communications also participated.

Highly technical in its content, the seminar featured talks on such diverse telecommunications systems as application of VHF Data Communications, Computerized Systems for Radio Spectrum, and Principles of Planning Rural Telecommunications Systems.

The seminar was officially opened by Thai Communications Minister Samak Sundaravej, and will lead to increased Canadian participation in Thai telecommunications development.



Seen here opening the Canadian Telecommunications Technology Seminar are from the left, Mr. John L. Paynter, Canadian Ambassador to Thailand; H.E. Samak Sundaravej, Thai Minister of Communications; and Mr. William Montgomery, Director General, Canadian Department of Communications.

Thai Academic Attends Canadian Studies Conference

Dr. Vibulpong Poonwirat, Professor of Political Science at Thammasat University, recently attended the Biennial Canadian Studies Conference in Montreal from June 4-7. His trip was sponsored by Air Canada, who very kindly provided Dr. Vibulpong with a return ticket Singapore-Montreal, and the Academic Relations Division of the Department of External Affairs in Ottawa.

Dr. Vibulpong travelled to Canada under the auspices of the Canadian Studies Program at Chulalongkorn University and hopes upon his return to help this small but dynamic program carry out its mandate to broaden and enrich the understanding of Canada by Thais.

During his visit to Canada, Dr. Vibulpong also had an opportunity to travel to Ottawa and Toronto to meet with Canadian academics and experts and learn more about Canadian Government and politics. An expert on comparative politics and federalism, Dr. Vibulpong's trip provided an excellent opportunity to observe the Canadian political process and to learn more about Canada in general.

It has been three years since the Canadian studies Program at Chulalongkorn University was established with the financial assistance of the Canadian Embassy in Bangkok.

Now, through the efforts of the Canadian Studies Committee the budget of the Canadian Studies Program is largely funded by five Canadian companies, who have a deep interest in seeing Thai-Canadian relations grow apace.

External Affairs Minister Clark Reaffirms Strong Links With Thailand

On July 15-18, the Secretary of State for External Affairs, the Right Honourable Joe Clark, paid an official visit to Thailand accompanied by his wife, Maureen McTeer and senior Canadian officials. The visit provided a further boost to the excellent relations which have developed over the last few years between Canada and Thailand. It also built on the warm rapport that had begun in his meetings with Thailand Foreign Minister Siddhi, at the ASEAN Post Ministerial Conference in Kuala Lumpur.

On arrival, Mr Clark was met by Foreign Minister Siddhi, who accompanied him to the well-attended official opening of the CAMP THAI (Champion Roadgrader and ItalThai) joint venture which is already successfully manufacturing road grader parts for export. A reception in the same evening was attended by 400 persons, including the Canadian community as well as senior Thai officials and businessmen. A luncheon on July 16 provided the opportunity for the Minister to present Canada's views on international trade issues and bilateral trade opportunities to a blue chip audience of Thai Ministers, senior officials and the business community. Foreign Minister Siddhi hosted a warm and informal dinner for the Minister's Party the same evening.

Comprehensive Discussions

On July 16, Mr Clark had an entire morning of discussions with Foreign Minister Siddhi, and later called on Prime Minister Prem (who had visited



Joe Clark and Maureen McTeer visit Khmer refugee camp during visit to Thailand.

Canada in April 1984). The Cambodian situation figured prominently in these talks, the Minister receiving detailed briefings on the situation in Cambodia and its effects on Thailand. Mr Clark reaffirmed Canada's full support for the independence of Cambodia and for Thai and ASEAN efforts to achieve that goal. The Thai Prime Minister and Foreign Minister expressed their gratitude for Canadian support, for Canada's continued contribution to the costs of refugees and displaced persons on the Thai-Cambodian border, and for the fact that Canada continues to be one of the major resettlement countries for refugees from Indochina.

