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# THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED  
WEEKLY  
\$200 PER YEAR

VOL. VII.

TORONTO SEPTEMBER, 8, 1893.

No. 36

# COLMAN'S MUSTARD



**BEST ON EARTH**

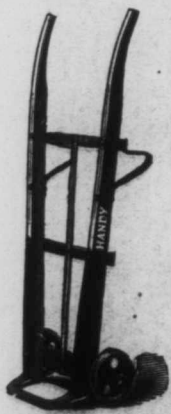
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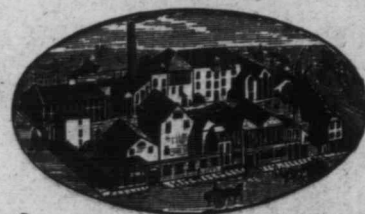
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PER CENT.  
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**BI-CARBONATE  
OF SODA.**

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PER CENT.  
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Extra Refined, Packed in Drums, Barrels or Casks,

ALSO WASHING SODA—SULPHUR 99 <sup>50</sup>/<sub>100</sub> PURE, Etc.

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Made only from the Finest Quality of Gelatine.



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New Salmon,

Morton's Fresh Herrings, "flats,"

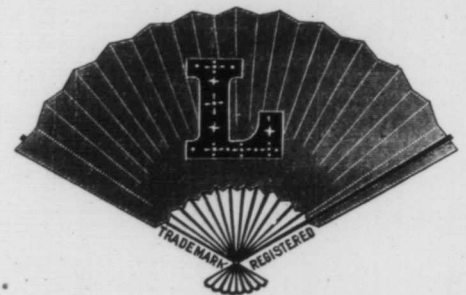
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No. 1 Large Bank Codfish.



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NEW "FAN" MONING CONGOUS } Stock Now Complete

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CLAM  
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Vol. VII.

TORONTO, SEPTEMBER 8, 1893.

No. 36

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,  
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AND  
TRADE JOURNAL PUBLISHERS.

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The season now drawing to a close cannot be said to have been a favorable one for jobbers in lemons. In fact for a good many it has been absolutely bad. When the season opened prospects on this market were bright. Good fruit was not plentiful, prices had an upward tendency and advices generally indicated a bullish market. Most of the Toronto jobbers caught the spirit of the market, and began to sow freely in the hope of reaping bountifully. But their anticipations were doomed to disappointment. For weeks the market has been a falling one; and now, instead of being in pocket the jobbers are actually out of pocket. One or two houses have been heavy losers. Much the same condition of affairs prevails in the United States, but there the cause is attributed to what is influencing trade generally in that country—financial depression. The easiness in the Canadian market is no doubt the result to some extent of sympathy with that on the other side; but business in lemons here has not been as good as expected. Hence there have been adverse influences from within as well as from without. The N. Y. Journal of Commerce, referring to the lemon situation in the States, says that a considerable portion of the fruit which has arrived there this season has been received

in poor condition, necessitating considerable labor and expense in the repacking and repairing for interior shipment. The statistical position however it considers favorable, and furthermore, "that should any improvement in the demand develop higher prices without much doubt could be established."

• • •

The decision of the Dominion Government to prohibit the importation of dried fruits from Smyrna, while it will undoubtedly cause some inconvenience to the trade, is not likely to seriously do so. Prices will be higher. That is a foregone conclusion. Already in fact some advances have been made. The fruits we principally get from Smyrna are Sultana raisins and figs. As far as the former are concerned the trade does not seem to have much anxiety. Stocks are fairly good, and as the Sultana keeps better than any other raisin it is expected that there will be enough to meet the demand till after the cholera epidemic has passed. With figs however the case is different. For some time this market has been absolutely bare of them, and from present indications it looks as if figs will be marked by their absence this season. For the step the Canadian Government has taken it had a precedent in the United States Government, it having previously ordered its ports to be shut against Smyrna dried fruits. The reason assigned for the taking of this extreme step is that the fruit cannot be effectively disinfected. In view of the decision of the Government, the wholesale grocers in Toronto have cabled to Smyrna cancelling all orders, and a deputation will visit Ottawa to ascertain if cargoes already on the way will be allowed entry.

Financial panics are not infrequently more pronounced than the actual conditions

warrant. And while this is undoubtedly the case in the United States, the fact cannot be denied that there has been much to create alarm. There are many evidences of this. The world at large has for some years been passing under a cloud of depression; and the United States has been more or less affected by it. But the great cause of the trouble there is traceable to unwise legislation. Politicians of all stripes concede this. Look at whatever branch of trade you may and in it can be seen reflected the ominous cloud. But none answer this purpose better than the clearing houses. By referring to the returns of the New York clearing house, which is the most important in the States, it is seen that there has been decreases in some instances of something like one-third in the volume of business. The year opened out fairly well for the railroads, for the first four or five months the comparisons being favorable to this year's returns. But in July the tide began to flow against them, the earnings in that month exhibiting a decrease of over 4 per cent. Into the following month the adverse conditions followed, until by the third week in August the percentage of the decrease was over fourfold larger than in July. Even the exports from the port of New York, in spite of largely increased shipments of wheat, showed a decline of 6 per cent. for the first three weeks in August. Then it is scarcely necessary to more than mention the condition of the manufacturing industries of the country. This is already well-known, the closing down of this and that industry being daily chronicled in the press, until within the last few months over a million men have been thrown out of employment.

• • •

Hard as has been the depression in the manufacturing industries, they have

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

scarcely felt it so severely as the banks. The unprecedented large number of failures is proof enough of this, but it is also reflected in the currency, which is so scarce that not enough of it can be got to transact the ordinary business of the country. To such a pass have things arrived that the people have lost faith in even the banks and they are withdrawing their deposits wholesale. From May 4 to July 12 alone, the amount on deposit decreased by \$193,000,000, and this must have been enormously increased since. Confidence, however, seems to be gradually being restored, mainly because of the anticipated repeal of the silver purchase clause of the Act of 1890, and hoarded money and money locked up in defunct banks is gradually finding its way back into circulation, and hope is now expressed that there will yet be enough of the "needful" to move the crops.

So far, the only appreciable effect the depression in the United States has had upon Canada is in the matter of exchange. In this respect our merchants have experienced more or less annoyance. For goods imported from the States, which hitherto it has been the habit to pay for per draft, it is now necessary to send U. S. currency. "For God's sake, don't send checks or drafts. We will never get the cash," is in effect the cry of all U. S. creditors of Canadian houses. This means not only more trouble, but more expense as well. And every straw upon the already well burdened back of the trade of the country tells. Some Toronto houses are resorting to the practice of remitting money to creditors in the States through the express companies. They deposit Canadian currency and the express companies deliver American. This method has been found both cheaper and less troublesome.

In the United States the circulation per head is over \$23. In Canada it is something like \$10. In view of this it seems strange that currency should be scarce in the former country and ample in the other. But the reason is not far to seek. In the United States the circulation is based upon an unsound principle; in Canada on a sound one. In the United States the banking system is wanting in elasticity; in Canada it is sufficiently elastic to expand to all the requirements of trade. Congress is engaged in the task of trying to remedy one defect and an agitation is on foot to cure the other.

#### OUR FALL NUMBER.

Few have an idea of the work that is entailed in getting out an ordinary issue of a paper like THE GROCER, and still less regarding a special number like that which is to appear the first week in October. Aside altogether from the thought and time given to the business and literary details an immense amount of labor is demanded. First of all there is the many days' work in the composing room. Then in the press rooms no less than 158,000 impressions will be required; the cover alone will have 96,000 impressions. The weight of the paper will be 7,500 pounds, which, if laid out, would stretch a distance of four miles and a quarter.

#### MONTREAL CANNED SALMON PRICES.

The possible output of canned salmon on the Pacific Coast has been a subject of considerable uncertainty during the present summer, as THE GROCER has pointed out before, and with the various reports regarding variations in the pack, etc., it has been impossible for a buyer to forecast the future with any reasonable degree of certainty. Canned salmon opened up this spring on the coast around \$1.12, but the canners soon dropped their prices to \$1. When this level was reached, however, Montreal buyers thought the goods were a purchase, and canning agents at that centre booked heavy orders on that basis. Then come reports of a shortage in the pack on the northern rivers and also in Washington territory with conflicting statements with regard to the pack on the Fraser River, first one way and then the other. After this prices commenced to advance again on the coast until they touched \$1.05, and they now stand at that figure, the most recent quotations to Montreal buyers being on that basis.

It is now generally admitted that the pack on the Fraser River will be an average one. But it is held that in many cases, owing to the irregularity of the run, first coming with a rush and then falling off, that the output of the different canneries on that river vary very materially. In one case an establishment has a full pack, and in another not five miles from it the pack is much below the average. This fact, no doubt, may have an influence in the case of some purchases but certainly not in Montreal where all of the trade state that their wants both immediate and possible are pretty well provided for. They booked freely at the inside figures and they don't anticipate any difficulty about their deliveries in the case of the establishments from which the bulk of the Montreal purchases have been made. At present the time is a steady one, the fact of the shortage in the north and

in Washington territory having an effect that way. The ruling range for standard brand is \$1.35 in Montreal with others running from \$1 27 1/2 to \$1.30. A bid of \$1.00 on the coast for a line of 4,000 cases was refused on Saturday last by a Montreal agent.

#### DRIED CURRANT POSSIBILITIES.

Advices to importers of dried currants in Montreal show if anything an easier feeling than raisins, and the prospects at present are that prices will rule unusually low during the coming season as offers have been made of 12s. 6d. cost, and freight on prime provincials. Advices from Patros speak of showers of rain, but reliable information to Montreal importers state that the crop will be scarcely damaged if hurt at all, and not sufficiently in any case to influence it as to quantity and quality. Calling was general on the 15th of August in the early districts, viz., Calamata, Filiatria, etc., and it is well advanced in all the remaining districts, and it is anticipated that by the 15th of the present month the entire crop will be secured and warehoused before the 15th of this month, while shipments of new crop were made on the 28th of August. The stock of old fruit remaining at Patros amounts to about 2000 tons, which however owing to its quality is said to be suitable only to the French markets.

#### DIRECT SHIPMENT OF VALENCIAS.

There is nothing definite known as yet as to what the probable aggregate quantity of direct shipments of Valencia raisins to Montreal will be. So far only two steamers are spoken of, and only one to a dead certainty. This is the Avlona, which is expected to sail from Denia on Saturday next, and is expected to bring a fair cargo. It is worthy of note, however, that cost and freight shipments have shown a steadily declining tendency, and now 13s. 6d. at Denia is quoted, and it is said that there is a disposition to book orders freely at that figure, as previous to this the feeling shown by buyers was a decidedly reluctant one.

#### HE'S AFTER THEM.

Mr. John Cameron, says the Truro Daily News, has just visited Truro among other Maritime province towns in the interests of the J. B. McLean Publishing Co., Toronto. This firm's trade journals—THE HARDWARE MERCHANT, CANADIAN GROCER, BOOKS AND NOTIONS, DRY GOODS REVIEW, and last, but not by any means least, THE PRINTER AND PUBLISHER, all have subscribers in Truro, and Mr. Cameron's visit this year has added others to the list. Referring to the last named journal, Mr. Cameron says that it is now more than an experiment, it is starting out on its second year as an established success, and is very highly spoken of by the craft. We added our testimony to its usefulness. Mr. Cameron has gone on to Cape Breton and eastern points, and will thence go the Halifax and the western counties.

## CHATS WITH BUSINESS MEN.

Robert Marshall, of Perkins, Ince & Co., has returned from a two weeks' fishing trip in the northeast part of the province. Mr. Marshall is very modest about his prowess as a fisherman, but Fleming Hayes told me in confidence that among the many fish he landed was a 27 lb 6½ oz. 'longe and a 5½ lb. bass. As to the truthfulness or not of this I leave for Messrs. Marshall and Hayes to decide between them.

Talking of fishing reminds me that James Owen, of Sloan & Crowther's, has had a little experience this summer in this line. It was C. S. Parsons who told me about it first. But it is always well to substantiate what one traveler tells about another. It is different, of course, about the goods they sell. Whatever they say about them you can depend upon as being as true as gospel. And so I asked Mr. Owen himself, about it. "Yes, it is true," he said, and then he proceeded to rehearse to me his experience. "I have, as you know, been enjoying my holidays at Lorne Park. Well just west of there is a narrow stream running through a farm. In that stream swim some of the most delicious speckled trout you ever saw. I put in one day up there, and I caught eight and lost twelve. How came I to lose them? Why, man, dear, the stream was only two or three feet wide, while the bushes came down close, so a fellow couldn't play his fish. That's how it was. Why if it hadn't been for that I'd caught that twelve and more besides. Indeed I would," added Mr. Owen as he stuck his hands deep down into his pockets and walked leisurely away.

"Yes," said one of Davidson & Hay's travelers to me Saturday, "the depression in the United States is beginning to have its effect upon the border towns in the Dominion. You know they do so much business with the Americans, and it's no wonder."

"I had some experience with a canning firm recently that was not very nice," said a member of a well-known wholesale grocery firm. "Their agent here offered us some canned fruits. We made a bid for 100 cases, and we were subsequently informed by telegraph that it was accepted. Time went on and the goods did not arrive. We made enquiries and found that the goods had been sold in Montreal at a little better price than we had bought them at. In the meantime I had taken orders for about half the goods. And so I wrote the canners, demanding that the order be filled. Did I get any of the goods? Well, yes. They gath-

ered up about 50 cases in Montreal and sent them on, but that was all I could get. They, however, had to pay for it, for after deducting what we were out by their non-fulfilment of contract, we just had \$7 to remit them."

• • •

"The pea crop this year," replied W. Boulter, the well-known canner, to a query of mine, "is not half a crop. What it is like you may fancy when the pea houses are paying such big prices in order to get a supply. I know that we haven't packed 50 per cent. what we did last year; and there are others that haven't done much better, or as well. There's no doubt about the pea pack being short."

BYSTANDER.

## PHILANTHROPIST ARMOUR.

There is no greater evil to the trade of this country, both at home and abroad, than the running of corners. It has destroyed confidence in our markets, and the wide fluctuations caused by the speculators in their endeavors to get the product below cost and shake out the tailers on the way up have driven all the conservative men with moderate capital out of the pork packing, hog shipping and grain business. Many, on account of their heavy investments, cannot draw out if they would, but it is safe to say that none of these relish the hourly changes in the value of their stocks on hand. In the earlier days, when there were no "corner" runners, they made good profits and had 99 per cent. less worry. There is ample consumptive demand for all our products to make good profitable competition both at home and abroad, and fictitious values, such as we now continually have, are an undoubted and pernicious evil—not only a curse to the United States, but to the world at large.

It is all very well to talk of "Phil." Armour and Jack Cudahy, and what large-hearted, generous, noble fellows they are. But how about the poor devils of shippers, who had 30,000 hogs on the market and a lot more on the way when "Jack" Cudahy's corner went to pieces? How about the country packers and dealers, who had to suffer enormous shrinkages on their stocks? Many of these have seen their hard-earned savings swept away and their families impoverished—through no fault of their own, but through the insensate greed of a few grabbing speculators. Supply and demand has nothing to do with prices when Phil. Armour, Jack Cudahy, Charlie Wright or Ed. Partridge want them otherwise.

Statistics may show there is a short crop of hogs, good demand, unprecedentedly low stocks, but if these generous, noble hearted gentlemen want your stock they will hammer prices down till you have not a dollar left and must let go. Then, when they have it all, to keep stocks low and avoid concentration, they will send large quantities of it abroad and sell it to foreigners away below

home quotations in order to keep the supply short and the market up. They know where almost every pound of stuff is and just how much squeezing the holder can stand. When he is cleaned out and his pockets turned inside out then they run it up and clean out the consumers, pausing occasionally to wipe out some of the producers who may have bought again some of the stuff they sold too cheaply.

Ordinary gambling only hurts the gamblers and their families, but this constant gambling and the excessive fluctuations in the necessities of life reach every citizen with a family, and are making us more a nation of gamblers than traders. The gamblers control our produce. They must have it at rock bottom and sell at the top notch. The producer and consumer are not a consideration to these jolly fellows, who meet together a few hours daily to play shuttlecock with our bread and bacon and then give a million dollars of conscience money to charities.—National Provisioner.

## CONDIMENTS AT THE FAIR.

In other parts of the pavilion are pieces of the cinnamon tree of the proper size for canes, an entire allspice or pimento tree, cut in sections, a collection of wild and cultivated cloves, including some that are about four times the size of those usually sold, the finest bale of cinnamon bark ever put up, ginger from three continents, and several rare spices. In one show case are twenty varieties of black pepper, and in another a larger number of varieties of red peppers. Ginger is shown in the state it is when dug from the ground, and after it has been washed, scraped, torn into shreds and pulverized. Nutmegs are shown as they are gathered from the tree, and as they are after the pulp, mace and shell are removed. A similar showing is made of nearly all the substances that are employed to flavor food. Near the centre of the pavilion are glass jars and packages filled with peppers and spices as they are prepared for the market. It is not likely that as interesting and instructive a display of these articles was ever made before. Keen's mustard, which has been on the market since 1742, is exhibited by Keen, Robinson & Bellville, London, who give sample packages to those who visit their stand. There are also several exhibits of mustard in the French section. Apparently this condiment is not in general use in warm countries, as none of them include it in their exhibits. There is no exhibit of American mustard. Obviously the consumption of olives is increasing very rapidly in this country, as the exhibits of them are numerous and they attract much attention. That caviar and curry will soon become important articles of manufacture and commerce seems almost certain, as persons who go abroad contract a taste for them.—N. Y. Journal of Commerce.

### PROSPECTIVE APPLE CROP.

Mr. M. H. Peterson, of Colborne, Ont., writes as follows to the Montreal Gazette concerning the prospective apple crop: "There is no question but that as compared with last season, Great Britain and the continent have a much larger crop; in fact, all reports thus far to hand confidently assert that their crop is enormous, and that they have all the apples they require until the season is considerably advanced. I have not noticed in any report a shortage in any country in Europe where apples are largely grown, so that they will not require any quantity of apples from this side for some time to come. Regarding the United States the apple crop is in quantity about the same as last year, although many sections that yielded heavily last season are light this season, and on the other hand many sections that were light last season are bearing well this. The crop in Virginia, Maryland and Eastern Pennsylvania seems quite heavy. I found, however, the greatest scarcity in the United States was early summer and fall varieties, and for these there will doubtless be a fair demand. Regarding Nova Scotia the indications are now that the quantity will be somewhat less than last season, although they will have in all probability about 100,000 barrels to export. Regarding Canada, and I refer more particularly to the Province of Ontario, any estimate given at this time is liable to be misleading, but I have quite carefully canvassed the greater part of the apple producing portion of this province, and have been able to find some apples in every section I visited. It is true that in the heavy growing sections of the province such as Huron, Bruce and Grey, the yield this year is considerably smaller than last, but in some other counties there is a perceptibly heavier yield, and it can be safely asserted that apples this season can be found in every apple growing county of the province, and although more scattered than last season, yet when they are gathered the quantity, in my opinion, will be from 30 to 40 per cent. greater than the estimates stated in the current reports. In addition to this the quality of the apples is inferior to last season, and it will cost the dealer more to gather the fruit on account of it being so scattered. Regarding the prospects it must be taken into account that the United States are struggling under quite a serious panic, and while last season they consumed a large quantity of Canadian apples, and while under ordinary circumstances the demand there this season would be nearly as great as last, yet owing to the above panic causing a most alarming depression in the trade, the consumers there will be most conservative in their purchases. Last season speculators received bank accommodation and stored large quantities in cold storage in Chicago, expecting remunerative advances on first cost owing to the World's Fair being held there this year, and

this almost created a fictitious market. It is also a fact that small fruits, when the yield is large, somewhat take the place of apples, and this year in the United States the yield of peaches and grapes is unusually large.

\* \* \* \* The present indications are that Great Britain will not require any quantity of apples for some time, while for winter varieties the late demand will probably be fairly good providing the quality is choice and the quantity not too large. I therefore strongly advise shippers to be most conservative in their buying, both as to price and quality, exercising the most particular care in both grading and packing, and thus avoid the unfortunate results attendant upon last season's operations, and would suggest that an extreme price for the very choicest Canadian winter apples in the orchard would be one dollar per barrel."

### PRODUCTION AND CONSUMPTION OF RICE.

During the last fiscal year the importation of rice was a mere trifle less than for the preceding fiscal year. The crop of 1892-3, however, was unprecedentedly large, much too large for the profit of the producers; the prices fell below the cost of production, and rough rice was fed to horses as being cheaper than oats. The rice raisers are making an effort to utilize the Columbian Exposition in cultivating a taste for their grain, and so enlarging the demand for it. There is said to be an immense amount of ground in the south adapted to the culture of rice, but the use of the article in this country is restricted, and taught by painful experience with the last crop, the growers sought to reduce the acreage of the crop now coming to market. But if the crop of this year be no larger than that of two years ago, and estimates to that effect are made, it will be due rather to bad weather than to self-restraint on the part of the planters.

