

OLD TIME SPORTING CHAMPIONS.



TEN years ago baseball was a great game in this country, and the accompanying group of players being with John Macdonald & Co. made up a club which carried off the championship of the commercial league in 1887. This old picture is interesting as showing the changes time makes in business as well as popular sport. A word or two about the men in the group will interest Review readers. Mr. T. A. Mitchell, who

was captain of the champion team, has been connected with the firm of John Macdonald & Co. for the last 15 years. At the time he represented the carpet department on the road. At present he holds the position of manager and European buyer for this extensive and prominent department and under his direction it is rapidly increasing. Mr. Fred. Boxall was at the time of this photo in the staple department, and through ability and energy he is now the occupant of one of the firm's highest positions as representative in a portion of the Northwest Territories. Mr. Fraser MacFarlane until a short time ago had the honor to be attached to the silk and lace department. He is at present filling a responsible position in New York city, U. S. Mr. W. H. Hillyard, who when on the field paid his best respects to third bag, devoted the balance of his time and attention to the interests of the gents' furnishing department. Shortly after the team had won the championship Mr. Hillyard was prevailed upon to accept a position in business in New York city, U. S. Mr. Frank Somers, who, as a ball player, had few equals, was connected from its inception with the gents' furnishing department, and in many ways assisted in its organization and early development. Her Majesty's Customs requiring his services, forced him to sever his connection with the champions and John Macdonald & Co. His services on behalf of the country have been recognized in many ways, and his future prospects are bright. Mr. H. A.

Hillyard was also attached to the gents' furnishing department as a special traveler and was equally successful on the road as he was on second bag. He is at present one of the prominent lumber men of St. John, N. B. Mr. D. Clark was the receiving end of the battery. He lent his valuable services to the champions for the occasion in accordance with a special rule of the league. He is now one of Winnipeg's leading merchant tailors. Mr. Syd. Smith was one of the staple-room staff for many years, and as a promising young business man and as an athlete was much esteemed by all he came in contact with. His untimely death in Toronto cut off a promising young man at the early age of 23.

THE REVIEW might mention that the large photo of this champion group from which the above is reproduced was presented to Mr. James Blackey, manager and European buyer for the men's furnishing department, by the team, and was courteously lent by him for publication.

A TRICK.

"These goods are marked down one-half in order to clear out old stock," read the sign in the store window.

"Life is full of deceits," the retired merchant said reflectively, "and especially business life. Now, if these goods really were old stock, do you suppose they'd be marked down?" "Why not?" said I, in surprise.

"Because the firm never could get rid of them. If you ever go into trade, John, and find yourself possessed of a lot of old stock that you want to get rid of, the thing to do is to mark up the price instead of marking it down." "How so?" said I.

"When I was in business," he replied, "I remember one time we had a lot of fancy shirt fronts—gaudy things, you know, moons and stars on them, and all that. They were in wretched taste, and we could not sell them. So after they had lain around for awhile, we marked the price up one-half and stuck them in the window as the very latest Paris importation. If they had been cheap, nobody would have had them. But the average buyer judges almost wholly of value by price. So, when we put the price up, everybody thought they must be something extra, and we sold the whole lot in three days. There's tricks in all trades, John."—Buffalo Express.



Capt. Mitchell, L.F.
F. Boxall, R.S.
Syd. Smith, P.

H. A. Hillyard, C.F.
F. MacFarlane, R.P.
J. Netherley, C.

W. H. Hillyard, 3rd B.

F. Somers, 1st B.
D. Clark, 2nd B. and C.

JOHN MACDONALD & Co.'s B.B.C.

Champions Commercial League, 1887