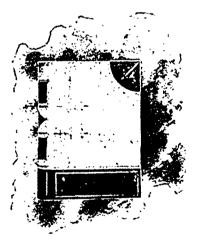
# BOOKSELLER AND STATIONER

FANCY GOODS AND STATIONERY—contineed. quis is a rough vellum, and the Viscountess is a smooth cream. A line of decorated papier mache waste paper baskets is an attractive novelty, retailing at 25c. The baskets fold up. In crayons, the box of assorted school crayons, which retails at 5c., contains twelve to the box, and this season the wax crayons are put up in round boxes, with a holder, and an assortment of twelve colors.

A remarkable feature in cheap stationery is the canvas sales book, No. 1020, for which there is a big demand. It is sold at \$1.20 a dozen, and is an exceedingly cheap line.

In this issue will be seen several illustrations representing a new line of oak ink stands. These are handsome articles for desk or office use, are highly polished, and three of them have two crystal bottles with silver finish. No. 40, which can be seen by the cut, sells at \$7.20 per dozen, while No. 43, which possesses a small drawer, costs \$1.10 each. The line marked No. 42 possesses a third bottle for red ink. It sells for \$12 a dozen, while No. 41 is sold at \$7.20 per dozen. This line, samples of which may be seen, is a serviceable and attractive one for holiday presents, as well as regular trade.



No. 1-Warwick Bros. & Rutter.

#### ACCOUNT BOOKS.

The accompanying illustrations shear specimens of account books from the bindery of Warwick Bros. & Rutter, Toronto. No. 1 shows detachable canvas cover, with additional protecting band, and corner of Russia leather, and finishing on back. No. 2 shows full Russia leather binding, with raised bands and round corners, and finishing on back and sides.

## NECESSARY THINGS IN STATIONERY.

The Brown Bros., Limited, Toronto, have just received a large supply of the "Niagara" and the "Clinch" paper fasteners, and could fill all orders for the same immediately. These fasteners are known by every mercantile, law and insurance office in the country, and the trade should see that a stock of the same is on their shelves. Ebony rulers, all sizes, just received; also school and flat maple office rulers, a large variety and low in price.

Blue print papers, toilet papers in rolls, both perforated and plain, also package, prices lower than ever, at The Brown Bros.' warerooms. Fountain pens, gold pens, penholders in agate, pearl, ebony, bone, cork and fancy woods; a fine assortment of these goods can be seen. Bankers, law offices—in fact, all offices—require such things as sponges and sponge cups, pen wipers, pen trays, water wells, etc.

What about pocket diaries for next year? Have orders been placed for these? If not, then should be, and the best assortment of these goods in Canada, if not in America, are manufactured by The Brown Bros., Limited, of Toronto, who make no less than twenty styles of counting house diaries, and one hundred and ninety different styles of pocket. These diaries are made in all sizes, from the small vest pocket and long vest pocket, to a page to day books 4x6 in size, and many other sizes that it would take too much space to enumerate. Binding of all kinds, from cloth to genuine seal leather.



No. 2-Warwick Bros. & Ruster.

The same firm's stock in leather goods, such as wallets, pocket-books, card and letter cases, is very large, and it would be well for the trade to examine same before placing their orders.

### NEW BOOK ARRANGED FOR.

As BOOKSELLER AND STATIONER goes to press, The Copp, Clark Co., Limited, say they have just concluded arrangements for a Canadian edition of "The Red Axe," by S. R. Crockett, to replace "The Woman of Fortune," postponed. The prices of cloth and paper will be \$1.25 and 75c., respectively, and the book will be out this month. CANADIAN ADVERTISING 13 best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL

## SITUATION WANTED.

WANTED-BY A HUSTLER, WITH 19 YEARS' experience in the book, stationery and fancy good trade, a position as unvelor or salesman. Good appearan and talker; at present handling high-art calendars and ad novelties would prefer to over Manucoba, British Columbia or the Maritime Provinces. Can furnish references and photo, if required. Address, "Excelsior," this office. (12)



 $\mathbf{22}$