

# THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, APRIL 29, 1898.

No. 17

Manufacturers by Special Warrant  
 To Her Majesty THE QUEEN

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A spring-time friend—the Home Dye of highest quality that doesn't dye the hands—fadeless, brilliant, quick, easy. All colors in the

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White, delicate, tender, because it's made from Russian Wheat. All other Macaroni must fail to meet its delicacy because P. Codou doesn't make it. "P. Codou" stamped plainly on every package.

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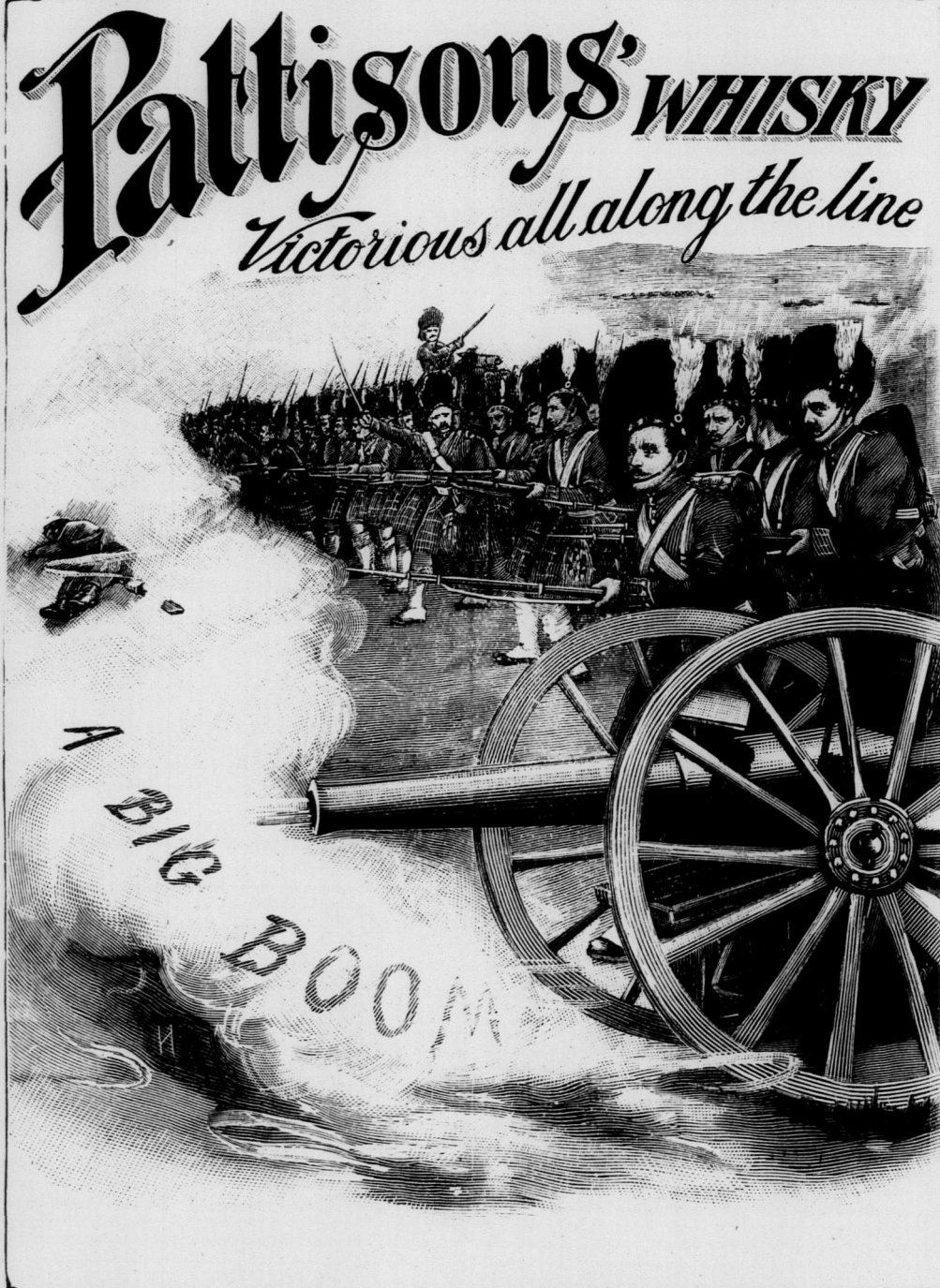
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5 case lots of 1 dozen each, 80c. per dozen delivered.

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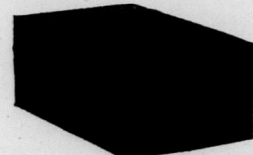
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Vol. XII.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, APRIL 29, 1898.

(\$2.00 per Year) No. 17

## TEA, ITS HABITAT, BOTANICAL CHARACTER, ETC.

**A** CLIMATE to suit the tea plant must combine the attributes of heat and dampness, and if it is only nice and damp, it cannot possibly be too hot, write A. Morris and H. Robson in *Grocers' Monthly*. Nevertheless greater variations of temperature may be tolerated than of dampness, but the plants cannot endure anything like cold weather. Roughly speaking, in proportion as a climate becomes more and more unhealthy for Europeans, so it gets more and more suitable for the cultivation of tea.

The tea plant belongs to the great division of the flowering plants or Phanerogams, which is known as the Dicotyledones. This division is characterized by the provision in the embryo of two seed leaves or cotyledons, the function of which is to nourish and protect the plant at its first start in life. The Dicotyledones are again subdivided into Angiosperms and Gymnosperms. In the former division the ovules are protected by being enclosed in a kind of box, which is known as the ovary at first, but as the fruit when the ovules have matured into seed. In the Gymnosperms the ovules are exposed, but the exposure is usually only technical, and, although the atmosphere has free access to them, the access is of a very limited kind. The Angiosperms are subdivided into the Dichlamydeæ, Monochlamydeæ and Achlamydeæ. The tea plant belongs to the first of these, as the reproductive part of its flower is enclosed in a double set of leaves, sepals and petals. In the Monochlamydeæ there is only one set of outer leaves in the flower, the perianth; and the Achlamydeæ are destitute of outer leaves entirely, so that the flowers consist solely of reproductive organs. The Dichlamydeæ are again subdivided into Corollifloræ, Calycifloræ and Thalamifloræ. The last of those three includes the order to which tea belongs, and

is characterized by the flowers of the plants which constitute it having a polypetalous corolla and hypogynous stamens. In other words, the petals, although, of course, attached to the "floral receptacle," or thalamus at the head of the peduncle, or flower stalk, are free from one another, while the stamens grow from beneath the ovary, being attached to the floral receptacle at a higher point than the petals, but below the ovary. The Thalamifloræ are represented in Britain on a very extensive scale—the buttercup, the water lily, poppy, mignonette, pink, wallflower, flax, cotton and the violet all are examples of it, but the order to which the tea plant belongs is not, of course, indigenous in the three kingdoms. Its name is Ternstromiaceæ alias Camelliaceæ, the genera *Thea* and *Camellia* being practically identical.

### THE TEA PLANT.

The tea plant is a shrub or small tree which will grow, in the wild state, to a height of ten to fifteen feet, although it is kept much smaller when under cultivation. The leaves spring alternately from the stem, not one leaf opposite another, and they are about two inches long when full grown. They are coriaceous (leathery), and, being destitute of secondary leaves (stipules) at the place where their stalk or petiole arises, are said to be exstipulate. The shape of the leaves is lanceolate, or lance-head-like, the greatest width of the leaf being nearer to the stalk than the apex. The edge of the leaf is serrate, i.e., divided into little teeth pointing towards its apex. The venation or arrangement of the veins in the leaf is very characteristic, and takes, therefore, a very important place among the tests of a genuine tea leaf. The main branches proceeding from the central vein or midrib turn off just before they reach the

serrated margin, so as to leave a kind of border just inside the latter.

### THE FLOWER.

The large white flower next claims our attention. The outermost leaves of it, which have a mainly protective duty to perform, and which are called the sepals individually, and the calyx collectively, are from five to seven in number, coriaceous, and deciduous (falling off before the ripening of the fruit). Inside the calyx is the corolla, made up of the petals. The function of the corolla is partly protective, but it is chiefly intended to attract insects. The petals are, in fact, a kind of notification to the insect world at a large that something nice to eat is provided gratis in the interior of the flower. The six-legged animals naturally respond with alacrity, but, while bent solely on their own gratification, carry pollen from the stamens of one flower to the pistil of another, thereby rendering the ovules of the latter capable of ripening into seeds, and securing the cross-breeding which is necessary for the continuation of the existence of the tea plant. The petals vary in number, there being sometime five, sometimes six, and sometimes nine of them, and they are sometimes slightly joined together at the base. This constitutes a slight deviation from the typical thalamifloral state of things, but the imperfection of our classifications makes these little aberrations unavoidable. The aestivation of the petals is imbricate, or, to put the statement into the vernacular, they overlap each other while in the bud. The stamens are numerous or indefinite. It is found that when there are more than ten or twelve stamens in a flower, the number varies so much that it is no use counting them. Hence, they are described by one of the adjectives just given. A stamen usually consists of two parts, a stalk or filament bearing a pollen-containing head or anther. In the tea plant the filaments are either quite free from



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For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

one another or cohere so as to form several bundles. In the latter case they are said to be polyadelphous. The yellow tea-anthers are either, as it were, balanced in the middle on the filament, or have their stalk adhering all down one side of them. The botanist expresses all this circumlocution in four words: anthers versatile or adnate.

#### THE OVARY.

The ovary is divided into several chambers arranged round a central pillar or axis to which the ovules are attached. The placentation, says the botanist, is axile. From two to seven styles surmount the ovary, and provide channels by which the pollen can enter into communication with the ovules. The ripened fruit is either a capsule from which the seeds escape by valves, or is indehiscent. In that case the seeds cannot escape until the pericarp or outer wall of the fruit rots away.

Perhaps the British plant which most nearly approaches the tea shrub is the St. John's Wort, with its dotted leaves, but, of course, the differences between the two vegetables are very considerable, although they have some well-marked features, in the stamens, for example, in common.

Anyone who may desire to verify our remarks about the tea leaf by examination of the debris from the teapot, will please bear in mind that such debris contains complete leaves only exceptionally. If, however, a judicious selection of fragments is carefully flattened out between two pieces of colorless glass and then held up to the light, they will probably illustrate the points we have insisted upon fairly well. If they do not, try again, and in the case of repeated failures—a very improbable event by the way—change your tea merchant.

The tea flower exhales an agreeable perfume, which has been extracted from it as an essential oil, and made an article of trade.

#### COMPOSITION OF THE LEAVES.

As in the case with those of all plants, the composition of tea leaves varies within

rather wide limits. They, of course, contain cellulose and coloring matter, but they are among the most nitrogenous of all leaves, and an estimate of total nitrogen in a sample has been recommended as a test of the presence of foreign leaves. This property of the tea leaf is due to the presence of theine, an alkaloid to which tea owes to a large extent its physiological action. Tea contains from 2 to 5 per cent. of theine, and always in a state of combination with tannin. The tannin or tannic acid imparts to tea infusion a "rough" flavor, and the principal difference between the tastes of Chinese and Indian teas is due to the latter containing much more tannin than the former. The tannic acid of tea appears to be identical with that of oak bark, and, in fact, an infusion of tea, properly used, forms one of the best liquids for tanning hides known. It is, of course, much too expensive to be used for that purpose, however, independently of the fact that although the result is everything that can be desired, tanning with tea is a tedious process, requiring great care and the repeated use of weak infusions at carefully regulated temperatures. The supposed physiological bearings of the tanning powers of tea will be discussed later on, in their proper place.

#### VOLATILE OIL.

Tea also contains some volatile oil, which contributes the aroma of the infusion, and possibly is responsible for some of the effects of tea on the human system, and also about 6 per cent. of mineral matter, which remains behind as ash when the tea is incinerated. This ash is remarkable for containing more than 50 per cent. of soluble salts, such as alkaline phosphates, and is again a feature which enables tea to be differentiated from nearly every other leaf, and especially from those which have been most commonly used to adulterate it. Any "facing" or other mineral adulterant is at once revealed by the percentage of ash being abnormally high. One of the writers has known a sample, actually

submitted to him for analysis, to yield 14.5 per cent., and no doubt the Custom House analysts could quote much higher figures even than this. Spent tea, i.e., tea which has been infused, and then dried again, only about 3 per cent. of ash, of which five-sixths are insoluble in water. The determination of the ash and soluble ash will therefore show whether or not the sample is adulterated with leaves which have already served to supply a beverage. In this connection we may mention that tea, when thoroughly exhausted by means of repeated doses of boiling water, will yield from one-third to one-half of its weight into solution. All the proportions and percentages mentioned refer to the tea in the state in which it comes into the hands of the retail grocer, and not to tea deprived of its hygroscopic moisture.

#### EXAMINATION OF TEA.

As regards the examination of a sample of tea it does not call for analytical abilities of a high order on the part of the chemist, and it is the rarest thing in the world for a British medical officer of health to come across a case of actual adulteration, still less a case of any gravity. A jealous watch is maintained by the Custom House over the tea imported into this country, and its well-appointed laboratory and competent staff of chemists make it the next thing to a dead certainty that a lot of tea adulterated abroad will be stopped on the threshold. And it scarcely pays to adulterate tea in this country. Plenty of rubbishy stuff is forced down the public throat by the "giving away" of articles of crockery and "vertu," but sheer falsification is very unusual.

The examination of a sample of tea is, then, partly botanical and partly chemical. The way in which the leaves are examined after infusion has been already described, but it should be mentioned that when a sample of tea is to be tested botanically the infusion is made with warm water only, the object being simply to soften the leaves sufficiently to allow of their details being



# URIBA Japan Tea

Yes, we have it in Half-Chests, Cads of 20 lb. each, also Half-Chests of 20 4-lb. Fancy Packets. **It is a snap.** Pleased to forward Samples.

**LUCAS, STEELE & BRISTOL,** Wholesale Grocers **HAMILTON**



Ram Lal's  
**PURE  
INDIAN TEA**  
GUARANTEED ABSOLUTELY PURE  
AS MANUFACTURED ON THE  
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To buy a package tea, because by doing so you are fitted out with some cheap advertising matter, which takes up valuable room in your store, or to cover your window with enamel letters and darken your store, or ;

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Ram Lal's Tea never varies in quality or style, is never sold in bulk, by pedlers, gift stores, or by auction.

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## Something Special in Currants.

**Excelsior Brand Vostizza** } Cases and  
**Crown Brand Vostizza** } Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

**THOS. KINNEAR & CO.,** 49 FRONT ST. EAST **TORONTO.**

made out. If the water is too hot or its action is too prolonged the leaves get even more broken up and disintegrated than they are in the uninfused sample. It may also be mentioned that if the leaves are very much broken up, the sample is sure to be of inferior quality. It will be old and have suffered much knocking about.

#### CHEMICAL EXAMINATION.

For the chemical assaying of a sample of tea, three operations are essential, and we shall now proceed to describe them.

1. The determination of the percentage of ash.—A known weight of the tea is carefully heated in a platinum dish until it is completely burned to a gray ash, free from black specks. The crucible and ash are then weighed, and the weight, minus the tare of the crucible, gives the ash. During the incineration great care must be taken that the tea does not catch fire. If that happens it will cause the ash to lump, and immensely increase the time required to burn off all the free carbon. In any case the contents of the crucible should be crushed, as soon as they have ceased to fume, with the end of a glass rod flattened out so as to form a kind of pestle. Particles adhering to the glass can be brushed back into the dish with a camelhair pencil.

2. The determination of the soluble ash.—The total ash obtained as above is exhausted with pure, boiling, distilled water, and transferred to a weighed filter. The filtrate is evaporated down over a waterbath, and the residue weighed, and the filter and its contents are also dried and weighed. It goes without saying that the weight of the residue got by evaporating the filtrate, together with that of the insoluble residue retained by the filter, should be equal to that of the total ash.

3. The determination of the extract.—By this is meant the total amount of substances in the tea which are soluble in hot water. A known weight of the sample is boiled for a considerable time in from fifty to a hundred times its weight of pure distilled water. The whole mass is then filtered. This must

be done while it is still hot. The reason of this is that some of the constituents of tea are perfectly soluble only in hot water. Anyone can observe that a hot tea infusion is clear and transparent, and that the same infusion becomes turbid on cooling. The leaves on the filter are repeatedly washed with the pure, boiling, distilled water, and the washings allowed to run into the filtrate. Finally, the whole filtrate, or a known fraction of it may be used if it has been well mixed, is evaporated to dryness over the waterbath. If only a part is evaporated, the whole process can be carried out in a tared platinum dish, and if the whole is made use of, the evaporation should be finished in platinum as soon as the volume of the infusion has been so far reduced that the dish can hold it. Finally, the dry extract is weighed. It is impossible to check the determination of extract by weighing the exhausted leaves in a similar way to that in which the determination of the soluble ash is verified, as it is practically impossible to get the spent leaves into exactly the same condition as regards their content of moisture as the original sample.

The results which all these tests should give with a genuine sample of tea have already been sufficiently indicated in the earlier portions of this article.

The estimation of the total nitrogen in a sample of tea is best made by means of an "ultimate organic analysis," i.e., estimation of the percentages of the elements constituting an organic substance. For comparison with other leaves, the following process, which requires less skill and time, will, however, suffice: A weak infusion, resulting, of course, from a known weight of tea, is distilled with caustic potash and potassium permanganate, and the resulting "albuminoid" or "organic" ammonia is estimated in successive lots of distillate measuring 50 cubic centimeters each, and the amounts obtained are added up. The estimation is done colorimetrically by Nesslerizing, in exactly the same way as is adopted in the examination of a drinking

water, by comparison with a very weak standard solution of ammonium chloride.

#### BRITISH GUIANA CANE SUGAR.

The cane juice for 1897, it is claimed, is the poorest known, and it is stated on good authority that prior to 1896 the juice showed an average of 1.65 pounds sucrose; while for 1897 the average is only 1.30 pounds sucrose per gallon. This very poor juice is evidently due to the excessive rains. Exports for the year amounted to 99,789 tons, while for 1896 they were 105,271 tons. From authentic reports up to date, I am able to give a table showing the reduction in acreage in sugar since 1892.

Acres in cultivation.	
1892	76,101
1893	75,926
1894	70,012
1895	68,333
1896	66,908

The above table shows a continual decrease, though for the year 1897 the reduction is less than for any previous year.

From the same source I find there are only sixty-one estates in the colony cultivated. There are four estates of under 500 acres; twenty-seven estates of 500 acres and under 1,000; seventeen estates of 1,000 acres and under 1,500 acres; nine estates of 1,500 acres and under 2,000 acres; three estates of over 2,000 and under 3,000 acres; one estate of over 3,000 acres (diamond estate).

The planters claim that unless some relief is given by the mother country, the industry cannot survive. One of the prominent market reports of the colony says: "If it were not for the protection, though involuntarily accorded, to our British sugar colonies by the United States in levying a countervailing duty on bounty-fed beet sugar, a protection denied us by the stepmother country, our sugar would not be worth cultivating."—United States Consul at Demerara.

There is an agitation for a pork packing factory in the vicinity of St. Mary's, Ont.



# The Keg and The Pudding

Two strong points about those delicate, rich, toothsome, easy-to-digest Barley Flakes—the 25 pound wooden kegs they are put up in and the fine Barley Puddings they make.

The kegs—useful to a woman for storing flour or sugar or spices in after the Flake Barley is gone. The pudding—rich and wholesome and good and a change from the breakfast porridge that Flake Barley is ordinarily used

for. You can sell the kegs for 15 or 20 cents a piece—other grocers do.

Will send you a nice receipt for Flake Barley Pudding with every order if you would like to have it handy for your women customers.

**Tillson's Flake Barley.**

The Tillson Company, Limited, Tilsonburg, Ont.



## How can One Bait Catch Forty Fish ?

**WE CAN SHOW YOU.**

If you have never sold Pure Gold Jelly Powder, write us for a sample and for full particulars of our method of helping you to sell as large a quantity of it as your market can use.

There is money in it for you and for us. You are interested in the former, we in the latter.

**PURE GOLD MFG. CO.**

31-33 Front St. East, TORONTO.

# RICE'S PURE SALT

"The Salt of the Earth"

Table Salt  
Butter Salt  
Cheese Salt  
F. F. Salt  
Packers' Salt

**EVERY  
PACKAGE  
GUARANTEED**

Fine Salt  
Coarse Salt  
Tanners' Salt  
Meat-pickle Salt  
Farm Salt

Sole Manufacturers

The **NORTH AMERICAN CHEMICAL CO., Limited, Goderich, Ont.**



# Robert's TABLE JELLIES

Flavor, Purity, Excellence— $\frac{1}{2}$  Pts., Pts. and Quarts. We sell them.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers,

Toronto.

