### There's a Mighty Sight of Difference 'Twixt a Tickle and a Truth

- DO YOU KNOW that the separator bowl which on paper looks easiest to clean, is the most difficult in the dishpan?
- DO YOU KNOW that the hollow "gas pipe" bowl can only be washed by guess, slightly assisted by a plunger, and that the bowl of this type ordinarily in use must be placed in a pan on the floor to allow the operation to begin?
- DO YOU KNOW that the "one piece skimmer" bowl device is so rough that it will cut your fingers and tear a dishcloth and that the milk outlet is through four tubes which there is no means of cleaning?
- DO YOU KNOW that the perforated, corrugated "nutmeg grater" skimming device coats with cream on one side and slime in the other and that many times a knitting needle must be used to open the perforations?
- DO YOU KNOW that the "disc" bowls represented to be "just the same" as the De Laval more nearly resemble the De Laval of twelve years ago, and that they co not admit the use of the patented De Laval Disc Washer?
- DO YOU KNOW that the New Improved De Laval bewl is free from tubes, that its interior is perfectly smooth that the discs are made of steel (not tin) and that absolutely nothing adheres to them?
- DO YOU KNOW that it is possible to take a New Improved De Laval bowl apart, wash and re-assemble it in less time than any one of these things can be done with any other bowl?
- If you don't know these facts and are considering the purchase of a cream separator, the free trial of a De Laval separator may be had by simply asking the De Laval Company or its nearest agent.

### THE DE LAVAL SEPARATOR CO.

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Write to down to.

Write to-day to BEATTY BROS. BRANDON, MAN.

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