e yourself a great expense, as well

ws keep a supply hildren's coughs ld be treated imd colds in child-foundations of set a box to-day. If you for the box, all dealers. been allowed to e found equally ighs, bronchitis, and asthma.

and Drivers

number AT ONCE. d as in former years.

ully, Issuer.

MEPEOPLE OU KNOW

our aim to make this col-teresting. If you are going or have friends visiting you is a line or phone 395 or 396.

nd Mrs. Geo. Detweiler have to Palmerston atto spans-holiday season with the ter, Mrs. S. Kaufman.

ind Mrs. George Esrlock East have returned from

ohn Walter, ir. of Eaffair rned to the city. He will here to engage in the business father and brother.

. Hibner has gone to Cheage isiness trip.

Diana Uttley of Port Huron or in this city.

D Late to Classity

s wanted at 113 David st.

1-7-4t.

Finisher, packer and rs. Apply Reitzel Bros. st. Waterloo or Phone 236.

1-7-tf.

unch of six keys between and Shanly Strs. return Record.

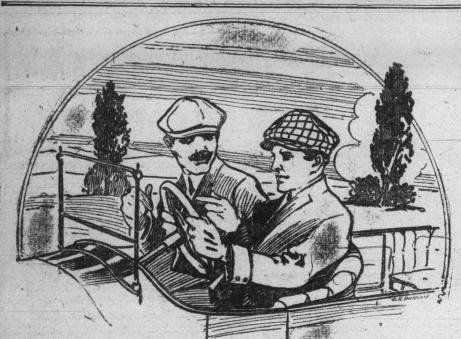
by two young business board and large well heated in strictly private familycen-located. Apply Box 35 Record.

Married man for inside attaide work. Apply in person H. Norton Jr. 393 East Kingst.

From just such simple injuries, serious cases of blood-poisoning sometimes develop. Mrs. Helm of Tidnish River (R.R. No. 1), N.S., ran a splinter into her hand, and as she could not get it all out, the place became very sore and festered. Finally, despite all her efforts, blood-poisoning set in.

Writing about it Mrs. Helm says: "The pain I suffered was at times intense, and although I tried remedy after remedy, it got no better and eventually turned to blood-poisoning. The above case is typical of scores: Keep Zam-Buk handy in your home, and by applying it immediately an injury is sustained, prevent any possibility of festering or blood-poisoning. You will find Zam-Buk equally good, too, for all skin troubles, eczema, boils, pimples, ulcers, abscesses, running sores, bad legs, piles, cuts and burns. All dealers or Zam-Buk Co., Toronto. 50c box, 3 for \$1.25.

FREE TRIAL—Send this advertisement and 1c. stamp (for postage) to Zam-Birk Co., Dupont St., Toronto, and receive free trial box.

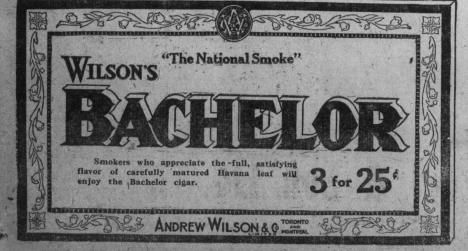


Learn to Drive With

It takes time and patience to learn to drive an automobile. The many intricate parts of a car are not easily understood. It takes months of constant driving before you can master the details of driving any automobile sufficiently to justify you in taking a chance with an expensive new car.

Buy a Used Car FIRST and learn to master thoroughly the fine points of driving a car before you spend your hard-earned cash for a new one. Good used cars are advertised at bargain prices in the Want Ads every day. For a few hundred dollars—often as low as \$150—you can buy a car in excellent mechanical condition. The appearance, of course, may not be just what you would like, but neither would the appearance of a new car after a few encounters with telegraph poles and other immovable objects. Listen to your JUDGMENT rather than your PRIDE and buy a USED car FIRST. Read the WANT ADS today for bargains in used automobiles. If the particular car you want isn't advertised today-read these ads again tomorrow and the next day. Eventually the car you want will be advertised.

