

Consolidated Financial Statement
for 1990 and 1991 Expressed in Chilean Pesos for Entel

Operating Income	1991		1990	
	MS	%	MS	%
<u>International Sales:</u>	<u>9.522.901</u>	<u>14.1</u>	<u>10.027.706</u>	<u>16.8</u>
Telephone	9.349.788	13.9	9.836.850	16.5
Private Telegraphic Cables	5.046	0.0	5.829	0.0
Data Channels (Include all usage)	12.694	0.0	48.894	0.1
Special Channels	—	0.0	22.583	0.0
Radio, Television and others	155.373	0.2	113.550	0.2
<u>Sales to the Internal Market:</u>	<u>32.250.664</u>	<u>47.8</u>	<u>25.995.812</u>	<u>43.5</u>
Telecommunications Service Sales	31.373.063	46.5	24.878.519	41.7
Private Telephones	21.900	0.0	11.933	0.0
Telegraphic Channels	220.613	0.3	279.828	0.5
Alternate Voice and Data Channels (AVD)	54.448	0.1	80.561	0.1
TX Data Channels (Includes all usage)	364.475	0.5	548.692	0.9
Radio and Television	175.467	0.3	136.312	0.2
Other Services	40.698	0.1	59.967	0.1
<u>Other Sales to the Internal Market:</u>	<u>25.656.004</u>	<u>38.1</u>	<u>23.713.337</u>	<u>39.7</u>
Telephone - Telecommunication Companies	13.597.389	20.2	12.914.354	21.6
Private Telephone	4.516.495	6.7	3.659.509	6.1
Telegraphic Telephone	238.579	0.4	411.052	0.7
TX Data Channels	2.438.354	3.6	1.813.562	3.0
Alternate Voiced and Data Channels (AVD)	284.209	0.4	264.859	0.5
Radio and Television	670.881	1.0	494.324	0.8
Others (Fax and Other Services)	3.910.097	5.8	4.155.677	7.0
Total	67.429.569	100.0	59.736.855	100.0