

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII

TORONTO, APRIL 13, 1894.

No. 15

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



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HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

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THE CANADIAN GROCER

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,
NORTHWICH, ENGLAND,
MANUFACTURERS OF

BICARBONATE of SODA

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Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

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factory was small and its pro-
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then a reputation for quality,
which has ever since been main-
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and the demand for our safes
in like proportion.

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Toronto

1894



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BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO.,
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STEAMSHIPS.	From Montreal.	From Quebec.
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SARDINIAN	9 "	10 June
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And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. RATES OF PASSAGE:—Cabin, \$50 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, \$30 and \$35 single, \$65 return. Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$24. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

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FOR
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ARTHUR P. TIPPET & CO., Montreal, Toronto, and St. John.

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To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

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BEARS THIS



It contains no foreign matter and is packed in bags or barrels.

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Diamond Chocolate. The finest low priced Chocolate made.

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STANDARD QUALITY. PROFITABLE LINES.

NO STOCK COMPLETE WITHOUT THESE GOODS

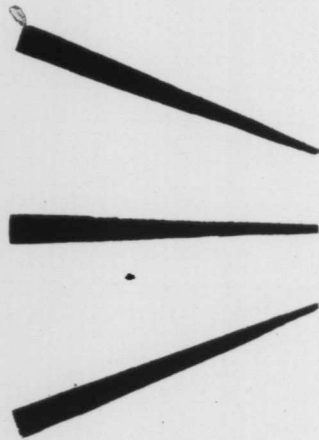
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In addition to their merits they are extensively advertised in the leading newspapers throughout Canada, and have made a reputation for themselves that extends from the Atlantic to the Pacific.

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Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

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Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.



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CURERS OF THE FAMOUS

Diamond A Hams,
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Long Clear Bacon,
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High class **JAMS** (Kentish Fruit)

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Fresh Herrings
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Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

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The recognized leading Brand in all
the markets of the world.

SALT HERRINGS, in tins and kegs,
and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

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Spring Garden Works, ABERDEEN, SCOTLAND.

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WITH OUR SPECIAL LINES OF TEA.

WE have exclusive control of these brands and feel that our reputation depends to no small extent upon the value offered the consumer. This has prompted us in being very particular to see that uniform and high grade quality is always maintained, and from the universal satisfaction expressed by our many customers we feel that our efforts to suit the tastes of the public have been successful in a marked degree. If you please your customers with a really good tea—that you can depend upon matching every time—you win their confidence and handsome returns.

OUR SPECIAL LINES

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NEW SAUCE \$1.90 per doz How does this suit?

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

JOHN MOUAT, Northwest Representative, WINNIPEG, MAN.

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In Bottles or Kegs—of any size.

WM. PATERSON & SON
BRANTFORD
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1894
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THE CANADIAN GROCER

Vol. VIII.

TORONTO AND MONTREAL, APRIL 13, 1894

No. 15

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
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It is a common boast of the people of the United States that they are more "go ahead" than the people of this country; and here and there a Canadian who has cast in his lot with them endorses this assertion. In part this may be true; but in some respects it is not. One instance of this is at the moment strikingly apparent. We have reference to the work of tariff reform. The members of Congress first undertook the practical part of this some six months ago when the Ways and Means Committee began to draft the Wilson bill. When the Democratic portion, or majority of the committee, had finished their labors, the result was made known to the public. Next the report was submitted, with a few unimportant changes, to the House of Representatives, and, with some slight amendments, duly passed. Then the bill went on to the Senate Committee, from whence it emerged some weeks afterwards in such a mutilated condition as to bear scarcely any semblance to the original measure. Since then it has been quietly awaiting its turn to be further dissected by the Senate; and when it comes out of that operation it will have to pass through others. All this time while the politicians are playing battledore and shuttlecock with the tariff the trade and

commerce of the United States is kept in a feverish state of expectancy, not knowing what may turn up next during this long and monotonous work of tariff reform. In Canada, on the other hand, no one knew what changes were to be made in the tariff until the Minister of Finance revealed them during the course of his budget speech some two weeks ago; and the following day these changes took effect. The bill has not yet been finally passed, but it probably will be in a week or two, and what amendments are likely to be made will neither be general nor radical. When, too, it has passed through the customary legislative forms there is no likelihood of its being vetoed by the Governor-General, who acts only upon the advice of his ministers; and as the tariff reform bill is the handiwork of the latter—or at least one of them—it is improbable that they are going to ask him to kill their own offspring. In Canada four or five weeks from the day of its submission is all the time it will take to do the legislative work of reforming the tariff, while in the United States goodness knows when they will get through, for although they have been at it six months the end is not in sight yet.

As announced the other day by one of the members of the Dominion Government, the French treaty is to be submitted during the present session of Parliament for ratification. The treaty, it will be remembered, was entered into between France and this country over a year ago, ratification of which was deferred by the Canadian Government until the reading of certain obscure clauses was made plain. Whether the desideratum is now forthcoming will probably be demonstrated during the course of the debate which will naturally follow the submission of the treaty to the House. The advantages

that are to accrue to Canada by this treaty are not likely to be of a character that will create much enthusiasm. But as long as the advantages gained are not out-weighted by the disadvantages, there is one thing regarding it which gives some satisfaction: That is, that it is another step towards freer trade with the outside world.

The French tariff is dual in character. The goods of nations with which France has treaty relations obtain entrance to that country under what is known as the minimum tariff, while the products of non-treaty countries have to pay the maximum duty, which is practically prohibitive. It is under the former that certain Canadian goods are to gain entrance to the French markets. Among the Canadian goods to enjoy the privileges of this minimum tariff are canned meats, condensed milk, fresh or dried apples, preserved fruits, boots and shoes, fish, lobsters, cray-fish in their natural form, building lumber in rough or sawn, furniture of common wood, wooden sea-going vessels.

From some of the articles enumerated in the treaty with France, Canada can expect to reap little or no advantage. Norway, for instance, is too near for Canadian condensed milk to be sent to France. Then the hopes that were entertained of being able to sell France wooden vessels, and thus again reviving the latent ship-building industry of the Maritime Provinces, are made less propitious from the fact that since the treaty was entered into France has passed a law granting bounties to shipbuilders and ship owners, which of course is an inducement for Frenchmen to build and to buy their vessels at home. Of course if Canadian shipbuilders can supply vessels cheap enough to offset the bounties there is a possibility of the minimum tariff being o

some advantage to them. Even in spite of the tariff Canada last year sold 215 vessels valued at \$14,100 to the French island of St. Pierre. In canned meats we last year sold France 13,700 pounds, valued at \$1,326, and the year before 9,024 pounds, valued at \$913, in spite of the maximum tariff. We also sent \$122 worth to St. Pierre. There is therefore prospects of enlarged trade in this particular with France and her colonies. Of dried apples France last year took 20,000 pounds and St. Pierre 546 pounds, valued at \$1,400 and \$31 respectively, while of green apples St. Pierre purchased \$920 and the parent country nothing. The little island off the mouth of the St. Lawrence was again the only French possession that bought boots and shoes from this country, its purchases aggregating \$5,462, within about \$3,000 of what the United States took from us in this particular line. France herself, however, bought \$803 worth of sole leather from us. Of furniture we sold France none and St. Pierre only a few paltry dollars' worth, but of lumber we sold the former quite a nice little bill last year.

* * *

Objections to the treaty have arisen mainly from two sources. We refer to the prohibitionists and the fruit growers. The forces of both of these are, however, being marshalled against the same clause, namely that relating to non-sparking wines, which Canada, in return for the privileges accorded by France, agrees to allow free entry. The contention of the one is that this will tend to increase drunkenness, while the burden of the other's complaint is that it will tend to destroy their industry of raising grapes for the Canadian wine press. Canada also agrees to reduce the duty one-half on certain French soaps, and one-third on nuts, almonds, prunes and plums.

* * *

The London, England, tea traders at last realize the character of the Canadian new tariff on tea in its bearings towards them. They are much agitated as a result, recognizing that the stipulated duty at 10 per cent. on tea imported from London will be inimical to their interests. Monday last the traders held a meeting to consider the matter, and it was decided to ask Sir Charles Tupper, the Canadian High Commissioner, to receive a deputation against the duty.

ONE MISS IN FIVE YEARS.

Under date of April 7th Mr. R. Robinson, of Tweed, Ont., writes: "For some reason I did not get the last week's issue of THE CANADIAN GROCER. It is the first one I have missed in five years. I got this week's issue all right, and am always anxious to see it."

CANADIAN EXPORT APPLE TRADE.

MANY are the ups and downs which fall to the lot of export apple dealers. One season fortune smiles upon them, at another she frowns.

The past season has been one of the smiling seasons.

Early in the fall of last year it was predicted in THE GROCER that in first-class apples there would be a shortage, while of other kinds there would be an abundance.

These prognostications have been realized. And to the fact that first-class fruit was a comparatively scarce commodity is due, in part at least, the satisfactory results which attended the export trade.

The crop of 1892, it will be remembered, was a large one, but was largely bought up by speculators at abnormal prices, the crops in Great Britain and the United States being considered small. But the conditions did not materialize as expected. To make matters worse, unusually large quantities of apples were found to be in a badly damaged condition when they arrived in Liverpool, they having been either packed carelessly or by men who had no experience in this particular.

The result was that Canadian exporters lost in the aggregate, it is estimated, at least \$300,000. One firm alone lost \$75,000, while deficits of ten and twenty-five thousand dollars were common.

The conditions the past season were just the opposite: There were fewer men in the business; and those who were in it exercised more care in the packing and handling of the comparatively few first class apples there was in the country. And they had their reward. The English market was in their favor, taking it all through, while there were features about the United States market that were unique. In other years it was not uncommon for a buyer on the other side of the line to refuse one or two carloads shipped him if the market happened to have gone against him. This season there have been none of these experiences. The shortage in the United States crop was such that the buyers over there were glad to come to the sellers in this country, instead of vice versa as before. And what was more, they as a rule paid cash for them.

In spite of the fact, however, that the season of 1893-94 was a fat one for apple exporters, it was not fat enough to enable them to make up for the lean season of 1892-93. There was not the quantity of fruit to enable them to do so. But they are estimated to have cleared in the aggregate \$150,000, just about 50 per cent. of what they lost the year before.

It is to be hoped that next year the exporters will be enabled to recover the other 50 per cent. and the interest besides.

GROCERS FAVOR CASH BUSINESS.

THE Hamilton Retail Grocers' Association met in the Board of Trade rooms, Hamilton, Ont., President Adam Ballentine in the chair. There were present: Secretary W. R. Harvey, Geo. Hunt, J. E. Doyle, A. Carson, G. Powell, F. R. Close, J. H. Horning, John Ronan, C. H. Peebles.

Peacock Bros. were proposed for membership in the association.

J. Tisdale, representing the Merchants' and Traders' Collecting and Protective Company, Toronto, explained to the Hamilton grocers the system of collecting accounts by his company.

Geo. Hunt advocated a strictly cash basis for grocers, and after general discussion in favor of cash trade, it was decided to further consider the matter at the next meeting.

President Ballentine spoke in favor of the grocers closing their stores at 9 o'clock Saturday nights, and among the benefits to be derived from this early closing the president mentioned that his fellow-grocers would be in better trim to enjoy the Sunday morning service at church.

This proposition was favorably received by several members of the association, but no action was taken thereon.

The Hamilton Herald, commenting upon the discussion re cash, said: "If the grocers of the city should decide to conduct their business on a cash basis in future it would cause something of an upheaval, but on reasoning the thing out it seems clear that both merchants and customers would benefit by it in the end. In doing business on the credit system, merchants margin so much for losses, and the selling price of goods is put up a notch to make these losses good. Thus the man who pays his debts pays the bills of the man who does not pay and the added price on his own purchases besides. The thing is unfair. While the change to a cash basis would probably involve some sacrifices and some hardships at first, it would certainly work out satisfactorily in the end, and after a year or so all parties would be money ahead by it. People who buy goods on credit are simply mortgaging their future, and if anything happens to widen that mortgage they find themselves loaded down with debts which entail misery and sacrifices spread over many years. The doing of business on a cash basis encourages thrift among the people who need it most. Any attempts of the grocers to do business on a cash basis are steps in the direction of a good end and should be encouraged by everybody, both because it will be a good thing for the grocers and for the people who patronize them. There is nothing harder to struggle against than a load of debt, and nothing, perhaps, that causes so much misery and anxiety as the hopeless reflection that the reward of years of patient toil must go to patching up worn out clothes. If people once get down to doing business on a cash basis, they would wonder at their stupidity in neglecting it so long."

A HUSTLER FROM THE COAST.

IN THE GROCER'S picture gallery of well known commercial travelers the subjects have been drawn from Ontario, Quebec and Manitoba. With this issue we present a hustler from the Coast. His name is Andrew R. Tufts. He is junior member of firm of Wm. Tufts & Son, wholesale teas and groceries, sundries, brokers and commission merchants, Vancouver, B.C. In his grip-sack are to be found samples of several well known Ontario firms, especially the F. F. Dalley Co., Ltd., of Hamilton. Mr. Tufts was born near Seaforth, Ont., and received his education in Hamilton and London. But it was after leaving the collegiate institute that he obtained the education that fitted him for the position he is now filling. In a word, when he left school it was to step behind the counter of a retail grocery store in that city of live grocers—London, Ont. In this sphere he labored for five years, learning the art of buying and selling. In the spring of 1891 he moved to Vancouver, and entered the firm of which he is now a partner, and which he represents in the vast territory between Vancouver and Port Arthur.

TARDINESS.

Few small things retard the wheels of industry more than the growing tendency on the part of some people to be always tardy, remarks a contemporary. The business man who carelessly oversleeps goes down to his breakfast late and the "folks at home" feel cross all day as a result. He misses his train and loses his own temper waiting for the next one to take him to the office. He happened to take both office keys home with him the night before and the help who were at the office on time to begin work were locked out and unable to do anything until their belated master hove on the scene. Remember this and be regular.

MANUFACTURE OF MACARONI.

THERE are many secrets connected with the manufacture of macaroni and vermicelli which the average person does not learn, for it is very difficult to obtain admittance to a factory where these goods are manufactured, and when one does get on the inside he is looked upon by all connected as a spy trying to learn their

secrets. The manufacturer of macaroni and vermicelli resembles a miller in some respects. Each has his own peculiar way of trying to improve his goods. The machinery used is of a special character, and with the exception of one firm in this country, is made only in foreign countries. The experts are Italians and Germans. It has recently become quite a business in this country, and of late foreign competition has suffered severely. The reason of this falling off of imported goods is that most all of the factories here put up for the trade what is called a domestic and an imported brand. The imported goods

quality of the product. It requires very strong and heavy machinery to mix this stock, as there is only enough water mixed in to make it cling together.

From the mixing it is taken out and run through a chaser, a machine much used by paint people for mixing putty, etc. When through with the chaser it is run through a set of smooth rolls. There is no differential to these rolls; they both run the same speed. The object in running it through these rolls is to size it up and make it firm and compact. From here it goes to the presses, which are made similar to the cylinder of an engine standing upright with a strong piston rod forcing the dough down through the cylinder. Here the dough comes in contact with a set of dies. These dies are designed to make the different kinds of shapes, sizes, etc.

There are other machines used for making noodles, stars and many other delicate little figures. The goods being taken from the presses is laid out on paper-covered boards and put in the drying room. This room is so constructed as to have good ventilation, and no artificial heat whatever is used.

The time required to prepare these goods for the market is about two weeks. Macaroni and vermicelli will keep fresh for a long time if kept from the sunlight and dampness. I have been told by dealers that it is often carried in stock from six to eight months. The daily capacity for a medium sized plant is about 3,000 pounds per day.

All these facts may seem to be of little importance to most millers, but I know of two millers in this country who are so much interested that they use up a good part of their mills' product in manufacturing these goods, and I

hope in the near future to explain how a miller can connect a baking business with his mill with profit.—D. R. Cone in American Miller.

A grocer opening an account with a wholesale house will find it advantageous to make the acquaintance of some salesman in the house. He ought to enquire for him whenever he visits the house to make a purchase. The salesman having an interest in the sales he makes, will always be desirous to please his customer, and call his attention to all special bargains offered in the store.—Exchange.



Andrew R. Tufts.

is nothing more than domestic put up in foreign looking packages with a peculiar brand to deceive the people. The jobber understands, of course, what the imported brand is, and, as a rule, does not pay any more for it than for domestic, but what about the consumer?

Both macaroni and vermicelli are made wholly from flour with the addition of water and coloring matter. This coloring matter is not, as many suppose it is, made from eggs, but is a combination of chemicals. The flour used is of the greatest importance. It should be made from spring wheat and contain as little starch as possible. The more gluten and the stronger it is the better the

The Grocer's Prize Competition

THE TALK OF THE TRADE EVERYWHERE.

BUYING, HANDLING, AND SELLING OF TEAS.

The competition will close on APRIL 13, next. For first prize we will give \$20, second prize \$10, and third prize \$5.

The rules of the competition shall be as follows:

1. Competitors must be devoting their whole time to the retail grocery trade, either as proprietors or clerks.
2. No essay must exceed 2,500 words nor be less than 1,500. Neatness will not be regarded, beyond the point that the essay must be readable, and the paper written on one side only. The sheets must be fastened together and numbered.
3. The essay must be original.
4. Each essay must be signed by a nom de plume, and both the proper name and the nom de plume of the writer written on a slip and placed in a sealed envelope, which envelope must be addressed, THE CANADIAN GROCER, 10 FRONT STREET EAST, TORONTO, and across the corner have the words "nom de plume." This envelope must be enclosed in another, so that no post mark will appear upon the former.
5. All essays must be sent in to this office not later than April 13, and awards will be announced as soon after as possible, and the prize essays will then be published in order.
6. As the competition is to encourage thought among merchants and clerks, professional writers will be excluded.
7. The judging will be done by disinterested merchants. The names of these merchants will be announced at the same time as the award.
8. Additional prizes—The five essayists who rank in order after the prize men shall each receive THE CANADIAN GROCER for one year. This will make eight prizes in all.
9. All prize essays shall be the exclusive property of THE GROCER.

HAS THE PEANUT A FUTURE?

A LEADING Montreal fruit dealer furnished the GROCER correspondent with some interesting facts gathered from a recent return published in regard to the possibilities of the peanut in the American press.

