(record #: 737)

SECTOR: Information Technologies

AREA: Western Europe and European Community (EC)

DATE: Oct 1993

ACTIVITY: Advanced technology; mission to

LOCATION: Finland, Estonia

CONTACT: Gayle McCallum EAITC RWT

TELEPHONE: 613-996-1530

12 Canadian companies will participate in a sellers mission to explore opportunities with Danish/Finnish firms. The mission will include high quality Canadian firms in related or new product areas including medical electronics/computer systems and industrial automation/process controls/systems.

(record #: 738)

SECTOR: Information Technologies

AREA: Western Europe and European Community (EC)

DATE: Nov 1993

ACTIVITY: Electronic products; mission to: Eurocomnet

LOCATION: Amsterdam

CONTACT: Terry Jack EAITC RWT

TELEPHONE: 613-995-6435

An information booth displaying 8-10 company brochures. Covering the Electronic Products Sector.

(record #: 739)

SECTOR: Information Technologies

AREA: Western Europe and European Community (EC)

DATE: Nov 1993

ACTIVITY: Instrumentation; national stand: BIAS Exhibition

LOCATION: Milan

CONTACT: Lorraine Reardon EAITC RWT_

TELEPHONE: 613-996-2147

BIAS Exhibition - By far the largest and most important show of its sector in Italy alternating on a three year basis as agreed with similar shows held in Germany and France. Italy is an important market for automation and instrumentation. While Italian companies are strong in machine tools, cells and flexible manufacturing systems production, they heavily count on foreign suppliers, most of which have sister companies or distributors locally, for the eyes and brains to be installed on their machines. Studies by post and sector divisions in Ottawa have established opportunities for technology transfer and joint ventures in advanced software and sensor, applications in various Italian machine sectors. Goof opportunities for Canadian sensor manufacturers to explore market possibilities as well as for manufacturing companies to view the latest in automation technology.