The trade statistics prepared by Mr. T. J. Salvant and published by the "Louisiana Planter and Sugar Manufacturer" report for 1891 a crop of 356,417 barrels of cleaned rice, at 230 pounds per barrel, and for 1892 a crop of 664,139 barrels of cleaned rice at 290 pounds per barrel. Estimates are made that the crop now coming into market will not exceed that of two years ago, but the Louisiana Planter says cautiously that the crop of 1892 so vastly exceeded expectations as to cast doubt upon estimates of the present crop. The estimates alluded to, it says, come from careful and conservative quarters, but it adds, "we are not sufficiently advanced in the season yet to make any safe estimates."

The acreage has been greatly reduced along the Mississippi and the Bayou Lafourche. In many of the parishes the reduction is said to range from a third to a half, but the Jennings "Times" says that "in the rice districts of southwest Louisiana, which pro-

duces the bulk of our State's crop, the acreage planted was probably nearly equal, but certainly not in excess of last year." In this section there is little artificial irrigation, and the "Times" says the year has been a very bad one. A wet spring made seeding late. Since then there has not been water enough. At no time has a fourth of the crop been flooded, and now not a tenth is flooded. In many fields, it says, the rice would not make a fourth of a crop if flooded at once. The "Times" is satisfied that, taking Louisiana as a whole, the crop cannot be more than half that of last year.

The rice pagoda at Chicago is serving rice cooked in all forms in an endeavor to popularize its use, and the growers are trying to induce brewers to make a freer use of this grain. But until the consumption can be very much increased, the growers are hoping that they will have no more crops so bountiful as that of 1892.—N. Y. Journal of Commerce.

### THE PRODUCTION OF GOLD.

We directed attention last week, says the "London Economist," to the increased production of gold in South Africa, and the United States. The annual report of the New South Wales Minister for Mines, which we have just received, shows that the output of that colony also has increased, the production of 1892 showing an excess of £10,872 over that of 1891, and being the largest recorded in any year since 1876. And it is the opinion of the Minister that the colony is not realizing the full benefit of its gold mines, and might, "with the requisite knowledge and appliances," considerably increase its output. Further, it has long been a disputed question as to whether or not China produces any material quantity of gold. The United States Director of the Mint used to credit her with an annual production of between £1,000,000 and £2,000,000, but in his last report he stated that, in deference to the criticisms of Dr. Soetbeer and other statisticians, he had ceased to credit China with any gold production. It appears, however, that the director's critics have been mistaken, for in a report to the Foreign Office, issued this week, Mr. Beauclerk, of our legation at Peking, states that "a large amount of gold comes to Peking as dust from the washings on the Chinese side of the Amoor River, and partly smuggled across the Russian frontier; it is melted down in Peking into the shape of small bars of 10 taels weight, about the size of a sponge cake finger biscuit, and has nominally a percentage of 98½ pure gold." He adds that "in Peking there must be a large amount of hoarded gold, for the officials, who in many cases, make large fortunes out of their places, buy gold bars and secrete them, fearing to put their money into banks, because their superiors would discover its existence and confiscate the whole of it. . . . When silver is very cheap and gold correspondingly dear, the possessors of



these hoards of gold realize their property, and buy in again on the recurrence of a low market." Thus not only does China produce gold, but she has also apparently a considerable stock of the metal which, under favorable conditions, she is ready to part with.

### PARCELS POST IN ENGLAND.

In an interesting sketch of the parcels post, the London "Times" says:

"The Act authorizing the parcel post was passed in 1882. But it may well be imagined that time was necessary to mount an entirely new postal service without disorganizing the ordinary mails, and it was not until Aug. 1, 1883, that the post was actually placed at the disposal of the public. The original scale of weights and charges was for a parcel not exceeding 1 pound, 3d.; up to 3 pounds, 6d.; up to 5 pounds, 9d.; and up to 7 pounds, 1s. At 7 pound the post stopped. The maximum dimensions allowed were 3½ feet in length and 6 feet in length and girth combined, and these dimensions have been found throughout to be sufficient to meet the public demands. May 1, 1886, a new scale of weights and charges was issued. This scale, which still obtains, ascended by single instead of double pounds, and thus represented a charge of 3d. for the first pound and 1½d. for each succeeding pound. At the same time the maximum weight was raised to 11 pounds, a parcel of that weight being carried for 18 pence. Compensation was promised for the loss or damage of any parcel in the post up to the sum of £1, while further sums of £5 and £10 might be secured by the payment of 1d. and 2d. respectively. The effect of these changes at once became visible. From June, 1886, onwards the number of parcels increased by more than 20 per cent. over the numbers for the corresponding months of the previous year, and the total number of parcels carried in the year 1886 rose to 31,000,000. In the meantime parcel posts had been established with many colonies and foreign States. The admirably managed postoffice of India and the postoffice of Egypt (organized by this country) were the first to respond to the invitation of the Postmaster-General, and the interchange of parcels with India, Burmah, Aden and Egypt commenced on July 1, 1885. At the end of another six months Germany and Belgium (forerunners of this country in parcel post enterprise) had entered into similar relations, and from the commencement of 1886 the work of connecting this country with the rest of the world for the purpose of interchanging parcels by post proceeded apace. The next change of importance took place on June 1, 1891, when the system of registration was for the first time extended to inland parcels, together with compensation on a liberal scale. For the ordinary registration fee of 2d. compensation to £5 was promised, while for every additional 1d. another £5 could be secured up to a maximum of £25.

At the same time the compensation payable on an unregistered parcel was raised from £1 to £2. Finally on December 1 last a scale of payment rising to £50 (which had previously been applied to the post to India and the West Indies) was adopted, and it is now possible to obtain compensation up to that amount by payment of the registration fee of 2d. and an additional fee of 9d., or 11d. in all. It is not surprising that under the influence of these improvements the number of parcels sent per head of the population has more than doubled since the post was instituted.

So completely has the parcel post now become an adjunct of daily life that it is almost difficult to realize that ten years ago any one wishing to send a parcel even between two centres of population, had no certainty when it would be dispatched, when it would be delivered and how much he would have to pay; while rural districts were for such purposes practically out of reach.

### BRUIN AND SURPRISE SOAP.

The heading of this short sketch may look as if it were intended as an advertisement for an article which is so well and favorably known both at home and abroad, but it is written merely as a statement of facts of an extraordinary and entirely inexplicable character, and should such statement add anything to the well known reputation of an invaluable commodity, it will have the virtue of having been given entirely unsolicited.

It is a well known fact that our common black bear has strange fancies and exhibits them in a strange way. Thus he is very fond of kerosene oil. I remember a spot on the Richards Miramichi portage where a jug containing some of this article was broken, at which every bear who trod the road stopped and tore up the ground evidently to enjoy the aroma of the oil which it yielded to his snout and claws; and I once saw at the head of the Clearwater, at Mr. Henry Turnbull's camp, a place in front of the door where Bruin had rolled in the chips in ecstasy enjoying what was to him the agreeable odor of kerosene. When Mr. Turnbull's men left the woods they did not take down the lamp which they had been using all winter, but left it full of oil swinging from a beam. Long after their departure, Bruin entered the camp, took down the lamp with its chimney, without breaking the latter, placed them in the camp yard on the chips and rolled himself between them. The evidence of his having done so was seen not only by myself but by the whole party which accompanied me, and none of us could understand how the chimney had escaped being broken.

More singular, however, than this is the fact that Bruin has evinced so strong an affection for Surprise soap that in its presence even his ravenous appetite has yielded to his desire to become the possessor of it. Early in the present summer, when Mr.

Henry Braithwaite was hunting on the head of the Little South West Miramichi where he had a camp, he informed me that he had a number of beaver and other skins and had a good stock of provisions on hand including some sweet cake. He had been for some time absent from this camp, and on his return, as he approached the door, he saw that Bruin had been there. He expected, of course, that the brute had made sad havoc with his supplies, and the reader may consider what his surprise and pleasure were when he found his stock of provisions intact. He had left a cake of Surprise soap wrapped up in a towel and these two were all of the articles which the shaggy thief had appropriated to his own use. A few days after, Mr Braithwaite found his towel, which Bruin had left in the woods, but no trace was left of the soap and no one will ever know what use Bruin has made of the hunter's lost cake of Surprise soap.

EDWARD JACK.

### WOMEN DRUMMERS.

About a year ago the Sun printed a story about a woman who was a commercial traveler. She was a success in her work. Her name was Adele M. Graef, and she was "in drugs" as they say on the road.

The other day Mrs. Graef called at the Sun office and asked to see the reporter who had interviewed her last year. What she had to say is of interest because it shows the alacrity with which some women take advantage of every opportunity to go into new branches of work, and also the readiness of business men to employ women in competition with men.

"Since that article appeared in the Sun," said Mrs. Graef, "I have traveled all over this country, and everywhere I have found evidence that the story of my work has been read. I couldn't tell you how many women have applied to my own firm. They all said they never thought of that way of earning money until they read the article in the Sun. The firms themselves took up the idea. One that I know right here in New York engaged five women on trial, and some of them are still at work. Another firm in this city sent out a woman who has proved very successful. On the road I met two women traveling for St. Louis firms. Both secured their places as a direct result of the influence of that article.

"These women, you must remember, are all traveling for the same line of goods that I carry, druggists' specialties. There are others in other lines. There is no reason why women should not find commercial traveling a source of good income, but very few of them understand that it is extremely hard work and that a woman who would succeed at it must have a good constitution, a stout heart, and a clear head. Given these requirements, there is no reason why women should not compete with men in this profession, as they have in others, and come off with a good share of the profits and the honors."—N. Y. Sun.

# FALL . . . TRADE NUMBER

Circulation 12,000

*THE Fall Trade Number of THE CANADIAN GROCER, of 1893, is published solely for the benefit of its regular advertisers. It gives them an opportunity to place their fall announcements, in the most attractive manner possible, before many of the retail trade who are not now subscribers to this journal. Twelve thousand copies will be distributed; the largest and most reliable buyers from the Atlantic to the Pacific receiving a copy.*

*For weeks past we have been hard at work, and our success so far has been immense. We promised our advertisers last year something really good, which was carried out. This year we propose to give the trade something that will surpass anything in this line ever published in America. We never sleep!*

*SPECIAL—We will make a specialty of binding in price lists, circulars, labels, etc., thereby enabling this large number of circulars or lists to be sent out incorporated in a journal of high reputation, at a minimum price. To send the same out by post in the ordinary way would cost more than double our charge, and with infinitely less probability of being read or preserved for reference.*

*We would ask as a favor that you let us know at once if you can take space. We will then be able to give you better position and general attention.*



“NEVER PUT OFF TILL TO-MORROW  
WHAT YOU CAN DO TO-DAY,”

Unless it happens to be an  
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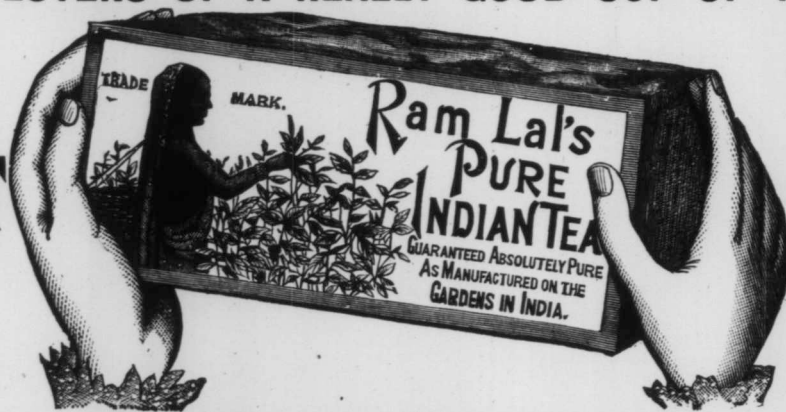
See our travelers' samples and  
quotations. If you can't  
wait—write.

**Lucas, Steele & Bristol,** Wholesale Grocers, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

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ON

To

RAM LAL'S.

Wholesale Agents, JAMES TURNER & CO., Hamilton.

Received THIS WEEK

Our own brands—New Japan Teas.  
“St. Olaf” and “Viking” Chops.  
Lovejoy's Celebrated Breakfast Flakes.  
Mrs. Lazenby's Pickles, Sauces, Soups and Jellies  
Car B. A. Sock-Eye Red Salmon.

Close prices to the Trade.

**BALFOUR & CO.,** Wholesale Grocers and Importers of Teas, **Hamilton**



## The “Monsoon” Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

**STEEL, HAYTER & CO.,** Growers,

11 and 13 Front St., Toronto.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

About 40,000 saw-logs are reported adrift in the St. Lawrence river above Quebec.

William Kough, of Owen Sound, has won about \$1,000 on his Galloway cattle at the World's Fair.

P. Anderson, of Guelph, has just received a large consignment of new teas—Ceylons, Japans and sifted Hysons.

At a trade sale of Barbadoes molasses in St. John, N. B., last week several lots brought 27 cents per gallon.

See dem watermelyons down dere in de fruit deestrick, honey, stacked dey higher dan a plantation fence. Don' dey jus' mak' yo' mouf water?

Now stop dat tanterlizenin' dis yer chile, or I's gwine to harm yo', shoo.

By the tenth census 23,010,000 inhabitants of the United States were supported by agriculture, 11,520,000 by manufactures and 15,620,000 by commerce.

The Hamilton Herald suggests the enactment of a law requiring poison to be put up in three cornered bottles, so as to be easily recognizable even in the dark.

Another gas gusher was struck near Kingsville on Friday with a capacity of 6,000,000 feet a day. It was struck at about the same depth as the other wells.

The article, "The Charter of the Grocers' Company," published in our issue of Aug. 11, should have been credited to the Grocers' Chronicle instead of to the Grocers' Review.

W. F. Ritchie, general merchant and postmaster, Gelert, has bought the store and premises for many years occupied by J. W. Watson. The latter has removed his business to Minden.

The plague of wasps is causing great trouble and considerable expense to grocers in East Kent. One tradesman in the vicinity of Ashford has had 4½ cwt. of sugar rendered perfectly useless through the pest.

The drillers at North Oxford well have discovered water containing 50 per cent. of salt. This is said by those competent to judge as indicating the presence of oil at a short distance. The well is now 900 feet.

The shipping business in Montreal this year has been remarkably large. The best of it is over now, however, but results show that the tonnage this year has been increas-

ed, and the grain exported has been considerably ahead of other years. The apple exports are now commencing, and also promise to show a large increase.

Hop growers of Prince Edward have refused to sell their hops at the prices quoted by local buyers. An agent has been sent to Toronto, where the hops have been disposed of for more than twice what was offered by middlemen.

The bankrupt stock of tobaccos and cigars of W. H. Fewings of St. Louis was, according to the Times, offered for sale in bulk, but twenty-five cents on the dollar was the highest bid, and the stock is being cleared out at private sale.

New wheat has begun to arrive in small quantity at Duluth. Indications are that the crop in the three states of Minnesota and North and South Dakota will be about 100,000,000 bushels, or as large as any year up to 1891, and ahead of the average.

The Manitoba Loan and Trust company, of Winnipeg, has changed its headquarters to Montreal, and the name of the company has been changed to the Western Loan and Trust company. A branch office will be continued in Winnipeg.—Free Press Winnipeg.

Application is being made for incorporation by letters patent of James Swift, Thomas W. Nash, John McKelvey, Henry H. Gildersleeve, Henry J. Wilkinson and Mrs. M. E. Gildersleeve, of Kingston, as the Lake Ontario Steamboat Company, with a capital of \$25,000.

The Natural Gas Company directors have decided to sink two more wells in Hamilton. Carmody Bros. have the contract. Applications have already been received for the use of the gas from the present well in the north-east of the city, but no action has as yet been taken.

Geo. Wood & Co. have, we learn, bought the grocery stock of Mr. Arthur Bell, and intend moving it into the store just one door west of their dry goods establishment (the premises lately occupied by J. S. Laughton & Co.) Fresh goods will be added and the new department opened in a few days.—Brandon Times.

The total shipments of cheese from Montreal to date are 874,618 boxes, against 942,780 for the same period last year, a decrease of 68,162 boxes. The total shipments of butter to date are 27,818 packages, against 34,442 packages for the corresponding time last year, a falling off of 6,624 packages.

The Brazilian Government has removed its censorship over cipher messages to Santos. A cable message containing this information was received at the State Department, Washington, last week, from Minister Conger, who is at Petropolis, a suburb of Rio de Janeiro. Santos is a great coffee shipping port, and the business of American coffee importers has been seriously ham-

pered on account of the prohibition. The censorship was established as a result of the Brazilian revolution, first being applied generally to Brazilian ports and then removed from all places except Santos.

Few young men have made greater progress in recent years than A. C. Mackenzie, general merchant of Kirkfield. Recently he has purchased the fine business of Rod. Mackenzie who we learn, will receive a superior situation in Toronto. Archy now lacks just one thing to make him perfect and happy. He makes business a success; why not matrimony!—Lindsay Warder.

The new freight rates on Manitoba grain went into effect Tuesday last. The tariff has been printed in Winnipeg, but none have as yet been forwarded to the C.P.R. offices here, and the local traffic manager is not yet aware of what the change is. A private despatch, however, states that the new tariff shows a reduction in freight rates of 5 cents per 100 pounds from all points in Manitoba and the North-west to Port Arthur and Fort William. Rates to North Bay remain unchanged.

License Inspector Awde, of Toronto, is just now engaged in a controversy, to be settled in the police court, with the itinerant vendors of coal oil who claims that they are exempt from the provisions of the by-law under which Mr. Awde claims they should pay a license of \$20 a year. The coal oil men say they are not hawkers or peddlers because they only deliver oil to their regular customers, but the Inspector thinks if they are not hawkers or peddlers he can fix them as "other persons carrying on petty trades," and is determined, if possible, to collect the \$20 license fee.

The improvements mentioned in a U. S. patent relate to the methods in which ammonia is used instead of caustic soda or potash for saponification. The ammonia soaps are obtained either by intermixing fatty acids with aqueous ammonia or by treating neutral fats with ammonia in a closed vessel under a pressure of about 135 pounds. The ammonia soaps resulting in either case are subsequently converted into hard and soft soaps by treatment with sodium or potassium chlorides.

A shopkeeper of Anlaby, England, was charged under the Foods and Drugs Act, with having sold Dutch yeast adulterated 50 per cent with farina. An analyst stated that Dutch yeast was formerly added to by five or ten per cent. of farina, principally made from potato, but now was done away with altogether in the manufacture when it was found pure. He did not think it probable, or even possible, for the defendant to have adulterated the yeast herself. The magistrate remarked that they could not very well punish the Dutchmen. However, they could not help themselves, and they were bound to convict the defendant. He imposed a fine of 2s 6d and costs.—The store-

# Mazawattee Ceylon Tea :-:

Just Arrived - -

1/4's, 1/2's, and 1 lb. Packages.  
3's, 6's, and 10 lb. Tins.

.. Finest Tea on the Market ..

**DAVIDSON & HAY,** Sole Agents

36 Yonge Street, TORONTO

Important



**The Ireland National Food Company, Ltd.**

Millers and Manufacturers of

## CHOICE BREAKFAST CEREALS, FLOUR AND MEAL

TORONTO, AUGUST, 1893.

Please note the reduction in price of our **Desiccated Rolled Wheat** in 3 lb. packages. Price is now \$2.00 per dozen. (1 doz. 3 lb. packages per case.) The finest breakfast cereal food in the world. This is a line that will pay you to handle and gives you a good margin of profit.

P. S.—On 5 case lots we will allow freight. Handsome show-card and advertising matter enclosed with goods.

Write us for prices on **CHOICE BULK GOODS**, Rolled Oats, Rolled Wheat, Wheatlets, Pot and Pearl Barley, Split Peas, Graham Flour, Buckwheat Flour, Gold Corn Meal, Granulated Wheat, Etc.

TO OUR *Business*

*Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE **SNOW DRIFT CO.**  
BRANTFORD.

**X. L. C. R. SOAP**

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

261 King St. West - - TORONTO, ONT.

## THE CANADA MEAT PACKING CO.,

MONTREAL,  
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue  
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

**Cadbury's Cocoa Essence**  
—AND—  
**Cadbury's Mexican Chocolate**

THE FINEST IN THE LAND.

KEPT BY ALL WHOLESALERS.

THE MOST DELICIOUS SAUCE  
IN THE  
WORLD

*Yorkshire*  
SOLD  
EVERYWHERE  
*Relish*

PROPRIETORS

GOODALL, BACKHOUSE & CO.  
LEEDS ENGLAND.  
C. H. BINKS & CO CANADIAN AGENTS, MONTREAL.

ENRICHES HOT JOINTS, STEWS,  
& BLENDS ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS STEAKS &c



keeper said she could have got yeast cheaper by 9d. a bag than she sold, but she preferred it because she thought it would be selling a better article.

The reference in last week's GROCER to the effect that J. M. Ansley, who has carried on a book and stationery store at Parry Sound had closed out was not altogether correct. Mr. Ansley is giving up the book business only as soon as he can dispose of it. He will still carry on the stationery and wall paper in conjunction with groceries and provisions in his own and childrens' name.

In the last few years the admixture of the durra starch with the wheat starch has been practised on an extensive scale, and this, remarks N. Y. Journal of Commerce, has often been regarded as a fraud. The durra is the fruit of a species of grass which is largely grown in Egypt, Equatorial Africa, India and China. Its culture is not difficult and does not differ greatly from that of maize. A German chemical journal after giving a careful and exhaustive analysis of its constituents concludes that the durra is a cereal very rich in carbohydrates, and contains all the elements necessary for a material used for the manufacture of bread, and forms an article of food more suitable than maize.