Talks also covered international trade issues, regional political questions, transfer of technology, bilateral trade and investment, and the international drug problem. In terms of the latter, the Thais expressed their appreciation for Canadian cooperation with their authorities on enforcement and for the recent commitment to bilateral assistance, eg. in crop substitution projects. These meetings also witnessed the exchange of instruments of ratification of a double taxation treaty which will facilitate commerce and investment, as well as a memorandum of understanding on institutional linkages.

Visit to the Border

On July 17, the Minister and Ms McTeer visited the Thai-Cambodian border to see conditions in the camps. Briefings and a tour were arranged at Khao I Dang Refugee Camp (including two hospitals) and Site Two, home of 63,000 displaced Khmers. In the latter, the Minister saw an example of Canadian direct bilateral assistance to the non-communist factions of the CGDK, aid which will be doubled to \$40,000 this year. The delegation then travelled to Buriram province in the northeast to tour a successful Canadian-financed Integrated Community Development Project. This day outside of Bangkok exposed the Minister's party to the realities of the border situation and to rural development in Thailand and underlined the contributions a country like Canada can make there. In further developing the habit of cooperation and consultation between Canada and Thailand, and in establishing links between the new Canadian Government and senior Thai leaders, the visit proved to be an unqualified success.



Khmer refugees presenting Joe Clark and Maureen McTeer with floor mats and cloth.

Women's Issues Of Particular Concern For Maureen McTeer

While the Secretary of State for External Affairs, the Right Honourable Joe Clark, was attending the ASEAN Post-Ministerial Conference in Kuala Lumpur, his wife, Maureen McTeer, was involved in an equally active programme of her own. Having expressed an interest in meeting with Malaysian women to discuss issues such as law reform, the role of women in society, and opportunities for women in the workforce, Ms. McTeer's programme in Kuala Lumpur put her in touch with some of the most influential women in Malaysia. She paid a call on the women's (Wanita) wing of the ruling party United Malay National Organisation (UMNO) to discuss women in politics and law with Puan Napsiah Omar, Deputy Minister of Housing and Local Government. She further explored the role of women in development and consumer issues at the Headquarters of the National Council of Women's Organisations (NCWO) with NCWO Executive Council Member, Puan Sri Sekher, and other NCWO representatives. A lively lunch held on July 13 at the residence of the Canadian High Commissioner brought together such dynamic women as The Honourable Madam Justice Siti Norma Ya'akob; Puan Noor Farida Ariffin, President of the Federation of Women Lawyers and Legal Advisor to the Economic Planning Unit (Prime Minister's Department) and of the Foreign Investments Committee; Puan Marina Yusof, lawyer and member of the Wanita UMNO Supreme Council; Dato'



Maureen McTeer is introduced to Puan Marina Yusoff, member of Wanita UMNO Supreme Council.

Paduka Hajjah Saleha Haji Mohd. Ali, social worker and Director of Syarikat Pembinaan Setia; and other notable women from law and business. Discussions centred primarily around law and law reform, and the respective legal backgrounds of both countries.

Other items on Ms. McTeer's programme included a call on Y.A.B. Datin Seri Dr. Siti Hasmah Haji Mohd. Ali, wife of Prime Minister Mahathir; lunch with Tengku Nor Aini Rithauddeen, wife of Foreign Minister Rithauddeen; and a briefing by the Malaysian Campaign Against Drug Abuse.

"Twinning Concept" Realized

The "International Workshop on Development" held in Penang brought together representatives of a number of YMCAs in Alberta and Malaysia.

The workshop was jointly funded by the YMCAs of Alberta and Malaysia, the Alberta Agency for International Development and the Canadian International Development Agency. Charged with reviewing existing cooperation programmes and providing a forum for YMCA leaders to plan joint ventures for the next four years, the workshop also served to establish and reinforce valuable personal relationships between Malaysians and Canadians at the important non-governmental level. One outcome of the workshop was the introduction of the "Twinning Concept" whereby individual YMCAs in Alberta will be linked to counterpart YMCAs in Malaysia.

