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Vol. 41.

TORONTO, NOVEMBER 16, 1900.

No. 10.

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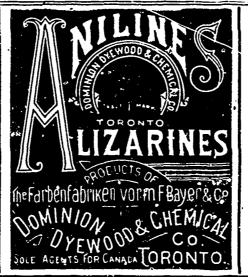
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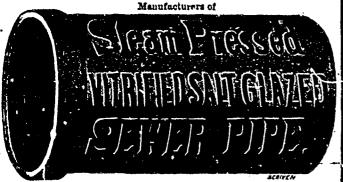
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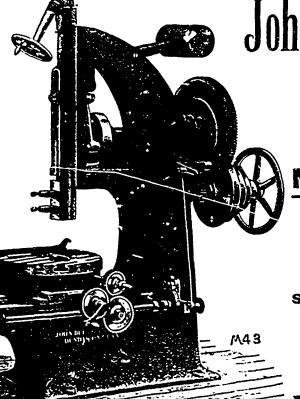
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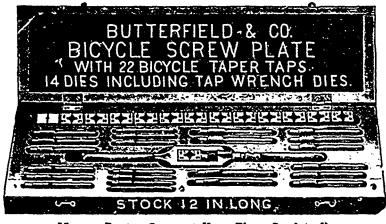
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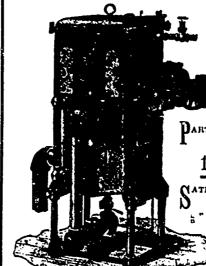
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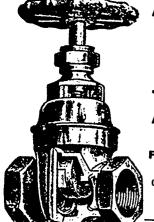
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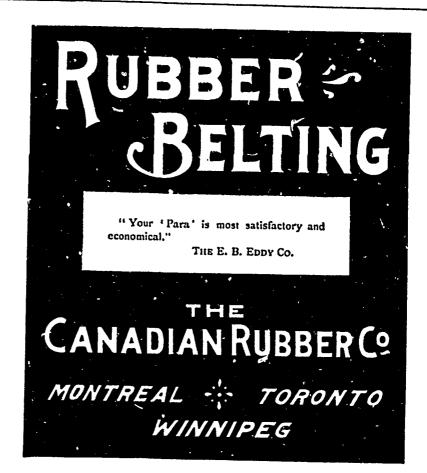
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#### DOMINION BOARD OF TRADE.

At the recent banquet given by the Toronto Board of Trade in compliment to Lord Strathcona, replying to a toast, discussing the general welfare and interests of Canada, having suggested the desirability of the reviving of the Dominion Board of Trade, once a most important and influential organization, his Lordship said. "By this means you would be able to bring to the notice of the Government many things of which they themselves would have very little knowledge, because being of the business, the commercial and the professional men, you must necessarily have more intimate and practical knowledge of what is required than any body of men sitting at Ottawa, or, for that matter, at Westminster."

The causes that led to the disintegration of the old Dominion Board of Trade need not now be discussed, but it may be said that whatever the conditions which called it into existence long years ago, and they were certainly of an imperative character, they are at this time more poignant and forcible than then; and now that Lord Strathcona has in so emphatic a manner brought the matter to the attention of the business community, it should be taken up and pushed to its legitimate and natural conclusion. There is no business man in Toronto, or in Ontario, who does not recognize the good and lasting effect of the work done and being done by the Toronto Board of Trade, and these influences are not bounded by provincial lines, and the same may be said regarding the Board of Trade of Montreal, and in fact the boards of all the other cities and commercial centres of the Dominion. But these organizations are isolated each from the others, and whatever good they may exert within their respective spheres of influence, they are incapable of accomplishing as much as affecting the interests of the whole country as would be possible were they merged into and forming important units of a great central body-a Dominion Board of Trade such as that suggested by Lord Strathcona.

It is quite remarkable that the old organization should have over been permitted to fall to pieces—it is even more

remarkable that it has not before this been revived by the carnest business men of Canada. Local Boards of Trade and similiar organizations are all well enough in their way; in fact they are indispensable, but their influence is but local at best, and, as we have often observed, petty jealousies which should never exist prevent the general adopt on of ideas and suggestions which, if carried out, would be of much value to the community. This would not be the case in the presence of an organization covering the whole Dominion. It would be entirely within the province of local organizations, and their duty, to look after local interests, but such larger matters as the regulation of railway freights, the establishment of routes of transportation towards which public moneys are appropriated, all matters affecting tariffs, patent laws, banking insolvency, copyright, the adoption of uniform systems of weights, measures and values, etc., should be for the consideration of the Dominion Board of Trade.

### OVER REPRESENTATION vs. UNDER REPRESEN-TATION.

The argument has been advanced by some of the directors of the Toronto Industrial Exhibition Association to the effect that the numerical strength of that Association, and the different bodies and societies constituting it, is quite as large as it should be, and that there should be no increase in the number of directors, for the reason that any such increase would tend to unweildiness.

The answer to this is that while admitting the correctness of the argument, considering the composition of the Association, there are certain general interests, all very meritorious of themselves, which have undue representation, while other interests, equally meritorious, have insufficient representation or no representation at all. Times and circumstances change, and conditions that might have been entirely favorable to the success of the Association twenty years ago are found not so propitious at this time. We quite agree with the argument that a hundred business men selected from the several leading interests of the community are quite sufficient numerically to constitute the Association, and we also think that a board of directors not exceeding twenty in number, (fifteen would be better) sufficiently large to attend to all the details of it.

But we find, unfortunately for the Association we think, that there is unnecessarily large representation of somm industries, as the Toronto Electoral District Society fices instance, whose only excuse for existence is to cultivatther taste for chrysanthemums, and the Toronto Gardeners'; the Florists' Association, with like esthetic excuse, with are combined representation of fourteen members and si directors; the Beekeepers' Association; the Ontario Poultr Association and the Toronto Poultry Association, with four members and one director, Toronto Horticultural Society and the Ontario Fruit Growers' Association, with four members and two directors, (Toronto is a great fruit producinant region); Ontario Veterinary Association, with two memberser one of whom is president, and two directors, representing these horse ductors of the province, Butter and Cheese Association of East Ontario and Butter and Cheese Association of Wes Ontario, with three members, Educational Department oat Ontario, Toronto Natural History Society, Canadian Institute, Ontario College of Pharmacy, and Toronto Educational Association with ten members; Clydesdale Association, Shire Horse Association, Mackney Horse Association, Canadian Horse Breeders' Association, and Dominion Draft Horse Breeders' Association, in all five different associations representing the breeding of horses, with eight members; Dominion Short Horn B. eeders' Association, Dominion Holstein Breeders' Association, Dominion Ayreshire Breeders' Association, Canadian Jersey Breeders' Association, Hereford Breeders' Association and Dominion Cattle Breeders' Association, in all six different associations representing the cattle breeding industry, with eleven members, and Dominion Sheep Breeders' Association and Dominion Swine Breeders' Association, each with two members. These twenty-eight associations with sixty-one members, twelve of whom are directors, represent the farming and agricultural industries, and the educational interests. The Toronto City Council and the York County Council, with seventeen members and five directors represent their respective municipalities; the Ontario Society of Artists has two members; the Lumbermen's Association, which represents the saw mill interests of Georgian Bay and the Ottawa river, two members; the Commercial Travellers' Association, three members; the Dominion Millers' Association with one member represents the flour milling industry of the country; the Toronto Board of Trade, with three members and two directors represent all the financial, mercantile and other interests of a city of more than 200,000 inhabitants, and the Canadian Manufacturers' Association, with five members and two directors represent, according to a statement recently made to Sir Wilfrid Laurier by Mr. P. W. Ellis, president of the Association, an aggregate value of some \$100,000,000 invested in our manufacturing industries. Only one association with five members representing all the manufacturers of the country, while chrysanthemums, bees, chickens, fruits, horse doctors butter and cheese, pill mixers, horses, cows, sheep, and hogs are represented by twenty-eight associations with sixty-ene members out of a total of ninety-four, and twelve directors out of a total of eighteen. There can be no possible objection raised to the representation in the Industrial Association of any or all of the leading industries of the country, but in the absence of adequate representation of the manufacturing industries, and in view of the argument that the membership of the Association and of its directorate is already arge enough, we fail to see why there should be five different "isociations of horse breeders, and six of cattle breeders, sides the bee keepers, sheep and hog breeders, and, also, e Toronto Electoral District Society. If the Agricultural mplement Association had had representation the exhibitors ancluded in it would not have been driven from the Fair, and the same may be said of the Iron Founders' Association, the Furniture Manufacturers' Association, the Carriage Manufacturers' Association, and several other similar associations of manufacturers. There is a screw loose in the management of the Industrial that ought to be tightened up.

## THE INDUSTRIAL EXHIBITION AND THE MANUFACTURERS' ASSOCIATION.

In the editorial pages of this journal of March 16 attention was directed to the fact that widespread dissatisfaction

existed with the management of 'ne Toronto Industrial Exhibition, and that it was well within the power of the Canadian Manufacturers' Association to save it from the collapse that seemed inevitable, and to again place it upon a plane as high as it had ever occupied. The question now is, has the Association risen to the occasion and met the opportunity that had been presented to it.

At the annual meeting of the Association held February 6 last, a series of whereases and resolves were passed in which reference was made to the Pan-American Exhibition to be held at Buffalo next year, to the advantage to Canada resulting therefrom, and that this advantage could be attained in no better way than by inducing visitors to come to the Toronto Fair, the conclusions being that there was great necessity for "securing the co operation and financial assistance of the Corporation of the City of Toronto, and the Governments of the Province of Ontario and the Dominion of Canada"; and it was further resolved that the Association pledge its hearty co-operation and assistance to the Toronto Industrial Exhibition Association in regard to this matter.

At the time this solemn pledge was made much dissatisfaction existed with the management of the Fair. At the exhibition of the previous year the friction was accentuated by the protest of the exhibitors of agricultural implements against the persistent disregard of their wishes in certain directions, which resulted in their refusal to appear at the Fair of this year; and there were equally vigorous protests on the part of other manufacturing exhibitors for similar reasons, all of which were disregarded, it being told to some of the protestors that if they declined to exhibit their space could readily be filled by their American competitors. Whatever else might have been said regarding the management of the Fair it was evident that the directors showed no disposition whatever to conciliate the discontented exhibitors, and this was the condition which prevailed at the time the Manufacturers' Association pledged its hearty co-operation and assistance. What has the Association done in this direction? It recognized "the imperative necessity of large modern buildings," but what was done to secure them? The Exhibition Board had procured the passage of a by-law by the Toronto City Council appropriating the sum of \$180,000 for the purpose, but before the by-law came to be voted on by the tax-payers it was withdrawn, evidently because of the bad odor that resulted from the mismanagement of the Fair. The tax-payers had soured on the management, and, not possessing enough perspicacity to observe the positive necessity for a change of methods, the management, clinging blindly to their old ideas, turned to the Manufacturers' Association for help. And what has the Association done? Resolutions have been passed declaring the importance of the Fair, speeches have been made at banquets and free luncheons, numerous interviews have been had with Domi tion and Ontario officials, but never yet has the Association demanded that the Exhibition directors should lop away some of its mouldering branches and introduce new blood into its system. Why? Who and what is the Toronto Electoral District Society which is represented by twelve members in the Exhibition Association, five of whom are directors, while the Manufacturers' Association are allowed but five members and two directors, that the Manufacturers' Association should refrain from a

protest against such an anomalous condition? Perhaps the Toronto Electoral District Society is not the only mouldering

Having become the backer of and voucher for the Industrial Exhibition, it is incumbent upon the Manufacturers' Association to do something more than speechify, resolute, interview and talk. It is evident that the future success of the Toronto Fair depends primarily upon the bestowment upon it of probably \$200,000 by the City of Toronto-and a No change of management no change of management. money-no money no Fair. Will the Manufacturers' Association demand a change of management?

### SOUTH AFRICAN TRADE.

The British and South African Export Gazette publishes an exceedingly interesting article regarding the imports of merchandise into South Africa during the years 1898 and There are two pages of tables which form a detailed list of what that country actually bought in 1899, the various items to the number of 164 being alphabetically arranged and classified under convenient headings, the figures for 1898 being given for sake of comparison. The ports of entry through which these imports were made were the Colonial ports of Cape Colony and Natal, and the Portuguese port of Beira, for the whole of 1899, and by Delagoa Bay for seven months only, the Portuguese returns for Lorenzo Marques for the whole year not being sufficiently trustworthy for reception. The following table gives a summary of the imports for the two years:

Class of Article.	Total, 128.	Total, 128t
Articles of food and drink	£5,274,677	£4 879,803
Articles of personal use	4,140,698	3,771,687
Animals, live	28,119	38,320
Builders' materials	1,197,672	1,203,996
Drugs and chemicals	571,114	534,734
Explosives and weapons	350,134	256,364
Goods (unconnerated) by pare'l post	236,515	234,142
Hardware, cutlery and ironmongery	1,320,437	1,191,796
Household requisites	1,676,674	1,571,321
Iron and steel	674,192	695,207
Leather manufactures (not boots and		
shoes, except in Natal figures) .	425,773	410,593
Machinery	1,543,464	1,527,005
Paper, books, etc	616,913	564,541
Stores for Government	1,687,032	1,281,781
Textile manufactures	1,826,558	1,558,086
Vehicles and vehicular materials	903,296	661.745
Other articles	1,255,642	1,565,884

The increases spread over the following divisions represent percentages as under .- Live animals, 14.9. builders' materials, 0.5; iron and steel, 3.1; and other articles, 24.7. The divisions confessing decreases and the rates of decrease were: -Articles of food and drink, 7.4; articles of personal use, 8.9; drugs and chemicals, 6.3; explosives and weapons. 26.5; goods, unenumerated, by parcels post, 1.0; hardware, cutlery and ironmongery, 9.7; household requisites, 6.2; leather and manufactures, 3.5; machinery. 1.0; paper, books, etc., S.4; stores for Government, 24.0; textile manufactures, 14.6, and vehicles and vehicular materials, 26.5.

### EDITORIAL NOTES.

A letter from a Mexican correspondent of The British Trade Journal says. "English shippers to Mexico must be

proper number of invoices. Each package should be carefully marked, and the mark on the package shown on the invoice. I have been often told here that the English are very careless regarding certain laws in connection with the customs tariff. The slightest infringement may mean a detention of a package for six months and endless correspondence. Those who trade with Mexico must study the customs regulations.' This is a matter that commends itself with equal force to Canadian shippers.

We again, and with additional emphasis, dedicate the following expressive verse to the Toronto Industrial Exhibition Association :

> We don't believe in kicking, It is not apt to bring us peace, But the wheel that squeaks the loudest Is the one that gets the grease.

Commercial travellers have to pay duties or taxes varying in value in the different Mexican states. It is impossible to get a free run of the entire Republic by means of one single payment, each state having its own financial administration. A specially heavy tax is levied upon travellers in the state of Mazatlan . it amounts from 50 frs. to 300 frs., according to the class of goods.

Export firms are pleased with the decision of the Canadian Manufacturers' Association to cooperate with the Montreal Board of Trade in regard to discrimination against the St. Lawrence route in the matter of marine insurance rates. It is felt that if the Government can be persuaded to order an investigation in order to ascertain whether the discrimination is due to poorly lighted channels or to other reasons, some remedy will be discovered. Canadian shippers are naturally much interested in this matter as the discrimination against our water route to the sea will mean increased cost of shipments, not only on account of the higher insurance rates, but because in time, it is felt, some vessels would avoid the St. Lawrence route and patronize ports where there is no discrimination in rates. - Bradstreet's.

The London Iron and Coal Trades Review, in speaking of the remarkable fall in domestic prices of American iron and steel, says:

The rapid and large reduction should cause serious alarm in this country, as, indeed, it has done. When British prices of to-day are compared with the prices quoted on the other side of the Atlantic, the marvel appears to be that the British manufacturers can do any business at all. Here are a few items based on present prices:

Gre	cat	. Br	itain.	Unite	intes.	Difference.			
			d.	C	×.	d.	£	×.	ટ.
Foundry iron	3	10	0	2	0	0	1	10	0
Rails	7	()	0	4	12	()	2	8	0
Ship plates	S	()	O	5	10	()	2	10	0
Merchant bars 16	O	()	0	6	0	0	4	()	0

As matters are at present American manufacturers can undersell us on the basis of quoted prices by at least 20s. per ton in every one of the items enumerated above, and these represent the bulk of the ordinary trade.

The New York Journal of Commerce declares that without waiting for the results of the Carnegie shipment of steel from careful regarding the shipping of goods and in sending the | Conneaut to Liverpool fifteen steamers adapted to the same

service are in process of construction. Twelve steamers of dimensions suitable to the Canadian canals and strong enough for ocean voyages are already on the lakes, besides the four to leave Conneaut in November, which are not expected to return. Next spring there will be on the lakes twenty-seven steamers suitable for voyages between lake and European ports. Some, or all, of the new steamers will carry 3,600 tons in deep water and 2.400 on less than fourteen feet draft, but the four to sail in November will carry only 1,000 tons each through the canal, another 1,500 tons of cargo being put on board at Montreal. Of the fifteen new steamers the American Steel & Wire Co., is having four built, and it already has two steamers of the same class. Another four are building for a grain shipping firm in Chicago. Billets and sheet bars will make up the cargoes of the four steamers to sail this month, and the fact that a part of the cargo is to be unloaded at Cardiff and Swansea indicates that Welsh tin plate will be made from American steel.