According to these German scientists have been investigating, with the result that they believe that the oft ridiculed is in a way to become of great importance as a regular food staple. Now, as everyone knows, the peanut is a great American crop, and if it is true, as the German scientists assert, that it contains "the greatest amount of alimentation in the best volume, and for the lowest price," it certainly seems that there is a great future in store for it. It is claimed that exhaustive experiments have resulted in settling that this distinctively American

product combines all the three above requisites in the highest degree.

According to the German investigation the position of the peanut in comparison with other well known highly nutritious foods was as follows:

	Nitrogenous matter.	Fats.	Nitrogenous free extractive.	Units of nutriment in 1 kilogram.
Peanut grits.....	47.26	19.37	19.66	3,134
Soya bean.....	34.08	16.45	29.58	2,494
Lentils.....	25.79	1.89	53.46	1,876
Beans.....	24.27	1.61	49.01	1,752
Peas.....	22.85	1.79	52.36	1,720

If this analysis is correct, 1,000 parts of peanut meal or grits are worth on a nutrimental basis 1,278 parts of soya beans, 1,671 parts of lentils, 1,790 parts of beans, and 1,822 parts of peas. The following table gives the nutrimental value of 25c. worth of common foodstuffs in common use, figured on the above basis, as compared with the peanut:

Articles.	Nutrimental value.
Peanut grits.....	7,837
Peas.....	5,927
Potatoes.....	4,982
Rye flour.....	4,243
Milk.....	2,138
Rice.....	2,029
Bacon.....	1,668
Butter.....	1,223
Veal.....	1,033
Best beef.....	911

It is claimed that as an addition to made dishes, or with rice, potatoes and other foods deficient in nitrogenous material, the peanut is very acceptable, and boiled with pork the dish is said to be superior to boiled beans. A writer in the St. Louis Globe-Democrat gives the method of preparing the latter dish as follows: "Hull the desired quantity of raw peanuts, and scald the kernels sufficiently to make the membranous cortex slip off easily. Crush in a mortar and press out so much of the oil as can be gotten rid of by placing the mass in a linen cloth and twisting the latter tightly. Then carefully roast the residue to dryness, but not sufficiently to develop the sweet (glucose) taste. The material in this condition will keep indefinitely. Use it in cooking as you would beans, or in any manner that your culinary knowledge and skill may suggest. Mixed with flour it makes a superior biscuit, and baked alone, with the addition of a little salt only, it makes a most toothsome cracker."

In making soup he gives the following directions: "The method of making soup of the peanut grits differs in no respect from that of preparing bean, pea or lentil soup or puree. The grits are washed in cold or tepid water to get rid of dust or dirt, and then boiled, with appropriate condiments. Like all the leguminosæ, too, the peanut, to make first-class soup, demands soft water, a fact too often neglected by our domestic cooks. Where only hard water for cooking purposes can be had it should be softened, or rather made slightly alkaline, with cooking soda, the amount varying with the degree of hardness of the water. This is necessary, not merely to obtain the best flavor, but also to attain the highest nutritive value. Thus prepared the peanut makes a delicious and highly nutritious puree."

THE STUFF FOR AN "AD."

BY JED SCARBORO, TRADE MAGAZINE.

THE atmosphere of a live store is full of it—there's suggestion for a convincing column at every counter, an idea in each article from cellar to ceiling. Suppose it's cheese you wish to push—although some cheese is strong enough to go without pushing. Examine it under a strong light. Is it fine-grained, rich, and just biting enough to tickle the taste? If so, say so in your ad. May be one word thus gained might make a hundred people cheese-hungry.

If it's pickles you're pushing, taste one and then whet the reader's appetite with a graphic description of its flavor. You might say: "Just enough spice to render the flavor rich and racy, with a final farewell of pleasant, pungent piquancy;" or the taste might suggest something more graphic to your mind. Crack and eat a biscuit smoking hot, that was made from that "Auright" flour you're going to advertise. Is it flaky, light and rich, with new wheat flavor? If so, twist the idea into your ad. Some good housewife will buy a bag or barrel before the ink is dry on your morning paper, and solely through the influence of your realistic remark.

Because John Smith's ad. tinkles with meaningless superlatives and hollow boasts, is just why you should take a tack, if you wish to win new customers and strengthen the faith of old ones.

You no doubt think crackers a dry subject for catchy advertising. Take a bite from one of those wafers you've just got in. Something pleasant in the way it dissolves into delicious dust between your lips, isn't there? Don't say they're the best and only reliable crackers in Bogtown. That wouldn't cut ice in a mind already prejudiced by such babbling boasts. Why, my dear man, each cracker in a box is capable of making an original suggestion for your ad., if you will but give it a show. Give each of your clerks a bite and ask them to jot down what the crackers really taste like. Some may answer crackers, but even that is better than nothing. You might say in your ad. "they have a pronounced crackery taste—a fresh wheaty flavor."



The "Natural Stone Germ Proof" Water Filter

Is recommended by the Provincial Board of Health.

In use in all Public Institutions.

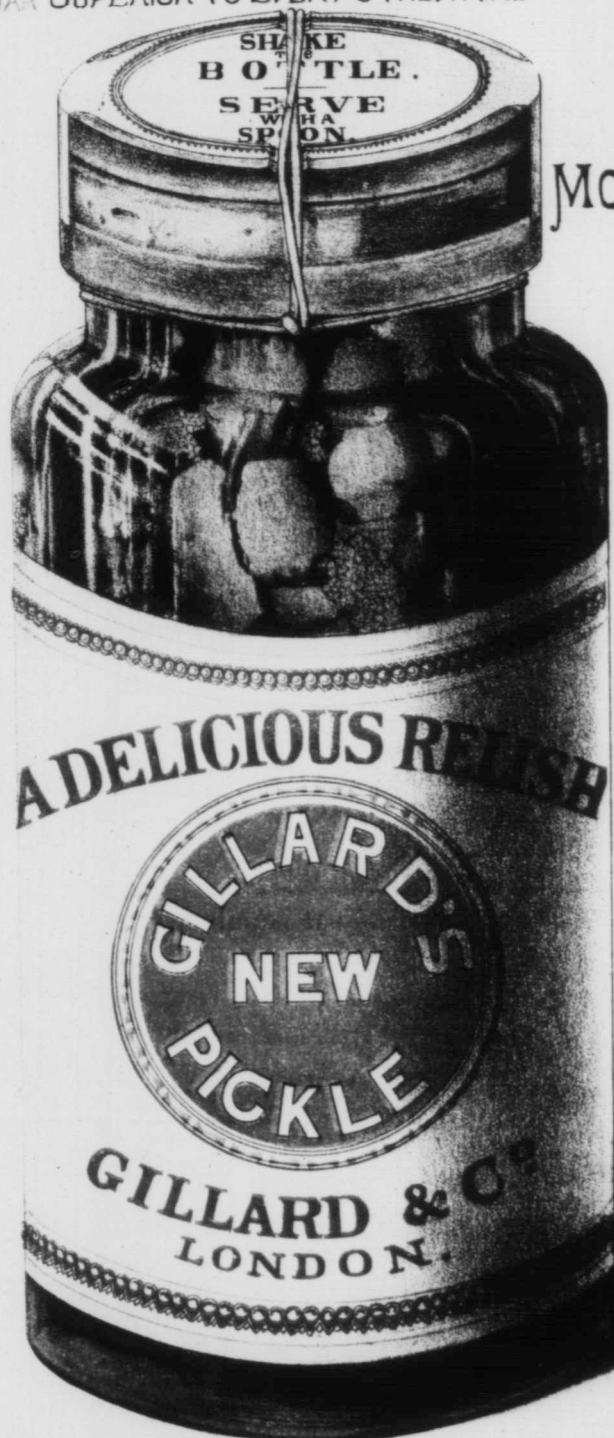
Made in 3 sizes. Write for Prices.

JAMES A. SKINNER & CO.
TORONTO, ONT., VANCOUVER, B.C.

SUPPLEMENT TO THE CANADIAN GROCER.

GILLARD'S
NEW PICKLE
FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S
NEW SAUCE
PREPARED ONLY FROM FINEST INGREDIENTS



MOST DELICIOUS



MADE BY GILLARD & CO. LONDON, ENGLAND.

W. H. GILLARD & CO. WHOLESALE GROCERS & TEA IMPORTERS HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Honell Lith Co Hamilton Ont

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Are You Ready



NO HAZARD

the most delicious pickle offered to the Canadian Consumer. Nothing on the market can compare with these goods. The flavor is exquisite. The aroma immediately excites a wonderful action of the salivary glands, thus insuring a prompt sale whenever a bottle is opened for a customer's inspection.

THE GOODS ALMOST SELL THEMSELVES.

The sale of one bottle makes a delighted steady customer. Hundreds of cases were sold last year and we draw your attention to these facts so that you will not be overloaded with other brands of inferior goods when the season of general use for pickles comes around.

THESE GOODS ARE MANUFACTURED BY GILLARD & COMPANY, OF LONDON, ENGLAND.

The many feeble imitations of these pickles attest their great popularity.



W.H. GILLARD & Co. HAMILTON, ONT.

YOUR ATTENTION

Is invited to the samples of blended Teas our Travelers are now showing. They are all that **experience** has taught, added to last year's best.

Lucas, Steele & Bristol

Wholesale Grocers,

HAMILTON.

JUST RECEIVED car load Arguibau Extra Selected Valencia Raisins. Also new Turkey Prunes in cases. Fine quality Patras Currants, barrels and halves. We are showing great values in all grades of Teas—bought away down—including our own blend "Kohinoor." This is the gem of India and Ceylon teas. "Viking"—a rich Ceylon tea, in half chests. "St. Olaf"—the finest Ceylon tea, in half chests. "St. Magnus"—the leading 25c. Japan tea; price, 18c. Agents in Canada for "Le Roy" Salt, "Lovejoy's" Breakfast Flakes, "Cherry's" Pure Mustard, Mrs. Lazenby's Pickles, Soups and Jellies. The best goods of their kind in Canada.

BALFOUR & CO. Wholesale Grocers, Hamilton.

JAMES TURNER & CO.

HAMILTON.

HAVE YOU . . .



GROCERS ENJOY THEMSELVES.

THERE was a unique and pleasing blending of pleasure and business at the meeting of the Toronto Retail Grocers' Association held in St. George's hall, Monday night last.

The occasion was one of those "open meetings" which the association inaugurated some months ago, and at which non-members as well as members are invited. There were about 50 present, among them being: President R. A. Donald, James Marshall, D. W. Clark, J. Brown, D. J. Macdonald, T. Dallimore, W. J. Sykes, D. Burns, R. W. Davis, H. H. Davis, R. Mills, J. F. Morrish, J. G. Gibson, George French, A. J. Booth, R. B. Snow, W. H. McCulloch, W. J. McCleary, T. Clark, T. W. Squires, F. S. Roberts, J. Westren, W. Luttrell, Alex. Sinclair, A. R. Williamson, A. J. Marmion, J. Bond, W. H. Marmion, W. H. Young, W. R. Prout, P. Mulqueen, F. & W. Johnston, J. Anderson, A. Shaw, McLean & VanLoon, Wm. Thompson, R. Diprove, W. Dallimore, T. Gosnell, J. Davidson, G. F. Smedley, J. Alexander. Excepting four or five all present were members of the trade.

The business transacted was merely of an informal character. Recording Secretary Mills read the minutes, a dozen new members were received, and a couple of papers of interest to the trade were read.

The new members received were:

McLean & VanLoon, 595 Gerrard street east.

F. R. McEwan, 581 King street west.

Jas. Labarge, 803 King street west.

D. Barrett, 140 Dundas street.

C. Richardson & Co., 781 Queen street east.

C. G. Porter, St. Clarence street.

J. H. Davidson, 2 Baldwin street.

G. A. Lambe, Queen and Bolton avenue.

R. Diprove, with Grant & Co.

J. Marks, College street.

A. E. Davey, 204 Wellesley street.

Recording Secretary Mills read the following paper on "Observations of a Tea Traveler," contributed by a gentleman who desired that his name should not be given publicity:

OBSERVATIONS OF A TEA TRAVELER.

Now to premise: No doubt you will agree with me in claiming that the tea trade is the grocers' birthright; and allow me to ask you individually how are you maintaining your claim to this inheritance? How many outward and evident signs are there about your place of business that indicate that you are a tea dealer? He who runs may read that your name is "Nelson Morris," and that you are selling "Extract of Meat"; but come, now, Mr. Morris, what about tea? Is extract of meat really more profitable and desirable than the tea trade?

Now let me step inside your shop; show

me where the tea trade claims the attention of your customers. I can see "Our Own" bar soap, pearline, canned goods galore, etc., but where does tea come in?

How are you competing with the tea peddler that talks tea to your customers daily? Now I hold that there are two distinct classes of merchants, and these are "Grocers and Tea Dealers" and simply "Grocers."

Let me illustrate: Years ago I had two customers in adjoining stores. The one called his shop "The Famous Tea Store." This name was on shop front, his waggons, paper bags, wrapping paper, account paper, bill heads, in fact on every possible article pertaining to his business. He and his clerks lost no opportunity of talking tea to all his customers, and this was done perseveringly, but with good judgment. That grocer's tea trade was at least 25 per cent. of his entire business. There was generally a line of tea being bought or delivered at that store.

Here is his neighbor: "William Slowgo, groceries and provisions"; "Salt cheap by the barrel"; and in the window, "20 lbs. granulated sugar for \$1.00." There was generally the largest part of a carload of salt along the side of the shop, and this grocer was principally employed in giving a farmer (who bought his tea next door) a lift with a

SUNLIGHT SOAP

THE LARGEST SALE IN THE WORLD.

OUR BEST TESTIMONIAL:

The sales of "Sunlight" Soap are more than DOUBLE those of any other soap in the world. This is not an idle boast; it is a plain, truthful statement, and is the highest possible tribute to the quality of the soap. No argument is necessary to prove "Sunlight's" great superiority over other soaps—the tremendous sales are ample proof. People all over the world DON'T BUY THIS SOAP FOR FUN, nor because they want to throw away good money; but simply and solely for the reason that they find it is the Best Soap in the world for all purposes of the household, and that it is well worth its price.

barrel of the same on his wagon. In fact, he was doing a heavy trade in salt.

Please decide in your own minds which is the most preferable—the grocer and tea dealer or the grocer?

The point I wish to convey is simply that individuality is the key to success in the tea trade.

Here is another illustration: In the dim past (and back country) I recollect seeing a sign, "If you do not see what you want, ask for it," and it was probably meant to encourage bashful applicants for marriage licenses. (Note—These were the days of general stores.) Now our grocer and tea dealer takes to the idea, but his sign reads, "If you don't see what you want, ask for it—and don't forget that pound of dollar tea."

Exercise individuality. Decide carefully the direction it shall take—then make it a hobby and a paying one.

If your locality is a good residential one, put up a first-class tea at suitable price, give it an appropriate name and a prominent place in your shop. Be sure you are right in quality and price, then go ahead.

Sample your customers occasionally,

whose tea trade is falling off, and prospective customers judiciously. In fact, be a grocer and tea dealer.

Locality, of course, should decide the grade of teas for you to push and the methods employed to do so, but still, once these points are carefully considered, individuality in the systematic development of the trade will win you the attention and attraction of the public.

To close this point let me refer to the marked success of such men as Foster Green, Belfast, Ireland, whose trade reaches England and Scotland (against the natural current of trade) and whom I think was the first to prepay carriage of teas to any railway station in Great Britain.

Here was originality with the genius of attraction, and no doubt backed up by sterling quality in the goods.

Always remember that originality has not died out with the last decade but that many methods then employed can be usefully adopted for our present advancement.

Turning to another matter: The history of the tea trade since the decline from extremely high prices has been productive of

so much that interests and affects the grocery trade that no doubt a short resume here will be in order.

1st Era.—The grocer had a good firm grip on his birthright in the days of high priced teas.

2nd Era.—He refused to reduce his profits consistently with declining cost.

3rd Era.—The peddler took advantage of the wide gap in profits and obtained a foothold in the trade.

4th Era.—This competition compelled the grocers to put prices down below a living level for the peddler, and consequently introduced the lowest grades of sound teas procurable.

5th and Present Era.—This narrowing of profits has had the tendency to produce indifference to the trade by the grocer, which is tantamount to partially giving up the fight.

This is wrong. You have the advantage in every way in this fight for trade. Just think! The peddler pays 25 to 35 per cent. commission to agents; he keeps a horse, etc., for that special business; his collections cost nearly as much as his selling commis-

DAVIDSON & HAY

WHOLESALE GROCERS

Complete assortment of Teas, Sugars, Syrups, etc.,
now in stock. Send for samples and quotations.

36 Yonge Street, Toronto.

Ireland's Desiccated Rolled Wheat

3-LB. PACKAGES.
1 DOZ. PER CASE.

OF EXCELLENT QUALITY.
IN ATTRACTIVE PACKAGES.
IT SELLS ITSELF.

The Finest Breakfast Cereal Food in the WORLD. Many COMPETITORS but not an equal.
It's saying a great deal, but it's the TRUTH. Write us for particulars.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

GOLD SHIELD BLACK PLUG

The objection to Black Chewing is that the wrapper is artificially colored with a greasy substance, which a particular man would not knowingly care to chew.

Gold Shield, being a thick plug, has a smaller proportion of wrapper than any other brand of black goods. It is also made of a higher grade of leaf than is usual in Black Chewing, and we can recommend it to Chewers who prefer Black tobacco.

"BEAVER"

Many Consumers object to a rank, black tobacco in the spring of the year.

Beaver is mild, tough and lasting, and just what they need. Kindly give them all a chance at it and you will find your Beaver trade double in a short time.

See "Prices Current" for our other brands.

McALPIN TOBACCO CO.
TORONTO

sion, seeing that he makes many calls before payment; he lacks the prestige of a responsible trader and of necessity must make nearly 100 per cent. profit to live and pay his way.

Is there no room here for attractive methods to hold and increase your trade? Remember that every pound of good tea sold at a moderate profit is a nail in the coffin of the peddler. Every customer gained by attractive methods is another—in fact you can soon "nail him down." If you have the will "the way is open."