Alberta's participation in the workshop was coordinated by Mr. Gerry Cragg of the Red Deer YMCA, who led the Canadian delegation of 14.

The Malaysian delegation of 18 was headed by Mr. Wong Yeng Choon, President of the National Council of YMCAs of Malaysia.

In delivering the keynote address, the Canadian High Commissioner, Mr. Manfred G. Von Nostitz focussed on the significant role non-governmental organizations can play in "building bridges between nations and people". He added that the Alberta-Malaysia International Workshop was a particularly good example of cooperation at the non-governmental roots level.



Foreign Minister Joe Clark in conversation with Finance Minister Encik Daim Zainuddin during his visit to Malaysia.

Canada-Malaysia Technology Transfer Fair

TECH-TRANS 85, a transfer of technology fair sponsored by the Canadian International Development Agency (CIDA), was held in Kuala Lumpur in conjunction with the assistance of the Malaysian Industrial Development Authority (MIDA) and the Federation of Malaysian Manufacturers (FMM).

Twenty-four Canadian companies participated in this fair which was held concurrently with EXPO '85, the annual trade exhibition organized by the Federation of Malaysian Manufacturers. Some of the sectors represented by Canada at Tech-Trans included food processing, packaging and storage, plastic production processes, pre-fabricated housing, and automotive parts. Every Canadian participant was a well-established and successful Canadian manufacturer. While some of them were already actively exporting their products, it was significant that the majority of the companies were testing the Southeast Asian market for the first time.

In his opening speech to the Expo '85 Exhibition, the Deputy Minister of Trade and Industry, Dato' Oo Gin Sun, stated: "I would like to congratulate the Canadian Government in its effort and wish to assure that my Ministry and the Malaysian Industrial Development Authority will give all their support for this exercise. This technology transfer section within the EXPO is something new and I hope that we will be able to see more such programs."

In his opening remarks, High Commissioner M.G. Von Nostitz emphasized that this was the first fair of this nature in Malaysia. It reflected the enhanced Pacific trade thrust of the new Government and was the single largest joint venture trade promotion effort ever undertaken by Canada in Malaysia. It was a substantive demonstration that Canada was prepared to commit funds and a great deal of effort to bring about technology transfers through the establishment of joint ventures and licensing agreements. Such a fair, he pointed out, reflected the maturity of the Canada-Malaysian economic relationship, as well as benefiting both countries through the creation of employment and production of new products.

Among the Canadian company participants, three left Malaysia with letters of intent for joint ventures, namely Okanagan Turbo Sprayers, L.V. Control System, and General Freezer. In addition, six other companies are currently negotiating joint venture and licensing agreements with their Malaysian counterparts.



Deputy Minister of Trade and Industry, Dato' Oo Gin Sun opens Tech-Trans '85.

New Pulp and Paper Mill In Sabah

At the end of a three-hour landrover ride from Kota Kinabalu, the capital of Sabah, the lush Malaysian forest opens to reveal structural steel rising from a virgin site near Sipitang where Canadian engineers are on schedule constructing ASEAN's most modern pulp and paper mill. An impressive jetty rated as one of the best of its kind by Canadian engineers and a road system have now been constructed. The first few shiploads of heavy equipment from Canada have also arrived together with two experts from Combustion Engineering, Montreal, to supervise the installation of boilers and machinery.

The plant, with an annual capacity of 125,000 tonnes of fine paper, is being built by an international consortium led by Klockner Stadler Hurter of Montreal, a company well known internationally for its expertise in the forest industry.

The Canadian High Commissioner to Malaysia, Mr. M.G. von Nostitz, visited the site together with Mr. Clarence Bongkos Malakun, Managing Director of Sabah Forest Industries. The High Commissioner was briefed by the six Canadian experts working on the site and was impressed with the site management's accomplishments to date including the adherence to planned schedules.

