

to somebody else. I should like to say also that from 1922 to 1928 I owned and operated three creameries shipping cream to the United States. This industry, as you know, was nipped in the bud by some of the tariff activities of our friends over the line. I sold the creameries before the business extinguished itself.

*By Hon. Mr. Sharpe:*

Q. Were you ever in the cheese business?—A. No, sir.

*By Hon. Mr. Horner:*

Q. Do you get a special price for your Jersey milk?—A. I used to. In recent years I have found it advisable, and in a sense still do, to take the same price as other people receive per pound of butter fat, but to trade the extra quality reputation, if you like to so term it, of my herd for a no surplus contract. In other words, all my milk is sold at the Association price, and I find that more valuable than selling part of it for a fancy price which possibly you could get, even in these days, and having an indefinite amount of it skimmed and left over, or at home, or what not.

*By Hon. Mr. Gillis:*

Q. I suppose that milk from the Jersey breed contains more butter fat?—A. Yes, about five per cent.

*By the Chairman:*

Q. Mr. Robinson, do you wish to make a further statement about the condition of the dairy business in general, before answering questions?—A. No sir, I am quite prepared to answer questions.

*By Hon. Mr. Sinclair:*

Q. Do you sell to the trade direct or to the consumer?—A. I sell to the trade.

Q. For city use or manufacture?—A. For city use.

*By Hon. Mr. Gillis:*

Q. I suppose that with the quantity you handle you could not sell direct to consumers?—A. Not very well. I am seventy-five miles from Montreal, and it would require the building up of a little organization in there, which is expensive and hazardous.

*By Hon. Mr. Pope:*

Q. Do you not think it would be better to sell the cream and keep the skimmed milk and fatten pigs, and do some business that way?—A. Yes, I think so, but when one's farm is situated two miles from a railway station on a good road, one is within the district in which the shipping of milk is probably in the long run a little more profitable than the other system. If I lived two or three miles further away I certainly would sell cream.

Q. What about cheese? Should we not make part of our milk into cheese, instead of all into butter in the summer, in Eastern Canada?—A. Very likely we should, but I do not think we will.

Q. Why not? We used to.—A. Yes. The fact that cheese has declined, with very few exceptions, continuously since 1901, is pretty fair evidence that that is a definite tendency in the industry. The maximum year of export from this country was 1901, if my memory serves me right. It has been declining now for thirty-two years.