

NEW BRUNSWICK

GAUDET & OUELLETTE LTD.

P.O. Box 335
Cap Pele, NB
EOA 1J0
Contact: Normand Ouellette, President
Telephone: 506-577-4016
Fax: 506-577-4006
Products: Herring — Smoked;
Alewives — Pickled; Boneless fillets — Smoked
Annual Sales Range: 0.5 – 2.5M
Percentage of Sales Exported: 100%
Number of Employees: 5 – 20
Type of Business: Processor
Production Period: Year round

HARBOUR DELOUTRE PRODUCTS LTD.

P.O. Box 89
Wilson's Beach
Campobello, NB
EOG 3L0
Contact: John Malloch, President
Dorinda Anthony, Office
Telephone: 506-752-2255/2027
Fax: 506-752-2192
Products: Atlantic Salmon — Fresh
Annual Sales Range: 0.5 – 2.5M
Percentage of Sales Exported: 100%
Type of Business: Processor, Aquaculture
Production Period: Year round
Brands: Aguanor

HELSHIRON FISHERIES LTD.

P.O. Box 200, Seal Cove
Grand Manan, NB
EOG 3B0
Contacts: Ronald Benson, President
Morton Benson, V.P./Manager
Telephone: 506-662-3502/3111
Fax: 506-662-3786
Products: Pollock, Cod, Hake — Ordinary
cure, salted/dried; Herring (fillets & bloaters) —
Smoked; Sea Urchins — Live, roe;
Sea Scallops — Fresh
Annual Sales Range: 0.5 – 2.5M
Percentage of Sales Exported: 90%
Number of Employees: 35 – 38 (peak season)
Type of Business: Processor, Exporter
Production Period: Year round according to
species
Brands: Helshiron Fisheries Ltd.

ISLAND FISHERMEN COOPERATIVE ASSOCIATION LTD.

P.O. Box 179
Lameque, NB
EOB 1V0
Contact: Marcel Duguay, Production Manager
Telephone: 506-344-2204
Fax: 506-344-0413
Products: Groundfish (Cod, Sole, Turbot, Ocean
Perch) — Fillet fresh and frozen; Northern
Shrimp (cooked and peeled) — Fresh and frozen;
Crab (Opilio, Rock, Atlantic) — Frozen sections
and meat; Herring (Roe and fillet) — Frozen;
Lobster (Tail and meat) — Frozen
Annual Sales Range: 10 – 30M
Percentage of Sales Exported: 75%
Number of Employees: 400
Type of Business: Processor, Importer
Production Period: April – December
Brands: Port Royal, Luxury
Countries of Interest: United States, Japan,
Europe

JACOB TRADING LTD.

R.R. #1, Site 3, Box 13
Cap Pele, NB
EOA 1J0
Contact: Philip (Joe) Jacob Jr., President
Telephone: 506-577-6513
Fax: 506-577-6285
Products: Herring (bloaters) — Fresh, smoked,
salted, split; Herring Fillets — Smoked;
Hake — Frozen, salted; Pollock — Dry;
Alewives; Mackerel — Split, salted
Annual Sales Range: 1.5 – 3M
Percentage of Sales Exported: 100%
Type of Business: Exporter

JOHN L. INGERSOLL & SONS LTD.

Woodward's Cove
Grand Manan, NB
EOG 3N0
Contact: John L. Ingersoll, Owner/Operator
Betty G. Ingersoll, Secretary/Treasurer
Telephone: 506-662-8637/3577
Fax: 506-662-3575
Products: Herring (fillets, whole) — Smoked;
Cod, Pollock, Hake — Salted/dried; Scallops —
Fresh; Atlantic Salmon — Fresh, smoked
Annual Sales Range: 0.5 – 2.5M
Percentage of Sales Exported: 99%

Number of Employees: 3 – 25
Type of Business: Processor, Exporter
Production Period: June – April
Brands: John L. Ingersoll & Sons
Countries of Interest: United States

KENT FISH PRODUCTS LTD.

P.O. Box 404
Bouctouche, NB
EOA 1G0
Contact: Raymond Belliveau, President
Denis Job, Manager
Telephone: 506-743-5627
Fax: 506-743-8203
Sales Offices/Agents: 171 Labrosse Ave.,
Pointe-Claire, QC, H9R 1A3
Telephone: 514-694-4401
Fax: 514-694-5491
Products: Cod, Pollock, Hake,
Cusk — Salted/dried; Herring — Smoked
Annual Sales Range: 2.5 – 10M
Percentage of Sales Exported: 99%
Number of Employees: Varies
Type of Business: Processor, Exporter

LA FERME OSTREICOLE CHIASSON LTEE

P.O. Box 386
Lameque, NB
EOB 1V0
Contact: Yvon M. Chiasson, President
Telephone: 506-344-7133
Fax: 506-344-4448
Products: Mussels, Oysters — Fresh,
whole-in-shell
Annual Sales Range: Less than 0.5M
Percentage of Sales Exported: Export ready
Number of Employees: 4 – 15
Type of Business: Processor, Aquaculture
Production Period: January – December
Brands: Chiasson Aquaculture

LANDRY SEAFOODS LTD.

P.O. Box 8
Grande Anse, NB
EOB 1R0
Contact: Eric L. Landry, Manager
Telephone: 506-732-5502
Fax: 506-732-3034
Products: Lobster(tails, flesh) — Fresh, frozen,