Lack of time forbids my touching upon any points beyond "methods" of the tea trade. The other branches, historical, statistical, buying, blending, testing, etc., are too important to claim attention in this short talk, but the views of a well-known broker I now hand you, touch some of these points in a useful manner, and I trust will have your kind consideration at this meeting.

There were card tables and cards in abundance, and the players only paused momentarily to listen to a song, a recitation, or to catch the points in the papers read. John Alexander contributed several well rendered songs which were vigorously applauded, while Neil Burton, with his humorous recitations, convulsed everybody with laughter. Mr. Brown gave a guitar solo that was well received, and secretary Corrie sang a tenor solo, which, as usual, was well rendered. Light refreshments were served during the evening. In all particulars the officers of the association are to be congratulated on the success of their "open meeting."

DRY GOODS.

TORONTO MARKET.

MOST of the Toronto dailies summed up last week's trade by saying that the volume of business done showed an increase. This is entirely misleading and contrary to fact. Business has been real slow, not because retailers have no willingness to buy or because stocks are heavy, but because the cold weather has prevented the retailer breaking seriously into stocks of spring and summer goods. Tuesday's snow storm will further quieten this week's sorting trade, and until the retail trade have a few days of Canada's inimitable bright spring weather, trade among the wholesalers will not liven.

Still a certain amount of sorting trade is being done in all spring and summer lines. Light underwear, light-weight woolens, silks, and summer fabrics, such as challies, crinkles, etc., are selling in small parcels. Letter orders are holding their own in number, although only the smaller dealers are asking for ranges of samples.

Travelers find business very quiet, and at least one house has drawn off all its representatives for a week. Those that are out

pick up orders regardless of size. The best that can be said is that this is only a temporary quietness.

Quite a strong feeling is exhibited with regard to the increase of the duty on tapestry carpets. The Montreal dry goods men have muddled the matter by asking for a lowering of the duty on both tapestry and brussels, instead of asking it only on the former, as being the poor man's carpet.

John Macdonald & Co.'s large warehouse contained quite a number of sharp buyers through the week. A line of dollar curtains is a taking specialty. In the haberdashery department gold and silver belts, narrow jet trimmings, a new range of men's underwear at low prices, an exceptionally cheap line of flannelette shirts and a job lot of handkerchiefs—all have attracted attention. In the dress goods and silk department, American challies in spots, stripes and figures are shown at lower prices than usual, as the lot was a special purchase. A shipment of velveteens is just coming to hand, which is said to be something startling in value, and which contains blacks, golden browns, midbrowns, and myrtles. Black and white silks have been re-stocked, as these combination goods are selling very well. Apron lawns—plain goods with borders—and clearances in German dress goods are two other features of this department.

Grocers everywhere assert that there is little or no profit in retailing sugars, and housekeepers confirm this by saying that there is small economy in buying sugar by the keg. The tradition touching the small profit in handling sugar at retail is certainly more than 100 years old, for a writer in the middle of last century affirmed that London grocers of that day were often out £60 to £70 a year for paper and pack-thread used in wrapping up sugar, and some grocers would not sell sugar to a customer who did not at the same time purchase some other article.—Chicago Herald.

GENTLEMEN:

The time is at hand when you should

STOCK WITH BULK EXTRACTS . . .

Our supply for Summer is now ready, and we will honor any commands sent direct, or through our travelers. Yours very truly,

THE
SNOW DRIFT CO.
BRANTFORD

J. F. EBY

HUGH BLAIN



We Advertise This Cocoa

Because we consider it the very best put up. We can sell you (and will be pleased to have your orders) all the other leading **English, Dutch, Yankee and Canadian Cocoa** preparations, **but** if you want the Purest, Best, Most Healthful, and Economical Cocoa, send us your order for

Bendsdorp's "Royal Dutch"



Side by Side

CHASE & SANBORN'S

"Seal" brand Pure Coffees, whole or ground, and Condensed Coffees should stand on every first-class grocer's shelves. **Are they on yours?**

WRITE US—WE SELL THEM

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**



ESTABLISHED 6 YEARS

The "Monsoon" Brands

CONSIST OF THE FOLLOWING:

INDIAN.

1. Finest Assam Pekoe
2. Assam Broken Pekoe
3. Assam Pekoe Souchong

CEYLONS.

4. Finest Ceylon Pekoe
5. Ceylon Broken Pekoe
6. Ceylon P. Souchong

In Cases of 60 1-lb., 120 ½-lb. or 12 5-lb. packets. Cases can be assorted Indians and Ceylons.

The Above Brands Give Universal Satisfaction and Suit all Tastes.

We carry the largest and best assorted stock of Indian Teas in Canada. Write for samples and you will be satisfied with the values we can give.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Hints for Retail Advertising.

PUBLICITY WRITING.

SOME PRACTICAL ADVICE ON BUSINESS WRITING—THE GOOD ADVERTISEMENT AND THE BAD—BREVITY THE SOUL OF SUCCESSFUL ADVERTISING.

NINETY-NINE per cent. of all advertisements contain from two to ninety-nine times too many words.

Some advertisers forget that their advertisements are not for them, for all advertisements are exclusively for the public.

It makes no odds how well an advertisement reads to the advertiser. He is supposed to be interested in his own goods and to be particularly impressed with them, but the public cares nothing for him, and his words may fall as flat as the page upon which they are printed.

An advertisement is for the public, and unless the advertiser makes it so it is acceptable to that public, his advertising space is worth less than it ought to be.

Poor advertising has paid, and always will pay, for give advertising any chance and it will bring return. It is simply a question of making advertising pay better. Foolish indeed must be the man who is satisfied with five or ten per cent. profit when one per cent. of extra effort will bring him twenty or thirty per cent. profit. If poor advertising pays, it is all the more reason that good advertising should be resorted to, that it may pay better.

The proof of the pudding may be in the eating, so the proof of conventional advertising may be in the return it brings, but conventional advertising never can pay as well as progressive advertising.

Because men put rocks in one side of the

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

saddle bag, and meal on the other, and brought up a family, well fed and well clothed, and founded successful posterity, is no reason that the progressive men of to-day, who know better, should follow ancestral foolishness, even if such foolishness may not have wrought any direct damage.

These are days of fierce competition when most men have ability and know how to use it, and he who would sail at all must sail with a full head of steam, or be out-pointed in the race of business.

During the last few years advertising has assumed a position alongside of financial management, and is recognized as being as important as the goods themselves. It is being handled with the nicest care. Trained men of ability are giving their entire attention to its preparation. It has become a business, or rather a profession, recognized by every intelligent business man, on a par with law and physics, and whether one desires it or not, he must have it, for the business man who has never dabbled in law is not a business man, and the business man who has never found use for physics is too much of a phenomenon to be discussed, and he of no advertising seldom even crosses the tape of business.

Advertising is necessary, and so long as it is necessary it must be used to its full advantage.

Great indeed is the man who knows enough to say something, and then stop. Effective is the advertisement which makes one direct statement, and says no more. Where there are several statements in the same advertisement each statement is liable to counteract the force of the others.

If the public would only read a long advertisement one could send it a dictionary of his goods, and expect to get his money back.

One solid statement will be read and digested while ten equally solid statements will be forgotten. One thing at a time given

with all the force the writer can command is all that the public will appreciate, and all that the advertiser has a right to give it.

Of course it must not be understood that descriptive matter need not follow bold headings. What I mean is that one direct headline statement is to be followed by as brief printed matter as possible, that the reader may have one point driven into him, and not driven out of him by counteracting other points.—By Nath'l C. Fowler, Jr.

The following ads. are submitted as samples:

Groceries Going

At a lively pace. Ours keep step with the time's demands. PRICE—QUALITY—FULL MEASURE—all please. No need to ask people to call again. We know they'll do it after once purchasing. Our goods are self-praising. Their innate goodness speaks for itself. You'll agree with our words after a test. We excel in meritorious Groceries. Proper food promotes prosperity. Let ours help you to success. We study your wants with eyes open for all emergencies. Our standard is the highest excellence.

Any Old Thing

Will please some people, but it is not so with the great majority. You will find they want the best. They are looking for it and mean to have it.

Acme School Shoes

Are the best Shoes made for Children. If you have ever tried them, talk is unnecessary. Hunters after fine Shoes will stop when they reach them. Every acquaintance ripens into friendship.

GOOD BUTTER

Can be bought at all sorts of prices. Few persons want butter that is simply "good"; almost everybody wants the best.

Our butter is the best that can be bought. We know it will suit you.

We are so sure of it that we will return your money if you don't like it.

Will the grocer you are now buying of do that?

R. D. FARRIS' SON, So. Yarmouth, Mass.

Lazenby's Solidified Jellies



Are ..
the
Best

FOR SALE BY

H. P. Eckardt & Co.

TORONTO, ONT.

BROOMS ❖

K 1
K 2
K 3
K 4
K 5

Nothing
equal to
them in
Value

See our samples.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Apples ..

Bowlby's Preserved Apples
in heavy syrup are a good selling
line at present; also tomatoes in
one gallon tins.

SLOAN & CROWTHER,

WHOLESALE GROCERS,
Toronto.

Teas

Ceylon, Assam,
Congou, Hyson,
Japan.

J. W. LANG & CO.

59, 61, 63 Front St. East, TORONTO

MOLASSES

Porto Rico, Barbadoes, New Orleans.
Barrels and Halves.

Choice Quality. Low Prices.

WARREN BROS. & BOOMER

35 and 37
Front St. East, TORONTO

1894
L. CHAPUT, FILS & CIE,

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Rice

Choicest Quality Imported

Japan.

A shipment just to hand.

PERKINS, INCE & Co.

41 and 43 Front St. East

WE are now carrying a full line of

Tuckett & Ritchie's

Tobaccos

and Davis'

Cigars and Cigarettes

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

MEXIGAN FRUIT

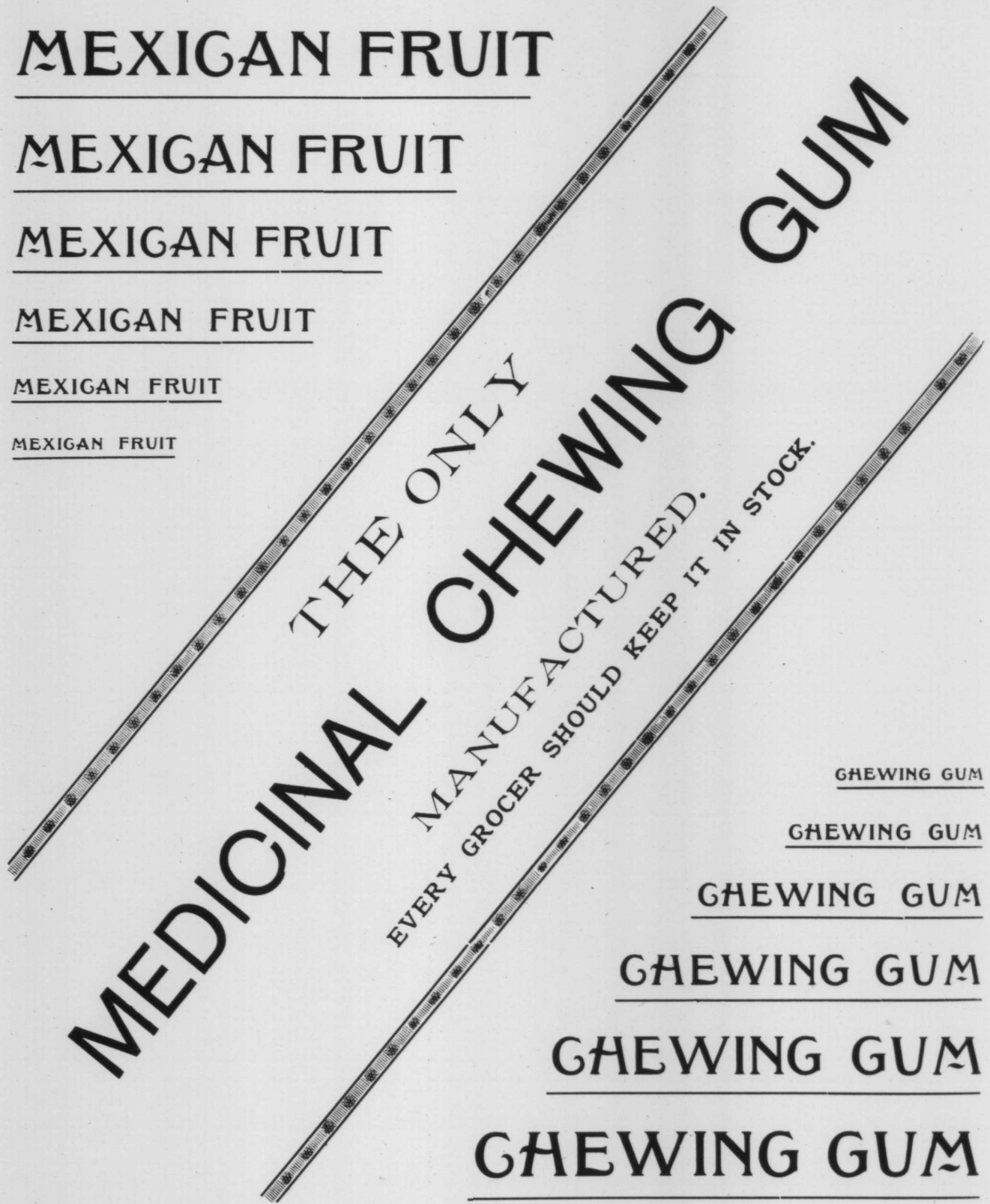
MEXIGAN FRUIT

MEXIGAN FRUIT

MEXIGAN FRUIT

MEXIGAN FRUIT

MEXIGAN FRUIT



THE ONLY
MEDICINAL CHEWING GUM
MANUFACTURED.
EVERY GROCER SHOULD KEEP IT IN STOCK.

GHEWING GUM

GHEWING GUM

GHEWING GUM

GHEWING GUM

GHEWING GUM

GHEWING GUM

C. R. SOMERVILLE, - London, Ont.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, April 13, 1894.
GROCERIES.

A BETTER tone is gradually developing in the grocery trade, but as far as the actual volume of business is concerned it is much as before. Travelers who were in the warehouses Saturday report the condition of the country roads as better, and that trade was if anything a little better. The past week the weather has been unfavorable to business. The only change in values is a decline of $\frac{1}{8}$ c. in sugars, which has caused a little more movement in this line, and dried fruits are quiet and firm, with Valencia raisins getting still scarcer; coffees are in little better request, while in teas there is probably not so much doing. In green fruits the feature is further advances in oranges.

CANNED GOODS.

Business is much as before. There has been some corn offering by packers at $7\frac{1}{2}$ c. per dozen less than the Association price, and there have been some transactions therein. Jobbers are not, however, as a rule in need of supplies at the moment, and when they require to do a little sorting-up they are generally able to get what they want from each other, and at a lower figure than the packers would accept. But when present stocks are exhausted jobbers will naturally have to go to the fountain-head for supplies, where, if present conditions prevail, they will have to pay higher prices. Demand during the week has continued good for tomatoes at 85c. The slight improvement for peas noted last week has been maintained at 80 to 85c. Enquiry for corn is fair at 85c. Fruits are moving fairly well at unchanged prices. We quote fruits: Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; preserved apples, 3-lb. fancy quarters, \$1.40 to \$1.45; gallon apples, \$2.50 to \$2.60. In salmon, the demand is better than is usual at this season, owing in all probability to the low prices that are ruling for the first class article; prices are unchanged at \$1.10 to \$1.35 for tall tins and \$1.50 to \$1.60 for flats; spring salmon, 90c. Lobster is in poor demand at former quotations, namely, \$1.90 to \$2 for tall and \$2.40 to \$2.60 for flats.

COFFEES.

There has been a little more enquiry, but stocks here are gradually getting into smaller compass, and invoices to hand show higher prices. In New York the absence of genuine speculative feeling is still a prominent feature of the market for Brazils.

We quote, green, in bags, as follows: Rio, $21\frac{1}{2}$ to $22\frac{1}{2}$ c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, $21\frac{1}{2}$ to $22\frac{1}{2}$ c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

There has been no change, business still being dull and prices as before. We quote: Brazil nuts, 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Terragona almonds, $12\frac{1}{2}$ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, $12\frac{1}{2}$ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, $11\frac{1}{2}$ to $12\frac{1}{2}$ c.; filberts, $9\frac{3}{4}$ to $10\frac{1}{4}$ c.; pecans, $13\frac{1}{2}$ to 15c.; nuts, per bushel, hickory, \$2.

RICE.

Some nice samples of Java and Japan Dutch milled rices are being shown this week, and generally speaking a fair trade is being done. We quote: "B," $3\frac{3}{4}$ to $3\frac{1}{4}$ c.; Montreal Japan, 5 to $5\frac{1}{4}$ c.; imported Japan, $5\frac{3}{4}$ to $6\frac{1}{4}$ c.

SPICES.

The movement continues fairly good at unchanged prices. We quote: Pure black pepper, 13 to 15c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

Since the decline of $\frac{3}{8}$ c. per pound, there has been slight improvement in the demand, quite a few assorted car lots having been sent out, more in fact than for some time. Business in this line cannot, however, be called active. Some samples of raw sugars have been shown on the market during the week, but notwithstanding free entry the prices are too high to admit of importation for grocery purposes against yellow refined. One jobber said it was difficult to get decent colored raws in New York. The refiners are holding prices firm, an offer for granulated at less than $4\frac{1}{4}$ c. Montreal having been refused. Granulated sugar is quoted at $4\frac{1}{2}$ c., and yellows from $3\frac{3}{4}$ c. up.

In New York raws retain somewhat uncertain features, but chances for weakness seem to be confined in the main to such parcels as may through temporary influences have to be forced to prompt sale. Speculative attractions of the situation have already been demonstrated through purchases made, and the offerings of supplies in various locations appear to be getting smaller and more circumspect. There is evidence of considerable quiet negotiation and probably more trading than made public, and with European ac-

counts firmer the local feeling was more cheerful. Refined sugars on a general run of demand are wanted to a fair extent, some operators considering the consumption about up to a seasonable average, except possibly in a few localities where manufacturing industries have been peculiarly depressed, but a more or less independent attitude of buyers is noticeable, and they only come forward under necessity.