One definite good thing we conclude from Lord Robert's cable on the South African Contract question. Whatever may have been in contemplation, whatever may have been already done, whatever chances were on foot to divert orders to America, will be promptly discountenanced, and we may be sure that, as a result of the present agitation, if vigilance be not relaxed, the Bricish manufacturer will in future have a fair chance in South Africa. It is unlikely that a duplicate of the Athara Bridge will be planted on South African soil. So far as the military authorities are concerned, indeed, it is pretty safe to say that the utmost care will be taken to avoid any appearance of favoring foreign firms. We may expect the most punctilious observance of the etiquette of inviting tenders and placing contracts. Even were they so disposed, they can scarcely afford to quarrel with the industrial community just now. What we feel a good deal less sure about is the action of private firms. It is all very well for the attitude of Lord Robert's staff to be absolutely correct, but if private firms are going to order abroad the goods that they know full well the military authorities require with the sure and certain hope of having them commandeered on arrival, ! we fail to see where British firms will benefit from the scrupulous punctiliousness of the military authorities. Let us hope that this will not prove to be the case. - Commercial Intelligence.

Canada can hardly find consolation in the facts and figures furnished by the trade returns, as given by her own as well as by our statistical bureaus. She put her twenty-five per cent, preferential tariff, in favor of Great Britain, up to 33½ per cent. Our answer was to increase sales from \$61,649,741 in 1896 to \$101,642,950 in 1899. Of course, all things being equal, Canada can count on finding British favor. Her exports to Great Britain went up to \$99,000,000 in 1899 from \$66,000,000 in 1896.—The Manufacturer, Philadelphia.

Although England was the birthplace of the portland cement industry, that country no longer has a monopoly of it. The annual production of portland cement in England is now between 7,000,000 and 8,000,000 barrels; that of France barely 3,500,000 barrels; while Germany's output is from

18,000,000 to 20,000,000 barrels. The United States produced 5,200,000 barrels, and imported 2,300,000 last year.

P. T. Barnum is quoted as having said: "If you have \$10,000 to put to good use, put \$1,000 aside for the article you wish to sell and use the other nine for advertising it. I can out talk any man but a printer. The man that can stick type and in the morning talk to 10,000 people whilst I am talking to one is the man I am afraid of, and I want to be his friend."

The official announcement of the total population of the United States for 1900 is 76,295,220, of which 74,627,907 are contained in the forty-five States representing approximately the population to be used for apportionment purposes. The total population in 1890, with which the aggregate population of the present cersus should be compared, was 63,069,756. Taking the 1890 population as a basis, there has been a gain in population of 13,225,464 during the past ten years, representing an increase of nearly twenty-one per cent. The tabulated statement shows that the population of New York is 7,268,009 against 5,997,853 in 1890.

In the issue of The Canadian Manufactures of October 5, was an editorial Laving reference to the imports of manufactures of gutta percha and India rubber into Canada from Great Britain and United States respectively, during the year 1859, compiled with care in this office from the Canadian Trade and Navigation Returns, and it is a coincidence that our esteemed contemporary, Commercial Intelligence, of London, in its issue of October 27 published an editoral on the same subject in large part identical with ours. Canadian mails are nowadays carried with great celerity to London.

Mr. R. Fergus Ritchie, of Messes. Ritchie Bros., general engineers and proprietors of the Auburn Works, Auburn, New South Wales, bringing kind messages from friends in Australia, made a brief visit to The Canadian Manufacturer last week. Mr. Ritchie, accompanied by Mrs. Ritchie, has been making an extended tour of Europe and the British Kingdom, and having seen the sights at the Paris Exposition and many of the American cities and centres of trade, after a brief visit to Toronto are now on their return to their antipodean home via Vancouver. Mr. Ritchie says that in the more or less distant future Australia will be a more populous and important country than even the United States.

Discussing the recent Congress of Chambers of Commerce of the British Empire held in London, and the remark of Hon. Joseph Chamberlain to the effect that the only form of Imperial Zollverein which would receive favor in Great Britain would be free trade within the Empire with differential duties against strangers, the British and South African Export Gazette, of London, speaking of what it calls a "Free Trade Counterblast," says:

On the opposite side, the Manchester Chamber of Commerce, by its speciously worded resolution, expends the whole force of its restricted construction of Free Trade principles against this view. Its resolution runs—"This Congress, rejoicing in the growing evidences of unity between the

Colonies and the Mother Country, and recognizing the material and political advantages of the largest possible exchange of commodities between the various portions of the Empire, is of opinion that all measures for the promotion of this end should respect the liberty of each portion to purchas in the cheapest market wherever it may exist." The effect of this resolution, if carried, would be the preservation of the status quo, with all its disabilities to British trade, and its favoring of bounty-fed foreign competition, in its fullest vigor, despite the recent enunciations of the Cobden Club that an inter-Imperial preferential rate is not contrary to the principles of free trade. The subject is so vital-not only to our future trade prosperity, but to that of the Empire, for "as in the corporal body, when one member suffers all suffer with it"-that it calls for the most earnest consideration of all beforehand, in order that no snatched adverse victory may be secured, or the subject allowed to be strangle.' and buried beneath the forms of procedure, as so many other projects have previously been.

The Mercantile Gazette, of Brisbane, Queensland, says:

We are in receipt of the tariff edition of THE CANADIAN MANUFACTURER, dated July 6, 1900, which includes the tariffs of Canada, the United States, Great Britain, and Newfoundland. These tariffs are carefully indexed, and form a most ready and convenient reference. There can be no doubt of the immense advantage of this compilation to merchants exchanging products with either or all of the countries represented in the work. We compliment the enterprising proprietors of THE CANADIAN MANUFACTURER on the contribution of such a work to the literature of commerce. The index adds largely to the value of the production, and renders it the most complete tariff reference on record.

Under the editorial head "Canada's Pettifogging Bid For Trade" the British and South African Export Gazette, published in London, making reference to a matter which appeared in Industrial Canada, the official organ of the Canadian Manufacturers' Association, says:—

The success of any new scheme largely depends upon its being well launched, and therefore we view with unmingled regret the acceptance by the Canadian Manufacturers' Association of Toronto of the programme of Mr. Thomas Moffat, the Canadian Government Agent at Capetown. Our objections are fully set out elsewhere in this issue, so that it is unnecessary to further refer to them except to remark that if Canadian manufacturers believe that South African trade is worth having, no portion of it is likely to fall to their share by adopting the pettifogging measures advocated by Mr. Mossat. As regards the wisdom of entrusting their business to commission houses, the cogency of our objections is reinforced by a quotation from a report dated January 7, 1899, by Mr. C. E. Macrum, the then United States Consul at Pretoria. Writing for the behoof of his countrymen, and answering the enquiry, Why does the foreign dealer give the preference to the European manufacturer! he says: "The English and German munufacturers canvass for trade through the medium of clever commercial travellers, who visit the dealer personally, and none of whom carry more than five or six different lines. Above all they are thoroughly acquainted with every line they carry. Contrast this with our American manufacturer. He makes a contract with an export commission house and sends the house a line of expensive samples, besides inserting a costly advertisement in the columns of a monthly or weekly journal. What is the result? The commission house has on hand from 75 to 150 different lines of goods, not five per cent. of which it knows anything about. Is it possible to handle needles, sideboards, traction engines, firearms, stores, tacks, railroad cars, hooks and eyes, bicycles, etc., and make a

commercial success of it? When I say a commercial success, I mean a commercial success to the manufacturer, not the commission house, which, it goes without saying, has a very comfortable profit out of the advertising alone. It seems to me a perfectly logical proposition that the sooner our American manufacturer goes directly after the foreign trade with the vim and energy he displays in seeking trade at home the faster will be his progress." The pertinence of this to our arguments and the Canadian case is obvious.

The "objections" which our London contemporary urges in the matter would cover more space than we can conveniently spare in this journal at this time, but they are certainly very interesting; and if either Mr. Mossat or the Association desire to discuss the matter we offer them sufficient space in The Canadian Manufacturer to do so.

It has frequently been remarked that among the goods classed as "British exports" leaving the United Kingdom there is an appreciable percentage of foreign products, which pass through British ports in bond, or which are wrongly classified in the shipping returns which every exporter is supposed to fill up (accurately, of course) for the Board of Trade Returns. When an assorted case of lamps and lamp fittings, made partly here and partly on the Continent, leaves the Thames for the Colonies, it is, however, very difficult, if not impossible, to specify on the invoices the countries of origin of the various parts. This fact is, perhaps, not of much practical moment, but it may affect injuriously the two Colonies, Canada and Barbadoes, which have been struck off the list of countries enjoying mostfavored-nation treatment by Germany. Mr. Ralph Williams, the Secretary for Barbadoes, complains of this in his latest report, and there is reason to believe that his complaint could to a large extent be remedied. "It would be advantageous," he says, "to us as well as other Colonies of British exporters were compelled to invoice their goods with their country of origin. We should then be able to collect a duty which is impossible now. Germany would not derive the advantage of the most-favored-nation treatment without giving us anything in return, and the British manufacturer and workmen would be protected from an unjust competition. The same remarks would, in a far lesser degree, apply to France, but in this respect the class of goods is more easily identified and traceable." The Customs officials of the Colony could, however, act much more effectively in obtaining such correct invoices than the Board of Trade authorities at home.—British Trade Journal.

The inauguration of the Australian Commonwealth is a civil, not a military, affair, and we see no reason why it should be accompanied by military displays of any kind. Our own Confederation was ushered in very quietly, and we do not think it has prospered any the less on that account. Of course it is Australia's own affair, but so far as Canada is concerned it seems to us that the sending of men that enormous distance would be a needless source of expense. We can assure Australia without any such action that she has the best wishes of this country for the success of the new commonwealth. Our militia is for work, not for show.—Toronto Globe.

The Globe should occasionally visit Ottawa on occasions when the Dominion Parliament is being prorogued. What fuss and feathers, what a glorious civic affair with military trimmings. So, too, with dispersion of our Ontario Legislature, supposed to be a civic affair also—it cannot be dispersed without the accompainment of soldiers in uniform with rifles in their hand, and officers in bedazzling array of swords and gold lace.

## THE CANADIAN MANUFACTURER

ESTABLISHED IN 1880.

Devoted to the Development of Canadian Trade, Foreign and Domestic.

## THE INTERNATIONAL BUREAU OF COMMERCE

- - OF CANADA . .

in connection with The Canadian Manufacturer, works to attain this end.

Any inquiry addressed to The Canadian Manufacturer will result in placing the writer, if he so desires, in communication with Manufacturers, Rayers or Sellers of any sort of merchandise in Canada or any

other country.

Merchants, Importers, Exporters, Boards of Trade, Chambers of Commerce and Commercial Organizations in any part of the world are invited to make full use of the facilities afforded by The Canadian Manupacturers whenever they may Jestre information about any article produced in Canada, Tariff Law, Customs Regulations, Routes of Transportation, etc.

We especially request Canadian manufacturers to send us lists of the different lines of goods produced by them so that we may address to them special letters of inquiry as soon as information is received by us.

#### AUSTRALIA.

Shoe and Leather Machinery. Shoe and Leather Findings Boots and Shoes. Sole and Upper Leather. Patent and Enameled Leather. Morocco and Glazed Kid.

Silverware. Planes and Organs. Saddle-Making Machinery. Machinests Tools, Automatic Weighing and other Automatic Machinery.

#### BELGIUM.

Chafing Dishes, with and without Wick Assortments. Chafing Dishes, to be used with Gas. Oll Studies. Chaing Disnes, to be used with Coll Stoves.
Lighting Apparatus.
Meat Choppers.
Practical Novelties of all kinds.

Bicycles and Accessories, Raby Carriages, Stoves and Ranges, Office Safes, Toys and Games. Camping Outlits. Phonographs.

Paints, Varnishes and Oils. Printers Machinery. Printers Machinery.

B Iting.
Wrought-iron Pipe.
Valves, Pipe Fittings, etc.
Plows and Cultivators.
Corrugated Iron.
Bottles. Water Closets, Groceries, Hams, Bacon, Pork and Lard, Hans, Bacon, Pork and La Flour. Butter and Cheese. Canned and Battled Goods. Wines and Spirits. Confectionery. Lavatories. Sinka Water Heaters for Bathrooms, Water Filters, Enameled Hollow Ware,

Terra Cotta Pipe. Harness Harness,
Paints.
Writing Ink.
Oilcloth.
Milliary Goods.
Wrapping Twine.
Toilet Waters and Perfumes.
Toilet Powders and Preparations.
Toilet Soans. Toilet Soans. Wine Buttles. Wicker Wicker
Bentwood
Bedroom
Canopy Frames for Brass and Wooden Bedsteads.
Show Cases.
Fire Arms Preserves, etc. Cutlery and Pocket Knives.

### DENMARK.

Roofing Slate. Water Closet Hoppers. ?

Plumbers' Supplies.

### FRANCE.

Builders' Hardware. Carpentern Tools,
Machiniste Tools,
Mctal-working
Wood-working
Shoe and Leather
Window Glass. Sloves and Ranges. Corrugated Iron. Carpets and Rugs. Hartwood Furniture. lamps. China and Glassware.

#### GERMANY.

Corn and Grain. Cotton. Cotton.
Lumber and Logs.
Lard and Provisions.
General Food Products.
Twisted Wirefor strapping shipping Machiners for making above Machinery for making Spiral Bed and Uphol-tery Springs. Machinery for Horseshoe Spacks, square points.

Rivet-making Machine.
Machines for making Wire Staples.
Machines for making Screw Wire.
Wire for Steel Naik.
Scythes.
Mowers.
Mothers Woodling Machines Metal-working Machines. Tool Boxes, etc. Check Punches. Fountain Pens. Roil Top and Ladies Deaks.

#### GREAT BRITAIN.

Haw Hide Blanks for Gear Pinions.
Stoves, Wood.
Print.
Paper { Enameled. Cardboards.
Doors and Window Sashes.

Hair Plaster Lashes for Builders'use. Enameled Slatestor Chimney Picces and Fireplaces. Belting. General Factory Supplies.

#### HOLLAND.

Lumber.

| Hickory Wood Handles and Helves.

### MEXICO.

Blue and White Enameled Ware, for kitchen use.
Agate Ware.
Kitchen Utensils.
China and Glassware.
Tinware.
Roofing Slate.
Sulphuric Acid.
Muriatic Acid.
Drugs. Prugs Patent Medicines, Bottles, Vials, etc. Heavy Chemicals and Acids,

Druggists' Sundries.
Household (2)
Kitchen
J Furniture.
Office (2)
Paints. Varnishes and Oils.
Wagon and Carriage Parts.
Axles and Springs.
Har Iron and Steel.
Harness Leather.
Carriage [ Material. Carriago (Material. Lumber.

#### NORWAY

Cheap Organs, Office Desks, fitted with small Fire-proof Safes. [Refrigerators.

### PORTO RICO.

Cotton Prints.

I Sheetings, Shirtings, etc.

### RUSSIA.

Machinists' | Tools. Blacksmiths' | Tools. Wagon and Carriage Parts. Engines and Bollers.
Pumping
Metal-working
Wood-working Machinery. Milling Machinery.
Textilo Machinery.
General Factory Supplies.
Valves. Pipe Fittings, etc.
Portable Forges. Helting. Photographic Material.

#### WEST AFRICA.

Cheap Cotton Prints.

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Preserve this Bulletin for Reference-it will not be Duplicated.

If You want Information, Ask for It.

Address.

THE CANADIAN MANUFACTURER, Toronto, Canada.

### CAPTAINS OF INDUSTRY.

The following items of information, which are classified under the title (\*Captains of industry," relate to matters that are of special interest to every advertisor n these pages, and to every concern in Canada interested in any manufacturing Industry whatever, this interest extending to supply houses also.

If a new manufacturing enterprise of any kind is being started, or an electric lighting plant instituted, or an electric railroad, or a telephone, or a telegraph line is being constructed; or a saw mill, a woolen, cotton, or knitting mill; or if any industrial establishment has been destroyed by fire with a probability of its being rebuilt, our friends should understand that possibly there may be something in the event for them. Do you catch on to the idea?

The starting of any such concern means a domand for some sort of machines. machinery, or supplies, such as steam engines and boilers, shafting, pulleys, belt. ing, lubricants, machinery supplies, wood or iron working machinery, ventilating and drying apparatus; pumps, valves, packing, dynamos, motors, wire, arc and incandescent lamps, and an infinite variety of electrical supplies, chemicals, acids. alkalies, etc. It is well worth the while of every reaser of the Canadian Manufac turer to closely inspect all items under the head of Captains of Industry.

