REPORT 4 88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 657-KINGSTON

013-CONSUMER PRODUCTS JAMAICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

POST IS PREPARING REPORT ON JAMAICAN DEMAND FOR TEXTILES, THREAD AND OTHER COMPONENTS FOR CLOTHING WITH SPECIAL EMPHASIS ON FREE ZONE DEMAND. TO BE CIRCULATED 1/87.

TWO INCOMING BUYERS FROM THE GARMENT INDUSTRY TO BE IDENTIFIED AND SENT TO VIST CANADIAN TEXTILE AND ACCESSORY MANUFACTURERS IN THE FALL OF 1987.

THREE CANADIAN GIFTWARE AND HIGH FASHION CLOTHING MANUFACTURERS TO BE SELECTED TO PARTICIPATE IN SOLD SHOW PLANNED FOR 5/87.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 1 MAJOR SURVEY ON JAMAICAN MARKET FOR TEXTILE PRO-DUCTS AND ACCESSORIES.
- QUARTER: 2 -----
- QUARTER: 3 -----

QUARTER: 4 EXPORTERS TO PARTICIPATE IN SOLO SHOWS.

ANTICIPATED RESULTS:

INTRODUCTION OF FOUR NEW CANADIAN EXPORTERS TO MARKET.

FIRST YEAR SALES OF \$250,000.

TWO NEW AGENCIES AND FIRST YEAR SALES OF \$100,000.

QUARTERLY RESULTS REPORTED:

SURVEY CIRCULATED JUNE 1987. BASED ON FEEDBACK FROM CDN INDUSTRY WILL RECOMMEND TWO INCOMING BUYERS VISIT CANADA IN FALL OF 1987.

ELEVEN COMPANIES PARTICIPATED, FIVE NEW AGENCIES IN NEGOTIATION, ON SITE SALES OF \$60,000.