According to Willett & Gray's Weekly Statistical raws last week declined $\frac{1}{8}$ c. while refined was unchanged. "Although the closed refineries reopened this week, it was not because of any increased demand for refined, but simply because it is policy to turn a portion of the large stocks of raws into stocks of refined, which must await the renewal of demand. As the spring opens and small fruits begin to appear there will be a natural increase of consumption of sugar. Prices are extremely low, and there is every inducement for as much consumption as the state of the country will admit." Total stock in all the principal countries, 1,851,590 tons, against 1,621,720 tons at the same dates last year.

SYRUPS.

Demand has dropped off a little on account of the freer supplies of the maple syrup, but there is still a fair business doing. Prices are firm with an upward tendency. We quote: Dark, 20 to 25c.; medium, 25 to 28c.; bright, 30 to 35c.; very bright, 40 to 45c.

MOLASSES.

The movement is fair at unchanged prices. Ruling prices are: New Orleans, barrels, 28 to 30c.; half-barrels, $32\frac{1}{2}$ to 34c.; Barbadoes, barrels, 32 to 35c.; half barrels, 38 to 40c.

TEAS.

The market is somewhat unsettled pending the result of the agitation for a revision of the tariff changes, although there are a good many teas going out. Ruling prices are: Japans, $12\frac{1}{2}$ to 20c.; Indian and Ceylons, 18 to 25c.; Young Hysons, $13\frac{1}{2}$ c. up.

DRIED FRUIT.

Valencia raisins are still only moving slow, with prices steady and unchanged. We quote: Off-stalk, $4\frac{3}{4}$ c.; fine off-stalk, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; selected 6 to $6\frac{1}{4}$ c.; layers, selected, $6\frac{1}{4}$ to $6\frac{1}{2}$ c. A cable received from Denia by a Toronto house reports stocks of Valencia raisins on that market exhausted, and as the supply on this market is small, and only about 3,000 boxes of layers in New York, hardening prices are likely right up to the new crop shipments in August. Sultana raisins are dull and unchanged at 6 to $7\frac{1}{2}$ c. Currants continue quiet and unchanged. Pro-

MARKETS—Continued

vincials, $3\frac{3}{4}$ to 4c. in brls. and half brls.; Filatras, 4 to $4\frac{1}{2}$ c. in barrels, and $4\frac{1}{4}$ to $4\frac{3}{4}$ c. in half barrels; Patras, 5 to $5\frac{1}{2}$ c. in barrels, $5\frac{1}{4}$ to $5\frac{3}{4}$ c. in half brls., $4\frac{7}{8}$ to $6\frac{3}{8}$ c. in cases; Vostizzas, $6\frac{1}{2}$ to $7\frac{1}{2}$ c. in cases, $6\frac{3}{4}$ to $7\frac{3}{4}$ c. in half cases; Panariti, 9 to 10c. Prunes are still in good demand, with the better kinds scarce. We quote: D, $5\frac{1}{2}$ c., B, $7\frac{1}{2}$ to 8c. Advices from Trieste report the market firm at last quotations, although some dealers have increased their prices owing to the near approach of the end of the season. Figs are dull and unchanged. We quote: Small boxes, 8 to 9c.; 5 lb. boxes, 8 to 9c.; 10 lb. boxes, 10 to $10\frac{1}{2}$ c.; 28-lb. boxes choice Eleme, 10 to $10\frac{1}{2}$ c.; 6-crown, $12\frac{1}{2}$ c.; 7-crown, $13\frac{1}{2}$ c.; bags; 28-lb., $6\frac{1}{2}$ to 7c.; taps, $4\frac{1}{2}$ to 5c. Dates quiet and unchanged at 5 to $5\frac{1}{2}$ c.; selected Hallowee dates $8\frac{1}{2}$ to 9c.

BUTTER AND CHEESE.

Good butter is scarce and higher, while of medium and low grades there is an abundant supply at old figures. Supplies are confined principally to large and pound rolls, scarcely any choice dairy tubs coming forward. In creamery butter buyers and sellers are too far apart for much business to be done. No enquiry is heard from British Columbia, new California butter seemingly now supplying the wants of that province. We quote jobbing prices as follows: Dairy—Choice tubs, 20 to 21c.; medium tubs, 16 to 17c.; low grade, 14 to 16c.; large rolls, 20 to 21c.; pound rolls, 21 to 22c. Creamery—Tubs, 22 to 24c.; pound prints, 24 to 27c.

Cheese continues firm and scarce, with the local demand good for small lots, at $11\frac{1}{2}$ to 12c.

HOGS AND PROVISIONS.

The packers have been buying a few street hogs, but the demand is now principally for fresh consumption. Prices range from \$5.50 to \$5.60, the outside price being for selected weights. The provision market rules quiet.

BACON—Long clear, $7\frac{1}{2}$ to $7\frac{3}{4}$ c.; smoked backs, 10 to $10\frac{1}{2}$ c.; breakfast bacon, 11 to $11\frac{1}{2}$ c.; rolls, $8\frac{1}{2}$ to $8\frac{3}{4}$ c.

HAMS— $10\frac{1}{2}$ c. for smoked, and at $9\frac{1}{2}$ c. for pickled.

LARD—Pure Canadian 9c. in tubs, $9\frac{1}{2}$ c. in pails and $8\frac{3}{4}$ to 9c. in tierces. Compound, $7\frac{1}{2}$ to 8c.

BARREL PORK—Canadian heavy mess \$14.75 to \$15, Canadian short cut \$15.50 to \$15.75, shoulder mess \$13.50.

DRESSED MEATS—Beef fores, 5 to $5\frac{1}{2}$ c., hindquarters 7 to 9c., mutton 6 to 7c.

GREEN FRUITS.

Oranges are in good demand with prices much firmer, foreign markets having advanced full 50c. per box since last quotations. Prices are relatively higher in the United States than here and good stock is scarce. Lemons are quiet and prices low, but an improvement is expected shortly. There have been a good many "chilled" bananas on the market during the last few days, and really good stock is firmer in consequence. Demand is brisk. There is a good enquiry for pineapples of first-class quality, but a good many of the shipments arriving are green. For cranberries there is only an occasional enquiry. The apple market remains much as before. We quote: Oranges, Floridas, \$3.25 to \$4; Valencias, \$5 to \$5.50 for 420's, and \$7 for 714's; Cal. navels, \$3 to \$3.50 per box; Messinas, \$3 to \$3.50; bitter oranges, \$3.50 to \$4. Lemons—Messinas, \$3 to \$3.50 for 300's, \$2.50 to \$3 for 360's; Palermos, \$2.50 to \$3. Bananas, \$1.25 to \$2.25; Malaga grapes, \$3.50 to \$5.50 per keg; pineapples, $12\frac{1}{2}$ to 25c.; cranberries, New Jersey, \$2.85 to \$3 per box; Canadian, \$3 per barrel, and \$1 to \$1.25 per box. Apples, good to choice, \$3 to \$5; second quality, \$2.25 to \$3. California dried fruit—Apricots, 18 to 19c. per lb.; peaches, 14 to 15c. per lb.; nectarines, 15c.

COUNTRY PRODUCE.

BEANS—There have been offerings of mediums at \$1.10 outside, but no transactions are reported. Business in a jobbing way continues quiet at \$1.10 to \$1.30. Lima beans are unchanged at \$4.50 to \$5.

DRIED APPLES—Purchases are limited. There is a demand at $5\frac{1}{2}$ c. outside, but no transactions are reported. Jobbers generally quote 6 to $6\frac{1}{2}$ c.

EVAPORATED APPLES—There are not many in first hands, but the consumption has dropped off and the movement is small; 10 to $10\frac{1}{2}$ c. is quoted by jobbers for first class fruit.

EGGS—Not many eggs are being consigned and prices are firm at $10\frac{1}{2}$ to 11c. for new laid.

POTATOES—Dull and easy; 42c. was asked on track but without transactions; dealers are asking 50c. out of store.

POULTRY—There is not much offering. Turkeys sell at 9 to 11c., small preferred; chickens, 65 to 70c.

ONIONS—Demand is only fair, and prices on domestic onions are lower. Egyptian onions are expected here next month. We quote: Spanish, \$1 per crate; Canadian, \$2.50 to \$2.85 per brl., and \$1.25 per bag.

MAPLE PRODUCTS—Demand is fair, although not up to expectations. We quote: Syrup, 70 to 75c. per wine gallon, and 80 to 85c. per imperial gallon, in large tins and in bulk.

HONEY—A little more has been selling this week, but the market is still dull. We quote: Comb, 14c. for white and 8 to 9c. for dark; strained, 8c. per lb.

HOPS—Dull and nominal. Package hops are unchanged at 20c. per lb.

SALT.

Trade has been somewhat better during the past week, there being a steady run in jobbing lots as well as cars. Dealers are offering dairy at \$1.25; barrel at 90c.; coarse sacks at 58c.; fine sacks at 75c.; Liverpool coarse in car lots, 55c.; Canadian coarse, 56c.; American rock, \$10 per ton.

SEEDS.

The continued cold weather has naturally checked trade the past week, but markets are firm. Prices rule as follows: Red clover, \$6.25 to \$6.50; alsike, \$6 to \$8; with inferior qualities and really fancy stuff quotable at lower and higher prices respectively. Timothy, \$2.10 to \$2.80, outside price being for fancy unhulled seed.

FISH.

Trade has been fairly good for this time of the year, particularly in white fish, sea herring and bloaters. Prices remain much as before. We quote: Skinned and boned codfish, $6\frac{1}{2}$ c.; shore herring, \$4 per brl.; boneless fish, $3\frac{1}{2}$ to 4c.; boneless cod, 5 to 8c.; blue back herring 4c.; frozen sea herring, \$1.50; blue pickerel, 4 to 5c. lb.; yel. ditto, 7 to 8c. per lb.; salmon trout $7\frac{1}{2}$ c.; white fish, 6c.; oysters in bulk, \$1.15 for standard and \$1.65 to \$1.75 selected; ciscoes, \$1.35 per 100 for small, and \$2.25 for very large; salt mackerel in bulk, 10c. per lb.; pike, 6 to $6\frac{1}{2}$ c. per lb.; black bass, 10c. per lb.; haddock and cod, $5\frac{1}{2}$ c. per lb.; steak cod, 5 to 6c.; chicken halibut, 12c.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are moving slowly, with unchanged prices. Dealers are offering 3c. for green, and selling cured at $3\frac{1}{2}$ c.

SHEEPSKINS—Nothing doing. Dealers are only paying about half of that paid the

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CASH
FOR**

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APPLES**

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Fresh Eggs sell at 16c.
Pickled or Held Eggs, 7c.
Large Rolls, 18 to 19c.
Dairy Tub, 19 to 20c.

We charge five per cent. and prompt returns by registered letter.

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13 Church Street TORONTO

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"The Real Mikado"
"Hercules" Lemons

FANCY FLORIDA ORANGES

CLEMES BROS.

TORONTO

MARKETS.—Continued

corresponding month last year; 80c. is the price quoted at present.

WOOL—Very little doing at present. Mills not running steady unless they have good prospects for disposing their stock, which is poor at present owing to the tariff.

TALLOW—No change reported in this article; dealers paying 5 to 5¼c. and selling at 5¼c.

PETROLEUM.

Trade shows improvement, chiefly owing to the change in the duties. Lubricating oils are in good demand. We quote: 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene 20c.

The Petrolea Advertiser in its weekly report, says: "Crude oil, \$1 per brl.; refined, 6¼ to 6½c. in bulk, or 9 to 9¼c. in barrels in car lots f.o.b. here. There is nothing new to report in oil matters. Holders of crude are like the two great political parties—playing a waiting game. Transactions are few as very little oil is being offered."

MARKET NOTES.

Perkins, Ince & Co. have a shipment of imported Japan rice to hand.

Roberts' jellies and creams are reported by Davidson & Hay to be selling well.

S. K. Moyer is in receipt of a carload of bananas, "firsts," this week.

Eby, Blain & Co. have this week received a car load of fine layer Valencia raisins.

Pure Gold Manufacturing Co. is busy getting ready for the opening of navigation.

Sloan & Crowther have just got in stock a fine line of Gunpowder teas in caddies.

F. W. Hudson & Co. report a steadily increasing demand for Buttermilk Toilet Soap.

Eby, Blain & Co. are offering special value in fine Panarit Vostizza currants.

Hugh Walker & Son, of Guelph, unloaded Monday a fine car of clear, bright, fat bananas.

Dawson & Co. received during the week two carloads of bananas and a large shipment of pineapples.

J. W. Lang & Co. have acquired a lot of canned goods which they will be able to sell at packers' prices.

Clemes Bros. received a large shipment of pineapples this week; also couple cars of Florida oranges, late growth.

Gillard & Co., of Hamilton, are in receipt of two cars of syrup which show especial value. Ask the trade for a card.

Munro & Co., grocers, Wellesley street, Toronto, are remodelling their store and putting in a new plate-glass front.

Advices received by Warren Bros. & Boomer state that stocks in Santos of Agua coffees of low grade are low, "and I doubt,"

. POTATOES .

We are always open to buy or sell car lots of potatoes.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants. Correspondence Solicited

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PATENT EGG CARRIERS SUPPLIED. Good Prices paid for Good Dairy Butter.

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DIRECT IMPORTERS OF FRUITS

Are receiving Oranges, Lemons, Bananas and Pineapples weekly.

Write for quotations.

JOHN WILKINS & CO.

Wholesale Produce Commission Merchants

Toronto, Ont.

WANTED—Consignments of Choice Dairy Butter, Creamery Butter, and New-Laid Eggs. We are headquarters for Eastern Townships Maple Syrup and Sugar.—Absolute Purity Guaranteed.

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Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignment

PARK, BLACKWELL & CO.
(Limited.)

Pork Packers

AND

Provision Merchants

Toronto, Ont.

Write for Price List.

MARKETS—Continued

writes the correspondent, "if any you require could be bought at anything but exceedingly high prices. Market for Rios is very steady, and prospects are for decreasing supplies up to the time the new crop comes to the markets."

The season for selling pickles has arrived. Wm. Paterson & Son advertise their high class domestic goods, put up in any style to suit purchaser.

Valencias are arriving in Liverpool in "wasty" condition, and Watt & Scott have been notified that the fruit is unfit to be shipped to this market.

"We are taking advantage of the tariff to show some fine samples of Java and Japan Dutch-milled rice," said J. L. Watt & Scott.

Davidson & Hay are in receipt of a shipment of Libby, McNeil & Libby's C.C. beef; also St Clair dairy salt in bags of all sizes.

Davidson & Hay are in receipt of a consignment of Nagasaki teas, Gunpowders and Pekoes, which are claimed to show exceptionally good value.

Eby, Blain & Co. report the sale of Bendorp's Royal Dutch beyond their expectations. Their advertisements of this excellent article are bringing them satisfactory orders.

D. Gunn, Flavelle & Co. received good prices, got quick sales and prompt returns for a large quantity of good roll butter this week. They want more.

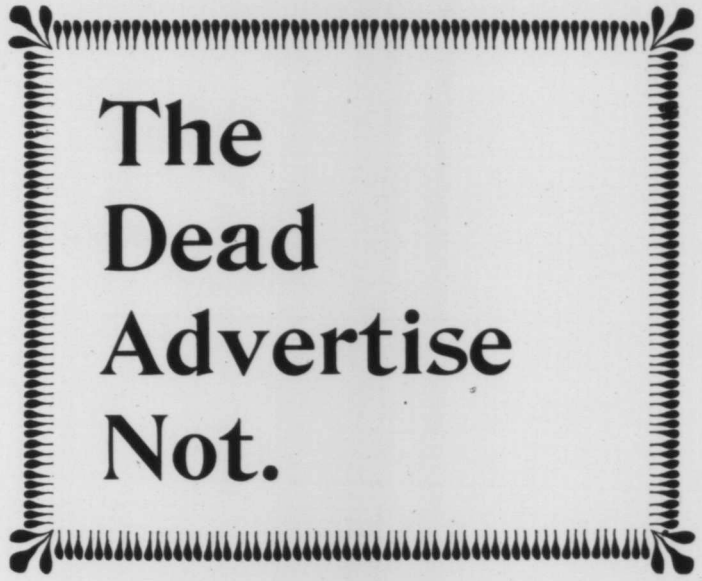
The period of "national indigestion" is gradually passing away. One great reason claimed for it is the super-excellent quality of the goods manufactured by Wm. Paterson & Son.

Toronto Salt Works report a brisk trade the past week. Besides the usual heavy run in jobbing lots, they have shipped three cars barrel salt, two cars coarse sacks and one car Liverpool coarse salt.

Gillard & Co., of Hamilton, have lately placed upon the market a brand of baking powder called Yellow Seal, which, if it meets with the hearty reception their Diamond was accorded, should become a favorite. It is put up in 1 and 2-lb. glass jars. The label is particularly attractive, both in design and coloring. It represents a beaver on a yellow seal, with a background of red, artistically blended with yellow and black.

The compilation of the world's visible supply of coffee on April 1st has been completed, and instead of a material decrease as had been calculated upon, shows an increase of 7,799 bags over last month. The figures are 2,305,660 bags April 1st, against 2,297,861 do. March 1st and 3,320,215 bags April 1st last year.

Thomas Marks & Co., of Port Arthur, have made extensive alterations in their store and offices, this spring. Among other improvements they have put in one of the celebrated Arctic Refrigerators or Cooling



The Dead Advertise Not.

Rooms, which is eight feet by ten, reaching from the floor to the ceiling, and being built of ash with plate glass front, greatly improves their already very attractive store.

P. L. Mason & Co. have received advices from Trieste stating that the prune market is firm at last quotations, and that some dealers have increased their prices owing to the near approach of the end of the season.

MONTREAL MARKETS.

MONTREAL, April 12, 1894.

GROCERIES.

THE grocery market has not shown any striking change during the week, and the reduction in railway freights to the summer level has not had any other effect than leading to a little extra life in the matter of sending forward some orders placed in anticipation. The movement in this connection was not heavy, however, and the new business that has resulted has been small. In fact the grocery market as a whole, in Montreal, has been a quiet one not only on country account, but in connection with the city retail trade also. There are no new features in any line. The slight decline in sugar has not led to any particular improvement. Tea sales as dull as ever and coffee is not specially active. Molasses has been offered ex-ship at rather lower figures but stocks here are light and spot prices steady. Dried fruit continues scarce and held while ample supplies of canned goods make that market dull and heavy. Fish business is over and in green fruit there is nothing special to note.

