

Alberta Farmers

Cooperate in Handling Their Own Business

15,640 Farmers in Alberta have united their forces and now bear testimony that cooperative methods are profitable and beneficial. **True cooperation involves complete cooperation.** That is, we must work together not only that we may be enabled to produce larger and better crops, but in order that we may produce those crops at the least possible expense and sell them at the highest possible price. Only in this way can farming be made to yield the profits that it should.

Alberta's Organized Farmers are cooperating in three ways through our great provincial farmers' company, **THE ALBERTA FARMERS' COOPERATIVE ELEVATOR COMPANY, LIMITED.** **FIRST,** We are uniting through our Cooperative Supply Department in order that by buying only **FOR CASH, in LARGE QUANTITIES, WHEN THE MARKET IS FAVORABLE** we may be enabled to secure our supplies **ON THE BEST POSSIBLE TERMS.** This is assisting us to greatly reduce our individual expenditures for binder twine, fence posts, wire, agricultural implements, coal, lumber, cement and many other articles we have to purchase for use in our farm operations. In this way we save annually hundreds of thousands of dollars a year.

Sell Live Stock Cooperatively **SECOND:** Because we are organized we are now enabled, through our Live Stock Department, to sell our cattle, sheep and hogs at less expense and more easily and satisfactorily, as well as at better prices than ever before. Much of our live stock is shipped through our own local associations or through the managers of our own local elevators, to our own live stock salesmen at the large market centres, such as Calgary and Edmonton. These men are paid good salaries and it is to their advantage to obtain for us the best possible prices for our live stock. These same men, when we so desire, will purchase for us stockers and feeders on the lowest possible terms. Being always on the market they know just when and how to buy. Thus we derive the benefit of their wide experience and special opportunities for buying.

Sell Grain Crops Unitedly **THIRDLY,** through our own great elevator system we are selling our grain cooperatively and saving millions of dollars a year by so doing. Some years ago we were largely at the mercy of the private elevator systems. We had to accept their weights, spreads, dockages, etc., and pay their charges for cleaning, binning and handling our grain. Where there were no competing elevators these dockages and charges were often exorbitant. Now we have 103 elevators of our own throughout Alberta. This year we are erecting 40 more. Now we do our own weighing, cleaning and storing by means of our own paid managers, and thus we are assured of fair treatment at moderate expense. Last year we handled 19,123,486 bushels of grain in our own elevators. No one can tell how many millions of dollars we have saved in this way since the formation of our company. We have proved that **CO-OPERATION PAYS LARGE DIVIDENDS.**

Cooperation in National Affairs Now that we have proved that cooperation pays in business and also in provincial affairs it is our desire to unite with the farmers in the other provinces of Canada in National Affairs. We have found, through conducting our own business that many industries in Canada have succeeded in having national laws passed which benefit them through putting a burden on us. This is particularly true in tariff matters as our tariff laws enable our great city and other industries to form trusts and combines and thereby to increase the cost of practically everything we buy. In this way millions of dollars are taken from us each year. When the farmers of Canada unite on the Farmers' National Platform, which we are glad to note that the organized farmers of Ontario have adopted, we will be able to change these conditions.

To the farmers of Eastern Canada we send this message, through The Western Canada Number of Farm and Dairy. It is our hope that you will all use every opportunity to unite not only with yourselves, but with us in promoting the cause of the farmers of Canada as a whole in every legitimate way. In no way can we better assist Canada and the Empire. All of you who may be thinking of moving to our Great West we invite to settle in Alberta and become identified with us in the company of which we are so proud.

The Alberta Farmers' Cooperative Elevator Co., Ltd. - Calgary, Alta.