

C O P Y

CANADIAN PULP AND PAPER ASSOCIATION  
511 St. Catherine Street West  
MONTREAL

Iroquois Falls, Ont.,  
April 9, 1925.

Dr. R. F. Ruttan,  
Director,  
McGill University,  
Montreal, Que.

Dear Dr. Ruttan:

I saw Dr. Johnsen in Erie and had quite a talk with him regarding our proposition at McGill. I think it is possible to arrange for Dr. Johnsen to go to McGill if the matter is handled in the right way and promptly. Hammermill, of course, are anxious to retain Dr. Johnsen's services and are doing quite a bit for him ~~in the way~~ in the way of laboratory and staff extensions, and I presume something in salary. Dr. Johnsen, of course, will not allow them to compete on a salary basis.

The two points to be settled are briefly this: Dr. Johnsen does not want the consulting side of the picture to come into the thing at the beginning of his work and I am very much inclined to agree with him. It is necessary that Dr. Johnsen be offered a salary of from twelve to fifteen thousand dollars a year. I would recommend fifteen thousand. In order to have you make this offer it would be necessary for the Pulp and Paper Association to advance you approximately seven thousand dollars a year. This is as we talked in Montreal at lunch.

Realizing that you cannot make this offer without having a definite offer from the Pulp and Paper Association, I am taking this matter up with Colonel Jones asking him to get the Research Section under way as rapidly as possible so that you may have the necessary authority to make Dr. Johnsen this offer in connection with the Association appropriation on such a basis as you would be able to pay him the