In Kota Kinabalu the High Commissioner also called on Sabah Chief Minister, Datuk Joseph Pairin Kitingan, to review the pulp and paper mill project. Datuk Pairin declared himself satisfied with the Canadian contribution to the project and indicated to the High Commissioner that the project would continue to proceed as scheduled under his new government.

Successful Telecoms Seminar

On May 27, 1985 twenty-eight representatives from leading Canadian government agencies and private companies took part in a technical seminar program in Kuala Lumpur opened by the Canadian High Commissioner, Mr. M. G. Von Nostitz. He stressed that telecommunications was an industry in which Canada had traditionally played a leading technological role. He went on to say that from the invention of the telephone by Alexander Graham Bell to today's sophisticated satellite systems, Canadians had constantly sought to overcome their vast geography through efficient communications. With these endeavours, Canada had built up a telecommunications identity which was on the cutting edge of state of the art technology.

Papers presented by Canadians included Radio Spectrum Management, Outdoor Cable Splicing, Satellite Systems, Secure VHF Data Transmission, Computerised Systems Management, Time Division Multi-plicing, and Rural Telecoms Planning. Attendance was from a broad cross-section of the Malaysian telecoms community, including Jabatan Telekom Malaysia (Department of Telecommunications Malaysia), turnkey contractors and equipment suppliers.

In his remarks at the seminar, the Director-General of Jabatan Telekom Malaysia, Encik Daud bin Isahak, referred to the advanced capability of many of the firms he had visited during his 1984 tour of Canada. He expressed the hope, shared by the seminar's Canadian participants, that they would play an increased role in Malaysia's telecommunication development.

First Philippines-Canada Dialogue Judged Highly Successful



Acting Foreign Minister Pacifico A. Castro welcomes Canadian delegation. Seated from the left are Asst. Minister Jose L. Villa; Earl Drake, Asst. Deputy Minister; A.G. Vincent, Acting Director General; and Samuel T. Ramel, Executive Director.

Senior Canadian and Philippine Foreign Affairs officials met in Manila on May 3, 1985, for consultations on a variety of bilateral and international issues. The Canadian delegation, led by Mr. Earl Drake, Assistant Deputy Minister, Asia and Pacific Branch, Department of External Affairs, included Mr. A. G. Vincent, Acting Director General, and Mr. G. Morrison, of the South and Southeast Asia Bureau, as well as Ambassador Reg Dorrett and other members of the Canadian Embassy in Manila. The Philippine delegation was led by Acting Minister Pacifico A. Castro and included Assistant Ministers Honorio Cagampan (Office of American Affairs), Josue L. Villa (Office of Pacific and Asian Affairs), Rosalinda V. Tirona (United Nations and International Organizations), as well as Counsellor Samuel T. Ramel, Executive Director, Office of ASEAN Affairs, and other MFA officials.

The senior officials reviewed political/economic developments in their respective countries including human rights issues and had a fruitful exchange on Philippine-Canada relations, notably with respect to trade and investment in the context of Canada-ASEAN cooperation. Finally, various multilateral issues including Cambodia and other United Nations concerns were discussed.

The consultations, which serve to enhance personal and professional relations between foreign ministries, were the third in a series in the ASEAN region.

Canadian Tableau Exhibits In Two Cities

The Canadian Embassy recently presented *Canadian Tableau*, an interesting photographic exhibit of Canada's people and landscapes, in two of the Philippines' major cities — Cebu and Manila.

The colourful collection of 51 photographs was exhibited first in Cebu, the leading city centre in the country's Visayan region from May 31 — June 9 1985. In cooperation with the Ramon Aboitiz Foundation, the embassy hung the exhibit at Casa Gorordo, a restored turn-of-the-century house which showcases Philippine lifestyle during the era.

