

Passport

A valid Canadian passport is the only travel document you need to enter Finland.

Duty Free Import

Visitors to Finland resident outside Europe may bring two litres of beer, one litre of mild alcoholic beverage and one litre of strong alcoholic beverage plus 400 cigarettes or 500 g (17.6 ozs) tobacco products, in addition to personal luggage.

Travel Tips

Seasoned business travellers will include the following among their supplies:

- company stationery
- business cards
- small giveaways with firm's name printed on them.

Business Call

A complete presentation on the first call is most important. This should include literature, specifications, samples if possible, and all the price, delivery and quality control information a buyer needs to compare the capabilities with current competition.

Follow-up

It is good practice to follow up on business discussions and interviews. A thank-you letter to the business contact is essential and should contain reference to any agreements discussed or completed during the visit. Letters should be sent airmail. Telexes may be used as most Finnish firms are equipped with telex machines.

If in your follow-up work you would like to have the assistance of the Trade Commissioner's office, please provide copies of all relevant correspondence.

Customs and Exchange Regulations

Documentation

A bill of lading must be submitted in one original, one negotiable copy plus the number of extra copies indi-