REPORT 4 88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 645-SAN JOSE

014-EDUCATION, MEDICAL, HEALTH PROD

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

TO GET MORE CANADIAN FIRMS TO INVESTIGATE THIS MARKET & TO ASSIST THEM IN APPOINTING AGENTS/DISTRIBUTORS.

TO PUBLICIZE & PROMOTE OPPORTUNITIES BY PREPARING ARTICLE FOR CANADEXPORT & CONTRACTING ASSOCIATION.

IN MEDIUM TERM, TO GRADUALLY INCREASE CANADIAN SHARE OF MARKET TO 10%.

REVERSE DECLINE & CHANGE TO GROWTH SITUATION BY 1988.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ----QUARTER: 2 ----QUARTER: 3 ----QUARTER: 4 -----