Canadian Ambassador and Mrs. Reg Dorrett led Cebu's officialdom and leading citizens during the opening ceremonies. Guests of honour were Cebu Governor and Mrs. Eduardo Gullas and Cebu City Mayor and Mrs. Ronald Duterte.

The photographic exhibition was not the first Canadian activity in Cebu this year. A trade seminar for local entrepreneurs interested in conducting business with Canada had been earlier initiated by the embassy in cooperation with the Cebu Jaycees.

The Manila tour of the exhibit was scheduled from June 20 — July 15 1985 at the Metropolitan Museum of Manila. Mr. Jaime Zobel, president of Ayala Corporation and a well-known and talented photographer, was the guest of honour. He joined Ambassador and Mrs.

Reg Dorrett and Mrs. Tessie Luz, wife of Museum Director Arturo Luz, in formally opening the exhibit to the public.

Canadian Tableau is on the last stop of a tour which earlier brought it to a number of ASEAN centres including Bangkok and Jakarta.



Canadian Tableau is officially opened by Mrs. Tessie Luz, wife of Metropolitan Museum Director Arturo Luz.

"Doing Business In Canada" Presentation Goes To Cebu

The Canadian Embassy coordinated with the Cebu Jaycees and the Jaycees International in presenting a "Doing Business In Canada" Seminar in Cebu City. The seminar was attended by participants from Cebu's top 200-250 business firms and other organizations. Ambassador Reg Dorrett led commercial and immigration officers from the embassy in giving insight on the various requirements for entrepreneurs interested in trading with Canada.

Cebu is the leading tourist destination outside of Manila. In the last fifteen years, it has been the country's biggest

rattan furniture manufacturer and lately, exporter of world-famous shell jewelry. It rivals Manila as a busy business and port centre.

The trade seminar in Cebu was the second of its kind to be held in the country. A pilot program called "Market Opportunities in Canada" seminar was conducted by the Trade Facilitation Office (TFO) of CIDA with the Philippines' Bureau of Foreign Trade in Manila in 1984. These activities indicate Canada's continuing interest to expand trading and cooperation with the Philippines.

SNC Organizes Seminar At The Asian Development Bank

SNC International of Montreal held a major technical seminar at the Asian Development Bank focussing on recent developments in electrical energy transmission and mineral resource exploitation. The seminar provided an opportunity for an exchange of new technology with key sector specialists in the ADB. The seven man team headed by Mr. Nash Sidky, President of SNC International, also held discussions with various Philippine government and private sector representatives reflecting the growing commitment of Canadian firms to the Asia Pacific region.

BRUNEI

High Commissioner Presents Credentials In Bandar Seri Begawan

On March 17, 1985 Mr. M.G. Von Nostitz, Canadian High Commissioner to Malaysia, presented his credentials to the Sultan of Negara Brunei Darussalam, thereby officially becoming High Commissioner to Brunei. During the course of the ceremony, the High Commissioner stated that Canada had welcomed Brunei's recent independence and the opportunity this had provided for closer contact through membership in ASEAN, the Commonwealth, and the United Nations. Mr. von Nostitz also

expressed his hope that bilateral relations between Canada and Brunei would continue to strengthen, citing the beginnings of an energetic trading relationship, and Canada's interest in having greater numbers of Bruneian students in Canada. Emphasizing Canada's expertise in the areas of high technology, human and natural resource development, defence and security equipment, and transportation and communications, the High Commissioner wished "to establish Canada as a serious and viable economic

partner with potential for promoting increased levels of trade and development".

After his meeting with the Sultan, the High Commissioner met with Prince Mohamed Bolkiah, the Brunei Foreign Minister. He also met with officials of the Departments of Education, Law and Communications, and Industrial Development. Mr. von Nostitz was accompanied on his visit to the capital, Bandar Seri Begawan, by his wife, Mrs. Judith von Nostitz, Mr. Michel Lahaie, and Ms. Janet Brons.

