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Kaiser and His Minions Had Too Much Information and Too Little Capacity to Adjust the Facts Secured by Spies.

(Third in a series of articles on "The Audacious War," by C. W. Barron, president of the Wall Street Journal, New York.)

(Exclusive Leased Wire to Journal of Commerce.)

New York, January 4 .- When the Kaiser sent his little expedition to China, he said, "When you encounter the enemy you will defeat him; no quarter was Knighted on January 1. shall be given, no prisoners shall be taken. Let all who fall into your hands be at your mercy. Just as

oue runs one thousand years ago under the leadership of Attila, gained a reputation in virtue in which they still live in historical tradition, so may the name of Germany become known in such a manage in Carl hat no Chinaman will ever again dare to look as kance at a German.

Belgium was made an example of. According to German idea she should have accepted money that since the commencement of hostilities, munici-i not stood in the way of German progress. [addition of \$100,000 per year in dividends.] Probably be commencement of hostilities, munici-arran multicer an evaluation of \$100,000 through saving of duand not stood in the way of German progress.

German military progress is allied with German curtailment in their expenditures, and during the comnercial progress. It is a mistake in the concep- ing year an even more stringent policy of retrenchtion of Germany that she wars for the purpose of war ment may be expected. or for the development and training of her men. A State With No Morals . A State With No Morals .

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The first principle of German "kultur" as respects, most advisable course is to invest his money in sethe state is that the sole business of the government curities of undoubled safety, and as a result a mark-is to advance the interests of the state and no laws ed and growing demand has been experienced for ishaving been formulated in respect to the business of sues of our leading municipalities which have been a state the government is without moral responsibil-ity; that the laws applicable to individual action do than ever before.

not apply to the state. Individuals may do wrong. The continuance of these two factors, namely, the but the state connot do wrong. Individuals may do wrong but the state connot do wrong. Individuals may steal diminishing supply of new issues resulting from the and be punished therefor but the state can not steal. decreased expenditure on the part of the municipali-tic but the state can not steal. It is its business to expand and to appropriate. In- ties, and the increasing demand for absolutely safe iduals may murder and be punished for the crime securities on the part of the investing public, should but it is the business of the state to kill for state de-, assure a gradual improvement in prices of this grade ent or progress The English speaking conception of morality is that been recorded

that which applies to an individual in a community

applies to the aggregate of the individuals, that the CURB MARKET IRREGULAR. state is only the aggregate of the individuals exercis ing the natural human functions of government for har. law and order

dicitly follow and obey: thus is national progress

and human progress. NEW YORK STOCKS. The whole of Germany believes in the government New York, January 4 .- Stock market opening:-him and that neutron can be queenery, progress and Missouri Pacific

Germany does not desire war with Russia but Ger- Alaska Gold 26% off 1/2 an progress requires the continuance of present tar-

are satisfied she would apologize to Austria if we re-quested it. But our aims go beyond. We demand that instead of the proposed Turkish treaty the Balkan States shall come into union with Turkey un- A private telephone rung at five a.m. one morning

Russia Without Gold or Guns.

and transatted them to Vienna. In these were That was the most



SIR CLIFFORD SIFTON, Chairman of the Commission of Conservation,

(Exclusive Leased Wire to Journal of Commerce.) Boston, Mass., January 4.-Decision of Westinghouse Electric to purchase the majority stock of the Westinghouse Machine Co. owned by the George Westinghouse estate is a step which is bound in the long run to remove considerable cause for friction and possibly in years to come be a contributor to the net profits of the Electric Co. But its immediate effect will not be that of a profit maker.

WILL NOW PURCHASE

MACHINE GO. STOCK

tion but Will Not be Profitable

for Time

EXCHANGE AT 3 IN 1

Machine Stock is Turbine End of Business, and Two Plants Directly Adjoin One Another—Westing-house Estate Holds Most Stock.