The output of pig-iron from Canadian furnaces during the first half of 1900 was Ont., manufacturers of veneer and excel-45,234 gross tons. This indicates no in-crease in the rate of production over 1899, backing, bellows, baskets, etc., inform us the total output for that year being 94,077 tons. Of the pig iron turned out in the current year about one-sixth was with char-coal as fuel. One-third of the product was Bessemer pig.

The Toronto Street Railway receipts for the month of October, according to returns made to the City Treasurer, show an increase over those of October, 1899, of \$13,380.25. The city's share is increased \$1,090.42. The following table shows an interesting increase during the past six years:

Receipts. City's Percent'g October, 1900....\$124,866.00 \$9,989,28 October, 1899... 111,485.75 October, 1898... 99,885.05 8,918.86 7,990.80 October, 1897... 87,964.37 October, 1896... 78,343.49 October, 1895... 78,216.98 7.037.15 6,267.47 6.257.35

Dr. S. Ritter Ickes, president and general manager of the Von Echa Co. (railway builders), Woodstock, Ont., is visiting at his old home in Pennsylvania.

Mr. Charles Lionais, Montreal, has lately made a sale of an iron pyrites mine at Garthby, on the Quebec Central Railway, to a New York syndicate, who will erect a sulphur factory at Levis, Que. The sulphur which it is proposed to manufacture will be used in the pulp mills in that section. The company have already begun operations at the mine. The property in question consists of 2,800 acres of land, and the deposits of iron pyrites carry from fifty-five to sixty per cent. of sulphur.

Messrs. Rider & Kitchener, Lindsay, siors, and of stock for drawer bottoms, backing, bellows, baskets, etc., inform us that they are now putting in a plant to manufacture three-ply panels, veneered on both sides with fine woods such as walnut, oak, gum, etc. There is a good demand in Great Britain for this line of goods.

A recent development in electrical engineering in this country is the employment of 250-volt systems for lighting and power, the advantage being that both lights and power are taken from the same circuit. A good example of this system is found in the new building of Messrs. Norlich & Co., opposite the Union Station, Toronto. In this build-ing, which when completed will be one of the finest warehouses in the city, the electrical construction work is being installed by Messrs. R. A. L. Grzy & Co., Toronto, the well-known electrical contractors.

The Imperial Starch Co. has awarded to E. A. Wallberg, C.E., Montreal, Toronto and Buffalo, the contract for the complete equipment of machinery and plant for its new starch and glucose factory in Prescott, Ont., the contract price being \$60,000. He will let sub-contracts at once from his Toronto office, Temple Building, for many parts of the equipment.

Mr. John S. Moore, proprietor of the Dominion Gas Meter Works, London, Ont., manufacturers of gas meters, meter provers, station meter drums, etc., informs us that extensive alterations are now being made in his present premises prior to building larger works. These changes will enable the employment of an additional number of

workmen to the present staff, necessary to keep up with orders, the pressure of late requiring working overtime. New tools and has recently installed in his works a Goldio & McCulloch well known "Model" gas ongine, with which he is well pleased. He reports business as being exceedingly good throughout the country. Mr. Moore established this business in Canada in 1879. In addition to making the complete meter, he supplies the trade with the various parts and movements, etc.

The Legislation Committee of the Toronto City Council have under consideration a bill to incorporate the Toronto & Central Ontario Railway Co., to carry out Ald. Lamb's radial railway scheme. The bill provides for the incorporation of a company with \$5,000,000 capital stock, the directors to have power to issue the bonds of the company for the purpose of raising money for prosecuting the undertaking, the amount of the issue not to exceed \$20,000 per mile. The St. Lawrence market shall be the terminal, and if the Toronto Railway Co. will not grant running rights, the city may authorize streets to be set apart for the use of the radial railways, providing they do not carry passengers. The railways shall be commenced within a year from the passing of the Act, and at least 100 miles of railway shall be constructed annually until the system is finished.

Mr. W. A. Mackinnon, agent of the Dominion Department of Agriculture at the Paris Exhibition, describing the mineral exhibit there, says: The Canadian mineral exhibit is quite the largest, both in quantity and number of varieties, that is shown this year in Paris. It may be added that be-sides being extensive the collection is an excellent one; witness the fact that the international jury of experts has accorded it no less than fifty-two awards of merit, among which are six grand prizes. Capitalists are continually asking information with regard to the commercial possi-bilities of the mines, particularly those of copper, coal and gold; there is no lack of students who note the nature and extent of the various deposits, with the help of wellmarked charts of Canada, which are conspicuous in the section. In addition there are several volumes of excellent mining and other photographs, illustrating the development of every part of Canada, open to the inspection of the public. And perhaps most effective of all for thoughtful visitors is the pamphlet prepared by Dr. Dawson, and

## INGERSOLL-SERGEANT ROCK Drills FOR MINES, TUNNELS AND QUARRIES

## PISTON INLET Air Compressors DUPLEX and COMPOUND.

STRAIGHT LINE COMPOUND.

FOR ALL DUTIES.

## ... COMPLETE MINE EQUIPMENT...

JAMES COOPER MANUF'G CO., Limited, - 299 St. James St., Montreal.

Other Offices - - - ROSSLAND, B.C.

RAT PORTAGE, ONT.

HALIFAX, N.S.

with the economic minerals of Canada.

The shareholders of the Hamilton, Grimsin Hamilton a few days ago, and decided to apply to the Legislature to amend the special act of the company by giving it power to continue its line of railway to St. Catharines, Niagara, and Niagara-on-the-Lake.

well for the popularity of the Cross.

McAllister, at Guelph, Ont., was destroyed by fire November 1, loss about \$5,000.

Co., Toronto.

"Papa," said the boy, "when you say in your advertisements that your goods are acknowledged by connoisseurs to be the best, what do you mean by connoisseurs?"
"A connoisseur, my boy." answered the great manufacturer, "is an eminent authority—an authority, in short, who admits that our goods are the best."

Ontario promises soon to show a large increase in its copper production. In addi-Victoria mine, owned by Dr. Ludwig Mond, will soon be producing ore which will be smelted and blown in converters to high grade copper nickel matte for exportation to England. Large mining operations are also projected at Massey, where a promising deposit of ore carrying over four per cent. of copper is now being developed. The future of the Parry Sound mines is still uncertain, though development is being actively prosecuted. The copper district at Bruce mines, however, is soon to be energetically exploited. A concentrator of 400 tons daily capacity, with a smelting and converting plant, is being erected at Bruce Mines. where the old workings are being equipped with a modern plant, contemplating deep mining. The Rock Lake copper mines have also been extensively developed, showing a large vein of good ore, and a 200 ton concentrator is nearly finished, which will pro-

printed in both English and French, dealing | duce high-grade concentrates for shipment. -Mining Review.

The American Steel & Wire Co. have by, and Beamsville Railway held a meeting ordered from time to time eighteen Cross Oil Filters for use in their plant at Chicago, Ill.

> The Jones & Moore Electric Co., Toronto, have sold one of their new type incandesent dynamos to The Empire Carpet Co., St. Catharines, Ont.

The American Tin Plate Co, Chicago, Ill, have repeatedly duplicated their orders for Cross Oil Filters and are now using nineteen filters in their plant. This speaks well for the nomularity of the Cross. and all necessary wood-proparing machinery. The stave and heading mill of George The grinders will be located in the base ment, from whence the stock will be pumped Rider & Kitchener, Lindsay, Ont., have by gravity to the screens and wet-machines, report among others the following motor purchased a new 100 light incandesent necessitating only one stock-pump for the sales: J. Dubois, Hull, Que.; J. M. Loose, dynamo from The Jones & Moore Electric entire plant. The wheel pit and bulkhead Toronto; John Flynn, Quebec; York MacCo., Toronto.

will be of solid stone laid in Portland chinery Co., Toronto; W. E. Massey, cement, and the flume will be of heavy

timber, lined with three-inch plank. The first storey of the building will be of stone. and the second of frame, sheathed with iron, The mill will be built on the old Welland Canal, just above Lock 22, and power will be furnished by the canal which has a head of fourteen feet at that point.

An interested spectator of the opening of the Woodstock, Thames Valley & Ingersoll Electric Railway last week, allusion to which is made in another page, was Mr. Donald Reid, who went to Woodstock, Ont., from Scotland in 1842 to construct the macadamized road between that place and Ingorsoll for the contractors, Messrs. Reid & Campbell, one of whom was his father and the other his uncle.

Toronto.

F. N. PHILLIPS, President.

GEO. H. OLNEY 2nd. Sec.-Treas.

# FUGENE F. PHILLIPS ELECTRICAL W

MONTREAL.

CANADA.

Electric Light Line Wire, Incandescent and Flexible Cords.



## RAILWAY FEEDER and

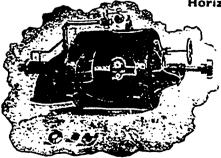
Rubber-Covered, Magnet. Office and Annunciator Wires.

## Cables for Aerial and Underground Use.

United States Factory—AMERICAN ELECTRICAL WORKS, Providence, R.I. New York Store—W. J. WATSON, Agent, 26 Cortlandt Street. Chicago Store-F. E. DONOHOE, 241 Madison Street.

## Crocker Patent Turbine

Horizontal Setting, with Quarter Turn Elbow.



Estimates

ATER POWERS examined and

submitted for Complete Equip-

Reports made.

ments. - - -

Where the nature of the location will permit its use It is very suitable for this type has many advantages. direct connection to dynamos, and many are in operation in this class of service.

Notice how complete and compact this arrangement is, and how easily it may be installed. Can you use anything of this kind? Your inquiries will receive prompt attention.

## The JENCKES MACHINE CO.,

42 Lansdowne St., Sherbrooke, Que.

Messrs. R. A. L. Gray & Co., electrical contractors, Toronto, have just placed a motor in the Toronto works of the Diamond Glass Co.

The R. & T. Watson Co., Toronto, have placed an order with The Jones & Moore Electric Co., for a complete telephone system for their factory.

The Canada Iron Furnace Co. will soon have its new works at Midland in operation, smelting ore from the Holon mine at Michipicoton, with small quantities of Calabogic magnetite. This will be the first instance of an Ontario furnace running entirely on Canadian ores. The Holen ores contain about 58.7 per cent. of iron, with 0.114 per cent. of phosphorus, and 0.046 per cent. of sulphur. The new furnace is sixty four feet high, thirteen feet in diameter at the crucible. The regenerative plant consists of three Gordon stoves, sixty feet by sixteen feet. The blast will be supplied by two blowing engines of 400 h.p. each. It was originally intended to use charcoal as fuel, and plans had been drawn for a large by-product plant. But it has been decided, for the present at least, to employ Cornellsville coke, which can be cheaply laid down at Midland from Lake Eric ports. - Mining Review.

The Williams Box Co., Toronto, have installed two electric motors in their new factory of The Jones & Moore Electric Co's manufacture.

The National Steel Co., have in their plant in Chicago, twenty Cross Oil Filters, made by The Burt Mfg. Co., Akron, Ohio.

The Hinds Paper Box Co., Niagara Falls, N.Y., is about to establish a branch factory on the Canadian side of the river in

Nisgara Falls, Ont. The building it will occupy is adjoining the Dominion Suspender plant. The Hinds Co. has Seen supplying a large number of boxes to manufacturing establishments on the landian side, and as there is a duty of thirty-five per cent. on this class of imports the expendi-ture for duty can be saved by the branch establishment. The new factory will be in operation during the present month.

Messrs. Marion & Marion, patent attorneys, Montreal, furnish us with a list of patents recently granted to inventors by the Canadian Government, as follows. Alfred McCloy, Hessen, Ont., vehicle gear; Herbourd William Ross, Toronto, car fender; George Blackburn Jones, Toronto, peat drier; John Christopher Nichol, Montreal, Mar over the counters of lucal banks—abeter to Review Politics Polit boat ; J. Baptiste Bailey, Contrecoour, Que., clothes line; Elzoar Dore, Laprairie, Que., cultivator; Dorvin Wesley Valleau, Ameliasburg, Ont., hay cocking machine; John Baptiste Girous, St. Esprit, Que.; acety ene gas generator.

### A NEW ELECTRIC RAILWAY.

The Woodstock, Thames Valley & Ingersoll Electric Railway was opened, by starting the first car, "Estelle" over the finished portion of the road connecting Woodstock and Beachville, Ont., on November 8. The road to Ingersoll is being pushed, and will be finished this fall if the weather will permit. Duplicate machinery will be put into the power-house, and more cars will rapidly follow the "star."

The opening of this road to the public was

a great day for the people of Oxford County, and they were not backward in showing best to be obtained in Cauada, and it has their appreciation of it. Woodstock's City paid cash for everything. The first car is

another in making pretty speeches in praise of the active members of the construction company, Messrs. Ickes & Armstrong.

The road was projected and is being built by the Von Echa Co., which was incorporated under the laws of the State of West Virginia, with a capital stock of \$250,000. Dr. S. Ritter Ickes, the president and gencral manager has built many roads in his native state, Pennsylvania, all of which have been unusually successful. His particular talent seems to be in truthfully prognosticating the Gnancial returns of a street railway. Many months before the last road built by him, the L. & W. V. St. R. R., was

Mr. J. H. Armstrong, the secretary and treasurer of the company, is well and widely known as for many years treasurer of the H. F. Watson Paper Mill Co., where his ability as a keen reliable business man was demonstrated, and although this is his first experience in electric railway building, he has shown himself possessed of qualities that make him a master hand.

The Von Echa Co. is much pleased with the spirit displayed by the people as regards this road, and predict better business for it than has heretofore been hoped for. But the manner in which the company has acted has been proof of its confidence in the venture. All the rights of way have been bought and paid for, the entire road-bed from Woodstock to Beachville is owned in fee simple by the company, it constructed its own bridge instead of using the county bridge, its machinery and equipment are the Fathers, society and the press vied with one much handsomer than those usually seen in

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MILL SUPPLIES HOSE of all kinds DRIVING ROPE **BELTING** of all kinds





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MINING MACHINERY The Canadian Rand Drill Go. SHERBROOKE, HALIFAX, N.S. TORONTO, ONT. RAT PORTAGE, ONT. ROSSLAND, B.C. GREENWOOD, B.C. NELSON, B.C.

## CRUSHERS-ROLLS

Roll Jaw Fine Crushers Reduce Large Rocks at once to Gravel and Sand. Centrifugal Rolls. Cost half and do three times as much as Common Rolls of equal dimensions, and do finer work.

SEND FOR CIRCULAR.

STURTEVANT MILL CO., 164 Glayton St., BOSTON, MASS.

this country, and is one of the few things not purchased on this side, being made by the J. G. Brill Co., of Philadelphia. The boiler and engine were furnished by the E. Leonard & Sons Co., London, Ont., the motors by the Canadian Electrical Engineering Co., the generator by the United Electric Co., and wire by Dominion Wire Co.

Speaking of the construction and equipment of this road the Woodstock Timessays.

The work on the railway has been rapid;

the construction and equipment of it thoroughly practical and solid; beauty has not been overlooked, and great regard has been given to the comfort of the patrons of the road. Perhaps, the most singular thing about it is that the road-bed, and some little distance on each side of it, is owned in fee simple by the company.

The power plant is about one mile from Woodstock, but on account of the steep grade at the Woodstock end, is at about the centre of the line. There are six acres of land, a large spring of pure water which supplies the boilers, a brick power house, containing 300 h.p. boilers of the latest and best design, turned out by E. Leonard & Sons, of London, also a 225 h.p. Peerless engine by the same manufacturer. The generator was furnished by the United street railway car, and beautifully decorated. Other cars will follow the "star" as soon as the track is completed.

HUMBER RIVER WATER POWER.

Toronto City Engineer Rust has made a report to the City Council regarding the available power of the Humber river near this city. In it he says that the cost of a rubble concrete dam at Baby's Point, faced with ashlar 925 feet long at top and 510 feet

copper conductor. Across the road from the power house is the frame car barn suf ficiently large for present needs, and planned for additions which will be made an additional equipment is put on. The company is pushing the work as rapidly as possible, in the hope to reach Ingersoll before cold weather stops operations, and will at once the stops of the place orders for duplicate machinery for the power house.

The handsome car, "Estelle," which name is supposed to have an esoteric meaning, and will no doubt prove a star, a guid ing star, to its owners, is a double truck, thirty foot Brill, stronger than the average street railway car, and beautifully decorated. Other cars will follow the "star" as soon as

Electric Co., of Toronto, and the well known at bottom, 134 feet high, would be \$1,060,"Jimmie" Johnson, of the Dominion Wire 200. The cost of installing an hydraulic Co., filled the order for the long-drawn-out electric plant of 6,000 h.p. gross (480 h.p. 200. The cost of installing an hydraulic electric plant of 6,000 h.p. gross (480 h.p. net), and transmitting the same seven miles to the centre of the City of Toronto, would be \$191,900, or a total of \$1,252,100. To this would have to be added for engineering, legal and other expenses, \$187,900

The Engineer does not state land damages or the cost of the reconstruction of railway

or the cost of the reconstruction of ranway and highway bridges or roads.

