

CASH AND CARRY SYSTEM TRIED

Ottawa Merchants Watch Experiment With Interest — If Successful, May Become Universal in Capital

Ottawa, Feb. 17.—If an experiment now being made by one Ottawa grocer proves the success expected, the "cash and carry" system is likely to be generally adopted by the stores of the capital. There is little doubt but that it will result in a saving both to the merchants and to the consumers.

The case in question is that of B. G. Crabtree, Ltd., which firm is acting upon a suggestion of the food controller, and has undertaken to give the scheme a thorough trial. Patrons who pay cash and carry their own parcels will be able to save on an average of 7 per cent on all purchases, as compared with those who do not adopt the plan. Experiment Closely Watched.

The adoption of the system largely resulted from the difficulty experienced by this firm in getting reliable drivers, of whom they employ four, as well as two boys who look after deliveries requiring no larger conveyance than a sleigh or a small wagon. The drivers have been making three regular trips per day, while the boys have been making a greater number.

As a result of the trouble experienced, it was decided to adopt the suggestion of the food controller regarding the "cash and carry" plan, and it is being put into effect immediately. Other merchants are watching the experiment with great interest, as the necessity for reforming the present extravagant distribution method is generally recognized.

Whether the "cash and carry" system proves a success or not, some steps toward effecting a reduction in present delivery costs are to be taken at an early date. It is expected that the new culture of the Retail Merchants' Association will take the situation into consideration at once, and attempt to devise a plan which will give equally as satisfactory service as at present, and at the same time greatly reduce costs to all concerned—from the merchant to the consumer. While no action has yet been taken, it is likely that this will be along the lines of a centralized delivery system.

It is probable that an organization capable of handling the deliveries of the principal business houses will be effected, and the city laid out in zones, under direction of a central office.

At the same time, it is expected that customers will be encouraged to carry much larger volume of purchases than at present, with reduced prices as the inducement.

Merchants were reluctant to express an opinion on the merits of the "cash and carry" plan, but all said the present experiment would be watched with great interest, and that its success would result in general adoption of the scheme, which has proved a success in other cities. They emphasized the fact that a reduction in delivery expenses would prove a most effective lever in bringing prices down.

Dr. W. H. von Loom, formerly a member of Cornell Faculty, who has just returned from Holland, says that the Dutch will be forced to join Germany to save themselves from starvation within two months.

With Fingers! Corns Lift Off
Doesn't hurt a bit to lift any corn or callus right off. Try it!

For a few cents you can get a small bottle of the "magic drug freestone" recently discovered by a Cincinnati man.

Just ask at any drug store for a small bottle of freestone. Apply a few drops upon a tender, aching corn or callus and instantly all soreness disappears and shortly you will find the corn or callus so loose that you lift it off with the fingers.

Just think! Not one bit of pain before applying freestone or afterwards. It doesn't even irritate the surrounding skin. Hard corns, soft corns or corns between the toes, also hardened calluses on bottom of feet, shrivel up and fall off without hurting a particle. It is almost magical. Ladies! Keep a tiny bottle on the dresser; never let a corn or callus ache twice.

Marlatt's Specific
Removes Gall Stones
24 Hours

Never-Failing Remedy for Appendicitis

Indigestion, Stomach Disorders, Appendicitis and Kidney Stones are often caused by Gall Stones, and mislead people until those bad attacks of Gall Stone Colic appear. Not one in ten Gall Stone Sufferers knows what is the trouble. Marlatt's Specific will cure without pain or operation. Three from

J. BENSON MAHONY
Coe Union and Dock Streets
St. John, N. B.
J.W. MARLATT & CO.
501 ONTARIO ST., TORONTO, ONT.

DOLLAR DAY

AT THE DAYLIGHT STORE

Cor. Duke and Charlotte Streets

YOU Save by Spending here on DOLLAR DAY

New Middy Waists . . . \$1.00 each

White Silk Waists (Special) . . . \$1.89 each

New Lawn Waists . . . \$1.00 each

Latest Sleeves and Collars

Fine Longcloth . . . 18c. yard

Soft Finish

Girls' White Lawn Dresses, . . . \$1.00 each

Fine Quality Table Linen, 58c. yard

Ladies' Fine Cotton Hose, 25c. pair

White Underskirts . . . \$1.00 each

Lace Trimmed

Ladies' White P. K. Wash Skirts, . . . \$1.18 each

House Dresses, Good Print, 98c. each

Men's Wool Underwear, \$1.00 each

Men's Heavy Work Shirts, . . . \$1.48 each

See Our Four Show Windows

Good Values Here

STORE OPEN EVENINGS

Cor. Duke and Charlotte Sts.