### STOCK-TAKING AND FIRES.

Editor GROCER,—I am a regular reader of THE CANADIAN GROCER, although I am not a subscriber. As I am a commercial traveler, with a new post office address every day, it would be impossible for me to receive THE GROCER regularly, so I borrow it from some one of my customers, wherever I happen to be. I think every merchant, from Halifax to Vancouver, must be on your subscription list, as I see the journal everywhere.

I noticed in a recent issue a chat you had with a number of firms regarding the necessity of stock-taking annually, and the several reasons given why it is a good idea to take stock.

All the reasons given were good, but there is still another reason, and it is more important, I think, than any of those yet given.

In these days of improved fire-fighting appliances, losses by fire, as a rule, are only partial losses. Some of the stock is almost certain to be saved, unharmed in any way. The loss, therefore, by fire and water is the difference between the value of the stock in the store immediately previous to the fire and the value of the stock remaining after the fire. The burden (and it is a great burden sometimes) of making out the account against the insurance companies for goods burned and damaged rests entirely on the shoulders of the one insured. The only way absolute proof of loss can be made is by the production of the annual stock list and the books containing the re-

ords of the total purchases and sales from the date of the last stock-taking up until the time the fire occurred. Verbal testimony, even if sworn to, as to the value of stock burned, will not be accepted.

Every merchant who insures his stock agrees, either in the application he signs for insurance, or by the acceptance of the policy with its printed conditions, that, in the event of fire, he will produce for inspection by the insurance company's adjuster, the annual stock sheets and all books of record pertaining to the stock insured.

In a recent insurance suit, the case being one where the insured was unable, or would not produce the annual stock sheets and books, the judge ruled "non-compliance with the conditions of the application and policy was fatal to recovery."

Since the John Eaton & Co. and several other recent large fires, there is a disposition on the part of insurance adjusters to be more exacting than ever as regards the production of the annual stock sheets and records of sales and purchases.

A duty every merchant owes to his creditors, his family, and himself is to take stock annually and keep his books properly, so that, in the event of a fire, he will have no difficulty in proving his loss.

The insurance companies are honorable, and do business in an honorable manner. For their own and their customers' protection they are obliged to be particular in adjusting fire losses. It is only the careless fellow who does not manage his business properly, and who terms all insurance companies gangs of thieves, that ever has any

trouble proving the amount of his loss after a fire.

A. E. DOCHERTY.

Ottawa, April 25, 1898.

### SUIT OVER DAMAGED TEA.

A SUIT for damages has been entered by P. C. Larkin & Co., of Toronto, against the Manchester Fire Insurance Co. The suit is an outcome of the recent fire.

The salvage on the tea which Larkin & Co. had in the Carrie building was valued by the appraisers at \$900. The appraisers are alleged to have been ready to sign the papers to this effect on a certain Wednesday evening, but the insurance company claimed not to be ready. They were not signed till the following Monday and it was not till the next day P. C. Larkin & Co. were given permission by the insurance people to remove the tea. Between the Wednesday and Tuesday referred to the teas are claimed to have been further damaged by rains, the roof being off the Carrie building. At any rate when they were sold, and that by the insurance company, they only realized \$500. The difference between that sum and the \$900 is what P. C. Larkin & Co. are trying to recover, alleging negligence on the part of the insurance company.

The Queen City Oil Co. is extending its capacity for doing business by opening a branch in London, Ont.

The Dawson Commission Co., Limited, desire to secure a lot of potatoes, and would like to receive quotations.



### FOUR REASONS WHY GROCERS

for which Grocers can offer no substitute without injury to

should sell a brand of Stove Polish which, above ALL others, consumers want, and their trade.

# Enameline

## The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers,

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale



Red 29/4/98



# THE BEE

The Bee Brand Tea

It is put up in 1-lb. and 1/2-lb. sack packets

THE BEST CEYLON SOLD

No. 8. Red Label, Golden Tipped Ceylon  
 No. 9. Green Label, Flowery Pekoe Ceylon

You do not see this brand of tea advertised in all the newspapers, nor do you see it on all the fences in the cities, and on all the rocks along the roads in the country, but you see it in the best stores and in the hands of those who would rather take value and quality than big words, poor tea and wind.

**It is the Best.**

**Give it a Trial.**

## OWL NO. 100

We are now booking orders for July delivery of this **celebrated brand** of Japan tea. Quality guaranteed equal to last year—if possible, we will have it improved.

With first shipment of this brand will come a number of beautifully made Japanese banners, one will go with every order for twenty-five half-chests. We have not many, so order early—first come, first served.

## SOME BARGAINS

We want to clean out odd lots in all lines of teas before the new ones come in, if you want a snap, ask for samples and prices.

**We will show you that we are sellers.  
 At all times we will save you money.**

**L. CHAPUT, FILS & CIE., MONTREAL**



# A Tea Dealer Generally Has His Hands Full

trying to suit all his customers, and many find it a very hard matter to make new tea trade as well as hold what they already have. One way to overcome this difficulty is to sell tea that possesses a delightful flavor, perfect drink, and never fails to please even the most critical. **LUDELLA Ceylon Tea** is sold at right prices and strictly on its merits.

LEAD PACKAGES.

25, 40, 50 AND 60c.

H. P. ECKARDT &amp; CO.

WHOLESALE  
AGENTS

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WASHBOARDS  
CLOTHES PINS  
CLOTHES LINES  
TUBS  
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CHURNS  
BUTTER PLATES  
BUTTER TUBS  
BUTTER PRINTS  
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And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

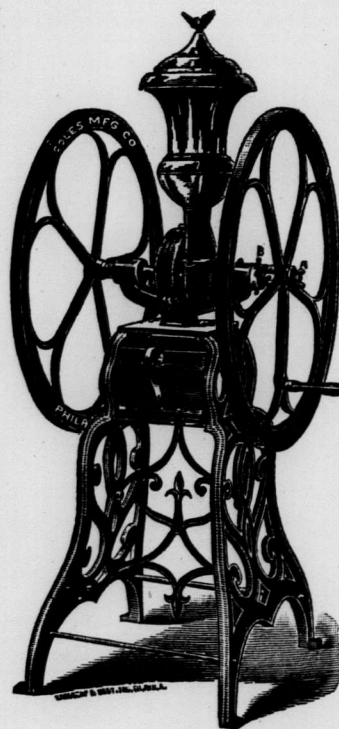
...MONTREAL. QUE.

56 and 58 Front West, TORONTO,

Sold and highly  
recommended by  
all leading gro-  
cers. . . . .



## Sovereign Matches



## Notice.

Having introduced our-  
selves, we now wish to make  
a few claims.

Your first consideration nat-  
urally is—to buy the best mill  
at the lowest price.

**We Claim** to have the  
easiest and quickest Grinders.

**We Further Claim** to  
have the most effective and  
accurate Adjustment.

**We Again Claim** that our  
Grinders will give you the  
longest service.

And for all this you pay  
nothing extra, even though  
we have patents on our mill.

No 18  
Agents { TODHUNTER, MITCHELL & CO., Toronto  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.





President, JOHN BAYNE MacLEAN, Montreal.  
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Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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**RECIPROCITY WITH THE U.S.**

THERE is evidently a growing desire on at least the part of the business men in the United States for reciprocal trade relations with Canada.

Within the last few months resolutions favoring the idea, and calling upon President McKinley and Congress to promote it, have been passed by various commercial bodies in the Western, Middle, Eastern and New England States, included in which are such important mercantile organizations as the Boston Chamber of Commerce, the Cincinnati Chamber of Commerce, and the New York Chamber of Commerce. Among the journals in the United States which have been warm advocates of reciprocity with Canada are such influential ones as The N.Y. Post, N.Y. Journal of Commerce and The Manufacturer, of Philadelphia.

The centre of the agitation is the New England States, and the prime mover in those States is the Boston Chamber of Commerce, which is doing a great deal of missionary work along this line among other commercial bodies in the United States.

That the new England States should be more concerned in securing reciprocity with

Canada is explained by the fact that they have great manufacturing industries which would be manifestly benefited by reciprocal trade relations with Canada. Not long since, one of the members of a New England chamber of commerce declared, during the course of a speech, that reciprocity with Canada was of vital importance to the New England States.

This is a remarkable statement coming from a country which has, half a dozen times or more, refused Canada's importunities for reciprocity. But the emphatic resolutions of the various chambers of commerce, urging President McKinley and Congress to negotiate a reciprocal treaty with the Dominion, are scarcely less remarkable.

The preferential tariff on British goods and the general drift of the trade of the Dominion towards Great Britain are undoubtedly the monitors which are causing the business men to realize the importance of Canadian trade.

It has always been somewhat puzzling to Canadians why the United States should so persistently refuse to entertain proposals for reciprocity.

There is no country in the western hemisphere which is nearly as good a purchaser of United States products as Canada, and yet the politicians across the border have so far been able to thwart in its infancy each and every movement for reciprocity. The trade of the United States last year with Canada and other countries in America was as follows :

	Imports.	Exports.
Dominion of Canada ..	\$49,373,472	\$70,766,316
Bermuda .....	621,831	854,832
British Honduras.....	226,683	569,589
British West Indies....	12,285,885	7,943,477
British Guiana .....	4,706,781	2,063,946
Mexico.....	18,511,572	23,421,064
Costa Rica.....		
Guatemala .....		
Honduras .....	8,524,428	7,939,907
Nicaragua .....		
Salvador .....		
Hayti .....	1,460,220	3,832,388
San Domingo .....	2,369,424	1,098,635
Cuba .....	18,407,211	8,259,776
Puerto Rica .....	2,181,024	1,988,888
Argentine Republic ...	10,772,627	6,384,984
Bolivia .....		7,787
Brazil .....	69,039,389	12,450,061
Chili .....	3,792,434	2,578,911
Columbia .....	4,730,537	3,807,012
Ecuador .....	566,526	734,868
Peru .....	722,089	1,108,436
Uruguay .....	3,515,054	1,213,426
Venezuela .....	9,543,572	3,417,522

What the outcome of the present agitation will be remains to be seen. The feeling in Canada toward the United States is much more kindly than it was a few months ago, but there is by no means that desire for reciprocity with the United States that there

was even five years ago. We do not mean that there is a very strong opposition to it; but there is a decidedly unconcerned feeling in regard to the matter.

If a fair offer of reciprocity was made the Dominion would, in all probability, be ready to seriously consider it. But it must not be forgotten that the tendency in Canada at the moment is toward closer relations with Great Britain, commercially as well as nationally.

THE CANADIAN GROCER does not point these things out with any idea of discouraging closer trade relations with the United States. It merely desires to point out certain conditions which have to be dealt with in a question of this kind.

**COMPLAINT AGAINST REFINERS.**

WHOLESALE grocers have a complaint against the sugar refiners. No. 2 granulated is the cause.

In a little over a week the refiners have made reductions in No. 2 granulated aggregating 3-16c. per lb., and this in spite of the fact that the sugar market generally is tending upward.

The motive for what may be termed this unnatural reduction was the desire to keep foreign granulated sugar out of the market.

Against this no one can complain. It is business. But what the wholesalers complain about is that now the domestic No. 2 granulated is below the parity of the imported article, the Canadian refiners have either practically none to sell or they will supply, say, 50 barrels on condition that the wholesaler takes 200 barrels of standard granulated as well.

While this course on the part of the refiners may be business, it is irritating none the less to the wholesalers.

**FRENCH SUGAR BOUNTIES.**

An error was made in the figures relating to the French sugar bounties in the article which appeared in last week's issue dealing with the preferential duty on West India sugars.

It was stated that the countervailing duties imposed by the United States on French sugars, to offset the bounties paid on French sugars was 42c. per 100 lb. on raws and 47c. on granulated. It should have been 80c. on raws and 92c. on granulated.



### THE OUTLOOK FOR CHEESE.

If present conditions are maintained the season for new cheese will open much better than any person thought it would a month ago, when finest fall makes were a drug on the market at 7¼c.

Within the past fortnight a noticeable improvement has set in, values advancing a full cent, and 15,000 to 18,000 cheese were cleared off the Montreal market at a range of 7½ to 8¼c., the final 10,000 boxes being at the outside figure.

This practically cleans up all the old cheese there is in Canada, aside from a few odd lots at different country points, that do not amount to any great quantity, so that the prospects are in favor of present values being maintained until the new make is on the market.

In fact, while the change in the market may disappoint those traders who were hoping for an unusually low opening on new cheese, and the chances for speculation that this fact would afford them, the surprise has been not that the market improved, but that it did not do so before.

It is undoubted that it has been many years since the consumer in Great Britain got fine Canadian cheese as cheap as he did last winter.

A comparison of the figures ruling in Liverpool during a few seasons makes this clear at a glance :

	1898.	1897.	1896.	1895.
	s. d.	s. d.	s. d.	s. d.
January.....	42 0	57 0	45 6	50 0
February.....	39 6	57 6	43 6	49 6
March.....	37 0	57 6	42 0	51 0
April.....	43 0	54 6	45 0	51 0

During the present winter and spring, therefore, values have been away below where they were last year at the same time, in fact, for several years, the lowest point in March being 20s. 6d. per cwt. below the figures for March, 1897. It would have been, indeed, surprising had not consumption increased with values at this low level, especially as meat foods of all sorts were high in comparison with cheese. But, while this consumption was going on traders in Great Britain stubbornly held back because they believed there was a large quantity of cheese in Canada unmarketed. The auction sale in Liverpool on March 15 was the first incident to disabuse them of this idea.

This sale realized a much better average price than the bears expected, and since

values have exhibited a firmer tendency, which culminated last week in the large sales above reported, at a clean recovery of 1c. per pound.

But for this recovery the losses of some Montreal operators would have been much heavier than they were. One firm admitted that the improvement in the market represented a saving to it of at least \$6,000, as it enabled it to get out its stock to better advantage.

Even allowing for the change for the better, the experience of traders in fall cheese of the season of 1897 has been a very costly one. At the close of navigation there were in the vicinity of 450,000 cheese held in Montreal. These were chiefly fall goods, and represented an average cost of fully 9c. per lb. There was very little selling until the middle of February, as holders hoped against hope that prices would mend, but they did not.

When holders commenced to let go, values had declined to 8c., at which basis quite a lot of cheese was disposed of. As the realizing went on prices sagged under the process until 7¼c. was reached and the holders who recently sold out, very pluckily held on, as a result reaping the benefit of the late advance in prices.

Allowing for everything, however, carrying charges, insurance and shrinkage, the average loss this year on fall cheese was not far from \$1 per box so that some \$350,000 was dropped as an outcome of last season's deal in fall cheese. The factorymen should bear this mind, for it will have its influence on the market this season, especially as in 1896, also, traders were badly hit on their June-July deal, the losses being fully as great as they were on the fall make last season.

### DO YOU SELL WALL PAPER ?

There are a good many general merchants who handle wall paper, and there are a good many who do not who should. M. Staunton & Co., the well-known wall paper manufacturers, of Toronto, are advertising in another column to the effect that every reader of THE CANADIAN GROCER who sells wall paper can, on mentioning this journal, receive, free and post paid, an article that he will find useful in the wall paper branch of his business. Send for one.

### THE DIRECTORS OF LIMITED COMPANIES.

JUDGMENT was given a few days ago in a case which is especially interesting to limited liability companies in Ontario.

The case in question was one brought by a lithographing company against the directors of the defunct Burford Canning Co., Limited, to recover \$152.30 and interest, the amount of a bill of exchange, in which the word "limited" was not plainly presented after the company's name. The case of the plaintiffs prevailed, and judgment for \$160.50 and costs was awarded them.

The Ontario Companies Act is strict in this matter and directors of limited liability companies should be careful to see that the concerns with which they are connected, comply with the law.

Sub-section 1 of section 22 states that "the directors of the company shall be jointly and severally liable upon every written contract or undertaking of the company on the face whereof the unabbreviated word 'limited' is not distinctly written or printed as the last word in the name of the company where it occurs in such contract or undertaking."

### CURRENTS DEARER.

The recent weakness in the currant market has turned out to be a temporary affair, as THE CANADIAN GROCER intimated it would.

A cable received in Toronto this week from Patras states that prices have advanced one shilling per cwt., and reiterates what has already been said regarding the shortness of stocks.

A few transactions for importation have taken place during the past week. And, although stocks in Canada are light, the higher values in the primary market are not likely to affect quotations here.

### RUSSIAN EGGS IN ENGLAND.

Advices received last week, from Great Britain, report that heavy receipts of Russian eggs are expected during the coming summer.

The production of eggs in the great Northern Empire has increased so rapidly that dealers found it difficult to dispose of the supplies that were offered them from week to week.

If the expectation is realized it should mean low prices for eggs in the British markets, so that Canadian traders and farmers, who look to them as an outlet, should bear the fact in mind.

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**THE WAR AND SPANISH FRUIT.**

**T**HERE is some speculation among grocers and commission men as to the effect of the Spanish-American trouble on the Valencia raisin market. There is a good deal of uncertainty in this respect, and also in relation to other Spanish products.

According to The New York Bulletin the United States treasury department has stated that any stock shipped from Spain not accompanied by an American consular invoice will be liable to confiscation, and, as all the American consuls have left Spain it is considered very doubtful that sellers on the other side would be willing to take the risk of making shipments. It is also intimated that Spanish merchandise, whether shipped direct or via England or continental ports, may soon be refused entry at United States ports. As all the spring direct steamers for Canada have already sailed, action of this sort may tend to curtail the supplies of Spanish fruit on this continent during the coming summer, as there will be no more direct Canadian steamers until fall.

According to advices from London this phase of the situation is receiving some attention there, and Valencia raisins and other Spanish fruit have exhibited a firmer tendency as a result.

The Montreal wholesale houses, while they report that their stock of Valencia raisins is not as large as it was this time last spring, consider they have sufficient to carry them along to the end of the summer, and are of the opinion that there may be some change in the situation by that time.

Should values advance elsewhere, however, to any material extent, they will hardly resist the temptation to take advantage of the fact.

**AN INTERESTING TARIFF DECISION**

**A** DECISION in an interesting case was handed down in New York a few days ago by the board on classification of the United States General Appraisers.

A firm in that city had imported 250 bags of refined sugar from Great Britain, but, as the shipment was not accompanied by the certificate showing country of origin, the

collector at New York, in addition to levying the ordinary duty, imposed the German countervailing duty of 2.50 marks per 100 kilos.

Against this the importer appealed, but the decision just handed down sustains the ruling of the collector.

This case is particularly interesting to Canadians, as, aside from the countervailing duties, the tariff laws, in regard to invoices showing country of origin, will, after August 1 next, be much the same in the Dominion as in the United States.

**THE GREEN FRUIT MARKET.**

**O**NE of the largest wholesale fruit firms of Toronto has received advices stating that, as Havana is to be blockaded, no more pines from that source of supply may be looked for.

The greater portion of our pineapples come via New York or other ports in the United States. Last year, the value of our imports from the United States was \$71,124, out of a total of \$73,046. Of these, a large proportion, especially of the higher grades, came from Havana.

The season for the shipment of fruit had hardly begun when the blockade of Havana was instituted, and, as, according to The New York Journal of Commerce, the crop was rather late, the shipment so far has been light. April shipments from Havana in 1897, to date, amounted to 19,338 bbls., against 15,647 bbls. this year.

The scarcity of Havana pines may be somewhat overcome by larger exports from the Bahamas in English bottoms, and by increased overland shipment of Florida pines, the crop of which is said to be greater this year than for several years. The cheaper pines are not expected to be much short of the demand.

With apples away up in price, and with the better qualities of pineapples scarce, the sale of bananas, oranges, small fruit, etc., this spring will probably be larger than usual. Bananas especially are likely to be in demand.

The growth of the banana trade in Canada has been interesting. Up to 1888 it was too insignificant to be itemized. That year \$64,767 worth were imported. Last year the value of our banana import was \$402,121, and this year a much larger total may be expected.

**THE WAR AND FLOUR.**

**S**INCE the commencement of hostilities between the United States and Spain, a week ago, the wheat market has manifested a remarkable firmness. Advances of 14c. in red wheat, 17c. in white and goose wheat, and 18c. in No. 1 hard Manitoba wheat are noted.

Whether this will be a permanent rise during the period of hostilities, or whether it is a temporary excitement, is yet to be seen. At any rate, the gain to Ontario holders will not be as great as it would have been at this time during the last few years, as holdings throughout the province are much lighter than usual at the time of the year.

As a result of the advance in wheat, flour has taken a great jump, all grades being 60 to 80c. per barrel dearer than a week ago. Further advances in both wheat and flour are anticipated by most jobbers. It is almost certain that flour, at least, shall advance, if wheat does not decline.

Millers have for some time claimed to be working on too close a margin, and the facts seem to bear out their claim. As compared with this time a year ago, they are working on a very small profit.

A year ago red wheat was quoted at 78c. per bushel, and Ontario patents flour at \$4.60. As it takes four and a half bushels of wheat to make a barrel of flour, the cost of the wheat in a barrel of flour would be \$3.51, or 76.2 per cent., thus leaving \$1.09 per bbl., or 23.8 per cent. for manufacturing, etc. This week, red wheat is quoted at \$1.05 and Ontario patents flour at \$5.50. The wheat in a barrel of flour now would cost \$4.72½, or 85.9 per cent., thus leaving only 72½c., or 14.1 per cent. for manufacturing etc.