SUGAR.

There has only been a fair demand for sugar during the week, no large sales being to note. The tone of the market has been steady and values show no change from a

week ago. Cable advices, however, are rather easier on the raw article, and the same is to note of refined at New York. On spot sales of granulated, in round lots, have been made at 4½c., and yellows at 3½ to 3¾c., as to quality at the refinery.

MOLASSES.

Molasses has been quiet on the whole during the week, and the fact that freight is scarce from the Island checks business considerably. At the Islands 16c. f.o.b. has been quoted, and it is understood that some business has been put through at 28½c. ex-ship for delivery shortly after the opening of navigation. The stock of Barbadoes here is very small, and for immediate business prices are firmly held at 30c. in brls., and 33 to 34c. in half brls.

SYRUPS.

The firm feeling noted in syrups is maintained and the demand if anything has shown a little improvement both on city and country account. Ordinary has changed hands with a fair degree of freedom at 1¼ to 1½c., and bright stock 2c. American syrup is quoted at 15 to 22c. per gallon.

TEA.

There has been no change of importance in the tea market, demand continuing slow with only a few small lots changing hands. We note the sale of 150 packages of Congous at 12 to 13c. On Japans prices remain nominal at 10 to 13c. for common, 14 to 17c. for medium, 18 to 21½c. for fine, and 23 to 28c. for finest varieties.

COFFEES.

There has been a fair amount of business transacted in coffees in a small way at steady prices. We note sales of Maracaibo at 20 to 21¼c. and quote as follows: Maracaibo, 19 to 21c.; Rio, 19 to 21c.; Java, 24 to 30c.; Mocha, 25 to 28c.

SALMON

Grocers take notice that some of this year's British Columbia pack will be put up in the COWAN PATENT BAND attachment self-opening cans. Get prices before concluding your purchases from

C. A. LIFFITON & CO.
Contracting Agents, MONTREAL.

Dawson & Co.

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and COMMISSION MERCHANTS**

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All orders will receive our best attention.

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WINNIPEG—MANITOBA

MONTREAL MARKETS—Continued

SPICES.

The spice market is steady with a moderate business to note in black pepper at 6 to 7½c. This is about the only line of which any quantity has been moved. We quote: Black pepper 6 to 7½c., white pepper 10 to 12½c., cloves 7½ to 9c., cassia 9 to 10c., nutmegs 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

There has been a fairly active business doing in rice and prices have ruled steady to firm. We quote: Standard \$3.50 to \$3.75, Japan \$3.75 to \$4.25, and Patna \$4.25 to \$4.75.

DRIED FRUIT.

The fact of light stocks in dried fruit is offset by the moderate demand experienced at present. There has been some call, however, from jobbers for both layers and selected, which has developed that they are scarcer than ever. There is no change in prices, however, layers moving off at 6 to 6½c., and selected at 5½c., while ordinary off-stalk are firmly held at 4½ to 5¼c. Ample stocks of currants and a dull demand produce a dragging market, with no change in prices, however, which we quote as follows: 3½c. per lb. in barrels, 3¾c. in half-barrels and 4c. in cases. Figs are dull and rather easy in tone under a moderate demand at 6 to 9c. Dates are rather easier for the inside figure, sales having transpired at 4½ to 5c. The scarcity of prunes noted last week is still marked, but there are some fair sized lots on the way. We quote values firm at 4¾c. to 5¼c. according to quality.

NUTS.

There is nothing specially new to note in nuts. Recent arrivals of Sicily filberts have been moved at 8½c., and several lots of almonds, ex-S.S. Terragona, at 11½ to 12c. Grenoble walnuts are steady at 10 to 11½c. according to quality, and Bordeaux 7 to 8c. Shelled walnuts move at 16 to 18c., and do almonds at 23 to 25c.

CANNED GOODS.

Canned goods have shown absolutely no change or improvement during the week
(Continued on page 24.)

**PORK SHORT CUT
MESS . . .
SHOULDER MESS**
NEW PACK. FINE STOCK.

SHOULDERS

MILD SUGAR CURED

Cheapest article in the market to-day.
Every piece BRANDED and guaranteed.

**F. W. FEARMAN
HAMILTON**

LAWSON BROS. Manufacturers

of . . .
Rolled Oats, Rolled Wheat, Flake Peas
Flake Hominy, Flake Barley, Wheatlets
Etc Put up in bulk, boxes, barrels, and
packages.

The Best Goods in the Dominion.

The College Grounds,
Adelaide St. West, Toronto, Ont.

Produce Consignments

SOLICITED BY

WITT, MACAULAY & CO.

64 Colborne St., TORONTO

HIGHEST PRICES QUICK RETURNS

JAMES GOODALL

Produce Commission Merchant

GRAIN, SEED, Etc.

84 Front Street East, Toronto.

New Crop Clover Seeds and Grasses

All kinds. Only to the Trade.

PROMPT ATTENTION

WILLIAM RYAN, PORK PACKER

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.**

WRITE FOR PRICES.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt
Fish, Oranges, Lemons, Dates,
Figs, etc.

Orders Solicited.

Send along your

BUTTER

PROMPT RETURNS.

D. GUNN, FLAVELLE & CO.

Pork Packers & Commission Merchants
TORONTO.

FLOUR AND FEED

ONE of the most prominent men in Canada, W. C. Van Horne, has been giving his opinions on the future of wheat prices, and they are of a sufficiently startling nature to arrest attention: Values to-day 70c. per bushel. Values one year hence \$1.50 per bushel. Values eighteen months hence \$2 per bush. If these figures were out of the mouth of some crazed speculator they would be little thought of, and there would be none to agree that they were possible; but spoken by a man who is held to be by many who know him the longest-headed, shrewdest and most successful man of business in Canada, if not in America, they are entitled to consideration.

Beyond question higher prices for wheat and flour, seem inevitable, not only because of the damage that is done to the growing crops and the decreasing quantities everywhere as compared with last year, but also because very unprofitable prices will make enterprising farmers turn to something else than growing wheat,—for instance, pork, which is as high as wheat is low.

The oatmeal millers are complaining, in the press, of the unjust discrimination against their industry, made by the revised tariff, as it now stands. Fifty cents per barrel on oatmeal, and \$1 on the quantity of oats required to make a barrel of oatmeal, form a left handed protection.

THE MARKETS

TORONTO.

Since our last the threatenings developed into a decided advance. Mills all over the country have advanced their prices 10 to 15c. per barrel, to correspond to the 3c. per bushel advance that has been established in wheat.

FLOUR—We quote as follows: White wheat patents, \$3.45 to \$3.60; Ontario family, \$2.95 to \$3.20; straight rollers, \$2.85 to \$3.05; strong bakers', \$3.35 to \$3.45; strong bakers', best brands, \$3.50 to \$3.60.

MEAL—Rolled and standard oats, \$3.95 to \$4.00; granulated, \$4.05 per brl.; corn meal (common) \$3.10; Gold Dust, \$3.25 to \$3.20.

MILLFEED—Demand for millfeed continues strong. Bran is selling at city mills at \$15.50 to \$16 per ton; carloads on track, \$16. Shorts, \$16.50 to \$17 per ton in small lots, and offering at \$17 per ton carloads in bulk.

OATS—Quiet and unchanged, cars on track selling at 37 to 37½c. per bush.

FEED CORN—50 to 52c. per bush.

BARLEY—Dull, farmers' loads on market selling at 42 to 43c. per bush.

HAY—Prices are unchanged; farmers' loads selling from \$7 to \$10.50 per ton, according to quality, with good timothy, baled, on track, worth \$9.25 to \$9.50, carloads.

STRAW—Demand moderate, with prices unchanged. Quoted at \$5 to \$5.50 for car lots on track; market prices are \$7 to \$8 for sheaf.

PEAS—Steady, with sales on the market at 63½c. per bush.

MONTREAL.

There is a good demand for flour on local account, and the market is active and firmer, with sales of ten cars of Manitoba strong. Winter wheat, \$3.60 to \$3.70; Manitoba patents, best brands, \$3.70 to \$3.80; straight rollers, \$3.10 to \$3.15; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.50; Manitoba strong bakers', best brands, \$3.50.

Shorts and bran continue to be well enquired for at firm prices. Bran, \$19; shorts, \$20; Mouillie, \$23 to \$25.

The was no change in oatmeal, business being quiet owing to the small offerings, and values were nominally unchanged. Standard, bags, \$1.95 to \$2; do. brls., \$4 to \$4.10; granulated, bags, \$2.05 to \$2.10; do., brls. \$4.20 to \$4.30; rolled

oats, bags, \$2 to \$2.05; rolled oats, brls. \$4.20 to \$4.25.

ST. JOHN, N.B.

In flour the feeling is firmer. In the west there are strong efforts being made to force up prices. A number of millers, particularly among Manitoba flour, have advanced prices 10c. In cornmeal the local millers have advanced prices 5c. Oatmeal is firm. Middlings and bran very scarce. Oats are marked up 1c. Rice is quoted a shade lower on account of change in duty. Hay is quiet and not very firm. Manitoba flour, \$4.35 to \$4.40; best Ontario flour, \$3.50 to \$3.65; medium, \$3.35 to \$3.50; oatmeal, \$4.40 to \$4.50; cornmeal, \$2.45 to \$2.50; granulated, \$3.50 to \$3.60; middlings on track, \$2.15 to \$2.25; bran, \$20.50; cotton seed meal, \$30.50; oats, local, 37 to 39c.; P. E. I., 45c.; Ontario, 46c.; small lots, 40 to 48c.; beans firmer, \$1.30 to \$1.35; hand-picked, \$1.35 to \$1.40; split peas, \$3.75 to \$4; pot barley, \$3.75 to \$4; round peas, \$3.65 to \$3.75; hay on track, \$12.25 to \$12.50; small lots, \$13 to \$14. Rice, 3½ to 3¾c. Seed—Timothy, American, \$2.50 to \$2.60; Canadian, \$2.60 to \$2.75; red clover, 11½ to 12c.; alsike clover, 13½ to 15c.

X. L. C. R. SOAP

\$2.95 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,
TORONTO, ONT

1894 SEASON 1894 ADAMS' LIQUID ROOT BEER EXTRACT

10 and 25 cent sizes, making 2 and 5 Imperial Gallons. SELLS WELL, PAYS WELL, AND GIVES SATISFACTION. The only 10 cent size in the market. Few bottles, few corks, little labor, insure its popularity. Sold by the wholesale trade throughout the Dominion.

SEND FOR PRICE LIST TO

The Canadian Specialty Co., Dominion Agents, 38 Front St. East, Toronto

SAPOLIO

The Most Popular
Scouring Soap

In the World.

Does not shrink. Does not shrink in sales. Is well advertised. Always gives satisfaction. Sold by wholesale grocers throughout the Dominion.

EMIL POLIWKA & CO.

DEPOTS AT: MONTREAL, QUE.
ST. JOHN, N.B.

DOMINION AGENTS,
For price see Prices Current.

Toronto, Ont.

QUEEN Flour took the highest medal and diploma awarded to any flour at the World's Fair, Chicago. No Flour Dealer can afford to overlook this competitive test.

No Flour Dealer can expect to hold together his best paying trade without . . .

QUEEN

ONCE TRIED ALWAYS DEMANDED

TELEPHONE 636.

M. McLAUGHLIN & CO.

We sell to the Trade only. **Royal Dominion Mills, TORONTO.**

DOLLARS come like dogs if you whistle right. It is a simple tune. The key note is:

A Good Thing to Sell

We have it in our

Pan-Dried Rolled Oats

We may bring dollars to your call.

E. D. Tilson, Tilsonburg, Ont.

Selling Agents for Baltimore

Fruit Puddine

A BOON FOR DYSPEPTICS

ZIMMERMAN'S

DANDELION COFFEE

An excellent preparation. Superior to any other. The most popular Hygienic Beverage.

Todhunter, Mitchell & Co.

TORONTO

Embro Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

HUNTER & CO.

24 Front Street East, Toronto. Grocery Brokers.

Agents for

Christ'r James & Co., London, Eng.

Pickles, Sauces, etc.

Lella & Edwards, Paisley, Scotland,

British India Chutney Sauces.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**

Henry J. Keighley, Manager,

468 King st West. Telephone 1610.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co., MONTREAL.

MONTREAL MARKETS—Continued.

and the market remains precisely as it was. Buyers appear to have ample supplies of all kinds, and until such are worked down little change is looked for. We quote: Lobsters at \$6 to \$6.50 per case; sardines at \$8.50 to \$9.50; salmon, \$1.15 to \$1.30 per box; tomatoes, 80 to 85c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c.

GREEN FRUIT.

The green fruit market has not furnished anything very special during the week. Florida oranges are scarce and wanted at \$3.50 to \$4, and there are also very few Messinas offering this week, and prices are firm at \$3 to \$4. Californias are going fairly well, but the quality of present offerings is rather poor and sell at \$2.50 to \$3. Lemons are quiet, with only a hand-to-mouth business doing, as with the big spring auction sales of Mediterranean stock in view, no one wants to stock up. Choice stock sells at \$2.25 to \$2.50, and common to good at \$1.75 to \$2. Several cars of bananas have been turned over during the week at 90c. to \$1.50 per bunch, while apples are in light supply and as firmly held as ever, at \$3.50 to \$5.50 according to quality. No. 1 pineapples are moving at 15 to 20c., No. 2 at 12 to 14c., and No. 3 at 8 to 10c. Cocoanuts are steady at \$3.50 to \$4 per 100.

FISH.

The fish market is now a purely nominal one. No. 1 green cod are quoted at \$2 to \$2.50; dry cod, \$2 to \$2.50; salt herring, \$3 to \$5. In fresh fish, fresh cod and haddock are quoted at 3 to 4c. per lb.

COUNTRY PRODUCE.

Receipts of eggs have been heavy this week, and advices from the country state that there are still further accumulations, so that all the indications point to lower prices. At present we quote 10½ to 11c., but this basis is subject to a cut at any moment. There is only a slow demand for maple syrup, and the market rules easy at 55 to 60c. per tin, and 4 to 5c. in the wood for new stock, and 40 to 45c. for old stock per tin. There is a rather good enquiry for sugar, on the other hand, at 6 to 7c. per lb. Onions are strong, and prices have advanced 25c. per brl. under light stocks to \$2.50 to \$2.75. Potatoes are a slow sale, with the market very dull, at 50 to 55c. per bag in car lots, and 60 to 65c. per bag in a jobbing way. Beans rule quiet at \$1.05 to \$1.15 for medium and \$1.25 to \$1.35 for good to choice. Honey remains quiet; comb stock 7 to 13c., as to quality, and extracted 7 to 8c.

PROVISIONS.

This market rules quiet with no new features to note. The demand was slow, and trade of a small jobbing character. Canadian short cut, per brl., \$15 to \$16; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7½ to 8c.

BUTTER AND CHEESE.

A fair jobbing trade was done in butter, there being a good demand for choice parcels, which are scarce. There are some good-sized lots on the way from Winnipeg. We quote: New creamery, 26 to 27c.; old do., 18 to 22c.; American do., 21 to 24c., and Townships, 21 to 24c.

There is no cheese market to report. The public cable is unchanged. Liverpool mail advices state that there has been a little more enquiry this week, buyers generally looking for bargains a little under fancy prices. Medium qualities also have been in good request. Market is very firm, as importers cannot replace at present rates. Quotations are: Extra fancy September makes, 57s. to 58s.; finest, 55s. to 56s.; good to fine, 48s. to 54s.; skims, 19s. to 25s.

MONTREAL TRADE NOTES.

A scarce line in canned fruit at present are gallon apples, which rule firm at \$2.75.

It is said that several jobbers have run down pretty low in prunes, and that they had some difficulty in filling some small orders during the past week.

C. A. Liffiton & Co. are offering British Columbia salmon packed in the Cowan patent self-opening tins. These should be a good selling line with every grocer.

The district down the river is holding back, according to L. Chaput & Fils, for the opening. They have plenty of orders ahead, and look for improvement after this event.

There will be an auction sale of 8,000 bunches of fancy Jamaica bananas, 200 pkgs Jamaica oranges, and 600 bags San Blas and Jamaica cocoanuts on Tuesday, April 17th.

There is a large lot of prunes now on the way to Vipond, McBride & Co. from New York. They will be here by Thursday or Friday at the latest. They are offered to arrive at 4¾c.

The fruit brokers have turned over several fair sized lots of almonds, ex Terragona, since our last to local wholesale grocers. The price is not known, but it is inside of 11½c., it is understood.

Caverhill, Hughes & Co. note a brisk disposition to place orders, in anticipation of the opening of navigation. Since the first of the week their fyle shows no less than thirty orders for good assortments of goods.

Vipond, McBride & Co.'s direct West Indian fruit steamer, the Premier, will be one of the first vessels to arrive from tide water this spring. She conveys a big cargo of West Indian fruit, spices, etc.

Vipond, McBride & Co., Montreal, agents, have due to arrive SS. "Premier," Tuesday, April 17th, 8,000 bunches fancy Jamaica bananas, 200 pkgs. oranges, 600 bags San Blas and Jamaica cocoanuts. The fruit will be sold at ship's side on arrival. Orders will be carefully filled. The freight from

Montreal on bananas and cocoanuts ex-steamer to nearly all western points is less than one-half that from New York, and very prompt shipment.

A neat and taking advertisement "catch" that cannot fail to attract attention is a little idea being sent out broadcast by W. R. Wonham & Sons, styled "Marshall's character telling fishes." It is a new and sure way of calling attention to their goods.

Rose & Laflamme have just secured two new agencies for Montreal and district, "Buttermilk" toilet soap, made by Cosmo Buttermilk Soap Co., of Chicago, and the Celluloid Starch Co., manufacturers of celluloid starch, New Haven, Conn.

Offers of new canned salmon are still spoken of, but grocers here are in no disposition to talk business with the large load of canned goods that they are carrying. As low as \$3.60 to \$3.75 has been spoken of. Last spring the opening inside offers were around \$4.

There is nothing like a good thing. W. R. Wonham & Sons state that the "ad." in THE GROCER in regard to Marshall's goods is bringing them in enquiries from all over the country. Dealers that they had never dealt with, as wide apart as Ottawa, Ont., and Nanaimo, B.C., wrote asking quotations.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., April 12.