A HAPPY MORNING

(Contributed to the Times.)

If you especially desire to see happiness as well as to feel it, visit a Kindergarten some morning and see the children from four to six years of age, who came and made a large window out of blocks, through which each was to receive a valentine.

The valentines, which were wonderfully made, and really pretty, had been finished the day before and were already in a large box for the postman to give out through this window.

There was great joy over the receiving and much fun guessing who sent them. Songs about the valentines followed by the good-bye howl closed the morning session.

The attention of the children was wonderful and their control or self direction was often apparent. No discipline was needed—only wise guidance. You will find happy mornings in any of the four free kindergartens.

Lillian Russell is suing a New York toilet preparation company for payments promised for the use of her name for advertising purposes.

Franklin D. Roosevelt, assistant secretary of the U. S. navy, is likely to be chosen as Democratic candidate for governor of New York.

After the exercises in the circle the children were divided into three groups from the third and fourth. Gifts with which they built a post-office. This was dedicated by the Kindergarten and a knowledge of flat surfaces and corners and direction was gained all through the play. At the close of the lesson a few free play, which was much enjoyed. Improvement and pleasure rather than remarkable results is the aim of the Kindergarten.

At another table a color lesson was so interesting. The first Gift balls were used and the assistant had all the songs and rhymes about color which were entertaining as well as instructive. "Bell High in the Steeple" was very appropriate for St. Valentine's Church. At a third table little ones made the form of a church with colored cubes and they were so happy about it.

After a light lunch of one cookie, games were played. Service to others, courtesy, reverence, language, all are taught by the happy ordering of the relation of one child to another.

Instead of the usual occupation period.

Dangerous Antiseptics And Germicides Are Unnecessary

A dependable antiseptic has come to be considered a necessity in most homes. Especially is this true since Absorbine, Jr. has had such a wide introduction, because this liniment is not only a powerful antiseptic and germicide but it is absolutely safe to use and to have around the house. It is not poisonous and it cannot do harm even if the children do get hold of it. That is a big point to consider.

Absorbine, Jr., is concentrated and is therefore economical. It retains its germicidal properties even diluted one part Absorbine, Jr., to 100 parts water—and its antiseptic properties, one part Absorbine, Jr., to 200 parts of water. The antiseptic and germicidal properties have been repeatedly tested and proven in many prominent chemical laboratories. Detailed laboratory reports mailed upon request.

Absorbine, Jr., combines safety with efficiency. \$1.25 a bottle at most drug stores or postpaid. Send 10c. for liberal trial bottle. W. F. Young, P. O. Box 317, Lyman, Blaine, Montreal, Can.

Dollar Day Message To West End People

Tomorrow we are quoting extra bargains on "IDEAL FOOTWEAR" good for Dollar Day only. Such values are only available one day in the year.

Be Sure You Benefit By The Opportunity

Ladies' Tan Pumps, Goodyear Welt, well made, natty and neat, Regular \$3.50 line For \$1 on Dollar Day.

Ladies' Black Satin and Velvet Pumps, regularly selling at \$2.50 Only \$1 on Dollar Day.

Ladies' High Cut Laced Boots in black, grey or dark tan, former price \$8 and \$6.50 On Dollar Day, \$5

Men's Boots (laced), either black or tan, good value at \$5 To be sold on Dollar Day for \$3.

Men's Patent Cloth Top Boots, regular price \$5.50, Dollar Day, Only \$4.

Men's Black Dress Boots, regular \$5 value. . . Dollar Day price, \$4

IDEAL SHOE STORE

103 Union Street, . . . West End

THE BAPTIST MINISTERS

(Maritime Baptist.)
Rev. D. J. McPherson is being blessed in his ministry at the Central church, St. John. Since the beginning of the year thirteen have been received into membership, three by baptism, four by letter, and six on experience. On March 18th a special evangelistic campaign will be begun. Evangelist Kenyon, who recently closed a successful campaign in St. John West, has been secured to lead the services. The church and pastor are hoping and praying for a great revival.