Of course, it has to be taken into consideration that much of the flour now sold is made of wheat bought some time ago, at a lower market, but the point remains, that if wheat remains at a stationary point for any considerable time, an advance in flour may be reasonably expected.

**MOLASSES ADVANCED.**

The Montreal Wholesale Grocery Guild, at a meeting held on Wednesday, advanced the price on Barbadoes molasses 1c.

The price is now 25c. for car lots and 26c. for puncheons.

The rise in prices at primary points is the cause of this action, and even at this level it will cost more to lay down new crop molasses than the jobbers are asking.



# Eddy's Antiseptic Spruce Fibreware



Half and quarter the  
cost of other packages.

It has revolutionized the packing of Butter, Lard, Mince Meat, Jellies, etc., by reducing the cost to a very low figure.

Half and quarter the  
weight.

These neat little pails are from 3 to 12 lbs. capacity; resist corrosion and decay, and are impervious to grease and water.

Two and three times  
more protection to its  
contents.

Being thoroughly antiseptic, they protect their contents from all contaminating surroundings, and preserve the most delicate flavor for an indefinite length of time.

Two and three times  
more healthy and cleanly.

Handsome labels without extra charge. Send for samples, prices and terms.

The **E. B. EDDY CO.,** Limited

HULL, CANADA.

61 Latour St - - - MONTREAL  
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

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## MEETINGS OF BOARDS OF TRADE.

WOODSTOCK, ONT.

THE annual meeting of the Woodstock Board of Trade was held on Thursday evening last week, a fair number being present. The chair was occupied by the president, John White.

The annual report showed the board to be in a satisfactory condition. The town of Woodstock has had special reasons for congratulations in the fact that its industrial enterprises are in as flourishing a condition as during any time in its history. All the manufacturing establishments are apparently solid and prosperous. The advisability of incorporating the town of Woodstock as a city has been discussed, and the hope was expressed in the report that this matter should receive further consideration during the coming year.

In moving the adoption of the report, the president delivered the annual address. He dwelt on the value of the board of trade to Woodstock, showing that since the Paterson biscuit works were induced to go there the population of the town had almost doubled. The board of trade is a valuable adjunct to the council, and in their endeavors to secure new industries for the town should receive every encouragement from the council.

Addresses were also delivered by H. Powell, vice-president; A. Pattullo, D. W. Karn, R. T. Crawford and G. O'Grady, all favoring more enterprise on the part of the council in securing new industries.

The following officers were then elected unanimously: President, H. Powell; vice-president, G. de C. O'Grady; secretary, J. G. Wallace; council, R. T. Crawford, J. Y. Ormsby, A. J. McIntosh, John White, D. W. Karn, O. G. Anderson, Lewis Suiter, R. Whitelaw, E. W. Nesbitt, A. Pattullo, Dr. Mearns and John A. Bain.

Messrs. Bean and Woodroffe were placed on the board of arbitrators instead of Messrs. Hunter and Scarffe, and E. W. Waud and Dr. Rice were appointed auditors.

Five new members were proposed and received.

A communication was received from the Canadian motor syndicate wanting to know what inducements the town could offer for it to locate here. It was decided to ask for further information.

WOODSTOCK, N.B.

Last week the board of trade in Woodstock, N.B., held its annual meeting, the president, Williamson Fisher occupying the chair.

In the annual report reference was made to the decline of the lumbering industry, which industry had much to do with the

building up of that town. On the other hand, the starting of the woolen mills, the wrapper factory and the canning factory, have done much to keep the town in a satisfactory condition. But more industries are wanted, and an effort should be made to secure the erection of either a pulp mill or a boot and shoe factory.

After the adoption of the report, the following officers were elected: President, George E. Balmain; vice-president, Alexander Henderson; sec.-treasurer, T. C. L. Ketchum; council, Williamson Fisher, James Carr, James Watts, John Graham, J. N. W. Winslow, J. T. Garden, H. Paxton Baird, J. T. A. Dibblee, Chas. Appleby, William Dibblee, A. E. Jones, George L. Holdyke and David Hipwell.

A resolution was then passed memorializing the Dominion Government to appoint a commission with a view of regulating freight rates on the C.P.R., according to mileage.

The secretary was instructed to open up correspondence with parties in Great Britain to find out if business in exporting maple to that country could be opened up.

SOUTH KOOTENAY.

At the annual meeting of the South Kootenay Board of Trade, it was decided to send a representative to the Dominion Government, asking for an import duty on lead and lead products.

The following officers were elected: President, D. R. Robertson; vice-president, James Lawrence; secretary-treasurer, J. A. Turner; council, Messrs. Croasdale, Thomson, Evans, Irvine, Houston, Fletcher, Proctor, Des Brisey, Holt Grant, Gibson and Kydd.

## TRADE CHAT.

**J.** A. McRAE, grocer, Guelph, is making extensive improvements to his store, converting the second flat into a modern and first-class crockery and glassware showroom.

Edward Kelly has commenced business in a new grocery store in Sarnia, Ont.

The right to collect market tolls in Peterboro' was sold the other day for \$2,020 for the year.

The creditors of James T. Logan, manufacturer of "Magnet" soap, St. John, N.B., have accepted 10c. on the dollar.

The announcement that canned samon is to be added to the bill of fare on the British men-of-war has greatly pleased British Columbian canners.

The Paterson Biscuit Co., Limited, Brantford, desire to extend their works, and have asked the manufacturers' committee of the Brantford council to fix their assessment at

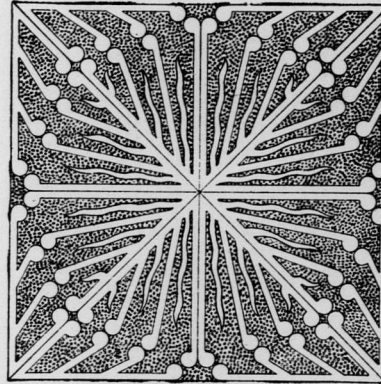
## Your Lasting Satisfaction

Is sure if you decide for our

## METAL CEILINGS

They are rapidly superseding all other styles of interior finish, because they give better results.

They are permanently beautiful, fireproof and hygienic—suited to any room of any building, and economical in price.



Many Designs to Choose From.

Mail us an outline giving shape and measurements of your ceilings and walls, and we will send an estimate and full information about this popular metal finish.

## Metallic Roofing Co., Limited

1180 King St. West, TORONTO

\$15,000. They are now paying on \$18,500 realty and \$13,000 personalty.

J. S. Smith, grocer, Kamloops, B.C., intends starting a creamery in that place, the demand for butter being greater than the supply.

The grocery store of Fountain & Backus, Simcoe, has been receiving considerable attention from the decorators and is very much improved thereby.

Vessels with western grain have begun arriving in Parry Sound, and are being unloaded at the new million-bushel elevator there, which is working well.

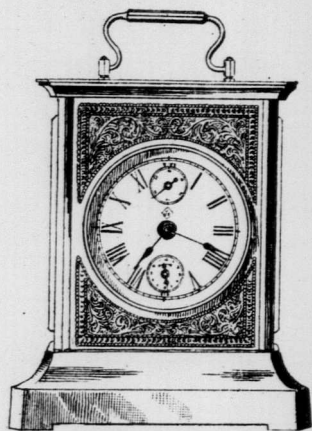
Nearly forty grain steamers, with their barges, were awaiting the opening of the Welland canal at Port Colborne, on Friday last. They were all from Chicago.

Some large orders for potatoes are arriving in Prince Edward Island from Boston firms, and there will be a boom as soon as the the Northumberland can begin carrying them.

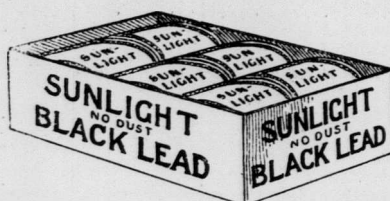
H. F. G. Pett, who recently moved from Woodstock to Walkerton to start a biscuit factory there, has decided not to do so at present. He will conduct a bakery establishment.

A discovery of oil in Newfoundland is reported, and Wallace Bell, a Quebec pioneer, after fitting out with drilling machinery, etc., in Petrolea, Ont., has left for a four months' prospecting tour on that island.





To be given away free to our customers



## A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, \$2.25. Write for circular giving full particulars. We have placed upwards of 300 gross in 2 weeks, or 43,200 bars, the largest average sales ever made on stove polish in Canada to the retail trade.

The Alpha Chemical Co., Berlin, Ont.



To be given away free to our customers

### HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

“SINCE the commencement of the Cuban war,” say D. Gunn, Bros. & Co., “there has been an active demand for all classes of smoked meats, with prices stiffening.

H. P. Eckardt & Co. are offering a nice red salmon, to retail at 10c.

T. Kinnear & Co. have a carload of New Orleans molasses arriving this week.

Boston baked beans, 1½ lb. and 3 lb., are in stock with The Davidson & Hay, Limited.

T. Kinnear & Co. have received a shipment of Moody's “Silk Edge” oil shoe dressing.

A fresh shipment of “Almondine” is arriving this week for The Davidson & Hay, Limited.

“Fantasia” Queen olives in 10-oz., 16-oz. and 27-oz. sizes, are in store with The Eby, Blain Co., Limited.

A number of lines of Indian and Ceylon teas, in half-chests, are now in store with Lucas, Steele & Bristol.

H. P. Eckardt & Co. report that they are having great success with their Molucca coffee, packed in 25c. tins.

Orange Pekoe, in cads of about 10 and 20 lb. each, original packages, are for sale by Lucas, Steele & Bristol.

The Davidson & Hay, Limited, are making a special offer just now in imported sardines, ¼'s, key opener.

The Japan teas offering by Lucas, Steele & Bristol, in 20-lb. boxes, also 4-lb. fancy packages, are attractive and A 1 value.

Warren Bros. & Co. are in receipt of a shipment of California peaches, in bags, which they are quoting at lower prices than usual.

“The grocer who sells package tea—and nearly all are coming to—can sell nothing better than ‘Ludella’ Ceylon tea,” write H. P. Eckardt & Co.

W. H. Gillard & Co. are daily receiving orders for five case lots of New York ginger ale, of which they sold last year over 6,000

cases. The manufacturers of this summer drink, Pilgrim Bros. & Co., of Hamilton, state that the quality will be better than ever, they having the most improved machinery and best possible facilities for its manufacture.

W. H. Gillard & Co. are having a large run on their Seville orange marmalade in 7-lb. pails, 5-lb. tins and 1-lb. glass jars, all of the finest quality.

The Davidson & Hay, Limited, report large shipments, during the past week, of “Jungle” tea. Their turnover of “Kurma” tea is steadily increasing.

“Empire” syrup, pure sugar goods in cases of 56 2-lb. tins, is a recent importation from Scotland of The Eby, Blain Co., Limited. It's rich, yet delicate.

The Eby, Blain Co., Limited, has just received an invoice of medium Pakling Congou, in caddies, showing excellent cup value, at prices below its normal value.

The Davidson & Hay, Limited, draw buyers' attention to their range of sifted Young Hysons, which, they claim, includes some splendid values in these fine teas.

“Royal” salad dressing, put up by the Horton Cato Co., in both sizes, is for sale by Lucas, Steele & Bristol. This firm also received a shipment of C. & B. Huile Surfine de Province.

The Eby, Blain Co., Limited, is offering California prunes, every size from 20-30 to 90-100, and peaches and apricots in bags, boxes and cartons, at prices to effect a speedy clearance, to which the attention of close buyers is invited.

The Eby, Blain Co., Limited, draws attention to its announcement in this issue of Williams Bros. & Charbonneau's (Detroit, Mich.) pickles and relishes. These goods comprise six lines, of 25 distinct varieties, of sweet and sour pickles, attractively bottled, labelled and packed.

The way repeat orders for “Sterling” brand pickles, jams, jellies, etc., file in at office of T. A. Lytle & Co. is evidence that these goods suit the palates of the public. “They are,” write the firm, “unsurpassed for quality and put up in form that makes them attractive and appetizing.”

The business of Rutherford, Marshall & Co. has extended so rapidly that this firm has found it necessary to enlarge its premises. It is now having larger premises prepared at No. 68 Front street.

### A CHAT WITH A MARKDALE MERCHANT.

MR. W. J. MACFARLANE, of Markdale, was in Toronto this week, and THE CANADIAN GROCER had the pleasure of a few minutes' chat with him.

Mr. Macfarlane is not only one of Markdale's leading business men, but he is the pioneer business man of the town. When he went there, thirty-five years ago, Markdale had neither railway nor store. In fact, there was only one building there, and that was a log structure. “Now,” to use Mr. Macfarlane's own words, “Markdale is one of the best business towns of its size in Canada.” Its business structures are of brick, its streets are well paved and lit by electricity.

Mr. Macfarlane, besides conducting a large general store, in which nearly a dozen clerks are employed, is also an extensive grain buyer, and has been ever since he settled there.

“In the early days before we had the railways,” he said, “we had to team all our grain to Collingwood, 36 miles away.”

The advancing market in grain is quite agreeable to Mr. Macfarlane, who is the happy holder of about 70,000 bushels, principally coarse grains such as peas and oats.

“Our part of the country,” he explained, “does not raise much wheat. It is principally coarse grains we now raise. We did at one time grow a great deal of barley and wheat, but the loss of the United States market put a stop to barley producing. We are now, however, going a little more into wheat than we did during the last few years.”

“How is your part of the country for live stock?”

“Good. We raise a good many cattle and hogs. O, yes,” concluded Mr. Macfarlane, “ours is a good part of the country for nearly everything.”

Mr. Macfarlane is gradually turning his business into a cash one, and is much pleased with the results.

D. Gunn, Bros. & Co. report that there has been a great deal more creamery butter made this spring than formerly. The quality has been very satisfactory.





# More Trade!

Do you want more trade—does your business need a little toning up—are you willing to co-operate with us to get it and take a tonic that we recommend and

—better yet—that we guarantee to do the work every single time?

Along with those pure, rich, strong, true-to-nature Flavoring Extracts (the Crown Brand) we send any grocer advertising matter—tonics in the shape of cards and leaflets and booklets that never fail to make folks interested. Want some? Want more trade?

## Greig's Crown Brand Flavoring Extracts

THE GREIG MFG. COMPANY.  
ROBERT GREIG & CO., AGTS., MONTREAL.

# See This!

You notice what a fight is on among those "Cereal Coffee" manufacturers—not **one** of their compounds **tastes like Coffee** although they **look** like it.

John Mackay & Co's Kola-Cafe has all the virtues claimed for Cereal Coffees, and also the strong, rich aroma of the freshly ground coffee bean itself.

It stimulates and sustains without the nerve weakness that coffee by itself invariably brings about.

## John Mackay & Co's Kola-Cafe.

ROBERT GREIG & CO., AGTS.  
MONTREAL.



# EMPIRE TOBACCO CO'S

**COLUMN**

Our  
Leaders--

# Currency Old Fox Patriot

These popular brands  
of Chewing Tobacco  
can be obtained from  
all wholesale grocers.

# Empire Tobacco Co.

**GRANBY, QUE.**

## COWAN'S

Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee  
are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO



## POLYNICE OIL

CURES

### RHEUMATISM

Lumbago, Neuralgia

*Dyspepsia and Kindred Diseases.*

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York; Howard Hospital, Philadelphia; Maryland and Johns Hopkins University, Baltimore; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,  
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

## .. Polynice Oil ..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

**Dr. A. Alexandre,**  
1218 G St. N. W., Washington, D. C.

## THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited  
BRANTFORD

DRINK :::

### :: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES

#### CHOCOLAT MENIER



But to get a good  
cup of Chocolate,  
you want to use  
the best of all

VANILLA . .  
CHOCOLATES

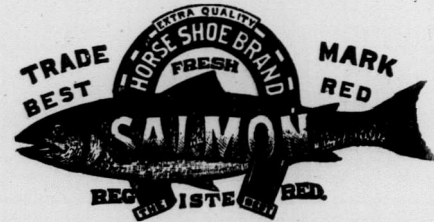
### CHOCOLAT MENIER

And not that cheap stuff sold as  
sweet chocolate, which lacks purity  
and becomes injurious.

Ask your grocer for **Chocolat Menier**  
The world-renowned French Vanilla Chocolate.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

N.B.—20 years in use and everybody well  
satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific  
keep it for sale, because it pays to do so, there being  
**no old, unsaleable stock in "Horseshoe  
Salmon."**

Every consumer should use it because it is the BEST  
and every can is warranted good, or money returned; so  
take no other, and be happy.

This Brand is packed from the finest  
Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known  
brands of **Beaver, Columbia and Tiger,** all  
guaranteed good Red fish.

AGENTS.  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., - St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Pesse, Winnipeg, for Manitoba and N.W.T.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, April 28, 1898.

### GROCERIES.

**B**USINESS is gradually getting into a more satisfactory condition. The demand for goods is improving, and prices, with few exceptions, are tending higher. Sugar is the feature of the market, yellows having been marked up 1-16c. per lb. on Monday and granulated a like figure on Thursday. The demand for sugar is, on the whole, good. Business is improving in molasses. Outside of corn, canned vegetables are still showing some weakness, particularly tomatoes. Coffees of Brazilian growth are still easy, although locally there is a good business doing at unchanged prices. Rice is scarce and dearer, and tapioca rules firm. Currants are 1s. per cwt. dearer in Patras, and Valencia raisins are firm and scarce. There is a steady demand for California evaporated fruits.

### CANNED GOODS.

While \$1.15 to \$1.20 represents the ordinary quotations on canned tomatoes, yet lower prices are occasionally being accepted. With stocks of tomatoes undoubtedly light, and the time when new goods can come upon the market far distant, there appears to be no sound reason for lower prices. Speculative holders are at the bottom of the matter. There have been some offers of tomatoes held in Hamilton submitted to Toronto wholesalers at \$1.10 f.o.b. point of shipment. Corn is steadily held. There is a fair demand for canned salmon, but fruits are not yet receiving much attention.

### SYRUPS AND MOLASSES.

The wholesale houses are this week experiencing an increased demand for molasses, and the market rules firm. Syrups are quiet and steady.

### SUGAR.

There is a decidedly stronger feeling in regard to sugar this week. The outside markets are higher, and both yellows and granulated are quoted 1-16c. higher this week in the home market. The former was advanced on Monday and the latter on Thursday morning. Standard granulated is now quoted by the wholesalers at 4¾c. in ordinary lots and yellows at 3¾c. upward. Granulated is ½c. per lb. dearer in New York and raw cane sugars are 1-16c. per lb. dearer there. Since Wednesday and up to the time of writing beet root sugars have advanced 4½d. in London and cane 3d. per cwt.

### NUTS.

Nuts of all descriptions are quiet and devoid of special feature.

### RICE AND TAPIOCA.

The rice market continues to gather in strength. Locally, the price of imported Japan is quoted higher at 6 to 6½c. per lb., and all grades of rice are scarce. "B" grade of domestic milled rice is practically unobtainable at the moment. Tapioca is still firmly held, and to-day's local wholesale prices are lower than freshly imported stock could be laid down at.

### COFFEE.

The market for Brazilian coffees has ruled weak up to within the last day or two, since when a steadier tone has characterized it. The steadier feeling had its origin in the primary markets. Locally, there is a good demand for Rico coffees at unchanged prices.

### SPICES.

The spice market continues to rule steady with ginger and cassia firm. Locally, the market is quiet.

### TEAS.

Another lot of Japan teas was shipped to the United States market this week. Locally, the tea trade continues to steadily improve, both representatives of shipping houses and wholesalers reporting a rather better business. At the same time, however, there is yet no great stir.

### FOREIGN DRIED FRUITS.

**CURRANTS**—The feature in this market is an advance of 1s. per cwt. in prices at Patras. This is according to a cable advice received in Toronto this week. There have been a few transactions for importations during the week. Stocks are not heavy on the spot, and the demand for shipment out of town is good.

**VALENCIA RAISINS**—Selected raisins are scarce and wanted on spot. During the past week or two enquiries have been numerous and there have been a good many sales. Prices are unchanged, although a firmer feeling obtains.

**CALIFORNIA RAISINS**—In consequence of the scarcity of Valencia raisins a little more attention is being paid to 3 and 4-crown raisins of California growth.

**PRUNES**—California prunes, in the smaller sizes, are scarce in the outside markets. Locally, the demand is steady for California prunes, although the volume of business is not large.

**FIGS**—Advices from Turkey state that the

coming crop is likely to be small. This appears to have imparted a firmer tone to the outside markets.

**CALIFORNIA EVAPORATED FRUITS**—The market is quiet for apricots and peaches, with prices steady.

### GREEN FRUITS.

The rainy and cold weather last week kept the demand for fruits rather dull, but this week there has been a brisk movement in lemons, oranges, and bananas. Tomatoes and strawberries are now arriving in large quantities, and the demand is picking up considerably. Pineapples are moving freely. Owing to the war, very small quantities of pineapples are expected on the market here this season.