The exchange, on the basis of three shares of Ma-chine stock for each one share of Electric, applied to OF UNDOUBTED SAFETY the entire Machine Co. stock issue of \$7,505.000 would mean the issuance of \$2,560,000 additional Westinghouse Electric common stock and would in addition of \$100,000 per year in dividends. Probably

plicate salaries and maintenance of separate branch offices. But the Machine Co. is not a money maker and under existing conditions its future prospects are not bright

The Machine Co. has been the weak sister in the Westinghouse galaxy for years. It is a producer of heavy machinery. It has a business which varies tremendously and upon which it is hard to count upon any stable profit for the reason that so much of the work is occasional in its nature The value of the Machine Co. to the Electric Co. is

that it is the turbine end of the business and that the

tains considerably more than 50 per cent, of the Machine Co. stock, all of which will, of course, be immediately exchanged. The minority stockholders will of security. In fact a slight advancement has already probably straggle along and some time when things are ripe the Machine Co. will probably lose its corporate personality in the Electric Co.

Ever since George Westinghouse died last year ne-cotiations have been on and off for the sale of this New York, January 4 .- Curb market opened irregu- Machine Co. stock, but it has required the prostration of the European war to get both sides into a frame Asked, of mind where they were willing to close the bargain. 145

MERCHANTS SATISFIED WITH END OF BUSINESS YEAR

154

17

814 up 14

34 up 14 Conditions Might Easily be Worse and People Ar Convinced That East is Better Off Than Other Sections of Country.

> (Special to the Journal of Commerce.) Halifax, January 4.-On the whole the business in-terests of Nova Scotia are satisfied with conditions as

If relations and if war is a means to that desirable end, war is divine.
The murder of the crown prince of Austria was an incident furnishing Germany and Austria the opportunity to carry out their long conceived programme for the extension of their influence through the grow-its from the outside. The Germans have healt in markes History, they are all awry. With the germans individuals are units and are counted from the outside. That is why her Diplomation and the Batkan States. Roumania and Servia were in agreement concerning this great measure for peace in agreement concerning this great measure for peace in southeastern Europe.
but no capacity to adjust them. They knew as much about close of advised to approximate the cast is southeastern Europe.
but no capacity to adjust them. They knew as much about the ast it would be liked, but things might be worse, and people here are convinced that the east is species facts and information, but they were in no possible to the syntem the outside. The Germans have healt in markes History, they are all awry. With the Germans, individuals are units and are counted from the outside never from the inside. That is why her Diplomation mark is not only a failure, but offensive. It never difference between sales and in southeastern Europe.

Edward Island, says there is no sign of bad times i that province, but more prosperity than in any year since Confederation

Balkan States shall come into union with Turkey un-
der the influence of Austria. To accomplish this we
in Berlin, and an American lady was informed from a
must accept no apology, but must punish Servia. We
social quarter that "Something dreadful has happen-
are satisfied that Russia is in no financial or mili-
ed." "Something awful; something undreamed of."
The American lady quickly asked. "Has the Kaiser
The American lady quickly asked. "Has the Kaiser
the shipments from Nova Scotia are ten per cent.Thomas Cantley, general manager of the Nova Scotia-
tia Steel and Coal Company, is of the opinion that the
two greatest resources of Nova Scotia--her leading
industries--are coal and the fisheries. In the former been assassinated?" as the tone over the telephone the shipments from Nova Scotia are ten per cent. Germany, with its enormous spy system had secur-indicated nothing less. ed copies of the confidential state papers of the Czar The response was, "England has declared war."

Buying Printing Is Move Will do Much to Eliminate Fric-Like Bee Culture---**Done Right It Brings** Honey; Done Wrong **It Brings Stings!**

> Printing is a means toward an end--nothing more---and first costs count for little. Results determine values. Cheap printing is that which brings trade; if it fails it's expensive at any price. The effort and the postage are the same in either case.