The cost of the Weston dam, he says, would be \$360,000, in addition to the dam at Baby's Point. This dam also would be rubble concrete, faced with ashlar, 650 feet long at top, 430 feet at bottom, and 80 feet high, including tail race, valve house, valves, pipes, etc., \$360,000.

This dam could either be used as a feeder to the Baby's Point power house during dry

periods, or as a special power, or both.

The Engineer adds: Taking it as a feeder only we have the following estimate based on assumption that this reservoir is so extenon assumption that this reservoir is so extensive as to afford complete storage to the Humber River watershed, which may be drawn upon during dry periods. This assumption is made merely from a general view of the Humber River valley at this view of the Humber River valley at this point, but this reservoir appears to be fully as extensive as Baby's Point reservoir.

Adding to the cost of the dams the hydraulic electric plant, engineering and light expenses, etc., the Engineer figures out a bill of \$2,054,800.

He says, however, in addition to the Weston dam, in view of the problem of dry seasons, there should be established a small plant of 1,000 gross horse-power, costing, say, \$40,000, or additional smaller reservoirs could be built farther up the Humber River. so as to conserve the water at points up stream, and in this way develop 66 feet head at Weston and 140 feet at Baby's Point, or, say, 205 feet total head. With such supplemental reservoirs the gross horse power during three dry seasons should be, say, 20,500 to ten-hour horse-power gross, or, say, 16,000 ten-hour horse-power net.

The cost of installing the necessary ma-

chinery to develop this power and place it on

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Extra C is our best grade. We cannot make anything better than the best. You cannot buy anything better, try where you will. When you buy, see that our Trade Mark and grade are stamped on it and quality will be there.

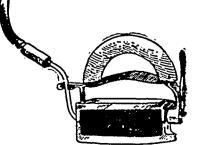
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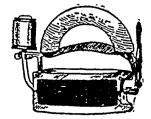
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"PERFECTION"

**Self-Heating Sad Iron** 

Something New. Sells Well.



The EDWARDS SAD IRON CO., Confederation Life Building, Toronto, Canada.

the Toronto market could easily be estim ated, but as the information needed for estimating the cost of the necessary supplement of dams and consequential damages is not at hand this phase cannot be entered upon. Additional water from the Credit River can also be carried to the basin of the Humber near Inglewood, by constructing a dam on the Credit and an open cut to the watershed of the Humber, but there is not sufficient information at hand to determine whether the cost of this work would be justified by the addition of about 100 square miles of watershed to that of the Humber River. The opening of a channel from Lake Sinicoe which has 1,200 square miles of dramage area, would render an enormous power available at these two dams and at other dams which would be built higher up the Humber.

A rough estimate of the cost of cutting a canal, say, 50 feet wide, at the bottom and carrying in it 10 feet depth of water from Lake Simcoe at a speed of, say, 1½ feet per second, would be 48,000,000 cubic yards at twenty-five cents per cubic yard, equal to \$12,000,000. This water would develop under head of 205 feet at these two dams, 24,410 gross horse power for 24 hours, or 19,200 net horse-power for 24 hours.

### HYDRAULIC PRESSES.

Messrs. Wm. R. Perrin & Co., press manufacturers, whose Toronto works are at 59 Richmond street east and office at 122 Church street, have sent us their Press Catalogue No. 7 in which many of the hydraulic, screw and other presses made by them are il-Hydraulic press with belt power pump; knuckle-joint press; hand power, for pressing tankage, apples, etc., where a light pressure only is required; knuckle-joint press with power attachment; knuckle-joint scrap press with curb; knuckle-joint oleo and tallow press; lover hand presses; box presses; the Cushman box press, a press that travels on an overhead track; combination platform press on wheels, etc; also belt and steam hydraulic pumps. Other presses shown include sugar filter press; square press for filtering oils, syrups, dry colors, etc.; linseed oil presses; press for varnish filtering, chlorination plants, etc.; presses for experimental work in which paper or cloth may be used; also direct acting blowing engines, duplex pumps, rotary number etc.

rotary pumps, etc.

Messrs. Perrin & Co. build all sizes and constructions of filter presses, hydraulic presses, scrow presses, knuckle-joint presses, steam and air presses, etc., and are prepared to give full information at any time regarding them, and will make experiments on different products without charge. Address

as above.

### MAN, MUSCLE, AND COAL.

The fact that the new steamer Deutschland developed power at the rate of one horse-power hour (one horse-power exerted for the space of one hour) for each one and one-half pounds of coal consumed, is commented on as a remarkable thing for marine boilers and ongines. . A better showing has often been made in steam vessels, says Iron and Steel, but not of the Deutschland's kind. Static power producers have done considerably better than this. At the Edison power plant, power has been develeped at the rate of one horse-power hour for each pound of coal consumed. Here is an achievement worthy of driving a stake or

planting a monument in the highway of civilization. A few easy equations from this and the potentiality of 240,000,000 tons of starting point will lead us to:

One pound of coal equals one horsepower hour.

Two thousand pounds coal equals 2,000 horse-power hours.

Two thousand pounds equals 200 horsepower days of ten hours each.

One horse-power hour equals fourteen man-power hours.

Two thousand pounds of coal equals 2,800 man power days of ten hours each.

Ratio between 20,000,000 male workers coal, 1 to 108.

That is to say, 20,000,000 workers, without the aid of coal, would have to labor 108 years to develop a force equal to the potential energy of the present annual production of coal in the United States.

### A NEW CANADIAN IRON CENTRE.

A Buffalo correspondent who seems to know what he writes about says -

2,800 man power days of ten nours each.
Two thousand pounds coal equals nine man-power years of 311 days each
Value of 2,000 pounds coal, excluding district berdering on the waterway from Port Colborne to Montreal has become the Annual production of coal in the United most advantageous on this continent, or States, 240,000,000 net tons.

Potentiality in man power years of manufacturing industry. To prove this here 240,000,000 tons of coal, 2,160,000,000 are the facts.—

1 The most available supply of the best

## Capitol" Cylinder

## "RENOWN" ENGINE "ATLANTIC"

RELIABLE WELL-KNOWN BRANDS

ALL ORDERS PROMPTLY FILLED

QUEEN CITY OIL CO. SAMUEL ROCERS, Pros. TORONTO, Canada.

## YOU ONLY GET BRILLIANT MOUNTINGS

-BY THE USE OF---

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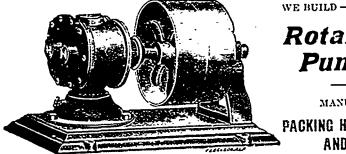
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of Toronto, Limited.

### WM. R. PERRIN & CO., 122 CHURCH ST., TORONTO.



Rotary Pumps

POWER OR HAND.

MANUFACTURERS

PACKING HOUSE MACHINERY AND PRESSES.

ore is at the head of the lakes, is in vast manufacturing industry to the district bequantities, and can be carried to Port Col- tween Port Colborne and Montreal because borne as cheaply as to any other assembling

2. Coke can be delivered at Port Jolborne almost as cheaply as at any other assembling point.

3. An unlimited supply of limestone is at Port Colborne.

4. Port Colborne is at the head of the 14 foot waterway to the seaboard, and has the best distributing facilities of any as-

sembling point.

5. The Dominion Government gives a bounty on every ton of iron and steel produced in Canada.

These five facts prove that Port Colborne has extraordinary advantages over every other point on this continent for the production of pig-iron and steel billets, and for iron and steel manufacturing. Comparison with the advantages of other assembling points but strengthens the proof. Pitts-burg, now the centre of the iron and steel industry, is handicapped by a short rail haul of raw material, and a long and expensive rail haul over a mountain range to the seaboard for export trade. Even if the St. Lawrence route is used for export trade—and the experiment is to be made this fall there is a short rail haul in conjunction. the use of the St. Lawrence route without a rail haul. Over these three points Port Colborne still has the advantage of the along the canal so cheaply that manufactur-bounty on raw product, and, furthermore, the extraordinary advantage of drawing the trict between Buffalo and Albany would

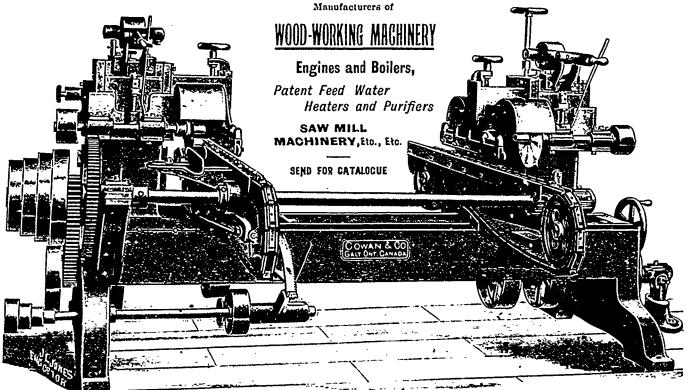
tween Port Colborne and Montreal because the pig-iron and steel billets from the furnaces at Port Colborne could be distributed cheaply at all points along the 14-foot waterway to the scaboard, and supply manufacturing material to innumerable industries in that district at a lower price than the distributing facilities for home trade at Pittsburg, Cleveland or Buffalo would permit. In brief, the transportation of iron, either as a raw or manufactured product, is not desired by railways owing to its bulk. It classes with ore, coal, grain and other articles of bulk, and the traffic goes to the waterways wherever possible. Canada has equal advantages for an assembling point in the iron and steel industry, and extraordinary advantages through the 14-foot waterway to the sea-board to distribute raw material for manufacturing. Therefore it remains with the business men of Canada to avail themselves of the opportunity to centralize the iron and steel industry of the world along the Canadian shore of Lake Ontario and the banks of the Welland and St. Lawrence canal system. The country that controls the iron and steel industry of the world is bound to lead in

commercial strength.
Frank B. Baird, President of the Union Iron Works in Buffalo, said to your corre-Cleveland and Buffalo have, as an advantage over Pittsburg, a less expensive rail transformed into a barge canai the non and age over Pittsburg, a less expensive rail transformed into a barge canai the non and haul to the scaboard, because no high steel industry will go to Canada. He expensive rains intervenes, the use of the plained this by stating that if the Erie furnaces Canal is enlarged innumerable furnaces will be established at Buffalo, and their output of pig-iron and steel billets distributed

become the Birmingham of America. He takes the ground that England, Germany and Belgium are short of raw material, and must get it from America or lose their manufacturing trade, and America has only to hold the raw material for home manufacture to capture the trade of the world. But for the United States to accomplish this, the improvement of the Eric Canal is essential, so that the raw product can be cheaply distributed to manufactories; otherwise Canada, having already the facilities for distributing the raw product cheaply to manufactories in her country, and also having equal advantages in producing the raw product, is bound to capture the iron and steel trade of the world,

Canada's position and opportunity is established. That of the United States is not, for the Eric Canal is not likely to be improved. Indifference over the improvement of the Erie Canal was never more marked. New York City shrugs its shoulders and declares that its export and import trade is increasing without the aid of the canal. Buffalo refuses to warm up, declares that she has now the St. Lawrence waterway to maintain low rates, and that she has enough to do to build up her own industries without helping towns in the interior. Farmers in New York State have little interest in the canal, and a lively memory of millions being squandered through it by political parties. The fleet of canal boats has decreased to a small number, and canal men make too little money to build more boats, and capitalists refuse to invest in canal business because they know that the railroad companies are hostile to the waterway and in time will make it a dry ditch. The result is that no one believes that a





IMPROVED DOUBLE TENONING MACHINE.

majority vote for the improvement of the the percentage being given as 99.32

iron and steel industry, commenced with a lowest point reached in the period. fields. The limit of the ore deposit was reached and supplies had to be brought from the head of the lakes. Fuel cheapened and commenced to move towards the ore, with the result that Lake Erie ports became better assembling points, and Buffalo the the current year the high-water mark for best of all in the United States. Then it the period was reached, with a percentage was that local capitalists in Buffalo went down to Scranton, showed Buffalo's advantages to the Lackawanna people, and offered to invest heavily if the Lackswanna iron and steel works would be moved to Buffalo. The offer was accepted and to-day a \$25,000,-000 plant is being established in this city. Other manufacturing ports on Lake Erie have progressed in a similar way. It is evident that Canadian capitalists have only to show as much enterprise in order to develop the extraordinary advantages the district between Port Colborne and Montreal enjoys for centralizing the iron and steel industry of this continent.

#### WAGES FOR A DECADE.

An interesting summary of the results of an investigation into the rates of wages wages in some instances showed little during the last decade has just been publifluctuation, while in others they were more lished by the United States Commissioner sensitive, responding quickly to general of Labor. The investigation covers the conditions of depression or activity. One years from 1891 to 1900, inclusive. The thing indicated by a comparison of the rates particulars upon which the summary is based were secured directly from the pay-rolls of establishments in all sections of the country. Information was secured from 148 establishments, representing 26 industries and 192 occupations. The data included relate to manufacturing industries almost exclusively. Facts were gathered in relation to steam railroads and street railways, but those have been excluded. It is admitted by Commissioner Wright that the data from which the statistics as to wages were prepared do not afford the basis for a strictly scientific calculation of relative wages, but a careful examination of the figures leads him to believe that they are fairly representative beds of North Germany for the production and approximate closely the actual conditions of the country ditions of the country.

Erio Canal is possible, and therefore in- year following there was a further decline to difference in the matter is general.

98.06 per cent. The year 1895 saw a de-98.06 per cent. The year 1895 saw a de-Pittsburg, in becoming the centre of the crease to 97.88 per cent, which was the In 1896 limited ore deposit anidst unlimited coal there was a slight increase to 97.93 per cent., which was followed by a gain in 1897, when the percentage was 98.96 per cent. A slight reaction in 1898 lowered the per-

centage to 98 79 per cent, but in 1899 there was an increase to 101 54 per cent, and in of 103.43 per cent It will be seen, therefore, that the wages were highest at the extremes of the period and that the lowest point was reached about the middle of it.

In commenting upon the figures Commissioner Wright points out that during the years in which the rate of wages declined the rates of 1891 and 1892 remained in many instances unchanged. So during the last few years, during which the general course of wages has been upward, the wages in certain particular industries have not corresponded to the general rise instances the percentage of decrease was notably large during the period of depression, while during the last two years of the period the reverse was true, and a much larger increase really took place than that indicated by the figures given. In short, of wages is that the fluctuations have not been very great-not so marked, indeed, as current opinion would lead one to expect. The gratifying fact is brought out, however, that the rate of wages shows an increase as compared with 1891 and 1892, when wages, as measured in gold, were higher than at any preceding period in the history of the country .- Bradstreets'.

#### PEAT FUEL.

A recent issue of Stahl und Eisen, conof electricity on a large scale, says a London publication. He estimates that a hectare of In the presentation of the data the Com-missioner has selected the year 1891 as a dry turf, equivalent to 1,200 tons of coke, or basis or standard, and has assigned to it a in English measure an acre of turf, ten feet percentage of 100. The next year, 1892, is thick gives 1,000 tons of dry turf, equivalent given a percentage of 100.30, showing a to 480 tons of coke. The mosses of the slight increase over the figure for the pre- Evus Valley, which cover an area of 1,000 ceding year. In 1893 there was a decrease, square miles, might furnish the equivalent

of 300,000,000 tons of pit coal; that is to say, more than the total production of Germany for three years. The turf would be burnt at central stations of 10,000 horsepower capacity, consuming annually 200,000 tons of turf, the product of 200 acres of the beds. One application of the power produced would be to the service of the canal connecting Dortmund to the Evus, which will soon be finished, but the author thinks the most interesting will be the manufacture of acetylene, the materials for which can be obtained easily and cheaply in the neighborhood. With 10,000 horse-power a quantity

## THE BOURNE-FULLER CO. IRON, STEEL

PIG IRON

CLEVELAND, OHIO, U.S.A.





### TO EXPORTERS AND IMPORTERS

The Publishers beg to draw attention to the preparation of the 15th edition of the "MERCHANTS, MANUFACTURERS' & SHIPPERS DIRECTORY OF THE WORLD." containing classified lists of Trades and Tariffs for all countries. Highest award-Gold Medal-Paris, 1900. For further particulars, charges for advertisements, etc., apply

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of acotyleno can be produced daily, equivalent for lighting purposes to 150,000 gallons of petroleum, or annually in value to 20,000 tons of foreign imported petroleum.

There are millions of acres of peat in Canada that are available for fuel that are waiting to be utilized.

Woodstock, Ont., is the home of John Henry, father of the inventor of the electric

### THEIR GROWING TIME.

The Electrical Construction Co., London, Ont., find their business so expanding and growing that they have deemed it advisable to onlarge their premises and equip their factory with the latest modern improvements for facilitating the economical and convenient handling of their machinery. They have recently purchased five lots on Dundas street, opposite the Court House,

having a depth of 200 feet on which they propose to creet their three story factory. This company have recently extended their business to include fixtures, house wiring, business to include fixtures, house wiring, and general electric supply trade, together with several specialities of foreign manufacture. They will in their new factory be prepared to handle light and power generators of all sizes and for all requirements. Their factory is being built according to the plans of the so termed modern machine shop, having a travelling crane extending the having a travelling crane extending the entire length of the shop, with galleries on each side for lighter work, the main floor being used for the heavy tools and handling of heavy work. As soon as these new works are in operation the company will be in position to turn out the very best high grade machinery at a minimum of cost.

