

From George Geyer.

York Fort, 8 Sept. 1690.

THIS Summer I sent up *Henry Kelsey* (who cheerfully undertook the Journey) up into the Country of the *Assinæ Poets*, with the Captain of that Nation,

to call, encourage, and invite, the remoter Indians to a Trade with us; and am in great Hopes of a plentiful Increase of Trade from that Nation.

To Governor Geyer and Council at Port Nelson.

21 May 1691.

ARE glad you prevailed with *Henry Kelsey* to undertake a Journey with the Indians to those remote Parts, hoping the Encouragement you have given him

in the Advance of his Salary, will instigate other young Men in the Factory to follow his Example.

From George Geyer,

York Fort, 12 Sept. 1691.

I HAVE received a Letter from *Henry Kelsey*, the young Man I sent up last Year with the *Assinæ Poets*, which gives me to understand, that the Indians are continually at War within Land, but have promised to get what Beaver they can against next Year, others not before the next Summer come Twelve-months, when they promise to come down; but *Kelsey* I have ordered to return the next Year, with as many Indians as he can, that, being informed of the Humour and Nature of these strange People, I may know the better how to manage them at their Arrival. I have sent

the said young Man a new Commission, and necessary Instructions, with a Supply of those Things he wrote for, that he might the better accomplish the End I sent him for, and gave him Charge to search diligently for Mines, Minerals, or Drugs of what Kind soever, and to bring Samples of them down with him; and for other young Men qualified to undertake such a Journey, when I see their Willingness, and find it convenient, I will not fail to give them, by his Example, all suitable Encouragement.

From George Geyer.

York Fort, Sept. 9, 1692.

*HENRY Kelsey* came down with a good Fleet of Indians; and hath travelled and endeavoured to

keep the Peace among them according to my Order.

To Governor Geyer and Council, at York Fort.

17 June 1693.

WE are glad that *Henry Kelsey* is safe returned, and brought a good Fleet of Indians down with him; and hope he has effected that which he was sent about in keeping the Indians from warring one with another, that they may have the more Time to look after their Trade, and bring a larger Quantity of Furs, and other Trade with them to the Factory; which you also may dissuade them from when they are with you, by telling them what Advantages they may make; that the more Furs they bring the more Goods they will be able to purchase of us, which will enable them to live more comfortably, and keep them from Want in time of Scarcity; and that you inculcate into them better Morals than they yet understand; that it doth advantage them nothing to kill and destroy one another; that thereby they may so weaken themselves, that the wild ravenous Beasts may grow too numerous for them,

and destroy those that survive: Besides, if fair Means will not prevail, you may tell them, if they war and destroy one another, those that are the Occasion of it, whoever they are, you will not sell them any more Guns, Powder, or Shot; which will expose them to their Enemies, who will have the master of them, and quite destroy them from the Earth, them, and their Wives and Children; which must work some Terror in them; and that you are sent thither to keep Peace amongst them; and that on the other Side, if they do live peaceable and quietly without War, you will let them have any thing you have for their Support, and be kind to them all, and supply them with all Necessaries, let their Number be ever so great. These and other Arguments you may use to them, as they occur to your Mind and Memory.

To Captain John Fullertine, at Albany Fort.

26 May 1708.

WE order you, so soon as it has pleased God that you are arrived safe in the Country, to send Word amongst the Natives to give them Notice, that you are there with a considerable Cargo of all Sorts of

Goods for their Supply, and to encourage them to come with their Commodities, as much as you can, to trade with you.