THE AFRICAN DEVELOPMENT BANK GROUP

A Guide to Business Opportunities for Canadians

Contents:

I.	Foreword/Introduction
П.	Overview of the African Development Bank Group 2
III.	Canada and the African Development Bank
IV.	AfDB Lending Operations - Trends and Future Prospects
V.	Project Development
VI.	Procurement - Policies and Procedures 10
	Consulting Services11Goods, Equipment and Civil Works13Sources of Project and Bidding Information14
VII.	How to Win Contracts - The Strategic Approach

Annexes:

1

1.	Additional Sources of Information	19
2.	Electronic Information Sources: Africa on the Web	20
3.	Useful addresses and other Key Contact Points	21
4.	Canadian Embassies and High Commissions in Africa	23
5.	Member countries of the African Development Bank	25
6.	Organization Chart of the African Development Bank	27