

BRITISH COLUMBIA

Fax: 604-946-4986

Products: *Sockeye Salmon* — Fresh frozen, smoked frozen; *Chum Salmon* — Caviar frozen; *Groundfish, Bottomfish* — Live

Annual Sales Range: 2.5 – 10M

Number of Employees: 50 – 150 (seasonal)

Type of Business: Processor, Exporter, Cash Buyer, Wholesaler/Distributor

Production Period: Year round

Brands: *Royal Crown*

SHAHER-HAGGART LTD.

2100 – 1055 West Hastings Street

Vancouver, BC

V6E 4E2

Contact: William J. Brent, Vice President

Henry Montesano, Sales Manager

Telephone: 604-669-5512

Fax: 604-669-9554

Products: *Salmon* — Fresh, frozen, canned, smoked, roe, dressed, troll-caught; *Roe* — Fresh, frozen; *Halibut* — Frozen, dressed; *Black Cod* — Frozen

Annual Sales Range: 50M+

Percent of Sales Exported: 80%

Number of Employees: 28

Type of Business: Exporter, Trader, Wholesaler/Distributor

Brands: *Four Star, Admiral, Success*

SHEARER SEAFOOD PRODUCTS

9300 Alaska Way

Delta, BC

V4C 4R6

Contact: Robert Shearer

Arne Christofferson

Telephone: 604-588-2456

Products: *Salmon* — Fresh, frozen, smoked, roe, troll-caught; *Halibut* — Fresh, frozen; *Groundfish* — Fresh

Annual Sales Range: 0.5 – 2.5M

Percent of Sales Exported: 10%

Number of Employees: 2 – 5

Type of Business: Processor, Wholesaler/Retailer

Production Period: 8 months

SHERINGHAM FISHERIES LTD.

165 East Woodstock Avenue

Vancouver, BC

V5W 1M8

Contact: Alex Andrews, Manager

Telephone: 604-325-6429

Fax: 604-325-9429

Products: *Salmon* — Fresh, frozen, roe, troll-caught, gillnet-caught; *Herring* — Roe

Annual Sales Range: 0.5 – 2.5M

Percent of Sales Exported: 90%

Number of Employees: 2 (permanent)

Type of Business: Processor, Wholesaler/Distributor, Exporter

Production Period: *Salmon* (June – September), *Herring Roe* (March – April)

STAMAR FISHING COMPANY

905 Centennial Road

Vancouver, BC

V6A 1A3

Contact: Mark Antonsen, General Manager

Telephone: 604-255-2616

Fax: 604-255-2646

Products: *Salmon* — Fresh, frozen, dressed, troll-caught; *Pollock* — Fresh, frozen, dressed; *Cod* — Fresh, frozen, headed & gutted; *Herring* — Frozen

Annual Sales Range: 2.5 – 10M

Type of Business: Processor, Exporter, Trader

Production Period: January – November

Brands: *Pacific Select*

SUNDERLAND SALMON FARMS LTD.

P.O. Box 518

Campbell River, BC

V9W 5C1

Contact: Odd Grydeland, General Manager

Telephone: 604-286-3133

Fax: 604-286-8139

Products: *Salmon* — Fresh

Annual Sales Range: 2.5 – 10M

Percent of Sales Exported: 90%

Number of Employees: 16

Type of Business: Aquaculture

Production Period: Year round

Countries of Interest: United States, Japan, Taiwan, India

SUNG FISH COMPANY LIMITED

1795 Pandora Street

Vancouver, BC

V5L 1L8

Contact: Sung In Kim, General Manager

Telephone: 604-255-4718

Fax: 604-255-4781

Products: *Geoduck Clams* — Fresh, frozen, gift pack, whole-in-shell; *Sea Urchin* — Fresh, frozen, live, roe, whole-in-shell; *Sea Cucumber* — Frozen, salted/dried; *Salmon* — Fresh, frozen, canned, salted/dried, roe, dressed, gift pack; *Bottomfish* — Fresh, frozen, live, salted/dried, roe, dressed, speciality pack

Annual Sales Range: 15 – 20M

Percent of Sales Exported: 95%

Number of Employees: 60 – 70

Type of Business: Processor, Exporter

Production Period: Year round

Brands: *Sung Fish*

Countries of Interest: Pacific Rim, Korea, Japan

SUNNY MARKETING INC.

4403 Rupert Street

Vancouver, BC

V5R 2J1

Contact: Terry Yoshikawa, Sales Manager
Miki Hirai

Telephone: 604-433-3311

Fax: 604-435-5617

Products: *Salmon, Sockeye, Coho, King, Pink, Chum* — Fresh, frozen, canned; *Salmon Caviar* — Fresh, frozen; *Smoked Salmon* — King, Sockeye, Coho, Chum; *Farmed Salmon* — Fresh; *Salmon fillets, Pink Salmon, Pacific Cod, Roughies, Herring, Black Cod, Halibut, Pollock Roe, Crabs (Opilio, Snow, King)* — Frozen; *Herring Roe* — Frozen in Brine; *Pollock* — Round, fillets; *Melo, Seabass* — Headed & gutted, fillets; *Sea Cucumber* — Dried

Annual Sales Range: 2.5 – 10M

Percent of Sales Exported: 99%

Number of Employees: 5

Type of Business: Trader, Exporter

Countries of Interest: Far East, Europe

SUNWARD INT'L TRADINGS CO. LTD

10547 Arbutus Wynd

Surrey, BC

V4N 1W5

Contact: Stephen Su, President

Jason Su, Export Manager

Telephone: 604-583-5985

Fax: 604-583-5973

Products: *Salmon* — Fresh, frozen, canned, smoked, roe, gift pack; *Glass Sea Eels* — Live; *Geoduck* — Frozen, live; *Sea Cucumber* —