Never Fool with a College Man!



He can't be conned . . . catching his eye is easy
But gaining his confidence is tough.
Before he buys he's got to believe in you.
He likes clothes . . . but he's not a clothes horse.
He needs clothes but he's got tuition fees and he's hungry . . . between meals.

He's got a few bucks but he's WORKED all summer for them. Get flip with him and you get flipped.

Treat him right when he's a lamb and he's yours till he gets his sheepskin . . . and long, long after.

Aim high . . . but not over his head.

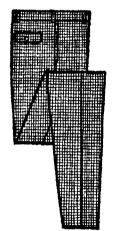
He digs clothes, he digs us, and WE DIG HIM.

He knows what he wants and he knows we've got it.

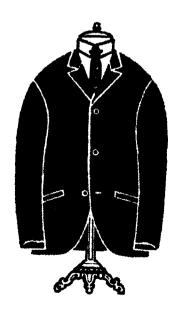
HE MUST KNOW . . . otherwise we wouldn't enjoy the

Reputation we've earned (there's a difference in earning a reputation and announcing one)

The reputation of having set more clothing trends and doing More business with college men than any independent retailer In the country . . .



HENRY SINGER



What's New . . . ?

BIG BOLD CHECKS IN SPORTS COATS AND SUITS,

THE SLIM TRIM PLEATLESS PANT,

THE BIG PLAID SHAG SWEATERS,

AND OF COURSE, THE TRADITIONAL NATURAL SHOULDER

IN SUITS . . . Is ours alone from away back . . .

And in case you haven't heard . . .

THE TOWN'S GONE HENRY SINGER CORDUROY CRAZY