Rev. F. B. Sedye, who was recently so sadly bereaved by the death of his wife, continues to carry on his work at Parkville.

The Watchman-Examiner, in its Massachusetts news, has the following reference to the pastor-diet of the Harland church: "Rev. E. A. Tilton, who is soon to leave the Chelmsford street church, Lowell, to go to Harland, New Brunswick, has had a successful pastorate of five years, during which time the church has flourished in every way."

Rev. S. S. Poole, pastor of the General street church, St. John, spent a few days last week at Yarmouth, being called there by the serious illness of his mother. He returned to St. John on Friday, leaving his mother somewhat improved.

Rev. E. R. McWilliam is happily settled with the churches comprising the Cornwallis field, and the work is showing marked signs of progress.

Rev. C. E. Pines is finding full scope for his activities on the St. Mary's field. The various stations cover a good portion of Kent County.

The work on the Petford-Corn Hill field was left well organized when Pastor Addison removed to Fredericton. It is being strongly maintained by his successor, Rev. A. H. Saunders.

Rev. L. J. Fingley, the pastor-evangelist of the Home Mission Board, is now engaged in a campaign with the New Canadian church.

AND WE ALL WANTED SOME OF THE FRUIT.
(Berwick, N. S., Cor. Halifax Herald.)
There is much "soreness" on the part

MATHIEU'S SYRUP OF TAR & COD LIVER OIL

CURES

Coughs, Colds, Grippe, Bronchitis, Whooping Cough, Asthma, Etc.

MATHIEU'S SYRUP is a sovereign tonic combining the curative properties of TAR and the strengthening virtues of COD LIVER OIL.

Colds, when neglected or badly treated give rise to consequences of such a grave character that you should not risk using inferior preparations.

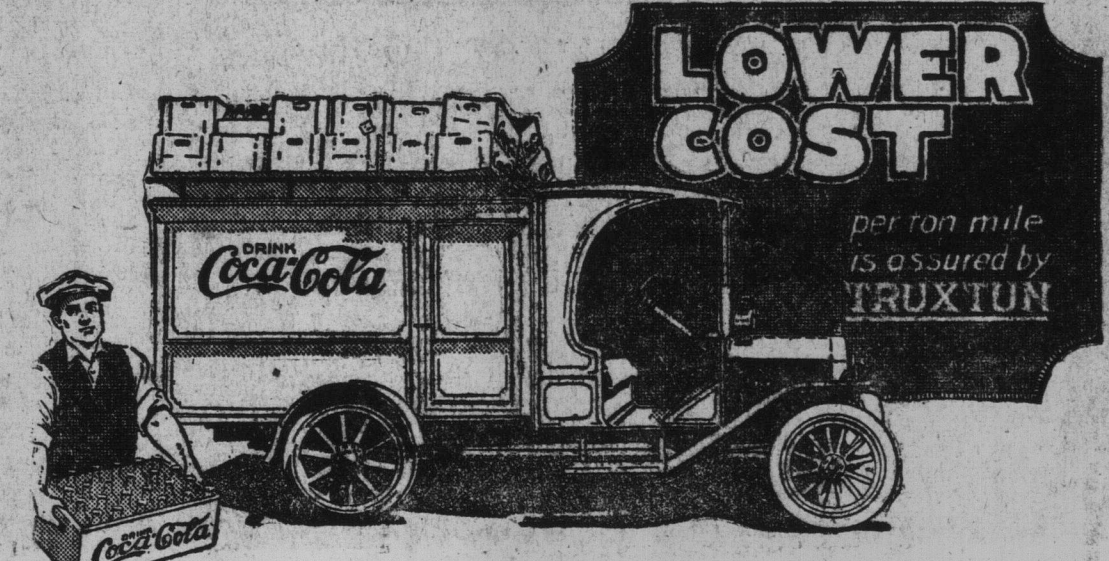
MATHIEU'S SYRUP is the only genuine remedy whose reputation has earned to crop up many imitations of doubtful value.

