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COMMERCIAL SPECIALISTS.

We copy the following from the *Toronto Globe* of the 11th inst: On a recent afternoon Mr. J. W. Johnson, F. C. A., one of the principals of the Ontario Business College, Belleville, and one of the authors of "The Canadian Accountant," lectured by invitation at the Normal School before the students in the commercial specialists' course at the School of Pedagogy. He dealt with the subject of "Promissory Notes and Bills of Exchange," and conveyed to the students a large amount of practical and valuable knowledge. Beginning with the origin of the law pertaining to notes and bills, namely the custom among merchants, or the law merchant (*lex mercatoria*), he pointed out how the decisions of the courts became the common law relating to these matters, and then referred to the Canadian bills of exchange act of 1890. The essentials of a note and bill, and the nature of the contract which they imply were clearly stated. The various forms of these instruments and of the endorsements upon them, the parties to them and their relative positions were presented systematically and thoroughly. The mechanism of foreign exchange was the last point touched upon. The accountant's work in connection with each subject was dealt with as the lecture proceeded. At the conclusion the desire was expressed by the students that they would again, before their examinations, have the pleasure and benefit of hearing a lecturer who is such a thorough master of his subject. The *Canadian Accountant*, the tenth edition of which, we understand, will be published in January, 1894, has been adopted for the commercial specialists' course at the School of Pedagogy, and is now in use by the students.

A MINIATURE ELECTION.

My scholars filled me with despair as morning after morning I gazed into their unemotional faces, which remained stolid and unchanged as plaster casts, in spite of my frantic efforts to brighten them by a pleasing thought.

To arouse them I have resorted to many new plans, one of which I give herein, hoping it will aid some other teacher who is similarly afflicted.

Before opening one day's session I placed on the front board this list of mottoes:

1. I will,
2. Try, try again,
3. Never say fail.
4. Onward and upward,
5. Dare to do right,
6. Perseverance Conquers;

and told my pupils they were to vote for a school motto in regular public election style, using the mottoes for candidates and allowing the ladies to vote; no canvassing for favorites would be allowed. A short explanation of election terms and usages was then necessary before proceeding. Three of the older pupils were appointed to serve as clerks of the election. These distributed the slips for ballots, collected, counted and recorded the votes and brought in the election returns. In this case "Never say fail" carried the election by a large majority, and

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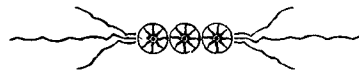
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ADDRESS,

THE EDUCATIONAL JOURNAL,

Room 20, 11 1/2 Richmond St. West,

TORONTO.

was duly installed in office above the front board, clad in a gala dress of colored crayon work. That morning I changed their expression. I can recommend the little diversion as worth trying.—*M. L. Sutton in Popular Educator.*

A GENTLEMAN widely known for his power as a disciplinarian, was recently asked how to govern a school. He replied, "If the teacher be patient, cautious, and just, he will usually be able to govern his school."

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THE PANSY

announces many new and important features. A special department, "Our Christian Endeavor Bulletin," will be devoted to the work of the Christian Endeavor Society. The editor, Mrs. G. R. Alden (Pansy), has long been one of the prime movers in Christian Endeavor work. Rev. Teunis S. Hamlin, D.D., contributes in November an article on "The Immediate Future of Christian Endeavor." To be followed by helpful and progressive papers from Christian Endeavor specialists.

Other departments of the magazine are to be broadened and enlarged. One is the department of "Athletics," and "Indoor Games in the Family Circle." Mr. A. Alonzo Stagg, the famous Yale pitcher, will contribute an early paper, to be followed by other experts.

Pansy's new and fascinating serial,

VIRA'S MOTTO,

will be illustrated by H. P. Barnes.

Margaret Sidney's

GOLDEN DISCOVERY PAPERS

will have important subjects.

THE PANSY READING CIRCLE

is to take up Greek History this year. Elizabeth Abbott will prepare interesting papers.

An important new feature will be

"Daily Thoughts,"

comprising daily readings for Christian Endeavor Societies and Sundayschools.

The Missionary and Foreign fields of labor will have special departments.

BABY'S CORNER,

will be continued. So will the stories about animals, pets, etc.

THE PANSY is \$1.00 a year. A Free Subscription will be presented to any one sending direct to the publishers two new subscriptions, with \$2.00 for the same.

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