

# Fertilizer==for profit.

In our advertising during the present season we have called the attention of the farmers to several series of fertilizer experiments in connection with the use of complete fertilizers compared with the results from materials which contain but one element of plant food only more particularly Nitrate of Soda and Acid Phosphate.

These experiments have covered a large number of cases and we have laid particular emphasis on a 25 year experiment on a rotation in crops in Ohio.

Experiments of one year and of two and three years are as a rule of very little importance as most soils being reasonably fertile may respond to a certain treatment for a year or two but if this treatment is continued for a series of five, ten or fifteen years the results then may be entirely different.

This is one of the most important considerations in the use of fertilizer as a farm cannot be renewed like a building in a single season and above all it must be used in such a way as to increase its fertility rather than to deplete it.

These experiments are the most comprehensive we can find and all point to the same conclusion which is that the best results on any crop are obtained by the use of a complete fertilizer containing Ammonia, Phosphoric Acid and Potash.

Another series is reported in a bulletin from Pennsylvania covering an apple orchard. These cover six different experiments over a period of five years divided into groups of three plots each. In the first of the series the largest increase in yield in fertilized plots compared with unfertilized plots was an increase of 78.3 per cent. from complete fertilizers. Where Nitrate of Soda alone was used the increase was 32.5 per cent, being sixty per cent less than the complete fertilizer. Where Acid Phosphate was used alone there was not only no increase in the yield but there was an actual decrease of over ten per cent.

We have also reports from West Virginia on a series of experiments carried on in the cultivation of peaches and as the growing of these has received some attention many will be interested in them.

The first cover three plots, one a check plot where no fertilizer was used, the second a combination of Acid Phosphate and Nitrate of Soda and the third a complete fertilizer. On the check plot three pounds of fruit were produced, on the Acid Phosphate and Nitrate of Soda thirty pounds and on the complete fertilizer forty-nine pounds, sixty-five per cent added to the increased yield with complete fertilizers.

These experiments also reported the grading of the fruit as well as the quantity. Where Nitrate of Soda and Acid Phosphate were applied exclusively on a definitely sized plot the yield was 46 baskets of culls, 202 baskets

of choice and 60 baskets of fancy fruit, indicating that the value of the yield was even much greater by the higher quality than is merely represented by the increased quantity.

A report issued several years ago from the experimental farm at Ottawa concluded by a single statement which is almost universally deduced from experiments of this kind. It said, "A fertilizer containing the three elements of plant food has in the majority of cases proved the most profitable."

Our advertisements have emphasized that our fertilizers are "Made at Windsor, N. S." There is now a country-wide effort to promote the use of "Made in Canada" goods rather than those imported which applies to fertilizers as well as anything else. In the last issue of the Family Herald and Weekly Star in the first column of the first page it brings this out in black type.

A buyer often feels the greater part if not the entire benefit from a purchase going to the seller or at least divided between him and his employees, the buyer paying for both. This is rarely a fact but most purchases and indeed all business relations depend on it working out to the satisfaction of both the buyer and the seller.

Unless there are unusual conditions the buyer will in almost every case get better service and satisfaction by buying at home. The local manufacturer wants your business because his business is built up on good will which is dependent on giving good goods and good service. He does not figure you will buy from him but once and on that occasion get all the returns he will ever expect to get.

This may not be so when buying from outside, the seller knowing it is only the unusual circumstances makes the sale possible and he will endeavor to unload as large a quantity as he can not being as particular about the condition and by quoting what appears to be a favorable price makes the terms of payment as exacting as possible. From the local manufacturer you can buy what you want, get it when you want it, delivery will be better and payments more reasonable and as importment as any of the others you will not have to carry anything over but your exact requirements will be covered.

Probably the advantage of buying fertilizer from a local manufacturer was never before shown better than last year. At that time there was a heavy advance in the price of all raw materials more especially Nitrate of Soda. The largest consumers of this in Nova Scotia did not buy when the price was low which was followed by a steady rise in the market and the price quoted F.O.B. Boston, New York and Baltimore was as high payable in U. S. funds F.O.B. these points as we sold delivered at the various Nova Scotia points. The users of Nitrate of Soda alone in this territory saved between \$15,000.00 and \$20,000.00 last year by having local manufacturers protect them on a rising market.

There is no better fertilizer than the "Made at Windsor, N. S." fertilizer.