Brunei Signs Accord

An Exchange of Notes on July 13, 1985 in Kuala Lumpur confirmed Negara Brunei Darussalam's place in the Canada-ASEAN Dialogue. The Notes, exchanged during the ASEAN Post-Ministerial Conference, represented Brunei's accession to the Canada-ASEAN Economic Cooperation Agreement. The Agreement is the key instrument in the Canada-ASEAN Dialogue relationship. The ceremony was performed by the Secretary of State for External Affairs, The Right Honourable Joe Clark, and the Foreign Minister of Brunei, His Royal Highness Prince Mohamed Bolkiah.

In signing the Agreement, Mr. Clark welcomed Brunei to the Dialogue and expressed his confidence that both the bilateral relationship and the Dialogue process would be strengthened as a result. Prince Mohamed in turn said he looked forward to a closer working relationship with Canada, especially in the commercial, industrial and development fields.



Secretary of State for External Affairs greets the Foreign Minister of Brunei on the occasion of Brunei's accession to the Canada-ASEAN Economic Cooperation Agreement.

Mr. Clark Holds Wide-Ranging Talks With Prime Minister Lee

Following upon his participation at the ASEAN Post Ministerial Conference, Secretary of State for External Affairs, The Right Honourable Joe Clark spent a short but productive visit in Singapore. While in the Republic, he had the opportunity to meet with Prime Minister Lee Kuan Yew and Foreign Minister S Dhanabalan to exchange views and discuss a number of bilateral and multi-lateral issues. These included discussions on the international economic situation, United Nations and the Commonwealth and international terrorism. In the context of the former, Mr Clark announced the forthcoming visit of a team of Canadian experts on multilateral trade negotiations to discuss with their counterparts the modalities for establishment of negotiations in the new round of multilateral trade talks. Mr Clark emphasised the importance that Canada attaches to the MTNs and to the objective to consult closely with ASEAN countries in preparing for the negotiations.



The Secretary of State for External Affairs Joe Clark in conversation with Prime Minister Lee Kuan Yew.

PHOTO COURTESY OF MINISTRY OF COMMUNICATIONS & INFORMATION

Canadian Alumni Association Celebrates Sixth Anniversary

Education has always been of vital importance to Singaporeans and no greater time than now. Canada has become one of the most significant and popular education destinations with close to 2000 students in various programs. Today, out of every ten Singaporeans studying abroad, two are found in the various provinces of Canada and the number is increasing. Many are enrolled in Canadian high schools, as well as universities.

Out of the desire to help such students intending to study in Canada, a group of enthusiastic returned students formed an association of Canadian graduates in

Singapore. Now in its sixth year, the Canadian Alumni Singapore, or "Alumni Canadien de Singapour" plays a key role in providing orientation to students before they depart. On July 20, two hundred young Singaporeans were briefed by the Alumni and High Commission members on the various aspects of Canadian society, culture, social practices, university education system, and immigration matters. They were also advised on how to adapt to the new living conditions they will soon encounter.

With its membership growing rapidly, the Alumni also offers a wide range of social activities for its members from

talks to wine-tasting, from sports and games to charity balls. Run by a group of relatively young executive and professional people, its membership is open to any persons resident in Singapore, who have received formal education or training in Canada. Over 90% of its members are Singaporeans who cut across the spectrum of Singapore society including engineers, nurses, teachers, businessmen, contractors, civil-servants, management consultants and diplomats.

In the last one to two years, the Alumni has shown itself to be the most active alumni of graduates of foreign universities. According to Alumni President, Dr C K Chen, a consulting engineer trained at McGill University (Quebec), the creation of goodwill between the two countries is one of the objectives of the Alumni. Dr Chen sees a growing Canadian presence or involvement in Singapore in many fields such as business, trade, education and culture. He feels that the time has come for Singaporeans to make inroads in Canada to take advantage of the business and other opportunities there, perhaps spearheaded by a trade representative office in Canada, or even a high commission in Ottawa. Business interests aside, Dr Chen sees the importance of having a Singapore office there to cater to the needs of the almost two thousand Singaporeans studying in Canada, a matter of much concern to the Alumni.



