



MR. J. H. WELCH.

Mr. J. H. Welch, manager of the Sun Life of Canada for the province of Prince Edward Island, had many years active experience in life assurance before joining this Company, about a year ago. The people of Prince Edward Island have always been kindly disposed towards the Sun Life of Canada, and we are certain Mr. Welch appreciates this. The most excellent showing of the Company for 1903, which appears in this issue, will, we trust, give the Company an even larger number of policyholders from "the Garden of the Gulf" during the present year.

After you have looked over the statement on the back page of this issue, you will surely feel inclined to take your next policy with the Sun Life of Canada.

Prince Edward Island, the "Garden of the Gulf."

There are many islands in various parts of the world, but there is one which, in the opinion of its inhabitants, has a special claim to be called "The Island," for it is scarcely ever referred to in any other way, writes Rev. A. C. Crews, in the Canadian Epworth Era. Its full name, however, is Prince Edward Island, located about 30 miles off the coast of Nova Scotia and New Brunswick, from which it is separated by Northumberland Straits. It is about 200 miles long and from 10 to 40 miles wide; in its natural features rather closely resembling Central Ontario. Nearly all of the island consists of fairly good agricultural country, there being very little swampy or stony land. The soil has not the richness of the western prairies, but by being well cultivated is capable of producing very good crops, and the farmers seem to be prosperous. Nearly all the houses in country places are whitewashed, and present a very pretty appearance, surrounded as they are by orchards. Large quantities of potatoes are shipped from the island, and recently the people are giving attention to raising fruit.

WEALTH OF THE SEA.

There is a considerable source of wealth, too, in the sea, which the islander is not slow to recognize. The Bedeque and Richmond Bay oysters are said to be the finest in the world, and I can easily believe it, judging from the delicious specimens sampled at Summerside during a recent visit. Great quantities of lobsters are also caught in deep water, and the lobster packing houses are a profitable enterprise. Almost all kinds of salt-water fish are obtained on the shores, and it is said that if a family could bring themselves to live on fish and potatoes, their table might be supplied at very