It is our purpose in selling printing to study the results---to find out what you wish to accomplish, and then to meet that need with exactly the right kind of printing.

We try to sell something more than Ink, Paper and Type. It pays to call our efficiency into consultation, not simply to ask us to quote prices.

While we realize fully that the lowest price is not always real economy, yet we can promise every printing buyer that we will furnish the correct printing for his purpose at the lowest possible price for such service.

Our plant is one of the largest and best equipped in the city, and we give the customer every advantage of labor-saving equipment.

Stock Movements .- Sp Quietly. (Exclusive Leased Wire to The Jou New York, January 4.—Owing to the fact that the trade was absor business in the primary was quiet during the past week. The demand for coffee in the s dull, but prices held fairly v n the trade was firm, as it is beli will soon have to replenish suppl ess has been somewhat retarded ations arising out of the contrabaigh neutral countries. The ch The eyes of the sugar trade co cussed on the Cuban crop moven showing some improvement was sti by the poor weather. Some s place during the week at 4.07 at prompt shipment. In the refined was quiet with a moderate export ners were on a firm 4.95 cent bas advance of 10 points by one firm. The rice market was quiet, th being accentuated by the

VOL. XXIX. No. 2

Trade Absorbed in Takin

Cuban Crop Interes

Trade Consider

REFINERS ARE

Whip-hand, Being Favo

Honeful in Rice-

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ributors were busy with inventor n the south tended to check offeri tone in the shape of advices from Sentiment was decidedly hopeful tes feel that trade will be foster ons than by further advance The planter seems to still hold th red by the exports of cleaned t Vest Indies, and South America, i remaining stock of rough rich

The spice market was quiet. Su below normal and it is felt that and will stiffen prices. Malaba ing offered freely, but strait pep There are small stocks of cloves, ild be heavy at this time of the Pimento is fractionally highe ri pers are in light stocks. Gingers nd the demand is better. Nutmegs

HIGHER CONTINENTAL MARKE CAUSED BUYIN

nuary 4 .- Wheat open

At Liv cash wheat was up There was further complaints of was strong and at new high nent. Higher foreign markets and cheat caused buying . PRODUCE STOCKS IN the following table is shown cheese and eggs in store in Mont ened, with comparisons: Dec. 30, 1914.

indecer -		
Creamery, pl	kgs	 78,414
Dairy, pkgs.		
Cheese, box Eggs-	es	 19,441
Fresh, cases		 61
Cold storage		 23.280
Pickled		

WORLD'S SUPPLY OF December 1, the available ughout the u 242,226,000 1906 242.587,000 239,736,000 1904 240,490,000 237,607,000 188,929,000 1901 182,040,000 181,342,000 1899.

SHIPMENTS OF GRAIN AN For the week ended December 31 West St. John were as follows:

5 9,400 American. May-June 4. 4.52d; Oct.-Nov., 4.64d; Jan.-Feb.,

In southleastern Europe. When all was ready for the final conference and the signatures. Austria intervened and announced her opposition. Then suddenly followed the bomb shell of the ultimatum to Servia timed at the precise mo-ment to stop the signing of this Turkish treaty. Austrian officials admitted privately as follows, and I have it directly from parties to the negotiations: "We are satisfied that Servia would punish the murdrers of Prince Ferdinand if we so requested. We are satisfied she would apologize to Austria if we re worth the bott on the sign of the sign of the solution of

A Thunder Bolt.

wing all the

Inancial and military weaknesses of Russia; that her great gold reserve had ben loaned out and was not available cash on hand, as the world had been running. Ireland in revolution, India in sedition, Can-led to believe, that it would take eighteen months and a, Australia and South Africa just ready to break more of preparation to place her military forces in away from the British yoke. more of preparation to place ther military forces in away from the British yoke. position to successfully defend the country that her The conception of the British Empire as a federa-

