

**Figure 6: Canadian Procurement by Category (% of foreign procurement)<sup>16</sup>**



Notice that in terms of % of bank funding won, Canada does best within consultancy, then equipment and other goods<sup>17</sup>, and lastly civil works. Our relative strength in consultancy is even more apparent when contrasted to total foreign procurement.

<sup>16</sup>Data from World Bank Annual Reports, various years.

<sup>17</sup>Note: two categories "Equipment" and "All other goods" have been amalgamated in this presentation to allow time-series analysis despite a methodological accounting change.