Hon. Mackenzie Bowell, who has been appointed to visit Australia for the purpose of conferring with the several colonial Governments on trade matters between Canada and the Australasian colonies and

other subjects of interest to the two countries, will leave Ottawa for Vancouver next Wednesday night. He will be absent about three months. In addition to enquiring into trade matters, Mr. Bowell will also look into the possibilities of going on with the long-talked-of Pacific cable scheme. He will call at the Sandwich islands on his way going. If it is not possible to have a conference of the different Governments at a central point, then Mr. Bowell will interview separately the Governments of New South Wales, Victoria, Queensland, and South Australia.

Who says the grocers are not the most accommodating men on earth? Last Monday afternoon when the Brookline, Mass., laborers filed into Town Treas. Worthley's office for their week's salary they were one and all paid in the form of \$5 and \$10 cashier's checks drawn on the First National Bank of Boston and signed by G. M. Snow, cashier of the Brookline National Bank. These laborers wanted to convert these checks (good as gold) into the coin of the realm, and so straitway hied themselves to the nearest grocery and each and all purchased a yeast cake that their checks might be converted into currency. 'Twas a big day for yeast cakes in the wealthiest town in America.—W. E. Grocer.

The current issue of the Beet Sugar Enterprise contains some statistics concerning the consumption of sugar that are worthy of general attention. It is shown that during the year ending June 30, 1893, the United States imported 3,746,961,949 pounds of

sugar valued at \$116,255,756. Added to the home production of 232,500 tons which we used, this makes a total consumption of 1,905,251 tons. "With a population of 65,000,000," remarks Chicago Grocer, "we consume sixty-five and four-tenths pounds of sugar each per annum, and our aggregate consumption is one-third of the entire sugar production of the world."

The wholesale grocers of Grand Rapids, Mich., have recently made quite an important change in their methods of billing teas. Heretofore the bills have all been made out on four months' time, but commencing early in the present month this was changed by mutual agreement to a basis of sixty days. All teas from that point will hereafter be billed on that basis. Another important change which was inaugurated at the same time, is that all provisions are sold on ten days' time only. This will annul the one per cent. discount for cash, which has heretofore been allowed by many of the houses.—Ex.

A grocer in a town not 1000 miles from Boston sold out some months ago. In conversation with him the other day, he said: "My customers used to find all manner of fault with me. My eggs were bad, they said, and although I knew they were good I made up the loss out of my own pocket. So it was with other articles I sold. Now they come to me and say they wish I would go into business again. They liked me so much better than they do the new fellows—I was so accommodating, etc., etc. I asked them why they didn't say these kind words to me

# COME AND SEE US WHEN IN THE CITY

H. P. ECKARDT & CO.  
No. 3 Front St. East,  
Wholesale Grocers, TORONTO.



**FOOD  
FOR  
BABIES**



**STERILIZED.**

Pronounced by Physicians to be

**Free  
From  
DISEASE GERMS.**

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91 Hudson St., Sole Agents.

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For sale in Canada by

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**- INFORMATION -**

## AMMONIA SOAP

Gives Every Person Satisfaction

The Seller as well as the Buyer

**- WITHOUT COST -**

When ordering . . .

**JAMS, PICKLES, CATSUP, Etc.**

**TRY T. HOSKIN**

As his goods are equal  
to the Imported.

535-537 King Street, W.,

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**We Offer to the Trade :**

**GREENBANK** Double Concentrated Lye, solid and powdered, in tins.

**GREENBANK** Caustic Soda, in barrels, 98 %.

**GREENBANK** Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

**L. CHAPUT, FILS & CIE, WHOLESALE GROCERS Montreal**

when in business. If you had done it, I said to them, I never would have sold out. I didn't know I had so many friends."—N. E. Grocer.

Frequent complaint is heard among the receivers of rice over the wide line of profit still maintained by retailers. It is claimed that rice costing 2½ to 3¼c. per pound is retailed at 5 to 7c. per pound, a margin of over 100 per cent. between the dealer and consumer, and altogether excessive in its way. The cost now ruling is lower than at any time since 1858 and the sale very free, but it seems to be an idea that were the retailer to make his rates lower the demand would be stimulated sufficiently to return quite as full if not even greater aggregate profit. There is no doubt of the excellent food properties of rice and its growing popularity, and with the additional attraction of serving efforts at household economy by its cheapness it probably would have big sale.—N. Y. Journal of Commerce.

To the agriculturist as well as to the merchant the summary crop reports must prove of value, and the report of 1893, a neatly printed pamphlet of some 58 pages, which has just been issued, proves that great care has been devoted to its compilation. The Secretary of Agriculture in his introductory remarks calls attention to the fact that "hay, our most important crop, promises to be unusually light," but with the root and apple crop there are indications of large yields. Oats, wheat, in which there is a decreased average, barley, rye, buckwheat, beans and peas and Indian corn are about up to the average, and the general outlook may be pronounced good. Reports from all sections of the province have been received and arranged in convenient tables so that the condition of the crops in all localities may be seen at a glance. There are also tables showing the condition of live stock, peculiarities of the season and other data of special



**TO YOU IT IS**  
PROFITABLE and a  
QUICK SELLER.  
Thousands testify to its PURITY and  
Wonderful washing qualities in  
HARD or SOFT WATER.

**TRY IT.** ROYAL SOAP CO.,  
Winnipeg, Man.

value to the farmer. The Government are to be commended for the great interest they are taking in agriculture, and Prof. George Lawson, L.L.D., Secretary of Agriculture, is to be congratulated on the thorough manner in which he has performed his work.—Critic, Halifax, N.S.

The cholera being very prevalent in the Mediterranean ports from which large quantities of oranges and lemons are shipped to the United States, and the State Department having instructed our consuls abroad to use every precaution at their various ports to prevent the introduction of cholera into this country, the consul at Palermo has cabled the State Department that cholera is prevalent in Palermo and the contiguous district, and asked if it would not be well to stop further shipments of fruit, as the Italians wash their lemons before packing them, and the water used is likely to be infected. The State Department has ordered the consuls to forbid further shipments while the cholera prevails. The order prohibiting the importation of lemons from Italy is not likely to have an appreciable effect on the market, as very few more would arrive this season anyway.—N. E. Grocer.

#### CHEAPNESS OF THE COCOA NUT.

Cocoa nut, with the exception of rice, says an English paper, is perhaps the greatest of all food products consumed in countries lying 20 degrees north or south of the equator. It is the most delicate, soothing, and healthgiving of all food, but containing such a large percentage of fibre (50 per cent.) there are few who can digest it after the nut has become fully ripe, as it always is when shipped to northern climes. This not only applies to the cocoanut in its natural succulent state, but when it is cut and dried, or desiccated, the fibre continues to harden and the natural juices disappear. Manufacturers of desiccated and shredded cocoanut attempt to atone for this by adding glycerine and paraffin. The latter, particularly, is not a food product, and adds greatly to the indigestible character of the woody fibre. To meet all these objections, fibreless cocoanut is now made and condensed to a heavy syrup, canned and sterilized, so as to keep after exposure.

The cocoa-nuts are ground so as to break the juice cells, and then so manipulated as to discharge the milky fibre of all its flavour, oil, and nutriment, presenting a beautiful white cream or true milk of the entire cocoa-nut, which is condensed sugared, and finally canned; and notwithstanding the large percentage of fat commonly contained in the cocoanut, it retains the wonderful affinity for water, and is readily dissolved for drinks and all forms of manipulation in cooking and flavoring, creams, candies, pies, cakes, &c. It is now presented as a digestible food product, a boon alike to invalid and healthy persons, and can be em-

ployed in many forms of cooking and flavoring heretofore unknown. The invalid who is seeking carbonaceous or fat producing food can find every nourishment in the fibreless cocoanut that is sought for in cod liver oil, but more readily assimilated and agreeable to the taste. Millions of people feed on cocoanut in the tropics, and its soothing, heat-dispelling properties are universally acknowledged. The natives of Ceylon, by hand manipulation, milk the grated cocoanut and free it from fibre, but it will not keep, and is not concentrated, and it remained for American ingenuity to bring fibreless cocoanut to its present merchandisable condition. It may be of interest to know that 3,500,000 acres of this earth are planted with cocoanut trees, and the nut is the staple food product of many millions of people in India, China, and the islands of the sea. Ceylon alone has 500,000 acres planted, 80 trees to the acre, and South America 1,200,000 acres.

#### A BIG SHOE HOUSE IN TROUBLE.

Cooper & Smith, the well-known boot and shoe manufacturers of Toronto, are in difficulty. It has arisen over the enforcing of the provisions of the will of the elder Mr. Smith, which stipulated that his interest should be withdrawn from the business. This was done gradually under the direction of Mr. J. C. Smith, the most active partner in the firm as it has existed since his father's death. All of the Smith estate had been withdrawn except about \$125,000 when recently Mr. James Cooper, thinking it was being taken out too fast called in Messrs. Clarkson & Cros to go over the books. Monday the trustees of the Smith estate issued a writ against the firm for \$122,432 and the sheriff was put in possession. On Tuesday writs were issued by Molsons Bank for \$23,083, by the Canadian Rubber Co. for \$5,008 and by G. Bresse & Co. for \$605. Mr. Cooper states that the firm is solvent and that a new partner will be secured to make up for the withdrawal of Smith's money.

#### VETERAN TEA PLANTS.

A couple of interesting photographs of Japanese tea plants are on view in Perkins, Ince & Co.'s sample rooms. The one shows a plant ten feet high, eighteen feet in breadth, which in spite of the fact that it is one hundred years old and sprung from roots five hundred years old, is still bearing. The other is the stump of a tree grown in Yamashiro district. It is seven hundred years old, and until within a few years ago was bearing.

THE MAJOR :—"Why do you wear those green glasses boy?"

SHOEBLACK :—"Cos Spanish blacking puts such a splendid shine on gents' boots it hurts my eyes to look at it."—Tid-Bits.



J. F. EBY

HUGH BLAIN

\$3.<sup>20</sup>

Per Dozen

GILLARD'S

(LONDON,  
ENGLAND.)

# New Pickle

We are agents for this pickle.

(Cases 2 dozen.)

The largest bottle, best sauce and most rapid seller to-day.



## GAINING in POPULARITY

"The Orient Tea" is a Pure Ceylon and India tea, skilfully blended. One pound goes farther than 2 lbs. of China. If you are a handler of this tea, if you will send us a list of your customers, we will mail them samples.

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.



# Our Sterling Brand

IS 

Unexcelled for a good  
cool, sweet

# SMOKE



**Do you  
Sell it?**

Send for Price List.

# EMPIRE TOBACCO Co.

**MONTREAL**

## REMINISCENCES OF A LOBSTER PACKER.

An elderly citizen of Portland, who was one of the first to pack lobsters in Maine, and who began business in 1850, talks very interestingly in regard to the great changes in the business since that early period. In 1850 the lobsters caught in Portland Bay and those brought from Friendship and Bristol were sufficient in quantity, but the business grew, and in 1859 the firm established a large plant further down the coast. But comparatively few traps were necessary then, for every day each trap would catch from 25 to 30 lobsters, and frequently when it was pulled up three or four great savage fellows weighing from 15 to 20 pounds, would be clinging to the outside. Disturbed by the movement of the trap they had seized it and pugnaciously held on. There was no close time then. They packed lobsters there for seventeen summers, and at the end of that time it almost took 25 traps to catch a lobster. They had been packing an average of about 20,000 lobsters a day. All the time they were filling orders from the great firm of Crosse & Blackwell, in London. They sent them annually from 10,000 to 20,000 dozen cans. The English were very fond of the spawn or red roe of lobsters, and one specification was that each can should contain a piece of it. Little girls were employed to remove this from the female lobsters. About 75 to 100 pounds of it were handled daily. Of course, this meant the destruction of possible myriads of lobsters in the future; but the present law is no more effective than the absence of law then. It provides that no female lobsters shall be taken with eggs attached outside, but those with the eggs or roe, inside, are still taken. A law prohibiting the catching of any female lobsters during the proper months (between April and September, perhaps) would alone prevent the rapid annihilation of this delicious shelfish that is going on to-day.

In 1874 the firm was obliged to remove to Nova Scotia in quest of sufficient lobsters. There was the first, or possibly the second plant on that coast, every little cove of which has now a packing establishment. Then they paid 35 cents for 100 pounds. Now the price is \$1.50. In so far as he knows our informant was the first to stop the cruel and unnecessary practice of thrusting small pegs of wood into the joint of the lobster's claw to prevent their biting each other when placed in the cans. It was fully twenty years ago that he told his men not to "plug" the lobsters that year. They were placed in the car, and the trifling injury they did to each other was nothing compared to the value of the cans of the meat that had been spoiled by one of those pine plugs being boiled with it. Also the vast time and labor of making the plugs and plugging the lobsters were saved. The plugs were about an inch and a half long, flat on one side, round on the

other, and with a sharp point. We learned for the first time, and believe that many who read this will have a similar experience, that lobsters are right and left handed, so to speak. The two long claws on either side, of the head are different. The larger has no sharp teeth on the edges, and is used to hold the prey or food, while the smaller has many sharp teeth and is used to tear the food, held by the larger, and carry the fragments to the mouth. These claws are on right and left sides indiscriminately and apparently with no preference either way, as will be seen by examining any pile of lobsters. Our informant says that few people are aware of this fact, that he has seldom known a retail fish dealer that knew of it, and offered to make the experiment at the nearest fish market. We found that the dealer, though he had handled lobsters for years, had never noticed this peculiarity of their claws. A right-handed lobster would be one whose smaller claw, which does the tearing of food and feeding of the mouth, is on the right side, and vice versa.

There is an unusually large catch of lobsters this year; not for many years have the smacks brought so many to this market. Our authority says it is due to the fact that there have been fewer heavy storms along the Nova Scotia coast than for many years. Always during his long experience he has found that more lobsters are caught under such conditions. The more the water is disturbed the more they hide away under the rocks, and vice versa.—Portland Transcript.

## CORN AND POTATO CROPS.

The "Farmer's Review," Chicago, says: "The condition of corn has continued to deteriorate. Only one in nine of the correspondents in Illinois report the crop in good condition. Two-ninths report fair. Over 66 per cent. of all the counties report the outlook as very discouraging. In Indiana there has been a great decline in condition, and in only a few counties will there be an average crop. In three-fourths of the counties the crop is estimated at less than 75 per cent. of the normal, and in many cases falls below a half crop. In Ohio not one correspondent reports a good prospect, but about one-third report fair. In the others the condition is from poor to very bad. Michigan reports a better outlook, the conditions being about evenly given at good, fair, poor. In Kentucky half of the correspondents report fair and good, the others poor. Missouri has a good prospect for corn, the condition being good in more than two-thirds of the counties. In Kansas 25 per cent. report good, 35 per cent. fair, the rest poor. Nebraska reports good in 35 per cent. of area, fair in 24 per cent., poor in the rest. Iowa will have a large crop, nearly all counties being reported at fair, good and very good. The general condition is good in Wisconsin and Minnesota and fair in the Dakotas.

Potatoes.—The average condition of the potato crop is poor in Illinois, Indiana, Ohio, Michigan, Kansas, Nebraska, Minnesota, Wisconsin and the Dakotas. It is nearly fair in Kentucky and Iowa, good in Missouri.

**FOR DAIRY**  
**BUTTER**  
**OR DRESSED**  
**POULTRY**  
 Write or Wire  
**PARSONS**  
**PRODUCE CO.**  
 WINNIPEG — MANITOBA

**BUCHANAN & CORDON,**  
 Brokers and Commission Merchants and  
 Manufacturers' Agents.  
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Representing in Manitoba and the  
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 ARMOUR & Co., Chicago, Ill.  
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 THE B. C. SUGAR REFINING CO., Ltd., Van-  
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 HIRAM WALKER & SONS, Ltd., Walkerville  
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 JOHN DEWAR & SONS, Tullymet Distillery  
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**Warehouses on C. P. R. Track.**  
 EXCISE, CUSTOMS AND FREE,  
 AND LOW RATES STORAGE.  
 CORRESPONDENCE SOLICITED.

**LAURENCE GIBB**  
 Provision Merchant,  
 83 COLBORNE STREET, - TORONTO  
 All kinds of Hog Products handled. Also Butter  
 Cheese, Poultry, Tallow, Etc  
 PATENT EGG CARRIERS SUPPLIED.  
 Good Prices paid for Good Dairy Butter.

**THE**  
 Winnipeg Produce and Commission Co. Ltd.  
 Commission Merchants and  
 Manufacturers' Agents. . . .  
 WINNIPEG, - - MANITOBA.  
 Consignments and Correspondence Solicited.  
 Good Warehouse Facilities.  
 Agencies Wanted.

**COWAN'S**  
**COCOAS AND**  
**CHOCOLATES**  
 Are Standard, and sold by  
 all grocers.

  
 Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
 BRANTFORD, ONT.  
 Sole Agents for Canada.

ESTABLISHED 1874.  
**JAMES E. BAILLIE**  
**PORK PACKER**  
 AND WHOLESALE PROVISION MERCHANT  
 66 Front St. East, Toronto.  
 Mess Pork, Bacon, Hams, Lard, Cheese.  
 Cold Storage for Butter and Eggs.  
 Country Consignments Solicited.  
 Prompt Returns Made.

**WILLIAM RYAN,**  
**PORK PACKER**  
 Toronto, Ont.  
**HAMS, MESS PORK,**  
**BREAKFAST BACON, SHORT CUT,**  
**ROLLS, LARD.**  
 WRITE FOR PRICES.

**PARK, BLACKWELL & CO.**  
 (Limited.)  
 — SUCCESSORS TO —  
**JAS. PARK & SON.**  
**TORONTO.**

Full lines of Superior Cured Hams, Break-  
 fast Bacon, New Special Rolls,  
 Beef Hams, Long Clear Bacon,  
 Butter, Cheese, Lard, Eggs,  
 Etc.  
 Write for Price List.

**W. A. McClean & Co.**  
 OWEN SOUND.  
**PORK PACKERS**  
 CURERS OF THE  
**Diamond A Hams**  
 FOR SALE—LONG CLEAR BACON,  
 HAMS, BACKS, BELLIES and SPICED  
 ROLLS.  
 Write for Quotations.

Butter in good demand; large rolls, pails,  
 crocks, and best store-packed tub sell-  
 ing 18 to 20c.; choice dairy tub, 19 to 21c.  
 no stock on hand. Eggs, 11 1/2 to 12c.  
 We charge five per cent., and prompt  
 returns by registered letter.

**JOHN HAWLEY, Provisions and Commission**  
**88 FRONT ST. EAST.**  
 Established 1870. Egg Trade a Specialty.

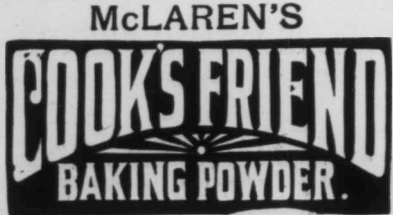
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**76 COLBORNE ST.,**  
**TORONTO.**  
 — DEALER IN —  
 Bananas, Pine Apples, California, Messina  
 and Valencia Oranges, Lemons  
 dates, Figs, Fresh Fish, etc.  
 Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST.  
**McWILLIAM & EVERIST**  
 Fruit and Commission Merchants  
 25 and 27 Church street,  
**TORONTO, ONT.**  
 We are receiving direct shipments every week  
 of BANANAS, TOMATOES, POTATOES, CAB-  
 BAGE, Etc. in their season, also all kinds of  
 small fruits. A full line of Lemons and Oranges  
 now in stock.  
 All orders will receive our best attention.

**Dawson & Co.**  
**FRUIT**  
**PRODUCE**  
 and COMMISSION MERCHANTS  
**32 WEST MARKET STREET,**  
**TORONTO.**  
 Consignments  
 Solicited

**NOTICE**  
 The British Columbia Fruit Canning and  
 Coffee Co'y, Lt'd.  
**VANCOUVER, B.C.**  
 Having largely increased their capacity. We ad-  
 vise all dealers to see their price list before plac-  
 ing their orders for Jams, Jellies, Canned Fruits,  
 and Canned Vegetables.  
 Besides their regular brands of Ground Coffee,  
 now so favorably known they quote:  
 Blend No. 1 at 35c., either ground or whole roasted  
 " 2 at 33c., " " "  
 " 3 at 30c., " " "  
 Their Flavoring Extracts are of the choicest  
 quality.

Is Honest Goods and just  
 the Thing on Which to  
 make or Extend a Busi-  
 ness.



The Best Grocers Make  
 a point of Keeping it al-  
 ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

### TORONTO MARKETS.

TORONTO, Sept. 7, 1893.  
GROCERIES.

Trade exhibits considerable improvement this week. This applies generally, although sugars are at the moment receiving the most attention. The Government's decision to prohibit the importation of Sultana raisins has caused an advance in these goods, but it has not as yet created any special demand. Some of the houses here are holding large stocks of the fruit, and there will probably be enough to go round for a while anyhow. With figs, however, it is different, there being none on the market. Coffee has been somewhat erratic outside, but here prices have been steady and unchanged. There is if anything a slightly better feeling in syrups, but molasses is as dull as ever. Japan teas are in good demand, but in other lines there is not a great deal doing. Canned goods remain in much the same condition, although there is a slightly steadier feeling in tomatoes on account of rumor that the crop is not turning out as well as anticipated. Payments are a little slow.

