

In 1991 and 1992, the transport equipment and industrial machinery sector represented our second export sector in Tunisia after sulphur. Our sales were mainly based on graders and industrial loaders, aircraft engines, spare parts for locomotives and diesel engines.

If we consider recent purchases by Tunisia in the urban transport and airline sectors, the best commercial prospects for Canada are: railways (long distance) with SNCFT's intention to buy 15 new diesel locomotives; construction and maintenance road equipment (graders) and mining pit equipment such as industrial loaders and specialized trucks. In the aviation sector, possibilities exist in the fields of civilian and military helicopters, aircraft engines and business aircraft. Otherwise, Canadian firms will probably be able to consolidate their position in the short-term for spare parts for diesel engines used for locomotives and industrial machinery, etc. With the future development of a new freeport in Zarzis, Tunisia will also have to improve in port handling equipment.