THE past week shows a fair business, though in some lines the uncertainty which still exists in regard to the tariff is felt unfavorably. In tea, it would look as if the fears at first felt, but which at that time were not believed true, would hold, and that tea not imported direct from place of growth will have to pay 10 per cent., though, particularly from the Maritime Provinces, where the change will be most felt, the protest has been very strong, and may yet result in a change. While during February the receipts at the Custom House were far ahead of last year, those of March were behind. The difference in imports in value is about \$125,000. In exports about \$60,000.

CANNED GOODS—Dealers report a good demand at fair prices. It is felt that the

TRY

PHOENIX BRAND

CORN
CANNED PEAS
TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:

Tomatoes, Corn, Peas, Etc.

FRUITS:

Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.

LAKEPORT, ONT.

NOW is the time of the year to push the sale of

"Kent" Pickles

They are appetising, will please your customers and prove trade winners.

For sale through all wholesale grocers

The Kent Canning & Pickling Co.

CHATHAM, ONT.



IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads !!

No need to ask the reason, No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
PIGTON, ONT.



THE Eureka Refrigerator,

PATENT.

Manufactured by the Eureka Refrigerator Co., of Toronto. 54 Noble St.

Wilbert Hooley
Manager

This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue.

LYTLE'S PICKLES



Are Superior to all others.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.



MICHEL LEFEBVRE & CO., Montreal & Toronto.
Best Sugar Factory at Berthierville, P. Q.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers, Outfitters and others.

— MANUFACTURED BY —

FORREST CANNING CO.,

HALIFAX, N. S.

F. W. HUDSON & CO., Agents, Toronto

SAMPLE LETTER.

Daily Occurrence.

DELHI CANNING CO.
DELHI, ONT.

Send us immediately

10 Cases Assorted Jams, 7-lb. pails.

5 " " " new jar glass.

5 " Horse Radish.

10 " Pint Catsup at lowest quotations.

We were induced to switch off from your house on a trial order, but our customers seem to be your friends and insist on having your goods. Hurry up shipment.

Yours truly,

AN OLD CUSTOMER.

ST. JOHN MARKETS—Continued.

action of the canners has had a good effect in regard to prices among the wholesale trade. It is possible to buy the goods at retail, however, at almost wholesale prices. The prices this week may be considered firm. Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; oysters, 2-lb. tins, \$2.25; 1-lb. tins, \$1.35; canned corned beef, 2-lb. tins, \$2.60; 1-lb. tins, \$1.60.

TOBACCO—McDonald's brands are sold as follows: Crown 44c., Pilot 46c., Index 45c., Napoleon 49c. McAlpin's Beaver 62c., Tecumseh 65c., Jubilee 59c., Gold Shield 48c., Woodcock 53c., Prince George 49c., Army and Navy, 45c.

OILS—Dealers report fair demand. Best American, 20c.; best Canadian, 19c.; second grade, 13¼c.; no charge for barrels. Linseed oil, raw, 60 to 63c.; boiled, 63 to 66c.; turpentine, 47 to 49c.; cod oil 30 to 32c.; seal oil, steam refined, 45 to 48c.; fish, 40 to 43c.; olive oil, commercial, 95c. to \$1.05; castor oil, commercial, 7 to 7½c.; extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

SALT—The market here is altogether in buyers' favor. Demand is very quiet and stock large. Coarse, 50c.; factory filled, \$1.10; Canadian, 5-lb. bags, per barrel, \$3.25; 10-lb. bags, per barrel, \$3.10; American, 10-lb. wood boxes, 12c.; 30-lb. boxes, 50c. each per box.

DRYED FRUIT AND NUTS—The stock here of Valencia layers is small; California loose muscatels are being sold largely in their place. A few Valencia off-stalk are here in half-barrels; the grade is fair. Prunes are easier. There is a feeling that if the present tariff continues it may have a bad effect on the increasing business in California evaporated fruits. Sultana raisins, 7 to 7½c.; Valencias, 5 to 5¼c.; Valencia layers, 6 to 6¼c.; London layers, \$2.25 to \$2.40; California loose muscatels, 6¼ to 6¾c.; prunes, old, 4 to 4½c.; new, 5¼ to 6c.; California, 11 to 12c.; currants, brls. 3½ to 4c.; cases, 4 to 5c.; dried apples, 6½ to 7c.; evaporated, 11 to 11½c.; figs, 10 to 12c.; dates, 5 to 6c.; onions, \$2.75 to \$3. New French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 11½c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

FRUIT—Apples are in demand but are very scarce, that is the demand for local trade. Oranges are very firm. Florida's continue to arrive but the season is getting late. Prices are: Apples, \$3.50 to \$4.50; cranberries, \$10.50; lemons, \$3.75 to \$4; oranges, Floridas, \$4 to \$4.25; Valencias, case oranges, 4.20's, \$5 to \$5.50; California, \$3 to \$3.75; bananas per bunch, \$2.50 to \$2.75.

SUGAR—The decline in sugar looked forward to for some time is here and prices are marked down from ½ to ¼. Prices to-day: Granulated, 4½ to 4¾c.; white extra C, 4 to 4½c.; yellows, bright, 3¾ to 4c.; yellow, 3½ to 3¾c.; yellow, dark, 3¾ to 3½c.; Barbadoes, 4 to 4¼c.; Paris lump, 6 to 6¼c.; powdered, 6 to 6¼c.

MOLASSES AND SYRUP—Prices are as last week, syrup being very firm, with every prospect of higher prices; in no goods in the grocery line is the tariff more felt. In molasses the feeling is easy. The stock of new here for this time of year is large, and a number of our dealers have bought in Barbadoes at 11c., which is a very low figure, being 1c. below what is usually considered a low

SURPRISE SOAP

Is the best for all household uses
Lasts longest, goes farthest

The St. Croix Soap Mfg. Co.

ST. STEPHEN, N. B.

BRANCHES—MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

price. The stock of fancy Diamond N is very small, which is much to be regretted, as it filled a long-felt want. We quote to-day as follows: Diamond N, 45 to 46c.; Barbadoes, new, 30 to 31c.; old, 28 to 29c.; second grade, 27 to 28c.; Porto Rico, 30 to 31c.; Antigua, 27 to 28c. Syrup, 30 to 35c.

DAIRY PRODUCTS—Butter shows a somewhat better demand. Eggs are easy, with fair demand. During the past few days there has been a good deal of enquiry among wholesale dealers for cheese, and a number of small lots have changed hands at from 11 to 11½c. The stock here is very small. Creamery butter, 24 to 25c.; dairy, 22 to 23c. Fresh eggs, 12 to 13c. Cheese, 12 to 13c.

FISH—Prices are as last week. Frozen are out of the market. There are no pickled fish. Large cod, \$4.10 to \$4.30; medium, \$3.60 to \$3.85; pollock, \$2; medium smoked herring, 12c.; lengthwise, 11c.; smoked haddies, 5 to 6c.; fresh halibut, 12 to 15c.; gasperaux, 36c. per doz.

PROVISIONS—Smoked meats are lower. Pork is marked down 50c.; cottole, ½c., demand is light. Clear mess pork \$17.50 to \$18; American mess, \$16.50 to \$17; P.E.I. mess, \$16 to \$16.50; prime mess, \$14 to \$15; plate beef, \$13.75 to \$14; extra, \$14 to \$14.50; pure lard, 10 to 11c.; compound, 8½ to 10c.; cottole, 9¾ to 10¼c.; hams, 10 to 12c.; shoulders, 8 to 10c.

ST. JOHN, N.B., NOTES.

The usual spring changes in business have begun. Theodore H. Estabrooks, formerly with Messrs. W. F. Harrison & Co., has gone into business at 61 Dock street as importer of tea, molasses and cocoanuts, and exporter and wholesale dealer in butter, cheese, etc.

The well-known firm of Gilbert Bent & Sons are clearing out their stock, intending to retire from business.

HAMILTON MARKET NOTES.

The L. P. & Co. blend coffee packed in 25lb. and 50lb. air-tight tins is gaining

favor every day. Lucas, Steele & Bristol are the sole sellers.

Lucas, Steele & Bristol are offering fine values in Darjeeling teas, bought and received into store before recent advance. Write them for samples.

The pickles put up by Gillard & Co., of London, England, are still good sellers. Get Lucas, Steele & Bristol's price for 5-case lot.

PERSONAL MENTION.

S. J. MCLEOD, who has been on Eby, Blain & Co.'s office staff for some years, has taken a position with the Canadian Mutual Loan and Investment Co.

S. E. Qua, formerly one of Eby, Blain & Co.'s city travelers, is now filling a similar position with Davidson & Hay.

W. Boulter, of the Bay of Quinte Canning Factories, is in Toronto this week. He says that the work of fitting up the new branch factory in Toronto will be commenced next month.

W. Warren, of Warren Bros & Boomer, who has been confined to his house for a couple of weeks with a severe cold, is not yet able to return to business.

Miss Sullivan, who has been with the Pure Gold Manufacturing Co. since it started, was married on Saturday last.

W. H. Lever, of the firm of Lever Bros., manufacturers of Sunlight soap, in September, 1892, began a trip around the world. He visited Canada, the United States, the Sandwich Islands, New Zealand, Australia, returning home via the Suez Canal, reaching England in March, 1893. He took copious notes and many photographs during his long journey, all of which has recently appeared in book form. The little volume is attractive, interesting and instructive, and Mr. Lever has demonstrated that he can make a book as well as soap.

The Only Cheese

Potted or
Otherwise

WHICH SCORED

PERFECTION

AT THE
WORLD'S FAIR



THE quality of this
delicious cheese has
never varied and it
holds to-day the
first rank in the Canadian
and United States mar-
kets.

For Sale by
ALL LEADING
WHOLESALE GROCERS
OR

WRIGHT & COPP, Sole Dom. Agents, TORONTO

Should be in every live
Grocer's stock.



Price List and full particulars on application to
WRIGHT & COPP - Toronto

DO NOT ACCEPT IMITATIONS

Pettijohn's



California Breakfast .. Food ..

Strengthens Entire System, Body and Mind.

Wright & Copp, Agents, Toronto

IT IS THE

Most Complete and Safest Food

For infants or persons in deli-
cate health and which we
commend to the attention of
mothers and physicians.



HEALTHFUL
NUTRITIOUS
DIGESTIBLE
CONVENIENT

Wright & Copp, Sole Dom. Agents, Toronto

TRADE CHAT.

HERMENEGILDE Theoret, a grocer of Pointe Claire, Que., and his wife pleaded guilty to the charge of disturbing the congregation in the parish church during Holy Communion. They were each fined four dollars and costs.

A new cheese factory will be erected at Ardoch.

The Belmont cheese factory was opened on the 10th inst.

Webbe & Hutchinson, of London, propose to build a new pork factory.

Life is like a sugar plantation; it is never without something to worry about.—Ex.

The stonework of the foundation for G. A. Curtis', Simcoe, new corner grocery has begun.

Thomas Reid has purchased the Beaubien Co.'s fruit, confectionery, and bakery store at 484 Main street, Montreal.

Hawes & Matchett, St. Thomas, are constructing a brick addition to their mill and putting in a forty horse power Wheelock engine and a fifty horse power boiler.

L. Hoppins, of the City grocery, has been making several improvements to his establishment which cannot but make it more attractive to his patrons.—Tribune, Deseronto.

R. H. Skinner, formerly of Hamilton, traveler for James A. Skinner & Co., wholesale crockery, who is severing his connection with the firm to go into business for himself in Montreal, was presented by the employes in Toronto with a handsome diamond ring.

Several of the largest maple syrup producers in the town of Denmark, N.Y., have entered into a contract to supply 10,000 gal. of syrup at 55c. per gallon. The syrup is to weigh from 12 to 12½ pounds per gallon. The syrup is to be shipped to New York, there to be repacked and sent to England.

Alex. Smith, head miller in McElroy & Gemmell's mills, Richmond, left last week for Carp, to fill the position of head miller in Mr. McElroy's new mills in that place. His many friends in Richmond wish him every success in his new place. His position in the Richmond mill will be filled by Archie Gemmell.

Peter Sim, fishmonger, Broughty Ferry, near Dundee, showed a cod roe on Saturday weighing no less than 9 pounds. The average weight of a cod roe is said to be about 2½ pounds. In the Encyclopædia Britannica it is stated that an average cod roe has been computed to contain 9,000,000 eggs, and at the same rate the above cod roe has no fewer than 30,000,000 eggs.—English Fishing Gazette.

A grocer named J. C. Gregoire, living at the corner of Sanguinet and Marie Ann streets, Montreal, was charged in the Police Court this morning with having incited some one to set fire to his store. It was burned

The best families use the . .

QUEEN BROOM

The best Grocers sell it

We are the only manufacturers.

There are numerous imitations.

See that our name is on each label.

Taylor, Scott & Co.

TORONTO.



John Taylor & Co.

PROPRIETORS

MORSE SOAP WORKS, TORONTO

down on March 26th and was insured in the Aetna Assurance Company for \$800. The arrest was made on information laid by Mr. Cerat, the secretary of the Fire Commissioners. Gregoire denies all knowledge of the affair and has been admitted to bail.

The steamer Capilano recently arrived in port of New Westminster, bringing with her 45,000 lbs. of halibut, and the boats and tackle from the fishing station, as also the fishermen who had been at work at the banks. This is the last trip for the season. The fish will be immediately shipped to the Eastern markets. This company have already shipped 16 carloads of fish to New York and 3 to Oregon, besides other small shipments to various places, and have there-

by established a very important branch of the fishing industry which is capable of yet greater results.

It is understood that Vipond & McBride, the Montreal fruit merchants, will run a direct fruit boat between Jamaica and Montreal during the coming summer. They have purchased the steamship Premier from a Nova Scotia firm, and the first cargo is due to arrive about April 17. The owners will also run a passenger service in connection with their line.

The Aylmer Canning Company has leased the Ontario Canning Factory at Hamilton for a term of years, and John Edgcombe has been engaged to take charge of the process department.

Plants without sunshine wont blossom.
 Business without Enterprise wont succeed.
 Keep even with the times and handle our
 "Things." They are having a great sale.
 Quality guaranteed, send card for samples.
 See our travellers.

Prun Gold Wf. Co
 Toronto

A SIMPLE GROCER.

BY SPOKESHAVE.

SCENE — Grocery store; proprietor standing behind the counter; enter agent for articles of diet from other side.

Agent: Ah, good morning, Mr. J. This is a lovely morning, is it not?

Grocer: Yes, it is; it looks as if we were going to have spring at last.

Agent: Yes, sir, it does. By the way, how do you find L— sell, Mr. J.?

Grocer: Oh, rather slow; not much doing in that line at present.

Agent: Well, sir, I had a letter from the firm the other day, and they suggested that it would be a good thing to place a table in some of the best stores in the city with plates and dishes, and a gas stove with which to cook the goods, and have a young lady to attend to the cooking of it and letting the customers try it, say just for a week, in each of the best stores, of course. The cooking of it will cause no inconvenience, because we have a tube which can be affixed to the stove, so it can be handled very easily. Just place the tube that is connected with the stove to your gas jet. What do you think of the idea?

Grocer: I guess it would be very good.

Agent: Well, if you like, we will send the young lady up here for a week.

Grocer: All right, sir, I'm agreeable.

The young lady arrived on Monday morn-

ing to stay for a week with all the necessary utensils to dish out to the grocer's customers. On Saturday night, while the young lady was away for tea, a city traveller entered the store to have a little chat on some private business. When his attention was drawn to the gas stove and dishes, he noticed that there were 12 jets in it. This gave rise to the thought that the stove must consume a great deal of gas, it burning from early morning to late at night for a whole week. So he remarked to the grocer that the stove must burn a lot of gas in a week.

"Is there a big profit on the goods, or do they allow you for the gas they use to advertise their goods?"

"Oh, no," said the grocer, "there is not much profit on them, and I never thought of the gas before. Well, now, how stupid of me. I must see about that."

The miller declares that the grasping grocer is skimming the cream off the flour trade. The baker makes the same complaint about the bread trade. The farmers, ditto of the milk, butter, egg and poultry trade. If this thing goes on, the greedy and grasping grocer will be getting the cream off all creation. Then the song will be—

It is the grocer's daughter,
 And she has grown so dear, so dear,
 That I would be the jewel
 That trembles in her ear.

The miller's daughter will simply not be in it.—Roller Miller.

PRUNE CULTURE IN B.C.

ACURIOUS fruit growers' question has just been raised in connection with the prune culture in British Columbia. Messrs. McGill & McDonald, of Salem, Oregon, have lately been selling thousands of Tennant prune trees in B.C., declaring the variety to be a prolific bearer and healthy, vigorous grower, as shown by the case of the parent tree at Whatcom. Mr. E. Hutcherson, a member of the Provincial Board of Horticulture, and Mr. Palmer, provincial Inspector of Fruit Pests, however, contradict this statement emphatically, and declare the prune in question of little value. E. Hutcherson also recommends the Bulgarian prune in preference. To this again Messrs. McGill & McDonald retort, that the Bulgarian prune is not even classified as a commercial variety so mediocre is it in every way. "Who then shall decide when doctors disagree?" The matter is, moreover, of some importance, as prune culture bids fair, like hop growing, to become a valuable branch of our Provincial orchard industry.—B. C., Commercial Journal.

A Parisian grocer has a real live count at his tea counter. If American heiresses will be content to leave them there, a new use for the impecunious nobility may be established.—Ex.

Out of Sight

Is an expression every husband can use when he returns home at noon and fails to find

Wash Tubs and ...Soiled Clothes

Strewn over the floor. His wife uses Ammonia Soap, and thus is enabled to do her washing with dispatch and less labor—no hard rubbing or soiled hands.

Manufactured by

W. A. Bradshaw & Co.

48 and 50 Lombard Street.

TORONTO, ONT.

YOUNG & SMYLLIE'S

LICORICE LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

IN LEAD PACKETS.



FROM INDIA & CEYLON.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

Have you any of this?



Retails at

5 cents.

London Soap Co.

LONDON, ONT.

STORE FIXTURES.