.Read the Want Ads in THE NEWS RECORD



Egg Circles On Increase Throughout Canada

Prince Edward Island's Hundred Thousand People Contributed A Million Dozen Eggs to Country's Food Supply During Past Year. Co-operative System of Marketing Poultry and Eggs Working Well in Eastern Canada



cline in trade. Some far-sighted men, seeing how fatal the tendency was, formed societies for collecting and selling the eggs, so stamped and numbered as to show from whom they came. This was really the nucleus of the co-operative movement in the handling of eggs and it resulted in the restoration and growth of Denmark's trade with Great Britain. Indeed, the yearly average went up from 95 tons in 1895 to 4,661 tons in 1915. Prior to the formation of these societies France had the bulk of Britain's egg trade, but by failling to espouse the co-operative system. Her trade dwindled.

What the Circles Are

The co-operative egg circles, as we know them in Canada, are nothing more or less than associations organized among farmers for the purpose of marketing eggs frequently and regularly through a common medium, the object being to maintain the quality of eggs as they leave the farm and to place them in the hands of the consumer in good condition and with despatch.

It is estimated that before the adoption of the co-operative system,

despatch.

It is estimated that before the adoption of the co-operative system, Canadian farmers lost between five and six million dollars annually as a result of carelessness in the handling and marketing of eggs. This condition no longer exists, however, and where circles are in operation farmers are consistently making money on their hens. Prince Edward Island, with its few thousand inhabitants, has perfected the system and sets the page for the whole Domin.

land, with its few thousand inhabitants, has perfected the system and sets the pace for the whole Dominion with it egg circles. Ontario, Quebec, Nova Scotia and Alberta have been progressive in this direction, but, for various reasons, little enthusiasm has been shown for poultry raising in the other provinces.

The Middle West
According to Mr. J. E. Bergey, poultry specialist at the Manitoba Agricultural College, co-operative handling of eggs has hardly had a fair trial in Manitoba. His department is at present concerning itself with encouraging farmers to take better care of their eggs, and this propaganda is having good results.

In Alberta there exists a central marketing service which operates very successfully. In 1917 a total of 450 cases of eggs or 13,326 dozen, were handled through this central agency, and reports up to September, 1918, indicate that a total of 4,286 cases, or 128,580 dozen, were handled that a total of 4,286 cases, or 128,580 dozen, were handled that a total of 4,286 cases, or 128,580 dozen, were handled through this central agency, and reports up to September, 1918, indicate that a total of 4,286 cases, or 128,580 dozen, were handled through this central agency, and reports up to September, 1918, indicate that a total of 4,286 cases, or 128,580 dozen, were handled last year.

Ontario and Quebec

Ontario and Quebec

Progress is reported both in Ontario and Quebec. In Ontario 36 circles had shipments in 1916 representing gross values to the circles of \$104,227. This went up in 1917 to \$209,837. In Quebec the eggs are gathered by the two hundred odd local agricultural co-operative associations throughout the Province and are sent to the Central Co-operative Associations to be handled.

Nova Scotia and New Brunswick Inc easing interest is evidenced by

Nova Scotta and New Brunswick Ine easing interest is evidenced by the farmers of Nova Scotia in the co-operative system of handling eggs, Cement tanks have been built in. various parts of the province where the eggs are stored in the flush sea-son, to be sold when the supply falls off. During 1917 the eggs shipped from different circles in Nova Scotia were valued at \$20,639. In New vere valued at \$20,639. In New

The statement recently accredited in order that there may be sufficient o one of the Dominion's most proment poultry experts to the effect justify the formation of egg circles.

to one of the Dominion's most prominent poultry experts to the effect that if everyone did his duty in the matter of keeping hens, Canada's war debt could be speedily wiped out with the revenue derived fromthis source, has given to the humble fowl new distinction as a national asset. That it has already been tried and tested in this capacity, with the best results, is evidenced in the case of Denmark and—to come nearer home—in Prince Edward Island! where co-operative egg-selling has become more or less of a fine art.