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Electric and Hand Power Travelling Cranes, Shafting, Pulleys,

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### CANADIAN LUMBER.

In compelling all holders of stumpage concessions to saw their logs in Canada, the province of Ontario has acted well within its rights, and its action can be defended on moral as well as on commercial grounds. Secretary Gage has been requested by Senators McMillan and Burrows and by Reps. Cramp and Fordney to apply the retaliatory clause of the Dingley law to Canadian lumber, and open up the way to a general war of tariffs between the two countries. The secretary is said to have refused to comply with the demand and to have informed the gentlemen they must apply to Congress for relief. If this is the position that Secretary Gage has taken, the secretary

Many of the men who are demanding that all trade between the United States and Canada shall be disturbed for their benefit favored the \$2 tariff. Senator Burrows himself, who is more responsible for the \$2 schedule than any other member of Congress, is reported to have declared that "the action of the Ontario Government in this manner is an infernal outrage, and that it is just as much matter for diplomatic action as the seizure of American flour in South Africa." If American lumbermen had succeeded in establishing a tariff of \$2 a thousand on lumber, the Government of Ontario issued an order providing that owners of Ontario stumpage rights must saw the logs in that province. That made it impossible for cortain Michigan mill owners who had cut all their own pine to raft logs from Canada, saw them in the Michigan mills and reap, at the expense of one of the natural resources of Canada, the benefit of a tariff that shut Canadian lumber out of the American market. The action of the Ontario Government was rational and reasonable. If Canadian lumbermen were to be deprived of an American market, it was obviously unfair to allow certain Americans who held stumpage rights to raft their logs to the United States, and have free access to a market for their product which was denied to Canadians themselves. - Marine Record.

### CANADIAN IRON ORE.

In estimating the amount of lake business for next year and the probable rates for ore and other commodities, says the Chicago Journal, both the vesselmen and shippers are taking into account the effect on the market of the brown hematite ore from the Michipicoten district in Canada.

It has been practically demonstrated that Canada can not possible use all the ore in mined in a season. The pig iron industry with the ore produced in the North-West. across the border is still in its infancy, and the steel trade is little better. With nine mines, however, lies in the fact that the furnaces in existence the greater part of last, cost of mining is considerably lower than in year was spent with four and five of them this country .- Marine Record. out of blast. The supply of ore in Canada has been more than enough to keep the furnaces going, so that unless the furnace capacity is greatly increased, and the demand for finished material grows apace, the ore from the Michiphoten district must seek a market in this country, or else lower the prices in Canada to a rumous notch. According to reports the ore will be shipped here. Mr. Clergue, who is developing the new mines, was educated in the ore business in Ohio, and it is said, he is favorably impressed with the chances of the Canada mineral having a ready sale here. The new mining territory is being developed very rapidly, and the output will probably be increased two fold next season. Shipments to Ohio ports will likely cause a flurry in the market, especially so if the Algoma railroad is in operation in time to handle the product with the least possible cost and the greatest dispatch.

It is reported from the mining districts in Ontario that the Canadians will demand lower freight rates so as to overcome the of the vast region lying between Lake tariff on ore. By this means it is figured Superior and Hudson Bay. F. H. Clergue, lower freight rates so as to overcome the

this region, or as much of it as can be that the product will be put on equal terms The real chance for the success of the new

### THE ALGOMA CENTRAL RAILWAY.

Rapid progress is being made by the Algoma Central Co., in its railway line towards Hudson Bay.

There are now some forty-five miles of road completed, on which trains are running, and this is being added to at the rate of half a mile daily. The contracting firm of Foley Bros. has the work in hand, and it is to be built 100 miles more under the present contract. This will be finished during the coming year. Enough will be built to reach the Canadian Pacific main line at Missanabie, and from there north there is no sign of habitation or of civilization until Hudson Bay is reached. It will be some years before the latter part of the line is completed, but the company is under agreement to build it, and the scheme is no more chimerical than any other railway line pro-jected into new and untried territory.

The public knows nothing of the resources

the head of the great syndicate developing the resources of this region, has had 100 prospectors and mineral and timber experts out all aummer through the region to be penetrated by the road. These men are now acquainting him with the possibilities, and no man is more enthusiastic than he over the future of the region. They tell him that vast forests of spruce, pine, hardwoods, tamarack and cedar lie all along the route. The trees are large and of fine clear There are vast beds of kaolin and china clay, iron ores, carbonate of iron, copper, gypsum and other minerals. There are millions of acres of land timbered with maple, beech and oak -fine farming lands once cleared. These lands it is the company's intention to settle with farmers from the north of Europe, as largely as possible from the British Isles. It is under contract with the Ontario Government to locate on these lands at least 1,000 families per annum for the next ten years, and it is establishing an immigration office in England, which is already arranging to bring

out a large number of persons next spring.
The spruce forests continue northward of the hardwood clear to the shores of Hudson Bay. They form a source of raw material for paper making for an unlimited period. There is enough spruce along the line of this road to make the paper of the world, it is



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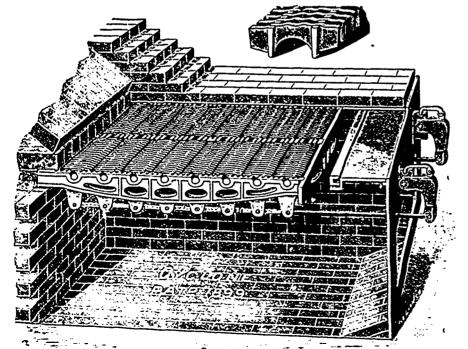
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SECOND TEST was made with Cyclone Grate Bar of Toronto, with the following results:

Test was made April 24th.
Test commenced at 9 a.m.
Ended at 5 p.m.

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Chief Engineer.

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GENTLEMEY. Replying to yours of recent date, we are pleased to state that the Grate Bars put in some months ago are giving splendid satisfaction. Would not do without them.

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August 10th, 1900.

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W. G. BLACKGROVE,

Cyclone Grate Bar

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Telephone.

**TORONTO** 

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estimated, for 1,000 years. The company is using this spruce for its mills at the Sault. One of these is running steadily, and the second will be completed and in operation this year. Together, these mills will make a product of wood pulp valued at \$2,400,000 and they will return a profit sufficient to pay interest on the entire vast investments of the company and its subsidiary concerns.

### THE BUFFALO FORGE CO.

One of the features of the power plant to be provided for the approaching Pan-American Exposition at Buffalo is a complete duplex induced draft apparatus. This will comprise two mammoth full housing up-blast steel-plate fans, standing about seventeen feet high, with overhung wheels and water-cooled bearings. These fans are directly connected each to a 14x12 horizontal centre-crank engine with automatic governor, and are designed to serve seventeen Manning boilers of about 3,000 horsepower capacity, discharging the gaseous products of combustion into two short stacks of sheet steel. The fans, engines and breaching connections for the boilers, together with the steel-plate stacks them-selves, are constructed complete by the Buffalo Forge Co., Buffalo, N.Y.

The same company is also building for the Expositio. a horizontal centre-crank class A tandem compound engine of 300 horse-power. The cylinders of this engine are seventeen and twenty-eight inches in diameter, with a common stroke of eighteen inches. This my hine will be applied to

electric lighting purposes.

In addition it may be mentioned that the miles distant, by such means. heating and ventilating plant for the per-possesses, practically, its own private telemanent New York State building, of which phone at a minimum of cost. Mr. George Cary is the architect, will also be constructed by the above mentioned company. The apparatus will consist primarily of a heater and a large centrifugal fan, the latter driven by a direct connected 15x10 class A Buffalo Forge Co. engine.

### BARBED WIRE FENCE TELE-PHONES.

A cheap system of telephone is in operation by farmers between three cities in the States double eagles. It is worth \$154,765. State of Indiana. The line is not an experition to this latest import looks crossings. The line works somewhat faintly form of a ling coin, weighing 9,040 ounces, when covered with morning dew or very wet and is virtually devoid of alloy.

As a rule, when gold mined near the the number of subscribers is not heavy the service is satisfactory, and farmers converse money in this market, it is not shipped right system throughout the whole district. As owners of the metal get their money through further evidence of the serviceability of the a cheque on the United States sub-Treasury barb wire telephone, a commercial company here. connects its office with the works, thirteen

#### A CANADIAN GOLD INGOT.

The New York Herald of a few days ago

Gold imports to this city were swelled in a novel manner yesterday. The biggest lump of the precious metal that ever came across this continent was received by the Bank of Montreal, and will soon be scattered

ment, but an actual daily service, and com- pretty small in comparison with big ship-paring favorably with the system of the ments which financial houses have recently regular companies. One line is fourteen been engaging for this country, but it comes miles long, connecting five stations; the in much more interesting shape. To the conductor is the top wire of a barb wire Cariboo Consolidated Hydraulic Mining fence treated to a thick coat of rubber paint. Co., belongs the honor of having mined this Common galvanized wire is used at the gold. It was taken out of its mines in the force sections to continue the circuit to a Cariboo Rube. In British Columbia, in fence sections to continue the circuit to a Cariboo Ridge, in British Columbia, in connection with the next fence, the same various lumps of ore, which were all arrangement being carried out at the railway smelted there. The gold was put into the

audibly with one another eight to ten miles across the country by express. The expense distant. It is said that the line has been is too important an item. It is simply such a practical success that settlers are co-deposited in the Government mint at San operating for the purpose of extending the Francisco or assay office at Seattle, and the

This particular shipment came by ex-



Galvanized Steel or Wood, all Sizes, 4 to 26 feet in Diameter.

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### Steel Towers

Any height, either Three or four post, w substantial ladder.

TANKS Any Capacity, Any Purpose

Made in Pine, Cypress, Fir or Galvanized Steel.

Our windmills are self-reone windmins are kenter-gulating and self-govern-ing, and without Hoosler Automatic Anti-Freezing Force Pump the windmill outfit takes care of itself, night or day, in calm or

" Hoosier " IRON -4×D-Fast Mail" PUMPS

Designs and Prices Furnished. Write for Catalogue.

"STATION A

KENDALLVILLE, IND.

## BUFFALO FANS FOR

### MECHANICAL DRAFT



Buffalo Duplex Induced Draft Apparatus.

BUFFALO FORGE CO., - Buffalo, N.Y.

E. A. WALLBERG, Canadian Representative.

press, however, it arrived in a strongly alarmists have been doing their calculating, gold of Britith Columbia and the Rainy made box, standing almost eighteen inches Amazing deposits of the useful and precious Lake fields, the coal of Alberta, the iron of high. From the Bank of Montreal it was minerals have been found in untouched Algoria and the nickel of Sudbury are all taken over to the assay office, and will soon regions of North America, waiting com-be transferred into twenty-dollar gold munication and development to make them

the Ne w World. It was to have been much bigger, for the mining corporation originally prospectors have been at work winning the fluron north to Moose Factory, on James intended to put \$210,000 of value into it, but it had to stop work for twenty-four days, because of a delay in getting explosives, and, as a result, the loup did not reach the loudy propertions designed for it.

Newfoundand, which are now in a fair way interior Canada. The long-discussed plantage of the minimal fields to the world. The Alaskan by which are now in a fair way interior Canada. The long-discussed plantage of the minimal fields to the world in a fair way interior Canada. The long-discussed plantage of the long-discussed planta It is a giant among golding is, nevertheless. To produce i required sixty eight days' colonial magnate, Reid, who makes and mars. Hudson's Bay is developing into the idea of washings and 2,750 miners' inches of governments, in what threatened to become improving the direct water communication water.

Lest August, it will be remembered, a nugget valued at \$175 000 was shipped by the same communication was shipped by the same company to New York, and was wealth when it shall be explored thoroughly. States assay office—It was on catabilition in Toronto.

CANADIAN MINES.

Nature seems to be no less kind in providing fresh supplies of calculate products of the mine when new demands arise for them than in raising up new men to meet great mail on and gold by the increasing demands and for on and gold by the increasing demands and for on and gold by the increasing demands and generations at least, even while the supplementations of commerce, but the concern has passed, for many generations at least, even while the supplementation of course of the mines when here demands arise for them there is no comper deposits are said to be of immense wealth. Close to our own boundaries, the least national of the North West Territories fortile everywhere and labitable far north of the region, in the "great lone land" of Canada, lie lakes and river systems draining into the Arctic Ocean, which when it shall be explored thoroughly. On the other side of Hudson's Bay, between tains, let any be and the Canadian Rocky Mountains, let any be and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the Canadian Rocky Mountains, let any be a shores and the C Bay and the ocean promises great mineral cheap and convenient transport for several wealth when it shall be explored thoroughly, months each year. Steamers on the Sa-

increasing in importance.

be transferred into twenty-dollar gold pieces.

Mr. Hebden of the Bank of Montreal said yesterday that this was the biggest lump of gold ever smelted at any time in the Ne w World. It was to have been much the Ne w World. It was to have been much the Ne w World. It was to have been much the Ne w World. It was to have been much the Ne w World. It was to have been much the Ne w World. It was to have been much the Ne w World. It was to have been much the Ne w World. It was to have been much the New World. It was to have bee

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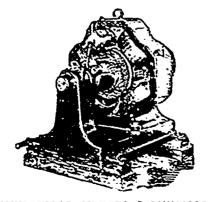
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We guarantee our work-what's more, we live up to our guarantee.

We use only best materials, and attend so carefully to every detail of construction that we can readily agree to make good any fault that might show up in a reasonable time after completion.

Our aim is to make our work so perfect in the first place that no after trouble will occur.

Always pleased to quote prices.

R. A. L. GRAY & CO.

Electrical Contractors, 83 YORK ST., . TORONTO.

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Manufacturers of Cotton, Juto, Homp and Flax,
Twines and Cordage,
Mill Banding and Driving Ropes.
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Cotton Rops and Clothes Lines,
Plough Lines, etc.

HUTCHISON, SHURLY & DERRETT, 1078 Bloor St. West, TORONTO.

the cost of manufacture. The one great object seems to be to save unnecessary labor the work as expeditiously as possible. In at a greater speed than the English ones. one large works, he says, I found one man in charge of ten automatic machines, all working at the same time. Some were lathes turning small pieces, others were putting the thread on nuts and bolts, and many others. In this one shop there were fifty machine tools working, and in charge of only five men. It is not unroual to see one man in charge of three or fou, of the ordinary small lathes, which are placed in such a position as to make this possible. Drilling machines with batteries of four to zix drills are not uncommon, also machines cutting key ways in eight small axles at one time. Consequently, though wages are high, the actual cost per piece is very low, on account of one man being able, thanks to these labor-saving machines, to turn out so much work. In some works ordinary laborers are employed in place of skilled mechanics to take charge of some of the lather and drilling machines, so as to avoid paying the higher wages of the more skilled men. Owing to the perfection in the construction of the machines the work is almost automatic. As a rule, the American manufacturers do not lay themselves out for making a large variety of articles. They prefer to confine themselves to a few specialties, and make large quantities as perfectly as possible. In alluding to one of the largest agricultural machinory establishments, em-ploying about 9,000 hands, he points out that labor-saving machines and appliances are to be seen everywhere. In the forge, for instance, there is not a hand hammer to be seen. Nothing but tilt hammers, worked from pulleys, and a few steam hammers for the heavier pieces are used. The iron is heated in gas and oil furnaces. Electricity is used throughout, not only for lighting, but also for driving the machinery. Compressed air is also used as an accessory for working the cranes and hoists, and also for operating the pneumatic tools for chipping, caulking, etc. In addition to the tools mentioned there are many other instances where the appliances used for the saving of labor are striking. I noticed a machine for punching sixty holes in iron plates at one are striking. stroke, another for riveting at one stroke twenty teeth on to the knife plates of grass mowers. Cart-loads of timber were unloaded in a very few seconds by means of rollers placed lengthwise on the carts, and the pieces of machinery were dipped into paint instead of using brushes. At the works I have seen malleable iron castings play a very important part. They are largely used in plane from one ovir to another it in ore place of forged iron. Machine tools of reducefriction we leave excessive play. British manufacture do not seem to be in favor in this country. They are not considered suitable for the work to be done, and are generally dearer than those of native York, have ordered at different times eleven make. There are consequently comparatively very few to be seen. The designs of Akron. Ohio.

some of the American tools are certainly very ingenious, and the work they do is exceedwherever possible, and to get through with ingly accurate. They also appear to run

#### NOISE AS WASTE ENERGY.

Sound is a form of energy, and noisy sound is generally indicative of waste energy. We are so accustomed, says Cassier's Magazine, to regard sound as the natural accompaniment of mechanical motion that the fact that it is a monitorial voice, over telling us of energy wasted, generally escapes attention. The noise of running wheels, of moving water, the crackling of a belt, the hum of a dynamo, the rattle of a motor car or a railway train, are as sure indications of energy resolved into a useless form as the crash of broken crockery and the lamentations of or bloken clockety and the lamentations of a careless servant. . . Does one grasp that every puff of exhaust (in a locomotive) means that gases still full of energy are allowed to expend it valuelessly in disturbing the atmosphere; that every jar and rumble and shake means expenditure of power which the engine has to provide? A mile on the bone-shaker of thirty years ago was harder work than ten on a modern bicycle, and it proclaimed the fact that it was an inefficient and extravagant machine in a sufficiently noisy manner. Even with typewriters and sewing machines, the less noise they make the less power is absorbed in working thom. Generally speaking . . . the less noise machinery makes the more efficient it is likely to be. Even the interposition of some non-resonant material, as, for example, the use of wooden or hide teeth in wheels, while reducing sound, if we may so put it in a more or less fictitious manner, adds to the efficiency, because it introduces a resilience which minimizes abocks, just as the springs of a coach make it not only more comfortable for the passenger, but easier going for the horses. The question of friction and the noise produced by rubbing surfaces is of very considerable and much more frequently recognized importance, but materially it differs but little either in expression or in effect from the noise of shock. A rod or wire can as readily be caused to produce a note by rubbing it with a resinous glove as by striking it with a hammer. How close the connection is a moment's consideration will show, and will give us the hint that we cure only half the complaint in oiling machinery if we still allow knock, and jump from one ovil to another if in order to

The American Steel Sheet Co., New Cross Oil Filters from The Burt Mig. Co.,

## The B. GREENING WIRE CO., Limited



MANUFACTURERS

OF



Lang's Patent Wire Ropes For Colliery and Mining Use.

