

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: UNITED STATES

Mission: 601 BOSTON

Market: 577 UNITED STATES OF AMERICA

Sector: 006 ELECTRONICS EQUIP. & SERV

Subsector: 061 PRODUCTS & COMPONENTS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	7210.00M	\$ 5169.00M	\$ 3537.00M	\$ 4218.00M
Canadian Exports \$	110.00M	\$ 101.20M	\$ 93.20M	\$ 82.10M
Canadian Share of Import Market	1.53%	1.96%	2.64%	1.95%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	000 %
ii) 265 JAPAN	000 %
iii) 112 FRANCE	000 %
iv) 051 UNITED KINGDOM	000 %
v) 268 KOREA	000 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 100 \$M AND UP

Current status of Canadian exports: Well established and growing

Products/services for which there are good market prospects

Current Total Imports

	In Canadian \$
i) INTEGRATED CIRCUITS, DIGITAL	\$ 250.00 M
ii) INTEGRATED CIRCUITS, LINEAR	\$ 16.00 M
iii) DISCRETE SEMICONDUCTORS	\$ 10.10 M
iv) PRINTED CIRCUIT BOARDS	\$ 9.40 M
v) RESISTORS	\$ 9.00 M
vi) MICROPROCESSOR ICS	\$ 8.40 M
vii) CAPACITORS	\$ 8.10 M
viii) CONNECTORS	\$ 5.00 M
ix) SWITCHES	\$ 4.40 M
x) TRANSFORMERS	\$ 4.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

- i) Project Name: U.S. ARMY'S NEW BATTLEFIELD COMMUNICATIONS NETWORK

Approximate Value: \$ 4000 M

Financing Source: 012 DOM

For further info. please contact:

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