The plans of Austria and German political and trade the Balkan states, under German political and trade

the Balkan states, under German political and trade influence, then within two years have it out with Rus-sia and again impose her tariffs upon her. If France dared to come in it would certainly be an attack, and Italy would under the triple alliance, assist and de-to the triple alliance, assist and de-to war exposing her weakness in the field, which was the field with was 2000. The lumber export of the state and the serve is a set of the state and the serve is a set of the serve in the field with was the serve is a set of the server in the field with was the server of the server is a set of the server in the server is a set of the server in the server of the server is a set of the set of the server is a set of the server is a set of the set of the set of the server is a set of the Italy would under the triple alliance, assist and de-fend Austria and Germany. Defeating Russia, Ger-many could at that time or later crush France in the manner Bismarck had said she must eventually be crushed by Germany for Germany's progress. Then having made more onerous first treating the course of the markets were weak in the first half of the an impossibility, although later England was to be the market were weak in the first half of the triple treating the more of the markets were weak in the first half of the an impossibility. Then having market more markets were weak in the first half of the an impossibility. Then having market more markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the markets were weak in the first half of the second the s

Then, having made, more onerous tariff treaties come "The vassal of Germany." with France than she exacted from her in 1870, and

e able to try conclusions with England.

fully prepared except in her navy

Where Germany Fails. One of the leaders among those gerat business, Lords of England, who sit with the Commoners in business, but in the House of Lords as respects legiss. lation, shid to me when I spoke of the wonderfu lin-telligence of Germany in research and data, scientific and political, "But, dont' you think that the Germans had too much information and too little judgment?" In other words, they had a stomach full of facts

unlooked for step in all the Ger-chief statistical authority on the coal industry, Mr. Donkin puts the figures higher. Both say nd military weaknesses of Russia; that Every spy report, every diplomatic agency, military the lessened output of coal was due solely to the re-

has previously

the war changed the lumber trade of Nova Scotia from loss into gain, because of enhanced prices in

with France than she exacted from her in 1870, and having extended German trade and military influence over Russia, she would be in a position with her navy to try out the long desired issue with Great Britain for the control of the seas. Admiral Von Tirpitz told the Emperor that it must be at least two years more before the German vary would be able to try conclusions with Ereland "Roll up," said Lloyd George, the Chancellor of the "Roll up," said Lloyd George, the Chancellor of the "Roll up," said Lloyd George, the Chancellor of the Chancellor of the State State

The Wonderment.

"Roll up," said Lloyd George, the Chancellor of the M. Cumming, secretary for agriculture, puts the total would be able to try conclusions with England. The German plan was to take the European coun-tries one at a time. The German information was that every country except herself was unprepared and the German information was true. Germany was that every country except herself was unprepared and the German information was true. Germany was the universe of the true to the t

The gold mines of Nova Se If necessary the number of men in arms will be tia have been showing doubled to 4,000,000, and the enormous subscription a continuously loosened yield for some years, but in

	For the week ended December 31, of grain and flour from the ports West St. John were as follows: Wheat Liverpool
The Industrial & Educational Press, Limited	London
Printing Department Main 2662 35-45 ST. ALEXANDER ST., MONTREAL	QUOTATIONS ON SUC New York, January 4.—All refir quote standard granulated sugar at The spot quotation for Centrifu changed at 4.01.
The Industrial & Educational Decass, Limited Printing Department Main 2662 35-45 ST. ALEXANDER ST., MONTREAL Statalogues, Booklets, Folders, Commercial stationery, Bookbinding, Loose Leaf Ledgers, Einders and Sheets :	COFFEE MARKET DU New York, January 4.—The Coffe dull. January March May July September COTTON MARKET STE New York, January 4.—Cotton There appeared to be the same forei was a feature of Saturday's trading. strong, 4 to 5 English points better LIVERPOOL MARKET O Liverpool, January 4.—2 p.m.—Fut 2 to 11% points advance. Sales 10, Ins",400 American. May-June 4.