### BUTTER AND CHEESE.

**BUTTER**—Dairy butter, especially large rolls, is arriving in liberal quantities, the receipts, in fact, being rather in excess of the demand, which is active. Both large rolls and pound prints have declined 2c. per lb. A large quantity of creamery butter has been made this spring, nearly all the factories in Western Ontario having supplied themselves with creamery appurtenances, and have made butter instead of cheese. A decided increase in the exportation of butter to Great Britain is looked for this year. A decline of 1c. for tubs, and 2c. for pounds is noted this week.

**CHEESE**—The tone of the market is decidedly firm. Recent cables from Great Britain state that the stocks held there are much lighter than had been thought, and that the demand is active. The local demand is brisk, with an advance of ¼ to ½c. per lb. noted, the selling price now being 8½ to 8¾c. per lb.

### COUNTRY PRODUCE.

**EGGS**—Receipts are moderate, and, as the demand has been active, an advance of ½ to 1c. per dozen is noted, the prevailing price this week being 10c., though some houses ask ½c. more.

**POTATOES**—The market has steadied somewhat, and an advance of 3 to 5c. per bag in carload lots is noted, the price quoted this week being 53 to 55c. per bag. Lots on the market are selling freely at 60 to 65c. per bag.

**DRIED APPLES**—The market is dull, with prices about 3½ to 4½c. for choice lots. Some good stock is offered as low as 2½ to 3c. per lb.

**EVAPORATED APPLES**—The demand is moderate, and stocks light. Prices remain steady at 9½ to 10c.



QUALITY  
OF.....

# "SURPRISE"

Made from the finest grade of stock, with the greatest care, by the best available skill, with a good number of years of experience in the making and handling of soap. These features combined, make up "SURPRISE" Soap.....



**It Pays to Push "SURPRISE" Soap.**  
EXAMINE THE PROFIT.

BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VICTORIA: L. Patourel & Co.

Made by

**THE ST. CROIX SOAP MFG. CO.**

ST. STEPHEN, N.B.

**BEANS**—There is a quiet trade being done, with prices easy at 75 to 80c. for prime, and 80 to 90c. for hand-picked

**HONEY**—Business is quiet, with prices steady and unchanged.

**MAPLE SYRUP**—Trade has been fair, with prices firm and unaltered.

**VEGETABLES**—The demand for rhubarb, lettuce and radishes continues good. Asparagus, spinach and green peas are quoted this week. Rhubarb has declined 10 to 15c., radishes 10c., onions 5c. and cucumbers 25c. We quote: Rhubarb, 40 to 60c. per doz. bunches; onions, 5c. doz. bunches; lettuce, 20 to 40c. doz. bunches; radishes, 40 to 60c. doz. bunches; cabbage, 40 to 60c. doz.; red cabbage, 75c. to \$1 per doz.; parsley, 15 to 20c. doz. bunches; cucumbers, \$1.50 to \$1.75 per doz.; watercress, 20c. per doz. bunches; garden cress, 20 to 30c. per doz. bunches; spinach, \$1 to \$1.25 per bunch; asparagus, \$1.25 per doz.; green peas, \$1.25 per bush.

**PROVISIONS.**

A good, steady trade is reported in all kinds of smoked meats. Barrel pork is moving well, lard is selling freely, and the demand for long clear bacon is active. Prices throughout are firm and unchanged.

**GRAIN, FLOUR, BREAKFAST FOODS.**

**GRAIN**—There has been a jump of 14c. in red winter wheat and 17c. in both white

winter and and goose wheat. Quotations on cars outside are as follows: Wheat, red winter, \$1.04 to \$1.05; white winter, \$1.01 to \$1.03; goose, 93 to 94c. The offerings during the past week on the street market have been moderate, with prices as follows: White wheat, 99 to \$1.03; red wheat, \$1.03 to \$1.03½; goose wheat, 96 to 98c.; barley, 38 to 39c.; oats, 37 to 38c.; rye, 51½c.; peas, 62 to 63½c. No. 1 hard Manitoba wheat has advanced 18c., now being quoted at \$1.28, Sarnia freight.

**FLOUR**—In sympathy with the advance in wheat, a rise of 60 to 80c. per bbl. is noted in all grades. We quote: Manitoba patents, \$5.90 to \$6; Manitoba strong bakers', \$5.50 to \$5.60; Ontario patents, \$4.25 to \$5.50; straight roller, \$4.80 to \$4.90, Toronto freights.

**BREAKFAST FOODS**—Business is moderate. Standard oatmeal and rolled oats have advanced 21c.; rolled wheat, 25c.; split peas, 25c.; and pot barley, 50c. We quote: Standard oatmeal and rolled oats, \$4 to \$4.10 in bags and \$4.00 in bbls.; rolled wheat, \$3.00 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

**FISH AND OYSTERS.**

Salmon trout and whitefish are coming forward freely and are in good demand. Salt fish are in poor demand. We quote: Oysters,

\$1.25 per gal.; fresh salmon trout, 7c.; fresh whitefish, 7c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1.25 to \$1.30; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

**HIDES, SKINS AND WOOL.**

**HIDES**—There is no change, the market continuing steady at last week's figures. We quote: No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c.; cured, 8 to 8½c.

**CALFSKINS**—The market is weak with prices unaltered. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Trade is quiet. We quote at \$1.15 to \$1.35.

**WOOL**—There is a free offering of unwashed at 11c. per lb.

**SEEDS.**

The trade in timothy and clover seed has dwindled down to jobbing trade and prices are unchanged. Red clover is quoted at



Ship your  
**EGGS and BUTTER**  
To **J. A. McLEAN**  
Commission Merchant. 77 Colborne St. TORONTO



**TENDERS.**

**SEALED TENDERS** marked "For Mounted Police Provisions and Light Supplies, Yukon District." and addressed to the Honourable the President of the Privy Council, Ottawa, will be received up to noon on Saturday, 7th May, 1898.

Printed forms of tender containing full information as to the articles and quantities required, may be had on application to Superintendent A. B. Perry, N. W. Mounted Police, Vancouver, B. C., or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted. Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,

Comptroller N. W. M. Police.

Ottawa, 14th April, 1898.

(18)

**ROYAL JUBILEE OIL**  
Is the Best Burning Oil in the Market.

**ROYAL OIL COMPANY**  
SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

**CANADIAN**

Manufacturers and Shippers who are not represented in

**WINNIPEG**

Will do well to correspond with me.

**E. NICHOLSON**

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

**SPECIAL THIS WEEK**

**STRAWBERRIES  
PINEAPPLES  
TOMATOES**

**Sphinx Prunes-A's, B's, U's**  
Close prices on these best goods, for one week.

**Bananas**

Send us your orders, we will please you.

**Clemes Bros. - Toronto**

\$2.75 to \$3.25; alsike all the way from \$2 to \$4.50, on account of difference in quality. Timothy is quoted at \$1.50, with extra choice to fancy lots selling as high as \$2. Hungarian, millet and ensilage corn are in good demand, but owing to the large number of varieties it is useless to quote prices, which are, however, moderate.

**PETROLEUM.**

A fair business is being transacted. Canadian oil has declined 1/2c.; Pratt's astral, 1c. per gallon. We quote in 1 to 10-bbl. lots, imperial gallon, Toronto, as follows: Canadian, 13 1/2c.; Sarnia water white, 15c.; American water white, 17 1/2c.; Pratt's astral, 16c. in bulk.

**SALT.**

Trade is active, with prices firm and unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

**MARKET NOTES.**

Potatoes have advanced 3 to 5c. per bag.

Cheese is firm, and has advanced 1/2c. per lb.

All refined sugars are 1-16c. per pound dearer.

Eggs are 1/2 to 1c. per dozen dearer than a week ago.

Stocks of Valencia raisins in Denia are almost exhausted.

Pratt's astral oil has declined 1c., and Canadian oil 1/2c. per gallon.

Japan rice is quoted higher, at 6 to 6 1/2c. per lb., and rice of all kinds is scarce and firm.

A cable to Watt & Scott notes an advance of 1s. per cwt. in the price of currants in Patras.

Red winter wheat has advanced 14c.; white winter wheat and goose wheat, 17c. per bushel.

Manitoba patents and Manitoba strong bakers' flours have advanced 60c. per bbl.; Ontario patents, 75c. per bbl.; straight roller, 80c. per bbl.

Standard oatmeal and rolled oats have advanced 20c.; rolled wheat, 25c.; split peas, 25c.; pot barley, 50c.

Dairy butter, in both large rolls and pounds, has declined 2c. per lb.; creamery tubs are 1c., and creamery pounds 2c. cheaper than a week ago.

The Following Brands Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

**CUT TOBACCOS**

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

**CIGARETTES**

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**SARNIA**

Water White

Lamp Oil.

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

**THE TRADE BUILDERS OF B.C.**

ARE

**OKELL & MORRIS' GOLD MEDAL BRANDS**

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

**THE MANITOBA PRODUCE AND COMMISSION COY.**  
WINNIPEG, MAN.

Wholesale Dealers

**PROVISIONS OF ALL KINDS**

Consignments Solicited.

**DON'T PAY FREIGHT ON WATER**

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

**EGGS and BUTTER**

IN BIG DEMAND.

SHIP TO

**RUTHERFORD, MARSHALL & CO.**

Commission Merchants

Toronto.

**G.F. & J.GALT** PACKERS OF THE  
42 SCOTT ST TORONTO CELEBRATED

**BLUE RIBBON TEAS**



## QUEBEC MARKETS.

MONTREAL, April 28, 1898.

## GROCERIES.

TRADE in groceries has moved along quietly during the week, no particular department exhibiting any activity in the matter of new business, though there has been some rush in forwarding orders that were held back for the opening of water navigation. Aside from an advance in yellow sugar of 1-16c., there has been no important alteration in staple lines, except in dried and evaporated apples, which are higher, as stocks here are almost exhausted. Some jobbers are also asking an advance for Barbadoes molasses, but the guild price has not been changed as yet. Canned goods are generally held steady, and the same can be said of all lines of dried fruits. United States buyers have again been purchasers in the local tea market, but it has no effect on the home demand. Green fruit is quiet, as a rule, pending the coming auction sales, while flour has made a sharp advance.

## SUGAR.

Continued strength in the raw article abroad and the recent sharp advance in New York in all grades of refined has had its influence on the local sugar market. On Monday the sentiment materialized in an advance in yellows at the refineries of 1-16c. per lb., these grades now being firmly held at  $3\frac{3}{8}$  to  $4\frac{1}{8}$  1-16c., while granulated is unchanged, but firm in tone at  $4\frac{3}{8}$ c. The demand from jobbers, however, continues conservative, and retailers also are only operating in a hand-to-mouth way. In New York, raw is held higher, fair refining at 3 11-16c. and centrifugal, 96 test,  $4\frac{3}{8}$ -16c., while refined is strong. On Monday, beet in London advanced  $\frac{3}{4}$ d. and was active at the rise, April being quoted at 9s.  $5\frac{1}{4}$ d., and May, 9s.  $5\frac{1}{4}$ d. Cane was firm, with a rising tendency, but prices were unchanged, Java, 11s. 6d., and fair refining, 10s.

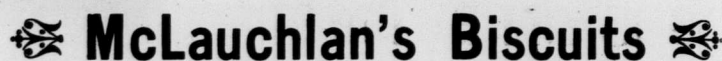
## SYRUPS.

There has been no alteration in this market. Stocks are light, but demand is very limited.

## MOLASSES.

In consequence of the stronger advices from Barbadoes and the impossibility of

**MAKE BUSINESS** that is always Reliable by selling



Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

**J. McLauchlan & Sons** Manufacturers of Biscuits and Confectionery **Owen Sound**

obtaining firm offers from there, prices on spot have an unsettled tendency and there is a disposition to ask more money. In fact, though the guild price for the district is still 25c. for puncheons, jobbers here have refused to accept that price, demanding an advance of 1c. per gallon not only for single puncheons, but for car lots also, their price for both being 26c. Altogether, as noted specially elsewhere, the molasses market appears to be in a very strong position at the moment.

## CANNED GOODS.

Business in canned goods has been very quiet, but it is generally admitted that if demand did spring up jobbers here are not in a very good position to meet it, for their stocks are pretty low. This is especially the case in staple lines of vegetables, notably tomatoes, and none are now obtainable here under \$1.20. Corn also is firm, and the same applies to peas. There has been no news received here yet in regard to B.C. salmon.

## TEAS.

The tea market has been quiet, the chief feature of the week being the shipment of some 1,300 packages of tea to the United States. These comprised ping sueys at a range of 14 to 17c., blacks at 12 to 16c., and 100 packages or so of Japans at 16c. Locally, jobbers continue indifferent, the only sale from first hands in this connection being some 300 blacks at a range of 12 to 14c. to a Quebec wholesale house.

## SPICES.

There is no change in the local market, but advices from abroad continue strong on all sorts. Demand here from second hands is of a limited kind.

## COFFEE.

The coffee market has been unsettled, and while New York has exhibited considerable strength during the past few days there

has been no response on spot, prices ruling unchanged.

## RICE.

This staple maintains its firm disposition, while demand has been of a fairly brisk character. Sales of Japan at the mills are noted at \$5.25 to \$5.50, and standard B. \$4 to \$4.25.

## DRIED FRUIT.

There are some shipments of currants on the first direct steamers for western houses, but Montreal jobbers appear to have plenty of stock to carry them along as they do not operate at all in this connection. Values remain steady.

With the outbreak of hostilities between Spain and the United States, jobbers here have better expectations in regard to their stocks of Valencia raisins. None of them are carrying heavy lines, but they have sufficient to carry them along.

California raisins are steady. Aside from what little the jobbers may have, there is no 3-crown fruit offering here. In other goods prices are firm.

California prunes are scarce, in fact almost exhausted, and commission men do not expect any further offers from the Coast until next season's crop. French and Australian prunes are steady, and supplies in jobbers' hands here are light.

Figs and dates rule steady.

Evaporated apricots continue very strong on the Coast at recent advances, and it is not unlikely that prices may go still higher in view of the light stocks. Evaporated peaches are easy, with, however, very light supplies here to draw from. Pears also are in small supply.

## GREEN FRUIT.

The main feature of the week in the green fruit market was the arrival of the ss. Matthews, on Monday, with 26,500 boxes Messina, 1,700 Palermo and 600 Sorrento

**WE ARE  
PAYING  
CASH  
FOR**

**DRIED  
APPLES**

  
**W. B. BAYLEY & CO.**  
EXPORT BROKERS

46 FRONT ST. E. **Toronto**



**Pickles**

**"W.B. & C."**

**Sweet and Sour.**

WITHOUT AN EQUAL for quality.  
Half usual price, double value.

Once introduced will **SELL THEMSELVES.**

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

**TORONTO.**

**RELISHES**

FRENCH MUSTARD

HORSERADISH  
MUSTARD

"Mrs. Jones"  
TOMATO SOUP

"Mrs. Jones"  
TOMATO CATSUP

"Mrs. Jones"  
BAKED BEANS  
in Tomato Sauce.

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**WALL PAPER?**

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If you sell **Wall Paper**, send us your name and address (mentioning "GROCER") on a **post card**, and we will forward **FREE** and postpaid, an **ARTICLE** that every Wall Paper Dealer will find useful.

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**TORONTO, ONT.**



# COFFEES SPICES CORKS

The BEST GOODS at the BEST PRICES.

**TEAS**—All grades,  
supplied to  
the wholesale trade only.



Write us for samples and quotations, and we will  
give you the best value on the market.

## S. H. Ewing & Sons,

Manufacturers  
and Importers

## Montreal

lemons, and 4,000 Messina, 280 Palermo and 3,500 packages Sorrento oranges. These will be auctioned on Tuesday next, and, until this is done, the orange and lemon market is a purely nominal one. The ss. Fremona is also expected to arrive in port with another large cargo towards the end of this week. Another point in the market is the large receipts of bananas, but prices hold steady at \$1.50 to \$1.75 for No. 1, and 50c. to \$1 for No. 2. Pineapples are firm at 8 to 15c. each.

#### APPLES.

The market is unchanged at \$3 to \$5 per bbl., as to grade.

#### DRIED APPLES.

There has been a firmer feeling in both dried and evaporated apples, and receivers are asking a material advance for straight lots. For round lots of dried 4c. has been refused, and 9c. has been bid for evaporated, without resulting in a purchase. This is an advance of 2 to 2½c. Stocks of both descriptions in retailers' and jobbers' hands are very light.

#### COUNTRY PRODUCE.

**EGGS**—A steadier feeling has ruled in the egg market during the week, and the declining tendency of the past three weeks appears to be checked for the time being. A fair range to-day is 9 to 9½c.

**BEANS**—There was no change in beans, sales being slow at 70 to 75c. for primes, and at 85 to 90c. for choice hand-picked per bushel.

**HONEY**—The market for honey was dull, and prices show no change. We quote: White clover comb, 11 to 12c.; dark, 8 to 10c.; white strained, 6 to 7c., and dark, 4 to 5c.

**MAPLE PRODUCTS**—A fair trade was done in maple products, and values are unchanged. Syrup in wood is selling at 4¾ to 5c. per lb., and in tins at 45 to 50c., as to size. Sugar moves freely at 6 to 6¼c. per lb.

#### PROVISIONS.

With the advance both in Liverpool and leading centres in the States provisions

have a steadier tendency. We quote as follows: Canadian pork, \$15.50 to \$16 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12c.; bacon, 12c. per lb.

#### FLOUR, GRAIN, ETC.

The boom in cereals south of the line and the advance at interior points in Canada has naturally been reflected by a firmer feeling in the grain market on spot, and it is expected that the war will drive a lot of trade to this port. For instance, the insurance rate now asked from United States ports is 1½ per cent. on total loss, whereas it is only ¼ per cent. from here. The effect of this is obvious as the former rate is almost prohibitory. Trade in Manitoba wheat was active, and sales of some round lots of No. 1 hard were made at prices ranging from \$1.12 to \$1.20, a 10,000 bushel lot being placed at the latter figure, and holders at the close were asking \$1.23 to \$1.25 afloat Fort William, May, which shows an advance of 11 to 13c. per bushel, since Saturday. Ontario red wheat was firmly held at \$1 per bushel, and, in fact, it was stated that millers were prepared to pay almost any figure to secure the stock. There was a brisk demand for oats, and some large lines changed hands at 37c. afloat, May, and at 36½c. store. Peas sold at 68½c. afloat, May, and at 68c. store. We quote: No. 2 white oats, 34½c., ex store; 37c. afloat, May delivery; peas, 68c. ex store; buckwheat, 52 to 53c. ex store.

There has been a sharp advance in flour, both for Manitoba and Ontario brands, the latter being 40 to 45c. up, and the former 35c. There has been considerable enquiry from foreign buyers for Manitoba grades, but, owing to the scarcity of ocean freight for May and June shipment, millers cannot make further sales. The local demand is active, and orders from the Lower Provinces and country generally came forward freely at the advance. A sale of 10,000 bags of straight roller was made at \$2.35. Extras

sold at \$2.20 to \$2.25. We quote as follows: Winter wheat patents, \$5.25; straight rollers, \$4.85 to \$5; bags, \$2.35 to \$2.40; Manitoba patents, \$5.90; and strong bakers', \$5.50.

There was no change in feed, the market being quiet and steady. We quote as follows: Ontario winter wheat bran, \$13.50 to \$14.50; shorts, \$16 per ton in bulk; Manitoba bran, \$14, and shorts, \$16 per ton, including bags.

The demand for meal was slow, owing to the fact that buyers have ample supplies on hand. Prices for rolled oats are firm at \$3.90 per bbl. and \$1.90 per bag.

A fairly active business was done in hay, and prices are maintained at \$10.50 to \$11 for No. 1, and at \$8 to \$9 for No. 2 per ton, in car lots.

Cheese furnished no change, and, until new goods are on the market, the position is a waiting one. If the recent improvement is maintained, however, and there is nothing in the tenor of advices to indicate the contrary, the spring opening on new season's make will be much better than was expected three or four weeks ago, when the product was in the "doldrums" around 7c. In fact, reports from the country state that it has already had the effect of inducing factories that had intended to run on butter-making well on into May to turn their attention to cheese.

The better feeling noted in butter yesterday is maintained, and there were purchases late yesterday and this morning, on account of exporters, at 16 to 16½c., and the market, as a whole, rules steady at 16 to 17c. The change in the cheese market, if it continues, is certain to have an influence on butter, as it will invariably tend to curtail the make of the latter.

#### MONTREAL NOTES.

Refiners advanced the price of yellow sugar 1-16c. per lb. on Monday, and the market is firm.

The Matthews, the first direct steamer with green fruit, arrived in port on Tuesday

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**BIRD BREAD** and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

**WINE** Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.  
\$2.50 per case; 80c. gallon.  
**THE AMHERSTBURG VINTAGE CO.** Amherstburg, Ont.