## Colonial Fertilizer Company

Manufacturers of the "MADE AT WINDSOR, N. S." FERTILIZERS

WINDSOR, - NOVA SCOTIA

THE "MADE AT WINDSOR, N. S." FERTILIZERS SOLD BY

MAGEE & CHARLTON, Bridgetown, N. S. SHAFFNERS LTD., Lawrencetown, N. S. NORRIS MITCHELL, Hampton, N. S. EDWARD SHAFFNER, Karsdale, N. S.

C. O. COOK & SON, Waterville, N. S.  
L. O. NELLY & CO., LTD.,  
Aylesford, N. S.  
J. W. HARVEY, Port Williams, N. S.  
BLAKE CLARK, Lakeville, N. S.  
GEORGE N. REAGH, Middleton, N. S.  
OWEN H. ARMSTRONG,  
Kingston, N. S.

GEORGE C. WHEATMAN,  
Metux Falls, N. S.  
A. P. EOWLEY, Wilmot, N. S.  
W. E. YOUNG, White Rock, N. S.  
PERRY L. RAND,  
Upper Canada, N. S.  
W. W. DeLONG, Annapolis, N. S.  
WM. LAW & SON, Yarmouth, N. S.

HENRY FRITZ, Port George, N. S.  
D. H. McLEAN, Margareville, N. S.  
ERNEST L. CROSBY,  
Yarmouth, N. S.  
HARRY W. McNEILL,  
Melville Square, N. S.  
WM. HOLMES, Avonport, N. S.  
E. E. BECKWITH, Hantsport, N. S.

JAMES BAKER, Falmouth, N. S.  
JAMES CASHMAN, Newport, N. S.  
HOWARD SMILEY, Brooklyn, N. S.  
JOB SANDERSON,  
Scotch Village, N. S.  
JOHN PARKER, Newport, N. S.  
JAMES S. BLOS, Gore, N. S.  
W. S. HUNTER, St. Croix, N. S.

ERNEST BISHOP, Somerset, N. S.  
J. HOWARD McKAY, Newport, N. S.  
JOHN W. SHAW, Avondale, N. S.  
EVERETT BURGESS,  
Burlington, N. S.  
GEORGE B. McDOUGAL,  
Selma, N. S.  
WOODVILLE PRODUCE CO., LTD.,  
Woodville, N. S.

### Rennies AND Ferrys

Garden Seeds and Field Seeds in Stock

Gardening Tools  
Lawn Mowers  
Cultivators  
Spray Materials  
Fly Screens  
Ice Cream Freezers  
Drain Pipe

Wheelbarrows  
Plows  
Corn Planters  
Gas Engines  
Screen Doors  
Hammocks  
Cement

AND

A complete stock of builders  
Hardware and Kitchen  
Furnishings

**KARL FREEMAN**  
HARDWARE AND MACHINERY  
BRIDGETOWN, N. S.

A new line of  
**FRENCH AND ENGLISH BRIAR PIPES**  
CIGARS in boxes of 10 especially put up for picnic and auto trips.

O. P. COVERT, Hair Dresser and Tobacconist.  
Sole Agent and Dealer in Booster the Great Hair Restorer.

### SHARPLES

For the up to date dairy man that will not be satisfied with less than a perfect job.  
1st. Milk the cows with a "SHARPLES" MOTO-MILKER. No pipe line, no pulsators, just screw the motor plug in ordinary lamp socket.  
2nd. Skim the milk with a "SHARPLES" Suction Feed Separator. Skims clean at any speed.  
Full particulars by return mail or a call from our representative.

**Woodworth Bros.**  
All Feature Distributors Berwick, N. S.

### Sporting Goods

When you are ready to take that fishing trip, don't forget WE can supply you with Rods, Lines, Reels, Flies, Casts, Landing Nets, Baskets, Hooks, etc.  
How about your baseball supplies? We have a full stock, the D & M "Lucky Dog" line. The best made for the money. Look them over.  
Tennis rackets and balls, Bicycle and Bicycle supplies.

**MAGEE & CHARLTON**  
Hardware, Stoves, Ranges and Kitchen Furnishings.  
Cut Glass, Silverware and Fancy Goods  
QUEEN STREET BRIDGETOWN

TRY  
**HYGIENIC**  
BREAD & ROLLS  
**A. J. BURNS**  
PHONE 37 GOODS DELIVERED

### SEASONABLE GOODS AT THE BECKWITH STORE

8 only White Bedspreads. Linen and Mercer Tablelinen.

