

29/06/92

External Affairs and International Trade Canada

TSRPT02E

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT
FOR QUARTER 4 OF FISCAL YEAR 1991

SUB-REGION: WEST EUROPE

| | NUMBER | % OFFICER-TIME CANADA | LOC-ENG | TOTAL-TIME PERSON-QTR |
|---|--------|-----------------------|---------|-----------------------|
| A. EXPORT/TRADE/POLICY ENQUIRIES FROM CANADA : | 5701 | 14.82 | 24.28 | 23.59 |
| FROM TERRITORIES : | 6718 | 9.13 | 16.21 | 15.36 |
| B. VISITS TO CLIENTS IN TERRITORY : | 1314 | 8.00 | 7.96 | 9.34 |
| C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS | | | | |
| FAIRS : | 120 | 3.52 | 4.66 | 4.88 |
| MISSIONS : | 88 | 3.80 | 3.45 | 4.22 |
| CONFERENCE SEMINARS : | 91 | 2.47 | 2.09 | 2.64 |
| OTHER : | 52 | 1.82 | 0.80 | 1.46 |
| D. COMMERCIAL* ECONOMIC REPORTS HQ REQUESTED : | 316 | 5.68 | 2.53 | 4.57 |
| POST INITIATED : | 336 | 5.31 | 1.89 | 3.96 |
| E. COMMUNICATIONS ACTIVITIES : | 101 | 1.88 | 0.45 | 1.26 |
| F. INVESTMENT ENQUIRIES FROM CANADA : | 345 | 3.49 | 3.37 | 4.01 |
| FROM TERRITORIES : | 621 | 4.23 | 4.13 | 4.89 |
| G. TECHNOLOGY INFLOW PROGRAM ENQR'S FRM CANADA : | 269 | 0.84 | 3.00 | 2.41 |
| CONNECTIONS ARRANGED : | 137 | 0.92 | 1.65 | 1.56 |
| H. PARTICIP'T'N IN PROG-REL EVENTS OUTSIDE POST : | | 1.74 | 2.06 | 2.25 |
| I. SERVICE REQUESTS FM GOV'T SOURCES | | | | |
| NGO : | 236 | 0.92 | 1.01 | 1.14 |
| HOST GOVERNMENT : | 161 | 1.64 | 0.72 | 1.32 |
| OTHER DEPARTMENT : | 470 | 3.64 | 1.66 | 2.96 |
| PROVINCES/MUNICIPALITIES : | 398 | 3.09 | 2.27 | 3.08 |
| J. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.: | | 10.15 | 1.31 | 6.05 |
| LEAVE, PROFESSIONAL DEVELOP : | | 5.03 | 4.28 | 5.40 |
| K. SERVICE TO OTHER MISSION PROGRAMS : | | 3.64 | 0.86 | 2.43 |
| L. TOURISM PROGRAM ACTIVITIES : | | 4.13 | 9.25 | 8.22 |
| ***** TOTALS ***** | | 99.89 | 99.89 | 117.00 |

| | | |
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| NUMBER OF BUSINESS VISITORS (PUBLIC SECTOR) | FROM CANADA : | 322 |
| | FROM TERRIT : | 223 |
| NUMBER OF BUSINESS VISITORS (PRIVATE SECTOR) | FROM CANADA : | 1147 |
| | FROM TERRIT : | 1080 |
| NUMBER OF PEMD APPLICATIONS COMMENTED ON | : | 164 |
| NUMBER OF OCCUPIED OFFICER POSITIONS | -CANADA BASED : | 51 |
| | -LOCALLY ENGAGED : | 66 |