**POTATOES**

IN CAR LOTS, BUY NOW.  
**WM. HANNAH & CO.**  
Board of Trade. TORONTO

The  
**DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,  
Cor. Market and Colborne Sts., TORONTO.

California Navels  
California Seedlings  
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencia. Our Lemons and Navel Oranges were never better.

**AUCTION SALES**  
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.  
We attend personally to all consignments of Fruit and Produce.

**McWILLIAM & EVERIST**  
Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.

**LARD**

When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

**F. W. FEARMAN**  
HAMILTON, ONT.

Now receiving weekly a carload of Bananas, finest imported, also Pineapples and Florida Tomatoes. Give us a trial order. We will give you entire satisfaction.

**JUST ARRIVED FROM GERMANY**

**BALFOUR & CO. - Hamilton**

**FANCY** ♦♦ **MOUNT ROYAL MILLS**  
INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACE

**D. W. ROSS CO. RICES**  
Agents

THE MOST NUTRITIOUS COCOA.

**EPPS'S COCOA**

GRATEFUL—COMFORTING

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY

**Oak Dash Churns**

WHITE SPRUCE

**Butter Tubs**

PARCHMENT

**Butter Paper**

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

**WALTER WOODS & CO.**  
HAMILTON.

**HUGH WALKER & SON**

Wholesale and Commission Merchants  
GUELPH, ONT.  
Established 1857.

**KNORR'S**

Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

**E. T. STURDEE**

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

CONSIGN YOUR

**Butter and Eggs**

TO

The Wm. Ryan Co. Limited  
TORONTO

Highest Prices Obtained and Quick Returns Made.

**S. K. MOYER,**

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST., TORONTO, ONT.

**Eggs and Butter**

WANTED

Ship us, or write for prices.

**D. GUNN, BROTHERS & CO.**

Pork Packers  
Butter and Egg Dealers  
TORONTO, ONT.

Extra Fancy California Navel and Seedling Oranges, all sizes. Valencia Oranges, fine stock 420's and 714's, repacked before shipping. Extra Fancy Messina Lemons, 300's and 360's  
Quality Right! Prices Right!



We  
Guarantee  
the  
Quality.

# Vimbos

FLUID BEEF.

BEST ---  
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited  
of Edinburgh and London.

53 St. Francois Xavier  
Street MONTREAL

morning of this week. Her cargo will be put up at auction next Tuesday.

Some jobbers here are asking 1c. advance on Barbadoes molasses, though the guild price is yet unchanged.

Over 1,200 packages of ping sueys black and Japan teas were taken out of first hands here this week by United States buyers.

The price of flour is now 35c. higher on Manitoba grades, and 40 to 45c. on Ontario than it was eight days ago, and is pointing still higher.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., April 25, 1898.

THE week has shown but a fair business. There are those who fear a quiet summer, chiefly because of the dull lumber market both in England and the United States. In St. John, and all through New Brunswick, our people depend very much on this line of business. There are, in our city, a large number of lumber mills owned by Americans, sawing American lumber cut on the upper St. John, which is admitted free into the United States. This, as a rule, is quite a steady business, but this spring there is little demand, and it is

feared the war will not improve matters. Just how the war will effect us is not known, but at present little advantage is to be seen. Owners of deep water vessels feel good, as freights rule high. Coasters find it dull. Our people desire that success should lie with the Americans, at least in the end.

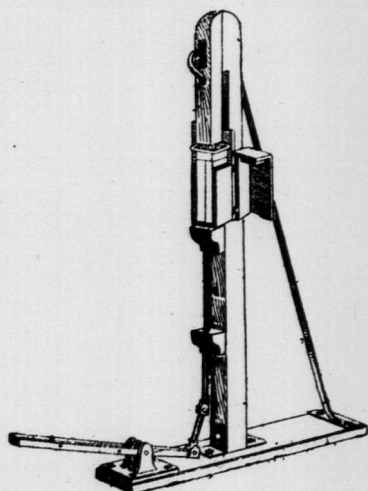
OIL—There is quite a large business in both paint and lubricating oil, but in burning oil it is rather quiet. Cod oil is scarce and high.

SALT—Liverpool coarse continues to grow in value with the light demand for lumber for the English market and the advance in ocean freight rates. There is, however, a fair stock still here, and some to arrive. The demand is not at the present such as to cause our dealers to make much change in their prices. There is at this season a rather improved demand for factory-filled. In Canadian, the market is better supplied than last week. There is a good movement, particularly in cheese and butter salt. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case

of 2 doz.; English bottled salt, \$1.25 to \$1.30.

CANNED GOODS—There is a somewhat further advance in canned meats, though there is little change as yet in local markets. Vegetables, while still ruling high, have shown little change for some time. Oysters, which have a steady sale at this season, are firmer; some packers have already advanced prices. Domestic sardines, particularly oils, are scarce; local demand is light. Lobsters hold their high figures. Salmon keeps low and quite plentiful. In fruits there is a steady sale; peaches rule quite low and have the best demand, Canadians being chiefly sold.

GREEN FRUIT—Business is good. In Valencia oranges, prices rule higher. Stock now arriving has to be unpacked. Californias, principally navels, are now preferred by the best trade. Bloods are scarce. Bananas are taking the place of oranges, and now move more freely. Apples show little business for best fruit; prices are high. A few pineapples are selling. Strawberries have a fair sale, and the quality is good; price shows little change. Rhubarb is high and very little was received this week. A few cucumbers are seen. In lemons, the low prices still rule.



## THE "ARMEDA" Tea-Packing Machine

Mr. F. J. Castle, Wholesale Tea Merchant, Ottawa, writes us:

"I find The 'Armeda' Tea Packer purchased from you works to perfection, the more we use it the better we like it."

Write \_\_\_\_\_

A. H. CANNING & CO., 57 Front St. East, TORONTO

FOR DESCRIPTIVE CIRCULAR AND PRICES.



The Increasing Demand  
Tells The Tale.



Millar's  
Paragon  
Cheese

It is so good that it is becoming a  
necessity. It is a trade winner.

**T. D. MILLAR CHEESE CO.**

INGERSOLL, ONT.

Agents...

FRANK MAGOR & CO.	-	Montreal.
A. E. RICHARDS & CO.	-	Hamilton.
JOSEPH CARMAN	-	Winnipeg.



**Pickles.**

All you want for a few cents, and you  
want a good deal of

**HEINZ'S BAKED BEANS  
WITH TOMATO SAUCE**

they are so good.

Others of our Popular Specialties are:

**Tomato Chutney    Evaporated Horse Radish**  
**Tomato Ketchup    Tomato Soup**  
**Baked Beans with Tomato Sauce**

For sale by

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Co., Montreal.

**MEDALS--**

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The **GENUINE**  
always bear this  
Keystone trade-mark.



**ROSE'S  
LIME JUICE**

IS

**The Original & Genuine Brand.**

**THE STANDARD FOR PURITY AND EXCELLENCE.**

Being the product of absolutely the finest cultivated Lime Fruit in the  
World, it is the best procurable.

**Canadian Agents: LAW, YOUNG & Co.,  
Montreal.**



**DRIED FRUIT**—There is but limited business. Evaporated apricots show fair business; prices are higher and good stock is getting scarce. Prunes of California growth move more slowly, and dealers sell largely the 25c. box. Raisins are a fair stock here; while there is no change in price market is easy. Some good California stock is held here; other grades are quiet. Currants move slowly. In seeded raisins there is a fair sale. Dates are quiet; of late years demand seems to grow less. Figs and peels are also light sale; prices keep high. Onions, Canadian, are easy in price and are being crated in most cases. Bermudas have a good demand, but stock is light. Egyptian have the chief sale.

**SUGAR**—There has been less interest in this line than in other staples during the week, but toward the close there has been a firmer feeling. Dealers report a good steady sale. Stocks of yellow keep light. In Paris lump our market does not use a large quantity, while in powdered this is a quiet season.

**MOLASSES**—This is a line of increasing interest. One dealer at present holds about the whole stock of Porto Rico. This grade has increasing demand in this market; prices are firmer and tend higher. Barbadoes, which this year is of good quality, is also looking upward. The effect of the war on this line is likely to mean higher figures.

**DAIRY PRODUCE**—Butter is moving downward from its somewhat high perch. About enough new is coming in to meet all demands, and quality is quite good. Eggs are dull; receipts tend to exceed demand, and prices are low and market weak. Cheese is still dull. It is said the English market is better. It is to be hoped it is. It is too bad to have prices so low at this season.

**FISH**—Everything is quiet. Gaspereaux are still scarce; not enough to fill the demand for bait. Quite a few are smoked. There is quite a demand for them this way; a few are kippered. If the run continues short alewives will rule higher. Owing to the low prices that have ruled there is upward of one quarter last year's pack still in this market, or about 3,000 barrels. Dry fish are rather lower; pickled dull. Business is somewhat quiet. Smoked herring command full figures, and stocks are light. Halibut are in light supply, and hold their price. We quote: Large cod, \$3.25 to \$3.40; medium, \$3 to \$3.20; pollock, \$1.80 to \$1.90; Grand Manan pickled herring, \$1.85 to \$1.95 per half-bbl.; smoked herring, 8 to 9c. per box; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, 60c. per 100; fresh halibut, 8 to 9c. per lb.

**PROVISIONS** — The tendency to higher prices in barreled goods fails to make much change in demand, and business is still quiet. Hams and bacon hold their price, and move freely. This business is each year more largely done by the packer direct to the retail trade. The wholesale grocer, where a few years ago he would buy a car, now thinks 25 bbls. a big order. In lard, the price is lower, though packers show quite a range.

**FLOUR, FEED AND MEAL** — This has been the centre of interest during the week. Dealers have been ready buyers, where they could buy at a fair price. Some millers are

now out of the market, having withdrawn quotations till matters are more settled. There are fair stocks here and to arrive. Dealers stand to make more on Manitoba than on Ontario grades, as they were quoted lower respectively, and dealers were given every chance to buy before prices were advanced. In Ontario, buyers had to follow the market up. Oatmeal is higher, and cornmeal is firmer. Beans are rather higher. Buyers are slow to advance offers, but are open to buy at the prices of a few days ago. In barley and peas the high prices hold; the latter are quite scarce. Seeds have now a large sale. In grass seeds prices are rather higher, and clover tends upward. In fact, the market is a very firm one. Feed did not advance with flour; there was no need—it was high and scarce before. Market is firm. We quote as follows: Manitoba flour, \$6 to \$6.10; best Ontario, \$5.25 to \$5.50; medium, \$4.85 to \$5; oatmeal, \$4.15 to \$4.25; cornmeal, \$2.10; middlings, \$20 to \$22; bran, \$18 to \$19; oats, 38 to 42c.; hand-picked beans, \$1.10; prime, 95c. to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.80 to \$3.90; hay, \$9 to \$9.50; timothy seed, American, \$1.70 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 6 to 7c.; alsike, 7¼ to 8½c.

#### ST. JOHN NOTES.

Baird & Peters are landing a cargo of Porto Rico molasses.

Bowman & Angevine have been appointed agents for Chocolat-Menier for New Brunswick.

C. & E. Macmichael have received a shipment of Maconchie's pickles, including some of the lever top.

Geo. S. DeForest & Sons received this week 50 boxes "Silver Crown" seeded California muscatel raisins.

Mayor Robertson sailed, by the ss. Lake Superior, for England this week. He goes in the interest of St. John.

James T. Logan, soap manufacturer, has effected a compromise with his creditors at 10c. on the dollar. Liabilities about \$16,000, assets about \$3,500.

Joseph Finley landed a car of California raisins this week, 3 and 4-crown. They are "Star" and "Crescent" and "Prairie Rose" brands.

A steamer of the Hamburg-American Packet Line is now on the way to Halifax with 1,017 Galician immigrants, the largest number to arrive there by one steamer for years.

The C.P.R. is about to build a large elevator here, with a capacity of about one million bushels. This is found necessary on account of the increase in winter port business. It means an outlay of upwards of \$200,000.

The steamers are now not only running up the river to Fredericton, but to Woodstock, as freight rates by rail to points above Fredericton are very high. The running of

the steamers is much appreciated. They are only able to run while water keeps high.

Barker Bros., who are well known through this Province, opened a large retail store in our city this week. It is known as "The White Store." Some of the prices quoted are as follows: Canned corn, 5c.; peas, 7c.; tomatoes, 9½c.; standard granulated sugar, 22 lbs. for a dollar.

The Dyson, Gibson Co., Limited, Winnipeg, intend erecting immediately, in that city, vinegar works which shall be second to none on the continent.

**CANADIAN ADVERTISING** is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

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**A YOUNG MAN**, 35 YEARS OF AGE, WITH an experience of seventeen years in a general store and not afraid of work, wishes a situation as Traveller for the Maritime Provinces, for either Boots and Shoes, Dry Goods, Groceries, or Tea and Spices. Can furnish team if required, and will accept moderate salary for a permanent situation. Good references. Apply by letter, T.S., MacLean Publishing Co., Limited, Toronto. (17)

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**BUSINESS FOR SALE IN THE CITY OF LONDON**; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (16)

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**Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.**

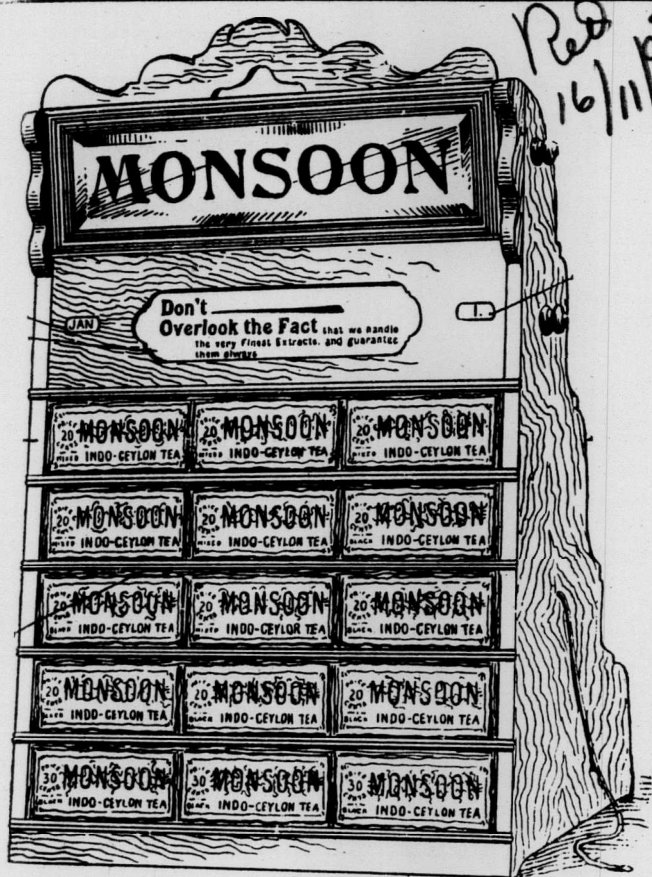


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Fully illustrated catalogues sent on request. Estimates furnished on receipt of plans.

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With an assortment of 100 lbs. of Monsoon, we send a handsome advertising cabinet, which adds greatly to the appearance of your store.

THE MONSOON TEA CO., - 7 Wellington St., W., TORONTO.

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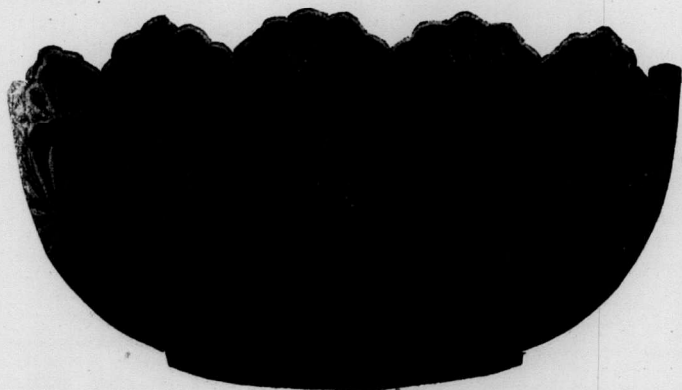
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French, German, Austrian, and Carlsbad China.

See our Samples

before placing your order.



The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

**MONTREAL**



## TRADE IN OTHER COUNTRIES THAN OUR OWN.

**O**WING to the limited supply on the way and small spot stocks together with the prospect that a war duty may be imposed, the market for tapioca is firmer and tending upward.

It is reported that about 50 per cent. of the portable pack of tomatoes the coming season in Indiana has already been sold, chiefly to Chicago jobbing houses. The prices paid were, it is understood, 70 to 72½c. per dozen for standards. The American Grocer says it is the purpose of the Indiana packers to have an association label for use on high grade goods, and also to sell direct and do away with brokers. These matters, however, are yet to be adjusted at a future meeting.

### California Prunes.

In its issue of April 16, The California Fruit Grower says of prunes: "There is a good local demand for all sizes, at unchanged prices. The most attention at present is given to 90's and 100's size. A few enquiries are at hand from Europe, for assorted car lots. A Bordeaux house asks for cable on a car, half 50-60's, half 70-80's, in 50-lb. boxes, c.i.f., regular terms. The eastern demand is light and prices are about as heretofore. Shipments overland from San Jose, for week ending April 9, were 298,810 lb., the smallest quantity since the season began. The total overland movement for the season is 54,357,142 lb. The outlook for the growing crop continues favorable, and, with rain, now looked for, the harvest will be abundant. Our latest mail advices from France state that the French prune crop will be at least a month later than last season, as the trees were not in blossom on March 25."

### Pineapple Outlook.

Shipments of pineapples have begun from the Florida Keys. The crop, which has matured earlier than usual, promises to be of fine quality. Several shipments are now on the way to New York. If there are no further shipments from Havana, as has been intimated, because of war with Spain, prominent handlers of pines here say there will be no scarcity, as the crops of Florida and the Bahamas promise to be large.

### Canned Salmon Situation.

In a recent interview Mr. J. O. Hawthorn, president of the Columbia River Canneries Co., is reported as saying: "From recent advices I have received from the leading brokers in the English market the last year's output of canned salmon from Fraser river, and the Alaska pack, that were floated in 1897, have all been sold, and the foreign

market for canned goods in general is in a very healthy condition, especially the salmon market. I think the domestic market, or the United States market, will readily take all of the choicest packing from the Columbia river at last year's opening prices, which were on the basis of \$1.05 for talls, \$1.20 for flats, 5c. per dozen extra for key goods. I am basing these ideas principally on what our brokers, Delafield, McGovern & Co., of New York, have said, as well as the opinion of Mr. J. K. Armsby, of the J. K. Armsby Co., of Chicago, with whom I recently conversed on the subject during Mr. Armsby's visit to the Pacific Coast. The above-named firms are the largest handlers of salmon in the United States. There is nothing to indicate at present that any higher prices can be obtained than those above mentioned. The prospects are that raw fish will be about what they were last season. The demand for the cheaper grades of fish packed along the coast and on the Columbia river is being somewhat interfered with by the immense output of cheaper grades of fish that are being packed on Puget Sound, and the indications are for the coming season that less effort on the part of the Columbia river packers will be made to pack such grades of fish, which will really be a benefit to the business."

### Provisions and War.

The unexpected has happened. The trade has expected that war rumors would have more influence on hog products than on grains. The reverse has happened, for provisions have not been affected to the extent that grain has. It is safe to say that provisions will advance in price. Provision prices are not high. If war does come it will undoubtedly be a naval war, in which event there would be an unusually heavy demand for cured meats for the navy. If an army should be sent to Cuba, and it is generally expected that the President will send one to the island to forcibly intervene, there would also be an unusually heavy demand to keep it fed. Therefore the tendency should be, and indeed is, towards higher prices.—National Provisioner.

### Canned Salmon in London.

The improvement in the demand, although interrupted by the holidays, has been resumed during the latter part of this week; there have been few fluctuations in prices, and the shipments of the 1897 pack of salmon to this country have now arrived, and have either gone into distribution or been warehoused. Although stocks are undoubtedly heavy, they are firmly held. The cer-

tain prospect of a pack on the Fraser river, limited to 75 per cent. of last season's, almost precludes the possibility of any reduction for this particular class of fish, even should the low prices fail to attract the increased consumption generally anticipated. Alaska fish are still selling at a considerably lower rate than packers are asking for 1898 pack.—Produce Markets' Review.

### Food Products in New South Wales.

It has been stated by the Government statistician of New South Wales, says Commerce, that few countries approach that colony in the small proportion of income absorbed in providing food for the people; and in making this assertion he is amply supported by facts. According to Mulhall, the cost of living, per inhabitant, in the leading European countries, Canada and the United States, ranges from £32 16s. 2d. in the latter country, to £11 5s. 6d. in Portugal; the amount for the United Kingdom being £29 14s. 9d., Canada £23 2s. 2d., France £23 19s. 4d., and Germany £20 3s. 4d.; while in New South Wales it is £36 7s. 10d., or £3 11s. 8d. more than in the United States; but, at the same time, the money is more readily earned in New South Wales than in any of the countries mentioned. Again, taking Mulhall as an authority, it would appear that while the actual cost per head of food, solid and liquid, in New South Wales is £15 15s. 4d., as against £14 4s. 9d. in the United Kingdom, the earnings required in the colony to pay for the food are proportionately less than in other countries; thus, while in the United Kingdom it takes the earnings of 127 days to pay for the annual food supply per head; in France 132 days, in Germany 148 days, in Austria 152 days, in Italy 153 days, and in Portugal 177 days; in New South Wales 100 days suffice. In Canada and the United States the period is less, but there are circumstances which turn the scales in favor of the mother colony of the Australias.

