

groups within Motorola Inc. The company's charter in Canada is to be a single source supplier, offering total solutions in data communications and office automation.

Products are marketed worldwide through sister organizations in the U.S.-based Motorola Information Systems Group (ISG). Motorola has supplied equipment for customers in more than 40 countries. Much of its export business comes from European and Japanese markets. The company won the prestigious Canada Export Award in 1983.

MUX LAB Inc.

165 Graveline Street
Ville Saint-Laurent, PQ H4T 1R3
Telephone: (514) 735-2741
Fax: (514) 735-8057

KEY PERSONNEL:

Gilles-André Bouchard, *President*
Sylvain Abitol, *Vice President, International Marketing*
Brian Cosgrove, *Vice President, Marketing - North America*

MUX LAB Inc. is a data communications company that designs and manufactures terminal emulation boards, premise wiring equipment and modems. The company's cable management products, which have captured 25 per cent of the American small multiplexer market, include a line of coax eliminators and multiplexers for the following environments: IBM 3270 and Systems 3X, Wang, Arcnet, Ethernet and ASCII.

Nardeux America Inc.

31 Sherbrooke Street East
Room 100
Montreal, PQ H2P 3V8
Telephone: (514) 982-0766
Telex: 7601138
Fax: (514) 982-0852

KEY PERSONNEL:

Mme. Claude Nardeux, *President*
Eric Hartmann, *General Manager*

Nardeux Canada Ltée was established as a subsidiary of NARDEUX SA of France. Nardeux America Inc.,

the marketing arm of the company, is responsible for all marketing throughout North America. Nardeux Canada began manufacturing in mid-1986 and has established a structure for product development, design engineering, manufacturing and test of medium complexity electronic equipment.

The company has two extensive product lines acquired from the parent company. These lines are being complemented with products adapted by Nardeux Canada for the North American market. The lines include radio communications, including high-class commercial/paramilitary HF-SSB equipment and ground-based aviation communication VHF-AM equipment; and radiation protection products, including a full line of products from full body contamination monitors to laundry monitors to small survey instruments and dosimetry components.

Nardeux Canada currently provides contract manufacturing services and engineering services.

Nautel (Nautical Electronic Labs Ltd.)

Hackett's Cove, R.R. #1
Tantallon
Halifax County, NS B0J 3J0
Telephone: (902) 823-2233
Telex: 019-22552
Fax: (902) 823-3183

KEY PERSONNEL:

David J. Grace, *President*
J.R. Pinks, *Vice President*

Nautel (Nautical Electronic Laboratories Limited) is a manufacturer of energy-efficient solid-state radio transmitters operating at power levels up to 50 kW. The transmitters are used for a variety of applications including AM broadcasting in the 525 to 1 715 kHz band of power levels from 40 W to 50 kW (200 000 W PEP), aeronautical and marine nondirectional beacons in the 415 to 535 kHz band at power levels from 1 to 5 kW (8 000 W PEP), and related equipment for use with the above transmitters, including remote

control, remote maintenance and monitoring and automatic antenna tuners.

The company was established in 1969 and has production facilities in Canada and a wholly owned subsidiary in the United States. It has supplied transmitters and related equipment to customers in more than 100 countries around the world.

Newbridge Networks Corporation

P.O. Box 13600
600 March Road
Kanata, ON K2K 2E6
Telephone: (613) 591-3600
Telex: 053-3653

Fax: (613) 591-3680

KEY PERSONNEL:

Terry Matthews, *Chairman and President*
Mike Pascoe, *Vice President, Sales*

Newbridge Networks Corporation is involved in the design, manufacture and marketing of a series of universal voice and data multiplexer products for the T1 and CEPT digital trunk market. The company's product line, called MainStreet, includes the 1070, 1080, 1082 and 1032 Data Controllers and the Digital Trunk product line; the 3600 MainStreet Bandwidth Manager, 3624/3630 MainStreet Intelligent T1, CEPT Channel Bank and the 2600 MainStreet Data Termination Units.

Nexus Engineering Corp.

7000 Lougheed Highway
Burnaby, BC V5A 4K4
Telephone: (604) 420-5322
Telex: 230961000
Fax: (604) 420-5941

KEY PERSONNEL:

Peter van der Gracht, *President*
Dr. J. Basil Peters, *Chairman and Chief Executive Officer*
Nigel Bailey, *Vice President, Corporate Development*

Nexus Engineering Corp. specializes in the design and manufacture of RF television signal processing equipment;