

...cannot always... stop the... absolutely no... by elderly... yourself a great... expense, as well... eventually turned to blood-poisoning... I had suffered for several months... one day I saw Zam-Buk advertised... decided to give it a week's fair trial... By the end of that time my hand was so much better that I was able to extract the splinter... I continued using Zam-Buk... Gradually the poison was all drawn out, the pain was ended, the swelling disappeared, and finally the...

SPLINTER CAUSED BLOOD-POISONING
From just such simple injuries, serious cases of blood-poisoning sometimes develop. Mrs. Helm of Tidnish River (R.R. No. 1), N.S., ran a splinter into her hand, and as she could not get it all out, the place became very sore and festered. Finally, despite all her efforts, blood-poisoning set in.
Writing about it Mrs. Helm says: "The pain I suffered was at times intense, and although I tried remedy after remedy, it got no better and eventually turned to blood-poisoning. I had suffered for several months, when one day I saw Zam-Buk advertised, and decided to give it a week's fair trial. By the end of that time my hand was so much better that I was able to extract the splinter. I continued using Zam-Buk. Gradually the poison was all drawn out, the pain was ended, the swelling disappeared, and finally the sore place was entirely healed."
The above case is typical of scores. Keep Zam-Buk handy in your home, and by applying it immediately an injury is sustained, prevent any possibility of festering or blood-poisoning. You will find Zam-Buk equally good, too, for all skin troubles, eczema, boils, pimples, ulcers, abscesses, running sores, bad legs, piles, cuts and burns. All dealers of Zam-Buk Co., Toronto. 50c box, 3 for \$1.25.
FREE TRIAL—Send this advertisement and 1c. stamp (for postage) to Zam-Buk Co., Dupont St., Toronto, and receive free trial box.



Learn to Drive With A USED CAR

It takes time and patience to learn to drive an automobile. The many intricate parts of a car are not easily understood. It takes months of constant driving before you can master the details of driving any automobile sufficiently to justify you in taking a chance with an expensive new car. Buy a Used Car FIRST and learn to master thoroughly the fine points of driving a car before you spend your hard-earned cash for a new one. Good used cars are advertised at bargain prices in the Want Ads every day. For a few hundred dollars—often as low as \$150—you can buy a car in excellent mechanical condition. The appearance, of course, may not be just what you would like, but neither would the appearance of a new car after a few encounters with telegraph poles and other immovable objects. Listen to your JUDGMENT rather than your PRIDE and buy a USED CAR FIRST. Read the WANT ADS today for bargains in used automobiles. If the particular car you want isn't advertised today—read these ads again tomorrow and the next day. Eventually the car you want will be advertised.

Read the Want Ads in THE NEWS RECORD

WILSON'S "The National Smoke" BACHELOR
Smokers who appreciate the full, satisfying flavor of carefully matured Havana leaf will enjoy the Bachelor cigar. 3 for 25¢
ANDREW WILSON & CO. TORONTO MONTREAL

Egg Circles On Increase Throughout Canada
Prince Edward Island's Hundred Thousand People Contributed A Million Dozen Eggs to Country's Food Supply During Past Year. Co-operative System of Marketing Poultry and Eggs Working Well in Eastern Canada