ON SALE EVERYWHERE

Blacking & Mercantile Co., Ltd., Amherst, N. S., Agents for the Maritime Provinces.

of scores of growers who sold their ap-Ontario man who bought, but who fails to pay for the fruit. Much of this fruit is of livery has not been taken. The buyers varieties which should long ago have have disappeared beyond the reach of born in the consumer's hands. letters, telegrams or sight drafts. From The worry today in the valley is not a warehouse here in which we had them so much over the crop of 1917. What is stored, one grower took out a large quantity to become of the crop of 1918? Whether they of apples today and sold them to an with present cost of fertilizers and spray evaporator at a price less than half of ing materials, it will pay to fertilize and that he was to have received from an to spray—that is the question.

It Converts Any Make of Car, New or Old Car Into 1½ or 2 Ton Truck



TRUXTUN thrives on "economy talk." If you want to do your hauling for less or cut the cost of your deliveries, we can show you how to do it with a TRUXTUN Unit.

Four cents a ton-mile sounds like pretty cheap hauling, doesn't it?

That's the average cost because under load a TRUXTUN will travel from 12 to 20 miles on a gallon of gasoline. It can be attached to any make of car, new or old.

TRUXTUN is built to do its work well year after year under every condition of wear and tear.

The TRUXTUN Unit is so well designed, so simple and so strong, that a Chicago merchant reports 18,000 miles of the hardest kind of service and only \$7.50 spent for repairs. Other owners report almost similar experiences.

The TRUXTUN shaft drive—the drive that has been adopted by practically all manufacturers of standard trucks, and the solid bar load-carrying axle of forged nickel steel, mean superior service and low upkeep. Small gasoline consumption guarantees low operating cost.

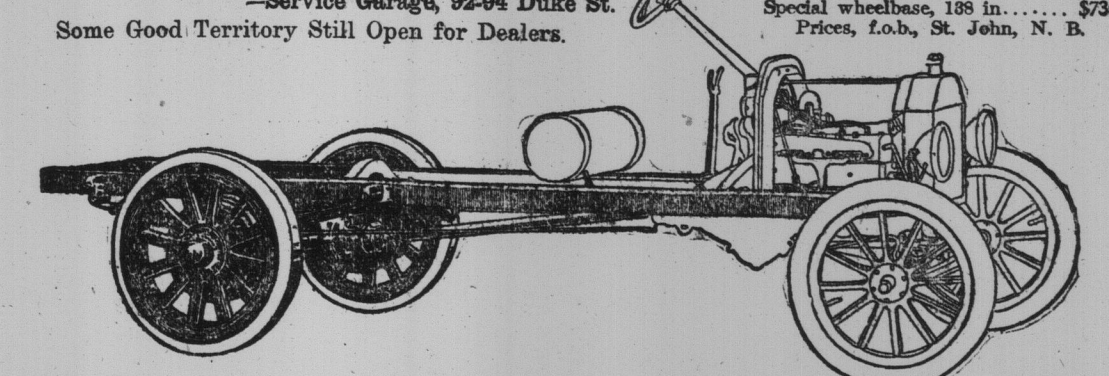
TRUXTUN low first cost means low overhead.

TRUXTUN mileage of at least 50 miles a day in actual service means a smaller payroll.

We will be glad to demonstrate TRUXTUN economy to you personally. No obligation to buy.

J. A. Pugsley & Co.

Showrooms 45 Princess St. —Service Garage, 92-94 Duke St. Some Good Territory Still Open for Dealers.



TRUXTUN

Internal Gear Axle Drive

Shaft drive was adopted for the TRUXTUN because truck manufacturers and users have proved it to be the simplest, most efficient and economical form of drive. Chain drive has been superseded until now 90% of all standard trucks operate by shaft drive.

The TRUXTUN has the additional advantage of a solid forged nickel steel axle, which gives it much greater strength and durability than the built-up, cast and bolted housings used on many modern-truck.

NOT a Chain Drive

TRUXTUN Units

(Formerly Hufferd)

MODEL A
Makes any car into a 1½-ton Truck standard wheelbase length, 112 in. or 124 in. \$574

MODEL B
Makes any car into a 2-ton Truck standard wheelbase length, 126 in. \$705

Special wheelbase, 138 in. \$731

Prices, F.O.B., St. John, N. B.