The prices of commodities have varied according to the seasons and other conditions, but in 1896 the average rates were: Bread, 2-lb. loaf, 3d.; fresh beef, per lb., 3d.; butter, per lb., 1s.; cheese, per lb., 8d.; sugar, per lb., 2½d.; tea, per lb., 1s. 6d.; potatoes, per cwt., 5s. 6d.; maize, per bushel, 2s. 7d. The prices were about the same at the commencement of the present year. Mutton is the cheapest animal food, averaging about 2d. per lb. Other average rates comprise bacon, per lb., 7½d.; eggs, per dozen, 1s.; rice, per lb., 2d.; oatmeal, per lb., 2d.; coffee, per lb., 1. 9d.; salt, per lb., ½d.; colonial beer, per gallon, 2s.; soap, per lb., 2d.; starch, per lb., 4d.; colonial tobacco, per lb., 4s.; imported tobacco, per lb., 6s. Of course, many of the articles named can be purchased considerably cheaper, but the average price will afford some idea of the general cost.

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 It is not dark in liquor like those prepared with Alkali.

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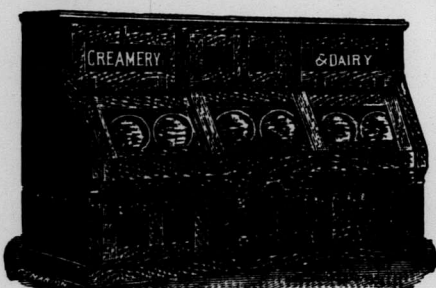
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Extra Choice Bright Fruit.

**PEACHES**

IN BAGS. PRICES VERY LOW.

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Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

**Brantford Soap Works Co., Limited**

Manufacturers of "IVORY BAR" and other Standard Brands of Soap.

**Extra Choice**

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**PARK, BLACKWELL & CO. Limited**

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**JAVA COFFEE**

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**PERKINS, INCE & Co.**

**TORONTO.**

*Positively* IT'S GOOD COFFEE  
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*Superlatively* IT'S THE BEST



**Better try it  
 You can't do better.**



# CURRENT MARKET QUOTATIONS

April 28, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

## SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	4 1/2	4 3/4	4 1/2	4 3/4
Granulated, Acadia	4 1/2	4 11-16		
German (Canadian) bbls (imported) bags	4 3/8	4 1/2	4 1/4	4 3/4
Dutch, bags	4 1/4	4 1/2		
Paris lump, bbls, and 100-lb. bxs in 50-lb. boxes	5 3/8	5 15-16	5 3/4	6
Extra Ground Icing, bbls.	5 3/4	5 1/2		6 1/2
Powdered, bbls.	5	5 1/2	5 1/4	6
Cream	4	4 1/4		
Extra bright	4	4 1/4		
Bright coffee		4 1-16		
Light yellow		4	3 3/4	3 3/8
Medium light yellow	3 3/4	4	3 15-16	3 3/8
Yellow		3 3/8	3 1/2	3 3/4
Demerara		3.50	3.75	
Imported yellow			3 3/8	

## SYRUPS AND MOLLASSES

<b>Syrups—</b>					
Dark	2	\$0 23	\$0 25		
Medium		2 1/2	28		
Bright		2 3/4	32		3 1/2
Honey (com)			40		
" 2-gal. pails			1 00		
" 3-gal. pails		1 35	1 40		
<b>Molasses—</b>					
New Orleans	25	30		28	30
Barbadoes	24	25		24	25
Porto Rico	23	25		28	30
Antigua	22	23		22	25

## TEAS

<b>Black—</b>						
Congou—Half-chests Kaisow, Morning Paking	\$0 12	\$0 60	\$0 12	\$0 60	11	40
Caddies Paking, Kaisow	14	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17	35	17	35	17	35
<b>China Greens—</b>						
Gunpowder—Cases, extra firsts	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted, extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		35
Half-chests, ordinary firsts	22	28	22	28		35
Half-chests, seconds	17	19	17	19		
" thirds	15	17	15	17		
" common	13	14	13	14		22
<b>Ping Sueys—</b>						
Young Hyson—1/2-chests, firsts	28	32	28	32	30	40
" seconds	16	19	16	19		
Half-boxes, firsts	28	32	28	32		
" seconds	16	19	16	19		
<b>Japan—</b>						
1/2-chests, finest May pickings	38	40	38	40		38
Choice	32	36	32	36		35
Fine	28	30	28	30		45
Good medium	22	24	22	24		20
Medium	19	20	19	20		
Good common	16	18	16	18		
Common	13	15	13 1/2	15		15
Nagasaki, 1/2-chests Pekoe	16	22	16	22		20
" Oolong	14	15	14	15		
" Gunpowder	16	19	16	19		
" Siftings	7 1/2	11	7 1/2	11		

## TOBACCO AND CIGARS

British Consols, 4's; twin gold bar, 8's			73		
Ingots, rough and ready, 8's			71		
Laurel, 3's			68		
Brier, 8's			63		63
Index, 7's			60		60
Honeysuckle, 8's			73		
Napoleon, 8's			67		
Victoria, 16's			63		
Prince of Wales, cads., 8's, 16's			65		65

## WOODENWARE

Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50	\$1 50
" 3-hoop, " "		1 60		1 60	
" 2-hoop, " No. 2		1 40		1 40	
" 3-hoop, " "		1 55		1 55	
" 3-hoop, painted, No. 2		1 40		1 40	
Tubs, No. 0		8 00		8 00	9 50
" " 1		6 50		6 50	8 50
" " 2		5 50		5 50	6 50
" " 3		4 50		4 50	5 50

## BUTTER AND CHEESE

Dairy, large rolls, per lb.	18	14	15	17	18
" pound prints	20	21	15	16	20
" tubs, best	17			18	20
" tubs, second grade	15	15 1/2		15	16
Creamery, tubs	20 1/2	21		18	19
" prints	21	18		19	21
Cheese	8 3/4	9 1/4	8 1/2	8 3/4	8 1/2

## PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
<b>Dry Salted Meats—</b>				
Long clear bacon	7 3/4	8	7 3/4	8
<b>Smoked Meats—</b>				
Breakfast bacon	12	11 1/2	12	
Rolls	9	8 1/2	9	9 1/2
Hams	11	12	10	11 1/2
Shoulder hams	10	8	8 1/2	9
Backs		11	11 1/2	
All meats out of pickle 1c. less.				
<b>Barrel Pork—</b>				
Canadian heavy mess	16 00	16 00	16 00	14 25
" short cut	16 50	18 00	16 00	15 00
Clear shoulder mess		14	15 00	12 50
Plate beef	12 00	16 00	10 00	14 00
Lard, tierces, per lb.		7 3/4	7 3/4	8
Tubs			7 3/4	8 1/4
Pails	8 1/4	9	8	8 1/2
Compound	5 3/4	6 1/4		6 1/2
<b>Dressed hogs, heavy</b>	6 50	6 75	5 50	5 75
" light		6 25	5 75	5 80

## GREEN FRUITS

Oranges, Valencia, per case	\$4 00	\$4 50		\$6 00	\$7 00
" Cal. navel, per crate	3 50	4 00	3 00	3 75	3 50
California seedlings			2 25	2 50	
Lemons, Messina, per box	2 50	3 00	2 50	3 00	3 00
Grapes, Almeria, per keg	5 00	6 50			
Bananas, per bunch	1 50	2 00	1 50	2 00	1 75
Cranberries	7 50	8 50			
Apples, per bbl.	2 00	4 50	2 00	4 00	3 00
Grape fruit, per bbl.					3 00
Limes					
Pineapples			15	30	25
Strawberries, per quart			20	28	25
Tomatoes			3 50	4 00	

## NUTS

Brazil	12	13	12 1/2	14	12	12 1/2	12 1/2	15
Valencia shelled almonds	22	24	22	24			25	30
Tarragona almonds	9 1/2	11	9	11	11	12	13	15
Peanuts (roasted)	6 1/2	9	9	10	9	10	13	15
" (green)	5 1/2	8	8	10			10	12
Cocoanuts, per sack			4 50	5 00	3 50	4 00		
" per doz				60	60	70		
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13		
Marbot walnuts	8	9	9 1/2	11	9	10		
Bordeaux walnuts	8	9	8	9	9	10		
Sicily filberts	7 1/2	9	8	9	8	10		
Naples filberts	10	11		11	10	11		
Pecans	8 1/2	12	10	11	11	12		

## SPICES

Pepper, black, ground, in kegs, pails, boxes	11	15	12	14	14	15	13	15
" in 5-lb. cans	15	16	14	15	15	16		
" whole	11	13	12	13	12	13	10	15
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25	35
" 5-lb. cans	20	22	24	26	20	22		
" whole	17	25	17	22	20	22		
Ginger, Jamaica	20	25	18	25	20	25		
Cloves	15	20	15	20	18	20		
Pure mixed spice	25	30	25	30	25	30		
Cassia	25	40	25	40	18	20		25
Cream tartar, French	25	27	24	25	20	22		
" best	28	30	25	30	25	30		
Allspice	13	14	13	16	13	14	18	20

## PETROLEUM

Canadian		12		13 1/2	15	16		
Sarnia water white	12	13		15	17	19		
Carbon safety		17						
American water white	17	17 1/2		17 1/2	19	21		
Pratt's Astral, in bulk	18	19		16				

## COUNTRY PRODUCE

Eggs, fresh laid	13	15	10	10 1/2	8	10	20	25
Poultry—chickens, dressed	*5	8	50	70	40	1 00		
Geese, per lb.	5	6			50	80		
Ducks, per pair	*8 1/2	9			50	1 00		
Turkeys, per lb.	8	10			15	17		
Game—Hares, per pair	25	30	25	30	25	30		
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75		
" light color, 60-lb. tins	7	8	6	6 1/2	7	8		
" 5 and 10-lb. tins	7	8	7	7 1/2	7	8		
" buckwheat	4	5	3	4	5	6		
Maple Syrup, imp. gal. tins				75	85			
" wine				60	65			
Maple Sugar				8	9			

\* per pound.

## RICE, SAGO, TAPIOCA

Rice—Standard B.		3 50	3 3/4	3 50	3 62 1/2	4 1/2		
Patna, per lb		5	5	5 1/2	5	6		
Japan	5	5 1/4	6	6 1/2	5	6		
Imperial Seeta	5	6	4 3/4	5 1/2	5	6		
Extra Burmah	4	5	4 1/4	4 3/4	4	5		
Java, extra	6	7	6	6 1/2	6	7		
Sago, extra	3 1/4	4	3 1/4	4	5	6		
Tapioca	3 1/2	4	3 1/4	4 1/2	5	6		

## SODA







**JAMES LEWIS PRESCOTT.**

**J**AMES LEWIS PRESCOTT, the founder of the house of J. L. Prescott & Co., was born at Epsom, N. H., U. S., March 8, 1828. He descended from sturdy New England stock, with an English ancestry, who landed in the Massachusetts colony at an early colonial period.

The name Prescott is familiar to the readers of American history. Mr. Prescott's ancestor was General William Prescott, who commanded at the battle of Bunker Hill, June 17, 1775.

In 1866, Mr. Prescott moved to North Berwick, Maine, and in 1870 commenced the manufacture of stove polish in a structure only sixteen by eighteen feet in size. He first put on the market the "Universal" brand, which soon became very favorably known in a limited territory, but the superior quality of the products worried his competitors not a little. The total daily output of about five gross was delivered at the railway station in a wheelbarrow. The business was a success from the start and yearly increased until it reached an annual sale of about eighteen thousand gross.

In 1888, Mr. Prescott retired from business and was succeeded by his son, Mr. A. L. Prescott and Mr. C. O. Littlefield, under the new firm name of J. L. Prescott & Co. Mr. J. L. Prescott now lives at Battle Creek, Mich., where he is passing his days in peace and quietude, and where he and Mrs. Prescott recently celebrated their golden wedding in the midst of a large circle of relatives and friends.

In 1887, Mr. Amos L. Prescott the present head of the house, conceived the idea that the old fashioned stick-to-it-all-day method of blacking a stove was a drudgery for housekeepers, that ought to be abolished. He accordingly set about producing the first paste stove polish which ever proved to be a success. It was put on the market as "Enameline, The Modern Stove Polish." A lucky hit, and a product destined to play an important part in the household economy of millions of homes in many lands. It was determined to make Enameline famous through the most vigorous methods of publicity. In a single year more than \$200,000 has been appropriated for advertising.

"It soon became evident," says Mr. A. L. Prescott, "that Enameline was to be the world's stove polish and that another location must be selected in one of the great centres of commerce, where adequate facilities for manufacturing and shipping could be provided. This led to the selection of New York city for the new headquarters, and, in the spring of 1896, an extensive factory constructed after modern plans was put in operation at Passaic, New Jersey, twelve

miles by rail from New York, on the Passaic River, where steamers from the vast water connections about New York, Brooklyn, and Jersey City, enter the docks of the company every day. The five gross per day of 1870 has grown to an output of nearly five carloads per day, and was being distributed to every English speaking country on the globe, as well as in Germany, Scandinavia, Holland, Belgium and South America."

The year 1896 witnessed the largest growth of any in the history of Enameline; both the Passaic and North Berwick factories were used in conjunction to supply the enormous demands. As the Passaic factory developed, the North Berwick plant was gradually given up, and at the present time, the entire output of Enameline is from the New Jersey factory, and the location as regards skilful labor, plenty of space for



JAMES LEWIS PRESCOTT.

growth, and for shipments by water or rail, is most desirable.

In the spring of 1894, J. L. Prescott & Co. commenced the introduction of Enameline into foreign countries, and at the present time, they have depots in Liverpool, London, Glasgow, Cape Town, Hamburg, Melbourne, Antwerp, Rotterdam, and Copenhagen.

On July 1, 1897, Mr. J. Edward Prescott, the son of Mr. A. L. Prescott, was admitted into partnership, thus being the third generation to be represented in the business. This gentleman has charge of the Passaic factory. Mr. J. Edward Prescott has been especially active in the introduction of the most labor saving machinery, not duplicated in any other stove polish factory in the world.

The total length of all the buildings of the Enameline factory at Passaic, is more than 700 feet, with a capacity of 50 tons per day. No claim is made to running full, but this is more than double the capacity of any other stove polish factory in the world. The buildings are lit with electricity, and are ventilated by hot and cold air machinery.

The company own its own machine shops. Over 300 hands are employed at the present time, and they are paid more than the average scale of wages, the firm believing in a philanthropy that helps people to help themselves.

After the plumbago from the East Indies has been landed at the docks of the company, it is first put through a milling process, which is a marvel of mechanical ingenuity; these mills accomplishing, with the work of one man, what formerly employed twenty-five workmen. The company manufacture their own tin boxes, and the enormity of the production can be conceived when it is said that they have twenty-two stamping machines, with a capacity each of sixty pieces per minute. About five tons of tin plate are used each day. They also make their own packing cases, and more than 3,000,000 feet of pine lumber are used annually.

The covers of packing boxes are nailed on by machinery. The labels put on tin boxes are ordered in 100,000,000 lots.

The sales department is under the supervision of Mr. P. M. Berry, for a number of years connected with J. L. Prescott & Co., a hearty co-worker in the company's energetic policy of push.

The offices are at 90-92 West Broadway, New York, where the enormous details of the sales department, the direction of large appropriations for advertising, the supervision of from one to two hundred traveling men in the United States and foreign countries, and contracts for shipping by land and water, are negotiated and directed. All wholesale grocers, housefurnishers, hardware and stove dealers, and 97 per cent of the retailers in these branches of trade handle Enameline.—The Modern Stove Polish.

**COSTA RICAN COFFEE.**

Coffee is the great product of Costa Rica, where it was first introduced in 1796, and the article produced in that country is of a superior quality, as is demonstrated by the high prices it has obtained in the markets of Europe, principally in England. The annual exports amount to nearly 40,000,000 pounds, according to the Bulletin of American Republics. At the Chicago Exposition, there were 75 exhibitors of Costa Rican coffee of whom 55 received awards, a proportion which none of the other countries that figured in that great exhibition succeeded in attaining. Coffee is produced in all the departments of the Republic of Salvador. On the uplands, in the interior of Honduras, the coffee produced is excellent of quality, and, although up to the present time the production has been limited, the indications all point to a notable increase in the near future.



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# GRAND MOGUL ... TEA

is a Quick Seller.

It is superior in quality to many other packet teas in the market. Test and try it. Coupons in every packet, entitling holder to, Silverware.

**T. B. Escott & Co.,**  
SOLE AGENTS  
**London, Ont.**

# Profit Builders



PHARAOH  
PEBBLE  
LA FAMEUSE  
GRIT  
THE BIRD  
Etc., Etc., Etc.

**J. BRUCE PAYNE**  
GRANBY, QUE.

# The Choicest English



Pickling Vinegar—Selected and Specially Prepared Vegetables and the finest Eastern Spices alone are used in

# GILLARD'S NEW PICKLE

That's why—5,000 leading hotels in Great Britain use them daily. 12 gold medals have been awarded for their superior quality at the Great Food Expositions held in England. Packed 2 dozen in case; single case lots \$3.40; 5 case lots \$3.30.



# GILLARD'S NEW SAUCE

Of World Wide Reputation. Barrel lots of 12 dozen \$1.75; single dozen lots \$1.90.

FOR SALE BY ALL WHOLESALE GROCERS IN CANADA.

**GILLARD & CO.,** Sole Manufacturers, **London, England**



**MANITOBA MARKETS.**

WINNIPEG, April 25, 1898.

**E**VERYBODY is talking war news and many are the speculations as to rises in price of produce if the war is continued for any length of time. Up to the present the only things that have advanced noticeably are American short clear bacon and corned beef in tins. Wheat is still high, as high as \$1.10 being paid during the week, but that is due to local millers and not to the war scare.

Among the business changes of the week is the retirement of W. D. Bole from the wholesale drug firm of Martin, Bole, Wynne & Co., and the formation of the Bole Drug Co., which has applied to the present session of the Local House for incorporation.

In many districts seeding is progressing rapidly to completion, while in some sections of the southern part of the province it is already completed.

Business in the wholesale grocery line is quiet, as is usual at this time of the year, but produce of all kinds is moving freely with prices tending upward in most cases.

The ice is out of the rivers here, the bulk moving out quietly Sunday week. As there was no weight of snow there has been no rise of water, so that the passage of the ice was a tame affair compared with last year, when we lived for days in expectation of a flood.

**BUTTER**—The continued fine warm weather makes the prospects bright for the opening of creameries on May 1. Values will depend largely on the date of shipment, and will be based, for the present, at least, on eastern markets, where factories are already in full swing. Creamery will probably open here at 18c. points of shipment. This is considerably higher than last year's figure at the opening, which took place at a later date. Dairy butter is still scarce, but is moving a little more freely than last week. Jobbers are getting 18c. per lb.

**EGGS**—This produce has continued scarce and dear in spite of the expectations that prices would fall directly after Easter. No sales have been made, since that date, under 15c. However, it is not possible that this market can continue and the change, when it comes, will be a sharp drop.

**GREEN FRUIT**—This market is slightly perturbed over war, expecting changes with regard to pines and bananas. As yet no change has occurred and stocks are abundant. The Rublee Fruit Co. received one car of bananas to-day and will have another on Monday. Price of bananas runs from \$2.50 to \$3.50 and quality has rarely been finer. Havana pines, \$6 per dozen. Strawberries are arriving more freely and sell at \$6 per case of 24 quarts. Southern pie plant is coming in, and is selling rapidly at \$2.50. Oranges are stiffening up and an advance of from 50c. to \$1 is looked for early next week. The season for navels is drawing to a close. Lemons remain unchanged at \$4 per case. Green peas and butter beans are arriving in small consignments by express, but there is no general trade in these lines.

**DRIED FRUITS**—Apricots are up another ½c., and appear to be going out of sight;

11½c. are the figures to-day. In other lines, such as evaporated apples, peaches, and pears, there is no change, though all lines remain very firm.

**CANNED GOODS**—Situation with regard to canned vegetables remains without change for the week. Canned meats, as already noted, are advancing, canned beef being 30c. higher per case than last week. In other lines of canned meat no actual advance has taken place, but market is very firm, with every prospect that it will advance in sympathy with beef.

**CURED MEATS**—Every line of this product is firm, while in the case of American short clear the advance is very sharp, the price now being 8½ to 8¾c.; in fact, there is an advance from ½ to ¼c. on all these goods.

