QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :640-BOGOTA

011-OIL & GAS EQUIPMENT,SERVICES
COLOMBIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS	
FOLLOW UP SEVERAL OIL AND GAS MISSION DURING PAST 20 MONTHS.	$ 1 MILLION INCREASED EXPORTS FROM CANADA.
FOLLOW UP CALGARY OIL AND GAS SHOW JUNE 86 AND INTERCAN 85.	$ 1 MILLION INCREASED EXPORTS FROM CANADA.
FINALIZE INGERSOLL-RAND SALE OF PUMPING UNITS.	$ 10 MILLION
FINALIZE EDC LINE OF CREDIT WITH ECOPETROL.	$ 25 MILLION
PARTICIPATION WITH INFORMATION BOOTH IN CONGRESO ANDINO DE PETROLEOS.	$ 1 MILLION
TO COMMERCIALIZE OPPORTUNITIES ARISING FROM PCIC - ECOPETROL ARRANGEMENT.	$ 5 MILLION

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----	
QUARTER: 2 -----	
QUARTER: 3 -----	
QUARTER: 4 -----	