Origin of Egg Circles

To explain the origin of the "egg-circles" which are operating in different parts of Canada to-day, and which are the greatest stimulus that poultry-keepers can have, it is necessary to tarn to the commercial history of Denmark. It was between 1865 and 1870 that Denmark opened up an egg export trade with England. After a time it was found that the farmers were holding back the eggs so as to receive the higher prices that prevailed later in the season. This resulted in a falling-off in the quality of the eggs and a corresponding decline in trade. Some far-sighted men, seeing how fatal the tendency was, formed societies for collecting and selling the eggs, of the eggs are collecting and selling the eggs, of stamped and numselling the eggs, of stamped and numselling the eggs, of stamped and numselling the eggs, so stamped and numselling the eggs, of stamped and numselling the eggs, so stamped and numselling the eggs, of the eggs are required to put up a collateral demand note in favour of the Assergation for an amount provents and the effects of the correct of the correct of the formation of egg circles.

Prince Edward Island
alls falls are below the average of our arger cities, Prince Edward Island is in the vanguard in this work. The egg circles, Prince Edward Island and done up for shipment. In the busy season something like 45,000 dozens are handled in the course of a week. The amount of obusiness done by the egg circles.

Origin of Egg Circles

To explain the origin of the



"Cheap" Tea, is an extravagance in actual usage results "Mark our Words"

Fine Tea is healthful, delights the palate

and economical in use, possess-ing delicious drawing character not found in "Cheap" Teas.

will reveal its goodness and economical drawing qualities in your Tea-pot "Try It To Day"

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Undivided Profits 1,901,613.22
Total Assets (Oct. 31st. 1918) 558,413,546.12 Branches throughout Canada and Newfoundland-also in London England, New York, Chicago, Spokane and Mexico City.

J. J. BENSON, Manager, Kitchener Branch.

ESTABLISHED 1872 BANK OF HAMILTON

There are frequent opportunities for a earner with a small capital to go into business for himself. The best way to acquire the capital is to open a Savings Account in the Bank of Hamilton and deposit a stated amount each week. The account soon grows.

> Kitchener Branch J. H. DOBBIE, Manager.

The Emergency Brake in Business

Practically every business firm carries fire, burglar and accident insurance.

What about Financial Insurance — a protection fund to provide ready cash when sales fall off or collections are slow? Start one. Put part of the yearly profits in a Savings Account in The Merchants Bank. Then, this Reserve Fund of undivided profits will be instantly available to early the business select through a reference of the profits will be instantly available to early the business select through a reference in the contract of the profits of the ness safely through any financial stringency.

THE MERCHANTS BANK

Head Office: Montreal. OF CANADA Established 1884.

KITCHENER BRANCH, D. A. MACMILLAN, Munager.

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Bank Money Orders SAVINGS BANK DEPARTMENT Interest Allowed at Highest Current Rates KITCHENER Branch, J. R. Kirkpatrick, Manager WATERLOO Branch, E. Haberer, Manager BRIDGEPORT Branch, O. Geiger, Manager

TODAY'S EVENTS

Today is Christmas in the Greek hurch. Greek and Russian church throughout the world will hold

Church. Greek and kassah enuteries throughout the world will hold special services.

The Oklahoma legislature will meet at Oklahoma City today and organize for the work of its biennial session. The fifteenth annual convention of the Minnesota Implement Dealer's Association will meet at Minneapolis today for a three-day session. The Rhode Island general assembly meet at Providence today for its annual session of sixty days.

Problems confronting the hat trade will be discussed by the Tanerican Association of Wholesale Hatters, meeting in annual convention today at St. Louis.

The North Dakota legislature will meet for its biennal session today, with the Non-Partisan League in full control of both branches.

With a two-day meeting to be opened in Boston today the Presbyterian Church in the United States will launch its great campaign of what it terms the New Era Movement.

RACING: Winter med

meeting at Havana Winter meeting at Havana. TENNIS: Opening of midwinter nament at Pinehurst, N.C.

Sage, and Sulphur Darkens Grey Hair