#### COFFEE.

Locally there is nothing special to note. Business continues to be of the same ordinary character that has been noted for some weeks, the demand being confined to one, two and three bag lots. We quote: Rio, 20 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c. The market for Rio coffee in the United States has again shown that condition which has been peculiar to itself for a long time past. There were at times quite favorable indications for the jobbing trade and increased movement actually reached in the invoice deal; but just about the time many operators were settling to the conviction that a little animation was at hand, buyers seemed to become indifferent again. On the whole, however, there is rather a better feeling in the market and prices are fractionally higher.

#### DRIED FRUIT.

A little more life has been given to this market on account of the arrival of the first shipments of Valencia raisins. They have been going out fairly well, but not much business in this respect is usually experienced till further shipments arrive, when lower prices rule. When the new fruit first arrived on the market 7 to 7½c. was the ordinary price, but reports of underselling coming in from this and that traveler some

of the houses decided to follow suit and now new fruit can be got at 6½c. Further shipments are expected this week. Trenor & Co. in their Valencia raisin report states that the crop is much shorter than last year and rather unequal in size, but that the quality is good. Last season's fruit is selling at 3½ to 4½c. for offstalk and 6 to 7c. selected. Sultana raisins are about 1c. higher at 6½ to 8c. on account of the order of the Dominion Government prohibiting their importation. There have been some job lots of 100 boxes moving, but there has been no special demand from the retail trade. An enquiry was received from a Montreal jobbing house, and 6c. was quoted in reply but nothing so far has resulted from it. Demand for currants is moderate only, the trade awaiting the arrival of the new crop, which will not, however, arrive here till early in October; 4½ to 5½c. is quoted ordinarily, and 7 to 8c. for fine. Cremidi Bros. of Patras, in their report of Aug. 15, state that since July 15 "the progress of the new crop has been somewhat interfered with by some showers of rain, more or less severe in the various producing districts, but in general of a very slight nature. It is scarcely probable that the small amount of damage caused thereby will at all influence the crop as far as quantity is considered, and as for quality it is generally anticipated that the crop will turn out very good if nothing further interferes with its progress. Cutting is now general in the early districts, viz: Calamata, Filiatra, etc., it has commenced in all the remaining provinces, and with the fine weather prevailing will soon be general everywhere. It must however be remembered that owing to the exceptional delay in the ripening and cutting of the fruit, the entire crop cannot be secured and warehoused before the 15th September, whilst shipments of new crop are expected to open on the 28th inst. Of old fruit about 2,000 T. are still remaining in the country, which however owing to its quality, are only suitable for French markets." The report gives a table showing a comparison of stocks in the various consuming markets on July 1 this year and last year, and the total shows 32,900 tons in 1893 and 34,525 in 1892. In Canada there were 250 tons compared with 100 tons a year ago. France is the only country showing a decrease. Prunes continue dull, with prices unchanged at 7 to 8½c. Dates quiet at 5½ to 6c.

#### NUTS.

Business remains in much the same uninteresting condition and prices are unchanged. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, \$5 to \$5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

#### RICE AND SPICES.

Demand for rice is just moderate at 3¾ to 3¼c. for ordinary and at 5c. for Japan. There is nothing new to note in spices and prices are unchanged. We quote: Whole ginger at 20 to 22c., white pepper at 20 to 28c. and pure black pepper at 14 to 16c.

#### SUGAR.

There has been some improvement in business, but prices remain much as before. Granulated particularly has been in demand. The price ordinarily quoted is 5½c., but sales are being made as low as \$5.40. Yellows can be obtained as low as 4¾c., but it is a dark article at that price; 4½c. up is the ordinary quotation. Prices unsettled.

Representatives of the refineries report a largely increased business with jobbers the past week.

Willett & Grey's Weekly Statistical says: The week—Raws and refined unchanged. Net cash quotations are: Muscavados, 3c.; Centrifugals, 35c.; Granulated, 50c. Receipts, 12,403 tons. Meltings, 20,000 tons. Total stock in four ports 70,367 tons, against 77,964 tons last week, and 113,549 tons last year. By cable: Stock in Havana and Matanzas, 109,000 tons, against 112,000 tons last week, and 113,246 tons last year. The six principal ports of Cuba give for the week: Receipts, none; exports, 5,000 tons; stock, 159,000 tons, against 164,000 tons last week, and 112,000 tons last year. Total stock in all the principal countries, 654,807 tons, against 735,329 tons at same dates last year. Afloats to the United States from all countries estimated, 40,000 tons, against 60,000 tons last year.

Raws—After the large transactions at the very close of last week the market became extremely dull and has so continue during the present week. Quotations remain unchanged, and both buyers and sellers are indifferent, the latter having stored some Muscavados rather than accept less than quotations. The Cuba market became somewhat unsettled by the last decline, and the previous firmness and indifference gave way to some realizing at prices even below our quotations. Europe moved down and up again under speculative influences, making it impossible to say what their markets are liable to do for the balance of this campaign, but the prices of both old and new crop beets have nearly approximated in value this week.

REFINED.—Quotations remain steady and unchanged and are likely to remain so as long as the European markets are in their present unsettled condition, as the actual scarcity of desirable raw sugars for export in Europe during the remainder of this campaign makes the coming prices somewhat uncertain, and an advance is, perhaps, as likely to occur as a decline, from the highly speculative condition of these markets. In the meantime meltings have slightly increased, and the demand is more urgent than it has been for a long time.

#### SYRUP AND MOLASSES.

Retailers are still buying scarcely any syrups, but more enquiries from jobbers, particularly those in the country, are heard; 2 to 2½c. is still the idea as to price. Molasses remains dull at 32c. for half-barrels and at 30c. for barrels.

#### TEA.

Japans continue to occupy the most attention, for medium grades of which the demand is good at from 18 to 20c. Brokers report that local jobbers have been buying a good many teas during the week, principally

(Continued on page 20.)

## FRESH FRUIT

Consignments PROMPT  
Carefully RETURNS  
Handled

## CLEMES BROS.

Phone. 1766

TORONTO

Reference—Bank of Toronto.



.. THE ..  
**UNPRECEDENTED**  
.. SALE ..

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte  
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PICTON and DEMORESTVILLE.  
**W. BOULTER & SONS,**  
PROPRIETORS,  
PICTON, ONT.

**LYTLE'S**  
**PICKLES**



ARE THE BEST.

Try them and be convinced.  
Once used, will have no other.

**T. A. LYTLE & CO.,**  
Vinegar and Pickle Manu-  
facturers,  
TORONTO.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,  
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly at-  
tended to.

102 ADELAIDE ST. WEST - - - TORONTO.

**Lakeport**  
PRESERVING CO.

New Season's Pack **GREEN PEAS** NOW READY  
THEY HAVE NO EQUAL.

FACTORIES :  
LAKEPORT AND TRENTON, ONT.

A Course of Training at the



TORONTO AND STRATFORD.

Opens up the road to success in business life. Thousands of former students are now enjoying handsome salaries in many of the best business houses in Canada and the United States.

Why don't you Follow their example ?

Fall Term begins MONDAY, SEPT., 4th.

Write for Catalogue.—

SHAW & ELLIOTT, Principals.

**MAPLE PRODUCTS**

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,  
Sherbrooke, P. Q., Canada.

Boy  
Brand  
Corn  
UNBLEACHED



**DAILEY'S**


Boy  
Brand  
Tomatoes



Please try them.

Can be obtained at  
all Leading Whole-  
sale Houses.

Kingsville  
Preserving Co.,  
(LIMITED.)  
KINGSVILLE, ONT.

Keep your  
**EYE**   
on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

**DELHI CANNING CO.**

## CANNED GOODS.

TORONTO.

Trade continues dull. Some fear is expressed that the tomato crop will be short, it being claimed that the vegetables are rotting on the vines. How much truth there is in it cannot be at the moment ascertained; travelers report that the conditions are not favorable. It is also reported that tomato growers are asking higher prices. The demand for tomatoes, corn and peas is small and prices are unchanged, 80 to 85c. still being the ruling figures. There have been good sales of salmon for future delivery, and the trade is now awaiting the in-coming of the new pack. In the way of immediate requirements there is scarcely anything doing; \$1.25 to \$1.35 is the ruling price for talls, and flats are cleaned out of the market. Demand for lobster is slackening off. It is reported that a good many lobsters in flat tins are being shipped to England, where the demand is brisk, and this is causing a scarcity here. The idea as to price is \$1.90 to \$2.10 for talls and \$2.60 to \$2.75 for flats. Meats and sardines are dull and unchanged.

MONTREAL.

The chief trade in canned goods on spot at present is in salmon, several more carloads having been received during the week. The tone is fairly steady on the whole standard brands selling at \$1.30 to \$1.35, and off lots at \$1.25 to \$1.27½. Offers of \$1 on the coast for round lots have been refused by canners.

MARKETS—Continued.

low grade Congous and medium Japans. We quote as before: Japans (1892-3)—Low grade and common, 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 30 to 35c. for fine. Blacks—Low grade Congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

Latest mail advices from London say that the market has been dull during the past week, and that low grades of all kinds are somewhat cheaper, excepting Ceylons, which have advanced slightly.

Latest cable advices from Shanghai quote an advance of 2c. per lb. from lowest price of low grade Monings.

## BUTTER AND CHEESE.

The butter market continues active, with prices firm. The export trade is practically nil, but some shipments are being made to British Columbia. Receipts are light and scarcely sufficient for the demand. Jobbers are paying 17 to 18c. for choice tubs, pails

Best for Wash Day

**SURPRISE  
SOAP**

Best for Every Day

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright &amp; Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

and crocks, and they are getting 18 to 20c. For good store packed they are paying 15 to 16c. and selling at 16 to 18c. There seems to be nothing on the market under 16 to 17c. Dairy pound rolls are wanted at 20 to 22c. There is a good demand for creamery pound prints. Jobbers are paying 23c. as a rule for them, and they are getting 24 to 25c. Local demand for creamery tubs is light, but a fair business is being done in a shipping way; jobbers are paying 21 to 22c. and getting 22 to 23c.

Cheese continues to hold its own. The factories are a little higher in their views and asking 9½ to 10c., but jobbers do not seem inclined to pay that price for anything except September make. Jobbers report that business is of a local character at 10c.

## COUNTRY PRODUCE.

BEANS—There is no change and there is not much doing. Jobbers still quote \$1.40 to \$1.50 for good hand-picked beans and \$1.20 to \$1.25 for the medium article.

DRIED APPLES—There is nothing doing and quotations are nominal at 4½ to 5c.

EVAPORATED APPLES—Nominally 8½ to 9c.

EGGS—Receipts are not so heavy, while the demand shows some improvement. Prices are in consequence firmer at 11 to 11½c.

POULTRY—There is quite enough for the demand, which is not large. We quote chickens at 40 to 60c. and ducks at 50 to 65c.

POTATOES—Offerings are liberal and

prices easier. Jobbers are paying 65 to 70c. per bag and selling at 80c.

HONEY—Remains much as before with new season's section selling at 15c. per lb.

HOPS—Quiet and unchanged at 12 to 14c. for '92's.

## HOGS AND PROVISIONS.

The market is well supplied with dressed hogs and they are being taken at \$8 to \$8.25 per cwt. Packers are looking for lower prices. Barrel pork is scarce on this market and prices are firmer. Lard is in good demand for local consumption but there are no outward shipments of any account. We quote compound a little lower. Hams are scarce, some of the packers being in the market as buyers.

BACON—Long clear, 10½ to 10¾c. Smoked backs 12 to 12½c., bellies, 13 to 13½c., rolls 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess \$20, Canadian short cut \$22, shoulder mess \$18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

## FISH.

The fish market is steadily improving. Supply is quite equal to the demand, which is good. Prices unchanged. We quote: Fresh sea salmon, 16 to 18c.; skinned and boned

SYMINGTON'S

**C**OFFEE  
ESSENCES

. . UNEQUALLED . .

ASK FOR THEM

WHOLESALE AGENTS

STANWAY &amp; BAYLEY

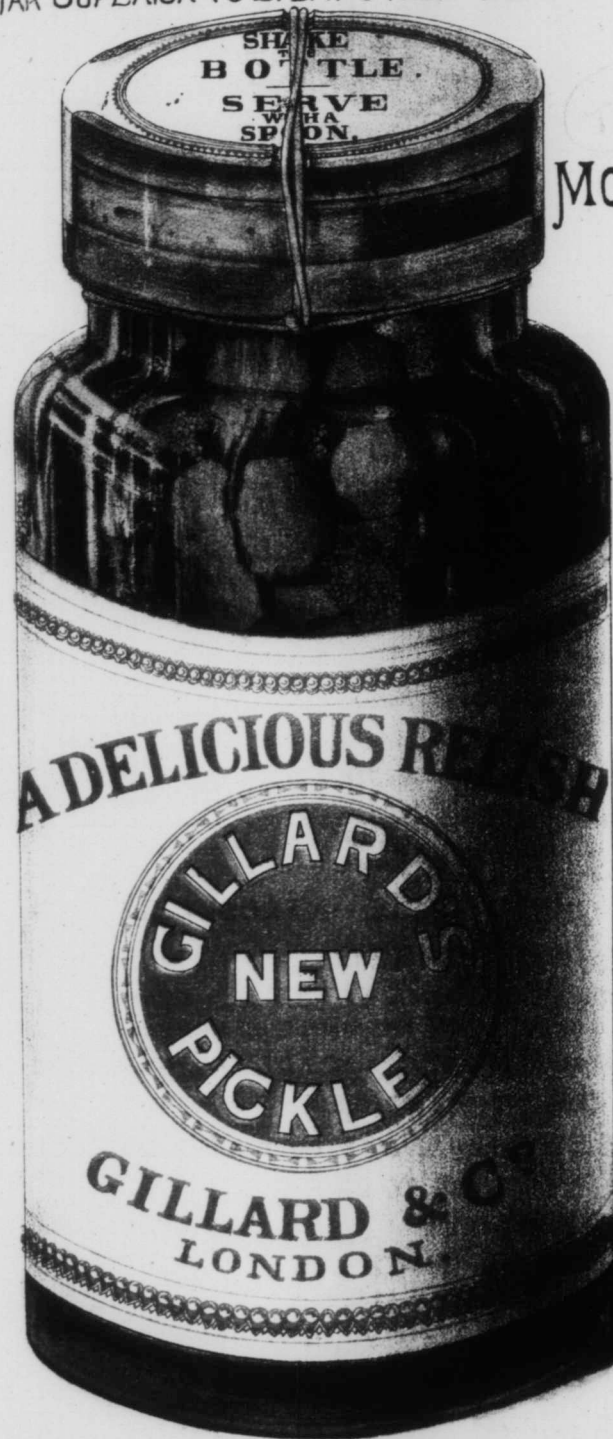
. . TORONTO . .

HILLS & UNDERWOOD'S  
ENGLISH  
MALT VINEGAR.

SUPPLEMENT TO THE CANADIAN GROCER.

GILLARD'S  
NEW PICKLE  
FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S  
NEW SAUCE  
PREPARED ONLY FROM FINEST INGREDIENTS



THE MOST DELICIOUS  
MADE



MADE BY GILLARD & CO. LONDON, ENGLAND.

W. H. GILLARD & CO. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Howell Lith Co Hamilton 06

# OUT SIGHT

## GILLARD'S NEW PICKLE GILLARD'S NEW SAUCE

POSITIVELY THE MOST TOOTHsome  
ADJUNCTS OF THE TABLE  
EVER OFFERED THE CONSUMER  
RECOMMENDATIONS COMING IN ON ALL SIDES  
HERE ARE A FEW OF THEM

"Gillards New Pickle is the best I ever tasted."  
"Simply Grand" "Far Superior to every other kind."  
"Send Case by Express. Completely sold out. We are having a great  
"run on these" "The most delicious relish I ever tasted."

### IT COSTS MONEY

TO ADVERTISE THESE GOODS BUT ONCE INTRODUCED  
THEY SELL LIKE HOT CAKES

ON THE OTHER SIDE IS AN ENGRAVING SHOWING EXACT SIZE OF BOTTLES CON-  
TAINING GILLARD'S NEW PICKLE & GILLARD'S NEW SAUCE WITH FAC-SIMILE OF LABELS  
THESE GOODS LOOK HANDSOME ON THE SHELF. BUT THEY ARE NOT INTENDED  
FOR THE SHELF, AND **WON'T STAY ON THE SHELF.**

SECOND SHIPMENT OF 500 CASES EACH 2 DOZ JUST IN STORE  
IF YOU WANT AN APPETIZER SOMETHING TO GIVE ZEST  
TO YOUR FOOD

ORDER GILLARD'S NEW PICKLE  
NEW SAUCE

CORRESPONDENCE INVITED ORDERS BY MAIL & TRAVELLERS  
PROMPTLY EXECUTED.

# W. H. GILLARD & CO

WHOLESALE ONLY  
HAMILTON, ONT.







# Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

New Season's Jams  
Now ready . . .

Messrs. Frank Magor & Co., 16 St. John St., Montreal  
Chas. Southwell & Co., Works, Dockhead, London, England

GOOD WORK | FULL COUNT

TRY  
**APTED**  
BROS.  
PRINTERS  
54 YONGE ST  
TORONTO

REASONABLE PRICES

## The Best Soap is the Cheapest

—: USE :—

MORSE'S

**BEST**

MANUFACTURED SOAP ONLY BY  
JOHN TAYLOR & CO TORONTO CANADA

W. A. Carson.

R. B. Morden.

J. Anning.

## BELLEVILLE CANNING CO.

—PACKERS OF THE—

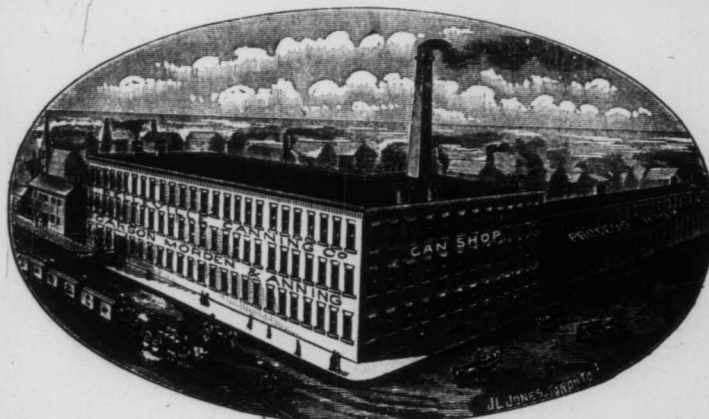
### "Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

.. THE QUEEN BRAND ..

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

## MARKETS—Continued

codfish, 6½c.; Labrador herring, \$3 per half barrel; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, \$1.75 for standard and \$2.25 selected.

## GREEN FRUIT.

A good seasonable trade continues to be done. Demand is light for oranges, and lemons are not selling as well as they might, but there is a brisk demand for all kinds of domestic fruit. Grapes are beginning to arrive freely and the demand is good. New lemons are now on the market. We quote as follows: Oranges—Rhodi's, \$4.50 to \$5 for 160's and 200's; Sorrento's, \$4.50 for 200's, \$2.50 for ½ boxes; lemons, \$3 to \$5; new lemons, \$6; bananas, \$1 to \$1.50; Lawton berries, 8 to 10c; peaches, 90 to \$1.50 per basket; pears, 60 to 75c. per basket; tomatoes, 25 to 40c. per basket; huckleberries, \$1; cucumbers, 20 to 30c. per basket; cabbage, \$1.25 to \$1.50 per bbl.; watermelons, 18 to 25c. California fruit—Peaches, \$1.40 to \$1.60; pears, \$2.50 to \$2.75; plums, \$1.75 to \$2.

## SALT.

Trade continues good in salt, both for large and small quantities. Prices are: Dairy, \$1.25; brls., \$1.00; sacks, 65c.; American rock, \$10 per ton.

## HIDES, SKINS, TALLOW, WOOL.

HIDES—Hides remain unchanged, notwithstanding the fact that buyers predicted an advance at the beginning of the month. Dealers are paying 4c. for No. 1, 3c. for No. 2 and 2c. for No. 3.

SKINS—Are on the rise, having increased 5c. during the week. Lambskins and pelts are now 55c.; calfskins are unchanged at 6c. for No. 1 and 5c. for No. 2.

TALLOW—Buyers are still paying from ½ to 5½c. for select quality.

WOOL—Market appears to be on the move, although a substantial report can not be made as to the prospects for the future, but dealers are not at all discouraged. Prices are unchanged at 17c. for selected combing and 18 to 19c. for clothing wool.

## PETROLEUM.

The Petrolia Advertiser, in its weekly review, says: "Crude, \$1.07 per barrel; refined 10c. gallon in car lots. The exchange remains in the same apathetic state that has characterized its position of late, and we have nothing of importance to say in consequence. We are still hoping, however, that an agreeable change will shortly occur, and that an upward tendency in values will soon be apparent."

There is no change in the Toronto market either in regard to business or prices. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

## MARKET NOTES.

The first arrival of ducks was received Tuesday by H. J. Bray.