**COFFEE**—There is quite an excitement in coffee, but no definite price could be obtained.

**RICE**—Situation has not changed during the week.

**MAPLE SYRUP**—Is having its usual brisk run at \$1 to \$1.10 per gallon.

**THE SITUATION IN TEA.**

**T**HERE has been an unusually large movement of tea of various sorts from Canada to the United States since the first of the year. Estimates vary regarding the aggregate quantity, but many brokers consider that 15,000 packages have been sent across the lines by Montreal commission firms alone, not counting what has been done in the west. One firm in the commercial metropolis alone has sent over 10,000 packages, and another 3,000, which affords a pretty good indication of the movement.

The expectation of a duty on tea in the United States appears to have been the primary cause, but it was not that alone, for there have been other reasons.

The original intention was to market this tea in Canada, and, of course, the outflow means so much less old crop tea to be consumed on this side the line. It is noteworthy, however, that the fact has not induced jobbers or retailers to increase their operations to any extent. They have all along pursued a conservative policy and continue to do so.

It is difficult to say what their position is in regard to supplies, but the opinion among the commission houses seems to be that unless retailers throughout the country are well loaded up, the supply of tea carried in second and third hands in Canada is much lighter than usual.

If this is so the actions of jobbers and retailers do not indicate it, for they act as though they had enough supplies to carry them along until new crop teas arrive. If this was not so, surely they would be freer buyers than they are.

Laporte, Martin & Cie. are offering fine lines of teas of every grade at very low prices.

Laporte, Martin & Cie. report large orders of Barbadoes molasses, the price of which is now firmer than ever.

**WELL PLEASED WITH THE TRADE.**

Mr. C. S. Bullock, representing J. L. Prescott & Co., manufacturers of "Enameline," New York, was in Toronto this week, leaving on Thursday for home. Mr. Bullock was in the Queen City primarily for the purpose of establishing Mr. C. W. Boon as resident traveler in Ontario. Mr. Boon's headquarters will be in Toronto.

"Our business," remarked Mr. Bullock, "is increasing rapidly in Canada. We are well pleased, indeed, with the trade and with the class of people we are getting in contact with as a result of opening up in this market, and we believe it will be better further on," he concluded, with a laugh.

**A VISITOR FROM AUSTRALIA.**

Mr. Geo. Shrimpton, agent for Australia for Keen, Robinson & Co., London, England, manufacturers of the well-known mustard, Oxford blue, etc., was in Montreal last week, doing the city with the Canadian agent, Mr. J. H. Magor. He passed through Victoria, Vancouver and Toronto, en route to New York, whence he sails for England. Mr. Shrimpton was in Canada previously, in 1865, and he acknowledges that the country has made wondrous strides all round.

**FROM TRAVELER TO AGENT.**

Mr. Wm. Duckworth, who for a number of years was city traveler for the late firm Caverhill, Hughes & Co., is now the agent in Montreal for the "Pure Gold" jelly, "Blue Ribbon" tea, "White Moss" cocoanut and compound extracts. While in the employ of Caverhill, Hughes & Co., Mr. Duckworth won the respect and esteem of the grocers of the commercial metropolis.

**WHOLESALE GROCER RESIGNS.**

At the meeting of council of the Montreal Board of Trade, held on Wednesday, 27th inst., a letter was read from Mr. W. B. Mathewson, of J. A. Mathewson & Co., wholesale grocers, resigning his seat thereon. The resignation was accepted, and Mr. John Macfarlane, president of the Canada Paper Co., was elected to fill the vacancy thus created.

**PERSONAL MENTION.**

Mr. C. R. Cherry, who, during the past couple of years, has been representing Toddhunter, Mitchell & Co. in eastern Ontario, is now representing the same firm in Toronto and in the Niagara Peninsula. His territory in the east is taken by Mr. James McKee, who at one time represented the firm in the same territory.

P. Richard's brandies are rapidly taking the lead, say Laporte, Martin & Cie., who are just receiving a consignment, part of their spring orders.

"Union Sardiniere sardines in ½ boxes are certainly the best that can be obtained for the money they cost," say Laporte, Martin & Cie.



### We are expecting

very shortly a part of our Spring order, consisting of . . . .

### 1,075 PACKAGES, CASES AND BULK

We guarantee the quality of our Brandies to be second to none, and prices are such as to give you a fair profit. . . . .

### Have you any idea

of the profit you can realize in handling our "P. RICHARD'S" BRANDIES? If not, write for prices and samples. The firm "PHILIPPE RICHARD" has been established over a century, and their products are favorites on European markets. Although having been introduced into Canada but a short time, these Brandies are taking the lead, and are highly esteemed by connoisseurs. The best proof of this is found in the great demand we have for them. . . . .

# We Guarantee We can give....

entire satisfaction to all buyers of our Evaporated California Fruits, such as Apricots, Pears, Peaches, Prunes, etc., in 25-lb. boxes. We offer but the best brands, and our prices are right.

### The same guarantee applies

to our stock of Sardines in 1/2 tins, put up by "Union Sardiniere du St. Laurent." These S dines are prepared in the very best imported Italian Olive Oil, and the price is so low as to make it a paying article. . . . .

Our Lowest Price and also Samples given on demand for all goods in our line.

# Laporte, Martin & Cie. & Cie. Wholesale Grocers Montreal Montreal

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**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A.** G. MUNRO, general merchant, Stockton, Man., has assigned to F. G. Crawford.

P. A. Perron, general merchant, Carleton, Que., has assigned.

James McGinnis, grocer and pork dealer, Seaforth, Ont., has assigned.

U. J. Davidson, general merchant, Church Point, N.B., is reported away.

Pitts Bros., general merchants, Three Forks, B.C., are asking extension.

Chas. Hendry, general merchant, etc., Stirton, Ont., has compromised at 60c. on the dollar.

Lucy A. Crandell, grocer, Toronto, has assigned to Richard Tew, and a meeting of her creditors will be held on the 29th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Hungerford & Cook, grocers, Granby, Que., have dissolved.

Drien & Letourneux, grocers, St. Henri de Montreal, have dissolved.

McNeil, Vanblarcom & Co., general merchants, Barton, N.S., have dissolved partnership, J. S. McNeil retiring.

A new co-partnership has been registered between Chas. H. Somers and B. J. Smith, under the style Somers & Smith, Oxford, N.S.

SALES MADE AND PENDING.

Antoine Leduc, baker, St. Stanislas de Kostka, Que., has sold out.

N. H. Oxford, crockeryware, etc., St. Johns, Nfld., is selling out by auction.

H. M. Conde, general merchant, Bainsville, Ont., has sold his stock at 61c on the dollar.

W. McCausland, grain dealer, Tara, Ont., has sold out and is moving to Regina, N.W.T.

The stock of the estate of John Arthurs, general merchant, Magnetawan, Ont., has been sold.

The assets of the estate of Oct. Lapointe, general merchant, St. Rose du Degele, Que., have been sold.

CHANGES.

Mrs. A. Dark, general merchant, Komoka, Ont., is giving up business.

F. L. Flewelling, grocer, St. John, N.B., has sold out to James Gault.

D. McAllister, general merchant, Comber, Ont., has gone out of business.

A. Gauthier has started business as general merchant in Martinville, Que.

M. B. Craig, grocer, Woodstock, N.B., has removed to Perth Centre, N.B.

James Blair is commencing business as grocer, fruit dealer, etc., North Gower, Ont.

F. White, baker and confectioner, Harrow, Ont., has sold out to Frank A. Black.

**A Satisfied Customer...**

is the best advertisement you can have. The satisfaction buyers of **CLARK'S TOMATO SOUP** have had is the reason of our steadily increasing trade.

HAVE YOU TRIED IT?

## ORANGE MARMALADE

### Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON &amp; CO., Hamilton

Guin & Frere, grocers, Montreal, are retiring from business.

W. P. Drake, flour and feed dealer, Fort Erie, Ont., has sold out to H. F. Ferguson & Co.

Alice M. Storey, general merchant, Warren, Ont., has been succeeded by W. F. Watson.

S. J. McClelland, general merchant, Palgrave, Ont., has sold out to John McClelland.

Verrett, Stewart & Co., wholesale fish dealers, etc., Quebec, are giving up business.

J. F. Costin, general merchant, Cathcart, Ont., has been succeeded by John E. Stephenson.

The premises of H. Dufour & Co., general merchants, Murray Bay, Que., have been closed.

Edward P. Remick has registered as proprietor of Remick & Son, general merchants, Barnston, Que.

Thos. Cole, general merchant, Glencoe, Ont., has sold out to W. A. McKim, of Dresden, Ont.

Eleanor A. Cannon, wife of N. Tessier, has registered as proprietress of N. Tessier & Co., grocers, Quebec.

Rose D. Provost, wife of Adolphe Brunet, has registered as proprietress of the firm of Adolphe Brunet & Co., grocers, Montreal.

Hormidas Monty has registered as proprietor of the firm, Monty Freres, hardware and grocery dealers, Granby, Que.

Pierre Gelinias and Joseph Jackson have registered as proprietors of Gelinias & Cie., general merchants, St. Alexis des Monts, Que.

Moise E. Brunelle and Joseph Gauvreau have registered as proprietors of Brunelle & Gauvreau, provision and fruit dealers, etc., Montreal.

DEATHS.

Wm. Murry, of A. Haaz & Co., vinegar mfrs., Kingston, Ont., is dead.

J. M. Leod, general merchant, Elkhorn, Man., is dead.

Henry Williams, general merchant, Manotick, Ont., is dead.

John Thomson, of Thomson Bros. & Co., general merchants, Orangeville, Ont., is dead.

**LOW-PRICED TEA.**

The extraordinarily low range that tea generally has now got down to makes those who look abroad wonder what is going to be the end of it all. Is it wise to educate the public to lower and lower priced tea? Who reaps the benefit? We venture to say nobody. It cannot be argued that because a tea costs the household 1s. per pound, instead of 1s. 3d. per pound, more cups will be drunk, or more spoonfuls put in the pot. No, all we are doing at present is (to use vulgarism) "queering everybody's pitch." Tea is now what may almost be called a disreputably low range of price, and the morale or tone of the trade is certainly not improving. Cutting is the ruin of every decent business; it always has been and always will be. That forcing low-priced tea on the public will not appreciably increase consumption can be seen in the falling off—or, if not exactly falling off, at any rate the standstill—in the deliveries for months past; from which it would almost appear that tea drinking has, for the time being, at any rate, reached its limit. We cannot but think that some of the tricks and ruses adopted to sell tea are a discredit to a time honored business, and are undoubtedly tending to lower the prestige of the trade. A good tea at a fair price is all that any reasonable person wants. Cutting prices cannot tend to a healthy state of things. They spoil the trade, benefit nobody, and are decidedly detrimental to sound business.—Grocers' Gazette, London, Eng.

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**FOR SALE.** Choice Prime Beans.  
Evaporated Apples.  
Apply JAS. R. SHIELDS & CO.  
Board of Trade, TORONTO



—A  
**Ton of Cocoanut  
for Klondyke.**

Against the competition  
of all brands..

**WHITE MOSS**

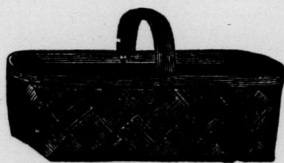
dried, was chosen (on account of its quality) as the  
Pioneer Cocoanut of the Yukon, we having just received  
an order for a ton to be put up in tins made specially  
for this order.

Are you carrying our goods? If not, write us for  
samples.

**CANADIAN COCOANUT CO.  
MONTREAL.**

**THE  
Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

**OAKVILLE, ONT.**

**HIGHEST**

**PAILS  
TUBS**

**And Wood Packages**

FOR

**Lard, Candy, Spices,  
Pickles, Syrup, etc.**

Manufactured by

**The Wm. Cane &  
Sons Co., Limited**

Newmarket, Ont.

**CHAS. BOECKH & SONS**  
Sole Agents, Toronto

**QUALITY**

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**NO TROUBLE TO SELL**

**Cow**



**Brand**

The best advertised piece of goods on the market.

*The Dry Goods Review*



CLUBBING RATES

The Dry Goods Review and  
The Canadian Grocer

**\$3.00**

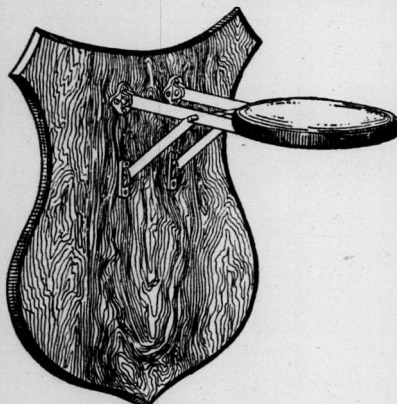
Send for Samples.

**THE DRY GOODS REVIEW**

TORONTO . . . .

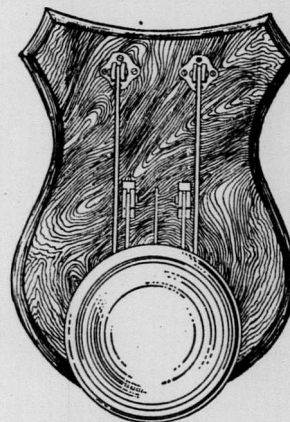
. . . . MONTREAL

**Gem Folding Counter Stool** with the Globe Fruit and  
Globe Pepsin Chewing Gum,



OPEN.

You make a  
good profit on  
the Gum and you  
get this high-  
class patented  
Stool **FREE**.  
Get one from  
your wholesaler,  
or write for cir-  
cular to



CLOSED.

**GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.**



**BEWARE OF PRESERVATIVES.**

**T**HE following is a copy of a circular which has recently been issued by the Minister of Agriculture for Ontario :

In building up the dairy industry of Ontario two things have been taught and urged, namely, purity and high quality of products and economy of production. Whatever set backs this great industry may have met in the past few years can be traced to a neglect of one or the other of these important points. The cheese industry of Ontario is now fairly well established, and the annual production of a large amount of well made, whole-milk cheese of uniform quality has given Canada a controlling influence in the British cheese market. Our creamery industry is now rapidly developing, and it is of vital importance that the strictest attention be paid to the turning out in an economical manner of butter of uniformly high quality, pure and unadulterated. This industry will, if properly conducted, assume very large proportions, since the average consumption of butter is much greater than that of cheese, and the British imports of butter greatly exceed those of cheese. In the British market our butter meets in competition similar goods from Ireland, Denmark, France, the United States, Australia and Argentina. Denmark has attained a chief place by studying the requirements of the market, and now produces nearly all of her creamery export butter from pasteurized milk or cream with the use of special ferments. In some of the countries exporting to Great Britain—Australia in particular—it has become a practice to use some kind of "preservative" in butter-making. Sometimes this is added to butter as a salt; sometimes it is added to the milk. These preservatives are sold under various names, such names as preservalene, preservatine, preservitas, being favorites. They are nearly all mixtures of boracic acid. The increasing use of these preservatives has alarmed the British consumer, and most radical measures are now proposed to exclude all butter in which traces of these preservatives are found. The British public has become alarmed, the press is actively decussing the matter, and public officials are now on the lookout for butter so adulterated. It must be carefully noted that all butter made from milk or cream to which anything but common salt has been added is adulterated. The butter producers of Ontario must make no mistake. The use of any of these preservatives is dangerous to the dairy interests of this country. Everything possible should be done to discourage the use of such substances, and the press should as far as possible prevent the advertising of them in this country. Ontario has a reputation for producing pure dairy goods of high quality. That reputation must be maintained, and every person interested in the dairy business of Ontario should assist in preventing these "preservatives" from getting a foothold in this Province. "An ounce of prevention is better than a pound of cure." We have a reputation now for making pure butter and cheese. Help to maintain that reputation. Do not advocate preservatives. Do not advertise preservatives. Do not use preservatives.

A fire broke out in the dry goods store of J. Beaulieu, Etchemin, Que., about two o'clock on April 21, and spread to the adjoining houses, and was only extinguished after six of the best houses in the village were destroyed, including Mrs. Cantin's grocery and E. Bourassa's grocery stores. Several neighboring houses were partly damaged. Loss about \$25,000. Insurance small. There are no fire appliances in the village.

**The Class Acting**

up to the belief that it does "Not Pay" to be noticeably "Unlike" all others, continues to dwindle.



Ceylon Tea has gained its name and earned its fame, solely through its being noticeably "Unlike" all competitors, inasmuch as it is of incomparable Quality and Deliciousness—captivating and holding in everlasting captivity "all tastes." Don't you think, in view of the wide-spread agitation for the suppression of the notoriously adulterated Teas of China and Japan, that it would be good business policy for you to handle "Salada" Ceylon Tea?

Others are doing so with the utmost satisfaction and profit.

**Montreal Wholesale Depot, 318 St. Paul St.**  
and at  
**Toronto, Winnipeg, Vancouver, Buffalo, Detroit, Boston, Pittsburgh.**

**Evaporated Vegetables**

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

**Kerr Vegetable Evaporating Co.**  
Limited  
**KENTVILLE, NOVA SCOTIA**

**Dewar's Famous Scotch**

Can be had from

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

**THE PRESS CLIPPING DEPARTMENT**

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

**The Press Clipping Department, Board of Trade, Montreal**

**BROCK'S BIRD SEED**

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



**NICHOLSON & BROCK - TORONTO**

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

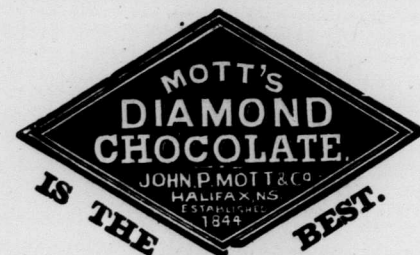
**"GOLDEN LEAF"**  
BRAND **JAPAN TEA**

**"Udarella" Ceylon Blend**  
**"Atlas" Blend**

All of extra cup quality.  
Samples on application.

Sole Agents:

**George Foster & Sons**  
**BRANTFORD, ONT.**



ASK FOR  
**MOTT'S**



The war between

Spain and the United States  
does not effect the popu-  
larity of

# Ceylon and Indian Teas

The demand for these pure,  
healthy, cleanly, machine-made  
teas must continue to grow.  
The public require but one trial  
to be convinced of their superi-  
ority over the cheap, trashy teas  
of China and Japan.

Handle and sell only

# Ceylon and Indian Teas



appreciated

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ONTARIO

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worthy.

Montreal

F"  
TEA

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Montreal





# English Army Blacking

THE VERY BEST ON EARTH.

Try a Case of Three Dozen. Sold by all Wholesale Grocers throughout the Dominion.

Manufactured by .....

The F. F. DALLEY CO., Limited, - Hamilton, Canada.



BRUNNER, MOND & CO.'S

Bicarbonate of Soda  
Soda Crystals

BEST IN THE MARKET

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

WINN & HOLLAND  
MONTREAL

SOLE AGENTS  
FOR CANADA

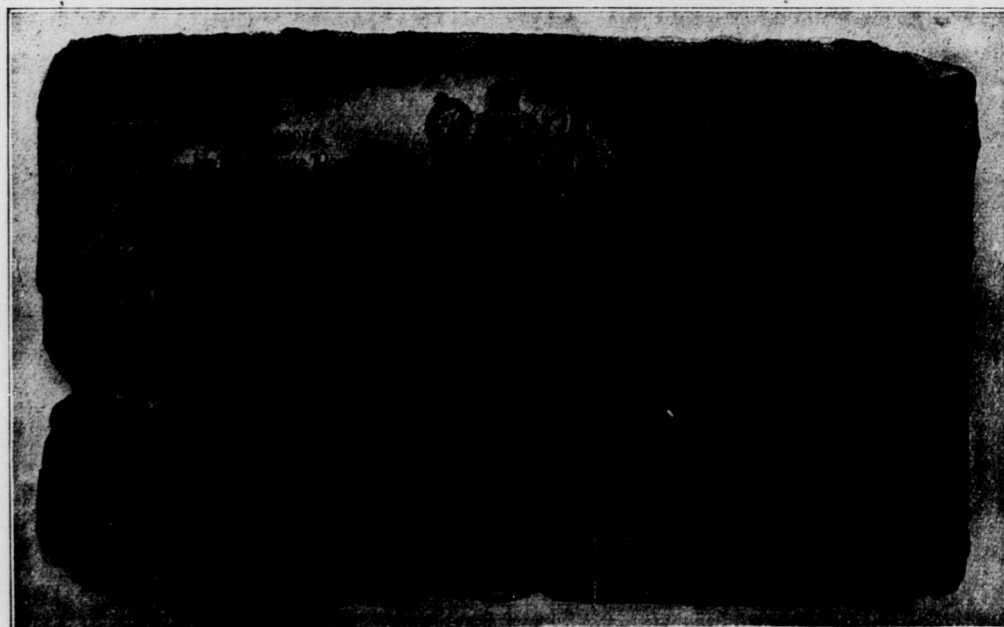
PUREST THAT  
CAN BE MADE

McLAREN'S



Is Honest Goods and just  
the Thing on Which to  
Make or Extend a Busi-  
ness.