White Bath Towels. Cotton and Linen Towels, 45c. 60c. 65c and 75c, now 35c, 48c, 53c and 60c

Velveteen 21 inches wide now 98c, black and navy, brown and blue.

Boys' Overalls, \$1.95 going at \$1.25. Boys' Knickerbockers \$1.98 going at \$1.25 also Boys' Knickerbockers, \$4.25, \$3.70, \$2.75, greatly reduced.

Men's Working Pants \$6.25 now \$4.25

Estate of J. W. Beckwith  
Queen Street, Bridgetown

#### GIRL CHUM A GUEST AT 88

(From Boston Post, May 5, '21)  
With her 90th birthday joy doubled by having her bridesmaid of 68 years ago arrive all the way from Nova Scotia to do her honor. Mrs. F. A. Ingham, of 135 Pembroke street, widow of the Rev. William Ingham,

held festival yesterday.

Spry as a girl, in perfect health, the venerable woman was almost admit her oldest and dearest girlhood chum, Mrs. Horatio Gates of Annapolis, Nova Scotia, who is two years her junior. Mrs. Gates, with cheeks pink with the excitement of the occasion, walked up to her old

friend bearing a bouquet of 90 old fashioned yellow roses.

"Don't time fly?" was the comment of the 'girl,' as seated side by side and laughing as if their school days were but yesterday, they forgot for a few minutes the grandsons and granddaughters and the great-grandchildren and the hundred or more guests assembled to do them honor.

Every Added  
Subscription  
Helps to Make  
This paper better  
For everybody

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### RED CROSS ORGANIZATION

Officers Elected at Meeting in Bridgetown on Last Wednesday

A meeting for organization of Annapolis County in the Red Cross Membership Enrollment Campaign was held in the Board of Rooms, Royal Bank Bldg., Annapolis, Wednesday, May 11th.

Representatives from the County towns were present.

On motion Dr. Armstrong, Health Officer, was elected to act as Chairman and Mrs. D. W. Annapolis, Secy.

A letter of regret was read from Dr. Chisholm, of Prov. Health stating that owing to illness he has been obliged to return to Halifax. After some general discussion following County officers were elected:

President, Dr. Armstrong, I. town.  
Secy. (to be filled by appointment by President.)

Executive Committee: Mayor, ren. A. A. Pechman, M.D., I. town; L. R. Morse, M. D., I. town; Whisman, Lawrencetown; Darling and Dr. Sponagle, I. town; F. C. Whittam and C. C. Annapolis Royal.

It was decided that the towns have a supervision over adjoining rural sections and the matter of soliciting membership to the school teachers' county sections and that an or be made to get at least a membership fee (\$1.00) from every in the County.

In the larger centres the Institutes and other organizations will undertake the work. Sixty per cent of money collected is to be used in the County for public work, County Health School work, etc.

Advertising matter and explaining the peace program and crusade for good health to be carried out will be distributed at once, so that every person County may know before being ed for their dollar, all about it.

We believe Annapolis County give a ready response to this ade.

#### IS CANADA TO BAR THE

Under the above title the Farmers' Association of Manitoba, sued in pamphlet form a small dealing with the restriction the Canadian Government had ed on immigration, pointing that any excess in unemployment the present time, is due to t that the public stopped buying made dear by too high a cost- duction in which labor larg- ures and that Canada need people, not only on the farms all lines of industrial activity it is now almost impossible men to do the great amount of sary rough labor to keep the of industry moving.

"What would Canada have pre-war years without immi- Where will Canada be if the tion now before the Ottawa that all immigration be su- until a normal condition of a established is considered?" a writer. "Lobbyists have been at Ottawa for some time, p- before the members, the tes- sults that will likely follow ada does not bar the door of- gration. There is abundan- work in Canada and there- plenty for everybody to do- grants and all-for years to- The present difficulty is the- and capital will not gamble- high cost of production, and- fore, it is not the scarcity- that is causing the trouble- scarcity of capital.

"The propaganda that Lab- ers have been spreading in- bor Press is of an entirely- and class distinction. The- the immigration question- ed by them is how will imm- affect Labor supply, or to- concrete, how will it affect- Labor leaders speak of possi- migration aggregates that- ly flood Canada, but they- into the 30 to 40 per cent- men, school children, and- cluded in immigration tota- do not enter the labor mar- tistics show that of every- male immigrants of 21 y- age, the average is about th- ed laborers; ten unskilled