Large audience attends the Alumni's annual general meeting.

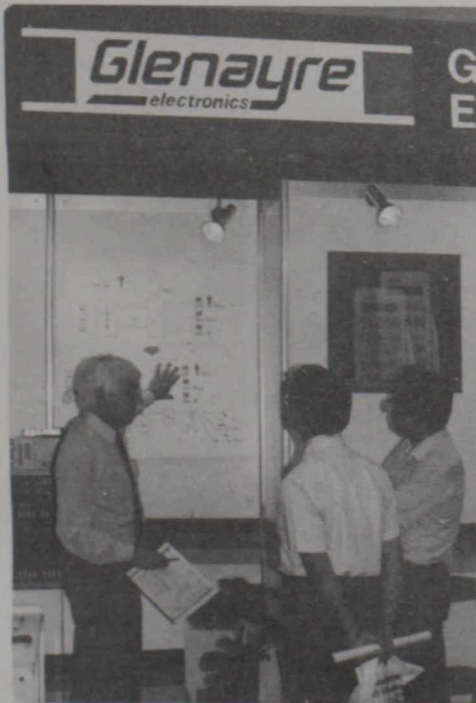
Canada Fields Strong Team For Asia-Telecoms '85

Canada participated with a strong team of 15 exhibitors and an exhibition space totaling 220 square meters at the ASIA TELECOMS '85 exhibition, May 14-18, 1985.

As the world's second largest country spanning seven time zones, telecommunications has been a vital factor in the country's national development. This has required that Canada be in the forefront in the development of telecommunications equipment. Canadian expertise has worldwide application with development of technologies ranging from space satellites to rural telecommunications projects in Africa and Asia. Canada exported \$1.4 billion of telecommunications equipment and services in 1984 together with a further \$1 billion of related office machinery and equipment. Asia has been designated as one of the principle marketing areas for Canadian products.

As one of the six leaders in telecommunications, Canada has always played a leading part in exhibitions organised by the Geneva-based 159-member International Telecommunications Union (ITU). "This is the first time that ITU has held an event outside Switzerland", said George W Seymour, High Commissioner for Canada in Singapore. "It's only natural that we would participate and come to Singapore with a strong team."

The Canadian team presented its technology in a national stand housing 13 exhibitors. Two more exhibitors, Canada's techno-star Northern Telecom and the consulting firm of Telecommunications Services International (TSI)



Demonstration of Canada's technology capability.



A few of the many delegates attending Asia Telecoms '85 Exhibition.

maintained their own independent stands in other parts of the exhibition.

The Singapore conference/exhibition featured the two central themes of Integrated Services Digital Network (ISDN) and mobile/cellular radio. "We have developed leading edge technologies in both areas", said the High Commissioner. "That's why we have come with such a large number of exhibitors. Ten of our firms will show mobile/cellular radio systems, two will demonstrate ISDN technology, two will present consulting services and one will show advanced space communications".

"Northern Telecom is already well-known in Singapore and its products have found acceptance both in the public and private sectors. However, one of the purposes of our strong representation here is to impress upon the world's experts assembled in Singapore what a variety of products we have developed to meet their technical needs".

For further information on material contained in this publication please contact the nearest Canadian diplomatic mission.

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138 Silom Road, Bangkok 5.
Tel. 234-1561,-8.

Indonesia:

Canadian Embassy, Wisma Metropolitan,
Jl. Jendral Sudirman, Jakarta.
Tel. 510709.

Malaysia:

Canadian High Commission, American
International Assurance Bldg.,
Ampang Road, Kuala Lumpur.
Tel. 89722,-3,-4.

