

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the April - June 1993 period seventeen posts reported the following business activity:

- 112 EXPORT SALES WORTH \$931.91 MILLION
- 22 NEW BUYING CONNECTIONS / 35 AGENCY AGREEMENTS
- 11 NEW JOINT VENTURES WORTH \$8 MILLION / 2 LICENSING AGREEMENTS WORTH \$0.55 MILLION
- 4 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$237.5 MILLION
- 9 CANADIAN INVESTMENTS IN TERRITORY WORTH \$101.41 MILLION
- 8 TECHNOLOGY TRANSFERS WORTH \$7.8 MILLION

HIGHLIGHTS:

- \$ 400 million sale of 3 coal-fired boilers for Suralaya power station (Jakarta)
- \$ 150 million sale of Salted Herring Roe (Tokyo)
- \$ 70 million investment in Canadian mine (Seoul)
- \$ 20 million sale of Simulators (Seoul)
- \$ 8.56 million sale of Wheat (Islamabad)
- \$ 1.2 million Douglas Homes involvement in Kyushu (Tokyo)

KEY STATISTICS: for the seventeen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	6216	3258	1532
	Local	6290	2187	3027
No. Investment Enquiries	Cdn	32	99	55
	Local	110	99	55
No. Business Visitors	Cdn Pr / Pub	987 / 134	796 / 99	756 / 157
	Local Pr / Pub	1923 / 299	721 / 228	3490 / 200