Dawson & Co. received a carload of California fruits yesterday.

The Steamer Magnet now makes a round trip every week from Montreal to Hamilton

calling at intermediate ports. Packers east of Toronto are able to get their fruit and tomatoes more conveniently and in better order in this way.

Bi-carbonate of soda has advanced 7½c. per dram.

J. W. Lang & Co. are in receipt of a few large lines of new Japan teas.

Davidson & Hay are showing a new line of Vostizza currants in half cases.

H. P. Eckardt & Co. are offering Carolina rice by sample at 4½c. a pound.

First-class bulk oysters are now to be obtained at \$1.75 and selected at \$2.25.

Edward Adams & Co. have arriving Spanish onions and Arguimbau Valencias.

On Wednesday 17c. was bid for new hops, and 16c. was paid for a small lot of choice old.

A large shipment of Foo Chow Congous of different varieties has just been received by H. P. Eckardt & Co.

Eby, Blain & Co. are in receipt of a shipment of E. N. Dadelszen's "Exquisite" brand of sardines.

H. P. Eckardt & Co. report that they are offering good quality syrup at 1½c. in barrels and 1½c. in half barrels. They will send samples on application.

L. C. Archibald, Antigonish, N. S., one of THE GROCER'S subscribers met with his usual success at the World's Fair carrying off a first prize for his cheese exhibit.

Shipments in salt during the past week have been good. The Toronto Salt Works quote the following sales: 3 cars of bbl. salt, 2 cars of sack salt and 1 of American rock.

The Empire Tobacco Co.'s factory was only partially destroyed by fire. They have good stock in the bonded warehouse, which has not been touched by the flames, so that they can fill all orders.

Edward Adams & Co. have just received a consignment of Bon-Accord salmon. This is the first time this brand has been offered on the Canadian market. Quality is said to be first-class.

Another package tea has been placed on the Toronto market for the first time this week. It is named the Mazawattee tea. It is of Ceylon growth and is of the famous

(Continued on page 24)

## FLOUR AND FEED.

## TORONTO.

Flour quiet and unchanged. Millfeed, continues firm and active.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.20 to \$4.25; strong bakers' \$3.75 to \$3.90; white wheat patents, \$3.50 to \$3.90; straight roller, \$3.15 to \$3.20, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.15 to \$3.40.

Car prices are: Toronto freights—Manitoba patents, \$3.80 to \$4.00; Manitoba strong bakers', \$3.60 to \$3.70; Ontario patents, \$3.10 to \$3.30; straight roller, \$2.90 to \$3.00; extra, \$2.50 to \$2.75; low grades, per bag, 90c. to \$1.10.

MEAL—Oatmeal is \$4.20 to \$4.40. Cornmeal is \$3.25 to \$3.50.

FEED—Bran (ton lots) \$14.00, do (Toronto freight) \$12.50 to \$13.00, shorts (ton lots) \$18, ditto (Toronto freight) \$16.50 to \$17.50; mixed feed \$20 to \$22, feeding corn 57 to 58c., oats on track 36c. for old; new, west at 30c. and old at 33c.

HAY—Baled timothy quiet and unchanged. We quote \$10 to \$10.50.

STRAW—Demand poor and prices unchanged at \$5.50 to \$6.

## MONTREAL.

Business in flour has shown rather more volume during the past week both in local and export account. There is a fair enquiry for Quebec and Lower Province account as well as for Newfoundland, but even at present low prices the general run of buyers are not free operators. Winter wheat, \$3.90 to \$4.10; Manitoba patents, best brands, \$3.80 to \$3.90; straight rollers, \$3.10 to \$3.15; extra, \$2.90 to \$3.05; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.605; Manitoba strong bakers', best brand, \$3.65 to \$3.70.

Oatmeal is steady under a fair demand, while stocks are light. Standard, bags, \$2.10 to \$2.15; do. brls., \$2.30 to \$2.35; granulated, bags, \$2.15; do. brls., \$2.35; rolled oats, bags, \$2.20; do. brls., \$2.40.

There is a fair demand for all feeding stuffs and prices are firm. Bran, \$14 to \$15; shorts, \$16 to \$19; Mouillie, \$22.

## THE CANADIAN SPECIALTY CO.

38 FRONT STREET EAST

Invite visitors to the TORONTO EXHIBITION to inspect their exhibit of

## "CRYSTAL" RICE

One of the Latest, Best, and most Popular NEW FOOD CEREALS on the Market.

-: We have sold 5½ Carloads, about 137,000 pounds in 10 Months. :-

Visitors will also find an exhibit of FRENCH, CAVE & CO'S

Lemonade, Orangeade, and Gingerade Tabloids there.

The stand is situated on ground floor in the Main Building near the Western Entrance, South Side

# OATMEAL

**Dominion Mills,  
LONDON.  
Excelsior Mills,  
MITCHELL.**

Write or wire for Thomson's Brands  
ROLLED OATS PINHEAD & STANDARD MEALS  
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.  
All kinds of Chop and Mill Feed.

**GENERAL GRAIN DEALER.**

Highest price paid for Oats and Peas in car lots

**WALTER THOMSON,** London and Mitchell.

## Embros Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

## Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

## COX'S GELATINE

Always Trustworthy.  
ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

## Compagnie Francaise

Purveyors by Special Appointment to  
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE

(Yellow Wrapper.)

PURE COCOA POWDER,  
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,  
A delicious eating Chocolate.

HIGH LIFE BONBONS,  
The most tasteful Dessert Sweetmeat.

## Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

### HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

**TORONTO.**

## R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East,**

KOFF NO MORE.

### WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

**TORONTO.**

# S. A. Van Dam & Co.

37 Old Corn Exchange, Manchester, and  
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs,  
Cheese, and Ganned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

“REFERENCES.”—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

golden tip variety. The tea is put up in  $\frac{1}{4}$ ,  $\frac{1}{2}$  and 1 lb. packages, and 3, 6 and 10 lb. fancy tins. Davidson & Hay are the sole agents for Canada. The tea has a large sale in the United Kingdom.

There must be something in the quality of the standard lines of teas advertised by W. H. Gillard & Co. of Hamilton, viz.: Imperial, Dalu Kola and Russian Congou. The firm report that their trade in these lines is increasing year by year, and recommend retailers to consult their best interests by getting a sample package of this tea.

W. A. Bradshaw & Co. of the Toronto Soap Co. are not exhibiting at the Industrial Fair this year, but they have some good things on exhibition at their warehouses 48 and 50 Lombard street and invite as many of their friends who may visit Toronto during the fair to call and see them.

Mr. Cameron, one of THE GROCER'S traveling representatives writing from Springhill, Nova Scotia, says: "this is a most thriving town. They have very extensive coal mines near by. The capacity is 2,700 tons per day. They employ 1,500 men. A very large amount of money was invested this year by the Montreal company on modern appliances. They sink down in one of their mines 2,600 feet. Springhill has a population of 6,000. Its business men are all prosperous and are fully alive to the times."

Consignments of new Ontario hops have been offered this week. On the whole the quality is good, though samples are a little lousy and of a light flavor. Holders are asking from 25 to 30c., but buyers will not listen to these prices. In fact a couple of brewers said to THE GROCER that 15c. was more like the value. It is true that there are considerable quantities of 1892 hops yet on the market, and there are a few British Columbia hops here as well. British Columbia will have a good crop this year, also a considerable quantity of it is expected to come here.

W. H. Gillard & Co. of Hamilton, wish to advise the trade generally that they are over-sold on Gillard's new sauce but that they expect a new arrival in about two weeks. The bottle strike in England has interfered with the packing of these goods, but they hope to be able to fill all orders promptly in a short time. In the meantime consumers would do well to get a sample case of Gillard's new pickle, which is pronounced by all users to be far superior to anything sold on the Canadian market.

A very attractive display of rolled oats and other cereal food products is being made at the Toronto Industrial Exhibition this year by E. D. Tillson, Tilsonburg. It stands just east of the entrance to the art gallery in the main building. Mr. Tillson reports a very much increased demand for these goods, and he has recently been compelled to double the capacity of the roller flour mill. He has also placed one of the most practical oatmeal millers in the country in charge of that department. They are devoting special attention to rolled oats, barley and peas for the Canadian trade, the demand for these products having grown rapidly during the past few years, as the medical profession has so strongly recommended them as being the best foods. The exhibit is well worth seeing.

## MONTREAL MARKETS.

Montreal, September 8.

### GROCERIES.

The week has not been a particularly active one, but trade, for one or two reasons, has shown rather more volume than at the time of our last writing. Labor Day on Monday, being generally observed as a holiday, rather broke up the week, but the fact of the Fair being in progress has led to an influx of country customers, who, although they have not done any heavy buying, have contributed towards a rather increased trade than was to note a week ago. The decline in sugar also referred to by us last week has led to somewhat more buying, and, on the whole, although the market cannot be called active, it certainly presents more life than last week. There is no change of importance in any particular line this week. Sugar has furnished a fair volume of trade, and the demand for new Japan teas is moderately good. The steady feeling in molasses is fully maintained. Some improvement is to note in the position of the coffee market in New York, but the fact has not caused any change on spot for the reason that the local market did not decline materially in sympathy with the fluctuation outside. Spices are steady, and there is a fair amount of business doing in dried fruit for forward delivery. Payments are generally reported fair, quite a few accounts having been paid up by customers who were in town personally.

### SUGAR.

There has been a fair volume of business doing in sugar at the decline noted in our last, but as usual with any easy market, buyers are not disposed to purchase largely, but are taking in moderate quantities. We quote granulated as before at 5 1-4c. Yellows remain unchanged, running from 4 1-4 to 4 7-8c., the latter price for choice bright stock. Travelers report that stocks in dealers' hands are very light throughout the country, and as soon as the market evinces signs of more steadiness this fact is expected to become potent in a larger volume of business demanded by actual wants.

### MOLASSES.

The Barbadoes molasses market is steady under a fair consumptive demand, sales of jobbing lots being reported at 33c. to 34c., and round lots 30 to 31c.

### SYRUPS.

Trade in syrups is dull, but prices are steady. In Canadian sales have occurred at 15-8 to 2c., while American sells from 18 to 21c. per gallon, with some very choice stock fetching more than the outside figure.

### TEA.

The tea market rules moderately active in so far as Japan teas are concerned, and there has been a fair volume of business in these at prices running from 15 to 17c. The stock of this kind now offering shows very good value as compared with the less desirable qualities of other shipments. In blacks there is the same scarcity of low grades mentioned before, and this class of stock is as a consequence fetching better prices. We quote Japan

goods: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest, 23 to 32c.

### COFFEES AND SPICES.

New York advices have indicated a somewhat better feeling in that market in coffee, but the position on spot remains much the same. A lot of Maracaibo sold at 20c. We quote: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c.; Mocha, 25 to 28c.

### SPICES.

There is a good demand for spices, black pepper being quoted at 6 to 7c. We quote: Common Jamaica ginger, 15 to 16, and finer grades, 18 to 20; pimento, steady, at 16c.; and nutmegs, quiet at 50 to 52 1-2c. to \$1.

### DRIED FRUIT.

There has been no striking change in the actual spot position of the market for the very good reason that there is little goods here to do business in. Advices from Denia and in stock via British ports indicate a softer feeling. No direct shipments of new fruit are anticipated here until the end of the month and they are not considered to be heavy. For all that lower offers are being received for prime off-stalk at the ship in Denia on the basis of 13s. 9d., but buyers are reluctant. In currants the general expectation is for easier prices also, and quotations for actual business on spot are nominally unchanged. Quotations over the cable are from 12s. 6d. to 13s. 6d., cost and freight, according to quality, but in spite of these low offers very little is doing.

### RICE.

The rice market is unchanged, with business generally quiet.

### GREEN FRUIT.

In green fruits a fair business is doing, and prices are unchanged as a general rule. Apples have shown a fair degree of activity, prices ranging from \$2 to \$3 per barrel. Oranges are in small supply and steady at \$5 to \$5.50 for Jamaicas. Lemons are fairly active at \$3.50 to \$4 per box. Receipts of blackberries are small, but demand is light at 8 1-2 to 10c. per box. Peaches are in large receipt but demand is good and prices steady at 75c. to \$1.90 per basket or box according to grade. Pineapples are quiet at 12 to 15c. There is a good demand for pears and prices are steady in spite of heavy supplies at \$2.50 to \$3 in kegs, \$1.40 to \$2.25 in boxes, and 50 to 75c. in baskets, according to kind and quality. Canadian plums sell at 60 to 65c. per basket, and California \$1.25 to \$1.50. Grapes are

(Continued on page 26.)

## AGENT WANTED

By a British Pickle House

Some one who is calling on and has a good connection with the retail trade.

Address J. R. & Co.,

CANADIAN GROCER.

**JAMES A. SKINNER & CO.**  
Toronto and Vancouver.

IMPORTERS OF  
**Crockery, China,  
Glassware, Lamps,  
and Fancy Goods.**

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN  
LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.  
**—GREAT VALUE.**

ESTABLISHED 1851.

WE OFFER

**4,100 NEW SALMON**  
"British American" Brand  
\$1.30 per doz.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,  
274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

**SHOULDERS** - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

**F. W. FEARMAN,**  
HAMILTON, ONT.

**NEW**

OFF STALK

**Valencia Raisins**  
Now in store

**PERKINS, INCE & Co.,**

41-43 Front Street East, Toronto.

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

**SLOAN & CROWTHER,**  
WHOLESALE GROCERS,  
19 Front St. E., Toronto.

**KOEPPF' BROS'.**  
**Superior**  
**Refined Gelatine**

Specially prepared for making Jellies, Blanc Mange, Charlotte Russe, Soups, Gravies, Etc. Quality guaranteed second to none.

AGENTS—  
**WARREN BROS. & BOOMER,**  
35 and 37  
Front St. East, TORONTO

We are delivering our  
**New Valencias . . .**

**New Horse Shoe Salmon**

AND NEW SEASON'S

**BLACK and JAPAN TEAS**



Sept. 1st, 1893.

**Smith and  
Keighley**

9 Front St. E., Toronto.

**JUST RECEIVED**

FIRST SHIPMENT

**New Valencia Raisins**

AND—  
**New Pack  
Horse Shoe Salmon**

**J. W. LANG & CO.**

Wholesale Grocers,  
59, 61, 63 Front St. East, TORONTO

**"GOAT" Japan Tea**

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

**T. KINNEAR & CO.,**

WHOLESALE GROCERS,  
49 Front St. E., TORONTO.

**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

**Condensed Mince Meat.**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

## MONTREAL Markets Continued.

quiet, New York Concord, 70 to 80c. California Muscots \$1.25 to \$1.40 per basket. Bananas are in large supply and we quote \$1 to \$1.25 per bunch, as to quality.

## BEANS.

The market is precisely the same, with business quiet but prices steady. We quote hand-picked, \$1.40 to \$1.50 per bushel; ordinary, \$1.25 to \$1.30, and inferior, 95c. to \$1.10.

## HONEY

Receipts of honey have been more liberal, and prices are rather easier in consequence, being about 1-2 to 1c. lower than last week. Sales of new comb have transpired at 9 to 11c., as to quality, some fine lots of which selling at 10 1-2 to 11c.

## POTATOES.

Potatoes are meeting a good demand, business being fair on the basis of 90c. to \$1 per bushel.

## TOMATOES.

Tomatoes are coming in freely and selling at 30 to 35c. per bushel basket.

## EGGS.

The egg market is quiet. Receipts are somewhat free, but prices are steady at 11 1-2 to 12c.

## PROVISIONS.

The provision market is quiet and prices are steady. There is a small movement in lard, while smoked meats are in fair enquiry. We quote: Canadian short cut, per bbl., \$21 to \$22; mess pork, Western, new, per bbl., \$20 to \$21; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 12 to 12 1-4c.; lard, common refined, per lb., 9 to 9 1-4c.

## CHEESE.

The cheese market presents much the same appearance. Business on spot is not large, and what there is of it is restricted to dealings in Townships, Quebec goods and Northerns, at prices ranging from 9 1-2c. for the best colored offered down to 9 1-8c. for Quebec white. From the country there is very little new, except that the contracting at Brockville the other day is said to have stiffened up salesmen again, who were beginning to feel more like selling. Finest Townships, 9 1-4 to 9 3-8c.; finest Quebec colored, 9 1-4 to 9 3-8c.; finest Quebec white, 9 to 9 1-8c.; under grades, 8 3-4c.; cable, white, 46s. 6d.; cable, colored, 47s. 6d.

## BUTTER.

Butter remains quiet. Exporters claim that they can do very little on their advices at present. In the country we understand 20 1-2c. was bid for a lot of August creamery, but this can hardly be quoted as a fair market basis. For July goods we heard to-day that 20c. had been shaded, but what the quality of the lot in question was was not mentioned. Holders of Western dairy, as before, ask 16 1-2c., and the demand is slow at that price. Creamery, 20 to 20 1-2c.; Townships, 18 to 19c.; Western dairy, 16 to 17.

## MONTREAL TRADE NOTES.

Mr. G. W. Childs, sr., who has been indisposed for the past few days it is expected will be down at his office this week.

Mr. Rose, of Rose & Laflamme, grocery specialties, has returned from England. He was away, as already

noted in these columns on business connected with the various lines of specialties which the firm handle.

N. Quintal & Co. are offering standard brands of canned salmon, this week's shipment, at \$1.30, just arrived.

Messrs. W. T. Costigan & Co. note \$1.05 on the Coast as the most recent quotation on round lots of canned salmon of standard brands.

Cables from Denia state that sellers who have been holding Valencia raisins for higher prices have dropped their quotation to 13s. 6d. F.O.B. at Denia.

The lot of Morand off-stalk Valencia raisins which arrived ex Parisian for Caverhill & Hughes, has proved a good seller at about 7 1-2c.

Packers' agents here manifest a firmer tendency with regard to canned tomatoes, and are now asking 85c., but very little is doing.

Gillespie & Co. give as the most recent quotation on dried currants 11s. cost and freight for Provincials, and 12s. for Filiatras.

Mr. Geoffrion, of L. Chaput, Son & Co., has just returned from a trip to the World's Fair, and says he enjoyed himself thoroughly.

The cargo of 10,000 bunches of bananas received here Wednesday last was auctioned off at 70 to 80c. per bunch as to quality.

A lot of 400 boxes Messina lemons were received here on Thursday last and were promptly turned over at \$3.50 to \$4.

The only oranges in the market here at present are Jamaicas, which are held at \$5 per box.

Travelers' reports to houses here state that the stocks of sugar in dealers' hands throughout the country are very small, and that the least sign of steadiness in prices would call out an improved demand.

A round lot of old Japan stock was turned over here during the week at a loss of 4c. per lb. as compared with the price possible on it a year ago. It is another case of holding on too long.

The Avlona, with a cargo of raisins and currants, sails from Patras on Thursday or Saturday, and will probably leave Denia on the 15th or 20th, coming direct to Montreal.

Another jolly detachment of grocery men will visit the World's Fair together, leaving on Saturday evening next. The party will consist of the following: Messrs. J. E. Manning, Thos. Gauthier, and G. Laitrille, the well known retail grocers, and Messrs. D. Lapoint, traveler for L. Chaput, Fils & Co., and Wm. Duckworth, traveler for Caverhill, Hughes & Co.

Messrs. Rose & Laflamme have opened their new premises at the corner of Lemoine and McGill streets, one flight up, where they have a handsome sample room for the various lines of specialties which they are handling. They make a specialty of Ram Lal's tea, but in addition will push a lot of other known lines, a list of which we gave some weeks ago. Both Mr. Rose and Mr. Laflamme were formerly with Caverhill, Hughes & Co., and are well known to everyone in the trade throughout Canada.

## PERSONAL MENTION.

H. P. Eckardt left on Wednesday for the World's Fair.

J. W. Lang and family are in Chicago, visiting the Exposition.

S. M. Warner of Stouffville is gazing on the beauties of the White City.

B. A. Belyea of Southampton will leave for the World's Fair on the 20th inst.

George Mathews of Mathews Bros., grocers, Whitby, left for the World's Fair Friday. John Gavey and daughter, of London, have just returned from the Columbia Exhibition.

W. Boulter, Picton, president of the Canadian Packers' Association, was in Toronto this week.

Robert Maxwell, of Perkins, Ince & Co., has again resumed business after a pleasant holiday trip.

James Owen and family, who have been summering at Lorne Park, returned to the city last week.

M. E. Murphy, who began business in Alliston recently as grocer and confectioner, is doing well.

E. S. Kilgour, one of Guelph's most pushing merchants, has returned from a pleasant trip to Chicago.

John Sloan of Sloan & Crowther returned Tuesday from a holiday trip through the Niagara Peninsula.

N. S. Bowman and wife, of Conestoga, have just returned from a pleasant trip down the St. Lawrence.

George Gordon, general merchant, Tottenham, accompanied by his wife has returned from the World's Fair.

C. S. Parson's, one of Sloan & Crowther's city travelers, finished his holidays last week and is again carrying the grip.

J. Crossly and N. D. Atkinson, two of Richmond Hill's progressive merchants, have been "doing" the World's Fair.

James Ross, with Sloan & Crowther, is doing the World's Fair. His friends insinuate that he will not come back alone.

William Hampton, general merchant, Southampton, is snatching enough time from business to visit the Chicago Exposition.