The statement recently accredited to one of the Dominion's most prominent poultry experts to the effect that if everyone did his duty in the matter of keeping hens, Canada's war debt could be speedily wiped out with the revenue derived from the source, has given to the humble fowl new distinction as a national asset. That it has already been tried and tested in this capacity, with the best results, is evidenced in the case of Denmark and to come nearer home—in Prince Edward Island, where co-operative egg-selling has become more or less of a fine art.
Origin of Egg Circles
To explain the origin of the "egg-circles" which are operating in different parts of Canada to-day, and which are the greatest stimulus that poultry-keepers can have, it is necessary to turn to the commercial history of Denmark. It was between 1865 and 1870 that Denmark opened up an egg export trade with England. After a time it was found that the farmers were holding back the eggs so as to receive the higher prices that prevailed later in the season. This resulted in a falling-off in the quality of the eggs and a corresponding decline in trade. Some far-sighted men, seeing how fatal the tendency was, formed societies for collecting and selling the eggs, so stamped and numbered as to show from whom they came. This was really the nucleus of the co-operative movement in the handling of eggs and it resulted in the restoration and growth of Denmark's trade with Great Britain. Indeed, the yearly average went up from 95 tons in 1895 to 4,661 tons in 1915. Prior to the formation of these societies France had the bulk of Britain's egg trade, but by failing to espouse the co-operative system, her trade dwindled.
What the Circles Are
The co-operative egg circles, as we know them in Canada, are nothing more or less than associations organized among farmers for the purpose of marketing eggs frequently and regularly through a common medium, the object being to maintain the quality of eggs as they leave the farm and to place them in the hands of the consumer in good condition and with despatch.
It is estimated that before the adoption of the co-operative system, Canadian farmers lost between five and six million dollars annually as a result of carelessness in the handling and marketing of eggs. This condition no longer exists, however, and where circles are in operation farmers are consistently making money on their hens. Prince Edward Island, with its few thousand inhabitants, has perfected the system and sets the pace for the whole Dominion with its egg circles. Ontario, Quebec, Nova Scotia and Alberta have been progressive in this direction, but for various reasons, little enthusiasm has been shown for poultry raising in the other provinces.
The Middle West
According to Mr. J. E. Bergy, poultry specialist at the Manitoba Agricultural College, co-operative handling of eggs has hardly had a fair trial in Manitoba. His department is at present concerning itself with encouraging farmers to take better care of their eggs, and this propaganda is having good results.
In Alberta there exists a central marketing service which operates very successfully. In 1917 a total of 450 cases of eggs or 13,326 dozen, were handled through this central agency, and reports up to September, 1918, indicate that a total of 4,286 cases, or 128,880 dozen, were handled last year.
Ontario and Quebec
Progress is reported both in Ontario and Quebec. In Ontario 36 circles had shipments in 1916 representing gross values in the circles of \$104,227. This went up in 1917 to \$209,837. In Quebec the eggs are gathered by the two hundred odd local agricultural co-operative associations throughout the province and are sent to the Central Co-operative Association to be handled.
Nova Scotia and New Brunswick
Increasing interest is evidenced by the farmers of Nova Scotia in the co-operative system of handling eggs. Current statistics have been built in various parts of the province where the eggs are stored in the flush season, to be sold when the supply falls off. During 1917 the eggs shipped from different circles in Nova Scotia were valued at \$20,030. In New Brunswick endeavours are being made to speed up the production of poultry

"Cheap" Tea, is an extravagance in actual usage results - "Mark our Words"
Fine Tea is healthful, delights the palate and economical in use, possessing delicious drawing character not found in "Cheap" Teas.

"SALADA"
will reveal its goodness and economical drawing qualities in your Tea-pot "Try It To Day"

BANK OF MONTREAL
ESTABLISHED OVER 100 YEARS
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Capital Paid Up \$ 16,000,000.00
Reserve 16,000,000.00
Undivided Profits 1,901,613.22
Total Assets (Oct. 31st. 1918) 558,413,546.12
Branches throughout Canada and Newfoundland—also in London, England, New York, Chicago, Spokane and Mexico City.

J. J. BENSON, Manager, Kitchener Branch.

BANK OF HAMILTON
ESTABLISHED 1872
There are frequent opportunities for a wage earner with a small capital to go into business for himself. The best way to acquire the capital is to open a Savings Account in the Bank of Hamilton and deposit a stated amount each week. The account soon grows.
Kitchener Branch
J. H. DOBBIE, Manager.

The Emergency Brake in Business
Practically every business firm carries fire, burglar and accident insurance.
What about Financial Insurance—a protection fund to provide ready cash when sales fall off or collections are slow? Start one. Put part of the yearly profits in a Savings Account in The Merchants Bank. Then, this Reserve Fund of undivided profits will be instantly available to carry the business safely through any financial stringency.

