
Liaising Effectively with Bank Staff

Project Task Managers

A Project Task Manager is assigned to each World Bank and IDB project, and assumes a managerial/supervisory role in developing and implementing projects on behalf of their respective Banks.

Although firms must remember that the borrowing country is their primary client, Task Managers often approve shortlists of companies submitted by executing agencies, either formally or informally. Therefore, when meeting Task Managers, firms should provide brief and specific information on their relevant experience, expertise, technical capabilities, knowledge of the borrowing country and language capabilities. Meetings with Task Managers should also be viewed as opportunities to obtain valuable project intelligence, and confirmation that a project will potentially require a specific firm's services.

The following are specific questions which Canadian firms might consider when preparing to meet a Task Manager regarding a specific project:

(1) Scope of the project

- What will the project require in terms of goods/equipment and/or consulting services? (Project Information Documents can provide initial information in this area, and should be reviewed prior to meeting Bank staff.)
- What level of expertise will be required and in which sector(s)?
- What portion of the Bank loan has been set aside for a specific task of interest within the project?

(2) Timing of the project

- When will the prefeasibility or feasibility studies be conducted for the project and who will conduct them?