George Stanway and family, who have been living at Long Branch the past summer, have again taken up their residence in Toronto.

Charles Dunke of Berlin, has just returned from a trip to Boston and the Eastern States. Judging from his appearance his outing was a pleasant one.

W. Wood of Rutherford & Wood, Bolton, who was seriously injured in a runaway recently, is convalescing nicely, and is expected to be back at business again soon.

John McLean, merchant, Teeswater, started for the World's Fair last week. Mr. McLean usually enjoys himself when abroad, and he will no doubt do so on this occasion.

Joseph Kilgour of Mount Forest, is halting between two opinions as to whether he shall or shall not visit the World's Fair. His friends are trying to persuade him in the affirmative, and they are likely to succeed.

John Hayden, who travels in the west for Sloan & Crowther, has returned from a two week's visit to Chicago. At the White City he ran against several of his customers, among whom were John Moffatt, R. Rinker, and William Hay of Kincardine.

W. J. Cameron, general merchant, Port Elgin, has taken in a partner. It is a life arrangement and "for better or for worse," and the partner is a Miss Snider of Midway. Their friends are still congratulating them.

We Don't See Why . . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

Toilet ..  
Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

.. Pure Tissue ..

and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . .

Write us for Prices and Samples.

THE E. B. EDDY CO.

TORONTO - - 29 Front Street West  
MONTREAL - - 318 St. James Street

AGENCIES AT:

Hamilton, Kingston, Halifax, St. John, Quebec,  
Winnipeg, and Victoria.

Mammoth Works - - Hull, Canada.

### DRY GOODS.

#### MONTREAL MARKET.

Naturally the chief feature of the week in fancy dry goods has been the fall openings of the various millinery houses which commenced last week. The affair lasted the entire week, and the attendance according to all accounts was fully up to the aggregate of former seasons, while the fact that the present week is fair week here it it anticipated will draw another influx of buyers into the city. The display of millinery, flowers, feathers, trimmed hats, ribbons, laces, etc., was simply superb.

Monday was the fourth, and of course a big day with the dry goods houses, the general report being favorable on the whole. Besides quite a number of customers who came in last week either squared up their balances or promised to do so shortly.

Incidental to the millinery openings of course the general houses benefitted to a certain extent, and the majority of them report visits from out of town buyers who made selections of further fall goods on fall account to those which they had already ordered from travelers.

Cotton goods remain steady, although some dealers predict that they will be able to import American goods soon.

Hodgson, Summer & Co. note that trade is fairly encouraging, but hold that the average so far on fall account is not up to their last year's turnover.

Wm. Agnew & Co. are still sending forward parcels of dress goods on fall account, and they note as good sellers this fall black broche and jaquard dress goods.

The special lines of flannelettes which Messrs. Thebideau Bros. have been offering is evidently considered a bargain, for the firm report good sales of them during the past fortnight.

Jas. Johnston & Co. note several good orders for fancy goods during the week received direct from customers for velvets, silks and Irish laces. Returns with them have been fairly satisfactory.

Caverhill, Kissock & Co.'s warerooms presented a busy scene all through last week. They were crowded with customers, both country and urban, who were deciding what stocks would be suitable for the fall trade. Mr. Kissock pointed out that the hats this fall would be both large and small, those composed of felt being predominant. Fancy aigrettes and new mercurial wing effects will be in evidence on all hats this fall.

Messrs. Thos. May & Co. had as usual a large and varied assortment of hats, bonnets, ribbons, feathers, etc. In ribbons various shades of greens and

browns under equally varied names were pointed out, while in ornaments steel will enter largely into their composition, such as wings, crescents, daggers, etc. Velvets and felts, according to the Messrs. May, will be largely worn, and two-toned and shaded mounts are a novelty for the present season.

Messrs. D. McCall & Co.'s branch house on Notre Dame street offer a full line of novelties. Judging from their stock, fur in the shape of ornaments, small heads, tails, and a combination of both, will be used very much in trimming. Their leading ribbons shown were satins and Terrys, and they anticipate a good demand for two toned goods of all kinds. Colors will range from dark myrtle to light Nile green.

Messrs. Lindsay, Richardson & Co., St. Helen street, were showing quite an extensive line of trimmings and ornaments, including designs in feathers and fur, but their anticipation is that the former will be much more popular than the latter. Their stock of feather hat trimmings included ostrich plumes in ombre shades, and fan shaped designs with mercury wings. They report that the present rage in London and Paris is a combination in black and white, and that in these colors feather ornaments in all designs are to be obtained. Jet promises to be largely worn also this fall for various trimmings.

#### TORONTO MARKET.

The past week has been a busy one among the wholesale houses, but buying has certainly been less brisk than usual at the time of the Fall millinery openings. This, under the circumstances, is not a surprise. The Dry Goods Review, the authority in the dry goods trade, has been counselling retailers not to stock heavily, claiming that the decreased exports to the United States and the financial stringency in that country must necessarily cause a small sympathetic lessening of trade in this country. Retailers seem to have taken the warning, and are buying only for present wants. If the financial horizon brightens, buying to the usual extent will be promptly resumed, and the total trade of the season will thus maintain its magnitude.

Another reason may be advanced, and that is that trade in medium weight goods last spring was not brisk. The change from real cold weather to real warm weather was very quick, and people changed at once from flannels to muslins. Dealers will accordingly aim to work off their medium-weight goods in September.

Trade must be said to be about 5 or 6 per cent. less in volume than at the corresponding period of last year, but this amount can easily be recovered if

confidence can be restored. In the meantime Canadian dealers are practising a wholesome carefulness.

Millinery has been in good demand. Purchases have been fully up to the average of past seasons in hats and trimmings. In mantling cloths the trade has shown a slight improvement.

Wyld, Grasett & Darling are passing into stock this week another shipment of their famous Grandee collars, and their range is again full in all heights.

Mr. R. Begg, the buyer for John Macdonald & Co.'s woolen department, has returned from the foreign market. He reports very quiet effects in next spring's woolens. Mrs. Begg returned with him, after a visit to Scotland.

John Macdonald & Co. are showing special value in 62-inch damask tabling. This is extra quality, and includes five or six good patterns. A full range of R.B. hollands is in stock; their special numbers are still selling at old prices.

Wyld, Grasett & Darling have a good line of ladies' cashmere gloves to retail at 12 1-2 cents, and a splendid line of gauntlets to retail at 25 cents. These are in blacks and colors, and are decided leaders.

Another line worthy of notice in Gordon, Mackay & Co.'s haberdashery department is that of combs. These are in horn and rubber in the medium and low priced numbers, good styles and the lines that sell. All the other departments from the cellar to the attic have their quota of bargains which are already being picked up by the early visitors.

John Macdonald & Co. have opened up a large shipment of fancy frillings, and will now be able to meet the great demand for these goods. A shipment of velvet shawls and another of crinoline lining are to hand. Many other lines have been replenished this week.

Wyld, Grasett & Darling have a line of ladies' cashmere hose, extra heavy, which can be retailed at 50 cents. Ladies' tan and cardinal cashmere hose are shown to retail at the same price.

Gordon, Mackay & Co. have made special prices in all departments which will hold good until the 16th of the present month. In the men's furnishing and haberdashery departments they offer shirts and drawers, suspenders, men's neckwear, Japanese and brocade silk handkerchiefs, etc., which are well worth the inspection of visiting buyers.

W. R. Brock & Co. have just received a large shipment of men's rubber coats in all the newest shapes, styles and patterns. These comprise Perth and Inverness coats, and coats with sleeves and deep capes; all have sewn seams, buttoned fronts, and the latest improvements. Ladies' waterproof garments are included in the shipment, among



Sold  
by ..  
all ..  
Dealers  
every-  
where.



**Silver Star .  
Stove Polish  
Has No Equal.**

Is put up in two sizes of fancy tin boxes, packed in 4 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

**The F. F. Dalley Co.  
of Hamilton, Limited.**

We also make a polish for stove mounter's use; put up in bulk only.

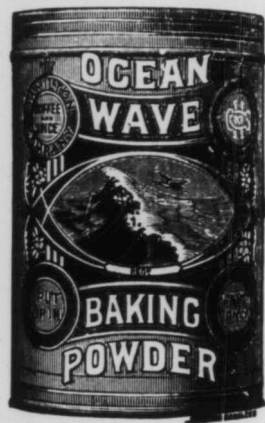
**..ADAMS.. TUTTI FRUTTI..**

The Chewing Gum of the Cultured.

It is made of the purest and best material.  
It is smooth, clean, and delicious.  
It sells well and satisfies.

**HOW'S YOUR SUPPLY ?**

**ADAMS' & SONS CO.,**  
11 AND 13 JARVIS ST., TORONTO



**You Can't Beat It**



Sold only in Cans by the Live  
Wholesale and Retail  
Trade

and Manufactured by

**THE HAMILTON COFFEE  
AND SPICE CO. . . .**  
HAMILTON, ONT.



**SPECIAL OFFER—Good until 31st August**

**LaBruyere's French Vinegar**

**IN DEMIJOHNS**

**FOUR IMPERIAL GALLONS**

|                      |    |         |
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| 100 Demijohns or up, | at | 1.25    |
| 50 to 75             | “  | at 1.30 |
| 25 to 50             | “  | at 1.35 |

**LIGHTBOUND, RALSTON & CO.**  
**MONTREAL**

them being some nobby styles, such as Countess, Windermere, Highway, Empress, Bellissima, Fife, and other new shapes. All the patterns have been carefully selected, and are the latest productions of the foreign markets.

Wyld, Grasett & Darling are showing this week a full and complete range of table damasks, 47 to 72 inch, in loom and bleached. These are desirable goods, and are part of their contract for linens before the rise. Glass cloths are also re-stocked in 14 to 32 inch—blues and reds.

W. R. Brock & Co. appear to have the knack and certainly have the cash to pick up job lines or clear out the stock of manufacturers who are compelled to realize. In their hosiery, glove and men's furnishings department are to be seen two mammoth and solid piles of men's braces that have been purchased far below manufacturing cost. One line is called Bargain, and can be retailed at 12 1-2 cents per pair—regular retail price, 20 cents. The other, called Bonanza, can be retailed at 20 cents—regular 25 cent brace.

Visitors to Toronto's exhibition will find the Bureau of Information in Gordon, Mackay & Co.'s a great convenience. There they can see program of each day's doings at the fair grounds, receive all information regarding railway and steamboat time tables, lists of points of interest, etc., in fact, all information necessary to make a stranger's visit to the city as enjoyable and free from worry as possible.

#### CANNED GOODS GOSSIP.

Beaver cannery, Lulu Island, closed for the season August 26th, having completed a pack of nearly 30,000 cases of salmon and used up all their supply of tin.

The close of the week was characterized by reserved offering of new canned tomatoes and decided firmness in price of the same. Standard 3-lb. Maryland that were recently sold at 90c. f.o.b. 92 1-2c., and Jerseys at 95c., have become scarce.—N. Y. Journal of Commerce.

The largest shipment of fresh salmon ever made from British Columbia was forwarded to Montreal from Vancouver August 24. The shipment consisted of six cars, aggregating 120,000 pounds, said to be the largest shipment of fresh fish ever handled by any railway on the Continent.

The Western Fisheries Company shipped another car load of salmon on ice to New York per C.P.R. yesterday. The six cars from the Port & Winch Company passed North Bend going east on the express. There are now en route for the Atlantic Coast about 20 cars of fresh salmon, and several more ship-

ments will be made early next week in car load lots to New York and Montreal.—News, Vancouver, Aug. 26.

A late mail from London brings the following: "Reports of the sardine fishing off the coast of France are decidedly favorable, the warm and settled weather this season having been eminently calculated to insure a prosperous time for the fishermen, who have been out in unusually large numbers, as many as from 100 to 300 boats being seen in one day off the seashore at Concarneau, Etel, Port Louis, and Andierne, and the average catch recently has been at the rate of 3,000 sardines per boat. The price varies from 15 francs to 21 francs per 1,000 fish, and eight of these are generally counted to a 1-4-tn of eight ounces. This would imply lower prices, but we do not hear of any reduction having been announced by the French packers, and business throughout is remarkably quiet."

Fresh salmon shipments to New York and other eastern points in car load lots have ceased, owing to the action of the C.P.R. in advancing the rates, or rather demanding freight charges on the ice in which the fish are packed. The company allows four tons of ice free in each car, and has decided to insist on regular freight charges for anything over that amount. Each car contains from 10,000 to 15,000 pounds of fish, and as every pound of fish requires the same weight of ice, the over-charge would so largely increase the cost of the fish laid down in Montreal or New York that the exporters' profit would be wiped out. The Canadian Pacific Railway charges \$650 per car to New York, which would appear to be a very satisfactory rate, but the over-charging for ice would bring the cost of transportation up to about \$900 per car, a figure simply prohibitory. Therefore, until a more satisfactory arrangement is arrived at, the exporting business will remain at a standstill. The Canadian Pacific Railway Company claims that it cannot afford to carry ice free any more than any commodity. The fish dealers, on the other hand, point to the long cheap hauls of carloads made by the Canadian Pacific Railway under stress of competition.—B. C. Columbian.

The salmon run on the Fraser was very good early last week and the canneries worked to full capacity. The season closes on the 30th, when it is expected that the majority of the canneries will have put up all they made preparations for. The Routenbeck is expected to commence loading this week for Liverpool. The Sirene will come down from Vancouver shortly and load for London, on account of Robert Ward & Co., Ltd. The salmon packing season of 1893 is about at an end on the Fras-

er river. The run of sockeyes has fallen away, and the catch last night did not average more than a dozen to a boat. A number of canneries, according to a despatch of the 28th, have stopped fishing, and the remainder will shut down for the season within the next two days. It is impossible to get exact returns of the pack to date, but the following is nearly accurate.

|  | Cases.  |
|--|---------|
| Beaver cannery . . . . .   | 17,500  |
| Wellington Canning Company . . . . .   | 15,000  |
| Delta Canning Company . . . . .  | 15,000  |
| Holly cannery . . . . .  | 15,000  |
| Laidlaw (Sapperton) . . . . .  | 15,000  |
| Harlock Packing Company . . . . .  | 15,000  |
| Deas Island cannery . . . . .  | 10,000  |
| Ewen's cannery . . . . .   | 40,000  |
| Phoenix cannery, Britannia cannery, Wadham's cannery, Canoe Pass cannery, British American cannery and Birrell's cannery . . . . . | 103,700 |
| Lulu Island Canning Company . . . . .  | 20,000  |
| Pacific Coast Packing Company . . . . .  | 16,000  |
| Imperial Canning Company . . . . .   | 16,000  |
| Brunswick Packing Company . . . . .  | 16,000  |
| Munn's Sea Island cannery . . . . .  | 20,000  |
| Steveston Canning Company . . . . .  | 20,000  |
| Canadian Pacific Canning Co. . . . .   | 20,000  |
| Bon Accord cannery . . . . .   | 20,000  |
| Terra Nova cannery . . . . .   | 15,000  |
| Richmond cannery . . . . .   | 16,000  |

Total . . . . . 425,200

There is a probability that the total pack may be increased by 25,000 cases before the close of the season. The pack already is the largest ever put up on the Fraser river by about 75,000 cases.—B.C. Commercial Journal, Aug. 29.

#### THE STORM AND THE RICE CROP.

When Mr. John Talmage, of Dan Talmage's Sons, was asked, according to N. Y. Journal of Commerce, what effect the recent cyclone, which swept over the rice-growing district, would have on the new crop, he replied: "In a letter received here yesterday, Dan Talmage 2nd, resident partner of Dan Talmage's Sons, at Charleston, S.C., says: 'I left Charleston just after cyclone number one, but it must have been a mere babe compared to the ones that followed within the ensuing twenty-four hours. The one I referred to played havoc with freight cars and other moveables, treating them as though they were mere toys. The rice people were full of apprehension, and telegrams being received now show that the worst fears of those to the south of Charleston have been realized. Reports are meagre but highly suggestive and discouraging. All of our planter friends have left for their plantations to look after their crops, and we fear, in some instances in Georgia, are literally gathering up the fragments.

"Referring to the crop in general, I might say that the losses are undoubtedly universal, but, I hope, greatly differing in degree. I am not disposed to minimize one whit, for it is terrible

when it is individually considered. Up to last Sunday noon the rice crop was full of magnificent promises in every respect; more than usual care had been bestowed upon it, as there was a general realization that the high standard must be maintained if any satisfactory monetary outcome was to be secured. The disaster is especially sad, as planters are illy prepared to meet any loss after the unprecedentedly low and unprofitable prices of last season.

"Being fully acquainted with the lay of the land, I should say that the worst experiences resultant from the storm proper have been along and below the Savannah river; this embraces said river and the Ogeechee, Altamaha and Satilla. So far as these are concerned it would seem as though the destruction must have been very great, and involving the entire crop with scarcely an exception. North of this in South Carolina, along the rivers Ashepoo, Edisto, Cooper, Ashley and Combahee, the direct damage from the storm was probably trifling, but no little loss is likely to accrue because of "salt"; by this I mean that the direction of the wind was contrary to the course of the rivers, causing the water to bank up and become impregnated with the salt of the ocean. As a result of this, banks must have been broken and the flow of water more or less affected. At any earlier period during the growing season this would be fatal, but as the crop is fully grown and practically ready for harvest, the damage may not be so serious.

"Coming farther north, say the Georgetown district, which includes the rivers Santee, Waccamaw, Peedee, and Black, I am inclined to think that there has been little or no damage done. As I said at first, I am not disposed in anywise to underestimate the damage, still am hopeful that in all sections outside of those of Georgia the losses have been insignificant and of small percentage as compared to the crop as a probable entirety. So far as that cut is concerned, it is likely to have been swept away or hopelessly injured; but the bulk of grain is still standing, and this, I apprehend by past experiences, is, in the main, safe. Some will give light yield because of the whipping, but being fully flowed, and well supported it is the better able to stand the buffeting. Estimates of loss as regards storm are mere idle guesses, and until I have fuller details I am indisposed to say other than that it is great, most seriously affecting quantity and quality."

**THE GROWTH OF TRADE PAPERS.**

The Hamilton Herald says: The tendency of the age is towards specialism in most walks of life, and an interesting development of late years has been the increase in the number of trade papers published in Canada. Most of these owe their birth and prosperity to the clear

head and untiring energy of J. B. McLean, for many years commercial editor of the Mail, and latterly commercial editor of the Empire and president of the J. B. McLean Publishing Company. He is the proud parent of the Canadian Grocer, Hardware, Books and Notions, Printer and Publisher, and the Dry Goods Review, all excellent and prosperous trade journals. Their growth in public favor has been so steady that Mr. McLean has resigned his position on the Empire to give them more direct supervision. Mr. McLean is a level-headed and popular business man, a bright and capable writer, and a recognized authority on questions of finance and commerce.

**WILLIAM ARCHER, Carpenter and Store Fitter**  
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.  
Cor. of Adelaide St.,

**EPPS'S COCOA**

1/4 lb packets, 14 lb. boxes secured in tin. Special Agent for the Dominion:

C. E. Colson, Montreal

**REMOVAL . .**

We have removed our factory to temporary quarters in the Town of Sandwich, adjoining Windsor. Have fitted up with the best machinery that skill could produce. Can fill all orders promptly.

The Windsor Patent Brush Co. Ltd.  
SANDWICH, ONT.

**BUSINESS CHANCES.**

Advertisements inserted under this heading two cents per word each insertion.

**A PARTNER WANTED IN A FIRST-CLASS** grocery business in British Columbia, doing a business of over \$40,000 per year; would require about five or six thousand dollars to take a half interest; a good opportunity for a first-class man. Address, Partner, office of CANADIAN GROCER, Toronto.

**LAWSON BROS.**

Manufacturers  
of . . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc. Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

FAC SIMILE OF PACKAGE.



WE MAKE THE  
**FINEST TEA CADDIES IN CANADA**

Spice, Baking Powder, Tobacco Tins and  
**TIN SIGNS, Lithographed or Japanned.**

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

**TRY THIS PLAN FOR INCREASING SALES.**

Write our nearest house for Prices and Catalogue.

**THE McCLARY M'FG COMPANY**

London. Toronto. Montreal. Winnipeg.

**BUSINESS CHANGES.**

**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

H. Wilson & Co., fruits, Winnipeg, have dissolved.

Angus Curry, general store, East Bay, C.B., has assigned.

E. D. Passmore, butcher, Brantford, has assigned to A. K. Bunnell.

Beland & Marrier, general merchants, Capelton, Que., have assigned.

L. H. Desrosiers, general merchant, Macnider, Que., is offering to compromise at 70c. on the dollar.

J. M. Humphrey & Co., wholesale boots and shoes, St. John, N.B., have suspended payment. John Kerr, confectioner, Woodstock, in the same province, has followed their example.

George E. Spurr, general store, Torbrook, Annapolis County, has assigned. He makes preferences of over \$9,000, including \$5,154 to the Commercial Bank, Windsor; Amos Burns, \$3,214, and Delong & Seaman, \$2,466. It is not likely there will be anything for the general creditors.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Angus Cameron & Son, general merchants and mill, Sherbrooke, N.S., have dissolved.

Matchett & Co., boots and shoes, clothing, etc., Galt, have dissolved. J. Matchett continues.