THE MERCHANTS BANK
Head Office: Montreal, OF CANADA. Established 1864.
KITCHENER BRANCH, D. A. MACMILLAN, Manager.
PRESTON BRANCH, H. SNEYD, Manager.
HESPEL BRANCH, M. S. SUTHERLAND, Manager.

THE MOLSONS BANK
INCORPORATED 1855
CAPITAL AND RESERVE \$8,500,000
98 Branches in Canada
A General Banking Business Transacted
Circular Letters of Credit
Bank Money Orders
SAVINGS BANK DEPARTMENT
Interest Allowed at Highest Current Rates
KITCHENER Branch, J. R. Kirkpatrick, Manager
WATERLOO Branch, E. Haberer, Manager
BRIDGEPORT Branch, O. Geiger, Manager

TODAY'S EVENTS
Today is Christmas in the Greek Church. Greek and Russian churches throughout the world will hold special services.
The Oklahoma legislature will meet at Oklahoma City today and organize for the work of its biennial session.
The fifteenth annual convention of the Minnesota Implement Dealers' Association will meet at Minneapolis today for a three-day session.
The Rhode Island general assembly meet at Providence today for its annual session of sixty days.
Problems confronting the hat trade will be discussed by the American Association of Wholesale Hatters, meeting in annual convention today at St. Louis.
The North Dakota legislature will meet for its biennial session today, with the Non-Partisan League in full control of both branches.
With a two-day meeting to be opened in Boston today the Presbyterian Church in the United States will launch its great campaign of what it terms the New Era Movement.
SPORTS.
RACING: Winter meeting at New Orleans.
Winter meeting at Havana.
TENNIS: Opening of midwinter tournament at Pinehurst, N.C.

Sage and Sulphur Darkens Grey Hair
It's Grandmother's Recipe to Restore Color, Gloss, and Attractiveness.
Almost everyone knows that Sage and Sulphur properly compounded brings back the natural color and lustre to the hair when faded, streaked or gray. Years ago the only way to get this mixture was to make it at home, which is messy and troublesome. Nowadays by asking at any drug store for "Wyeth's Sage and Sulphur Compound" you will get a large bottle of this famous old restorer, improved by the addition of other ingredients, for about 50 cents.
Don't stay gray! Try it! No one can possibly tell that you darkened your hair, as it does it so naturally and evenly. You dampen a sponge or soft brush with it and draw this through your hair taking one small strand at a time; by morning the gray hair disappears, and after another application or two, your hair becomes luxuriantly dark, glossy and attractive.
Wyeth's Sage and Sulphur Compound is a delightful toilet requisite for those who desire dark hair and a youthful appearance. It is not intended for the cure, mitigation or prevention of dandruff.

EASTERN HATS & CAPS
EXCLUSIVE AGENTS
SHOWS IN
70-72 BAY ST. TORONTO

...wanted at 113 David st. 17-44
...Finisher, packer and... Apply Reitzel Bros. 17-44
...Waterloo or Phone 236. 17-44
...needed Housemaid wanted. Mrs. August Lang, 377 King 17-44
...someone took a handpainted... of a child from the Rose... valued at \$5.00 (evidently... also) will they kindly return... 17-22
...unch of six keys between... and Shanly Mrs. return... Record. 17-11
...By two young business... board and large well heated... in strictly private family... located. Apply Box 35... Record. 17-83
...Married man for inside... inside work. Apply in person... H. Norton Jr. 393 East King... 17-31
...Found by His Wife. ... 41 hours later about 4 p.m.,... Roosevelt, who was the only... member of the family at Oyster... ent to her husband's room... and that he had died during...
...Roosevelt telephoned to Col... Roosevelt, cousin of the form... ident, and he came to the... home immediately. Tele... veyers dispatched to the colon... dren, who were in other parts...
...of the colonel's sons, Major... Roosevelt, Jr., and Capt... Roosevelt, are in service a... Capt. Archie Roosevelt and... left New York last night for... where the captain's wife... a ill. Mrs. Ethel Derby and... children are in Aiken, S.C... immediate cause of Col. Roose... eath was pulmonary embolism... ment in the lung of a bloo... in a broken vein, it was sta... one of his physicians.