WIRE ROPE of every Description and for all purposes.

of every Description

HAMILTON, ONT. and MONTREAL, QUE.

### OPPORTUNITIES FOR TRADE.

The following enguiries have been received at the offices of the High Commissioner of Canada in London, and of the Canadian Section of the Imperial Institute, London, England.

NOTE.—Those who may wish to correspond with any of these enquirors can obtain the names and addresses by applying to THE CANADIAN MANUFACTURER, Toronto. No charge for giving information. When writing refer to the numerals opposite the enquiries.

355. A Glasgow firm of timber importers names and addresses of Canadian refiners of desire to be placed in communication with dark and pale cylinder stock oils. Canadian firms able to supply quantities of

356. A commission agent in Scotland is open to represent Canadian firms manufacturing household woodware, hardware, etc.

357. An enquiry has been received from a person who desires to correspond with British firms anxious to open up an export business with Canada, his object being to take up the agencies for the sale of goods in the Dominion.

358. A Belgian (Antwerp) firm asks for names of exporters in St. John, Halifax, or elsewhere, of scal oil.

359. Another Antwerp house desires to correspond with Canadian exporters of lard, grease and oils.

360. Enquiry is made by a Manchester firm concerning the opening for a trade in hard and soft felt hats in Canada, and for suitable agents to take up these lines.

361. A manufacturers' agent in Glasgow would be glad to hear of Canadian firms in the furniture trade who require an agent with good connection among cabinet-makers. ironmongers, etc. He is of the opinion that there are many novelties in the shape of Canadian made furniture and woodware that would find a ready sale in Great Britain.

362. A resident in Vancouver, British Columbia, who claims to be posted in mining matters in the province is open to take up agencies for English firms desiring represen-

363. A firm of commission agents at Rat Portage, Ont., would be glad to hear from British firms who desire to push the sale of their goods in that district.

364. An enquiry has been received respecting Canadian ashestos and the companies engaged in working it.

ceipt of a request from a large manufacturing and importing house in New South Wales who desire correspondence with Canadian manufacturors of rolling stock of all kinds for railways, tramways and colleries; agricultural implements and machinery of all sorts, wool and hay presses, windmills, horse-powers, pumps, etc., ironwork of every description for bridges, culverts, gurders, roofs, tanks, contractors, and huiders. ders, roofs, tanks, contractors and builders supplier, etc. They desire catalogues, price lists, etc. For further information enquire of THE CANADIAN MANUFACTURER.

THE CANADIAN MANUFACTURER is in roceipt of an enquiry from a large importing concern in England for names and addresses of Canadian manufacturers of three ply veneer panels. The concern are purchasers of panels 48x18 inches, 3/16 inches thick, veneered on both sides with walnut, oak, gum, sycamoro, birch, elm, etc.

THE CANADIAN MANUFACTURER is in receipt of a request from a large and reliable commercial concern in New South Wales for the addresses of manufacturers of the following articles :

Linen and cotton goods, all descriptions. Brass trimmings for furniture and uphol-

Furniture, desks, chairs, etc.

Leather for furniture and similar purposes. Webbing and twines of all kinds.

Cocoa mats and matting. Oil cloths and Imoleums.

Bed ticking.

Lace and muslin curtains and novelties.

Chamois and buffalo leather for carriages, trimmings, etc.

Spiral and other steel springs for chairs, furniture, etc.

GREA BRITAIN .- The District Council of installstion.

The corporation of Shesiield will soon be in the market for new machinery and equipment for their electric lighting plant to the value of £41,895. Of this sum £3,500 will be for additions to steam plant, £22,000 for new electric machinery, and £5,000 for new feeders, etc., the balance being for contingencies.

Work in the Charing Cross, Euston and Hamstead Railway will be begun early next year. The greater part of the electric equipment will be manufactured in the United States.

The city of Portsmouth is to expend £320,000 on its now electric trainway system, including about twenty miles of track.

The District Council of New Swindon is soon to expend £31,000 for a new electric plant. The steam dynamos are to be three THE CANADIAN MANUFACTURER is in resoon be called for.

A new electric light station is to be erected in Sunderland at a cost, including machinery, of about £73,000.

The Corporation of Oldham, London, is to borrow £157,000 for the purpose of erecting a station at Greenhill for the supply of electrical energy for lighting, power and transway purposes. Swindon is to borrow £31,000 for the same object, and Newport is to expend £25,000 in extensions to its lighting plant. Other towns where immediate the state of the same object. ate extensions to electric lighting plants are contemplated are Canterbury, Watford, Dudley and Islington. Manufacturers in-terested in securing a share of the vast business that these orders represent will do well to secure immediately such information as will enable them to tender promptly and effectively when tenders are called for. These undertakings, together with the large number of new tramways also under way, The Canadian Manufacturer is in receipt of an enquiry from a large lubricating chinery and material than English factories oil manufacturing concern in England for can possibly supply.

## Toronto Woolen Machinery Co.

We now offer as a going concern the property known as

### The Vienna Woolen Mills

Consisting of the following machinery:-

Consisting of the following machinery:—
One set 48 in. Platt Cards, all cloathed.
One 261 Spladle Bancroft Mule.
One 21 in. G. & Mc. Picker. One Cone Duster.
One 21 in. G. & Mc. Picker. One Yarn Spooler.
One 65 Spindle Fly Twister.
One 183 in. Compton tone Loom, 4x4 box, 1 harness.
Two 22 in. Falsoy "4x4" 1"
One 48 in. Gilbert "3x1" 1"
One 48 in. Gilbert "3x1" 1"
One 48 in. "1x1" 4"
One Bubbin Winder.
One Bubbin Winder.
Two Broad Warper and Beamer.
One Bubbin Winder.
Two Broad Up and Down Gigs.
One Rotary Fulling Mul. One Cloth Washer.
One Yarn Washer.
With Spools, Bobbins, Tools, etc., etc.

BUILDING No. 1.

Two and a half Storey Frame, with stone foundation, 30x00 feet.

BUILDING No. 2.

Boiler and Picker House One Storey Brick, 21x61.

A never-failing Water Power, all heat by steam and in first-class order. Good local trade has always been done.

The above can be bought cheap and on easy terms. Apply

TORONTO WOOLEN MACHINERY CO. 118 DUKE ST., TORONTO.

### Hornsley i to spend £73,500 in electric The Wm. Hamilton Wfg. Co.

Peterboro, Ont., Can.

Acting as the Patentee's Licensee,

Are prepared to manufacture Alggus bun

### SAVERY'S PATENT SHAKE FRAMES

FOURDRINIER PAPER MACHINES.

As Described in

CANADIAN PATENT No. 57,819.

## **Protection Against Fire**

Apart from the protection it affords, it pays as an investment to use an

### **AUTOMATIC SPRINKLER SYSTEM**



From 43 to 70 per cent. of cest of insurance saveaby puttinginan

### **AUTOMATIC** SPRINKLER EQUIPMENT

No charge for estimating

Endorsed by Insurance Companies

The General Fire Equipment Co. 72 Queen Street East, TORONTO.

Occasionally I receive inquiries from those who desire to supply the large thread and cotton firms in this country with spools and spool wood. Generally speaking, these people purchase spool wood direct, although some of the business is done through agents. Sevoral of the most important, like J. & P. Coates, Ltd., Paisley; Clark & Co., Paisley, and Jonas Brookes & Co., Huddersfield, have purchased largely from Canadian sources in the past, but owing to various causes

### SOUTH AFRICA

Messrs. Kelly's Directories Limited, (London, Eng.,) beg to announce that a new edition of the Goneral Directory new edition of the General Directory of South Africa is now in course of preparation and desire to draw the attention of Canadian Manufacturers to the importance of the work as an advertising medium for making their goods known to buyers in South Africa. Being the Standard Work it reaches the very people whom manufacturers desirous of opening up or extending their export trade with South Africa, would desire to get in touch with, THE ACTUAL BUYERS THEMSELVES.

For further particulars, charges for advertisements, etc., apply to

Dominion Branch, Kelly's Directories Ltd.
71 Victoria St. Toronto, Ont.
W. P. DENT. Manager. . P. DENT, Manager. Highest award—Gold Medal—Paris, 1900.

purchase from American shippers.—Lord ity is everywhere admitted. As far as one

Strathcona's Report.

The amount of provisions imported direct into Cardiff from Canada gives no idea of public has been supplied with a first-class the importance of the district as a consumer article, there is a great future for this Canof Canadian cheese, butter, bacon, etc. I adian pea fed bacon trade. The quantity of am informed by one of the brokers in this provisions imported into Cardiff is increasing town that Cardiff ranks high as a consumer every year. The direct shipments give no of "Canadian pea-fed bacon." This gentle-idea of the amount of goods received here, man informs me that whereas about eight years ago some ninety per cent. of the bacon imported here was from the States, now some sixty per cent. of such imports are of "Canadian pea-fed," and this notwithstanding the latter is much the higher priced article. The demand for this bacon is not confined to Cardiff, the large mining population in the vicinity prefer "Canadian peafed" and are willing to pay the extra price. It appears that not only is the miner somewhat fastidious, but the coarser grades of objectionable features, while the Canadian product does not. So long as the superiority is retained, so long will Canadian bacon command an enhanced price and an increasing demand. Pea-fed (as Canadian bacon is demand. ing demand. Pea-fed (as Canadian bacon is business in such lines was taken, and is connow known) is going shead every day, and tained in the following extract.—In reply there is no bacon more in favor with the to your enquiry respecting a high grade of

(principally perhaps the careless selection of ing brands of pea-fed are now recognized as the wood), they have been more inclined to practically best bacon, and its superior qualcan judge from past experience and from what has always happened when the British as merchants often import on through bills of lading via Liverpool or Bristol, the ocean freights to the former port being at times very favorable in this respect.—Canadian Commercial Agent at Cardiff.

English shop owners are realizing that if they are to hold their own against American and German competition they must have improved tools and machinery, and are in the market for improved la or-saving machinery, machine tools and appliances of

consumer, as is shown by the higher price evaporated apples, to be put up in one-pound invariably paid for it than for the American cardboard boxes, we may say that we have article; indeed, in many quarters, the lead- for some time been importing these goods

# THE BEST IS NONE TOO GOOD

The largest machinery builders in Canada and United States use our Babbitt Metal. Is this not sufficient proof of its superiority over other anti-friction metals? If the largest users are satisfied with our Babbitt Metals, why should it not suit you?

Manufacturers of

We can furnish you with numbers of testimonials.

**ANTIMONY** INGOT COPPER ALUMINUM

PIG TIN

Importers and Dealers in

NICKEL BISMUTH **IRON AND STEEL**  **BABBITT METALS** SOLDER TYPE METALS

COLUMBIA **PHOSPHOR TIN** AND ALL OTHER WHITE METALS

**SYRACUSE** 

**BEATS** 

THEM

ALL

BABBITT

## SYRACUSE SMELTING WORKS,

WILLIAM and ST. THOMAS STREETS.

MONTREAL

# Shafting—Hangers—Pulleys

FRICTION CLUTCH PULLEYS AND COUPLINGS

Rope Transmission of Power.

HANDSOME ILLUSTRATED CATALOGUE ON APPLICATION.

DODGE MANUFACTURING CO. OF TORONTO, Limited, -

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from the United States and have sold them under American brands. Our buvers report that the packages are an improvement on the old custom of weighing the apples from the bulk package, as it preserves the color and keeps the fruit free from dust. The trade is undoubtedly increasing in this direction, and if your Canadian friends can compete in price and quality, there is no doubt that their efforts will be attended with success. The difference between the bulk package and the one-pound cartons is from 2s. to 3s. per cwt., which, as you will see, barely covers the expense of packing and package. The advantage obtained by the American packers is that their brands get a firm hold in this market. They are ultimately preferred by the buyers and the trade is in this way assured. We should be glad to handle, on account of your packers, goods of this description, and we would quote them terms on application to us. As to the jellies, the prospects of success with this article entirely depend on the price and how it would compare and compete with the jams and jellies manufactured here. We are of opinion that the American product is made from much cheaper material than what is used by the English manufacturers, but the freight, breakages, and the price of jams being higher in Canada than in England, we are afraid that these disadvantages would be difficult to overcome, and would militate against competing with British packers. The trade in jellies is comparatively smaller in this country than in the States, probably owing to the cheapness of jams. However, the possibilities of intro-ducing a business of this kind are entirely

CHARLES F. CLARK, President.

JARED CHITTENDEN Treasurer.

Established 1849.

Capital and Surplus, \$1,500,000

Offices Throughout the Civilized World. EXECUTIVE OFFICES,

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Halifax, N.S. London, Ont. Ottawa, Ont. St. John, N.B.

Hamilton, Ont. Montreal, Que. Quebec, Que. Toronto, Ont. Victoria, B.C. Vancouver, B.C Winnipeg, Man.

THOMAS C. IRVINC, Con'l Manager Western Canada, TORONTO.

JOHN A. FULTON, Cen'l Manager Eastern Canada, TORONTO.

could give you a reliable opinion we should conditions governing the business. require to be favored with samples and prices. - Lord Strathcona's Report.

Canadian firms to furnish supplies of compressed vegetables. At the present time the principle source of supply is Germany; but I was able to obtain and forward to you forms of tender for the use of any house in the trade who might like to share these orders. The time was insufficient, however, to enable them to take advantage of the opportunity on that occasion, although I Fabrica de Hierro y Acero de Bilboa, a understand that more than one Canadian prominent Spanish iron and steel works, house have succeeded in securing orders for its soon to make extensive improvements to large supplies of these goods. A representative of the firm in question has since added to the value of \$25,000.

dependent on the price and the suitability of visited this country, and has no doubt in the article for this market, and before we this way made himself acquainted with the efforts I have made to procure samples of the evaporated vegetables which are supplied I have continued during the past year to by foreign houses, and which generally impress upon the War Office the ability of appear to give every satisfaction, have not been successful up to the present addition to the large order given by the War Office, I believe a contract was placed with a maritime province firm by the Admiralty for a quantity of these goods for use in the navy.—Lord Strathcona's Report.

SPAIN.-La Sociedad de Altos Rornos y

**BULL DOZERS** 

## The Underwood Typewriter



Visible Writing from start to finish.

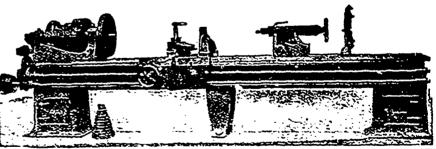
The descriptive pamphlet, or any stenographer using the Underwood Typewriter, will explain why 1,000 of these machines have been sold in Canada in one year—more than all others put together .- Visible writing and the tabulator are winners.

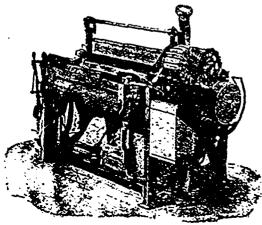
SOLE CANADIAN AGENTS.

Creelman Bros. Typewriter Co.,
15 Adelaide St. East, TORONTO, ONT.

### The London Machine Tool Co., LONDON, ONT. LATHES, MANUFACTURERS OF

PLANERS, General Machinery PUNCHES, PRESSES. DRILLS, SHAPERS.





There is only one Profitable Plan-BUY NORTHROP

With them the Future is Assured. They are no Experiment.

Thousands have been running in the United States, and a large number are now in Canada. Sales steadily on the increase.

"The Mills that refuse their opportunities will find their future utility serving as picturesque ruins in the landscape."