Roblin & Armitage, grain merchants, Winnipeg, have dissolved. R. P. Roblin continues.

Dame Adeline Daniels, wife of Jas. Perrault, has been registered proprietress of the firm of the firm of J. Perrault & Co., grocers, etc., Montreal.

J. M. Hill and Geo. L. Morse have registered a partnership to carry on business in St. Armand West as general merchants, under the firm name of Hill & Morse.

**SALES MADE AND PENDING.**

The stock and building of Mrs. S. Jordan, general store, Epping, is advertised for sale.

The stock of Mrs. Alex. Thompson, Nainaimo, B. C., has been sold out by the landlord.

The stock of J. E. Monette, tobacconist, Montreal, has been sold at 18c. on the dollar.

The boot and shoe stock of J. C. Parker, Montreal, has been sold to J. G. Watson, at 57½c. on the dollar.

The hardware and tinware business of the estate of J. D. Burk, general merchant, Amherstburg, is advertised for sale.

The stock of John Rennie, dealer in bankrupt stocks, St. Catharines, is advertised for sale on the 12th inst., under power of a chattel.

**CHANGES.**

J. & J. Weeks, grocers, Carleton Place, have sold out to Alex. Weeks.

W. M. Milligan has bought out J. Copeland, grocer, Spadina ave., Toronto.

Warner & Ham, general merchants, Woodville, are removing to Lindsay.

J. L. Squire, pork packer, produce, etc., Norwood, has been succeeded by Squire Bros.

H. G. Buck, miller of the same place, has also been succeeded by Squire Bros.

Thomas Webb, general store and grain, Brighton, has sold out general store to J. B. Smith.

John Heffernan of Arthur, has bought out J. M. Halley of that place, dealer in groceries and confectionery.

T. W. Clark & Son, Vancouver, have sold out their grocery business to Joshua Fletcher. Mr. Clark has gone on a trip to Scotland.

**FIRES.**

D. S. Clemens, miller, Winterbourne, Ont., has been burned out.

Latham & McCulloch, patent medicines and sundries, Halifax, have been burned out.

**DEATHS.**

John Wadleigh, general merchant, Durham, Que., is dead.

Mrs. A. A. Bochner, confectioner, Annapolis, N.B., is dead.

John Beattie, formerly one of London's most prominent merchants, died at Mobile, Ala., on Friday night. Heart failure was the cause. He belonged at one time to the firm of Moffat, Murray & Beattie, Toronto.

**CASH VS. CREDIT.**

During the discussion of the advisability of adopting the cash system, which took place at a recent meeting of the Minneapolis Retail Grocers' Association, a member said he had some customers who paid their bills on the first of the month, and that he preferred such customers to the cash payers, because they bought more goods. There is no doubt that this opinion is quite general in the retail grocery trade, and it is equally

certain that it is borne out by the experience of the average trader; in consequence, the spread of the cash system is appreciably retarded. If a dealer can be sure of getting his money from customers who purchase on credit, and if at the same time his sales to such people are larger than they would be if cash was demanded, it is useless to dilate to him upon the merits of the strict cash plan. The advocates of thrifty habits among the poorer classes lay special stress upon this phase of credit-giving, namely, the tendency to purchase extravagantly when the cash is not demanded from the consumer, but that which is an evil for the customer may be a blessing to the merchant. Indiscriminate credit-giving is, however, an evil for both parties to a transaction, and it is this tendency which all prudent merchants should be careful to guard against.—Grocers' Review.

**RURALLY BUNCOED.**

**FARMER FODDERSTRAW**—"Jest keep yer eyes glued on that bull, friend."

**COOLEY (the drummer)**—"What's he going to do?"

**FARMER FODDERSTRAW**—"He sheds his horns every once in a while, and if I ain't mistakened this is his day."

Do You Sell

**Baby's Own Toilet Soap**

THE ENTERPRISING GROCERS ALL KEEP IT

The best class of trade ask for it and will not be satisfied with cheap imitations said to be as good as **Baby's Own**, made by the **Albert Toilet Soap Co.**

**TAYLOR, SCOTT & Co.,**

TORONTO

Sole Agents for Western Ontario

# THE SEARCH LIGHT

of Trade Patronage has fallen on



THOUGH  
**HUNGRY**

AS A



**PETTIJOHN'S**  
**California Breakfast Food**

WILL SATISFY YOU

Nourishing. Palatable. Delicate.

Every jobber and retailer should carry a liberal stock of Pettijohn's California Breakfast Food, which is much superior to any other cereal product, and rapidly growing in popularity.

**Dealers** SHOULD HAVE IT IN **Stock**

The Demand is very great



Write us for particulars

Manufactured by **A. F. MACLAREN,** WINDSOR, ONTARIO

**BATTY & CO.,** London, England



Pickles

Sauces

**JAMS, JELLIES, MARMALADES, ETC.**

For sale by all Wholesale Grocers.



A Popular Table Luxury,  
A Culinary Article,

AND

A Perfect Infant Food

Completely Sterilized

For sale by all Wholesale Grocers.

.. PREPARED BY ..

**HELVETIA MILK CONDENSING CO.,**

HIGHLAND, ILL., U. S. A.



**Wright & Copp,** Dominion Agents .. **TORONTO**

**E. BROWN & SON'S**

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

|  |  |  |  |
|--|--|--|--|
| <b>BOOT PREPARATIONS</b><br>SOLD EVERYWHERE.   |  |  |  |
|                                 |                     |                                       |   |
| <b>MELTONIAN BLACKING</b><br>(As used in the Royal Household)<br>Renders the Boots soft, durable and waterproof. | <b>MELTONIAN CREAM</b><br>(white or black)<br>For Renovating all kinds of Glace Kid Boots and Shoes. | <b>ROYAL LUTETIAN CREAM</b><br>The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc. | <b>NONPAREIL DE GUICHE</b><br>Parisian Polish<br>For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other |

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

**A WATCH OR A TURNIP?**

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear. . . . .

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



**Licorice Lozenges**

Manufactured exclusively by

**YOUNG & SMYLLIE,**

BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

**MUNN'S GENUINE COD LIVER OIL**

PURE and UNADULTERATED  
Made on the most improved Norwegian process from the choicest Newfoundland Oil.

**ALMOST TASTELESS**

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

Send for Samples and Price List

**Stewart, Munn & Co., MONTREAL.**

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.  
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's Black NO DUST Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST RECOMMENDATION HONOURS.

**"SILVER MOONLIGHT" PLUMBAGO" STOVE POLISH.**

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE

Always Bright & Beautiful. In Large Packets 1s. & 2s. each.

Use only for Laundry Purposes, producing the best results.

**NIXEY'S "SOHO SQUARE" BLUE**

THE PUREST—BEST—NO SEDIMENT. ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in Box for 6d. OF ALL GROCERS and Oilmen; or write to 12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc. Won't Wear the Blades like others. 6d. and 1s. Tins.

**NIXEY'S "CERVUS" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE. Wholesale: W. G. NIXEY, London, England.

Canadian representatives: Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

# BEST FOODS

FOR

# INFANTS AND INVALIDS

## Robinson's Patent Barley Robinson's Patent Groats

70 Years Reputation.

70 Years Reputation.

### THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 7, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

#### BAKING POWDER.

|   |                              |       |
|---|------------------------------|-------|
| PURE GOLD, per doz                          | 5 lb. cans, 1 doz. in case   | 19 80 |
| 4 lb. cans, 1 doz. in case                  | 16 00                        |       |
| 3 1/4 lb. cans, 1 and 2 doz in case         | 10 50                        |       |
| 16 oz. cans, 2 and 4 doz. in case           | 4 60                         |       |
| 12 oz. cans, 2 and 4 doz. in case           | 3 70                         |       |
| 8 oz. cans, 2 and 4 doz. in case            | 2 40                         |       |
| 6 oz. cans, 2 and 4 doz. in case            | 1 90                         |       |
| 4 oz. cans, 4 and 6 doz in case             | 1 25                         |       |
| Dunn's No. 1, in tins                       | 2 00                         |       |
| " " 2 "                                     | 75                           |       |
| COOK'S FRIEND, (in Paper Packages.) Per doz | Size 1, in 2 and 4 doz boxes | 22 40 |
| " 10, in 4 doz boxes                        | 2 10                         |       |
| " 2, in 6 "                                 | 80                           |       |
| " 12, in 6 "                                | 70                           |       |
| " 3, in 4 "                                 | 45                           |       |



|                                 |       |
|---------------------------------|-------|
| Pound tins, 3 oz in case        | 3 00  |
| 12 oz tins, 3 oz in case        | 2 40  |
| 5 oz tins, 4 "                  | 1 10  |
| 5 lb tins, 1/4 "                | 14 00 |
| Ocean Wave, 1/2 lb, 4 doz cases | 75    |
| " 1/4 lb, 4 "                   | 1 30  |
| No. 1, 2 "                      | 1 90  |
| 1 lb, 2 "                       | 2 26  |
| 5 lb, 1/4 "                     | 9 60  |

#### DIAMOND BAKING POWDER.

|                           |          |
|---------------------------|----------|
| 1/2 lb. tins, 4 doz cases | 0 47 1/2 |
| 1 lb. " 3 "               | 1 17     |
| 1 lb. " 2 "               | 1 98     |

#### BISCUITS.

##### TORONTO BISCUIT AND CONFECTIONERY CO.

|                |          |
|----------------|----------|
| Abernethy      | 8 1/2    |
| Arrowroot      | 10 1/2   |
| Butter         | 0 6      |
| " 3 lbs        | 0 20     |
| Cabin          | 0 74     |
| Cottage        | 0 84     |
| Digestive      | 0 08     |
| Daisy Wafer    | 0 16     |
| Garibaldi      | 0 09     |
| Gingerbread    | 0 10     |
| Ginger Nuts    | 0 10     |
| Graham Wafer   | 0 09     |
| Lemon          | 0 10     |
| Milk           | 0 09     |
| Nic Nac        | 0 12     |
| Oyster         | 0 36 1/2 |
| People's Mixed | 0 10     |
| Pie Nic        | 0 08 1/2 |
| Prairie        | 0 08     |
| Rich Mixed     | 1 14     |
| School Cake    | 0 11     |
| Soda           | 0 06     |
| " 3 lb.        | 0 20     |
| Sultana        | 0 10     |
| Tea            | 0 10     |
| Tid Bits       | 0 09     |
| Variety        | 0 12     |
| Village        | 0 07 1/2 |
| Wine           | 0 08 1/2 |

#### BLACKING.

|                                |        |
|--------------------------------|--------|
| Day & Martin's, pints, per doz | \$3 20 |
| " " " " "                      | 2 10   |
| " " " " "                      | 1 10   |
| Spanish, No. 3                 | 4 50   |
| " " 5                          | 8 00   |
| " " 10                         | 9 00   |
| Japanese, No. 3                | 4 50   |
| " " 5                          | 7 50   |
| Jaquot's French No. 2          | 3 00   |
| " " 3                          | 4 50   |
| " " 4                          | 6 00   |
| " " 5                          | 9 00   |
| " 1-gross Cabinets, asst       | 7 50   |
| Egyptian, No. 1                | 9 00   |
| " 2                            | 4 50   |

#### P. G. FRENCH DRESSING (LADIES.)

|   |         |
|---|---------|
| For ladies' and children's boots and shoes. | per doz |
| No. 7, 1 or 2 doz. in box                   | \$2 00  |
| No. 4, " "                                  | 1 25    |

#### P. G. FRENCH BLACKING.

|            |           |
|------------|-----------|
|            | per gross |
| 1/2 No. 4  | \$1 00    |
| 1/2 No. 6  | 4 50      |
| 1/2 No. 8  | 7 25      |
| 1/2 No. 10 | 25        |

#### BLACK LEAD.

|   |        |           |
|---|--------|-----------|
|   | London | Canada    |
| Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)        | 7s 6d  | \$2 2 1/2 |
| Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes) | 4s 3d  | 2 00      |
| Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)     |        |           |
| 6 1/2 lb. in large 1d. pkts, 1 gross                            | 4s 3d  | 1 50      |
| 13 lb. in large 1d. pkts, 2 gross                               | 8s 6d  | 3 00      |

|   |       |      |
|---|-------|------|
| 13 lb. in large 1d. pkts, 1 gross   | 7s 6d | 2 50 |
| 13 lb. in large 2d. pkts, 1 gross   | 7s 6d | 2 50 |
| Reckitt's Black Lead, per box   | 1 15  |      |
| Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz. |       |      |

F. F. DALLEY & CO.

|  |           |      |
|--|-----------|------|
| Silver Star Stove Paste                              | Per gross | 9 00 |
| Packed in fancy wood boxes, each box contains 3 doz. |           |      |

#### BLUE.

|   |        |
|---|--------|
| Reckitt's Pure Blue, per gross                      | 10     |
| NIXEY'S   |        |
| Soho Square in 8 lb. boxes, of 16x6d boxes, London  | 6s 0d  |
| Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada | \$2 25 |

#### CORN BROOMS.

|                                    |        |
|------------------------------------|--------|
| CHAS. BOECKE & SONS, per doz       |        |
| Carpet Brooms—                     | net.   |
| "Imperial," ex. fine, 8, 4 strings | \$3 65 |
| Do. do. 7, 4 strings               | 3 45   |
| Do. do. 6, 3 strings               | 3 25   |
| "Victoria," fine, No. 8, 4 strings | 3 30   |
| Do. do. 7, 4 strings               | 3 10   |
| Do. do. 6, 3 strings               | 2 90   |
| "Standard," select, 8, 4 strings   | 2 90   |
| Do. do. 7, 4 strings               | 2 75   |
| Do. do. 6, 3 strings               | 2 60   |
| Do. do. 5, 3 strings               | 2 40   |

#### CANNED GOODS.

|                           |               |
|---------------------------|---------------|
|                           | Per doz       |
| Apples, 3's               | \$0 95 \$1 00 |
| " gallons                 | 2 10 2 20     |
| Blackberries, 2           | 2 00 2 25     |
| Blueberries, 2            | 1 00 1 10     |
| Beans, 2                  | 0 90 1 00     |
| Corn, 2's                 | 0 90 1 00     |
| " Epicure                 | 1 15          |
| " Special Brands          | 1 40 1 50     |
| Cherries, red pitted, 2's | 2 10          |
| Peas, 2's                 | 0 90 1 00     |
| " Sifted select           | 1 40          |

MOLASSES

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application.

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Atlantic Sugar House, BROOKLYN.

Cable Address, "Taussig, New York."

CANADIAN AGENTS:

R. S. McINDOE, Toronto.

JAS. SIMPSON & SON, Hamilton.

L. H. DOBBIN, Montreal.

J. WINFIELD, Quebec.

M. F. EAGAR, Halifax.

Prices Current Continued—

Table listing various food items like Pears, Pineapple, Peaches, Plums, Pumpkins, Raspberries, Strawberries, Succotash, Tomatoes, etc. with prices.

CANNED MEATS.

Table listing various canned meats like Corn Beef, Boast Beef, Par Ox Tongue, etc. with prices.

CHEWING GUM.

Table listing chewing gum products from Adams & Sons Co. and Tutti Frutti, including Tutti Frutti 36 5c bars, Tutti Frutti 25c packets, etc.

C. R. SOMERVILLE.

Table listing products from C. R. Somerville, including Mexican Fruit, Pepsin (Dyspepsia), Sweet Sugar Cane, Celery, Lalla Rookh, etc.

CHOCOLATES & COCOAS.

Table listing chocolates and cocoas from Todhunter, Mitchell & Co. S., including various chocolate bars and cocoa products.

FRY'S

(A. P. Tippet & Co., Agents)

Table listing Fry's products, including Chocolate, Caracac, Vanilla, Gold Medal Sweet, Pure, unsweetened, Fry's Diamond, Fry's Monogram, Cocoa, Concentrated, Homoeopathic.

JOHN P. MOTT & CO.'S

Table listing John P. Mott & Co.'s products, including R. S. McIndoe, Agent, Toronto, Mott's Broma, Mott's Prepared Cocoa, Mott's Homoeopatic Cocoa, Mott's Breakfast Cocoa, Mott's Breakf. Cocoa, Mott's No. 1 Chocolate, Mott's Breakfast Chocolate, Mott's Caracac Chocolate, Mott's Diamond Chocolate, Mott's French-Can Chocolate, Mott's Navy or Cooking Choc, Mott's Cocoa Nibbs, Mott's Cocoa Shells, Mott's Vanilla Chocolate stick, Mott's Confec Chocolate, Mott's Sweet Choc. Liquors.

COWAN COCOA AND CHOCOLATE CO.

Table listing Cowan Cocoa and Chocolate Co. products, including Hygienic Cocoa, Cocoa Essence, Soluble (bulk) No. 1, Soluble (bulk) No. 2, Iceland Moss, London Pearl, Soluble (bulk) No. 1 in 10 to 30 lb boxes, Soluble (bulk) No. 2 in 10 to 30 lb boxes, Soluble (bulk) No. 2 in 5 to 10 lb tins, Nibs, any quantity, Shells, any quantity, Chocolates, Queen's Dessert, Diamond, Sante, Mexican Vanilla, Sweet Ceylon, Chocolat Parisien, Royal Navy, Pure Caracac, Confectioners' in 10 lb cakes, Creams, Icing, Pudding.

WALTER, BAKER & CO'S

Table listing Walter, Baker & Co's products, including Chocolate, Premium No. 1, Baker's Vanilla, Caracac Sweet, Best Sweet, Vanilla Tablets, German Sweet Chocolate, Grocers' Style, 48 Fingers, 48 Fingers to the lb., 8 Cakes to the lb., Soluble Chocolate, In canisters, Pure Prepared, Cracked, papers, Cracked, Breakfast Cocoa, In boxes, decorated canisters, Cocoa Shells, Broma, In boxes.

MENIER FABRICANT DE CHODOLAT.

Table listing Menier products, including Paris et Noisiel, Yellow wrapper, Chamois, Pink, Blue, Green, Lilac, Bronze, White Glace, Premium, Fancy Chocolates, Croquettes, Pastilles, Croquettes are packed, Pastilles, Yellow wrapper, Pink, Green, Each case contains, Highland Brand Evaporated Cream.



RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.



People's Mixed - 10c.

Reliable, old time favorite. Try our make and you will never be without them. One of the best sellers ever placed on the market.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

Table listing various types of clothes pins (5 gross, 4 gross, 6 gross) and their prices.

COFFEE.

Table listing various coffee blends (Mocha, Old Government Java, Rio, etc.) and their prices.

DRUGS AND CHEMICALS.

Table listing various drugs and chemicals (Alum, Blue Vitriol, Brimstone, etc.) and their prices.

DURABLE PAILS AND TUBS

Table listing various types of pails and tubs (Steel hoops, Brass hoops, etc.) and their prices.

EXTRACTS.

Table listing various extracts (Dalley's Fine Gold, etc.) and their prices.

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

Table listing various types of fluid beef (Johnston's, Montreal, etc.) and their prices.

FRUITS.

Table listing various types of fruits (Currants, Raisins, Dates, etc.) and their prices.

FISH.

Table listing various types of fish (Oysters, Pickered, Pike, etc.) and their prices.

Advertisement for Food-Breakfast featuring an image of a horse and the text 'PETTICORN'S'.

FOOD-NATIONAL.



Table listing various food products (Desiccated Wheat, Rolled Oats, etc.) and their prices.

GRAIN.

Table listing various types of grain (Wheat, Oats, Barley, etc.) and their prices.

HAY & STRAW.

Table listing various types of hay and straw and their prices.

HARDWARE, PAINTS AND OILS.

Table listing various hardware, paints, and oils (Cut Nails, Screws, etc.) and their prices.

HORSE SHOES.

Table listing various types of horse shoes and their prices.

WINDOW GLASS.

Text describing window glass products and their prices.

Table listing various types of rope and twine (Manilla, Sisal, etc.) and their prices.

INDURATED FIBRE WARE.

Table listing various types of fibre ware (pails, tubs, etc.) and their prices.

JAMS AND JELLIES.

Table listing various types of jams and jellies (Delhi Canning Co., etc.) and their prices.

KNIFE POLISH.

Table listing various types of knife polish and their prices.

LICORICE.

Table listing various types of licorice (Young & Smylie's, etc.) and their prices.

Prices current, continued.

**MINCE MEAT.**  
J. H. WETZEL'S—ST. CATHARINES  
Condensed, per gross, net.... \$12 00

**MUSTARD.**  
ELLIS & REIGHLEY'S, cts  
Durham, Fine, in 1 and 1/2 lb tins per lb..... 25  
" Fine, in 1 lb jars..... 22  
" Fine, in 4 lb jars..... 70  
" Ex Sup. in bulk, per lb 30  
Superior in bulk, p. lb 20  
Fine, " 15

**CHERRY'S IRISH**  
Pure in 1 lb. tins..... 0 40  
Pure in 1/2 lb. tins..... 0 42  
Pure in 1/4 lb. tins..... 0 44

**NUTS.** per lb  
Almonds, Ivica..... 16 1/2  
" Tarragona..... 16 1/2  
" Fornigetta..... 16 1/2  
Almonds, Shelled Valencias 28 32  
" Jordan 45 50  
" Canary... 28 30  
Brazil..... 14 1/2  
Cocoanuts..... 5 6  
Filberts, Sicily..... 10 1/2  
Peanuts, roasted..... 13 14  
" green..... 11 12 1/4  
Walnuts, Grenoble..... 15 16  
" Bordeaux..... 10 11  
" Naples, cases..... 11 12  
" Marbots..... 11 12

**PETROLEUM.**  
to 10 bbl lots, Toronto... Imp. gal  
Canadian..... 0 12 1/2 \$0 13  
Carbon Safety..... 0 16 1/2 0 17  
Canadian Water White..... 0 18 1/2 0 19  
Amer'n Water White..... 0 18 1/2 0 19  
Photogene..... 0 22  
For prices at Petrolia, see Market Report.)