Atlantic Trade Delegation

A 16-member Canadian trade delegation, led by The Honourable Roger Bacon, Minister of Agriculture and Marketing, Government of Nova Scotia, recently visited Singapore.

The delegation arrived in Singapore as guests of Air Canada, to take advantage of the newly inaugurated air service to establish trade links between Canada and Singapore.

During their six-day visit, the group toured Jurong Town Corporation, Port of Singapore Authority, Sentosa Development Corporation and Singapore companies to discuss business opportunities.

The delegation comprises senior executives of Canadian corporations from a cross-section of industries in Atlantic Canada, which include the provinces of Nova Scotia, Newfoundland, New Brunswick and Prince Edward Island.

Philippines:

Canadian Embassy, 9th Floor, Allied
Bank Centre, 6754 Ayala Ave.,
Makati, Manila. Tel. 815-95-36 to 41.

Singapore:

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0923. Tel. 737-1322.

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Expo 86: Singapore To Participate In World Exposition

Singapore will participate in EXPO 86 in Vancouver. The announcement was made July 5 during the visit of Vancouver Mayor Michael Harcourt at a news conference attended by Mr Lim Chin Beng, Deputy Chairman of the Singapore Tourist Promotion Board (STPB). In addition to participation by STPB, Singapore Airlines (SIA) and Telecoms will comprise major components of the exhibit. With a budget of approximately \$2 million for its participation, Mr Lim stated that Singapore desires to project to the estimated 15 million visitors its unique story of being "a dynamic modern metropolis that has retained so many elements of a fascinating past". It is expected that the exhibit would highlight the country's "rich, thriving, multi-racial culture tied to a historical trade route and its rapid and dramatic development as an efficient high technology communication centre". The Republic would also wish to accent the fact that it is a jumping off point for the rest of the region. Singapore will have a 500 square meter exhibit in an area reserved for ASEAN pavilions.

The announcement served as a highlight to the visit of Mayor Harcourt leading a 14-member economic mission setting out the opportunities offered by Vancouver to Singapore, both as a place to do business and to vacation as Canada's third largest city and its gateway to the Pacific.

In that context, a seminar on trade and investment opportunities was organised in cooperation with the Singapore Federation of Chambers of Commerce and Industry. The seminar on July 5 was divided into two sessions and involved the themes "Vancouver: A



PHOTO COURTESY OF STRAITS TIMES, SINGAPORE

Mayor Michael Harcourt of Vancouver with Mr. Lim Chin Beng of the Singapore Tourist Promotion Board at the press conference announcing Singapore's participation in EXPO 86.



Market for Singapore Exporters" and "Vancouver: A Market for Singapore Investors". A Roundtable Discussion was also jointly convened July 6 on two-way trade and investment by the Canadian High Commission and the Economics Department of the National University of Singapore.

EXPO 86, which runs from May 2 – October 13, 1986, celebrates a century of developments in transport and communications and will feature achievements across the board, from tall ships and airships, to space vehicles, monorails, hydrofoils as well as the latest achievements in telecommunications.

The announcement, which was welcomed by Mayor Harcourt, will bring to a total of 45, the number of countries that will participate in EXPO 86. The exhibition also coincides with Vancouver's centennial.

Canada's Pavilion

At the second EXPO 86 site, a huge three-hectare pier reaching 3½ city blocks out onto Burrard Inlet, north of False Creek, construction is progressing well on Canada Place. It will house the Canadian pavilion and exhibits from several corporations.

A main feature of the large structure, designed like a sailing ship under full canvas, is a 500-seat theatre with a three-dimensional version of the super-large Imax format. The National Film Board is producing a film that will be shown on a curved screen in the theatre, nearly six storeys high.

After EXPO 86, Canada Place will become a permanent trade and convention centre, and a hotel and office complex.



Opening of EXPO Centre is a unique prelude to the 1986 World Exposition in Vancouver.