

LEATHER GOODS.

THE fin de siecle dressing bag for travel-ers is in genuine alligator skin, completely fitted with silver and cut glass toilet requisites.

Elaborate in the way of a belt is the one in white kid, enriched with turquoise medallions set in silver. This belt is clasped with an elaborate silver buckle.

Cigar cases, silk embroidered inside, sold well with some houses last month, and one popular style had a place for a photograph. It should be a good article to carry in a holiday stock, making a very neat gift for a gentleman.

One house is putting up boxes of six pocketbooks, in different leathers, but all in one general shape and style, that should meet with the hearty approval of buyers who wish to obtain a good assortment without investing too much money.

One handsome pocketbook being shown is in a smooth black leather, trimmed with a narrow gold-plated band around the edge of the flap, this band being studded with very small imitation rubies. The effect was both modest and showy. Another pocketbook, of a similar style, had imitation emeralds instead of rubies.

There is a big call for the high-colored goods in pocketbooks, and the red, blue and green alligators, in all sorts of finishes, are very popular. Jeweled corners and trimmings seem to be growing in favor. All the leathers are patronized freely, and it would be a hard matter to decide which is the most liked—seal, alligator, morocco, cape goat or lizard.

Many unique skins are now being used in the manufacture of fine card cases and pocketbooks, among them being shark-skin, numerous specimens from the jungles of Africa and India, buffalo and elephant hides and many kinds of monkey and snake-skins. All are fashionable; and, indeed, it is remarkable how well a new name, given to a familiar leather, will attract the attention of the shoppers who buy them. There's a great deal in a name sometimes.

There appears to be no cessation in the sale of belts, both in leather and silk, notwithstanding the lateness of the season. The truth is that women wear belts all the year through to a far greater extent than formerly, for the shirt waist is followed by the silk waist, making a belt almost a necessity. These goods are gotten up in such wonderful variety and in such beauty, nowadays, that there is little likelihood of fashion decreeing their abolition.

The fall trade of the leather goods men is beginning now, or rather has begun, and from its briskness merchants have been led to look forward to an excellent trade. Many

new models in pocketbooks, card cases, chatelaines, etc., have been brought out, and it will be a very remarkable thing indeed if the holiday trade be not considerably better this year than for several seasons past. Many of the goods that are being shown are in very attractive reds, blues and greens. They go well in a stock, making it bright and pleasing to the eye. An appearance of variety is as necessary in a leather goods stock as in any other.—New York Fabrics and Notions.

WHY ENVELOPES ARE BLUE LINED.

"Why are these envelopes made blue on the inside?" asked a reporter, looking at a specimen which a wholesale stationer held in his hand.

"For a very simple reason," was the reply. "One of the most important results in making envelopes is to prevent transparency. Many white papers are so transparent that by careful scrutiny the con-

tents of envelopes, made of such material, may be determined. For instance, let us put a sheet of paper with writing on it into this envelope. Let us also insert a bank cheque. We will now seal it and hold it to the light thus. There, you can not only see the bank cheque, but you can also read many of the words on the sheet of paper. This can be prevented either by getting a very thick and high-priced envelope, which is not transparent, or by taking a cheaper grade of paper which is blue on one side. We sell thousands of packages yearly of blue envelopes—that is, envelopes which are blue on the outside, but most people do not like them on account of their color. So to get over the difficulty, and still make an envelope that will hide the contents and not be high priced, the manufacturer uses paper which is blue on one side and white on the other. One factory in New York turns out over 1,000,000 of such envelopes every day, and their sale in large cities is enormous."—Washington Star.

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Our stock is very complete in all lines. It will pay you to call and visit our Sample Rooms. The first of November we begin to clear off our stock; whatever is left goes cheap. We do not carry over odd lines after Christmas. The price starts them agoing.

You should send for samples of Footballs. We sell a boy's No. 3 Football with best rubber that you can retail for \$1.00. The very best Glasgow Ball you can sell for \$1.75. Get our prices, it will pay you.

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Silverware * * * and Cutlery