Preface

Many people are apt to regard the ways of commerce and finance as something that can be understood only by specialists and, hence, delay in acquiring a knowledge of them. This is a great mistake. Nothing is more simple or more easy of comprehension. Furthermore, the value of such a knowledge well repays for the time spent in acquiring it. It often makes or saves money for the business man and enables the employee to be of greater service in his work. It makes commercial and financial periodicals more readable and therefore of greater value.

In this age of commerce, everyone should have some knowledge of modern business methods, particularly in times such as the present, when so many firms are beginning to do an export business for the first time. This volume has been written in the hope that it will supply a ready reference for such information. Particular care has been taken in its preparation.

The anthor is indebted for much valuable assistance, to the Hon. W. S. Fielding. Ex-Finance Minister of Canada; Sir Frederick Williams Taylor, LL.D., General Manager of the Bank of Montreal; R. Grigg, Commissioner of Commerce for the Dominion of Canada; H. S. Ross, K.C.; E. N. Todd, Divisional Freight Agent of the Canadian Pacific Railway; and J. L. McCulloch, Vice-President of Dale & Co., Marine and Fire Insurance Brokers.

The list of Canadian producers given in Chapter IV. has be a compiled from various sources, and, with the exception of those that have been supplied by the Editors of the Canadian Mining Journal, the Pulp and Paper Magazine of Canada, the Canadian Textile Journal, the Canadian Miller and Cerealist and the Canadian Fisherman, are necessarily incomplete, and may, in some eases, he inaccurate. But the Journal of Commerce has arranged to supply a corps of men to ollect this information at fire hand throughout Canada, and as soon as this is completed, a second and revised edition of this volume will be publish 4.