

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 645-SAN JOSE

008-TRANSPORT SYS, EQUIP, COMP, SERV.
PANAMA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

TO ASSIST CANADIAN COMPANIES TO PARTICIPATE IN PANAMA RAILWAY
INCOMING PROJECTS

POSITIVE IN MEDIUM TERM

TO OBTAIN REPUTABLE LOCAL AGENTS FOR CANADIAN COMPANIES

POSITIVE IN SHORT TERMS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 TO ORGANIZE THE CANADIAN PARTICIPATION AT EXPO-
MOVIL 87 - PANAMA WHICH TAKES PLACE ON NOVEMBER
24-30, 1987.

APPROXIMATELY 27 CANADIAN FIRMS WILL PARTICIPATE
AT THIS INTERNATIONAL SHOW.

QUARTER: 3 -----

QUARTER: 4 DEVELOP REGIONAL AUTOMOTIVE PARTS IMPORTERS IN-
TEREST FOR CANADIAN MADE PRODUCTS.

5 AUTO PARTS IMPORTERS FROM 3 COUNTRIES WERE IN-
VITED TO ATTEND THE CDN INT'L AUTOMOTIVE SHOW.
FOLLOW UP OF PARTICIPATION OF 28 CANADIAN SUPPL-
IERS TO EXPOMOVIL 87 HELD IN PANAMA IN NOVEMBER.