

PROGRAM RESULTS: AFRICA & MIDDLE EAST

BUSINESS ACTIVITY

During the July-September 1987 period sixteen posts reported the following business activity:

1. 32 EXPORT SALES WORTH \$249 MILLION
2. 34 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 2 NEW JOINT VENTURES/LICENCING AGREEMENTS
4. 2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
5. 0 CANADIAN INVESTMENT IN TERRITORY
6. 1 TECHNOLOGY TRANSFER WORTH \$10 MILLION

HIGHLIGHTS:

- o \$120 million sale of sulphur (Rabat)
- o \$36 million sale of rails (Cairo)
- o \$20 million sale of tobacco (Cairo)
- o Transfer of seismic technology worth \$10 million (Amman)
- o \$3 million sale of twin Otter aircraft (Riyadh)
- o New buying connection for irrigation systems worth \$5 million (Riyadh)
- o \$1 million sale of security system (Kuwait)

KEY STATISTICS: for the sixteen posts reporting workload information

		<u>Missions Reporting To</u>	
		GAT	GMT
No. Trade Enquiries	Cdn	2455	999
	Local	2476	1393
No. Investment Enquiries	Cdn	12	46
	Local	19	138
No. Business Visitors	Cdn	262	317
	Local	972	819