The Best Grocers make  
a point of Keeping it  
always in Stock.



C. E. Colson  
Montreal

And

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Quotatio  
etc., are s  
agents, wh  
accuracy.  
If a chang  
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4 oz. cans  
10 cent ca  
Cook's I  
Size 1, in  
" 10, in  
" 12, in  
" 12, in  
" 3, in  
Pound tin  
oz. tins  
oz. tins  
lb. tins  
Diamor  
1 lb. tin  
3/4 lb. tin  
1/2 lb. tin



ALL OVER THE CONTINENT  
OF NORTH AMERICA

Keen's  
D.S.F. Mustard

IS USED REGULARLY.

And the increasing sales attest its thorough appreciation  
by the **CLASSES** and the **MASSES**.

Current Market Quotations for Proprietary Articles.

April 28, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

<b>PURE GOLD.</b>	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00
<b>Diamond—</b>	
<b>W. H. GILLARD &amp; CO.</b>	
1 lb. tins, 2 doz. in case..... per doz.	1 20
1/2 lb. tins, 3 ".....	90
1/4 lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER,

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. per doz. cases.....	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1/2 lb. jellies.....	2 25
1 1/2 lb. Crown sealers.....	2 25

BLACKING.

<b>P. G. FRENCH BLACKING.</b>	
per gross	
1/2 No. 4.....	\$4 00
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish ".....	3 60
No. 3 ".....	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases.....	7 20
No. 10 ".....	9 00
Yucan Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	3 40
" 3 ".....	5 60
" 4 ".....	10 00

No. 1 Enamelled Tins ".....	2 50
" 2 " ".....	3 75
" 3 " ".....	4 00
" 4 " ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in 1/4 gross cases.

Reliable French Blacking, No. 5.....	9 00
" No. 2.....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1 1/2.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00
Alpha Metal Polish No. 2.....	9 00

Patent Stove Polish—

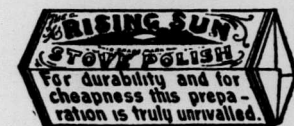
Sunlight Lead Bar.....	4 25
Packed in 1/2 gross cases.....	10 80
Sunlight Liquid, 1/4 gross cases.....	25
Moody's Black Lead.....	25
Reliable Stove Pipe Varnish.....	25
1/4 gross cases.....	25
6-oz. bottles.....	25

Quickshine Pipe Varnish.....	12
1/4 gross cases pressed top tins.....	12

Stove Polish—

Quickshine Polish.....	9 01
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.



Per gross	
Rising Sun, 6 ounce cakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5 00




# A Word About Syrups.

If there is anything you haven't got in Table Syrups let us know, as we have some very finely flavored lines in just now. Write for prices whether you intend ordering at the present time or not. We can quote you some rare figures which we think will just suit you.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO. Per gross



Gem Stove Polish, 1/4 gross cases \$9 00  
per doz  
Stovepipe Varnish, 4 oz. bottles 1 00  
6 oz. bottles 1 25  
Boston Brunswick Black, 8 oz. bottles 1 7

Enameline.



No. 4—3 dozen in case \$4 50  
No. 6—3 dozen in case 7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread. 0 07  
Warbler, with Song Restorer. 0 05 1/2  
Belgian, with Bird Improver. 0 05 1/2  
International, with Bird Treat. 0 05 1/2  
German X, with Cuttlefish Bone. 0 04 1/2  
German, with Cuttlefish Bone. 0 04 1/2  
London Bird Seed, bulk 25 lb. cases. 0 04 1/2  
Bird Gravel, 10c. pkts., 24 in case. 0 06  
Bird Gravel, 5c. pkts., 48 in case. 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06  
Dalley's Bird Seed, 40 lb. cases. 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed. 0 07  
Norwich Bird Seed. 0 06  
Maple Leaf Bird Seed. 0 05  
Bird sea-gravel, 10c. pkts., 24 in case 0 06  
5c. 48 " 03

CORN BROOMS

CHAS. BOKCKH & SONS. per doz. net.

Carpet Brooms—  
"Imperial," extra fine, 8, 4 strings.. \$3 65  
" " " " 7, 4 strings.. 3 45  
" " " " 6, 3 strings.. 3 25  
"Victoria," fine, No. 8, 4 strings.. 3 30  
" " " " 7, 4 strings.. 3 10  
" " " " 6, 3 strings.. 2 90  
"Standard," select, 8, 4 strings.. 2 90  
" " " " 7, 4 strings.. 2 75  
" " " " 6, 3 strings.. 2 60  
" " " " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets \$0 17  
1/4 lb. " 0 17  
Reckitt's Square Blue, 12-lb. box 0 17  
Reckitt's Square Blue, 5 box lots 0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb. 1 65 1 70  
2 lb. 2 65 2 75  
4 lb. 5 50 5 80  
6 lb. 8 50 8 80  
14 lb. 18 50 19 00  
Roast Beef, 1 lb. 1 40 1 50  
2 lb. 2 75 2 90  
Luncheon Beef, 1 lb. 1 60 1 90  
2 lb. 2 75 2 85  
Brawn 1 lb. 1 30 1 40  
2 lb. 2 50 2 75  
6 lb. 6 60 6 80  
14 lb. 14 50 15 00  
Ox Tongue, 1 1/2 lb. 7 00 7 20  
2 lb. 8 50 8 80  
2 1/2 lb. 10 75 11 00  
Lunch Tongue, 1 lb. 3 35 3 50  
2 lb. 6 60 6 80  
Chipped Beef, 1/2 lb. 1 75  
1 lb. 3 50  
Pigs' Feet 1 lb. 1 65 1 75  
2 lb. 2 75  
Potted Meats, Tongue or Ham 70 75  
1/2 lb. 1 20 1 25  
Potted Deviled Ham or Tongue, 1/2 lb. 70 75  
Potted Deviled Ham or Tongue, 1/2 lb. 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt. 3 00 3 15  
1 pt. 2 00 2 10  
Gelatine of Boar's Head, 2 lb. 3 00 3 20


Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb. 3 00 3 10  
Plover Roast. 5 00  
Sliced Gold Band Bacon. 3 00

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars. \$1 20  
" (in cream pitcher) 36 5c bars 1 20  
" (in sugar bowl) 36 5c bars 1 25  
" (in glass jar) 115 5c pkgs. 3 75  
Pepsin Tutti Frutti (in glass jar) 115 5c packages. 3 75  
Pepsin Tutti Frutti, 23 5c packages. 0 75  
Round Pepsin, 30 5c packages. 1 00  
Cash Register, 350 5c bars and pkgs. 15 00  
Cash Box, 160 5c bars. 6 00  
Tutti Frutti Show Case, 160 5c bars and packages. 6 00  
Variety Gum (with book in each box) 150 1c pieces. 1 00  
Banner Gum (English or French wrappers) 115 1c pieces. 1 00  
Flirtation Gum (English or French wrappers) 115 1c pieces. 1 20  
Mexican Fruit, 36 5c bars. 0 90  
Sappota, 150 1c pieces. 0 75  
Orange Sappota, 150 1c pieces. 0 75  
Black Jack, 115 1c pieces. 0 75  
Red Rose, 115 1c pieces. 0 75  
Magic Trick, (English or French wrappers) 115 1c pieces. 0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz. \$9 00  
Medium Size, cases 1 doz. 4 50  
Small Size, cases 2 doz. 2 40  
Individual, cases 2 doz. 1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S. per lb.

Case of 14 lbs. each. 0 35  
Smaller quantities. 0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages. \$1 65  
per lb

Mexican chocolate, 1/4 and 1/2 lb. pkgs. 0 40  
Rock Chocolate, loose. 0 40  
" " 1-lb. tins. 0 42 1/2  
Cocoa Nibs, 11-lb. tins. 0 35

TODHUNTER, MITCHELL & CO'S.

Chocolate— per lb

French, 1/4's—6 and 12 lbs. 0 30  
Caracacas, 1/4's—6 and 12 lbs. 0 35  
Premium, 1/4's—6 and 12 lbs. 0 30  
Sante, 1/4's—6 and 12 lbs. 0 26  
Diamond, 1/4's—6 and 12 lbs. 0 22  
Sticks, gross boxes, each 1 00

ROYAL COCOA ESSENCE, packages. 1 40  
BENSCHORP'S ROYAL DUTCH COCOA.

1/2 lb. tins, boxes 4 doz. 2 40  
1/2 " " 2 " 4 50  
1/2 " " 1 " 8 50

Ralston Health Club boxes 6 lbs. 45

CHOCOLAT MENIER.

In Cases of In 12  
5 case 10x12 lb lb case  
lot. bxs.

Vanilla—per lb. \$ 0 32 \$ 0 34 \$ 0 36  
Yellow wrapper, \$ 0 32 \$ 0 34 \$ 0 36  
Unsweetened—  
Blue Premium C 35 0 37 0 39

Per case. Less than case.

Pastilles—  
Yellow wrapper, 108 bxs. to the case. \$20 00 0 20

Croquettes—  
Yellow wrapper, 9 bxs. of 12 packages. \$20 00 0

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION



The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

# WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

FRY'S.	
Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40
" " " " " "	4 50
" " " " " "	8 25
Homeopathic, 1/4's, 14 lb. boxes	0 24
" " " " " "	1/2 lbs. 12 lb. boxes.

JOHN P. MOTT & CO.'S.  
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4's)	0 32	
Mott's Breakfast Cocoa in tins	0 45	
Mott's No. 1 Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 23	
Mott's French-Can. Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 28	
Mott's Cocoa Nibbs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	0 25
1/2 lb. cake, per lb.	0 30
Royal Navy Chocolate, 12 lb. boxes,	0 30
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	per doz.
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" " " " " "	0 28
" " " " " "	0 29
" " " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails	0 30
Feather Strip, " " " "	0 25
Special Shred, " " " "	0 22
Macaroon, " " " "	0 30
Crown Desic., 12, 20 or 25 lb. "	0 22
Special, " " " "	0 18
Barrels, 2c. per lb. less.	
Terms, 3 p.c. off 30 days.	

COFFEE.

JAMES TURNER & CO.

Mecca	0 34
Damascus	0 30
Cairo	0 40
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own	0 30
Jersey	0 28
Laguaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30

EXTRACTS.

per doz.	
Dailey's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dailey's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dailey's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 1/2 " " " "	1 50
3 " " " "	2 00
4 " " " "	3 00
8 " " " "	6 00
4 " " Glass Stop'r "	3 50
8 " " " " "	7 00



**Roanthee's**  
SELECT COCOA

Robert Greig & Co., Montreal, Agents.

1/2 lb. Tins, boxes 2 doz.	2 40
1/2 lb. Tins, boxes 2 doz.	4 60
1 lb. Tins, boxes 1 doz.	8 70

FOOD.

per btl.	
ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	1 25
" " " " " "	2 25
Groats, 1/2 lb. tins	1 25
" " " " " "	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISEING FLOURS.	per doz.
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case.	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case.	1 20

Tea Biscuit Flour, 2 lb. packages, 3 doz in case

per doz.	
Graham Flour, 2 lb. packages, 3 doz. in case.	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S	
Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	0 80
" " " " " Red, " "	0 95
COX'S	
1 Quart size, per doz.	1 15
2 Quart size, " "	2 30

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " " " " "	11 40
" " " " " "	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " " " " "	7 00
" " " " " "	6 00
" " " " " "	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " " " " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " " " " "	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams " " "	1 55
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (30 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " " " " " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " " " " " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetthey's Condensed, per gross, net	\$10 80
" " " " " " per case of 3 doz., net.	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " " " " " 1/2 lb. tins	0 42
" " " " " " 1/4 lb. tins	0 45
Round Tins—	
F. D., 1/2 lb. tins	0 25
" " " " " " 1/4 lb. tins	0 27 1/2
F. D., 4 lb. jars, per jar.	0 75
" " " " " " 1 lb. "	0 25
" " " " " " 4 lb. tins, decorated, p.t.	0
FRENCH MUSTARD	
Crown Brand—(Robert Greig & Co.)	
per gross.	per gross
Pony size, \$7 50	Beer Mug, 16 20
Small Med. 7 50	Tumbler, 11 50
Medium, 10 80	Cream Jug, 21 00
Large, 12 00	Sugar Bowl, 22 00
Spoon, 18 00	Caddy, 28 00

THE F. F. DALLEY CO.

Dailey's Mustard, bulk, pure, per lb.	0 25
Dailey's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dailey's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dailey's Superfine Durham Mustard bulk, per lb.	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " " " "	7 80
1/2 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

## SPECIAL NOTICE

DAY & MARTIN

LIMITED

BOROUGH ROAD

LONDON, ENG.

MANUFACTURERS OF THE  
CELEBRATED . . . .

97 Blacking  
Shoe Dressings  
Etc., Etc.

Have appointed us Sole Agents for the Provinces of Ontario and Quebec. Drop us a card when wanting any D. & M. Goods.

Frank Magor & Co., 16 St. John St., Montreal



The merits of the Starch are generally estimated by the demand there is for it.

# CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

**THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.**

**PICKLES---STEPHENS'**  
A. P. TIPPET & CO., AGENTS.  
per doz.  
Patent stoppers (pints) ..... 2 30  
Corked (pints) ..... 1 90

**SODA.**  
COW BRAND



per box  
Case of 1 lbs. (containing 60 p'k'g's) \$ 3 00  
" " 1/2 lbs. ( " 120 " ) 3 00  
" " 1 lb. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb. packages)..... 3 00  
Case of 5c. p'kgs (containing 96 p'kgs. 3 00

**SOAP.**



1 box and less than 5..... 4 00  
5 boxes and upward..... 4 00  
Freight prepaid on 5 box lots.



**BRANTFORD SOAP WORKS CO.**  
Ivory Bar " is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 130 in box; Twin Cake, 11 1/4 oz. each, 100 in box.  
Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.  
per gross.  
Maypole Soap, colors, ..... 12 00  
" black ..... 18 00  
10 per cent. discount on gross lots.

**STARCH.**

**EDWARDSBURG STARCH CO., LTD.**  
Laundry Starches—  
No. 1 White or Blue, cartons.... 0 05  
Canada Laundry ..... 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes 0 07  
Edwardsburg Silver Gloss, 1-lb. chromo package..... 0 07  
Silver Gloss, large crystals..... 0 06  
Benson's Satins, 1-lb. cartons... 0 07 1/2  
No. 1 White, bbls. and kegs..... 0 04 1/2  
Benson's Enamel, per box..... 3 00  
Culinary Starch—  
W. T. Benson & Co.'s Prep. Corn 0 06  
Canada Pure Corn ..... 0 05  
Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart. 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....

**KINGSFORD'S OSWEGO STARCH.**



40-lb. boxes, 1-lb. pkgs., 0 08  
6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2  
PURE—40-lb. boxes, 1-lb. pack..... 0 07  
48-lb. " 16 3-lb. boxes.. 0 07  
For puddings, custards, etc.  
OSWEGO } 40-lb. boxes, 1-lb. packages..... 0 07 1/2  
CORN STARCH }  
ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles ..... 0 06  
STARCH IN } Silver Gloss..... 0 07 1/2  
BARRELS } Pure ..... 0 06 1/2

**THE BRANTFORD STARCH CO., LTD.**  
Laundry Starches—  
Canada Laundry, boxes of 40 lbs. 0 04 1/2

**Finest Quality White Laundry—**  
3 lb. cartons, cases 36 lbs.... 0 05  
Bbls, 175 lbs. .... 0 04 1/2  
Kegs, 100 lbs. .... 0 04 1/2

**Lily White Gloss—**  
Kegs, extralarge crystals, 100 lbs. 0 06  
1 lb. fancy cartons, cases 36 lbs. 0 07  
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07  
6 lb. tin enamelled canisters, 8 in crate 48 lbs ..... 0 07

**Brantford Gloss—**  
1 lb. fancy boxes, cases 36 lbs. 0 07 1/2

**Brantford Cold Water Rice Starch—**  
1 lb. fancy boxes, cases 28 lbs.... 0 09

**Canadian Electric Starch—**  
40 packages in case..... 3 00

**Culinary Starch—Challenge Prep. Corn—**  
1 lb. pkgs., boxes 40 lbs..... 0 05

**No. 1 Pure Prepared Corn—**  
1 lb. pkgs., boxes 40 lbs..... 0 06

**TEAS.**

**"SALADA" CEYLON.**



Wholesale Retail  
Brown Label, 1s and 1/2s ..... 0 20 0 25  
Green Label, 1s and 1/2s ..... 0 22 0 30  
Blue Label, 1s and 1/2s and 1/4s.. 0 30 0 40  
Red Label, 1s and 1/2s ..... 0 36 0 50  
Gold Label, 1/2s ..... 0 44 0 60  
Terms, 30 days net.

**RAM LAL'S (lead packages)**



Cases, each 60 1-lbs. .... 0 35  
" " 60 1/2-lbs. .... 0 35  
" " 30 1-lbs. .... 0 35  
" " 120 1/2-lbs. .... 0 36

**"KOLONA"**



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.

Black Label, 1-lb., retail at 25c ..... 0 19  
" 1/2-lb., " " ..... 0 20  
Blue Label, retail at 30c ..... 0 22  
Green Label " 40c ..... 0 28  
Red Label " 50c ..... 0 35  
Orange Label, retail at 60c. .... 0 42  
Gold Label, " 80c. .... 0 58  
Terms, 3 per cent. off 30 days.

**CROWN BRAND.**

(Ceylon in lead packages)

Wholesale Retail  
Red Label, 1-lb. and 1/2s. .... 0 35 0 50  
Blue Label, 1-lb. and 1/2s. .... 0 28 0 40  
Green Label, 1-lb. .... 0 18 0 25  
Green Label, 1/2s. .... 0 19 0 25  
Japan, 1's ..... 0 19 0 25

**WOODENWARE.**

**THE E. E. EDDY CO.** per doz

Washboards, Planet ..... 1 60  
" XX ..... 1 40  
" X ..... 1 25  
" Special Globe. .... 1 50

Matches—

5-Case Single Lots, Case  
Telegraph ..... \$3 00 \$3 20  
Telephone ..... 2 80 3 00  
Parlor ..... 1 30 1 40  
Red Parlor ..... 1 60 1 60  
Safety No. 1, wall box 1 40 1 50  
" No. 2, slide box 2 80 2 90  
" No. 3, capital... 2 75 2 85  
Flamers, slide boxes... 2 25 2 35  
" wax stems..... 3 20 3 30  
Tiger ..... 2 65 2 85

**BRYANT & MAY.**

Robert Greig & Co., Agents.  
No. 9 Safety, per gross..... \$ 2 00  
" 10 " ..... 1 10  
" 2 Tiger, " ..... 5 00  
" 4 " " ..... 2 00



# LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes; Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.



# You Make a Mistake

When you regard Salt as a back-shop article, to be stored in any odd corner and only brought out when ordered.

## Not Your Fault Perhaps!

If you have been handling some common brand—hard, wet and nasty—put up anyhow. No wonder you want to keep it away from your choice groceries.

## Buy the Best--Coleman's Salt

It is pure, white, dry and sparkling, put up in first-class packages, every one guaranteed to the consumer. You need not be afraid to bring them out into the light. They are fit company for your finest stock. Get a case of five-pound cartons, and judge for yourself.

## Carload Lots. . . .

We carry large stocks of common and coarse salt, and assort cars to suit the convenience of customers. Prompt shipment guaranteed. Write for quotations and samples.

**R. & J. RANSFORD, Clinton.**

CAN.

ad packets.

... 0 19  
... 0 20  
... 0 22  
... 0 25  
... 0 35  
... 0 42  
... 0 58

sale Retail  
5 0 50  
8 0 40  
8 0 25  
9 0 25

per doz  
1 60  
1 40  
1 25  
1 50

Single  
Case  
0 \$3 20  
0 3 00  
0 1 40  
0 1 60  
0 1 50  
0 2 90  
5 2 85  
5 2 35  
5 2 30  
5 2 85

... \$ 2 00  
... 1 10  
... 5 00  
... 2 00

the Gro-  
S. Stick  
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sticks  
l Tubes

LIE



# NO JOB LOT

BUT STRAIGHT GOODS

A line of . . . . .

## White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

# Can be Retailed for 5 Cents Each

Particulars Gladly Given.

## GOWANS, KENT & CO.

TORONTO

WILL TICKLE THE SAUCIEST PALATE.

# PATERSON'S WOR'STER SAUCE

Possesses a peculiar pungency and zest pleasing the Consumer, and providing a satisfactory profit to the Grocer.

Prepared by R. PATERSON & SONS, Proprietors and Manufacturers of PATERSON'S "Camp" Coffee Essence. PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL

### WANZER LAMP & MFG. CO.

Hamilton, Ont.



WANZER.

INVERNESS, P.Q., Feb. 14th, 1898  
WANZER LAMP & MFG. CO.,  
Hamilton, Ont.

GENTLEMEN.—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—they are giving good satisfaction. Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I can not praise it too highly.

Very truly yours,

JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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