

Reciprocity will give Canadian farmers the privilege of selling their eggs in the United States at lower prices than they can get for them in Canada, and it will give farmers of the United States and twelve other foreign countries the right to send eggs into Canada free of duty.

What will the Canadian farmer get for his eggs then?

The Probable Effect on Prices.

No one, of course, can tell in advance just what the effect of reciprocity will be on each farm product. The effect will probably be different in different localities. While some localities may gain others will lose.

It does, however, seem fair to conclude that the average prices of farm products as a whole in the United States are no higher than they are in Canada.

Remember, I say the average. There are times when abnormal circumstances will make abnormal prices. There may be some times, owing to special circumstances, and some places, owing to contiguity to the market, that the Canadian farmer may get a little more for some of his products.

He may, for instance, get a little more at times in summer for his dairy products, but he stands to get less in winter when he must meet the competition of Australia, New Zealand, etc.

I think the conclusion is fairly justified that the Canadian farmer with all his disadvantages cannot profitably compete with the United States farmer on his own ground.

Canadian Farmer gets Greater Percentage of Price than the United States Farmer.

In considering the United States prices the Canadian farmer should not compare the prices he gets with those of Boston, New York, Chicago, and other large cities.

He could not get these prices.

From these prices must be deducted the cost of transportation to get his products into those cities, and he must remember, too, that he will have to pay more to get his products into these cities than will the United States farmer who lives nearer to them.

And again, in considering the prices in the United States market the Canadian farmer should remember this fact.

The United States farmer does not get as much accordingly of the going price as does the Canadian farmer in his home market.