

REPT40  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :474-BELGRADE

009-FOREST PRODUCTS,EQUIP,SERVICES  
YUGOSLAVIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

IBRD LOAN FOR THE BOSNIA & HERCEGOVINA FORESTRY PROJECT  
INCREASED AWARENESS OF A RANGE OF CDN FORESTRY CAPABILITY

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 CONTINUE TO SEEK OPPORTUNITIES FOR EXPORTS OF  
PULP AND WOOD PRODUCTS AS WELL FOR MAJOR  
CAPITAL PROJECTS IN THIS SECTOR.

CONVINCED H.A. SIMONS TO PURSUE CONSTRUCTION OF  
APPROX.\$300 MILLION PULP MILL IN SILISTRA BULG.  
WITH AMB, INTRODUCED SIMONS TO PULP/PAPER CORP.  
RETURNED WITH SENATE SPEAKER IN JUNE. SIMONS  
WILL PRESENT FULL PROPOSAL TO CLIENT EARLY AUG.

QUARTER: 2 Continued active support to Canadian bidders on  
\$300 million bleached kraft pulp mill project  
at Silistra, Bulgaria.

Met with Bulgarian client to determine time-  
frame for decision-making; by end of year.  
Delivered detailed proposal of H.A. Simons to  
client.  
Encouraged client to visit Cdn companies(pending

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 - To monitor new Swiss telecommunications law.  
National Stand at International TV Exposition  
and Technical Exhibition, Montreal, June 17-22,  
1989.

-Stand inaugurated on 17 June 1989. - Did  
not participate due to decision to provide  
resources to other CDN SF (Montreal) stand  
in Geneva. Staff attended Montreal stand. / An  
new exhibited & CDN took part in Exposition.

QUARTER: 2 - Info Stand at Invitac, 5-8 Sept. 89, and at  
Swiss Computer Fair in German speaking region  
of Switzerland.

-Stand did not participate due to decision to  
provide resources to Inv. SF IT/COM. However  
staff visited Invitac. no CDN participated.  
-Decision taken to participate in Swiss Info,  
Geneva, Sept. 1989.

QUARTER: 3 -----

QUARTER: 4 -----