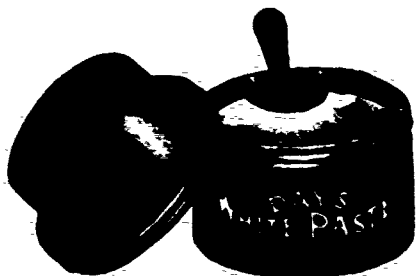


HERE AND THERE AMONG THE JOBBERS

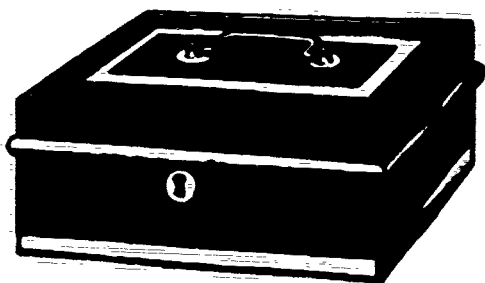
Personal information for the guidance of buyers of stationery and fancy goods, especially procured by
"The Monthly Visitor."

BUNTIN, GILLIES & CO., LIMITED, have lately put in a stock of framelets that are proving decidedly good sellers. They are made from embossed-mounting board and will hold any of the ordinary sized pictures that are usually done up in passe-partout. They are original in design and are excellent for displaying pictures, snap shots, etc. All stationers should have them. Samples can be had for asking. The Xmas papeteries manufactured by Buntin, Gillies & Co., Limited, this year are very attractive from an artistic as well as a financial point of view. Every box is in itself a work of art and the contents are made from several of the most popular linen faced papers that this firm carries. The wholesale prices range from \$2 to \$6.60 per dozen, thus giving the retailer a chance of selling at popular prices.

The accompanying illustration shows a bottle of Day's White Paste, which is being placed on the market by the Copp, Clark Co., Limited. It is an excellent adhesive and is put up attractively. The bottles retail at 25c and 35c.



The Copp, Clark Co. have imported a line of cash boxes that will retail at 25c. each. The box is a complete facsimile of the two-dollar line, containing trays, etc., and is furnished with good lock and key. This line should be popular with the trade, as it makes a very nice present for children.



W. J. Gage & Co. have just issued a very handsome show card, printed in gold and colors, advertising their Holland Linen. This card is worthy of being displayed in every stationer's store, and is being sent out to all the trade handling this well-known line. If you did not get one send a post-card to Gage & Co. and it will be mailed at once.

Army and Navy Glue is an admirable liquid glue, put up in glass bottles or collapsible tubes, both of which sell at 10c retail. They are put up in attractive counter



boxes containing 1 dozen. This is a pure animal glue, not a fish glue, and will not sour or mould. It is sold by W. J. Gage & Co., who recommend it as the best of its kind.

In order to meet the demand for a lighter weight of correspondence stationery in fabric finish than their Holland Linen, W. J. Gage & Co. have brought out a new line entitled Swiss Lawn. This is made in the two popular square shapes, Oxford and Royal, and in white and azure in each size. The stock is a beautiful light weight fabric finished paper, and prices permit it to be retailed at 10c per quire and 10c per package of envelopes. The goods are handsomely put up; paper in quarter-ream boxes and envelopes in eighth-thousand boxes. This line is also made by Gage & Co. in one-quire papeteries, both in Oxford and Royal sizes, and in white and azure in each. These make a very attractive and profitable 25c line of papeteries, and contain the full amount of 24 sheets and 24 envelopes.

Business at Brown Bros., Limited, continues extremely heavy in all departments. Among the new lines on the sample-room counters are a big variety of wicker and rush waste paper baskets; every conceivable pattern is shown, while the colors are well chosen and varied. A big line of desk and pocket diaries are on hand, varying from the article required in the counting house to the one for pocket use, the sizes being from 2 1/2 x 3 inches up