We also Manufacture the Best Warper at present Known-also Spoolers.

Write for particulars and quotations. Address

## The NORTHROP LOOM CO. OF CANADA, Ltd.

THE NORTHROP LOOM.

VALLEYFIELD, P.Q.

When writing to Advertisers kindly mention THE CANADIAN MANUFACTURER.

OUR BELTS ARE WINNERS

## THE GANADIAN NIAGARA FALLS POWER CO.

Niagara Falls, Oct. 26.—The big West inghouse electric generators at the power house on the Canadian side were set in motion a few days ago. Their capacity of transmission is 30,000 horsepower. This extraordinary development of Niagara Falls power is going to be the means of bringing a number of manufacturers to this place.

All the immense, wide, heavy, leather belts are of Canadian manufacture, and were furnished by Sadler & Haworth, of Montreal and Toronto. They are the largest of the kind in use in this part of the country. There are several 44 inches wide, some 24 inches wide, and a number of smaller belts, each about 100 feet long. Thousands of horsepower are now waiting for sale to all those who will come and locate here and take advantage of cheap power.—Toronto Globe.

REMEMBER THE NAME

### SADLER & HAWORTH,

MANUFACTURERS.

MONTREAL

TORONTO

PRINTER AND MEET WHEN AND A STREET AND A STR

Will Beilt Mit HAS BEEN THEN AND

ON THE LONG RUN

India .-- Several new lines of railway recently started in India with a view to affording work for famine sufferers are now in process of construction. These number twenty-eight in all, and the government offers the carthwork, such as cuts, embankments, etc., and the work of surveying, etc., free to companies undertaking to complete and operate the lines. Copies of this report may be obtained of the Superintendent of the Government Central Press, Calcutta, for two rupees (about forty-two cents.)

Salvanou.-A decree has recently been promulgated relative to the certification of consular invoices. The more important provisions are: Each package shown in an invoice must bear its separate serial number, and the repetition of the same number on two or more packages is prohibited. The consignment of goods to two or more parties on the same invoice is prohibited. Consular officers are required to use care in seeing that the signatures to all invoices are genuine, and are prohibited from certifying invoices not dispatched from the district under their jurisdiction.

NEW ZEALAND. - Owing to the existence of a surplus of nearly \$3,000,000 in the Colonial Treasury a revision of the tariff duties on imports into that country has been agreed to by the House of Representa-Following in the schedule of duties now in force: Tea, 2d. (4 cents) the pound; currants and raisins, 1d. (2 cents) the pound; candies, 1d. (2 cents) the pound; cocoa, 3d. (6 cents) the pound; coffee, roasted, 3d. (6 cents) the pound; stearin, for match making, 03d. (1½ cents) the pound; paraflin wax, 1d. (2 cents) the pound; matches, wax, 1s. (24 cents), 1s. 4d. (32 cents), and 4s. 6d. (\$1.09) the gross of boxes, for certain designated brands, according to the number of matches in each box, and for other kinds, for every 100 matches or fraction thereof contained in one box, 2s. 3d. (54 cents) the gross of boxes; patent medicines, 15 per cent.; proprietary medicines and medicaments, 15 per cent.; sarsaparilla, 15 per cent.; drugs and drug-gists' sundries and apothecaries' wares, not otherwise enumerated, 15 per cent.; chemicals not otherwise enumerated, including photographic chemicals and glacial acetic acid, 15 per cent.; tinctures and medical spirits of any recognized pharmacopain, containing 50 per cent. proof spirit or less, 15 per cent; steam engines and parts there-of, including the boiler or boilers therefore imported specially for mining or gold-saving purposes and processes, or for dairying purposes, 5 per cent. It was resolved that on and after September 29 the duties of customs previously charged on the under-mentioned goods, wares and merchandise should cease: Kerosene, rice, salt, raw coffee, all machinery for agricultural purposes, including chaff cutters, corn crushers, corn shellers, also articles used in manufacturing the same, viz., chaff-cutter knives, tilt rakes, fittings for threshing mills, forgings for plows, machinery for dairying purposes, machinery of every description for mining purposes, including machinery for dredging; portable engines on four or any greater number of wheels, with boiler of locomotive type, also traction engines, liquid chlorine, cyanido of sodium, engine governors, all bolts and nuts, black or screw nuts, black or finished nuts, blowers (welded and flanged), boiler furnaces (plain or corrugated), chain pulleys, blocks of all descrip-

tions and chains for same, engineers', boilermakers', brass finishers', smiths' and all metal and wood-workers' machine and hand tools, and steel rams for hydraulic cranes or

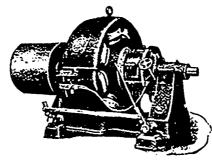
QURENSLAND .- Mr. B. Dunstan, Assistant Queensland Government Geologist, in his annual report, recently published, has the following reference to the occurrence of Oriental ruby in Northern Queensland, and to the localities of other gem-stones in the colony: During my visit to Mount Garnet I was shown a number of gemstones from the Herberton district, and since then have been making inquiries concerning their occurrence in other places. One specimen given to me by Mr. Maund, of Herberton, said to come from Jordan Creek on the road between Atherton and Geraldton, has been carefully tested by Mr. Henderson, the Government Analysis, and by myself, and we have no doubt about it being a true ruby. It was found associated with yellowish and red zircons, colorless topaz, red garnet, dull-blue sapphires, quartz pebbles and stream tin, but the exact spot on Jordan Creek was not divulged. That rubies occur in this part of Queensland is beyond doubt,

borhood of Croydon, and some of the stones shown to me from this place are over a carat in weight. There is evidence that for some time past those stones have been known to exist in alluvial deposits in the northern districts, but they have, in some cases at least, been mistaken for a variety of garnet, the garnets with which they occur somewhat resembling them in color. The specimen in my possession weighs a little under a carat, is of rather a darker color than the pigeon-blood color of the Burmah stones, and it distinctly pleochroic. Mr. Hyde, the lapidary, informs me that in polishing a face is presented several peculiarities inseparable from corundum. One in particular is the parallel lines developed when the facet was being polished in the wrong directionagainst the grain, as it were—and which were obliterated when the polishing was done correctly. Microscopically examined, these lines were seen to be folds along the basal plane, and are not groves, and they appear to be a minute contortion of the crystal. Microscopically the same peculiarity is noticeable in the sapphires from Anakie, in Central Queensland.

A surveyor who has recently returned to in this part of Queensland is beyond doubt, Brisbane from the neighborhood of the as they also have been found in the neighborhood and Mackenzie Rivers reports a

### The Jones & Moore ELECTRIC CO.

ELECTRICAL CONTRACTORS



DYNAMOS, TELEPHONES, SLOW SPEED MOTORS, MOTORS, SUPPLIES, DIRECT CONNECTED DYNAMOS.

We manufacture Direct Current Machinery in all sizes and for any purpose.

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SOLICITORS

Twelve Years' Examiner in U.S. -No PATENT Patent Office. Write for Red Book. -No PAY.

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"What We're On We'll Cling To."

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JOHN W. BOWDEN & CO. 67 Adelaide St. E. Toronto, Ont.

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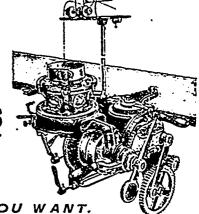
Sells "BRANSON THREE-QUARTER **AUTOMATIC"** 

## KNITTING MACHINES

AND ALL OTHER KINDS OF

**MACHINERY** Hosiery and Underwear

ASK US FOR WHAT YOU WANT.



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very large anthracite coal field there. Should this prove to be correct companies will at once be formed to exploit the region, and much coal mining and coal handling machinery will doubtless be imported.

virtue of a contract with the Minister of ment of the war, and when it is re-in Johann and Public Works, Mr. A. membered that considerable quantities of E. Silwell is authorized to construct and goods have been commandeered by the attitude of work for a period of ninety-nine years a Boers, it will not be hard to understand refugees.

railway connecting Presidio del Norte with Chihuahua.

machinery will doubtless be imported.

| Says that the following firms have opened their business premises at Johannesburg:—
| Sherry, Stewart, Rolfes, Nobel & Co., Garland Bros., Amm & Sons, Jagger & announces that the contract for the construction of the railway from Coahuila has been signed, and the work already commonced. The line between Torreon and Saltillo will be 350 kilometres (217 miles) in & Holt, and Tarry & Co. Stocks have length, and will be finished in 1902. By not been replenished since the commence-virtue of a contract with the Munister of ment, of the war, and when it is re-

that ordinary merchandise is exceedingly scarce. Indeed, the scarcity of flour and Orange Colony.—The African Review says that the following firms have opened their business premises at Johannesburg:—

Bearce. Indeed, the scalety of hour and meat necessitates the closing of several bakers' and butchers' shops. Beef is two shillings per 1b., and thirteen shilling six pence has been offered on the market for a pound of fresh butter. Potatoes are seventy five shillings per bag, but other vegetables are plentiful. Paraflin is unobtainable, and matches are eighteen shillings por gross. Whiskey is eighty shillings per case, but the best qualities cannot be bought. Poultry is also very scarce and dear. The smallness of the food supplies in Johannesburg is undoubtedly an important factor influencing the authorities in their attitude on the question of the return of the

> New South Wales.—In 1895 the imports into New South Wales from the United States formed less than 4 per cent. of the total import trade of the colony, but in 1899 this perpertion had risen to over 8½ per cent. The experts from New South Wales to the United States were only about Vales to the United States were only about 3 per cent. of the whole exports in 1895, but in 1898 they had reached 21½ per cent. This, however, appears to have been a phenomenal year, as in 1899 the proportion was about 8 per cent. As regards Victoria, the imports from the United States rose from 2.9 per cent. in 1895 to 7.3 per cent. of the total import trade in 1899. The exports from Victoria also showed a slight increase in 1899.
>
> Since the existing New South Wales

> Since the existing New South Wales Government came into office the construc-Government came into office the construc-tion of the following tramways has been authorized in that colony: Spit Road, cost estimated at £15,940; Kensington and Riffe Range, £13,000; Rose Bay to Dover Road, £7,345; St. Peter to Cook's River, £16,850; George St. to Dawes Point, £18,000; Balmain to Drummoyne, £12,000; Enfield to Mortlake, £17,000; Newcastle to Adamstown, £6,000; Newcastle to Waratah, £5,700; Broken Hill, £18,000.

> SOUTH AFRICA.—With regard to the orders recently placed in the United States for trucks for South African railways, it appears that it would have taken a year to have had the orders filled in Great Britain, if sent through the usual official channels. Consequently the Rand corporations were told to purchase for themselves, with the result that Messrs. Wernher, Beit & Co., Park Lane, London, W., and Cape Town, invited tenders from both British and American firms. The latter offered to supply everything in three months, while the English firms could only furnish a portion of the equipment required in seven, months, and equipment required in seven months, and at prices thirty per cent. greater. Anxious to encourage home industries the firm placed about one-third of its orders with them, and

> two-thirds with Americans.
> It is reported in Philadelphia that orders for steel viaduct work, amounting to £100,-000 for the Uganda railways, have been placed in the United States by the British

Government recently.

The restoration of peace in South Africa will result in a very heavy demand for paint, not only for structures that have become dilapidated during the recent hostilities, but for the many new buildings certain to be erected. White and stone colored paints form the bulk of South African consignments, as they are especially suited to the climate there, but gayer colors are also used to some extent. Stocks are said to be depleted at present. Practically no paint is

## McLachlan Electric & Gasoline Motor Co., 94 ADELAIDE ST. WEST.

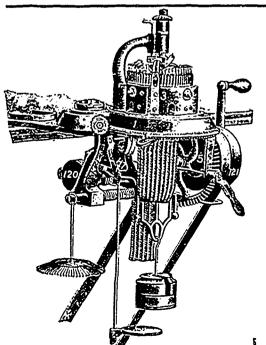
Gas or Gasoline Engines from 1 h.p. to 6 h.p. Stationary or Marine and Floatic To Stationary or Marine and Electric Motors from ½ h.p. up. Motor Carriages for Pleasure or Business. One cent spent for a postal willbring you any information you wish.

## The Packard Electric Co., Limited.

ST. CATHARINES, CANADA,

## Makers of Lamps, **Transformers**

Sole Agents for Canada for SCHEEFFER RECORDING WATT METERS. D. & W. ENCLOSED FUSES, and DIAMOND C.P. ELECTRICAL SUPPLIES.



Seamless Hosiery

## KNITTING **MACHINES**

WE have been hard at it for nearly 1/3 of a Century.

We have had Success.

Our Customers have had Success.

Why? MERIT and SUPERIORITY in our Machines tells the story.

CATALOGUE FREE.

## CREELMAN BROS.,

JAS. H. MILNES & CO.

WHOLESALE DEALERS IN Best Grades of STEAM COALS. Best Grades of BLACKSMITHS COALS.

Best Grades of FOUNDRY COKES.

Shipments made direct from Mines to any point in Canada. Write for quotations.

Head Office: 78 QUEEN ST. EAST,

TORONTO.

Docks: Esplanade, Foot of Yonge.

tastofully-branded bags at present arriving in this market from the United States are much appreciated.

During my recent trip through the Orange River Colony and the South African Republic, my attention was called to the destruction of wire fencing. For hundreds of miles the fences are down and twisted so badly that they cannot be used again. The wooden posts have all been burned for cooking purposes and warmth, and, as there is but little wood in this country, iron posts must be substituted. The Government must fence anew along the lines of railways, and the farmers in the interior must fence also. -U. S. Consul-General at Cape Town.

The South African market is now calling for large quantities of machinery, especially electrical and mining machinery, especially electrical and mining machinery, agricultural implements and hardware, wagons, carriages, harness and saddles, household goods and utensils, drugs, medicines, tobacco, matches, ready-made clothing, hats and caps. In all of these lines German and Belgian competition is likely to be active. Buyers are of two distinct classes with respect to taste, the Uitlander population being progressive and disposed to favor novelties, while the Boers are extremely conservative and inclined to buy articles resembling as nearly as possible what they had before.

The Imperial Government is building railways from Pretoria and Johannesburg to the Orange River Colony border, and engines and cars will be needed. Over one thousand freight cars have been recently ordered by the Cape colonial railways. A new railway is being built from Harrismith, sentatives, economy is a mistake.

at present manufactured in South Africa, to connect with the Orange River Colony bridge material, such as girders, etc., may be expected. Electric and telegraphic materials and supplies will also be wanted.

Coal machinery and household and house-building supplies will be needed.—United States Consul-General at Cape Town.

The usual tour of commercial travelless in South Africa in as follows:—Cape Town.

The state of the state

to the north and back by the east route. and exporters, or else their interests will Many commercial travellers start from Dela-suffer and the work of their agents be rengoa Bay and visit the Transvaal before going south. Expenses amount to from £2 10s. to £3 per day along the lines of railway, and

Great attention should be paid to adverall being imported, and the United States Railway, so that there will be two compethas, during recent years, been securing an Ing lines from the scaports in Cape Colony in South Africa, as well as in other Englishincreasing share of this trade. The same and Natal to Johannesburg, breaking the speaking countries Poorly got up placards increasing share of this trade. The same and Natar to Jonannesonic, breaking the speaking countries. From you up pacarage situation is true of variables and oils, monopoly of the Netherlands Railway in the and catalogues say little for the goods they especially all kinds of lubricating oils.

Exporters of flour to South Africa are cent. profit per year. The new railways should, like those of other countries, send advised not to pack it in 200 pound bags, as will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will provide sidings for all the mines in suitable circulars or cards will be card to the mines of t these are too heavy for native carriers to Johannesburg, these being very much need- signment of goods, when the nature of the handle and are not adapted to transport by ed. The bridges over streams and culverts goods allows of this course. Advertisement mules and pack horses. 50 to 100 pound have been destroyed, with few exceptions, for exhibition outside buildings, etc., should weights are preferred, and the clean, white, and temporary structures erected, and de- be weather-proof and made of sheet-iron or viations of tracks to reach the lower level similar material. Catalogues and price lists were made. As a result a demand for should be well printed and on good paper, and if provided with illustrations, they should be printed in the best style. An importer will not throw aside a well-got-up

The usual tour of commercial travellers in South Africa is as follows:—Cape Town, Port Elizabeth, Graaff-Reinet, Middelburg (Cape Colony), Graham's Town, East London, King William's Town, Queenstown, Durban, Pietermaritzburg, Johannesburg, Pretoria, Potschefstroom, Kimberley, Bloemfontein, Beaufort West, Cape Town, or in the inverse direction, direct from Cape Town to the north and back by the east route. suffer and the work of their agents be rendered difficult or impossible.