IN a recent issue, says Merchants' Review, we discussed at some length the increase in the number of grocers' specialties during the past 18 or 20 years, but we doubt if progress in that direction has been as great as in the direction of improved store interiors, fixtures, etc. Twenty years ago the majority of retail grocery stores contained nothing of an attractive character, except so far as the goods in stock were attractive. Take the stock out of such stores and the plainness and bareness of the interiors would surprise one to-day who is accustomed to the sight of the most improved fittings, the latest styles in shelving, bins, cabinets, canisters, etc., that add lustre to the appearance of the first-class stores in the cities of the Eastern States. The magnificent refrigerators, the gorgeous coffee mills, the handsome desks for cashiers' use and finely finished scales, not to mention other fittings perhaps not less important, combined to make the first-class modern store look very different from its predecessors of a generation ago, but much more worthy of a depot for food products, and the change is decidedly for the better, although the improvement necessitates larger initial expenditures by the grocer. With improved store fixings it is only natural that improved methods and superior goods should make their appearance, and there can be little doubt that the standard of quality has been raised appreciably since, and in consequence of, the improvement in store interiors and fixtures.

SITUATION WANTED.

BY ENERGETIC YOUNG MAN OF INTEGRITY and broad business experience, in live general store, or dry goods. Strictly temperate, of good morals, single, can keep books. Present engagement of four and a half years expires April 4th. Apply to Box 304, Nashville, Ont. (15)

SITUATION WANTED BY A YOUNG MAN OF integrity. Eight years' experience in first-class grocery and crockery store. Strictly temperate, good morals. Can keep books, first class references. Address Box 26, Trenton, Ont. (15)



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

EPPS'S COCOA

1/2 lb packets, 14 lb. boxes secured in tin. Special Agent for the Dominion :

C. E. Colson, Montreal

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

Unwritten Law
in the
Best
Society

For Dinners, House Parties, Afternoon Receptions and Five o'Clocks, the necessary, nay, the indispensable adjunct to the correct repast is



Chocolat-Menier

Only VANILLA CHOCOLATE of highest grade, is manufactured by MENIER—Beneficial even for the most delicate.

Can be taken just before retiring.

Ask your Grocer for
CHOCOLAT MENIER

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLOU
12 St. John Street,
Montreal, Que.

Sold
By
All
Dealers
Everywhere



-:- The Old Reliable

DALLEY'S CRESCENT DRESSING

For Ladies' Fine Kid Shoes.
IT EXCELS ALL OTHERS.
TRY IT.

DALLEY'S RUSSET DRESSING

For Tan Shoes, and all articles made of Russia or Russet Leather it has no superior.

THE F. F. DALLEY COMPANY
OF HAMILTON, LIMITED.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.
LOUIS HILLIARD, Prop.

The Old "Servant's Friend."
60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

FR

IT.

CONCERNING RETAILERS.

THE mother of F. J. Gillespie, general merchant, Brechin, and Warden of Ontario county, died a few days ago at the ripe age of 86 years. The remains were taken to Alliston for interment.

Barker Bros. is the name of a new firm of general merchants that have just begun business in Brechin, in the store formerly occupied by the late J. P. Foley.

T. & J. Andrew, Thornbury, are selling out their stock. The sale will continue in the ordinary manner till April 28, when the balance of the stock will be disposed of to the highest bidder. The firm is one of the oldest in the north.

J. B. Harrison opened up on Monday in Harriston with a stock of groceries and crockery.

John Scott is the name of a new merchant in Woodstock. He has opened up in the west end of that town with a stock of groceries. The store has a new plate glass window, has been refitted, and presents an attractive appearance.

Walsh Bros., of Stratford, are just in receipt of two car loads of sugar.

A. Falk, formerly of Tavistock, has moved to Shakespeare. His new premises are spacious and handsome.

F. Krug, of Tavistock, has recovered sufficiently from his illness to enable him to again attend to business.

J. W. Irwin, of Clinton, has made some large purchases of sugars recently.

Watson Bros., of Guelph, have been making improvements in their store lately. It now presents a fine appearance.

Sugar King Yeomans, Mount Forest, has been speculating heavily in sugar lately, much to his own advantage.

J. S. Ireland, of Mount Forest, has got in shipments of fine dinner sets lately.

James Ellis, of Mount Forest, was one of the deputation of liquor dealers who was last week in Toronto interviewing the Ontario Government.

Tom Clarke, of Mount Forest, has been appointed agent for Royal starch, manufactured in New Haven, Conn.

S. K. Binkley, of Niagara Falls, has completed the enlargement of his store, making it one of the finest retail grocery stores in the country.

MacWillie Bros., grocers, have sold out their business at 190 King street east, Toronto, and have opened up a mammoth store in the Confederation Life Building, Yonge and Richmond streets. MacWillie Bros. are making a specialty of fancy groceries, and their store is attracting a good deal of attention. Their new store is in the midst of the most prominent departmental stores, and the trade hope they will wage a successful warfare.

Slee, Slee & Co.
makers of



ESTD 1812.

Pure Malt Vinegar.
London, England.

*Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.*

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE**ODART & CO., PARIS, FRANCE, AND LONDON, ENG.****BRUSHES, WHISKS, BROOMS**

FOR THE

Wholesale and large and Progressive Retail Grocery Trade.

Correspondence or Sample Order Solicited.

The Windsor Patent Brush Co., Ltd.,
SANDWICH, ONTARIO

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines,
Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

NOTTER & Scott, grocery and crockery dealers, of Owen Sound, have assigned. The assets are placed at \$8,000, and the liabilities \$7,000.

Alfred Francoeur, grocer, Sorel, Que., has assigned.

Wm. B. Mills, general store, Arden, has assigned to Jas. Daley.

John Armstrong, flour and feed, etc., Peterboro', are offering to compromise.

F. W. Young & Co., general storekeepers, Seeley's Bay, Que., are offering to compromise at 40c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

W. A. Baillie, grocer, Delta, has closed his business.

Wm. Knox is opening up a flour and feed store in Brandon.

The Canadian Confectionery Co., Montreal, have dissolved.

Thos. Breton and J. Edmond Parent have registered partnership as grocers, Montreal, under the style of Breton & Parent.

Hermenegilde Maranda has registered proprietor of the firm N. A. Maranda & Co., grocers, St. Hyacinthe, Que.

Philomene Lacroix and Louis Beaudern have registered proprietors to carry on business as grocers under the style of L. Beaudern & Co.

Jas. McDonald and Jos. B. King have registered partnership in Montreal, to carry on the business of grocers, under the style of McDonald & King.

John W. and James H. Inch and Harry E. Palmer, Oak Point, N.B., have registered co partnership to carry on business as general storekeepers, under the style of Inch, Palmer & Co.

CHANGES.

S. J. Dutton, general storekeeper, Parkhill, has sold out to W. A. Milne.

D. Stewart & Co., grocers, Vancouver, have been succeeded by Newitt Bros.

Mrs. Emma Hunt, grocer, Steveston, B.C., has been succeeded by E. Hunt & Co.

SALES MADE AND PENDING.

Thos. Twidle, dairy, Winnipeg, is offering his business for sale.

The stock of A. Vizina, general storekeeper, St. Genevieve de Batiscan, has been sold at 69½c. on the dollar.

The stock of Geo. Yates, general storekeeper, Oil Springs, is advertised to be sold by auction on the 16th inst.

The stock of A. Nelson & Co., general storekeepers, Walkerton, is advertised to be sold by auction, under chattel mortgage.

G. J. Hamilton & Sons manufacturers of biscuits and confectionery, Halifax and Pictou, have sold their Halifax business to Malcolm Morrison.

FIRES.

Fire broke out in the grocery and dry goods store of G. Smithers, Seaforth. The stock was completely destroyed.

At the recent large fire at Brechin, Ont., the following merchants were burnt out: J. Barker, boots and shoes; Jas. Clark, tin-smith and hardware; G. Gillespie, harness; J. W. James, wagon maker; Samuel Luck, carriage builder; John McQuaig, blacksmith; M. McGrath, agricultural implements; A. J. O'Boyle, general store.

BRUSHES AND BROOMS

MANUFACTURED BY

**CHAS. BOECKH & SONS
TORONTO**

QUALITY, STYLE, AND WORKMANSHIP UNSURPASSED

WE MAKE THE FINEST—

**TEA CADDIES
IN CANADA**

Spice, Baking Powder, Tobacco Tins and Tin Signs

LITHOGRAPHED OR JAPANNED.

In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.

Try this plan for increasing sales.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.



FREE ..

Adams' Tutti Frutti

SIGNS

Send postal card with your address to

ADAMS & SONS CO.

11 and 13 Jarvis Street - TORONTO, ONT.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,

**THE HAMILTON
COFFEE AND
SPICE CO**

**Sales
Increase
Yearly
It Holds Trade**

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Bergere, Paris.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.
Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

ASK FOR
MOTT'S

OTHER, SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
Really wholesome Confectionery. Lancel

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S
LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

NIXEY'S
"CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.



TRY A SAMPLE LOT
OF
**Buttermilk
Toilet
Soap**



GOOD PROFIT AND QUICK SALES. FOR SALE BY ALL WHOLESALERS.

THE COSMO BUTTERMILK SOAP CO.

F. W. HUDSON & CO., TORONTO

CHICAGO, ILL.

Canadian Agents.

CURRENT MARKET QUOTATIONS

TORONTO, April 12, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
2 1/2 lb. cans, 1 and 2 doz. in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz. in case	1 90	
4 oz. cans, 4 and 6 doz. in case	1 25	
Dunn's No. 1, in tins	75	
Cook's Friend—		
Size 1, in 2 and 4 doz boxes	\$2 40	
Size 10, in 4 doz boxes	2 10	
2, in 6	80	
12, in 6	70	
3, in 4	45	
Pound tins, 3 doz. in case	3 90	
12 oz tins, 3 doz in case	2 40	

9 oz tins, 4	1 10
5 lb tins, 1/2 doz. in case	14 00
OCEAN WAVE	
No 10—4 doz cases	\$0 75
1-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. 1/2 " "	9 00
5-lb. 1/2 " "	4 80
DIAMOND—1/2 lb. tins, 4 doz cases	0 67 1/2
1-lb. " 3 " "	1 17
1-lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
3 lbs	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	09
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10 1/2
Pic Nic	09 1/2
Prairie	8
Rich Mixed	11 1/2
School Cake	11
Soda	6
3 lb	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	8 1/2

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	4 50
" " 2	9 00
P. G. FRENCH BLACKING, per gross	
1/2 No. 4	\$4 00

1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING, per doz	\$2 00
No. 7, 1 or 2 doz. in box	1 95
No. 4	1 95
RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" "	4 50

BLACK LEAD

Refined in 1d., 2d., 4d. and 1a. packages, (9 lb. boxes)	7s 6d	\$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d	1 50
6 1/2 lb. in large 1/2 pkts, 1 gross	8s 6d	3 00
13 lb. in large 1/2 pkts, 2 gross	7s 6d	2 50
13 lb. in large 1/2 pkts, 1 gross	7s 6d	2 50
Reckitt's Black Lead, per box	1 15	
Each box contains either 1 gro., 1 oz.; 1 gro., 2 oz., or 1 gro., 4 oz.		
Silver Star Stove Paste	9 00	
Matchless silver polish	24 00	
MATCHLESS STOVE PASTE POLISH		
No. 1	9 00	
" 2	7 90	
" 3	4 80	
BLUE.		
"Soho Squar" in 8 lb. boxes, of 16x6d boxes, London	6s 0d	
"Soho Square" in 8 lb. boxes, of		

16x6d. boxes, Canada	Pergross	\$2 25
"Cervus" bag blue, 1 size		2 50
" " " " "		1 25
Reckitt's Pure Blue		2 10
KEEN'S OXFORD, per lb		
1 lb packets		0 17
1/2 lb		0 17

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz.	\$1 15
6d. London 3s., Canada	
"Cervus" boxes of 1 doz.	\$2 30
1s. London 6s., Canada	\$2 30
For 5 gross and upward	

CORN BROOMS.

CHAS. BORECK & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

CANNED GOODS.

Apples, 3's	Per doz	\$0 95	\$1 00
" gallons		2 50	2 60
Blackberries, 2		1 75	2 00
Blueberries, 2		1 00	1 10
Beans, 2		0 85	0 95
Corn, 2's		0 85	0 90
" Epicure		1 15	
" Special Brands		1 40	1 50
Cherries, red pitted, 2's		1 85	1 90
Peas, 2's		0 80	0 90
" Sifted select		1 25	
Pears, Bartlett, 2's		1 75	
" Sugar, 2's		1 50	
Pineapple, 2's		2 25	2 75

A Nation's Greatness

Depends upon its backbone.
To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd.,

BRANTFORD, ONT.

Prices Current Continued—

Peaches, 2's	1 90	2 00
" 3's	2 85	3 09
" Pie, 3's	1 50	1 60
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Danson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	1 40	1 50
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat	2 75	2 00
" Star (tall)	2 00	2 00
" Impr'l Crown flat	2 60	2 00
" tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 10	1 35
" flats	1 50	0 00
Sardines Albert, 1/2's tins	13	20
" 1/4's	20	20
Sportsmen, 1/2 genuine	12 1/2	10 1/2
French high grade, key	12 1/2	10 1/2
opener	12 1/2	10 1/2
Sardines, key opener, 1/2's	11 1/2	11 1/2
Exq. fine Frch, kop, 1/2's	10 1/2	11 1/2
" "	10 1/2	11 1/2
" "	18 1/2	19
" Other brands, 9 1/2	11 1/2	17
" P & C, 1/2's tins	23	25
" 1/4's	33	36
Sardines Amer 1/2's	6 1/2	8
" 1/4's	9	11
" Mustard, 1/2 size, cases	9	11
50 tins, per 100	11	00

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 1 lb cans	\$1 50	\$1 60
" "	2 60	2 65
" "	4 80	5 00
" "	7 50	7 75
" "	17 25	17 50
minced Collops, 2 lb cans	2 60	2 65
" "	2 60	2 65
Par Ox Tongue, 2 1/2	8 50	
Ox Tongue	3 40	3 50
Lurch Tongue	6 90	6 90
" "	2 75	2 80
English Brawn	2 50	2 50
Camb. Sausage	4 00	4 00
" "	1 50	1 50
Soups, assorted	2 25	2 25
" "	1 80	1 80
Soups & Bouilli	4 50	4 50
" "	1 60	1 60
Potted Chicken, Turkey, or	1 60	1 60
Game, 6 oz cans	1 35	1 35
Potted Ham, Tongue or Beef, 6	1 40	1 40
oz cans	2 25	2 25
Devilled Tongue or Ham, 1/2 lb	1 50	1 50
cans	1 50	1 50
Devilled Chicken or Turkey,	1 50	1 50
1/2 lb cans	1 25	1 25
Sandwich Ham or Tongue, 1/2		
lb cans		
Ham, Chicken and Tongue, 1/2		
lb cans		

CHEWING GUM.

ADAMS & SONS CO.		
To Retailers		
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 28 5c packets	0 75	
Nerve Food Tablet, 36-5c. bars	1 20	

Orange Blossom	150 pieces	1 00
(each box contains a bottle of high		
class perfume. Guaranteed first		
class)		
Flirtation Gum (115 pieces)	0 65	
Monte Cristo, 180 pieces	1 30	
(with brilliant stone ring)		
Mexican Fruit, 36 5c. bars	1 20	
Sappota, 150 pieces	0 90	
Sweet Fern, 230 "	0 75	
Black Jack, 115 "	0 75	
Red Rose, 115 pieces	0 75	
Magic Trick, 115 "	0 75	
Oolah, 115 "	0 75	
Puzzle Gum, 115 pieces	0 75	
Bo-Kay, 150 "	0 90	
Red Spruce Chico, 200 "	1 00	
Automatic		
Tutti Frutti Girl, 800 pieces	6 00	
Sign Box (new)		
Tutti Frutti cash box 800 "	6 00	
Glass Jar with Pepsin Tutti		
Frutti, 115-5c. pkgs, per jar	3 75	

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
"Little Lord Fauntleroy" clock	
guaranteed.	3 75
La Rosa (30-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.		
Cocoa essence, 3 oz. pkgs	Per doz	\$1 55
Mexican chocolate, 1/2 & 1 lb pkgs	per lb	0 40
Rock chocolate, loose		0 37 1/2
" " 1 lb tins		0 40
Cocoa nibs, 11 lb. tins		0 35
TAYLOR BROS.' CHOCOLATE & CHICORY		
Soluble chocolate, 1/2 lb packets	Per lb	0 30
Granulated chicory		0 10
Powdered		10 1/2 to 11

TODHUNTER, MITCHELL & CO'S

Chocolate—		
French, 1/2's, 6 and 12 lbs.	Per lb	0 30
Caracas, 1/2's, 6 and 12 lbs.		0 35
Premium, 1/2's, 6 and 12 lbs.		0 30
Sante, 1/2's, 6 and 12 lbs.		0 26
Diamond, 1/2's, 6 and 12 lbs.		0 22
Sticks, gross boxes, each		0 00
Cocoa, Homopatic, 1/2's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18 "	22	
" Rock	30	
" Bulk, in bxs	18	

EPP'S.

Cocoa—	per lb	
Case of 112 lbs each	0 35	
Smaller quantities	0 37 1/2	

(A. P. Tippet & Co., Agents)

FRY'S		
Chocolate—		
Caracas, 1/2's, 6 lb. boxes	per lb	0 40
Vanilla, 1/2's, "		0 40
"Gold Medal" Sweet, 6 lb bxs.		0 30
Pure, unsweetened, 1/2's, 6 lb bxs.		0 40
"Fry's" Diamond 1/2's, 6 lb bxs.		0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.		0 26
Cocoa—	per doz	
Concentrated, 1/2's, 1 doz in box		2 40
" " " " " "		4 50
" " " " " "		8 75
Homopathic, 1/2's, 14 lb boxes		0 34
" " " " " "		0 34
" " " " " "		0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homopatic Cocoa (1/2)		32
Mott's Breakf. Cocoa (in tins)		45
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can Chocolate		18
Mott's Navy or Cooking Choc		27
Mott's Cocoa Nibbs		35
Mott's Cocoa Shells		5
Vanilla sticks, per gross		90
Mott's Confec Chocolate	21c-43	
Mott's Sweet Choc. Liquors	19c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—		
Hygienic Cocoa in 1 lb. tins, 12	per doz	7 25
24 and 36 lbs in box		7 25
Hygienic Cocoa in 1/2 lb tins, 12		3 75
24 and 36 lbs in box		3 75
Hygienic Cocoa in 1/2 lb tins, 12		2 25
24 and 36 lbs in box		2 25
Cocoa Essence, pkgs, 2 and 4 doz		1 40
in box		1 40

WALTER BAKER & CO'S

Chocolate—		
Premium No. 1, bxs 12 lbs each	45	
Baker's Vanilla in bxs 12 lbs each	55	
Caracas Sweet bxs 6 lbs each	40	
Best Sweet in bxs, 6 lbs each	40	
Vanilla Tablets, 416 in box, 24 bxs		4 00
in case, per box		4 00
German Sweet Chocolate—		
Grocers' Style, in bxs 12 lbs each	30	
Grocers' Style, in boxes 6 lbs each	30	
8 Cakes to the lb., in bxs, 6 lbs ea.	28	
Soluble Chocolate—		
In canisters, 1 lb., 4lb., and 10 lb.	50	
Breakfast Cocoa—		
1 lb bxs 6 & 12 lbs., each, 1/2 lb., tins	48	

MINIER FABRICANT DE CHOCOLAT.

