

## Drader Injectweld

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### Marketing Profile

Drader Injectweld (Drader) was incorporated in 1991. Drader is related to Drader Manufacturing Industries Ltd. (thermal plastics injection moulder) which was founded over 35 years ago. Drader has the patent rights to a hand-held, high quality plastic extrusion welding system known as "Injectweld". Drader offers after-sales service and manufactures and distributes welding rods.

The Injectweld is used by a variety of industrial users from plastic fabricators, rotomolders, plastic repair shops, maintenance shops, mould shops for prototyping and for assembly work.

The most successful markets are the rotomold and plastic fabrication fields because these industries are familiar with plastics welding already. The repair of large refuse containers, tanks, etc. has also been a growing market.

The Injectweld can be adapted to meet most thermoplastic welding requirements. For example, the welding tips can be customized to match customer welding application needs, and the welding rods can be custom made to match material types, colour, or made, to weld difficult to bond materials such as glass filled PE and PP etc. Drader also carries a number of stock welding tips and stock thermal plastic welding rod.

In the past year, Drader Injectweld established representation in the U.K., Germany, the Netherlands, Belgium, and France and is still seeking additional representation in other countries. The company has representatives in certain states in the U.S. and has established warehouse and service facilities in Arizona. Sales volumes are approximately 70% U.S., 20% International, and 10% Canadian.

### Products/Services Available for Export:

Sealing/Bonding Machines, Heat  
Extrusion Welder