

The recollection of them sets me off again. Wednesday evening was spent chiefly in conversation of a business character,—comparing notes, giving and receiving counsel, and generally getting pointers in reference to our common work.

Thursday's sail among the lakes is stored away in memory's cupboard, to be often recalled with pleasant recollection. The enchanting scenery through which we passed was only excelled by the "beauties of nature," who so graciously honored us with their presence. So says one who is an acknowledged authority on the subject, and we take it for Grant(ed) that such was indeed the case. Anyway, "Good-bye, Ladies," was sung with much feeling when our kind lady friends left us. I was almost forgetting. We had our pictures taken twice. I'll bank on the first shot, because our President "posed" us and the ladies were in the group.

charmed with the reports he had heard of the Parry Sound scenery, accompanied the Ottawa party by that remarkably picturesque route.

And so the great event has come and gone.

Great credit is due to H. A. White, Hamilton District Manager, who so ably carried out the details of arrangement. Sorry we cannot say there was no cloud of regret, but there was one,—the absence of our Superintendent of Agencies from indisposition. This caused general comment, and our feelings were transmitted to Mr. Tory by special wire. How shall we close this article? With the words, Happy to meet; sorry to part; happy to meet again!

Where?

KINGSTON, JA., Aug. 23rd, 1899.

GERALD A. MORIS, ESQ.,
Agent Sun Life Assurance Co. of Canada,
Kingston, Jamaica.

DEAR SIR,

I beg to thank the Company you represent in this Island for the prompt settlement of claim under policy No. 52242, on the life of my late husband, Francis White Brooks, and also to express my appreciation for the help given by you in completing the necessary papers for claiming the amount, which caused me very little trouble and no expense whatever.

Wishing the Sun Life of Canada continued prosperity,

Yours truly,

DOROTHY HALL BROOKS.

"What did Colonel Stillwell say about the brandied peaches we sent him to cheer his convalescence?" "He said he was afraid he wasn't strong enough to eat the fruit," replied the little girl, "but that he appreciated the spirit in which it was sent."

If men would only be thoughtful and look at Life Assurance as those dependent upon them would look at it—were they gone, they would seek out the assurance agent instead of the agent seeking out them.

Possibly the interest of the outing centered in the business meeting held on our return from Thursday's sail. It lasted about two hours, and was an agents' meeting in every sense.

Thursday evening witnessed another excellent impromptu concert, in which Tuesday night's reputation was fully sustained. During the programme the fishing prizes were presented by friend McGregor, of London. The scorers were, 1st, for largest catch, T. R. Raitt, New Jersey; 2nd, heaviest fish, W. Peck, Windsor; 3rd, booby prize. We'll just grant that the Scotchman, beg pardon, the Highlandman, won this, but I'm told that he wouldna' care to hae me mak' his name public.

Friday, a.m., we boarded the steamer again for Muskoka wharf, where, after the singing of "Auld Lang Syne," "God Save the Queen," and "America," we boarded our respective trains. The party going by way of Toronto was looked after by the President, while the Secretary,