Complaints are frequently heard of careless and faulty packing of goods ordered. The correspondingly more on other routes. following rules should be observed: -Packing Commercial travellers and representatives should never be left to inexperienced hands, following rules should be observed:-Packing should be furnished with complete assort- and should be effected in exact accordance should be furnished with complete assortments of patterns and samples. The more
ments of patterns and samples. The more
familiar types meet with ready sale. The
such material as he specifies should be used
establishment of sample depots is said to
answer. The Americans especially attach
much importance to exhibiting their samples
requests that hottles of acid should be packed
to advantage; for example, machines and
agricultural appliances are shown at work
whenever practicable. Although the outlay
in establishing such depots is often very considerable, their establishment is as a rule
remunerative if they are intelligently and
for the goods they are to contain, and empty remunerative if they are intelligently and for the goods they are to contain, and empty energetically managed. In this respect, as spaces should always be avoided. Several well as in the selection of agents and representative boxes are preferable to one large one. At port towns there are facilities for

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unloading, etc., but packages have often to amount of credit to be given should of course be sent long distances in the interior by be regulated according to the circumstances wagon, when they are subjected to rough of each case, and manufacturers who have handling. The external covering of the never before done a direct export trade to goods in the boxes should be, as far as pos- South Africa, should make a thorough study sible, waterproof, and each separate package of the market and all relative circumstances, should be wrapped in good packing paper. or else leave direct trade to experienced The articles themselves should, whenever experters. The chief point is, and always practicable, be packed in cardboard boxes will be, to supply the customers punctually and the like; for example, knives and and rapidly with the exact articles he rescissors should be fastened on cards instead of being wrapped in untidylooking brown Ploughing has been in progress, but the paper. Articles got up in this way are more area is limited as compared with former attractive to buyers, and remain presentable, years, and therefore no great demand for even though subjected to frequent handling, agricultural implements may be expected, Breakable articles should be very carefully packed. Broken parts of bronze hanging lamps, articles of cast metal, etc., can only be replaced after considerable loss of time.

Terms on which business is done vary in South Africa as in other countries. Credit of ed to firms of good reputation. Some houses of fresh meat in Johannesburg when I left there. Although the reoccupation of ninety and a hundred and twenty days' sight, Johannesburg by the mining and business

although many have been allowed to rust and go to ruin. The market for cereals and products of the soil will continue to be large. By March, 1901, a renewal of the demand for farming machinery may be looked for. Meat and live stock will continue to be imfrom three to six months is as a rule, accord- ported. There was only three days' supply others again pay cash through German or population can hardly be expected for at English houses on sale of the goods. The least three months, preparations are being

made at the seaports, much machinery and goods are stored, awaiting the time of shipment, and orders are being placed abroad. The Boers who have returned to their homes are desirious of gotting to work, but several months must clapse before things settle down to a normal basis.—United States Consul-General at Capo Town.

SOUTH AFRICAN TRADE PROSPECTS. -United States Consul General Stowe, at Cape Town, in discussing the immediate effects of the war, remarks that the year ended December 31, 1899, was an anomalous one. The disappearance, to a large extent, of the various plagues and pests with which South Africa has been afflicted in the three immediate past years was hailed with joy by the farmer, and while the agricultural resources of the country are limited on account of the aridity of the soil and the small amount of land tilled, owing to the lassitude of the occupants, still good crops were anticipated, and the indications were most satisfactory. With the advent of war came opposite conditions. The crops, particularly in the Boer States, were to a large extent unharvested. War closed the ports of the British colonies to importations for these States, entailing depression of business in general both in Boer and English territory. The exports of gold, coal, copper, diamonds and ostrich feathers—the principal articles of export—fell off materially in October, November and December. The only bright side to the picture, if bright side it may be called, is the necessity that the war has created for imports of food stuffs, etc. In those lines, not only the United States, but Australasia and the Argentine Republic have benefited; Australasia more particularly in frozen meats and butter, and the Argentine Republic in cereals, horses and slaughter cattle on the hoof. In December the duty was taken off frozen meat and cattle and sheep for slaughter, but at the time of writing (June 1) no decrease in price was apparent. The consul regrets that the United States could not provide saddles of the desired quality and in the desired numbers. Canada furnished 1,000 and England many thousands. He also

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regrets that in the line of canned meats the demand was so large that the United States packers were not in a position to fill all orders that came to them. I am informed that over 4,000,000 lb. of tinned meats were shipped from the United States to England, and there rebranded Shamrock and shipped to this colony.

to this colony.

When all questions for the future guidance of those of affairs are settled, when many of those who have left the country return, when the gold and diamond mines are again in full operation, yielding more largely than ever, and when the agricultural resources are better developed, the outlook will be bright and the country will witness an advance in business never before experienced. There will be an impetus given to the importation of goods of all kinds, not only in order to restore stocks to their original quantities, but also by reason of the increase of capital. For that time Mr. Stowe advises the manufacturers and producers of the United States to prepare, not by flooding the country with circulars and price lists, but by sending men, or by working through the export commission houses of the United States, which have men constantly on the spot, and are subject only to the criticism that they perhaps represent too many lines of goods to do justice to all, or that they are unable, in justice to older clients, to represent similar lines of goods produced

by different manufacturers.

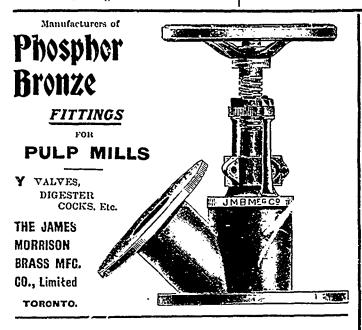
That the Dutch element will, for a time at least, endeavor to boycott English trade, goes without saying. The consul receives many inquiries from proposed co-operative associations, asking information as to where

they can buy United States products, and to whom they can sell South African productions. These requests cover catalogues, price lists, lists of manufacturers, etc. Although these will be cash customers their wants will be limited as compared with those of the large jobbers at the coast ports, who have the capital, the credit, the storage capacity, and the methods and machinery to dispose of their wares. To sell to these co-operative associations, composed principally of Dutch agriculturalists and a few non-tradesmen in the towns, thereby ignoring the large jobbers in the large cities. would be suicidal to American business interests. On the other hand much pressure is being brought to bear in the British colonies in favor of reciprocal trade with the mother country, anent which may be mentioned a recent action of the municipality of Pictermaritzburg. The city council concluded to increase its water supply by 1,000,000 gallons daily. Tenders for pipes, etc., were to be asked from Belgium, America, England and Germany, but it was finally decided that, as the city went to London when it wanted a loan, it would invite tenders from England only. It must also be borne in mind that the Uitlanders in the Transvaal have been America's best customers, and require more lines of United States products than the agricultural Boers over will. At present goods entering via Delagoa Bay for the Transvaal pay two duties; through same port to Orange Free States three duties; and through British ports two or three duties. As the late Boer States will possibly for some time be what is known as Crown Colonies, the open door

will doubtless prevail. The customs union that existed between the British colonies and the Orange Free State, and which the Transvaal would not enter, is now a thing of the past, and a new customs union will possibly be framed.

As an indication of the goods that will be required, the Consul-General points out that the colony of Natal (north) has suffered much destruction, and it will be necessary to rebuild and re-equip the coal mines with new machinery, and the present high prices for imported coal will be an incentive for Natal to increase production. The docks at Durban show a wharfage of 5,000 ft., and more will be constructed. Pietermaritzburg, the capital, proposes to horrow about \$375,000 for the installation of an electric street railway, while throughout the whole colony the telephone lines will be improved. Expressions of a desire to substitute subconduits for overhead trolleys are noted. In Cape Colony, after the war, many of the cities will build new waterworks and cold storage plants, and municipal improvements of various kinds may be expected. New lines of railway, ordered by Parliament before the war, will be com-rleted. Johannesburg, built as were some of the "boom civies" of the United States, will be largely re-constructed. The old single-horse railways will disappear, a better system of telephones must be instituted, the water supply and sewerage system will be modernized, the electric light service extended, and there will be extensive development of mining.

RHODESIA. - There is every prospect that



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the mining industries of Rhodesia will receive a considerable impetus as soon as the country has settled down after the disturbing element of war, now so happily nearly over. Glowing accounts are given of the valuable deposits of copper contained north of the Zambesi. Indeed the whole of this as yet undeveloped country is full of remains of ancient workings, where in faroff times the natives appear to have obtained both iron and copper. Rich deposits of copper and tin also are to be found in the Leashimbeaka country, and the mines near Buluwayo yield a plenteous supply of silver and copper. South Africa is full of mineral deposits, and under British rule British capital will be safely and profitably invested, not only in Rhodesia but in the Transvaal. There is undoubtedly a brilliant future before the African colonies of this great empire of ours.—Ironmongers' Chronicle.

TURKEY.—The United States Charge at Constantinople, Mr. Griscom, writes under date of September 1, 1900, that about two months ago a United States firm made a shipment of electrical appliances to Con-stantinople. Upon arrival there the merchandise was seized in the custom house and refused admittance to the Empire, the introduction of electrical appliances of any description being prohibited. Mr. Griscom thereupon caused some samples of the goods—small reading lamps, toys with storage batteries attached, etc. -to be taken to the palace and brought to the attention of the Sultan. The latter was much attracted by the novelty of the articles and bought the whole consignment for his personal use. He also issued an irade authorizing the introduction of similar articles into the coun-It is to be hoped, adds Mr. Griscom,

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that a permanent trade with Turkey may be about 3,750 iron bedsteads were imported established in this class of goods, though it should be understood that the irade does not refer to electrical appliances of all kinds. The general interdiction against dynamos, electrical plants, telephones, etc., still exists.

The importation of the following articles is prohibited, or restricted by special tariff exactions: All products for the manufac-ture of which a domestic monopoly has been granted, also salt and tobacco, all of which are prohibited except table salt, chewing tobacco and snuff, on which the duty is seventy five per cent. All munitions of war are prohibited, fire-arms, hunting powder, revolvers, pistols, rifles and ammunition, etc. On other articles the usual uniform duty of eight per cent. ad valorem is levied.

CHILE. - H.M. Consul at Valparaiso reports that the Government of Chilo has set aside the sum of \$20,000 for the President of the National Society of Agriculture, in order that he may purchase in foreign markets agricultural machinery and sell it at cost price to the members of the Society. British manufacturers of agricultural ma-chinery would do well to send at once catalogues and prices in Spanish to the "Presidente de la Sociedad Nacional de Agricultura," Santiago, Chile.

Hayti.—A German business man warns his countrymen in the Frankfurter Zeitung against giving credit to firms in Hayti, there being a most permicious law in practice there—the "Liquidation judiciaire" — by means of which fraudulent debters are able to obtain a concordat with only one-half to five per cent. payment. Numerous firms, he says, have availed themselves of this law within the last few years, thereby causing a loss of many millions to American and European shippers.

Syria. - Iron bedsteads are being successfully introduced in North Syria. In 1899,

at Beirut from Birmingham. The selling price was about £2 10s. for each bedstead.

At Haifa, North Palestine, industrial development is to be noted, which is largely due to the building of the railroad from Haifa to Damascus. There is a growing demand for carpenters' tools, locks, and other builders' hardware. These articles are at present only to be had in inferior quality and are disproportionately high in price. To meet with a ready sale they must be simple and strong in construction.

FRANCE. -A company has been organized at Paris with a capital of 500,000 francs, styled La Societe de Chantiers et Con-struction Navales de Saint Malo, that will shortly be in the market for considerable quantities of machinery and factory equipment.

The Dominion Government has paid the subsidy of \$50,000 allowed to the company that has established a line of steamers be-tween Canada and France. The French Government, on its part, will allow a sum approximately equal to the amount stipulated in the treaty. Strengthened by the successful showing of the present season, the company is now organizing a regular fortnightly service for next season by two boats of its own, and, further, by additional chartered boats as the service de-

Operations are actively in progress converting the extensive horse tramway system of Lille (Nord) to electricity. It will require about two years to complete the entire system, which comprises an extensive series of suburban lines. Overhead trolleys are to be employed throughout.

The following have been awarded important contracts for railway construction work in Madagascar or Indo-China, and may be in the market for contractors' tools and machinery; Frederic Son, 45, rue Vivienne, Paris; M.M. Bayant, Boyer & Bozzolo, 83, Boulevard de Courcelles, Paris; M.M.

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Manard & Chieze, 19, rue Neuva Popm-court, Paris, M. M. Layde & Fille, 29, rue de Chataudan, Paris, have been awarded the contract for the small metallic brilges for the Indo-Chinese railways at 350,000 francs, and Schneider & Cie., Creusot, that for the large metallic bridges at 3,700,000 francs.

It is stated that the shortage in the domestic coal supply this year will be fully 10,000,000 tons, a quantity which under existing conditions, Great Britain, belgium and Germany, from which France draws her usual foreign supplies, are not in a position to furnish except at exorbitant prices. The prices for Cardiff steam coal at Rouen were at last reports from 36 to 42 francs per 600 kilograms (about \$11 to \$13 per ton of 2,240 pounds), and it is expected that prices will go still higher. With respect to answering French inquiries, producers and exporters are advised to write invariably in French and to make all statements as to prices, steam-raising quality of coal furnished, etc., in terms of the metric system.

GERMANY.—The market for American machinery and machine tools is reported to be much restricted owing to the competition of German manufacturers who are offering sumilar articles of American design at greatly reduced prices. There continues a strong demand, however, for new machines of American design, but manufacturers having articles that they desire to push in the German market should be sure that they are fully protected by patents.

A conference with German tradesmen who have lived for years in the United States and England sustains my own opinion that folding beds at low prices, simply made, would find a ready market here. There would probably be a larger call for single than for double beds. They would be devoid of expensive ornamentation, and care should be taken to have the designs free from carving, as there is a heavy duty thereon, the Government refusing to make any distinction between hand and machine work. The mirrors should be supplied here, as

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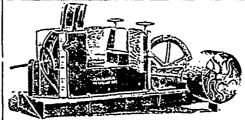
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AGENTS

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expensive freights, and can be furnished as Gorman homes are not supplied with here as advantageously as at home. So far closets, but are wholly dependent on ward-as this office knows, the only folding beds in robes. The introduction of the simpler sorts use here are iron frames, folding into small settees and beds, and ordinary iron bed-expensive styles.—United States Consul at steads for servants. With such articles I cannot hope to see American goods compete folding bed needs only to be shown to be Ressia.—The question of the scarcity of appreciated. There ought to be a ready fuel in Russia has long occupied the attenmarket for folding beds combined with book- tion of scientists. Coal is found only in

well as castors, weights, etc., that make cases or wardrobes, especially the latter,



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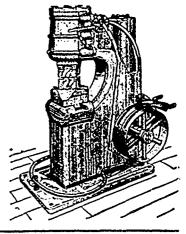
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Will be pleased to correspond with Canadian Manufacturers and Exporters desirous of opening up direct relations with Australasia. small quantities, while wood is by no means sufficiently abundant to warrant extensive consumption. It is proposed to surmount the difficulty by turning the enormous quantities of peat to account. In many districts, the turf almost represents the staple fuel. Its calorific power is said to be double that of wood. The turf is compressed into small briquettes and sent off to the market. It is estimated that the cost of manufacturing it for commercial purposes is about \$5.84 per ton, which at present compares very favorably with the price of coal.—United States Consular Report.

This market affords a profitable opening for the sale of such articles as lubricants, driving belts, enamelled metal utensils, dye stuff extracts, pressed leather for furniture, tale, cement, asphalt, graphite, etched sheets of glass, hats, toilet articles, linen, and fancy goods.—Austro-Hungarian Consul at St. Petersburg.

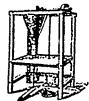
The competition between German and American manufacturers for the rich Russian market for agricultural machinery is becoming more active than ever before. As an offset to the exhibition at Moscow of American agricultural machinery and implements now at the Paris Exposition, the Central Union of German Industrials proposes to make a counter exhibition of German goods in the same line. At present the Germans have two great advantages in that they are in a position to accord liberal credit, and that Russian dealers as a rule understand sufficient German to conduct their correspondence in that language. On the other hand, the present agitation by the German Agrarians to shut out Russian wheat and other agricultural products from Germany is arousing warm resentment in the Russian newspapers, and if the proposed duties are incorporated in the new German tariff, American manufacturers will undoubtedly be given an opportunity to wrest a considerable part of the trade now enjoyed by German manufacturers in Russia away from them. The English seem to be steadily losing ground in this market, except on traction engines and certain of the heavier classes of machinery. In general the Russian agriculturalist desires light, strong machinery, simple in construction, durable and easily operated and repaired by men of little mechanical knowledge. There is a growing demand in this market for all classes of hand farming implements and tools.

The production of good quality and highclass furniture is developing more and more, but a portion of the demand has still to be met by imported goods. Furniture in the French and English style sells well. Attempts have also been made to import original American office furniture, which is bought up quickly owing to its modern price and practical construction. The trade in bent-wood furniture has also largely increased, the eight large and twelve small factories here having produced three million roubles worth in 1899-a figure which will increase still further, as this kind of furniture is daily growing in demand in The manufacture of bamboo Russia. furniture has also increased to a marked degree in Warsaw; in fact the demand has grown to such an extent that the manufacturers, who sell at very high prices, were unable to cope with the demand. - Austro-Hungarian Consul at Warsaw.

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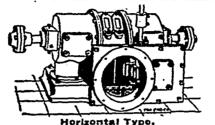
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