**PICKLES, SAUCES, SOUPS.**  
THE T. A. SNIDER PRESERVE CO.,  
CINCINNATI.  
Wright & Copp, Agents, Toronto.  
Snider's Tomato Catsup..... per doz  
" " " qts 5 50  
" " " pts 3 50  
" " " 1/2 pts 2 00  
" Chili Sauce..... pts 4 50  
" " " 1/2 pts 3 25

**Snider's Soups (in 3 lb cans).**  
Tomato..... 3 50  
Chicken, Mock Turtle, Cream  
of Pea, Cream of Asparagus,  
Cream of Celery, Cream of  
Corn, Oxtail. } 4 50  
Chicken Gumbo, Mulligatawny,  
Mutton Broth, Beef, Vegetable,  
Printanier, Julienne,  
Vermicelli, Noodle. } 4 25  
Assorted—Consomme, Bouillon,  
Pea..... 4 00  
Per doz }  
Worcester Sauce, 1/2 pts. \$3 60 \$3 75  
" pints 6 25 6 50  
Pickles, all kinds, pints..... 3 25  
" quarts..... 6 00  
Harvey Sauce—genuine—hlf. pts 3 25  
Mushroom Catsup " 2 25  
Anchovy Sauce " 3 25

**PRODUCE.**  
**DAIRY.** Per lb  
Butter, creamery, tubs. \$0 22 \$0 23  
" dairy, tubs, choice 0 19 0 20  
" " medium 0 14 0 16  
" low grades to com..... 0 19 0 20  
Butter, pound rolls..... 0 17 0 18  
" large rolls..... 0 15 0 16  
" store crocks..... 0 09 1/2 0 10 1/2  
Cheese..... 0 09 1/2 0 10 1/2

**COUNTRY**  
Eggs, fresh, per doz..... 0 11 1/2 0 12  
" limed..... 1 30 1 45  
Beans..... 2 00 2 25  
Onions, per bag..... 90 1 30  
Potatoes, per bag..... 0 05 0 06  
Hops, 1891 crop..... 0 12 0 14  
1892 "..... 0 05 0 08  
Honey, extracted..... 0 05 0 08  
" section..... 0 15

**PROVISIONS.**  
Bacon, long clear, p lb 0 10 1/2 0 10 1/2  
Pork, mess, p. bbl..... 21 00  
" short cut..... 0 13 1/2  
Hams, smoked, per lb..... 0 13 1/2  
" pickled..... 0 13 1/2  
Bellies..... 0 10 0 12  
Rolls..... 0 12 0 14  
Bacon..... 0 12 0 14  
Lard, pure, per lb..... 0 09 1/2 0 10  
Compound..... 0 09 1/2 0 10  
Tallow, refined, per lb..... 0 05 1/2 0 06  
" rough, "..... 0 02

**RICE, ETC.** Per lb  
Rice, Aracan..... 3 1/2 3 1/2  
" Patna..... 4 1/2  
" Japan..... 5  
" Imperial Seta..... 5 1/2  
" extra Burmah..... 3 1/2 4  
" Java extra..... 6 1/2 6 1/2  
" Genuine Carolina..... 9 1/2 10  
Grand Duke..... 6 1/2 6 1/2  
Sago..... 4 1/2 5 1/2  
Tapioca..... 5 5 1/2  
Goathead (finest imported)..... 6 1/2  
Crystal, 25 lb sacks..... \$1 35  
" 50 " bags..... 2 60

**SAPOLIO.**  
In 1/2 or 1/4 grs. boxes, per gross.... \$11 30  
**ROOT BEER.**  
Hire's (Liquid) per doz..... \$2 25

**SPICES.** Per lb.  
**GROUND**  
Pepper, black, pure..... \$0 14 \$0 16  
" fine to superior..... 10 15  
" white, pure..... 20 28  
" fine to choice..... 20 25  
Ginger, Jamaica, pure..... 25 27  
" African, "..... 16 18  
Jassia, fine to pure..... 18 25  
Cloves, "..... 14 25  
Allspice, choice to pure..... 12 15  
Cayenne, "..... 30 35  
Nutmegs, "..... 75 1 20  
Mace, "..... 1 00 1 25  
Mixed Spice, choice to pure..... 30 35  
Cream of Tartar, fine to pure..... 25 32

**STARCH.**  
**BRITISH AMERICA STARCH CO**  
**BRANTFORD.**  
1st Quality White Laundry—  
3 lb. cartons, boxes, 36 lbs..... 5 1/2  
Ditto..... brls, 175 "..... 5  
Ditto..... kegs, 100 "..... 5  
Canada Laundry, boxes, 40 lbs..... 4 1/2  
Brantford Gloss—  
1 lb. fancy boxes, cases, 36 lbs..... 7 1/2  
Lily White Gloss, kegs, 100 lbs..... 6 1/2  
6 lb. draw-lid bxs, 8 in c'te, 45 lbs. 7  
Brantford Cold Water Rice Starch—  
1 lb. fancy boxes, cases, 28 lbs..... 9  
No. 1 Pure Prepared Corn—  
1 lb. packages, boxes, 40 lbs..... 7 1/2  
Challenge Prepared Corn—  
1 lb. package, boxes, 40 lbs..... 7

**KINGSFORD'S OSWEGO STARCH.**  
Pure Starch—  
40-lb boxes, 1, 2 and 4 lb pack'g's 8  
36-lb " 3 lb. packages..... 8 1/2  
12-lb " "..... 8 1/2  
38 to 45-lb boxes..... 9  
Silver Gloss Starch—Less trade dis.  
40-lb boxes, 1, 2 and 4 lb. pack'g's 9 1/2  
40-lb " 1 lb. package..... 9 1/2  
40-lb " 1/2 lb. "..... 9 1/2  
40-lb " assorted 1/2 and 1/4 lbs. 9 1/2  
6-lb " sliding covers..... 9 1/2  
38 to 45 lb boxes..... 9 1/2  
Oswego Corn Starch—for Puddings,  
Custards, etc.—  
40-lb boxes, 1 lb packages..... 8 1/2  
20-lb " "..... 8 1/2

**ST. LAWRENCE STARCH CO.'S**  
Culinary Starches—  
St. Lawrence corn starch..... 7 1/2  
Durham corn starch..... 7  
Laundry Starches—  
No. 1, White, 4 lb. Cartons..... 5 1/2  
" Bbls..... 5  
" Kegs..... 5  
Canada Laundry..... 4 1/2  
Ivory Gloss, six 6 lb. boxes, sliding covers..... 7  
Ivory Gloss, fancy picture, 1 lb packs..... 7  
Patent Starch, fancy picture, 1 lb. cartons..... 7 1/2  
Ivoryine Starch in cases of 40 packages..... \$3 00

**SUGAR.** c. per lb  
Granulated..... 5 40 5 1/2  
Paris Lump, bbls and 100 lb. bxs..... 6 1/2  
" 50 lb. boxes..... 6 1/2  
Extra Ground, bbls 1c'ing..... 6 1/2  
" less than a bbl..... 6 1/2  
Powdered, bbls..... 6 1/2 6 1/2  
" less than a bbl..... 5 1/2  
Extra bright refined..... 5 1/2  
Bright Yellow..... 4 1/2 4 1/2  
Medium "..... 4 1/2 4 1/2  
Brown..... 4 55 4 1/2  
Dark yellow..... 4 1/2  
Raw, brl..... 4 1/2  
**SALT.**  
Bbl salt, car lots..... 1 00  
Coarse, car lots, F.O.B..... 0 65  
" small lots..... 0 85 0 90  
Dairy, car lots, F.O.B..... 1 00  
" small lots..... 1 25  
" quarter-sacks..... 0 40 0 45

# CANDIED PEELS

Lemon - Orange  
- Citron -

7LB. BOXES ————— 7LB. BOXES

And in 1 lb. assorted boxes.

Correspondence Solicited. . .  
Samples sent on Application.

THE \_\_\_\_\_  
**Pure Gold Mfg. Co.**  
TORONTO.

# Kingsford's Oswego STARCH.

**STRONGEST. PUREST. BEST.**

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss" Kingsford's  
Pure Starch. | Corn Starch.

FOR SALE BY ALL LEADING  
JOBBER IN CANADA.

**T. KINGSFORD & SON**  
OSWEGO, N.Y.

DON'T HESITATE

St. Lawrence Starch

Should be the choice of all

RETAIL GROCERS

Prices current, continued—

Table with 2 columns: Item name, Price. Includes Common, fine car lots; Rock salt, per ton; Liverpool coarse.

HIGGINS' EUREKA SALT.

Table with 2 columns: Item name, Price. Includes F.o.b. Montreal Full sacks, 224 lbs; F.o.b. Toronto Full sacks, 224 lbs.

SYRUPS AND MOLASSES.

Table with 2 columns: Syrup/Molasses name, Price. Includes D, M, B, V.B., E.V.B., X, XXX, Crown.

MOLASSES.

Table with 2 columns: Molasses item name, Price. Includes Trinidad, in puncheons; New Orleans, in bbls; Porto Rico, hdds.

SOAP.

Table with 2 columns: Soap item name, Price. Includes Ivory Bar, 1 lb. bars; Do. 2, 6-16 and 3 lb bars; Primrose, 12 oz. cake, per doz.

Table with 2 columns: Soap item name, Price. Includes Eclipse; Ruby, 10 oz; Monster, 8 oz; Detroit, 4 oz; Lily White; Everyday; Queen City, 14 oz.

Table with 2 columns: Soap item name, Price. Includes Mottled in 5 box lots, 100 bars; Electric; Hard Water Electric; Royal Laundry; Octagon.

Table with 2 columns: Soap item name, Price. Includes Royal Magnum; Anchor, Assorted; Castile; Morse's Assorted; Morse's Rose; Windsor; Castile; Bouquet, paper and wood.

Table with 2 columns: Soap item name, Price. Includes Prize Magnum, White Castile; Honey; Glycerine; Oatmeal; Honeysuckle; Sweet Briar; Extra Perfume; Old Brown Windsor Squares; White Lavender.

Per doz

Table with 2 columns: Item name, Price. Includes White Castle Bars; White Oatmeal; Persian Bouquet, paper; Oriental; Pure Coconut, 3 doz. bxs, wood; Heliotrope paper; Carnation; Rose Bouquet; Cocoa Castile; Arcadian; New Arcadian, per gross; Ocean Bouquet; Barber's Bar, per lb; Pure Bath; Magnolia; Oatmeal; Unscented Glycerine; Grey Oatmeal; Plain Honey; Plain Glycerine; Plain Windsor; Fine Bouquet; Morse's Toilet Balls; Turkish Bath; Infants' Delight; Surprise (10 cakes); Sunlight; Sterling (100 cakes).



TEAS.

Table with 2 columns: Tea item name, Price. Includes Gunpowder; Cases, extra firsts; Half chests, ordinary firsts; Young Hyson; Cases, sifted, extra firsts; Cases, small leaf, firsts; Half chests, ordinary firsts; " " thirds; " " common; PING SUYU; Young Hyson; Half chests, firsts; " " seconds; Half Boxes, firsts; " " seconds; JAPAN; Half Chests; Finest May pickings; Choice; Fine; Good medium; Medium; Good common; Common; Nagasaki, 1/2 chests Pekoe; Oolong; " " Gunpowder; " " Siftings; Copgou; Half Chests Kaisow, Mon- ing, Pakling; Caddies, Pakling, kaisow; INDIAN; Darjeelings; Assam Pekoes; Pekoe Souchong; CEYLON; Broken Pekoes; Pekoes; Pekoe Souchong.

TOBACCO AND CIGARS

Table with 2 columns: Tobacco/Cigar name, Price. Includes British Consols, 4's; brighttwist, 5's; Twin Gold Bar, 8's; Ingots, rough and ready, 8's; Laurel, 8's; Brier, 7's; Index, 7's; Napoleon, 8's; Honeysuckle, 8's; Royal Arms, 12's; Victoria, 12's; Brunette, 12's; Prince of Wales, in caddies; Bright Smoking Plug Myrtle, T & B, 8's; Lilly, 7's; Diamond Solace, 12's; Myrtle Cut Smoking, 1 lb tins; 1/2 lb pg, 6 lb boxes; 1 lb pg, 5 lb boxes.

EMPIRE TOBACCO COMPANY. CUT SMOKING.

Table with 2 columns: Tobacco/Cigar name, Price. Includes Golden Plug, 2 oz. pkg boxes, 5 lbs; Uncle Ned, 2 oz. pkg, bxs 5 lbs; Gem, 2 oz, packages, 5 lb boxes; Gem, 8 oz tins in 6 lb cases.

PLUG SMOKING.

Table with 2 columns: Tobacco/Cigar name, Price. Includes Golden Plug; Uncle John, 3 x 6, 3s. caddies; St. Lawrence, 2 x 3, 7s. caddies; Magnolia, 3 x 6, 3s. caddies; Banner, 2 x 3, 7s. caddies; Sterling, 2 x 3, 7s. caddies; Louise, Solace, 12s. caddies; Hawthorn, 8s. butts; Something Good, 6s. butts.

FANCY SWEET CHEWING

Table with 2 columns: Tobacco/Cigar name, Price. Includes Empire, 3 x 6, 4s. spaced 8s. bxs; Top, 16 oz. spaced 8s. boxes 4 lbs; Joy, 3 x 12s., 14 oz. Spaced 6s.; Rough and ready. Butts 25 lbs; Judge, 2 x 3, 8s. Flat. Caddies; Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.

BLACK SWEET CHEWING.

Table with 2 columns: Tobacco/Cigar name, Price. Includes Lord Stanley, 1 x 3, Navy, 12s; Lord Stanley, 2 x 3, Solace, 12s; Lord Stanley, 2 x 3, Solace 7s; Lord Stanley, 2 x 6, Navy, 3s; Lord Stanley, 2 x 6, Navy 4s; Lord Stanley, 2 1/2 lbs; Lord Stanley, Narrow, 12s butts.

CIGARS—S. DAVIS & SONS Montreal

Table with 2 columns: Cigar name, Price. Includes Madre E' Hijo, Lord Landsdown; Panetelas; Bouquet; Perfectos; Longfellow; Reina Victoria; Pins; El Padre, Reina Victoria; Reina Vict., Especial; Conchas de Regalia; Bouquet; Pins; Longfellow; Perfectos; Mungo, Nine.

Cable, Conchas..... 30 00

Table with 2 columns: Cigarette name, Price. Includes Queens; Cigarettes, all Tobacco; Cable; El Padre; Mauricio.

DOMINION CUT TOBACCO WORKS, MONTREAL.

Table with 2 columns: Cigarette name, Price. Includes Athlete; Puritan; Sultana; Derby; B. C. No. 1; Sweet Sixteen; The Holder; Hyde Park.

CUT TOBACCOS. per lb

Table with 2 columns: Cigarette name, Price. Includes Puritan, tenths, 5 lb. boxes; Old Chum, ninths, 5 lb box; Old Virgin, 1-10 lbpkg, 10 lbbxs; Gold Block, ninths, 5 lb boxes.

CIGARETTE TOBACCO.

Table with 2 columns: Cigarette name, Price. Includes B. C. N. 1, 1-10, 5 lb boxes; Puritan, 1-10, 5 lb boxes; Athlete, per lb.

PLUG TOBACCO'S.

Table with 2 columns: Plug name, Price. Includes Old Chum, plug 4s. Solace 16 lbs; " " " 8s. " 16; " " " 8s. R. & R. 12 1/2; " " " 7s. R. & R. 14 1/2; " " " 7s. Solace 14 1/2; " " " 8s. R. & R. 16; " " " 8s. Solace 15; O. V. - plug 8s. Twist 18; O. V. - " 3s. Solace 17 1/2; O. V. - " 7s. " 17; Derby, - " 12s. " 17 1/2; Derby, - " 7s. " 17; Athlete, - " 5s. Twist 9.

WOODENWARE. per doz

Table with 2 columns: Woodenware item name, Price. Includes Pails, 2 hoop, clear; Pails, 2 hoops, clear; Tubs, No. 0; Washboards, Globe; Water Witch; Northern Queen; Planet; Waverly; X X; Single Crescent; Double; Jubilee; Globe Improved; Quick and Easy; World; Rattler.

Matches, 5 case lots, single case

Table with 2 columns: Match name, Price. Includes Parlor; Telephone; Telegraph; Safety; French; Steamship (10 gro. in case); Mops and Handies, comb; Butter tubs; Butter Bowls, crates ast'd.

THE ST. LAWRENCE SUGAR REFINING CO'S  
 GRANULATED,  
 YELLOWS  
 and SYRUPS  
 ARE PURE.

NO BLUEING Material whatsoever is used in the  
 Manufacture of OUR GRANULATED

THE CANADA SUGAR REFINING CO'Y [LIMITED],  
 MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar**, in 50 and 100 lb. boxes.  
**"Crown" Granulated**, Special Brand, the finest which can be made  
**Extra Granulated**, very Superior Quality.  
**"Cream" Sugars**, (not dried.)  
**Yellow Sugars** of all Grades and Standards.  
**Syrups** of all Grades in Barrels and Half Barrels.  
**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

Travelers' Guide.

**- The Alberta Hotel -**  
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.  
H. A. PERLEY, Prop.

**The Hilliard House**  
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.  
LOUIS HILLIARD, Prop.

GROCERY BROKERS

**W. G. A. LAMBE & CO.,**  
TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

Unlike the Dutch Process

No Alkalies

— OR —  
Other Chemicals  
are used in the  
preparation of

**W. Baker & Co.'s**  
**Breakfast Cocoa,**

which is absolutely pure  
and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

**W. BAKER & CO.,** Dorchester, Mass. U.S.A.  
Branch House, 6 Hospital St., Montreal.

**Johnston's**  
**Fluid Beef**

Maintains its high standard as

**A Perfect**  
**Beef Food.**

**Staminal**

is a Food and a Tonic combined.

It contains the feeding qualities of BEEF and WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

Palatable Beef Tea.

**MILK GRANULES**

is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of  
**MOTHER'S MILK.**



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

**J. H. TODD & SON,**  
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.  
Agents for Ontario  
" W. S. Goodhugh & Co., Montreal  
" Tees & Perse, Winnipeg.



**Dominion Clothes Pin**

They are the Best.  
Send for Prices in Case Lots.

**C. C. BROWN,**  
DANVILLE, QUE.

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET**  
**MERCANTILE AGENCY**

THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

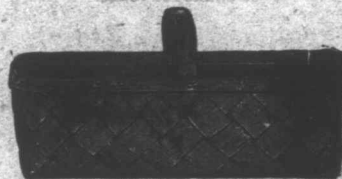
Offices in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and  
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THOS. C. IRVING, Superintendent.

**THE**  
**Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

**DURABLE PAILS AND TUBS.**

TRY THEM



**The Wm. CANE & SONS MANUFACTURING Co**  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by  
**Chas. Boeckh & Sons, Toronto,**  
**H. A. Nelson & Sons, Montreal.**

**ORDER**  
**IVORY BAR**  
**SOAP**

... UNPRECEDENTED SUCCESS ...

GOLD MEDALS AWARDED



BY HER MAJESTY'S

ROYAL LETTERS PATENT

Established 1852.

# EBEN<sup>R</sup>. ROBERTS

Established 1852.



This illustration is a fac-simile of packet.

## ROYAL TABLE CREAMS, AND INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



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Are You a Buyer of English Confectionery? If so, you cannot do better than buy **EBEN<sup>R</sup>. ROBERTS'**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal.

**EBEN<sup>R</sup>. ROBERTS, London, England.**

## It Will Pay You

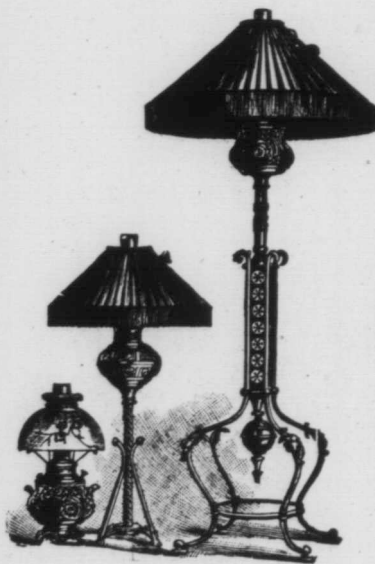
To call on us during . . .

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We carry the finest lines of Crockery, Glassware, China, and Lamps ever exhibited in Canada. Also see our exhibit of

## "Pittsburgh" Lamps

AT EXHIBITION.



## Gowans, Kent & Co.

TORONTO AND WINNIPEG.

Wholesale Agents



## Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Outlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

MUNGO CIGARS, EXCEPTIONALLY FINE.