Paris et Noisiel.		
Per 120 lb. case lot.	Per 12 lb. box.	per lb.
Yellow wrapper	\$0 34	\$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 28	0 42

Fancy Chocolates.

Fingers—		
40 in a box....per box	\$0 36	\$0 40
20 " " " " " "		
Croquettes—		
Yellow wrap	2 70	3 00
Pink	3 75	4 20
Green		
Croquettes are packed 12 1/2 lb. pack-		
ages in a box, and 8 boxes in a case—		
Pastilles—		
Yellow wrapper per lb	\$0 40	\$0 45
Pink	0 55	0 60
Green		
Each case contains 54 1 lb packages or		
108 1/2 lb packages.		



Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

6 gross, single & 10 box lots	0 60	0 65
Star, 4 doz. in package	0 85	0 85
" 6 " " "	1 25	1 25
" 4 " " "	0 90	0 90
" " " " cotton bags		

COFFEE.

GREEN		
Mocha	c per lb.	28, 33
Old Government Java		25, 35
Bio		21, 22
Plantation Ceylon		29, 31
Porto Rico		24, 28
Guatemala		24, 26
Jamaica		22, 23
Maracaibo		24, 26
Caffaroma, 1 & 2 lb. tins asstd		30

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 25

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 08	0 09 1/2
Borax		0 19	0 14
Camphor		0 65	0 70
Carbolic Acid		0 30	0 50
Castor Oil		0 07 1/2	0 08
Cream Tartar		0 25	0 28
Epsom Salts		0 02 1/2	0 02 1/2
Paris Green		0 16	0 17
Extract Logwood, bulk	0 13	0 14	
" " boxes	0 15	0 17	
Gentian		0 10	0 13
Glycerine, per lb		0 17	0 20
Hellebore		0 16	0 17

High-Grade Confectionery

We do not say "high-grade" without meaning it. We are manufacturing the best and newest lines of hand-made Creams and Chocolates in Canada. If you see our samples you will be convinced of this fact.

We are in the front rank. This week our goods are away ahead of anything heretofore made. We have surprised even ourselves.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued—

Iodine	3 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08	0 09
Soda Bicarb, per keg	2 50	
Sal Soda	1 18	1 25
Madder	0 12	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	80	75
" " " " " 1, 1 1/2 oz.	1 25	
" " " " " 2, 2 oz.	1 75	
" " " " " 3, 3 oz.	2 00	

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz tins	per doz	\$3 00
No. 2, 4 oz tins		5 00
No. 3, 8 oz tins		8 75
No. 4, 1 lb tins		14 25
No. 5, 2 lb tins		27 00
Staminal—2 oz bottles		3 00
4 oz		6 00
8 oz		9 00
16 oz		12 75
Fluid Beef Cordial—20 oz bottles		15 00
Milk Granules in cases 4 doz		6 90
Milk Granules with Cereals—		
in cases 4 doz		5 00

FRUITS

FOREIGN		
"	4 bbls	4 44
"	4 bbls	4 44
"	4 bbls	4 44
Currants, Patras, bbls	5 54	
"	5 bbls	5 54
"	cases	5 64
"	Vostizzas, cases	6 74
"	cases	6 74
"	5-crown Excelsior (cases)	8 84
"	case	8 84
"	Panarita (finer than Vos.)	9 10
Dates, Persian, boxes	5 6	
Figs, Elemes, 10 lb. boxes	9 10	
7 Crown	13 14	
Natural Figs, 25 lb bxs	6 64	
Prunes, Bosnia, cases	4 44	
"	cases	5 7
"	Bordeaux, cases	4 5
Raisins, Valencia, off-stalk	4 54	
Selected	6 64	
Layers	6 64	
Raisins, Sultanas	5 1 84	
"	Elme	5 1 84
"	Malaga	
London layers	2 25	
Imperial cabinets	2 25	2 55
Royal clusters		
Fancy Vega boxes		
Black baskets		
Blue		
Dehesas	1 30	
Lemons	2 50	3 50
Oranges, Californias	2 50	3 50
Valencias	5 00	7 00
Floridas	3 50	4 00
DOMESTIC		
Apples, Dried, per lb	6	6 1/2
do Evaporated	9 1/2	10

FISH.

Oysters, per gallon	\$1 15	
select, per gallon	1 65	1 75
Pike	0 06	0 06 1/2
White fish	0 07	
Salmon Trout	0 07 1/2	
Lake herring	0 04	
Smoked Fish:		
Finnan Haddies, per lb	0 06 1/2	0 07 1/2
Bloaters	1 00	1 25
Digby herring	0 15	

Sea Fish:		
Express Haddock per lb	0 06 1/2	
Freight	0 05	
Cod	0 05 1/2	
B.C. salmon	0 15	
Frozen Sea Herrings per 100	1 50	



FOOD.

Per case 3 doz. 2 lb pkg in case	\$4 00	
Ten cents more Quebec.		
QUAKER ROLLED OATS.		
Per case 3 doz. 2 lbs in case	\$3 70	
Ten cents more Quebec.		



NATIONAL.

Cases contain 1 doz packages		
Dessicated Wheat	per case	2 25
Rolled Oats		2 25
Rolling Wheat		2 00
Snowflake Barley		2 25
Buckwheat Flour, S.R.		2 25
Breakfast Hominy		2 25
Prepared Pea Flour		2 00
Farinose or Germ Meal		2 35
Pearl Barley (xxx)		1 40
Farina		1 40
Gluten Flour		3 00
Gluten Biscuits	per lb	1 2 1/2
Whole Wheat Flour		3

FOOD

ROBINSON'S BARLEY AND GROATS.		
Patent barley, 1 lb. tins	per doz.	\$1 25
"		2 25
Patent groats, 1 lb. tins		1 25
"		2 25

GRAIN.

Wheat, White	0 62	0 63
" Red Winter	0 62	0 63
" Goose	0 00	0 62
Wheat, Spring, No 2	0 64	0 00
" Man Hard No 1	0 74	
" No 2	0 72 1/2	
Oats, No 2, per 34 lbs	37	37 1/2
Barley, No 1, per 48 lbs	00	46
" No 2		
" No 3		
Peas	57	59 1/2
Corn		47

HAY & STRAW.

Hay, Pressed, "on track	9 25	9 50
Straw Pressed.	5 00	5 50

HARDWARE, PAINTS AND OILS.

Cut Nails, from Toronto		
50 to 60 dy basis	2 00	

40 dy	2 35	
30 dy	2 40	
20, 16 and 12 dy	2 45	
10 dy	2 50	
8 and 9 dy	2 55	
6 and 7 dy	2 70	
5 dy	2 90	
4 dy A P	2 90	
3 dy A P	3 30	
4 dy C P	2 80	
3 dy C P	3 20	

HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 ")	3 70

ROPE: Manila	0 09 1/2	0 10
Sisal	0 07 1/2	0 08
New Zealand	0 08 1/2	0 09
AXES: Per box, \$6 to \$12.		
SHOT: Canadian, dis. 12 1/2 per cent.		
HINGES: Heavy T and strap	0 04 1/2	0 05
" Screw, hook & strap	0 03 1/2	0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.		
25 lb. irons	per lb	4 1/2
No. 1		4 1/2
No. 2		4 1/2
No. 3		4 1/2

TURPENTINE Selected packages, per gal		0 48	0 50
LINSEED OIL, per gal, raw	0 55 1/2	0 57 1/2	
Boiled, per gal	0 58 1/2	0 60 1/2	
GLUE: Common, per lb	0 10	0 11	

INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00	
Star Standard, 12 qt	4 50	
Milk, 14 qt.	5 50	
Round bottomed fire pail, 14 qt.	5 50	
Tubs, No. 1	13 50	
"	13 25	
"	11 00	
Fibre Butter Tubs (30 lbs)	4 50	
Nests of 3	3 40	
Keelers No. 1	10 00	
"	9 00	
"	8 00	
"	7 00	
Milk pans	3 25	
Wash Basins, flat bottoms	3 25	
" round	3 50	
Handy dish	3 50	
Water Closet Tanks	18 00	

JAMS AND JELLIES.

DELHI CANNING CO	
Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO	
Jams, absolutely pure—apple	Per lb \$0 06
Family	0 07

Black and Red currant Rasp-berry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 2, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

per doz.	
Clear jelly marmalades	\$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
" Ringed" 5 lb boxes, per lb	0 40	
" Acme" Pellets, 5 lb cans, per can	2 00	
" Acme" Pellets, Fancy boxes (30s) per box	1 50	
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Waters, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity Licorice, 200 sticks	1 45	
" " 100 " "	0 72 1/2	
Imitation Calabria, 5 lb bxs	0 20	

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

COLMAN'S	
Square tins—	per lb.
D.S.F., 1 lb. tins	\$7 40
" " " "	0 42
" " " "	0 45

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$8 40
" " " "	0 42
" " " "	0 45

ROUND TINS—

F.D., 1 lb. tins	0 25
" " " "	0 27 1/2
" 4 lb. jars, per jar	0 75
" " " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1 lb. tins	0 44

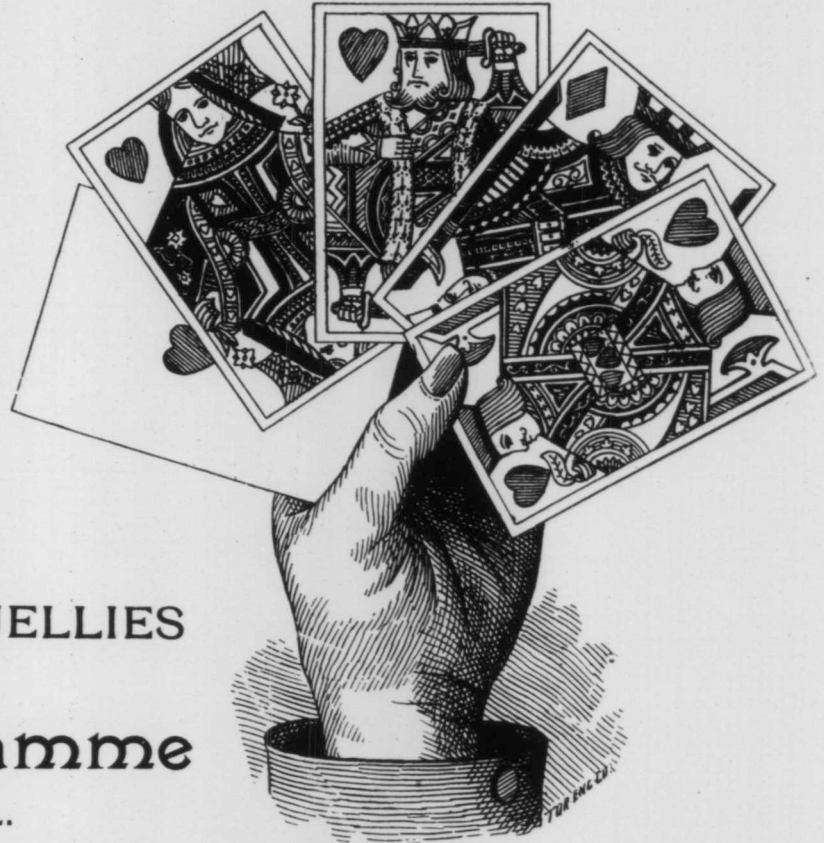
NUTS.

per lb	
Almonds, Ivica	
" Tarragona	12 1/2
" Fornigetta	
Almonds, Shelled Valencias	25 30
" Jordan	40 45
" Canary	24 27
Brazil	12 1/2
Cocoanuts, per 100	\$4 50
Filberts, (Sicily)	9 10 1/2
Pecans	13 1/2
Peanuts, roasted	11 1/2
green	8 10
Walnuts, Grenoble	13 1/4
" Bordeaux	11 1/2
" Naples, cases	
Marbots	11 1/2

A . . . Winning Hand .

RAM LAL'S TEAS
CREAM CORN
PATERSON'S
SAUCE
FOULD'S WHEAT
GERM MEAL
BATGER'S TABLE JELLIES

Rose & Laflamme
MONTREAL.



Prices current, continued.

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12	0 12 1/2
Carbon Safety	0 13 1/2	0 15
Canadian Water White	0 16	0 17
Amer'n Water White	0 18	0 19
Photogene		0 20
(For prices at Petrolia see Market Report.)		

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.		
Snider's Tomato Catsup	per doz	5 50
"	pts	3 50
"	pts	2 00
Chili Sauce	pts	4 50
"	pts	3 25
Snider's Soups (in 3 lb cans).		3 50
Tomato		4 00
Bouillon, Beef, Chicken		3 50
Consomme, Chicken Gumbo		3 50
Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Printanier, Pea, Vermicelli, Vegetable		4 00
Worcester Sauce, 1/2 pts.	\$3 60	\$3 75
"	6 25	6 50
Pickles, all kinds, pints		3 25
"	quarts	6 00
Harvey Sauce-genuine-hlf.	pts	3 25
Mushroom Catsup	"	2 25
Anchovy Sauce	"	3 25

PRODUCE.

Butter, creamery, tubs	\$0 24	\$0 25
" dairy, tubs, choice	0 18	0 20
" medium	0 16	0 17
" low grades to com	0 14	0 16
Butter, pound rolls	0 22	0 24
" large rolls	0 19	0 20
" store crocks	0 19	0 20
Cheese	0 11 1/2	0 12
Eggs, fresh, per doz	0 10	0 11
" limed	0 07	0 08
Beans	1 25	1 30
Onions, per brl.	2 75	3 30
Potatoes, per bag		50 00
Hops, 1892 crop	0 94	0 10 1/2
" 1893 "	0 15	0 00
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 07 1/2	0 07 1/2
Mess pork	14 75	15 00
Pork, short cut, p. bbl.	15 50	15 75
Hams, smoked, per lb.	0 10 1/2	0 09
" pickled		0 09 1/2
Breakfast Bacon	0 11	0 11 1/2
Rolls	0 8 1/2	0 08 1/2
Bacon	0 10	0 10 1/2
Lard, pure, per lb.	0 82	0 91
Compound Lard	0 07 1/2	0 07 1/2
Tallow, refined, per lb.	0 05	0 05 1/2
" rough		0 02

RICE, ETC.

Rice, Aracan	3 1/2	3 65
" Patna		4 1/2
" Japan		5 1/2
" Imperial Seta		5 1/2
" extra Burmah	3 1/2	4 1/2
" Java extra	6 1/2	6 1/2
" Genuine Carolina	9 1/2	10 1/2
Grand Duke	6 1/2	6 1/2
Sago	4 1/2	5 1/2
Tapioca	4 1/2	5 1/2
Goathead (finest imported)		6 1/2



CRYSTAL.

25 lb sacks	\$1 35
50 " bags	2 60

SAPOLIO.

In 1/2 for grs. boxes, per gross... \$11 30

ROOT BEER.

Adams', 10 cents size, per doz.	\$0 90
" " " " " " " " " "	10 00
" 25 cents size, per doz.	1 75
" " " " " " " " " "	20 00

SPICES.

Pepper, black, pure	Per lb.	\$0 14	\$0 16
" fine to superior		10	15

Pepper, white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	16	18
Jassaia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO	
1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.	5 1/2
Ditto, " " " " " " " "	5
Ditto, " " " " " " " "	5
Canada Laundry, bxs, 40 lbs.	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.	7 1/2
Lily White Gloss, kegs, 100 lbs.	6 1/2
1 lb. fancy cartons, cases, 36 lbs.	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.	7

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., 9 covers.	9 1/2
PURE	40-lb. bxs., 1-lb. pkgs., 8 1/2 covers.	8 1/2
	36-lb. bxs., 12 3-lb. bxs.	8 1/2

KINGSFORD'S	40 lb. bxs., 1-lb pkgs.	8 1/2
OSWEGO	20-lb. bxs., 1-lb pkgs.	8 1/2
CORN STARCH		7

For puddings, custards, etc.	
ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " " " " " " "	5
" " " " " " " "	5
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7 1/2
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

Granulated	c. per lb	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
" " " " " " " "	5 1/2	5 1/2
Extra Ground, bbls icing	5 1/2	5 1/2
" " " " " " " "	4 1/2	4 1/2
Powdered, bbls	4 1/2	4 1/2
Extra bright refined	4 1/2	4 1/2
Bright Yellow	3 1/2	3 1/2
Medium	3 1/2	3 1/2
Brown	3 1/2	3 1/2
Dark yellow	3 1/2	3 1/2
Raw, brl.	3 1/2	3 1/2

SALT.

Bbl salt, car lots	0 90
Coarse, car lots, F.O.B.	0 60
" " " " " " " "	0 75
Dairy, car lots, F.O.B.	1 25
" " " " " " " "	1 50
Common, fine car lots	0 38
" " " " " " " "	0 70
Rock salt, per ton	0 85
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

Dark	Per gallon	30 25
Medium	bbls. 1/2 bbls	25 35
Bright		30 35
Very Bright		50 00

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
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MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

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Of the Highest Quality and Purity, made by the Latest Processes, and the newest
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Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

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and Invigorating
Beverage

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THOS. C. IRVING, Superintendent.

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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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DURABLE PAILS AND TUBS.

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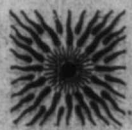


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